

Reclassified consolidated statement of income

(in millions of euro)

Captions	2004	2003 pro-forma ⁽¹⁾	Changes	
			Amount	%
Net interest income	4,962	4,937	25	0.5
Dividends and other revenues	77	70	7	10.0
Income from investments carried at equity	143	96	47	49.0
Interest margin	5,182	5,103	79	1.5
Net commissions	3,447	3,326	121	3.6
Profits on financial transactions	737	717	20	2.8
Other operating income, net	360	373	-13	-3.5
Net interest and other banking income	9,726	9,519	207	2.2
Administrative costs	-5,247	-5,398	-151	-2.8
<i>including Payroll</i>	-3,147	-3,298	-151	-4.6
<i>Other</i>	-2,100	-2,100	-	-
Adjustments to fixed assets and intangibles	-583	-690	-107	-15.5
Operating costs	-5,830	-6,088	-258	-4.2
Operating margin	3,896	3,431	465	13.6
Adjustments to goodwill arising on consolidation and on application of the equity method	-130	-130	-	-
Provisions for risks and charges	-167	-199	-32	-16.1
Net adjustments to loans and provisions for possible loan losses	-887	-1,180	-293	-24.8
Net adjustments to financial fixed assets	-19	-204	-185	-90.7
Income from operating activities	2,693	1,718	975	56.8
Extraordinary income (loss)	-61	131	-192	
Income taxes for the period	-805	-580	225	38.8
Change in the reserve for general banking risks and other allowances	163	26	137	
Minority interests	-106	-81	25	30.9
Net income for the period	1,884	1,214	670	55.2

(1) Figures restated on a consistent basis.

Gruppo Intesa

Quarterly development of the reclassified statement of income

(in millions of euro)

Captions	2004 ⁽¹⁾				2003 ⁽¹⁾			
	Fourth quarter	Third quarter	Second quarter	First quarter	Fourth quarter	Third quarter	Second quarter	First quarter
Net interest income	1,252	1,260	1,204	1,246	1,211	1,235	1,225	1,266
Dividends and income from investments carried at equity	58	42	82	38	21	9	94	42
Interest margin	1,310	1,302	1,286	1,284	1,232	1,244	1,319	1,308
Net commissions	917	849	859	822	890	833	825	778
Profits on financial transactions	148	160	209	220	136	186	204	191
Other operating income, net	86	83	103	88	117	116	70	70
Net interest and other banking income	2,461	2,394	2,457	2,414	2,375	2,379	2,418	2,347
Administrative costs	-1,355	-1,256	-1,333	-1,303	-1,390	-1,323	-1,354	-1,331
<i>including Payroll</i>	-778	-772	-793	-804	-822	-814	-822	-840
<i>Other</i>	-577	-484	-540	-499	-568	-509	-532	-491
Adjustments to fixed assets and intangibles	-175	-137	-138	-133	-202	-171	-164	-153
Operating costs	-1,530	-1,393	-1,471	-1,436	-1,592	-1,494	-1,518	-1,484
Operating margin	931	1,001	986	978	783	885	900	863
Adjustments to goodwill arising on consolidation and on application of the equity method	-33	-33	-32	-32	-36	-30	-32	-32
Provisions for risks and charges	-60	-11	-57	-39	-43	-21	-102	-33
Net adjustments to loans and provisions for possible loan losses	-259	-157	-258	-213	-452	-233	-243	-252
Net adjustments to financial fixed assets	-18	-6	13	-8	-177	12	-7	-32
Income from operating activities	561	794	652	686	75	613	516	514
Extraordinary income (loss)	9	-61	-13	4	53	-19	57	40
Income taxes for the period	-124	-251	-176	-254	46	-246	-156	-224
Change in the reserve for general banking risks and other reserves	142	6	14	1	16	2	6	2
Minority interests	-45	-23	-19	-19	-14	-22	-26	-19
Net income for the period	543	465	458	418	176	328	397	313

⁽¹⁾ Figures for 2003 and the first three quarters of 2004 have been reclassified for consistency purposes.

