BASE PROSPECTUS DATED 20 DECEMBER 2018

Intesa Sanpaolo S.p.A.

(*incorporated as a joint stock company under the laws of the Republic of Italy*)

€40,000,000,000 Covered Bond (*Obbligazioni Bancarie Garantite*) Programme

unsecured and unconditionally and irrevocably guaranteed as to payments of interest and principal by
ISP OBG S.r.l.

(*incorporated as a limited liability company under the laws of the Republic of Italy*)

The €40,000,000,000 Covered Bond Programme (the **Programme**) described in this base prospectus (the **Base Prospectus**) has been established by Intesa Sanpaolo S.p.A. (**Intesa Sanpaolo, the Bank** or the **Issuer**) for the issuance of *obbligazioni bancarie garantite* (the **Covered Bonds**) guaranteed by ISP OBG S.r.l pursuant to Article 7-bis of law of 30 April 1999, No. 130 (**Law 130**) and regulated by the Decree of the Ministry of Economy and Finance of 14 December 2006, No. 310 (the **MEF Decree**) and the supervisory instructions of the Bank of Italy relating to covered bonds under Third Part, Chapter 3, of the circular no. 285 dated 17 December 2013, containing the "Disposizioni di vigilanza per le banche" as further implemented and amended (the **BoI OBG Regulations** and, together with Law 130 and the MEF Decree, the **OBG Regulations**).

ISP OBG S.r.l. (**ISP OBG** or the **Covered Bond Guarantor**) issued a first demand (*a prima richiesta*), autonomous, unconditional and irrevocable (*irrevocabile*) guarantee (*garanzia autonoma*) securing the payment obligations of the Issuer under the Covered Bonds (the **Covered Bond Guarantee**), in accordance with the provisions of Law 130 and of the MEF Decree. The obligation of payment under the Covered Bond Guarantee shall be limited recourse to the Portfolio and the Available Funds (as defined in the section headed "*Terms and Conditions of the Covered Bonds*").

This Base Prospectus has been approved by the *Commission de Surveillance du Secteur Financier* (the **CSSF**), which is the Luxembourg competent authority for the purposes of Directive 2003/71/EC as amended (which includes the amendments made by Directive 2010/73/EC and any relevant implementing measure in the relevant Member State of the European Economic Area) (the **Prospectus Directive**), as a base prospectus issued in compliance with the Prospectus Directive and relevant implementing measures in Luxembourg for the purposes of giving information with regard to the issue of Covered Bonds under the Programme during the period of twelve (12) months after the date hereof. By approving this Base Prospectus the CSSF assumes no responsibility as to the economic and financial opportuneness of the transaction or the quality and solvency of the Issuer in line with the provisions of article 7(7) of the Prospectus Law dated 10 July 2005.

This Base Prospectus constitutes a base prospectus for the purposes of Article 5.4 of the Prospectus Directive.

Capitalised terms used in this Base Prospectus shall have the meaning ascribed to them in the section headed "*Glossary*", unless otherwise defined in the specific section of this Base Prospectus in which they are used.

Under the Programme, the Issuer may issue Covered Bonds denominated in any currencies, including Euro, UK Sterling, Swiss Franc, Japanese Yen and US Dollar. Interest on the Covered Bonds shall accrue monthly, quarterly, semi-annually, annually or on such other basis as specified in the relevant Final Terms, in arrears at fixed or floating rate, increased or decreased by a margin. The Issuer may also issue Covered Bonds at a discounted price with no interest accruing and repayable at nominal value (zero-coupon Covered Bonds).

The terms of each Series will be set forth in the Final Terms relating to such Series prepared in accordance with the provisions of this Base Prospectus and, if listed, to be delivered to the Luxembourg Stock Exchange on or before the date of issue of such Series.

Application has been made for Covered Bonds to be admitted to listing on the official list and trading on the regulated market of the Luxembourg Stock Exchange, which is a regulated market for the purposes of Directive 2014/65/UE. In addition, the Issuer and each Relevant Dealer named under the section headed "*Subscription and Sale*" may agree to make an application to list a Series on any other stock exchange as specified in the relevant Final Terms. The Programme also permits Covered Bonds to be issued on an unlisted basis.

The Covered Bonds to be issued on or after the date hereof will be held in dematerialised form. The Covered Bonds issued in dematerialised form will be held on behalf of their ultimate owners, until redemption or cancellation thereof, by Monte Titoli S.p.A. (**Monte Titoli**) for the account of the relevant Monte Titoli Account Holders. The expression **Monte Titoli Account Holders** means any authorised financial intermediary institution entitled to hold accounts on behalf of their customers with Monte Titoli and includes any depositary banks appointed by Euroclear Bank S.A./N.V., 1 Boulevard du Roi Albert II, B-1210 Bruxelles as operator of the Euroclear System (**Euroclear**) and Clearstream Banking, *société anonyme*, 42 Avenue JF Kennedy, L-1855, Luxembourg (**Clearstream**). Each Series of Covered Bonds issued in dematerialised form will be deposited with Monte Titoli on the relevant Issue Date (as defined in the section headed "*Terms and Conditions of the Covered Bonds*"). Monte Titoli shall act as depositary for Clearstream and Euroclear. The Covered Bonds issued in dematerialised form will at all times be held in book entry form and title to the Covered Bonds issued in dematerialised form will be evidenced by book entries in accordance with the provisions of Italian Legislative Decree No. 58 of 24 February 1998 (the **Financial Law**) and implementing regulation and with the joint regulation of the *Commissione Nazionale per le Società e la Borsa* (**CONSOB**) and the Bank of Italy dated 13 August 2018 and published in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*) No. 201 of 30 August 2018, as subsequently amended and supplemented. No physical document of title will be issued in respect of the Covered Bonds issued in dematerialised form.

Interest amounts payable under the Covered Bonds may be calculated by reference to EURIBOR, or to LIBOR, in each case as specified in the relevant Final Terms. As at the date of this Base Prospectus, EURIBOR is provided and administered by the European Money Markets Institute (**EMMI**), and LIBOR is provided and administered by ICE Benchmark Administration Limited (**ICE**). As at the date of this Base Prospectus, ICE is authorised as a benchmark administrator, and included on, whereas EMMI is not included on the register of administrators and benchmarks established and maintained by the European Securities and Markets Authority pursuant to article 36 of Regulation (EU) 2016/1011 (the **BMR**).As far as the Issuer is aware, the transitional provisions in Article 51 of the BMR apply, such that EMMI is not currently required to obtain authorisation or registration (or, if located outside the European Union, recognition, endorsement or equivalence).

Before the Maturity Date the Covered Bonds will be subject to mandatory and optional redemption in whole or in part in certain circumstances, as set out in Condition 8 (*Redemption and Purchase*).

Each Series is expected, upon the relevant issue, to be assigned a rating as specified in the relevant Final Terms by DBRS Ratings Limited (**DBRS**). Conditions precedent to the issuance of any Series include that a rating letter assigning the rating to such Series of Covered Bonds is issued by the Rating Agency. Whether or not the credit rating applied for in relation to relevant Series of Covered Bonds will be issued by a credit rating agency established in the European Union and registered under Regulation (EC) No. 1060/2009 (as amended, the **CRA Regulation**) will be disclosed in the Final Terms. The credit ratings included or referred to in this Base Prospectus have been issued by DBRS, which is established in the European Union

and is registered under the CRA Regulation. As such DBRS is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website http://www.esma.europa.eu/page/List-registered-and-certified-CRAs, in accordance with such Regulation. In general, European regulated investors are restricted from using a rating for regulatory purposes if such rating is not issued by a credit rating agency established in the European Union and registered under the CRA Regulation.

A credit rating is not a recommendation to buy, sell or hold Covered Bonds and may be subject to revision or withdrawal by the Rating Agency.

For a discussion of certain risks and other factors that should be considered in connection with an investment in the Covered Bonds, see the section headed "*Risk Factors*" of this Base Prospectus.

Arrangers

Banca IMI, Barclays and Intesa Sanpaolo

Dealers

Banca IMI and Intesa Sanpaolo

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RISK FACTORS

In purchasing Covered Bonds, investors assume the risk that the Issuer and the Covered Bond Guarantor may become insolvent or otherwise be unable to make all payments due in respect of the Covered Bonds. There is a wide range of factors which individually or together could result in the Issuer and the Covered Bond Guarantor becoming unable to make all payments due in respect of the Covered Bonds. It is not possible to identify all such factors or to determine which factors are most likely to occur, as they may not be aware of all relevant factors and certain factors which it currently deems not to be material may become material as a result of the occurrence of events outside the Issuer's and the Covered Bond Guarantor's control. The Issuer and the Covered Bond Guarantor have identified in this Base Prospectus a number of factors which could materially adversely affect their businesses and ability to make payments due under the Covered Bonds.

In addition, factors which are material for the purpose of assessing the market risks associated with the Covered Bonds issued under the Programme are also described below.

Prospective investors should also read the detailed information set out elsewhere in this Base Prospectus (including any documents deemed to be incorporated by reference herein) and reach their own views prior to making any investment decision.

1. General Investment Considerations

Set out below is a brief description of the principal market risks, including liquidity risk, exchange rate risk, interest rate risk and credit risk:

Obligations to make payments when due on the Covered Bonds

The Issuer is liable to make payments when due on the Covered Bonds. The obligations of the Issuer under the Covered Bonds are direct, unsecured, unconditional and unsubordinated obligations, ranking *pari passu* without any preference amongst themselves and equally with its other direct, unsecured, unconditional and unsubordinated obligations. Consequently, any claim directly against the Issuer in respect of the Covered Bonds will not benefit from any security or other preferential arrangement granted by the Issuer. The Covered Bond Guarantor has no obligation to pay the Guaranteed Amounts payable under the Covered Bond Guarantee until the service on the Covered Bond Guarantor of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay. Failure by the Covered Bond Guarantor to pay amounts due under the Covered Bond Guarantee in respect of any Series or Tranche would constitute a Covered Bond Guarantor Event of Default which would entitle the Representative of the Covered Bondholders to serve a Covered Bond Guarantor Acceleration Notice and accelerate the obligations of the Covered Bond Guarantor under the Covered Bond Guarantee and entitle the Representative of the Covered Bondholders to enforce the Covered Bond Guarantee. The occurrence of an Issuer Event of Default does not constitute a Covered Bond Guarantor Event of Default.

The Covered Bonds will not represent an obligation or be the responsibility of any of the Dealers, the Arrangers, the Representative of the Covered Bondholders or any other party to the Transaction Documents, their officers, members, directors, employees, security holders or incorporators, other than the Issuer and, upon service of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay, the Covered Bond Guarantor. The Issuer and the Covered Bond Guarantor will be liable solely in their corporate capacity and, as to the Covered Bond Guarantor, limited recourse to the Available Funds, for their obligations in respect of the Covered Bonds and such obligations will not be the obligations of their respective officers, members, directors, employees, security holders or incorporators.

The secondary market generally

Covered Bonds may have no established trading market when issued, and one may never develop. If a market does develop, it may not be very liquid. Therefore, investors may not be able to sell their Covered Bonds easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Covered Bonds that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Covered Bonds generally would have a more limited secondary market and more price volatility than conventional debt securities. Illiquidity may have a severely adverse effect on the market value of Covered Bonds. In addition, Covered Bonds issued under the Programme might not be rated or listed on a stock

exchange or regulated market and, in these circumstances, pricing information may be more difficult to obtain and the liquidity and market prices of such Covered Bonds may be adversely affected. In an illiquid market, an investor might not be able to sell his Covered Bonds at any time at fair market prices. The possibility to sell the Covered Bonds might additionally be restricted by country specific reasons.

Exchange rate risks and exchange controls

The Issuer will pay principal and interest on the Covered Bonds in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the **Investor's Currency**) other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (1) the Investor's Currency-equivalent yield on the Covered Bonds, (2) the Investor's Currency equivalent value of the principal payable on the Covered Bonds and (3) the Investor's Currency equivalent market value of the Covered Bonds. Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal.

Interest rate risks

Investment in Fixed Rate Covered Bonds involves the risk that subsequent changes in market interest rates may adversely affect the value of the Fixed Rate Covered Bonds.

Rating of the Covered Bonds

The rating assigned to the Covered Bonds address, *inter alia*:

(i) the likelihood of full and timely payment to Covered Bondholders of all payments of interest on each CB Payment Date;

(ii) the likelihood of ultimate payment of principal in relation to Covered Bonds on (a) the Maturity Date thereof, or (b) if the Covered Bonds are subject to an Extended Maturity Date in accordance with the applicable Final Terms, the Extended Maturity Date thereof.

Whether or not a rating in relation to any Series of Covered Bonds will be issued by a credit rating agency established in the European Union and registered under the CRA Regulation will be disclosed in the relevant Final Terms. The credit ratings included or referred to in this Base Prospectus have been issued by DBRS which is established in the European Union and is registered under the CRA Regulation. As such DBRS is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website http://www.esma.europa.eu/page/List-registered-and-certified-CRAs in accordance with such Regulation. In general, European regulated investors are restricted under CRA Regulation from using credit ratings for regulatory purposes, unless such ratings are issued by a credit rating agency established in the EU and registered under the CRA Regulation (and such registration has not been withdrawn or suspended), subject to transitional provisions that apply in certain circumstances whilst the registration application is pending. Such general restriction will also apply in the case of credit ratings issued by non-EU credit rating agencies, unless the relevant credit ratings are endorsed by an EU-registered credit rating agency or the relevant non-EU rating agency is certified in accordance with the CRA Regulation (and such endorsement action or certification, as the case may be, has not been withdrawn or suspended). Certain information with respect to the credit rating agencies and ratings will be disclosed in the Final Terms.

The expected rating of the Covered Bonds is set out in the relevant Final Terms for each Series of Covered Bonds. The Rating Agency may lower its ratings or withdraw its rating if, in its sole judgement, the credit quality of the Issuer or the Covered Bonds has declined or is in question, and the Issuer has not undertaken to maintain a rating. In addition, at any time the Rating Agency may revise its relevant rating methodology with the result that, amongst other things, any rating assigned to the Covered Bonds may be lowered. If any rating assigned to the Covered Bonds is lowered or withdrawn, the market value of the Covered Bonds may reduce.

A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time. The ratings may not reflect the potential impact of all risks related to the

structure, market, additional factors discussed above and other factors that may affect the value of the Covered Bonds.

The return on an investment in Covered Bonds will be affected by charges incurred by investors

An investor's total return on an investment in any Covered Bonds will be affected by the level of fees charged by the nominee service provider and/or clearing system used by the investor. Such a person or institution may charge fees for the opening and operation of one or more investment accounts, transfers of Covered Bonds, custody services and on payments of interest, principal and other amounts. Potential investors are therefore advised to investigate the basis on which any such fees will be charged on the relevant Covered Bonds. Certain information in that respect are available under the section headed "*General Information*".

Legal investment considerations may restrict certain investments

The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal and/or tax advisers to determine whether and to what extent (1) Covered Bonds are legal investments for it, (2) Covered Bonds can be used as collateral for various types of borrowing and (3) other restrictions apply to its purchase or pledge of any Covered Bonds. Financial institutions should consult their legal advisors or the appropriate regulators to determine the appropriate treatment of Covered Bonds under any applicable risk-based capital or similar rules.

Law 130

Law 130 was enacted in Italy in April 1999 and amended to allow for the issuance of covered bonds in 2005. Law 130 was further amended by Law Decree No. 145 of 23 December 2013 (*Decreto Destinazione Italia*), as converted with amendments into Law No. 9 of 21 February 2014 (the **Destinazione Italia Law Decree No. 145**), and by Law Decree No. 91 of 24 June 2014 (*Decreto Competitività*), as converted with amendments into Law No. 116 of 11 August 2014 (**Law Decree 91**).

As at the date of this Base Prospectus, no interpretation of the application of Law 130 as it relates to covered bonds has been issued by any Italian court or governmental or regulatory authority, except for (i) the MEF Decree setting out the technical requirements of the guarantee which may be given in respect of covered bonds, (ii) the BoI OBG Regulations concerning guidelines on the valuation of assets, the procedure for purchasing integration assets and controls required to ensure compliance with the legislation, and (iii) the clarifications, provided for by the Bank of Italy, to certain queries concerning the OBG Regulations submitted to the such authority by Italian banks and the Italian Banking Association (*Associazione Bancaria Italiana*). Consequently, it is possible that such or different authorities may issue further regulations relating to Law 130 or the interpretation thereof, the impact of which cannot be predicted by the Issuer as at the date of this Base Prospectus.

Change of law

The structure of the Programme and, *inter alia*, the issue of the Covered Bonds and the rating assigned to the Covered Bonds are based on the relevant law, tax and administrative practice in effect at the date of this Base Prospectus, and having due regard to the expected tax treatment of all relevant entities under such law and practice. No assurance can be given as to the impact of any possible change to the law (including any change in regulation which may occur without a change in primary legislation), tax or administrative practice or its interpretation will not change after the Issue Date of any Series or that such change will not adversely impact the structure of the Programme and the treatment of the Covered Bonds. This Base Prospectus will not be updated to reflect any such changes or events.

2. Risk factors relating to the Issuer

Risk management

The Intesa Sanpaolo Group is subject to risks that are an inherent part of its business activity. These risks include credit risk, country risk, market risk, liquidity risk and operational risk, as well as business risk and risks specific to its insurance business. The Intesa Sanpaolo Group's profitability depends on its ability to identify measure and continuously monitor these risks. As described below, the Intesa Sanpaolo Group attaches great importance to risk management and control to ensure reliable and sustainable value creation in a context of controlled risk.

The risk management strategy aims to achieve a complete and consistent overview of risks, considering both the macroeconomic scenario and the Intesa Sanpaolo Group's risk profile, by fostering a culture of risk-awareness and enhancing the transparent and accurate representation of the risk level of the Intesa Sanpaolo Group's portfolios.

Risk-acceptance strategies are summarised in the Intesa Sanpaolo Group's Risk Appetite Framework (**RAF**), approved by the Board of Directors. The RAF is established to ensure that risk-acceptance activities remain in line with shareholders' expectations, by taking account of the Intesa Sanpaolo Group's risk position and the economic situation. The framework establishes the general risk appetite principles, together with the controls for the overall risk profile and the main specific risks.

The general principles that govern the Intesa Sanpaolo Group's risk-acceptance strategy may be summarised as follows:

- the Intesa Sanpaolo Group is focused on a commercial business model in which domestic retail activity remains the Intesa Sanpaolo Group's structural strength;
- the Intesa Sanpaolo Group does not aim to eliminate risks, but rather attempts to understand and manage them so as to ensure an adequate return for the risks taken, while guaranteeing the Intesa Sanpaolo Group's solidity and business continuity in the long term;
- Intesa Sanpaolo has a moderate risk profile in which capital adequacy, earnings stability, a sound liquidity position and a strong reputation are the key factors to protecting its current and prospective profitability;
- Intesa Sanpaolo aims at a capitalisation level in line with its main European peers;
- Intesa Sanpaolo intends to maintain strong management of the main specific risks (not necessarily associated with macroeconomic shocks) to which the Intesa Sanpaolo Group may be exposed;
- the Intesa Sanpaolo Group attaches great importance to the monitoring of non-financial risks and, in particular:

    - limits are set for operational risks (including specific treatment for ICT and Cyber Risk);
    - with regard to legal risk, the Intesa Sanpaolo Group endeavours to fulfil all its legal and statutory responsibilities in order to minimise claims and litigation it is exposed to;
    - for compliance risk, the Intesa Sanpaolo Group it aims for formal and substantive compliance with rules in order to avoid penalties and maintain a solid relationship of trust with all of its stakeholders;
    - for reputational risk, the Intesa Sanpaolo Group strives to actively manage its image and aims to prevent and contain any negative effects on said image.

The general principles apply both at Group level and business unit or company level. In the event of external growth, these general principles must be applied, by considering the specific characteristics of the market and the competitive scenario where the growth takes place.

The Risk Appetite Framework thus represents the overall framework in which the risks assumed by the Intesa Sanpaolo Group are managed, with the establishment of general principles of risk appetite and the resulting structuring of the management of:

- the overall risk profile; and
- the Intesa Sanpaolo Group's main specific risks.

Management of the overall risk profile is based on the general principles laid down in the form of a framework of limits aimed at ensuring that the Intesa Sanpaolo Group complies with minimum solvency, liquidity and profitability levels even in case of severe stress. In addition, it aims to ensure the desired operational, reputational and compliance risk profiles.

In compliance with the EBA guidelines (EBA/GL/2015/02) concerning the "Minimum list of quantitative and qualitative recovery plan indicators", the Group has also included new asset quality, market-based and macroeconomic indicators as early warning indicators in the RAF, to ensure consistency with its Recovery Plan.

The main specific risks considered concern the particularly significant risk concentrations for the Group (e.g. concentration on individual counterparties, on sovereign risk and on the public sector. Said management is implemented by establishing specific limits, management processes and mitigation measures to be taken in order to limit the impact of especially severe scenarios on the Group. These Risks are assessed also considering stress scenarios and are periodically monitored within the Risk Management systems.

The definition of the Risk Appetite Framework and the resulting operating limits for the main specific risks, the use of risk measurement instruments in loan management processes and controlling operational risk and the use of capital at risk measures for management reporting and assessment of capital adequacy within the Intesa Sanpaolo Group represent fundamental milestones in the operational application of the risk strategy defined by the Board of Directors along the Intesa Sanpaolo Group's entire decision-making chain, down to the single operational units and to the single desk.

The policies relating to risk taking and the processes for the management of the risk that the Group is or could be exposed to are defined by Board of Directors of Intesa Sanpaolo as the Parent Company, with the support of the Risks Committee. The Management Control Committee, which is the body with control functions, supervises the adequacy, efficiency, functionality and reliability of the risk management process and of the Risk Appetite Framework.

The Managing Director and CEO has the power to submit proposals for the adoption of resolutions concerning the risk system and implements all the resolutions of the Board of Directors, with particular reference to the implementation of the strategic guidelines, the RAF and the risk governance policies.

The Bodies also benefit from the action of some Management Committees on risk management. These Committees, which include the Steering Committee, operate in compliance with the primary responsibilities of the Corporate Bodies regarding internal control system and the prerogatives of corporate control functions, and in particular the risk control function.

A specific Credit Risk Appetite Framework (CRA) was already established in 2015. The CRA identifies areas of growth for loans and areas to be monitored, using an approach based on ratings and other useful predictive statistical indicators, to guide lending growth by optimising the management of risk and expected loss. In 2017, the CRA was extended to the structured finance portfolios, to large corporate and to real estate. The limits set are approved within the RAF and are continuously monitored by the Credit Risk Management Head Office Department. During the 2017 update, the Group RAF was further strengthened through the following main activities: refinement of the methods for setting limits, focusing on the limits in the market risk area; identification of new specific risks and definition of appropriate limits/mitigation actions for their control; further rationalisation of the cascading of limits on the Divisions and Group companies.

The Intesa Sanpaolo Group sets out these general principles in policies, limits and criteria applied to the various risk categories (described below) and business areas, in a comprehensive framework of governance and control limits and procedures.

Risk hedging, given the nature, frequency and potential impact of the risk, is based on a constant balance between mitigation/hedging action, control procedures/processes and capital protection measures, including in the form of stress tests.

Particular attention is dedicated to managing the short-term and structural liquidity position by following specific policies and procedures to ensure full compliance with the limits set at Intesa Sanpaolo Group level and operating sub-areas, in accordance with international regulations and the risk appetite approved at Intesa Sanpaolo Group level.

The Intesa Sanpaolo Group also attaches great importance to the management of reputational risk, which it pursues not only through organisational units with specific duties of promotion and protection of the company image, but also through *ex-ante* risk management processes (for example, defining prevention and mitigation tools and measures in advance) and implementing specific, dedicated communication and reporting flows.

Assessments of each single type of risk for the Intesa Sanpaolo Group are integrated in a summary amount - the economic capital - defined as the maximum "unexpected" loss the Intesa Sanpaolo Group might incur over a year. This is a key measure for determining the Intesa Sanpaolo Group's financial structure and risk appetite and guiding operations, ensuring the balance between risks assumed and shareholder return. It is

estimated on the basis of the current situation and also as a forecast, based on the budget assumptions and projected economic scenario. The assessment of capital is included in business reporting and is submitted quarterly to the Intesa Sanpaolo Group Steering Committee, the Risk Committee and the Board of Directors, as part of the Intesa Sanpaolo Group's Risks *Tableau de Bord*.

Intesa Sanpaolo performs a steering and coordination role with respect to the Intesa Sanpaolo Group companies, aimed at ensuring effective and efficient risk management at the Intesa Sanpaolo Group level. For the corporate control functions in particular, there are two different types of models within the Intesa Sanpaolo Group: (i) the centralised management model based on the centralisation of the activities at Intesa Sanpaolo and (ii) the decentralised management model that involves the presence of locally established corporate control functions that conduct their activities under the direction and coordination of the same corporate control functions of Intesa Sanpaolo, to which they report in functional terms.

Irrespective of the control model adopted within their company, the corporate bodies of the Intesa Sanpaolo Group companies are aware of the choices made by Intesa Sanpaolo and are responsible for the implementation, within their respective organisations, of the control strategies and policies pursued and promoting their integration within the group controls.

In view of compliance with the reforms of the previous accord by Basel Committee (**Basel 3**), the Intesa Sanpaolo Group has undertaken adequate project initiatives, expanding the objectives of the Basel 2 Project in order to improve the measurement systems and the related risk management systems.

With respect to credit risks, the Intesa Sanpaolo Group received authorisation to use internal ratings-based approaches since 31 December 2008 starting with the corporate portfolio. Progressively, the scope of application has been gradually extended to include all the exposures not authorized to the partial permanent use of the standardized method. The Roll-out plan has been approved by the Board of Directors on its meeting held on August 2nd 2016 and submitted to the Supervisor on 4 August 2016. Among the most recent changes please note the authorisations received from the ECB to use internal ratings-based approaches for the Public Sector Entities and Banks portfolios and use the new Corporate model for a scope extending to Intesa Sanpaolo, the network banks in the *Banca dei Territori* Division and the main Italian and international Intesa Sanpaolo Group companies.

The scope of application has since been gradually extended to include the Retail Mortgages and SME Retail portfolios, as well as other Italian and international Intesa Sanpaolo Group companies.

The Intesa Sanpaolo Group is also proceeding with development of the IRB systems for the other business segments and the extension of the scope of companies for their application in accordance with a plan presented to the supervisory authorities.

The last update of the roll-out plan has been approved by the Board of Directors on its meeting held on 24 July 2018 and submitted to the Supervisor on 30 July 2018.

As far as estimation of regulatory capital for counterparty risk is concerned, Banca IMI, Intesa Sanpaolo and banks belonging to Banca dei Territori Division, are authorized to the use of internal model both for derivative instruments and for securities financing transactions. An advanced methodology is also in place for managerial purposes - definition and measurement of credit lines for substitution risk.

With regard to Operational Risk, the Intesa Sanpaolo Group obtained authorisation to use the Advanced Measurement Approaches (AMA – internal model) to determine the associated capital requirement for regulatory purposes, with effect from the report as at 31 December 2009.

Credit Risk

Credit risk is the risk of losses due to the failure on the part of the Intesa Sanpaolo Group’s counterparties (customers) to meet their payment obligations to the Intesa Sanpaolo Group in a timely fashion. Credit risk refers to all claims against customers, mainly loans, but also liabilities in the form of other extended credits, guarantees, interest-bearing securities, approved and undrawn credits, as well as counter-party risk arising through derivatives and foreign exchange contracts. Credit risk also consists of concentration risk, country risk and residual risks, both from securitisations and uncertainty regarding credit recovery rates. Credit risk represents the chief risk category for the Intesa Sanpaolo Group.

Intesa Sanpaolo has developed a set of instruments which allows analytical control over the quality of the loans to customers and financial institutions.

Risk measurement uses rating models that are differentiated according to the borrower's segment (Corporate, Retail SME, Retail Mortgage, Other Retail, Sovereigns, Italian Public Sector Entities and Banks). These models make it possible to summarise the credit quality of the counterparty in a measurement (the rating), which reflects the probability of default over a period of one year, adjusted on the basis of the long run average default rate in order to consider an entire economic cycle. In case of default, internal rating of loss given default (**LGD**) model measures losses on each facility, including any downturn effect related to the economic cycle.Ratings and mitigating credit factors (guarantees, technical forms and covenants) play a fundamental role in the entire loan granting and monitoring process: they are used to set credit strategies and loan granting and monitoring rules as well as to determine decision-making powers.

The main characteristics of the *probability of default* (PD) and LGD models for Corporate, Banks and Public Sector Entities, SME Retail segment and Retail (Mortgages and Other Retail) segment, which are validated for Basel II advanced approaches, are the following:

- PD model

  (i) Corporate and Banks and Public Sector Entities segment models are based on financial, behavioural and qualitative data of the customers. They are differentiated according to the market in question (domestic or international) and the size bracket of the company. Specific models are implemented for specialised lending (real estate development initiatives, project finance transactions, leveraged buy-out acquisition finance and asset finance transactions). On 18 April 2017, the Intesa Sanpaolo Group also received the authorisation from the ECB to use the new internal rating systems for the corporate portfolio, effective after 31 March 2017. With regard to the re-estimation of rating models, steps were taken, on the one hand, to broaden the information set used for counterparty evaluation and, on the other hand, efforts were made to simplify their framework. Finally, various measures have been adopted that are aimed at favouring a through-the-cycle profile of the probabilities of default produced by the models, consistently with the relational-type commercial approach adopted by the Intesa Sanpaolo Group.

  (ii) Banks and Public Sector Entities model, authorised on 9 March 2017 and effective after 31 March 2017. The model is different for banks in mature economies and banks in emerging countries. In short, the model consists of a quantitative part and a qualitative part, differentiated according to mature and emerging countries, a country rating component representing systemic risk, a component relating to specific country risk for banks most closely correlated with country risk, and finally, a module (the **relationship manager's judgement**) that allows the rating to be modified in certain conditions. In the Public Sector Entities portfolio, the reference models have been differentiated according to the type of counterparty. Accordingly, default models have been developed for municipalities and provinces and shadow rating models for regions. An approach to extend the rating of the regulatory Entity (e.g.: Region) has been adopted for local healthcare authorities and other sector entities, with possible changes on the basis of financial statement assessments (notching).

  (iii) For the Small Business segment, since the end of 2008 a rating model by counterparty has been used for the Intesa Sanpaolo Group, following a scheme similar to that of the Corporate segment, meaning that it is extremely decentralised and its quantitative-objective elements are supplemented by qualitative-subjective elements; in 2011, the service model for the Small Business segment was redefined, by introducing in particular a sub-segmentation of "Micro" and "Core" customers according to criteria of size and simplicity and a partial automation of the granting process.

  The Intesa Sanpaolo Group model for the Retail Mortgages segment, adopted in late 2008, processes information relating to both the customer and the contract. It differentiates between initial disbursement, where the application model is used with a validity of one year, and the subsequent assessment during the lifetime of the mortgage (behavioural model), which takes into account behavioural information. In 2017, the model has been subjected to Model Change application and on 31 August 2018, the Group received the authorisation to use the new Retail

model, applied to the Retail Mortgages subsegment (Model Change) and the Other Retail sub-segment (First Adoption). The new model adopts a counterparty approach instead of the previous product approach. During the first disbursement phase, an on-line rating is calculated, also including social and income information. A mass calculation is then used for the entire Retail portfolio (Retail and Other Retail Mortgages).

- LGD model

- The LGD model is based on the concept of "Economic LGD", namely the present value of the cash flows obtained in the various phases of the recovery process net of any administrative costs directly attributable to the exposure as well as the indirect management costs incurred by the Group, and consists, in brief, of the following elements:

  - estimate of a Bad LGD Model: starting from the LGD observed on the portfolio, namely "Workout LGD", determined on the basis of the recoveries and costs, a regression econometric model of the LGD is estimated on variables considered to be significant for the determination of the loss associated to the Default event;
  - application of a correction factor, known as "Danger Rate": the Danger Rate is a multiplying correction factor, used to recalibrate Bad LGD with the information available on the other default events, in order to calculate an LGD representative of all the possible default events and their evolution;
  - application of an additional correction factor, known as "Final Settlement Component": this component is used as an add-on to the estimate recalibrated for the Danger Rate in order to consider the loss rates associated with positions not evolved to the Bad Loan status (Unlikely to pay or Past Due positions).