Consolidated balance sheet

(in millions of euro)

Assets	31/12/2004	31/12/2003 pro-forma ⁽¹⁾	Variazioni	
			assolute	%
1. Cash and deposits with central banks and post offices	1,488	1,576	-88	-5.6
2. Loans				
- loans to customers	157,698	154,614	3,084	2.0
- due from banks	28,730	28,521	209	0.7
3. Trading portfolio	33,576	24,117	9,459	39.2
including Own shares	10	1,017	-1,007	-99.0
4. Fixed assets				
a) investment portfolio	5,158	5,318	-160	-3.0
b) equity investments	4,834	4,908	-74	-1.5
c) tangible and intangible	4,075	4,274	-199	-4.7
5. Goodwill arising on consolidation	484	546	-62	-11.4
6. Goodwill arising on application of the equity method	253	286	-33	-11.5
7. Other assets	38,302	35,518	2,784	7.8
Total Assets	274,598	259,678	14,920	5.7

Liabilities and shareholders' equity	31/12/2004	31/12/2003 pro-forma	Changes	
			Amount	%
1. Debts				
- due to customers	109,542	104,676	4,866	4.6
- securities issued	61,417	56,591	4,826	8.5
- due to banks	34,214	31,668	2,546	8.0
2. Allowances with specific purpose	4,715	5,047	-332	-6.6
3. Other liabilities	39,121	35,240	3,881	11.0
4. Allowances for possible loan losses	4	25	-21	-84.0
5. Subordinated and perpetual liabilities	9,278	10,603	-1,325	-12.5
6. Minority interests	743	735	8	1.1
7. Shareholders' equity				
- share capital, reserves and reserve for general banking risks	13,649	13,849	-200	-1.4
- negative goodwill arising on consolidation	29	29	-	-
- negative goodwill arising on application of the equity method	2	1	1	
- net income for the period	1,884	1,214	670	55.2
Total Liabilities and Shareholders' Equity	274,598	259,678	14,920	5.7

Guarantees, commitments and credit derivatives	107,549	105,287	2,262	2.1
Indirect customer deposits	293,001	287,523	5,478	1.9

⁽¹⁾ Figures restated on a consistent basis.

Quarterly development of the consolidated balance sheet

(in millions of euro)

Assets	2004 ⁽¹⁾				2003 ⁽¹⁾			
	31/12	30/9	30/6	31/3	31/12	30/9	30/6	31/3
1. Cash and deposits with central banks and post offices	1,488	1,317	1,229	1,294	1,576	1,352	1,336	1,329
2. Loans								
- loans to customers	157,698	154,363	154,195	153,245	154,614	155,570	160,534	160,875
- due from banks	28,730	27,499	29,800	31,011	28,521	36,082	33,648	33,039
3. Trading portfolio	33,576	34,667	35,943	39,147	24,117	26,324	31,868	28,192
including Own shares	10	4	11	9	1,017	894	891	664
4. Fixed assets								
a) investment portfolio	5,158	5,303	5,237	5,166	5,318	5,644	5,967	6,038
b) equity investments	4,834	4,857	4,816	4,846	4,908	5,137	5,167	4,921
c) tangible and intangible	4,075	4,073	4,061	4,105	4,274	4,427	4,494	4,544
5. Goodwill arising on consolidation	484	476	500	522	546	570	594	590
6. Goodwill arising on application of the equity method	253	294	270	278	286	285	293	250
7. Other assets	38,302	31,785	31,201	34,293	35,518	41,214	35,315	34,924
Total Assets	274,598	264,634	267,252	273,907	259,678	276,605	279,216	274,702

Liabilities and Shareholders' Equity	2004 ⁽¹⁾				2003 ⁽¹⁾			
	31/12	30/9	30/6	31/3	31/12	30/9	30/6	31/3
1. Debts								
- due to customers	109,542	106,505	108,871	104,266	104,676	108,356	110,302	110,913
- securities issued	61,417	61,581	59,574	57,931	56,591	55,782	57,489	53,965
- due to banks	34,214	32,008	34,443	44,679	31,668	37,040	41,547	42,778
2. Allowances with specific purpose	4,715	4,661	4,447	5,301	5,047	5,374	5,236	5,379
3. Other liabilities	39,121	34,072	34,358	36,459	35,240	43,469	38,466	35,656
4. Allowances for possible loan losses	4	12	11	24	25	45	44	44
5. Subordinated and perpetual liabilities	9,278	9,960	10,182	10,288	10,603	11,241	11,248	11,456
6. Minority interests	743	726	708	751	735	722	668	712
7. Shareholders' equity								
- share capital, reserves and reserve for general banking risks	13,649	13,737	13,751	13,759	13,849	13,508	13,476	13,456
- negative goodwill arising on consolidation	29	29	29	29	29	29	29	18
- negative goodwill arising on application of the equity method	2	2	2	2	1	1	1	12
- net income for the period	1,884	1,341	876	418	1,214	1,038	710	313
Total Liabilities and Shareholders' Equity	274,598	264,634	267,252	273,907	259,678	276,605	279,216	274,702

Indirect customer deposits	293,001	287,991	289,342	290,595	287,523	292,312	288,741	282,410
----------------------------	---------	---------	---------	---------	---------	---------	---------	---------

⁽¹⁾ Figures for 2003 and the first three quarters of 2004 have been reclassified for consistency purposes.

Statement of cash flows

(in millions of euro)

Statement of cash flows ⁽¹⁾	31/12/2004
Cash from operations	
Net income	1,884
Change in the reserve for general banking risks	(95)
Change in the allowance for risks and charges arising on consolidation	(68)
Adjustments to fixed assets and intangibles	713
Adjustments to (write-back of) financial fixed assets, net	19
Adjustments to (write-back of) loans, net	989
Adjustments to (write-back of) securities, net	(154)
Increase/(decrease) in allowances for possible loan losses	(21)
Increase/(decrease) in allowance for employee termination indemnities	(65)
Increase/(decrease) in allowance for pensions and similar commitments	-
Increase/(decrease) in allowances for risks and charges - other	(10)
Increase/(decrease) in allowances for risks and charges - taxation	(189)
(Increase)/decrease in accrued income and prepaid expenses	(115)
Increase/(decrease) in accrued expenses and deferred income	758
Cash generated by operations	3,646
Cash from investing activities	
(Increase)/decrease in securities	(10,152)
(Increase)/decrease in fixed assets	(142)
(Increase)/decrease in intangibles	(242)
(Increase)/decrease in goodwill arising on consolidation	(35)
(Increase)/decrease in equity investments	55
(Increase)/decrease in due from banks <i>(excluding amounts due on demand)</i>	(27)
(Increase)/decrease in loans to customers	(4,073)
(Increase)/decrease in other assets	(2,669)
Cash generated by investing activities	(17,285)
Cash from funding activities	
Increase/(decrease) in due to banks <i>(excluding amounts due on demand)</i>	3,589
Increase/(decrease) in due to customers	4,866
Increase/(decrease) in securities issued	4,826
Increase/(decrease) in other liabilities	3,123
Increase/(decrease) in subordinated liabilities	(1,325)
Increase/(decrease) in minority interests	8
Increase/(decrease) in shareholders' equity	19
Dividends paid	(330)
Cash utilised by funding activities	14,776
Increase/(decrease) in cash, liquid funds and due from banks on demand, net	1,137
Cash, liquid funds and due from banks on demand, net – opening balance	(3,063)
Cash, liquid funds and due from banks on demand, net – closing balance	(1,926)

⁽¹⁾ Changes in various balance sheet items were calculated using 2003 figures restated on a consistent basis.

Banca Intesa S.p.a.

Parent Company's reclassified statement of income

(in millions of euro)

Captions	2004	2003 pro-forma ⁽¹⁾	Changes	
			amount	%
Net interest income	3,083	3,079	4	0.1
Dividends and other revenues	368	568	-200	-35.2
Interest margin	3,451	3,647	-196	-5.4
Net commissions	2,056	1,973	83	4.2
Profits on financial transactions	355	380	-25	-6.6
Other operating income, net	253	280	-27	-9.6
Net interest and other banking income	6,115	6,280	-165	-2.6
Administrative costs	-3,615	-3,782	-167	-4.4
<i>including Payroll</i>	<i>-2,010</i>	<i>-2,123</i>	<i>-113</i>	<i>-5.3</i>
<i>Other</i>	<i>-1,605</i>	<i>-1,659</i>	<i>-54</i>	<i>-3.3</i>
Adjustments to fixed assets and intangibles	-120	-138	-18	-13.0
Operating costs	-3,735	-3,920	-185	-4.7
Operating margin	2,380	2,360	20	0.8
Provisions for risks and charges	-106	-64	42	65.6
Net adjustments to loans and provisions for possible loan losses	-678	-763	-85	-11.1
Net adjustments to financial fixed assets	133	-258	391	
Income (loss) from operating activities	1,729	1,275	454	35.6
Extraordinary income (loss)	-190	450	-640	
Income taxes for the period	-398	-366	32	8.7
Change in the reserve for general banking risks	-	-	-	-
Net income for the period	1,141	1,359	-218	-16.0

(1) Figures restated on a consistent basis.