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  - The LGD model is determined according to differentiated models, specialised by borrower's segment and products (Corporate - for Banking, Factoring and Leasing products - Banks, Public Sector Entities - for Banking, Factoring and Leasing products – SME Retail, Retail, and Mortgages).The LGD models, for which advanced internal rating base method has been approved, are: Retail Mortgages (effective from 30 June 2010), Corporate (these models are based on different types of financial assets: banking, effective from 31 December 2010, leasing and factoring, effective from 30 June 2012) and SME Retail (effective from 31 December 2012) and Banks and Public Sector Entities (effective after 31 March 2017).

    - For the Corporate segment, the following drivers were significant: geographical area, presence/absence of personal guarantee, presence/absence of real estate guarantee, facility type, and legal form. As regards the LGD model for the Corporate segment authorized on 18 April 2017, various measures have been adopted that are aimed at favouring a through-the-cycle profile of the probabilities of default produced by the models, consistently with the relational type commercial approach adopted by the Group. For the SME Retail segment, the following were significant: geographical area, facility type, presence/absence of personal guarantee, presence/absence of real estate guarantee, value to loan (amount of real estate coverage) and exposure level. For the Retail Mortgages segment, the geographical area and the value to loan were significant. For Banks, the LGD calculation model partly diverges from the models developed for the other segments as the estimation model used is based on the market price of debt instruments observed 30 days after the official date of default and relating to a sample of defaulted banks from all over the world, acquired from an external provider. The model is completed by an econometric estimate aimed at determining the most significant drivers, in accordance with the practice in use for the other models.

Starting with Supervisory reporting as at 30 September 2017, the Group is authorised to use the Credit Conversion Factor (CCF) for the calculation of the EAD for the Corporate segment. The credit conversion factor (CCF) is the percentage of the margin on a given credit line that will become an exposure over a given time horizon. When multiplied by the credit line's available undrawn margin, it generates exposure at default (EAD)..

Country risk

Assessment of creditworthiness of countries is based on both an internal Sovereign Rating and Transfer risk Rating model.

Country risk for sovereign entities is assessed by a rating model that assigns creditworthiness ratings to over 260 countries. The model's structure includes a quantitative component for assessing country risk (which takes into account the structural rating assigned to a country by leading international rating agencies, implicit risk in market quotations of sovereign credit default swaps and bonds, and a macroeconomic model for more than 130 countries) and a qualitative component (which includes a qualitative opinion taking into consideration elements drawn from the broader scope of publicly available information concerning the political and economic structures of individual countries).

Market Risks

Market risk trading book

Market risk arises as a consequence of the Intesa Sanpaolo Group's trading and its open positions in the foreign exchange, interest rate and capital markets. The risk is derived from the fluctuation in the value of listed financial instruments whose value is linked to market variables. Market risk in the trading portfolio arises through trading activities in the interest rate, bonds, credit derivatives, commodities, foreign exchange and equity markets. Market risk in the banking portfolio arises from differences in fixed-rate periods.

The quantification of trading risks is based on daily value at risk (**VaR**) of the trading portfolios of Intesa Sanpaolo and the subsidiary Banca IMI S.p.A., which represent the main portion of the Intesa Sanpaolo Group's market risks, to adverse market movements of the following risk factors:

(i) interest rates;

(ii) equities and market indexes;

(iii) investment funds;

(iv) foreign exchange rates;

(v) implied volatilities;

(vi) spreads in credit default swaps (**CDS**);

(vii) spreads in bond issues;

(viii) correlation instruments;

(ix) dividend derivatives;

(x) asset-backed securities (**ABS**);

(xi) commodities.

Other Intesa Sanpaolo Group's subsidiaries hold smaller trading portfolios with a marginal risk (around 2 per cent. of the Intesa Sanpaolo Group's overall risk). In particular, the risk factors of the international subsidiaries' trading books are local government bonds, positions in interest rates and foreign exchange rates, both relating to linear pay-offs.

For some of the risk factors indicated above, the Bank of Italy has validated the internal models for the reporting of the capital absorptions of both Intesa Sanpaolo and Banca IMI S.p.A.

Effective from the report as at 30 September 2012, both banks have received authorisation from the supervisory authority to extend the scope of the model to specific risk on debt securities. The model was extended on the basis of the current methodological framework (a historical simulation in full evaluation), and required the integration of the Incremental Risk Charge into the calculation of the capital requirement for market risks.

Effective from June 2014, market risks are to be reported according to the internal model for capital requirements for the Intesa Sanpaolo's hedge fund portfolios (the full look-through approach). The risk profiles validated are: (i) generic/ specific on debt securities and on equities for Intesa Sanpaolo and Banca IMI S.p.A., (ii) position risk on quotas of UCI underlying CPPI (Constant Proportion Portfolio Insurance) products for Banca IMI S.p.A., (iii) position risk on dividend derivatives and (iv) position risk on

commodities for Banca IMI S.p.A., the only legal entity in the Intesa Sanpaolo Group authorised to hold open positions in commodities. The analysis of market risk profiles relative to the trading book uses various quantitative indicators and VaR is the most important.

Since VaR is a synthetic indicator which does not fully identify all types of potential loss, risk management has been enriched with other measures, in particular simulation measures for the quantification of risks from illiquid parameters (dividends, correlation, ABS, hedge funds). VaR estimates are calculated daily based on simulations of historical time-series, a 99 per cent. confidence level and 1-day holding period.

Market risk banking book

Market risk originated by the banking book arises primarily in Intesa Sanpaolo and in the other main subsidiaries involved in retail and corporate banking. The banking book also includes exposure to market risks deriving from the equity investments in listed companies not fully consolidated, mostly held by Intesa Sanpaolo.

The following methods are used to measure financial risks of the Intesa Sanpaolo Group's banking book:

(i) Shift sensitivity of economic value (**EVE**)

(ii) VaR, and

(iii) Shift sensitivity of net interest income (**NII**).

The shift sensitivity of economic value (EVE) measures the change in the economic value of the Intesa Sanpaolo Group's commercial portfolio following shocks in the market rates curves. The sensitivity of EVE is calculated by adopting various interest rate shock scenarios that consider not only parallel shifts in market curves, but also a range of potential scenarios that include conditions of severe stress with regard to the shape of the curve, the level of the current maturity structure of interest rates and historic and implicit rate volatility. The standard shock is defined as a parallel, uniform shift in the curve of +100 basis points. The measurements include an estimate of the prepayment effect and of the risk originated by on demand customer deposits, whose features of stability and of partial and delayed reaction to interest rate fluctuations have been studied by analysing a large collection of historical data, obtaining a maturity representation model through equivalent deposits. Equity risk sensitivity is measured as the impact of a price shock of ±10%.

VaR is calculated as the maximum potential loss in the portfolio's market value that could be recorded over a 10 day holding period with a 99 per cent. confidence level (parametric VaR). Shift sensitivity analysis quantifies the change in value of a financial portfolio resulting from adverse movements in the main risk factors (interest rate, foreign exchange, equity). For interest rate risk, an adverse movement is defined as a parallel and uniform shift of ±100 basis points of the interest rate curve.

Furthermore, the sensitivity of net income focuses the analysis on the impact that changes in interest rates can have on the Intesa Sanpaolo Group's ability to generate stable profit levels. The component of profits measured is represented by the difference between the net interest income of a generated by interest bearing assets and liabilities, including the results of hedging activities through the use of derivatives. The time horizon of reference is commonly limited to the short and medium term (from one to three years) and assesses the impact that the institution is able to continue with its activity (the going concern approach).

To determine changes in net interest income (NII), standard scenarios of parallel rate shocks of +-50 basis points are applied, in reference to a time horizon of twelve months.

Hedging of interest rate risk is aimed at (i) protecting the banking book from variations in the fair value of loans and deposits due to movements in the interest rate curve or (ii) reducing the volatility of future cash flows related to a particular asset/liability.

The main types of derivative contracts used are interest rate swaps (**IRS**), overnight index swaps (**OIS**), cross currency swaps (**CCS**) and options on interest rates entered into with third parties or with other Intesa Sanpaolo Group companies. The latter, in turn, cover risk in the market so that the hedging transactions meet the criteria to qualify as IAS compliant for consolidated financial statements. Hedging activities performed by the Intesa Sanpaolo Group are recorded using various hedge accounting methods. A first method refers to the fair value hedge of specifically identified assets or liabilities (micro hedging), mainly consisting of bonds

issued or acquired by the Intesa Sanpaolo Group companies and loans to customers. On the basis of the carved-out version of IAS 39, fair-value hedging is also applied for the macro hedging of the stable portion of demand deposits (core deposits) and on the already fixed portion of floating-rate loans.

Moreover, in 2016 the Intesa Sanpaolo Group has extended the use of macro-hedging to a portion of fixed-rate loans, adopting an open-portfolio macro hedging model for a portion of fixed-rate loans according to a bottom-layer approach that, in accordance with the interest rate risk measurement method involving modelling of the prepayment phenomenon, is more closely correlated with risk management activity and asset dynamics.

Another hedging method used is the cash flow hedge which has the purpose of stabilising interest flow on both floating rate funding, to the extent that the latter finances fixed-rate investments, and on floating rate investments to cover fixed-rate funding (macro cash flow hedges).

The Financial and Market Risks Department is in charge of measuring the effectiveness of interest rate risk hedges for the purpose of hedge accounting.

Foreign exchange risk

Currency risk positions are taken in both trading and non-trading books. As with market risk, the currency risk in the trading books is controlled using VaR limits (see the methodological approach described above), while the structural currency risk in the non-trading books is mitigated by the practice of raising funds in the same currency as the assets.

Issuer and counterparty risk

Issuer risk in the trading portfolio is analysed in terms of mark to market, by aggregating exposures in rating classes and is monitored using a system of operating limits based on both rating classes and concentration indices. A limit at legal entity level (for Intesa Sanpaolo and Banca IMI S.p.A.) is also defined and monitored in terms of Incremental Risk Charge (Credit VaR calculated over a one year time horizon at a confidence level of 99.9 per cent. on bonds, single name CDS and index CDS relating to the issuer trading book portfolio of each bank).

Counterparty risk for OTC derivatives and Securities Financing Transactions

Counterparty risk is, measured in terms of potential future exposure, by the risk management department andmonitored both in terms of individual and aggregate exposures by the credit department. In order to manage effectivelyrisk, the risk measurement system is integrated into decision-making processes and the management of company operations. Bank of Italy has authorized the use of the internal model for counterparty risk (EPE – Expected Positive Exposure) for regulatory purposes, with reference to Intesa Sanpaolo, banks belonging to Banche dei Territori division and Banca IMI for OTC derivatives. The same model has been authorized for Securities Financing Transactions. Moreover a stress programme has been implemented in order to check the impact of extreme market movements on the counterparty risk measures. Back testing analysis is in place in order to assess the model reliability.

Specifically, the following measures were defined and implemented:

(i) Current Exposure: represents the amount presently owed to the bank taking into account enforceable netting and collateral agreements.

(ii) PFE (potential future exposure): evolution over time of the current exposure at 95% confidence level; this is a prudent measure used for credit monitoring purposes. PFE is calculated every day by risk management engine, validated, commented by risk management departmentand sent to credit monitoring engine.

(iii) EPE (expected positive exposure): weighted average of expected exposures over one year time horizon. This is a regulatory measure, used to estimate the exposure at default.

(iv) CVA capital charge: sum of spread VaR calculated in current and stressed market conditions, of a CDS equivalent portfolio (sold protection) with notional equal to the expected exposure of each counterparty. This is a regulatory measure, used to estimate migration risk.

Liquidity risk

Liquidity risk is defined as the risk that the Intesa Sanpaolo Group may not be able to meet its payment obligations due to the inability to procure funds on the market (funding liquidity risk) or liquidate its assets (market liquidity risk).

Intesa Sanpaolo directly manages its own liquidity, coordinates liquidity management at Intesa Sanpaolo Group level, verifies the adoption of adequate control techniques and procedures, and provides complete and accurate information to the Operational Committees (Group Risk Governance Committee and Group Financial Risks Committee) and the relevant statutory bodies.

Specific rules, metrics, (regulatory and intenal), processes, limits, roles and responsibilities are defined in the Group's Liquidity Risk Management Guidelines in order to ensure a prudent control of liquidity risk and guarantee an adequate, balanced level of liquidity for the whole Intesa Sanpaolo Group.

These Guidelines, annually updated, incorporate the most recent applicable regulatory, provisions as implemented in the European Union. In addition to the regulatory indicators, the Guidelines provide internal metrics and limits aimed at ensuring an adequate, balanced level of cash inflows and outflows, in order to respond to periods of tension on the various funding markets, also by establishing adequate liquidity reserves in the form of assets eligible for refinancing with Central Banks or liquid securities on private markets. Further specific metrics and limits measure risks deriving from the mismatch of medium/long term maturities of the assets and liabilities, giving rise to excessive imbalances to be financed in the short term essential for the strategic planning of liquidity management.

The Guidelines also call for periodic estimation of a more stressed liquidity risk position in acute combined stress scenarios (both stress specific and market-related ones) by setting a target threshold aimed at establishing an overall level of reserves suitable to meet greater cash outflows to restore the Intesa Sanpaolo Group to balanced conditions.

Together with these indicators, the Guidelines provide management methods to be used in a liquidity crisis scenario, defined as a situation of difficulty for the Bank or inability to meet its cash obligations falling due, without implementing procedures and/or employing instruments that, due to their intensity or manner of use, do not qualify as ordinary administration.The Intesa Sanpaolo Group has a contingency liquidity plan in place, which has the objective of safeguarding the Intesa Sanpaolo Group's asset value and enabling the continuity of operations under conditions of a liquidity constriction, or even in the absence of liquidity in the market. The plan ensures the identification of the early warning signals and their ongoing monitoring, the definition of procedures to be implemented in situations of liquidity stress, the immediate lines of action, and the intervention measures for the resolution of emergencies.

Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internalprocesses, people and systems, or fromexternal events. Operational risk includes legal risk andcompliance risk, model risk, ICT risk and financial reporting risk; strategic and reputational risks are not included.

The Intesa Sanpaolo Group has long defined the overall operational risk management framework by setting up a Group policy and organisational processes for identifying, measuring, managing and controlling operational risk.

The control of the Intesa Sanpaolo Group's operational risk was attributed to the Board of Directors which identifies risk management policies and to the Management Control Committee, which is in charge of their approval and verification, as well as of the guarantee of the functionality, efficiency and effectiveness of the risk management and control system.

Moreover, the tasks of the Intesa Sanpaolo Group Control Coordination Operational and Reputational Risk Committee include periodically reviewing the overall operational risk profile, authorising any corrective measures, coordinating and monitoring the effectiveness of the main mitigation activities and approving operational risk transfer strategies.The Intesa Sanpaolo Group has a centralised function within the Enterprise Risk Management Head Office Department for the management of the Intesa Sanpaolo Group's operational risk. This function is responsible for the definition, implementation, and monitoring of the methodological and organisational framework, as well as for the measurement of the risk profile, the verification of mitigation effectiveness and reporting to Top Management.

In compliance with current requirements, the individual organisational units are responsible for identifying, assessing, managing and mitigating risks. Specific officers and departments have been identified within these organisational units to be responsible for operational risk management (structured collection of information relative to operational events, detection of critical issues and related mitigation actions, scenario analysis and business environment and internal control factors evaluation).

The Self-diagnosis process, conducted on an annual basis, allows the Intesa Sanpaolo Group to:

- estimate the exposure to potential future losses deriving from operational events (Scenario Analyses) and assess the level of control business environment (Business Environment Evaluation);
- analyse ICT risk exposure;
- create significant synergies with Cyber Security and Business Continuity Management that supervises the planning of operational processes, IT security and business continuity issues, with the Administrative and Financial Governance and with the control functions (Compliance and Internal Auditing) that supervise specific regulations and issues (such as Legislative Decree No. 231 /01 Law No. 262/05) or conduct tests of the effectiveness of controls of company processes.

The Self-diagnosis process for 2018 identified a good overall level of control of operational risks and contributed to enhancing the diffusion of a business culture focused on the ongoing control of these risks. During the Self-diagnosis process, the organisational units also analysed their exposure to ICT risk. This assessment is in addition to that conducted by the technical functions (ISGS - ICT Head Office Department, Market Risk IT Infrastructure Office of the ISP Financial and Market Risks Head Office Department and the IT functions of the main Italian and international subsidiaries) and the other functions with control responsibilities (Cyber Security and Business Continuity Management and the IT Security functions of the main Italian and international subsidiaries).