Banca Intesa S.p.a.

Parent Company's Balance sheet

(in millions of euro)

Assets	31/12/2004	31/12/2003 pro-forma ⁽¹⁾	Changes	
			amount	%
1. Cash and deposits with central banks and post offices	657	641	16	2.5
2. Loans				
- loans to customers	102,914	112,016	-9,102	-8.1
- due from banks	36,522	33,522	3,000	8.9
3. Trading portfolio <i>including Own shares</i>	26,536	18,705	7,831	41.9
	-	1,015	-1,015	
4. Fixed assets				
a) investment portfolio	711	817	-106	-13.0
b) equity investments	13,731	13,619	112	0.8
c) tangible and intangible	1,215	1,176	39	3.3
5. Other assets	21,651	19,483	2,168	11.1
Total Assets	203,937	199,979	3,958	2.0

Liabilities and Shareholders' Equity	31/12/2004	31/12/2003 pro-forma ⁽¹⁾	Changes	
			amount	%
1. Debts				
- due to customers	74,818	76,964	-2,146	-2.8
- securities issued	52,993	49,087	3,906	8.0
- due to banks	27,420	25,755	1,665	6.5
2. Allowances with specific purpose	3,011	2,980	31	1.0
3. Other liabilities	21,939	20,080	1,859	9.3
4. Allowances for possible loan losses	-	-	-	
5. Subordinated and perpetual liabilities	9,212	10,368	-1,156	-11.1
6. Shareholders' equity				
- share capital, reserves and reserve for general banking risks	13,403	13,386	17	0.1
- net income for the period	1,141	1,359	-218	-16.0
Total Liabilities and Shareholders' Equity	203,937	199,979	3,958	2.0

Guarantees, commitments and credit derivatives	80,864	79,153	1,711	2.2
Indirect customer deposits	219,635	213,889	5,746	2.7

(1) Figures restated on a consistent basis.

Banca Intesa S.p.a.

Statement of cash flows

(in millions of euro)

Statement of cash flows	31/12/2004
Cash from operations	
Net income	1,141
Change in the reserve for general banking risks	-
Adjustments to fixed assets and intangibles	120
Adjustments to (write-back of) financial fixed assets, net	(132)
Adjustments to (write-back of) loans, net	733
Adjustments to (write-back of) securities, net and derivatives valuation balance	(179)
Increase/(decrease) in allowances for possible loan losses	-
Increase/(decrease) in allowance for employee termination indemnities	(59)
Increase/(decrease) in allowances for risks and charges – other	119
Increase/(decrease) in allowances for risks and charges – taxation	(28)
(Increase)/decrease in accrued income and prepaid expenses	(198)
Increase/(decrease) in accrued expenses and deferred income	790
Cash generated by operations	2,307
Cash from investing activities	
(Increase)/decrease in securities	(8,562)
(Increase)/decrease in Own shares	1,015
(Increase)/decrease in fixed assets	(129)
(Increase)/decrease in intangibles	(28)
(Increase)/decrease in equity investments	20
(Increase)/decrease in due from banks (excluding amounts due on demand)	(3,439)
(Increase)/decrease in loans to customers	8,360
(Increase)/decrease in other assets	(1,972)
Cash generated by investing activities	(4,735)
Cash from funding activities	
Increase/(decrease) in due to banks (excluding amounts due on demand)	2,412
Increase/(decrease) in due to customers	(2,147)
Increase/(decrease) in securities issued	3,906
Increase/(decrease) in other liabilities	1,069
Increase/(decrease) in subordinated liabilities	(1,156)
Increase/(decrease) in shareholders' equity	(1,011)
Dividends paid	(330)
Cash utilised by funding activities	2,743
Increase/(decrease) in cash, liquid funds and due from banks on demand, net	315
Cash, liquid funds and due from banks on demand, net – opening balance	(3,132)
Cash, liquid funds and due from banks on demand, net – closing balance	(2,817)

In the preparation of the statement of cash flows the effects deriving from the merger of Intesa Riscossione Tributi S.p.A. were not shown as considered not significant