The process of collecting data on operational events (in particular operational losses, obtained from both internal and external sources) provides significant information on the exposure. It also contributes to building knowledge and understanding of the exposure to operational risk, on the one hand, and assessing the effectiveness or potential weaknesses of the internal control system, on the other hand.

The internal model for calculating capital absorption is conceived in such a way as to combine all the main sources of quantitative (operational losses) and qualitative (Self-diagnosis) information.

The quantitative component is based on an analysis of historical data concerning internal events (recorded by organisational units, appropriately verified by the central function and managed by a dedicated IT system) and external events (by the *Operational Riskdata eXchange Association - ORX*).

The qualitative component (**Scenario Analysis**) focuses on the forward-looking assessment of the risk exposure of each Unit and is based on the structured, organised collection of subjective estimates expressed directly by management (of Subsidiaries and Parent Company's Organisational Units) with the objective of assessing the potential economic impact of particularly severe operational events.

Capital-at-risk is therefore identified as the minimum amount at the Intesa Sanpaolo Group level required to bear the maximum potential loss (worst case); capital-at-risk is estimated using a "Loss Distribution Approach" model (actuarial statistical model to calculate the Value at Risk of operational losses), applied on quantitative data and the results of the scenario analysis assuming a one-year estimation period, with a confidence level of 99.90 per cent; the methodology also applies a corrective factor, which derives from the qualitative analyses of the risk level of the business environment (**Business Environment Evaluation**), to take account of the effectiveness of internal controls in the various organisational units.

Operational risks are monitored by an integrated reporting system which provides Management with support information for managing and/or mitigating the operational risk.

In order to support the operational risk management process on a continuous basis, a structured training programme has been implemented for employees actively involved in this process.

The Intesa Sanpaolo Group has a traditional operational risk transfer policy (to protect against offences such as employee disloyalty, theft and damage, cash and valuables in transit losses, computer fraud, forgery, earthquake and fire, cyber-crimes and third-party liability), which contributes to mitigating exposure to operational risk.

Moreover, at the end of June 2013, in order to allow optimum use of the available operational risk transfer tools and to take advantage of the capital benefits pursuant to applicable regulations, the Intesa Sanpaolo Group stipulated an insurance coverage policy named "**Operational Risk Insurance Programme**", which offers additional coverage to traditional policies, significantly increasing the limit of liability, transferring the risk of significant operational losses to the insurance market.

In addition, with respect to risks relating to real property and infrastructure, with the aim of containing the impacts of phenomena such as catastrophic environmental events, situations of international crisis, and social protest events, the Intesa Sanpaolo Group may activate its business continuity solutions.

Strategic Risk

The Intesa Sanpaolo Group defines current or prospective strategic risk as risk associated with a potential decrease in profits or capital due to changes in the operating context, misguided Intesa Sanpaolo Group's decisions, inadequate implementation of decisions, or an inability to sufficiently react to changes in the competitive scenario.

The Group's response to strategic risk is represented first and foremost by policies and procedures that call for the most important decisions to be deferred to the Board of Directors, supported by a current and forward-looking assessment of risks and capital adequacy. The high degree to which strategic decisions are made at the central level, with the involvement of the top corporate governance bodies and the support of various company functions ensures that strategic risk is mitigated.

Strategic risk is also assessed as part of stress tests based on a multiple-factor model that describes the relationship between changes in the economic scenario and the business mix resulting from planning hypotheses, with analysis to assess the impacts on both interest income and margins from the performance of net fees and commissions.

Reputational Risk

The Intesa Sanpaolo Group attaches great importance to reputational risk, namely the current and prospective risk of a decrease in profits or capital due to a negative perception of the Intesa Sanpaolo's image by customers, counterparties, shareholders, investors and supervisory authorities.

The reputational risk governance model of Intesa Sanpaolo envisages that, management and mitigation of reputational risks is pursued:

- independently by the corporate structures with specific tasks aimed at preserving corporate reputation, through a structured system of organisational monitoring measures;

- transversely across the various corporate functions, through Reputational Risk Management processes governed by the Enterprise Risk Management Head Office Department.

The "indipedent" monitoring of reputational risk envisages:

- specific organisational structures which, each for its purview, monitor the Bank's reputation and manage the relationships with the various stakeholders;
- an integrated monitoring system for primary risks, to limit exposure to them and to comply with the limits stated in the Risk Appetite Framework;;
- compliance with standards of ethics and conduct.

A fundamental tool for reputational risk monitoring is the Code of Ethics adopted by the Intesa Sanpaolo Group. This contains the basic values to which the Intesa Sanpaolo Group intends to commit itself and enunciates the voluntary principles of conduct for dealings with all stakeholders (customers, employees, suppliers, shareholders, the environment and, more generally, the community) with broader objectives than those required by mere compliance with the law. The Intesa Sanpaolo Group has also issued voluntary conduct policies (environmental policy and arms industry policy) and adopted international principles (UN Global Compact, UNEP FI, Equator Principles) aimed at pursuing respect for the environment and human rights.

In order to safeguard customers' interests and the Intesa Sanpaolo Group's reputation, specific attention is also devoted to establishing and managing customers' risk tolerance, through the identification of their

various risk appetite profiles according to subjective and objective traits of each customer. The assessments of adequacy during the process of structuring products and rendering advisory services are supported by objective assessments that contemplate the true nature of the risks borne by customers when they undertake derivative transactions or make financial investments.

More specifically, the marketing of financial products is also governed by specific advance risk assessment from the standpoint of both Intesa Sanpaolo (along with risks, such as credit, financial and operational risks, that directly affect the owner) and the customer (portfolio risk, complexity and frequency of transactions, concentration on issuers or on foreign currency, consistency with objectives and risk tolerance profiles, and knowledge and awareness of the products and services offered). The Intesa Sanpaolo Group aims to achieve constant improvement of reputational risk governance also through an integrated compliance risk management system, as it considers compliance with the regulations and fairness in business to be fundamental to the conduct of banking operations, which by nature is founded on trust.

The "cross-function" monitoring of reputational risk takes place through Reputational Risk Management processes which include:

– the Reputational Risk Assessment process, conducted yearly and aimed at integrating and consolidating the main findings provided by the organisational structures more directly involved in monitoring the company's reputation. The objective of that process is to identify and mitigate the most significant reputational risk scenarios to which the Intesa Sanpaolo Group is exposed.

- Reputational Risk Clearing processes, which identify and evaluate ex-ante potential reputational risks related to the most significant business transactions, main Capital Budget projects and Group supplier/partner selection;Reputational Monitoring processes, which monitor the position of Intesa Sanpaolo’s reputation and identify areas of exposure to reputational risk, also based on external analysis.

In establishing the framework and its elements, particular attention was dedicated to the involvement of the corporate functions that are responsible for managing reputational aspects, to systematise their respective duties and responsibilities and to build a shared corporate framework from the outset.

The Intesa Sanpaolo Group carefully considers all the risks associated with climate change that may result in additional costs for Intesa Sanpaolo or its customers.

Risk on owned real-estate assets

The risk on owned real-estate assets is defined as a risk associated with the possibility of suffering financial losses due to an unfavourable change in the value of such assets.

Real-estate management is highly centralised and represents an investment that is largely intended for use in company operations.

Risks specific to Intesa Sanpaolo Group’s insurance business

Life business

The typical risks of life insurance portfolios (managed by Intesa Sanpaolo Vita, Intesa Sanpaolo Life and Fideuram Vita) may be divided into three main categories: premium risks, actuarial and demographic risks and reserve risks.

Premium risks are protected initially during the establishment of the technical features of the product and its pricing, and over the life of the instrument by means of periodic checks on the sustainability and profitability (both at product level and at portfolio level, including all liabilities). When preparing a product for market, profit testing is used to measure profitability and identify any weaknesses beforehand.

Actuarial and demographic risks arise when an unfavourable trend is recorded in the actual loss ratio compared with the trend estimated when the rate was calculated, and these risks are reflected in the level of “reserves”. This loss ratio refers not only to actuarial loss, but also to financial loss (guaranteed interest rate risk). Intesa Sanpaolo manages these risks by performing systematic statistical analysis of the evolution of liabilities in its own contract portfolio divided by risk type and through simulations of expected profitability of the assets hedging technical reserves.

Intesa Sanpaolo manages reserve risk through the calculation of mathematical reserves, with a series of checks as well as overall verifications performed by comparing results with the estimates produced on a monthly basis. Intesa Sanpaolo Group places an emphasis on using the correct assumption for contracts by checking the relative portfolio against the movements during the period and the consistency of the amounts settled compared with the reserves' movements. The mathematical reserves are calculated in respect of the portfolio on a contract-by-contract basis taking all future commitments into account.

Non-life business

The typical risks of the non-life insurance portfolio (managed through Intesa Sanpaolo Assicura) are essentially premium and reserve risk. Premium risks are protected initially while the product's technical features and pricing are established, and over the life of the instrument by means of periodic checks on the sustainability and profitability (both at product level and at portfolio level, including all liabilities). Reserve risk is managed through the exact calculation of technical reserves. In particular, technical reserves may be divided into a premium reserve, a damage fund, a reserve for profits and reversals, other technical reserves and a reserve for equalisation.

Financial risks

In line with the growing focus in the insurance sector on the issues of value, risk and capital in recent years, a series of initiatives have been launched to strengthen risk governance and manage and control risk-based capital. With regard to both investment portfolios for the coverage of obligations with the insured and free capital, an internal regulation was adopted in order to define the investment policy. The aim of the investment policy is the control and monitoring of market and credit risks. The policy defines the goals and operating limits to distinguish the investments in terms of eligible assets and asset allocation, breakdown by rating classes and credit risk, concentration risk by issuer and sector, and market risks (in turn measured in terms of sensitivity to variations in risk factors and VaR). Investment decisions, portfolio growth and compliance with operating limits are reviewed on a monthly basis by specific investment committees.

Investment portfolios

The investments of the insurance subsidiaries of Intesa Sanpaolo Group are aimed at covering free capital and obligations with customers, namely life policies with profit participation clauses, index linked and unit-linked policies, pension funds and casualty policies. Life policies with profit participation clauses offer the insured the ability to receive a share of the profit from the fund management (the segregated fund) and a minimum guaranteed level, and therefore generate proprietary market and credit risks for the insurance company. Index linked and unit-linked policies, which usually do not present direct risks, are monitored with regard to reputational risks.

Legal risks

The Intesa Sanpaolo Group is involved in various legal proceedings, including those relating to labour and tax matters. Management believes that such proceedings have been properly analysed by the Intesa Sanpaolo Group and its subsidiaries in order to decide upon, if necessary or opportune, any increase in provisions for litigation to an adequate extent according to the circumstances and, with respect to some specific issues, to refer to it in the Covered Bonds to the consolidated annual financial statements in accordance with the applicable accounting standards. For more detailed information, see paragraph headed "*Legal Risks*", from page 112 to 119.

Changes in regulatory framework

The Intesa Sanpaolo Group is subject to extensive regulation and supervision by the Bank of Italy, the Italian Securities and Exchange Commission (**CONSOB**), the European Central Bank (the **ECB**) and the European System of Central Banks and is also subject to the authority of the Single Resolution Board (**SRB**). The banking laws to which the Intesa Sanpaolo Group is subject govern the activities in which banks may engage and are designed to maintain the safety and soundness of banks, and limit their exposure to risk. In addition, the Intesa Sanpaolo Group must comply with financial services laws that govern its marketing and selling practices. The regulatory framework governing international financial markets has recently undergone substantial amendments, some of which are still ongoing, in response to the credit crisis, and new legislation and regulations are being introduced in Italy and the European Union that will affect the Intesa Sanpaolo Group, including proposed regulatory initiatives that could significantly alter the Intesa Sanpaolo Group's capital requirements.

The rules applicable to banks and other entities in banking groups include implementation of measures consistent with the regulatory framework set out by the Basel Committee on Banking Supervision (the **Basel Committee** or **BCBS**) which aim to preserve stability and solidity and limit risk exposure of such entities. The Intesa Sanpaolo Group is also subject to regulations applicable to financial services that govern, among other things, the sale, placement and marketing of financial instruments as well as to those applicable to its bank-insurance activities. In particular, the Intesa Sanpaolo Group is subject to the supervision of CONSOB and the Institute for the Supervision of Private Insurance. The Issuer is also subject to the rules applicable to it as an issuer of shares listed on the Milan Stock Exchange.

In accordance with the regulatory frameworks defined by the supervisory authorities mentioned above and consistent with the regulatory framework being implemented at the European Union level, the Intesa Sanpaolo Group has in place specific procedures and internal policies to monitor, among other things, liquidity levels and capital adequacy, the prevention and detection of money laundering, privacy protection, ensuring transparency and fairness in customer relations and registration and reporting obligations. Despite the existence of these procedures and policies, there can be no assurance that violations of regulations will not occur, which could adversely affect the Intesa Sanpaolo Group's results of operations, business and financial condition. In addition, as at the date of this Base Prospectus, certain laws and regulations have only been recently approved and the relevant implementation procedures are still in the process of being developed.

The regulatory framework to which the Intesa Sanpaolo Group is subject is furthermore open to ongoing changes. In particular, on 23 November 2016, the European Commission presented a comprehensive package of reforms to further strengthen the resilience of EU banks (the **EU Banking Reform**). The proposals contained in the EU Banking Reform amend many of the existing provisions set forth in the CRD IV Package, the BRRD and the SRM Regulation (each as defined below). These proposals have been submitted for consideration by the European Parliament and Council. In October 2017, the EU agreed to fast-track selected parts of the EU Banking Reform. The European Parliament, the Council and the Commission agreed on elements of the review of the BRRD and the CRD IV Package proposed by the EU Banking Reform. In December 2018, the European Parliament, the Council and the Commission agreed on the rest of the Banking Reform, including the review of the BRRD and the CRD IV, but the package is still awaiting final approval. Until such time as all of the proposals are formally approved by the European Parliament and Council, there can be no assurance as to when the proposed amendments will be adopted in 2019 and the impact (if any) they will have on the Intesa Sanpaolo Group's results of operations, business and financial conditions.***Basel III and CRD IV package***

In December 2009, the Basel Committee proposed strengthening the global capital framework, and in December 2010, January 2011 and July 2011, the Basel Committee issued its final guidance on the proposed changes to capital adequacy and liquidity requirements (**Basel III**), which envisaged a substantial strengthening of capital rules existing at the time, including by, among other things, raising the quality of capital and the quantity of Common Equity Tier 1 required in a harmonised manner (including through changes to the items which give rise to adjustments to that capital base), introducing requirements for Additional Tier 1 and Tier 2 capital instruments to have a mechanism that requires them to be written off or converted into ordinary shares at the point of a relevant entity's non-viability, strengthening the risk coverage of the capital framework, promoting the build-up of capital buffers and introducing a new leverage ratio (the **Leverage Ratio**) and two global minimum liquidity standards (the **Liquidity Coverage Ratio** and the **Net Stable Funding Ratio**) for the banking sector.

The Basel III framework has been implemented in the EU through Directive 2013/36/EU of the European Parliament and of the Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms (the **CRD IV**), Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms (the **CRR** and together with the CRD IV, the **CRD IV Package**), Delegated Regulation (EU) 2015/61 and its supplements and the Implementing Regulation (EU) 2016/313.

Full implementation began on 1 January 2014, with particular elements being phased in over a period of time (the requirements will be largely fully effective by 2019 and some minor transitional provisions provide for phase-in until 2024).

The provisions of the CRR are supplemented, in Luxembourg, by the CSSF Regulation N°14-01 on the implementation of certain discretions contained in the CRR (the CSSF Regulation N°14-01) and by technical

regulatory and execution rules relating to the CRD IV and the CRR published through delegated regulations of the European Commission and guidelines of the European Banking Authority. The CRD IV was implemented into Luxembourg law by the Luxembourg act of 23 July 2015 amending, among others, the Luxembourg act of 5 April 1993 on the financial sector, as amended (the Banking Act 1993).

In Italy the Government has approved the Legislative Decree no. 72 of 12 May 2015, implementing the CRD IV. Such decree entered into force on 27 June 2015 and impacted, *inter alia*, on:

(i). proposed acquirers of credit institutions' holdings, shareholders and Members of the management body requirements (Articles 22, 23 and 91 CRD IV);

(ii). competent authorities' powers to intervene in cases of crisis management (Articles 64, 65, 102 and 104 CRD IV);

(iii). reporting of potential or actual breaches of national provisions (so called whistleblowing, Article 71 CRD IV); and

(iv). administrative penalties and measures (Article 65 CRD IV).

Moreover, the Bank of Italy published new supervisory regulations on banks in December 2013 (Circular of the Bank of Italy No. 285 of 17 December 2013 the **Circular No. 285**) which came into force on 1 January 2014, implementing the CRD IV Package and setting out additional local prudential rules concerning matters not harmonised at EU level. Circular No.285 has been constantly updated after its first issue the last updates being the 25th update 23 October 2018. The CRR and CRD IV are also supplemented in Italy by technical rules relating to the CRD IV and the CRR published through delegated regulations of the European Commission and guidelines of the European Banking Authority.

Italian banks are now at all times required to satisfy the following own funds requirements: (i) a CET 1 capital ratio of 4,5%; (ii) a Tier 1 Capital ratio of 6%; and (iii) a Total Capital Ratio of 8 %. These minimum ratios are complemented by the following capital buffers to be met with CET1 Capital reported below as applicable with reference to 30 September 2018:

- *Capital conservation buffer:* set at (i)1.875% from 1 January 2018 to 31 December 2018, and (ii) 2.5 per cent from 1 January 2019 (pursuant to Article 129 of the CRD IV and Part I, Title II, Chapter I, Section II of Circular No. 285, as amended in October 2016);
- *Counter-cyclical capital buffer (CCyB):* set by the relevant competent authority between 0% - 2.5% (but may be set higher than 2.5% where the competent authority considers that the conditions in the Member State justify this), with gradual introduction from 1 January 2016 and applying temporarily in the periods when the relevant national authorities judge the credit growth excessive (pursuant to Article 130 of the CRD IV and Part I, Title II, Chapter I, Section III of Circular No. 285). By a press release announced dated 21 September 2018, the Bank of Italy has set the CCyB (relating to exposures towards Italian counterparties) at 0% for the fourth quarter of 2018;
- *Capital buffers for globally systemically important banks* (**G-SIBs**): set as an "additional loss absorbency" buffer ranging from 1.0% to 3.5% determined according to specific indicators (size, interconnectedness, lack of substitutes for the services provided, global cross border activity and complexity); to be phased in from 1 January 2016 (pursuant to Article 131 of the CRD IV and Part I, Title II, Chapter I, Section IV of Circular No. 285) becoming fully effective on 1 January 2019; based on the most recently updated list of globally systemically important institutions ("G-SIIs") published by the Financial Stability Board (**FSB**) on 16 November 2018 (to be updated annually), the Issuer is not a global systemically important bank ("G-SIB") and does not need to comply with a G-SII capital buffer requirement (or leverage ratio buffer); and;
- *Capital buffers for other systemically important banks at a domestic level* (**O-SIIs,** category to which Intesa Sanpaolo currently belongs): up to 2.0% as set by the relevant competent authority (reviewed at least annually), to compensate for the higher risk that such banks represent to the financial system (pursuant to Article 131 of the CRD IV and Part I, Title II, Chapter 1, Section IV of Circular No. 285). By press release dated 30 November 2018, the Bank of Italy has identified Intesa Sanpaolo Group as an O-SII authorised to operate in Italy in 2019, and has imposed on the Intesa Sanpaolo Group an O-SII capital buffer of 0.75%, to be achieved according to a transitional period, as follows: at 0.38% from 1 January 2019, 0.56% from 1 January 2020, 0.75% from 1 January 2021 and at 0.75 from 1 January 2022.

In addition to the above listed capital buffers, under Article 133 of the CRD IV each Member State may introduce a Systemic Risk Buffer of Common Equity Tier 1 Capital for the financial sector or one or more subsets of the sector, in order to prevent and mitigate long term non-cyclical systemic or macro-prudential risks not covered by the CRR, in the meaning of a risk of disruption in the financial system with the potential to have serious negative consequences to the financial system and the real economy in a specific Member State.

The Member States setting the buffer will have to notify the Commission, the EBA, and the European System Risk Board (the **ESRB**) and the competent designated competent authorities of the Member States concerned. For buffer rates between 3% and 5%, the Commission will provide an opinion on the measure decided and if this opinion is negative, the Member States will have to "comply or explain". Buffer rates above 5% will need to be authorized by the Commission through an implementing act, taking into account the opinions provided by the ESRB and by the EBA

At this stage no provision is included on the systemic risk buffer under Article 133 of the CRD IV as the Italian level-1 rules for the CRD IV implementation on this point have not yet been enacted.

Failure to comply with the combined buffer requirements triggers restrictions on distributions by reference to the so-called Maximum Distributable Amounts (**MDA**) and the need for the bank to adopt a capital conservation plan on necessary remedial actions (Articles 141 and 142 of the CRD IV). Pursuant to the proposed amendments under the EU Banking Reform, an institution shall be considered as failing to meet the combined buffer requirement for the purposes of restrictions on distributions by reference to the MDA where it does not have own funds and eligible liabilities needed to meet its minimum requirement for own funds and eligible liabilities although, as proposed, a six months grace period would be available before the restrictions on distributions apply where the breach of such requirement is exclusively attributable to failure to roll-over its eligible instruments. It is furthermore proposed that the need for a capital conservation plan should not be triggered in such circumstances. These proposals are still awaiting for final approval. See further "Changes in regulatory framework" above.

As part of the CRD IV Package transitional arrangements, as implemented by Circular No. 285, regulatory capital recognition of outstanding instruments which qualified as Tier I and Tier II capital instruments under the framework which the CRD IV Package has replaced (CRD III) that no longer meet the minimum criteria under the CRD IV Package are gradually being phased out. Fixing the base at the nominal amount of such instruments outstanding on 1 January 2013, their recognition was capped at 80% in 2014, with this cap decreasing by 10% in each subsequent year (see, in particular, Part Two, Chapter 14, Section 2 of Circular No. 285). The same principle applies under Luxembourg law pursuant to article 17 of the CSSF Regulation N°14-01.

The CRD IV Package contains specific mandates for the EBA to develop draft regulatory or implementing technical standards as well as guidelines and reports related to different measures comprised in the package in order to enhance regulatory harmonisation in Europe through the EBA Supervisory Handbook.

With reference to the Liquidity Coverage Ratio (the **LCR**), which is a stress liquidity ratio on a 30-day horizon, in January 2013 the Basel Committee revised its original proposal in respect of the liquidity requirements in light of concerns raised by the banking industry, providing for a gradual phasing-in of the LCR as well as expanding the definition of high quality liquid assets to include lower quality corporate securities, equities and residential mortgage backed securities. Commission Delegated Regulation (EU) 2015/61 of 10 October 2014 to supplement the CRR with regard to liquidity coverage requirement for Credit Institutions (the **LCR Delegated Act**) was adopted in October 2014 and published in the Official Journal of the European Union in January 2015. On 10 October 2018, amendments to the LCR Delegated Act were published in the Official Journal (Commission Delegated Regulation (EU) 2018/1620 of 13 Junly 2018); most of the amendments are related to the entry into force of the new Securitisation framework on 1 January 2019. The LCR was at first applicable from 1st October, 2015, although under a phase-in approach and it became fully applicable from 1st January 2018.

As for the Net Stable Funding Ratio (**NSFR**), which measures the assumed degree of stability of liabilities and the liquidity of assets over a one-year horizon and is intended to regulate risks not already covered by Pillar 1 requirements and complements the LCR, the Basel Committee published the final NSFR rules in October 2014. On 17 December 2015, EBA published its report recommending the introduction of the NSFR in the EU to ensure stable funding structures and outlining its impact assessment and proposed calibration, with the aim of complying with a 100% target NSFR implementation in 2018, as per the Basel rules.

In November 2016, the European Commission announced the EU Banking Reform which proposes a binding 3% Leverage Ratio and a binding detailed NSFR, which will require credit institutions and systemic investment firms to finance their long-term activities (assets and off-balance sheet items) with stable sources of funding (liabilities) in order to increase banks' resilience to funding constraints. In particular, under the proposal, the Leverage Ratio requirement is set at 3% Tier 1 capital (calculated as an institution's Tier 1 capital divided by that institution's total exposure measure) and is added to the own funds requirements in the CRR which institutions must meet in addition to/in parallel with their risk-based requirements, and will apply to all credit institutions and investment firms that fall under the scope of the CRR, subject to selected adjustments. Under the Commission's proposal to introduce a harmonised binding requirement for NSFR at EU level, the amount of available stable funding will be calculated by multiplying an institution's liabilities and regulatory capital by appropriate factors that reflect their degree of reliability over a year. The NSFR is expressed as a percentage and set at a minimum level of 100%, which indicates that an institution holds sufficient stable funding to meet its funding needs during a one-year period under both normal and stressed conditions. The NSFR will apply at a level of 100% to credit institutions and systemic investment firms two years after the date of entry into force of the proposed amendments to the CRR. These proposals under the EU Banking Reform (which require amendments to the CRD and the CRR) need to be definitively adopted by the European Parliament and Council in 2019.

Should the Issuer not be able to implement the approach to capital requirements it considers optimal in order to meet the capital requirements imposed by the CRD IV Package, it may be required to maintain levels of capital which could potentially impact its credit ratings, funding conditions and limit the Issuer's growth opportunities.

The EU Banking Reform proposes to change the rules for calculating the capital requirements for market risks against trading book positions set out in the CRR. The proposal seeks to transpose the work done by the Basel Committee (but not yet finalised in all its elements, for instance the Fundamental Review of the Trading Book, January 2016) into EU law by establishing clearer and more easily enforceable rules on the scope of application to prevent regulatory arbitrage; improving risk-capture, making requirements proportionate to reflect more accurately the actual risks to which banks are exposed; and strengthening the conditions to use internal models to enhance consistency and risk-weight comparability across banks. The proposed new rules envisage a phase-in period.

In addition to the substantial changes in capital and liquidity requirements introduced by Basel III and the CRD IV Package, there are several other initiatives, some yet to be finalised, which represent additional regulatory pressure over the medium term and will impact the EU's future regulatory direction. These initiatives include, amongst others, a revised Markets in Financial Instruments EU Directive and Markets in Financial Instruments EU Regulation, which applied from3 January 2018 subject to certain transitional arrangements. The Basel Committee published certain proposed changes to the current securitisation framework and has published a revision of the framework on 11 July 2016, including amendments on simple, transparent and comparable (STC) securitisations, which came into effect in January 2018. Additional consultations on criteria and capital treatment of short term securitisations were also launched by the Basel Committee and were closed on 5 October 2017. The European Commission published in September 2015 a "Securitisation package" proposal under the Capital Markets Union (CMU) project. The package included a draft regulation on Simple Transparent and Standardised (**STS**) securitisations and proposed amendments to the CRR. Political agreement on the package was reached in May 2017, with legislation passed in December 2017 which will enter into force on 1 January 2019. The European Banking Authority (EBA) and the European Securities and Markets Authority (ESMA) are developing the technical standards and specific Guidelines for the implementation of the framework.

On 9 November 2015 the Financial Stability Board (**FSB**) published its final Total Loss-Absorbing Capacity (**TLAC**) Principles and Term Sheet, proposing that G-SIBs maintain significant minimum amounts of liabilities that are subordinated (by law, contract or structurally) to liabilities excluded from TLAC, such as guaranteed insured deposits, derivatives, etc. and which forms a new standard for G-SIBs. The TLAC Principles and Term Sheet contains a set of principles on loss absorbing and recapitalisation capacity of G-SIBs in resolution and a term sheet for the implementation of these principles in the form of an internationally agreed standard. The FSB will undertake a review of the technical implementation of the TLAC Principles and Term Sheet by the end of 2019. The TLAC Principles and Term Sheet require a minimum TLAC requirement for each G-SIB at the greater of (a) 16 per cent. of risk weighted assets (**RWA**) as of 1 January 2019 and 18 per cent. as of 1 January 2022, and (b) 6 per cent. of the Basel III Tier 1

leverage ratio denominator as of 1 January 2019, and 6.75 per cent. as of 1 January 2022.

Liabilities that are eligible for TLAC shall be capital instruments and instruments that are contractually, statutorily or structurally subordinated to certain "excluded liabilities" (including insured deposits and liabilities that cannot be effectively written down or converted into equity by relevant authorities). The impact on G-SIBs may well come ahead of 2019, as markets may force earlier compliance and as banks will need to adapt their funding structure in advance.

With a view to ensuring full implementation of the TLAC standard in the EU, the European legislative institutions in the EU Banking Reform package are in the process of harmonising the minimum requirements for own funds and eligible liabilities (**MREL**) applicable to G-SIIs (global systematically important institutions) with the TLAC standard and to allow resolution authorities, on the basis of bank-specific assessments, to require that G-SIIs comply with a supplementary MREL requirement strictly linked to the resolvability analysis of a given G-SII. Intesa Sanpaolo has not been identified as a G-SIB in the 2018 list of global systematically important banks published by the FSB on 16 November 2018 and will therefore be subject to a MREL requirement set in accordance with the resolution strategy decided by the SRB in conjunction with the ECB. However, there can be no assurance that Intesa Sanpaolo will not be identified as a G-SIB in the future, or that TLAC or other similar requirements will not be imposed on domestic systemically important banks (D-SIBs). See further "The Intesa Sanpaolo Group is subject to the provisions of the EU Recovery and Resolution Directive" below.

It is worth mentioning the Basel Committee published the standard Minimum capital requirements for market risk in January 2016, but the implementation has been postponed to 1 January 2022.

The Basel Committee on 7 December 2017 has published the final Basel III post-crisis reforms (Basel IV), adopted by the Group of Governors and Heads of Supervision (GHOS), with the aim to strengthen certain components of the regulatory framework (e.g. increasing the level of capital requirements) and to restore credibility in the calculation of risk-weighted assets. This includes the " revised standardised approaches (credit, market, credit valuation adjustment risk, operational risk) review of the capital floor of the IRB framework and of the leverage ratio surcharge buffer for G-SIBs. The regulator's primary aim has been to eliminate unwarranted levels of RWA variance. The new setup will have a strong impact on risk modelling: directly on the exposures assessed via standardized approach, but also indirectly on internal ratings based approach ("IRB") RWA, due to the introduction of a new output floor (72.5% of the total risk-weighted assets using only the standardised approach). Also for counterparty exposures (generated by derivatives) the Basel Committee has retained Internal models, but subject to a floor based on a percentage of the applicable standardised approach. Moreover, in the context of the revision of Credit Valuation Adjustment (CVA) risk framework, the revised framework provides for the adoption of a standardised approach and basic approach. The implementation date for the reforms is the 1 January 2022, but the output floor will be phased-in, starting at 50% from 1 January 2022 and reaching 72.5% as of 1 January 2025. The implementation of the Fundamental Review of the Trading Book (**FRTB**) has been postponed by the Basel Committee to 1 January 2022 to allow the Basel Committee to finalise the remaining elements of the framework and align the implementation date to the one set for the Basel III post-crisis reforms.

On 12 March 2018, the Commission published a proposal for a directive on covered bonds (the **CB Directive Proposal**) laying down the conditions that these bonds have to respect in order to be recognised under EU law and a proposal for amendments to art. 129 of the CRR, concerning the prudential treatment of covered bonds. The CB Directive Proposal together with amendments to art 129 of the CRR have not been finalised yet. At national level, on 14 June 2018, the Bank of Italy issued for consultation a revision of the Circular No. 285 to anticipate, in part, the provisions of the CB Directive Proposal. On 1 October 2018, the amendment no. 23 of 25 September 2018 to the Circular no. 285 entered into force, which revises the rules regarding covered bonds in order to allow smaller banking institutions to issue them.

The EU Banking Reform and other potential future changes in the regulatory framework and how they are implemented may have a material effect on all the European banks and on the Intesa Sanpaolo Group's business and operations. As the new framework of banking laws and regulations affecting the Intesa Sanpaolo Group is currently being implemented, the manner in which those laws and related regulations will be applied to the operations of financial institutions is still evolving. No assurance can be given that laws and regulations will be adopted, enforced or interpreted in a manner that will not have an adverse effect on the business, financial condition, cash flows and results of operations of the Intesa Sanpaolo Group. Prospective

investors in the Covered Bonds should consult their own advisers as to the consequences for them of the application of the above regulations as implemented by each Member State.

ECB Single Supervisory Mechanism

On 15 October 2013, the Council of the European Union adopted Council Regulation (EU) No. 1024/2013 conferring specific tasks on the ECB concerning policies relating to the prudential supervision of credit institutions (the **SSM Regulation**) for the establishment of a single supervisory mechanism (the **Single Supervisory Mechanism** or **SSM**). From 4 November 2014 the SSM Regulation has given the ECB, in conjunction with the national regulatory authorities of the Eurozone and participating Member States, direct supervisory responsibility over "banks of significant importance" in the eurozone. In this respect, "banks of significant importance" include any Eurozone bank that (i) has assets greater than €30 billion or – unless the total value of its assets is below €5 billion – greater than 20% of national gross domestic product; (ii) is one of the three most significant credit institutions established in a Member State; (iii) has requested, or is a recipient of, direct assistance from the European Financial Stability Facility or the European Stability Mechanism; (iv) is considered by the ECB to be of significant relevance where it has established banking subsidiaries in more than one participating Member State and its cross-border assets/liabilities represent a significant part of its total assets/liabilities.

Notwithstanding the fulfilment of these criteria, the ECB, on its own initiative after consulting with national competent authorities or upon request by a national competent authority, may declare an institution significant to ensure the consistent application of high-quality supervisory standards. Intesa Sanpaolo and the Intesa Sanpaolo Group have been classified, respectively, as a significant supervised entity and a significant supervised group within the meaning of Regulation (EU) No. 468/2014 of the European Central Bank of 16 April 2014 establishing the framework for co-operation within the Single Supervisory Mechanism between the European Central Bank and national competent authorities and with national designated authorities (the **SSM Framework Regulation**) and, as such, are subject to direct prudential supervision by the ECB in respect of the functions conferred on the ECB by the SSM Regulation and the SSM Framework Regulation.

The relevant national competent authorities for the purposes of the SSM Regulation and the SSM Framework Regulation continue to be responsible, in respect of Intesa Sanpaolo and its subsidiaries, for supervisory functions not conferred on the ECB, such as consumer protection, money laundering, payment services, and supervision over branches of third country banks. The ECB, on the other hand, is exclusively responsible for key tasks concerning the prudential supervision of credit institutions, which includes, inter alia, the power to: (i) authorise and withdraw the authorisation of all credit institutions in the Eurozone and in the Member States participating in the SSM; (ii) assess acquisition and disposal of holdings in other banks; (iii) ensure compliance with all prudential requirements laid down in general EU banking rules; (iv) set, where necessary, higher prudential requirements for certain banks to protect financial stability under the conditions provided by EU law; (v) ensure compliance with robust corporate governance practices and internal capital adequacy assessment controls; and (vi) intervene at the early stages when risks to the viability of a bank exist, in coordination with the relevant resolution authorities. National options and discretions that have so far been exercised by national competent authorities will be exercised by the SSM in a largely harmonised manner throughout the European Banking Union (the **Banking Union**). In this respect, on 14 March 2016 and 24 March 2016, respectively, the ECB adopted Regulation (EU) 2016/445 on the exercise of options and discretions as well as the ECB guide on options and discretions available under European Union law (the **ECB Guide**), as supplemented by the Addendum published on 10 August 2016. These documents lay down how the exercise of options and discretions in banking legislation (CCR, CRD IV and LCR Delegated Act) will be harmonised in the Euro area. They shall apply exclusively with regard to those credit institutions classified as "significant" in accordance with Article 6(4) of the SSM Regulation and Part IV and Article 147(1) of the SSM Framework Regulation. Depending on the manner in which these options/discretions have so far been exercised by the national competent authorities and on the manner in which the SSM will exercise them in the future, additional/lower capital requirements may result. Regulation (EU) 2016/445 entered into force on 1 October 2016, while the ECB Guide has been operational since its publication.

In order to foster consistency and efficiency of supervisory practices across the eurozone, the EBA is developing a single supervisory handbook applicable to EU Member States (the **EBA Supervisory Handbook**) and regularly publish reports on the convergence of supervisory practices..

The Intesa Sanpaolo Group is subject to the provisions of the EU Recovery and Resolution Directive

On 2 July 2014, the Directive 2014/59/EU providing for the establishment of an EU-wide framework for the recovery and resolution of credit institutions and investment firms (the **Bank Recovery and Resolution Directive** or **BRRD**) entered into force. On 23 November 2016, the European Commission published a proposal to amend certain provisions of the BRRD (the **BRRD Reforms**). The proposal includes an amendment to Article 108 of the BRRD aimed at further harmonising the creditor hierarchy as regards the priority ranking of holders of bank senior unsecured debt in resolution and insolvency. A new class of so called "senior non-preferred debt" is proposed to be added that would be eligible to meet the TLAC and MREL requirements. This new class of debt will be senior to all subordinated debt, but junior to ordinary unsecured senior claims. The envisaged amendments to the BRRD should not affect the existing stocks of bank debt and their statutory ranking in insolvency pursuant to the relevant laws of the Member State in which the bank is incorporated.

The BRRD is designed to provide authorities with a credible set of tools to intervene sufficiently early and quickly in an unsound or failing institution so as to ensure the continuity of the institution's critical financial and economic functions, while minimising the impact of an institution's failure on the economy and financial system.

The BRRD contains four resolution tools and powers which may be used alone or in combination where the relevant resolution authority considers that (a) an institution is failing or likely to fail, (b) there is no reasonable prospect that any alternative private sector measures would prevent the failure of such institution within a reasonable timeframe, and (c) a resolution action is in the public interest: (i) sale of business - which enables resolution authorities to direct the sale of the firm or the whole or part of its business on commercial terms; (ii) bridge institution - which enables resolution authorities to transfer all or part of the business of the firm to a "bridge institution" (an entity created for this purpose that is wholly or partially in public control); (iii) asset separation – which enables resolution authorities to transfer assets to one or more publicly owned asset management vehicles to allow them to be managed with a view to maximising their value through eventual sale or orderly wind-down (this can be used together with another resolution tool only); and (iv) bail-in - which gives resolution authorities the power to write down certain claims of unsecured creditors of a failing institution and to convert certain unsecured debt claims into shares or other instruments of ownership (i.e. shares, other instruments that confer ownership, instruments that are convertible into or give the right to acquire shares or other instruments of ownership, and instruments representing interests in shares or other instruments of ownership) (the **general bail-in tool**). Such shares or other instruments of ownership could also be subject to any future application of the BRRD. For more details on the implementation in Italy please refer to the paragraphs below.

An institution will be considered as failing or likely to fail when: it is, or is likely in the near future to be, in breach of its requirements for continuing authorisation; its assets are, or are likely in the near future to be, less than its liabilities; it is, or is likely in the near future to be, unable to pay its debts or other liabilities as they fall due; or it requires extraordinary public financial support (except in limited circumstances).

In addition to the general bail-in tool, the BRRD provides for resolution authorities to have the further power to permanently write-down/convert certain instruments into shares or other instruments of ownership at the point of non-viability and before any other resolution action is taken ("non-viability loss absorption"). Any shares issued to holders of such instruments upon any such conversion may also be subject to any application of the general bail-in tool.

For the purposes of the application of any non-viability loss absorption measure, the point of non-viability under the BRRD is the point at which the relevant authority determines that the Issuer, or as the case may be, the Intesa Sanpaolo Group meets the conditions for resolution (but no resolution action has yet been taken) or that the Issuer, or as the case may be, the Intesa Sanpaolo Group will no longer be viable unless the relevant capital instruments are written-down/converted or extraordinary public support is to be provided and without such support the appropriate authority determines that the Issuer, or as the case may be, the Intesa Sanpaolo Group would no longer be viable.

In the context of these resolution tools, the resolution authorities have the power to amend or alter the maturity of certain debt instruments issued by an institution under resolution or amend the amount of interest payable under such instruments, or the date on which the interest becomes payable, including by suspending payment for a temporary period.

The BRRD requires all EU Member States to create a national, prefunded resolution fund, reaching a level of at least 1 per cent. of covered deposits by 2024. The national resolution fund for Italy was created by the Bank of Italy on 18 November 2015 in accordance with Article 78 of Legislative Decree No. 180/2015 implementing the BRRD (the **National Resolution Fund**) and required both ordinary and extraordinary contributions to be made by Italian banks and investment firms, including the Issuer. In the Banking Union, the national resolution funds set up under the BRRD were replaced by the Single Resolution Fund (**SRF** or the **Fund**)), set up under the control of the Single Resolution Board (**SRB**), as of 1 January 2016 and the national resolution funds are being pooled together gradually. The SRF is intended to ensure the availability of funding support while a bank is resolved and will contribute to resolution if, and only after, at least 8 per cent. of the total liabilities (including own funds) of the bank have been subject to bail-in. Therefore, in 2016, the SRB started to calculate, in line with a Council Implementing Act, the annual contributions of all institutions authorised in the Member States participating in the Single Supervisory Mechanism and the Single Resolution Mechanism ("SRM"). The SRF is to be built up over eight years, beginning in 2016, to the target level of €55 billion (the basis being 1 per cent. of the covered deposits in the financial institutions of the Banking Union). Once this target level is reached, in principle, the banks will have to contribute only if the resources of the SRF are used up in order to deal with resolutions of other institutions. Under the BRRD, the target level of the national resolution funds is set at national level and calculated on the basis of deposits covered by deposit guarantee schemes. Under the SRM, the target level of the SRF is European and is the sum of the covered deposits of all institutions established in the participating Member States. This results in significant variations in the contributions by the banks under the SRM as compared to the BRRD. The BRRD also provides for a Member State as a last resort, after having assessed and exhausted the above resolution tools to the maximum extent practicable whilst maintaining financial stability, to be able to provide extraordinary public financial support through additional financial stabilisation tools. These consist of the public equity support and temporary public ownership tools. Any such extraordinary financial support must be provided in accordance with the EU state aid framework and will require, in any case, a contribution to loss absorption by shareholders and creditors via write-down , conversion or otherwise, in an amount equal to at least 8 per cent. of total liabilities (including own funds).

An institution will be considered as failing or likely to fail when: it is, or is likely in the near future to be, in breach of its requirements for continuing authorisation; its assets are, or are likely in the near future to be, less than its liabilities; it is, or is likely in the near future to be, unable to pay its debts or other liabilities as they fall due; or it requires extraordinary public financial support (except in limited circumstances).

In addition to the general bail-in tool, the BRRD provides for resolution authorities to have the further power to permanently write-down/convert into shares or other instruments of ownership (including Subordinated Covered Bonds) at the point of non-viability and before any other resolution action is taken ("non-viability loss absorption"). Any shares issued to holders of Subordinated Covered Bonds upon any such conversion may also be subject to any application of the general bail-in tool.

For the purposes of the application of any non-viability loss absorption measure, the point of non-viability under the BRRD is the point at which the relevant authority determines that the institution meets the conditions for resolution (but no resolution action has yet been taken) or that the institution or its group will no longer be viable unless the relevant capital instruments are written-down/converted or extraordinary public support is to be provided and without such support the appropriate authority determines that the institution would no longer be viable.

In the context of these resolution tools, the resolution authorities have the power to amend or alter the maturity of certain debt instruments issued by an institution under resolution or amend the amount of interest payable under such instruments, or the date on which the interest becomes payable, including by suspending payment for a temporary period.

The BRRD has been implemented in Italy through the adoption of two Legislative Decrees by the Italian Government, namely, Legislative Decrees Nos. 180/2015 and 181/2015 (together, the BRRD Decrees), both of which were published in the Italian Official Gazette (*Gazzetta Ufficiale*) on 16 November 2015. Legislative Decree No. 180/2015 is a stand-alone law which implements the provisions of BRRD relating to resolution actions, while Legislative Decree No. 181/2015 amends the existing Banking Law (Legislative Decree No. 385 of 1 September 1993, as amended) and deals principally with recovery plans, early intervention and changes to the creditor hierarchy. The BRRD Decrees entered into force on 16 November

2015, save that: (i) the bail-in tool applied from 1 January 2016; and (ii) a "depositor preference" granted for deposits other than those protected by the deposit guarantee scheme and excess deposits of individuals and SME's will apply from 1 January 2019.

It is important to note that, pursuant to Article 49 of Legislative Decree No. 180/2015, resolution authorities may not exercise the bail-in powers in relation to secured liabilities, including covered bonds or their related hedging instruments, save to the extent that these powers may be exercised in relation to any part of a secured liability (including covered bonds and their related hedging instruments) that exceeds the value of the assets, pledge, lien or collateral against which it is secured. In addition, because (i) Article 44(2) of the BRRD excludes certain liabilities from the application of the general bail- in tool and (ii) the BRRD provides, at Article 44(3), that the resolution authority may in specified exceptional circumstances partially or fully exclude certain further liabilities from the application of the general bail-in tool, the BRRD specifically contemplates that pari passu ranking liabilities may be treated unequally.

Insofar as the creditor hierarchy is concerned, it should be noted also that certain categories of liability are subject to the mandatory exclusions from bail-in foreseen in Article 44(2) of the BRRD. For instance, most forms of liability for taxes, social security contributions or to employees benefit from privilege under Italian law and as such are preferred to ordinary senior unsecured creditors in the context of liquidation proceedings. Also, Article 108 of the BRRD requires that Member States modify their national insolvency regimes such that deposits of natural persons and micro, small and medium sized enterprises in excess of the coverage level contemplated by deposit guarantee schemes created pursuant to Directive 2014/49/EU have a ranking in normal insolvency proceedings which is higher than the ranking which applies to claims of ordinary, unsecured, non-preferred creditors. In addition, the BRRD does not prevent Member States, including Italy, from amending national insolvency regimes to provide other types of creditors, with rankings in insolvency higher than ordinary, unsecured, non-preferred creditors. Legislative Decree No. 181/2015 has amended the creditor hierarchy in the case of admission of Italian banks and investment firms to resolution, by providing that, as from 1 January 2019, all deposits other than those protected by the deposit guarantee scheme and excess deposits of individuals and SME's will benefit from a preference in respect of senior unsecured liabilities, though with a ranking which is lower than that provided for individual/SME deposits exceeding the coverage limit of the deposit guarantee scheme. The position concerning the creditor hierarchy has been further modified by the EU Banking Reform which proposed to amend Article 108 of the BRRD to introduce an EU harmonised approach on subordination. This will enable banks to issue debt in a new MREL eligible statutory category of unsecured debt available in all EU Member States which would rank just below the most senior debt and other senior liabilities for the purposes of liquidation, while still being part of the senior unsecured debt category (only as a lower tier of senior debt). On 25 October 2017 the European Parliament, the Council and the EU Commission agreed on elements of the review of the BRRD and the Permanent Representatives Committee of the Council of Ministers endorsed the agreement; Article 108 of the BRRD has then been amended by Directive (EU) 2017/2399. As a result, Member States are required to adopt and publish relevant laws, regulations and administrative provisions necessary to comply with the amendment to the creditor hierarchy by 29 December 2018. The new creditor hierarchy will apply to new issuances of bank debts. The outstading debt instrument will be considered as senion non-prefered debt if compliant with the conditions set up by new Article 108 (e.g. grandfathering clause). The recognition of the new class of so called "senior non-preferred debt" has been implemented in the EU through the Directive (EU) 2017/2399 of the European Parliament and of the Council of 12 December 2017 amending BRRD as regards the ranking of unsecured debt instruments in insolvency hierarchy. In Italy, the Directive has been implemented with the law No. 205/2017, modifying article 12bis of the Consolidated Banking Act.
Legislative Decree No. 181/2015 has also introduced strict limitations on the exercise of the statutory rights of set-off normally available under Italian insolvency laws, in effect prohibiting set-off by any creditor in the absence of an express agreement to the contrary.

The BRRD also established that institutions shall meet, at all times, a minimum requirement for own funds and eligible liabilities (**MREL**). Under Article 45 of the BRRD, MREL is to be calculated as the amount of own funds and eligible liabilities expressed as a percentage of total liabilities and own funds of the institution. The BRRD does not foresee an absolute minimum, but attributes the competence to set a minimum amount for each bank to national resolution authorities (for banks not being part of the Banking Union) or to the SRB for banks being part of the Banking Union. In 2018 the SRB move forward with setting binding MREL targets at consolidated level for all major banking groups in the remit of the SRB., Data collection for the determination of the MREL commenced in February 2016. MREL decisions for

subsidiaries will be made in a second stage, based on, among other things, their individual characteristics and the consolidated level which has been set for the relevant group.

On 23 May 2016, the European Commission adopted Commission Delegated Regulation (EU) 2016/1450 supplementing BRRD that specifies the criteria which further define the way in which resolution authorities/the SRB shall calculate MREL, as described in article 45(6) of the BRRD. Article 8 of the aforementioned regulation provides that resolution authorities may determine an appropriate transitional period for the purposes of meeting the full MREL requirement.

On 23th November 2016, the European Commission presented the EU Banking Reform which introduces a number of proposed amendments to the BRRD. In particular, it is proposed that the MREL – which should be expressed as a percentage of the total risk exposure amount and of the leverage ratio exposure measure of the relevant institution – should be determined by the resolution authorities at an amount to allow banks to absorb losses expected in resolution and recapitalise the bank post-resolution. In addition, it is proposed that resolution authorities may require institutions to meet higher levels of MREL in order to cover losses in resolution that are higher than those expected under a standard resolution scenario and to ensure a sufficient market confidence in the entity post-resolution. Institutions that fail to meet the MREL requirement shall be subject to the restrictions on the ability to make distributions (so-called Maximum Distributable Amount). For banks which are not included in the list of G-SIBs (such as Intesa Sanpaolo), liabilities that satisfy the requisite conditions and do not qualify as Common Equity Tier 1, Additional Tier 1 and Tier 2 items under the CRR, shall qualify as eligible liabilities for the purpose of MREL, unless they fall into any of the categories of excluded liabilities.

The EU Banking Reform also introduces an external MREL requirement and an internal MREL requirement to apply to entities belonging to a banking group, in line with the approach underlying the TLAC standard. The powers set out in the BRRD and in the BRRD Decrees will impact how credit institutions and investment firms are managed as well as, in certain circumstances, the rights of creditors. The implementation of the BRRD or the taking of any resolution action, as well as the proposed amendments to the BRRD under the EU Banking Reform, and the related decisions by the SRB, have a direct impact on the capital requirements of banks and could (directly or indirectly) materially affect the value of any Covered Bond. The exercise of any power under the BRRD and/or the BRRD Decrees or any suggestion or perceived suggestion of such exercise could, therefore, materially adversely affect the rights of holders of the Covered Bonds, the price or value of their investment in any Covered Bonds and/or the ability of the Issuer to satisfy its obligations under any Covered Bonds.

As stated above, the EU Banking Reform (which require amendments also to the BRRD and the SRM Regulation) is set to be definitely adopted in 2019.

The Intesa Sanpaolo Group is subject to the provisions of the Regulation establishing the Single Resolution Mechanism

On 19 August 2014, the Regulation (EU) No. 806/2014 establishing a Single Resolution Mechanism (the **SRM Regulation**) entered into force.

The Single Resolution Mechanism became operational on 1 January 2016. There are, however, certain provisions including those concerning the preparation of resolution plans and provisions relating to the cooperation of the Single Resolution Board with national resolution authorities, which entered into force on 1 January 2015.

The SRM Regulation, which complements the SSM (as defined above), applies to all banks supervised by the SSM. It will mainly consist of the Single Resolution Board and the Single Resolution Fund.

A centralised decision-making process is built around the Single Resolution Board and involves the European Commission and the Council of the European Union – which have the possibility to object to Board decisions – as well as the ECB and the national resolution authorities.

The Single Resolution Fund, which backs the SRM Regulation decisions mainly taken by the Single Resolution Board, is divided into national compartments during an eight-year transitional period, as set out by an intergovernmental agreement. Contributions by those banks required to pay contributions to national

resolution funds are transferred gradually into the Single Resolution Fund since 2016 (and will be additional to the contributions to the national deposit guarantee schemes).

The Single Resolution Mechanism framework ensures that, instead of national resolution authorities, there will be a single authority – i.e. the Single Resolution Board – which takes all relevant decisions for the resolution of banks being supervised by the SSM and part of the Banking Union.

There are other benefits that will derive from the Banking Union. Such benefits are aimed at (a) breaking the negative feed loop between banks and their sovereigns; (b) providing a solution to home-host conflicts in resolution; and (c) a competitive advantage that Banking Union banks will have vis-à-vis non-Banking Union ones, due to the availability of a larger resolution fund.

The Intesa Sanpaolo Group may be affected by new accounting standards

Following the entry into force and subsequent application of new accounting standards, regulatory rules and/or the amendment of existing standards and rules (including the ECB's comprehensive assessment of European banks), the Intesa Sanpaolo Group may have to revise the accounting and regulatory treatment of certain transactions and the related income and expense.

In this regard, it should be pointed out that a non relevant change is expected from the mandatory application of IFRS 16 from 1 January 2019 onwards. More specifically, the new IFRS 16, issued by the IASB in January 2016 and approved by the European Commission with Regulation 1986/2017 will replace, as of 1 January 2019, IAS 19 "Leasing" regulating the accounting treatment of leasing operations. The Standard makes significant changes to the accounting of leasing operations in the financial statements of lessee/user with the introduction of a single accounting model for the lessee's leasing contracts based on Right of Use (RoU). The major change is the abolition of IAS 17's distinction between operative and financial leasing: all leasing contracts must be accounted as financial. On the other hand, there are no substantial changes, apart from the request for greater information, in the lessor's accounting of leasing contracts that maintains the current distinction between operative and financial leasing.

The Intesa Sanpaolo Group's business is focused primarily on the Italian domestic market and therefore adverse economic conditions in Italy or a delayed recovery in the Italian market may have particularly negative effects on the Intesa Sanpaolo Group's financial condition and results of operations

Although the Intesa Sanpaolo Group operates in many countries, Italy is its primary market. Its business is therefore particularly sensitive to adverse macroeconomic conditions in Italy.

The persistence of adverse economic conditions in Italy, or a slower recovery in Italy compared to other OECD nations, could have a material adverse effect on the Intesa Sanpaolo Group's business, results of operations or financial condition.

In addition, any downgrade of the Italian sovereign credit rating or the perception that such a downgrade may occur, may destabilise the markets and have a material adverse effect on the Intesa Sanpaolo Group's operating results, liquidity position, financial condition and prospects as well as on the marketability of the Covered Bonds.

Governmental and central banks' actions intended to support liquidity may be insufficient or discontinued

In response to the financial markets crisis, the reduced liquidity available to market operators in the industry, the increase of risk premiums and the capital requirements demanded by investors, intervention with respect to the level of capitalisation of banking institutions has had to be further increased. In many countries, this has been achieved through support measures for the financial system as well as, in the past direct intervention by governments in the share capital of the banks in different forms. In order to technically permit such government support, financial institutions were required to pledge securities deemed appropriate by different central financial institutions as collateral. As a result of changes in the regulatory framework, any extraordinary financial support to failing institutions by Member States are now subject to restrictive conditions, and must be made in strict compliance with the EU state aid framework.

The unavailability of liquidity through such measures, or the decrease or discontinuation of such measures by governments and central authorities could result in increased difficulties in procuring liquidity in the market and/or result in higher costs for the procurement of such liquidity, thereby adversely affecting the banking industry in general, and accordingly (directly or indirectly) Intesa Sanpaolo Group's business, financial condition and results of operations.

Intesa Sanpaolo Group's business may be affected by the United Kingdom leaving the European Union

On 23 June 2016 a referendum was held in the United Kingdom regarding membership of the EuropeanUnion. The result of the referendum was to leave the European Union, which has created a number of uncertainties within the United Kingdom and its relationship within the European Union. The result is likely to generate further increased volatility in the markets and economic uncertainty which could have a material adverse effect on our business, financial condition or results of operations. Under Article 50 of the 2009 Lisbon Treaty ("Article 50"), the United Kingdom will cease to be a member state when a withdrawal agreement is entered into, or failing that, two years following the notification of an intention to leave under Article 50, unless the European Council (together with the United Kingdom) unanimously decides to extend this period. On 29 March 2017, the United Kingdom formally notified the European Council of its intention to leave the European Union. Following negotiations between the representatives of the United Kingdom and the European Commission, on 14 November 2018 a draft withdrawal agreement setting forth the terms that will apply to the relationships between the United Kingdom and the European Union was published (the "Draft Withdrawal Agreement").

There are a number of uncertainties in connection with the future of the United Kingdom and its relationship with the European Union. In particular, even though the Draft Withdrawal Agreement has been approved by the European Council, there is no clarity on whether it will be finally ratified, and in general the outcome of

the negotiation of the United Kingdom's exit terms is still uncertain. Until the terms and timing of the United Kingdom's exit from the European Union are confirmed, it is not possible to determine the full impact that the referendum, the United Kingdom's departure from the European Union and/or any related matters may have on general economic conditions in the United Kingdom.

3. Risk Factors relating to the Covered Bonds

The Covered Bonds may not be a suitable investment for all investors

Each potential investor in the Covered Bonds must determine the suitability of that investment in the light of its own circumstances. In particular, each potential investor should:

(i) have sufficient knowledge and experience to make a meaningful evaluation of the Covered Bonds, the merits and risks of investing in the Covered Bonds and the information contained or incorporated by reference in this Base Prospectus or any applicable supplement;

(ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Covered Bonds and the impact the Covered Bonds will have on its overall investment portfolio;

(iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Covered Bonds, including Covered Bonds where the currency for principal or interest payments is different from the potential investor's currency;

(iv) understand thoroughly the terms of the Covered Bonds and be familiar with the behaviour of any relevant indices and financial markets; and

(v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Covered Bonds are complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand-alone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of

risk to their overall portfolios. A potential investor should not invest in Covered Bonds which are complex financial instruments unless it has the expertise (either alone or with a financial adviser) to evaluate how the Covered Bonds will perform under changing conditions, the resulting effects on the value of the Covered Bonds and the impact this investment will have on the potential investor's overall investment portfolio.

The regulation and reform of "benchmarks" may adversely affect the value of Covered Bonds linked to such "benchmarks"

The London Interbank Offered Rate (**LIBOR**), the Euro Interbank Offered Rate (**EURIBOR**) and other indices which are deemed to be "benchmarks" are the subject of recent national, international and other regulatory guidance and proposals for reform. Some of these reforms are already effective while others are still to be implemented. These reforms may cause such benchmarks to perform differently than in the past, or to disappear entirely, or have other consequences which cannot be predicted. Any such consequence could have a material adverse effect on any Covered Bonds linked to such a "benchmark".

Regulation (EU) 2016/1011 (the **Benchmarks Regulation**) was published in the Official Journal of the EU on 29 June 2016 and will apply from 1 January 2018. The Benchmarks Regulation applies to the provision of benchmarks, the contribution of input data to a benchmark and the use of a benchmark, within the EU. It will, among other things, (i) require benchmark administrators to be authorised or registered (or, if non-EU-based, to be subject to an equivalent regime or otherwise recognised or endorsed) and (ii) prevent certain uses by EU supervised entities (such as the Issuers) of benchmarks of administrators that are not authorised or registered (or, if non-EU based, not deemed equivalent or recognised or endorsed).

The Benchmarks Regulation could have a material impact on any Covered Bonds linked to a rate or index deemed to be a "benchmark", in particular, if the methodology or other terms of the "benchmark" are changed in order to comply with the requirements of the Benchmarks Regulation. Such changes could, among other things, have the effect of reducing, increasing or otherwise affecting the volatility of the published rate or level of the "benchmark".

More broadly, any of the international, national or other proposals for reform, or the general increased regulatory scrutiny of "benchmarks", could increase the costs and risks of administering or otherwise participating in the setting of a "benchmark" and complying with any such regulations or requirements.

For example, the sustainability of the LIBOR has been questioned as a result of the absence of relevant active underlying markets and possible disincentives (including possibly as a result of regulatory reforms) for market participants to continue contributing to such "benchmarks". On 12 July 2018, the Chief Executive of the United Kingdom Financial Conduct Authority (**FCA**) which regulates LIBOR, discussed in a speech the transition away from LIBOR to alternative interest rate benchmarks based on overnight rates. As previously announced on 27 July 2017, the Chief Executive of the FCA has confirmed that it does not intend to persuade or use its powers to compel panel banks to submit rates for the calculation of the LIBOR to the administrator of LIBOR after 2021 (the **FCA Announcement**). The FCA Announcement indicated that the continuation of LIBOR on the current basis cannot and will not be guaranteed after 2021. Whilst the FCA Announcement related to LIBOR only, similar concerns may be applicable to EURIBOR as well.
The potential elimination of the LIBOR benchmark or any other benchmark, or changes in the manner of administration of any benchmark, as a result of the BMR or otherwise, could require an adjustment to the terms and conditions, or result in other consequences, in respect of any Covered Bonds referencing such benchmark. These reforms and changes may cause a benchmark to perform differently than it has done in the past or be discontinued.

For example, pursuant to the terms and conditions of any applicable Floating Rate Covered Bonds or any other Covered Bonds whose return is determined by reference to any benchmark, if the Issuer or Calculation Agent determines at any time that the Relevant Screen Page on which the Reference Rate for such Covered Bonds appears has been discontinued or following the adoption of a decision to withdraw the authorization or registration as set out in Article 35 of the BMR or any other benchmark administrator previously authorized to publish any Replacement Reference Rate under any applicable laws or regulations, the Issuer will appoint a Reference Rate Determination Agent (which may be (i) a leading bank or a broker-dealer in the principal financial center of the Specified Currency (which may include one of the Dealers involved in

the issue of such Covered Bonds) as appointed by the Issuer, (ii) the Issuer or an affiliate of the Issuer (but in which case any such determination shall be made in consultation with an independent financial advisor), (iii) the Calculation Agent (if agreed in writing by the relevant Calculation Agent with the Issuer) or (iv) any other entity which the Issuer considers has the necessary competences to carry out such role) who will determine a Replacement Reference Rate, as well as any necessary changes to the business day convention, the definition of business day, the interest determination date, the day count fraction, and any method for obtaining the Replacement Reference Rate, including any adjustment factor needed to make such Replacement Reference Rate comparable to the Relevant Screen Page on which the Reference Rate appears. Such Replacement Reference Rate and any such other changes will (in the absence of manifest error) be final and binding on the Coveredbondholders, the Issuer, the Calculation Agent and the Issuing and Paying Agent and any other person, and will apply to the relevant Covered Bonds without any requirement that the Issuer obtain consent of any Coveredbondholders. If so specified in the Final Terms, these provisions will not apply if this would cause the occurrence of a Regulatory Event.

The Replacement Reference Rate may have no or very limited trading history and accordingly its general evolution and/or interaction with other relevant market forces or elements may be difficult to determine or measure. In addition, the replacement rate may perform differently from the discontinued benchmark. For example, there are currently proposals to replace LIBOR (which generally has a term of one, three or six months) with an overnight rate. Similarly, proposals have been made to use a rate on highly rated government obligations to replace LIBOR, which is currently based on interbank lending rates and carries an implicit element of credit risk of the banking sector. These and other changes could significantly affect the performance of an alternative rate compared to the historical and expected performance of LIBOR or any other relevant benchmark. There can be no assurance that any adjustment factor applied to any Series of Covered Bonds will adequately compensate for this impact. This could in turn impact the rate of interest on, and trading value of, the affected Covered Bonds. Moreover, any holders of such Covered Bonds that enter into hedging instruments based on the Relevant Screen Page on which appears the Reference Rate may find their hedges to be ineffective, and they may incur costs replacing such hedges with instruments tied to the Replacement Reference Rate.

If the Reference Rate Determination Agent is unable to determine an appropriate Replacement Reference Rate for any discontinued Reference Rate or a decision to withdraw the authorization or registration as set out in Article 35 of the BMR or any other benchmark administrator previously authorized to publish any Replacement Reference Rate under any applicable laws or regulations is adopted but for any reason a Replacement Reference Rate is not determined, or if the provisions relating to the occurrence of a Regulatory Event in case of a Replacement Reference Rate are specified as applicable in the relevant Final Terms, the provisions for the replacement of the Reference Rate described above would case the occurrence of a Regulatory Event, then the provisions for the determination of the rate of interest on the affected Covered Bonds will not be changed. In such cases, the Terms and Conditions of the Covered Bonds provide that the relevant Interest Rate on such Covered Bonds will be the last Reference Rate available for the immediately preceding Interest Period on the Relevant Screen Page as determined by the Calculation Agent, effectively converting such Covered Bonds into fixed rate Covered Bonds.

Furthermore, in the event that no Replacement Reference Rate is determined by the Reference Rate Determination Agent and the affected Covered Bonds are effectively converted to fixed rate Covered Bonds as described above, investors holding such Covered Bonds might incur costs from unwinding hedges. Moreover, in a rising interest rate environment, holders of such Covered Bonds will not benefit from any increase in rates. The trading value of such Covered Bonds could therefore be adversely affected.

Such factors may have the following effects on certain "benchmarks": (i) discourage market participants from continuing to administer or contribute to such "benchmark"; (ii) trigger changes in the rules or methodologies used in the "benchmarks" or (iii) lead to the disappearance of the "benchmark". Any of the above changes or any other consequential changes as a result of international, national or other proposals for reform or other initiatives or investigations, could have a material adverse effect on the value of and return on any Covered Bonds linked to a "benchmark".

Investors should consult their own independent advisers and make their own assessment about the potential risks imposed by the Benchmarks Regulation reforms, investigations and licensing issues in

making any investment decision with respect to the Covered Bonds linked to a "benchmark".*Risks related to the structure of a particular issue of Covered Bonds*

Covered Bonds issued under the Programme will either be fungible with an existing Series (in which case they will form part of such Series) or have different terms to an existing Series (in which case they will constitute a new Series). All Covered Bonds issued from time to time will rank *pari passu* with each other in all respects and will share equally in the security granted by the Covered Bond Guarantor under the Covered Bond Guarantee. If an Issuer Event of Default and/or a Covered Bond Guarantor Event of Default occurs and results in acceleration, all Covered Bonds of all Series will accelerate at the same time.

A wide range of Covered Bonds may be issued under the Programme. A number of these Covered Bonds may have features which contain particular risks for potential investors. Under no circumstances shall the interest payments for the Covered Bondholder be less than zero. Set out below is a description of the most common of such features:

(a) Covered Bonds subject to optional redemption by the Issuer

An optional redemption feature of Covered Bonds is likely to limit their market value. During any period when the Issuer may elect to redeem Covered Bonds, the market value of those Covered Bonds generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

The Issuer may be expected to redeem Covered Bonds when its cost of borrowing is lower than the interest rate on the Covered Bonds. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Covered Bonds being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

(b) Zero Coupon Covered Bonds

The Issuer may issue Covered Bonds which do not pay current interest but are issued at a discount from their nominal value or premium from their principal amount. Such Covered Bonds are characterised by the circumstance that the relevant covered bondholders, instead of benefitting from periodical interest payments, shall be granted an interest income consisting in the difference between the redemption price and the issue price, which difference shall reflect the market interest rate. A holder of a zero coupon covered bond is exposed to the risk that the price of such covered bond falls as a result of changes in the market interest rate. Prices of zero coupon Covered Bonds are more volatile than prices of fixed rate Covered Bonds and are likely to respond to a greater degree to market interest rate changes than interest bearing Covered Bonds with a similar maturity. Generally, the longer the remaining terms of such Covered Bonds, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

(c) Fixed/Floating Rate Covered Bonds

Fixed/Floating Rate Covered Bonds may bear interest at a rate that the Issuer may elect to convert from a fixed rate to a floating rate, or from a floating rate to a fixed rate. The Issuer's ability to convert the interest rate will affect the secondary market and the market value of the Covered Bonds since the Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If the Issuer converts from a fixed rate to a floating rate, the spread on the Fixed/Floating Rate Covered Bonds may be less favourable than then prevailing spreads on comparable Floating Rate Covered Bonds tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Covered Bonds. If the Issuer converts from a floating rate to a fixed rate, the fixed rate may be lower than then prevailing rates on its Covered Bonds.

(d) Covered Bonds issued at a substantial discount or premium

The market values of securities issued at a substantial discount or premium from their principal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

Risks related to Covered Bonds generally

Set out below is a brief description of certain risks relating to the Covered Bonds generally.

Certain decisions of Representative of the Covered Bondholders taken without the consent or sanction of any of the Covered Bondholders.

Pursuant to the Rules of the Organisation of the Covered Bondholders, the Representative of the Covered Bondholders may, without the consent or sanction of any of the Covered Bondholders concur with the Issuer and/or the Covered Bond Guarantor and any other relevant parties in making or sanctioning any modifications to the Rules of the Organisation of the Covered Bondholders, the Conditions and/or the other Transaction Documents:

(i) provided that in the opinion of the Representative of the Covered Bondholders such modification is not materially prejudicial to the interests of any of the Covered Bondholders of any Series; or

(ii) which in the opinion of the Representative of the Covered Bondholders are made to correct a manifest error or an error established as such to the satisfaction of the Representative of the Covered Bondholders or of a formal, minor or technical nature, or are made to comply with mandatory provisions of law.

In establishing whether an error is established as such, the Representative of the Covered Bondholders may have regard to any evidence on which the Representative of the Covered Bondholders considers reasonable to rely on, and may, but shall not be obliged to, have regard to all or any of the following:

(i) a certificate from a Relevant Dealer, stating the intention of the parties to the relevant Transaction Document, confirming nothing has been said to, or by, the investors or any other parties which is in any way inconsistent with such stated intention and stating the modification to the relevant Transaction Document that is required to reflect such intention;

(ii) confirmation from the Rating Agency that, after giving effect to such modification, the Covered Bonds shall continue to have the same credit ratings as those assigned to them immediately prior to the modification.

Covered Bondholders are bound by Extraordinary Resolutions and Programme Resolutions.

A meeting of Covered Bondholders may be called to consider matters which affect the rights and interests of Covered Bondholders. These include (but are not limited to): (i) instructing the Representative of the Covered Bondholders to take enforcement action against the Issuer and/or the Covered Bond Guarantor; (ii) reduction or cancellation of the amount payable or, where applicable, modification of the method of calculating the amount payable or modification of the date of payment or, where applicable, modification of the method of calculating the date of payment in respect of any principal or interest in respect of the Covered Bonds; (iii) alteration of the currency in which payments under the Covered Bonds are to be made; (iv) alteration of the majority required to pass an Extraordinary Resolution; and (v) any amendments to the Covered Bond Guarantee or the Pledge Agreement (except in a manner determined by the Representative of the Covered Bondholders not to be materially prejudicial to the interests of the Covered Bondholders of any Series).

Certain decisions of Covered Bondholders shall be taken at a Programme level by means of Programme Resolution. A Programme Resolution will bind all Covered Bondholders, irrespective of whether they attended the meeting or voted in favour of the Programme Resolution. No Resolution, other than a Programme Resolution, passed by the holders of one Series of Covered Bonds will be effective in respect of another Series unless it is sanctioned by an Ordinary Resolution or an Extraordinary Resolution, as the case may require, of the holders of that other Series. Any Resolution passed at a meeting of the Covered Bondholders of a Series shall bind all other holders of that Series, irrespective of whether they attended the meeting and whether they voted in favour of the relevant Resolution.

It should also be noted that after the delivery of a Notice to Pay, the protection and exercise of the Covered Bondholders' rights against the Issuer will be exercised by the Covered Bond Guarantor (or the Representative of the Bondholders on its behalf). The rights and powers of the Covered Bondholders may only be exercised in accordance with the Rules of the Organisation of the Covered Bondholders. In addition, after the delivery of a Covered Bond Guarantor Acceleration Notice, the protection and exercise of the Covered Bondholders' rights against the Covered Bond Guarantor and the security under the Covered Bond

Guarantee is one of the duties of the Representative of the Covered Bondholders. The Conditions limit the ability of each individual Covered Bondholder to commence proceedings against the Covered Bond Guarantor by conferring on the meeting of the Covered Bondholders the power to determine in accordance with the Rules of the Organisation of the Covered Bondholders, whether any Covered Bondholder may commence any such individual actions.

Controls over the transaction

The BoI OBG Regulations require that certain controls be performed by the Issuer and/or the Sellers (see paragraph headed "*Controls over the transaction*" under the section headed "*Selected aspects of Italian law*"), aimed, *inter alia*, at mitigating the risk that any obligation of the Issuer or the Covered Bond Guarantor under the Covered Bonds is not complied with. Whilst the Issuer and the Sellers believe they have implemented the appropriate policies and controls in compliance with the relevant requirements, investors should note that there is no assurance that such compliance ensures that the aforesaid controls are actually performed and that any failure to properly implement the relevant policies and controls could have an adverse effect on the Issuer's or the Covered Bond Guarantor's ability to perform their obligations under the Covered Bonds.

Limits to the integration

Under the BoI OBG Regulations, any integration, whether through Eligible Assets or Integration Assets shall be carried out in accordance with the modalities, and subject to the limits, set out in the BoI OBG Regulations (see paragraph headed "*Tests set out in the MEF Decree*" under the section headed "*Selected aspects of Italian law*").

More specifically, under the BoI OBG Regulations, integration is allowed exclusively for the purpose of (i) complying with the tests provided for under the MEF Decree; (ii) complying with any contractual overcollateralisation requirements agreed by the parties to the relevant agreements; or (iii) complying with the Integration Assets Limit.

Investors should note that the integration is not allowed in circumstances other than as set out in the BoI OBG Regulations and specified above.

Base Prospectus to be read together with applicable Final Terms

The terms and conditions of the Covered Bonds included in this Base Prospectus apply to the different types of Covered Bonds which may be issued under the Programme. The terms and conditions applicable to each Series of Covered Bonds can be reviewed by reading the Conditions as set out in this Base Prospectus, which constitute the basis of all Covered Bonds to be offered under the Programme, together with the applicable Final Terms which completes the Conditions of the Programme in the manner required to reflect the particular terms and conditions applicable to the relevant Series of Covered Bonds.

Representative of the Covered Bondholders' powers may affect the interests of the Covered Bondholders

In the exercise of its powers, trusts, authorities and discretions the Representative of the Covered Bondholders shall only have regard to the interests of the Covered Bondholders and the other Secured Creditors but if, in the opinion of the Representative of the Covered Bondholders, there is a conflict between these interests, the Representative of the Covered Bondholders shall have regard solely to the interests of the Covered Bondholders.

If, in connection with the exercise of its powers, trusts, authorities or discretions, the Representative of the Covered Bondholders is of the opinion that the interests of the Covered Bondholders of any one or more Series would be materially prejudiced thereby, the Representative of the Covered Bondholders shall not exercise such power, trust, authority or discretion without the approval of such Covered Bondholders by Extraordinary Resolution or by a direction in writing of such Covered Bondholders of at least 75 per cent. of the Outstanding Principal Balance of the Covered Bonds of the relevant Series.

4. Risk factors relating to the Covered Bond Guarantor and the Covered Bond Guarantee

Covered Bond Guarantor only obliged to pay the Guaranteed Amounts on the Due for Payment Date

The Covered Bond Guarantor has no obligation to pay the Guaranteed Amounts payable under the Covered Bond Guarantee until service by the Representative of the Covered Bondholders:

(i) on the Covered Bond Guarantor, following the occurrence of an Article 74 Event or an Issuer Event of Default, respectively, of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay; and

(ii) following the occurrence of a Covered Bond Guarantor Event of Default, on the Covered Bond Guarantor of a Covered Bond Guarantor Acceleration Notice.

An Article 74 Notice to Pay can only be served if an Article 74 Event occurs and results in service by the Representative of the Covered Bondholders of an Article 74 Notice to Pay on the Issuer and the Covered Bond Guarantor. A Notice to Pay can only be served if an Issuer Event of Default occurs and results in service by the Representative of the Covered Bondholders of a Notice to Pay on the Issuer and the Covered Bond Guarantor. A Covered Bond Guarantor Acceleration Notice can only be served if a Covered Bond Guarantor Events of Default occurs.

Following service of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay on the Covered Bond Guarantor (provided that (i) an Article 74 Event or an Issuer Event of Default has occurred and (ii) no Covered Bond Guarantor Acceleration Notice has been served) under the terms of the Covered Bond Guarantee, the Covered Bond Guarantor will be obliged to pay the Guaranteed Amounts as on the Due for Payment Date. Such payments will be subject to and will be made in accordance with the Post-Issuer Default Priority of Payments. In these circumstances, other than the Guaranteed Amounts, the Covered Bond Guarantor will not be obliged to pay any amount, for example in respect of broken funding indemnities, penalties, premiums, default interest or interest on interest which may accrue on or in respect of the Covered Bonds.

Pursuant to the Covered Bond Guarantee, following the occurrence of an Article 74 Event or an Issuer Event of Default and service, respectively, of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay, but prior to the occurrence of any Covered Bond Guarantor Event of Default, the Covered Bond Guarantor shall substitute the Issuer in every and all obligations of the Issuer towards the Covered Bondholders, so that the rights of payment of the Covered Bondholders in such circumstance will only be the right to receive payments of the Scheduled Interest and the Scheduled Principal from the Covered Bond Guarantor on the Scheduled Due for Payment Date. In consideration of the substitution of the Covered Bond Guarantor in the performance of the payment obligations of the Issuer under the Covered Bonds, the Covered Bond Guarantor (directly or through the Representative of the Covered Bondholders) shall exercise, on an exclusive basis, the right of the Covered Bondholders *vis-à-vis* the Issuer and any amount recovered from the Issuer will be part of the Available Funds.

Furthermore, please note that the above restrictions are provided for by either the MEF Decree or contractual agreements between the parties of the Covered Bond Guarantee, and there is no case-law or other official interpretation on this issue. Therefore, we cannot exclude that a court might uphold a Covered Bondholder's right to act directly against the Issuer.

Extendable obligations under the Covered Bond Guarantee

With respect to the Series of Covered Bonds in respect of which the Extendable Maturity is specified in the relevant Final Terms, if the Covered Bond Guarantor is obliged under the Covered Bond Guarantee to pay a Guaranteed Amount and has insufficient funds available under the relevant Priority of Payments to pay such amount on the Maturity Date, then the obligation of the Covered Bond Guarantor to pay such Guaranteed Amounts shall automatically be deferred to the relevant Extended Maturity Date. However, to the extent the Covered Bond Guarantor has sufficient monies available to pay in part the Guaranteed Amounts in respect of the relevant Series of Covered Bonds, the Covered Bond Guarantor shall make such partial payment in accordance with the relevant Priorities of Payments, as described in Condition 8 (*Redemption and Purchase*) on the relevant Maturity Date and any subsequent CB Payment Date falling prior to the relevant Extended Maturity Date. Payment of the unpaid amount shall be deferred automatically until the applicable Extended Maturity Date. Interest will continue to accrue and be payable on the unpaid guaranteed amount on the basis set out in the applicable Final Terms or, if not set out therein, in Condition 8 (*Redemption and Purchase*), *mutatis mutandis.* In these circumstances, except where the Covered Bond Guarantor has failed to apply money in accordance with the relevant Priorities of Payments in accordance with Condition 8 (*Redemption and Purchase*), failure by the Covered Bond Guarantor to pay the relevant guaranteed amount on the Maturity Date or any subsequent CB Payment Date falling prior to the Extended Maturity Date (or the relevant later date following any applicable grace period) shall not constitute a Covered Bond Guarantor Event of Default. However, failure by the Covered Bond Guarantor to pay any Guaranteed Amount or the

balance thereof, as the case may be, on the relevant Extended Maturity Date and/or pay any other amount due under the Covered Bond Guarantee will (subject to any applicable grace period) constitute a Covered Bond Guarantor Event of Default.

No Gross-up for Taxes by the Covered Bond Guarantor

Notwithstanding anything to the contrary in this Base Prospectus, if withholding of, or deduction of any present or future taxes, duties, assessments or charges of whatever nature is imposed by or on behalf of Italy, any authority therein or thereof having power to tax, the Covered Bond Guarantor will make the required withholding or deduction of such taxes, duties, assessments or charges for the account of the Covered Bondholders, as the case may be, and shall not be obliged to pay any additional amounts to the Covered Bondholders.*Limited resources available to the Covered Bond Guarantor*

The Covered Bond Guarantor's ability to meet its obligations under the Covered Bond Guarantee will depend on the realisable value of the Portfolio, the amount of principal and revenue proceeds generated by the Portfolio and/or the Eligible Investments and the timing thereof and amounts received from the Hedging Counterparties and the Account Banks. The Covered Bond Guarantor will not have any other source of funds available to meet its obligations under the Covered Bond Guarantee.

If a Covered Bond Guarantor Event of Default occurs, the proceeds of the Portfolio, the Eligible Investments and the amounts received from the Hedging Counterparties and the Account Banks, may not be sufficient to meet the claims of all the Secured Creditors, including the Covered Bondholders. If the Secured Creditors have not received the full amount due to them pursuant to the terms of the Transaction Documents, then they may still have an unsecured claim against the Issuer for the shortfall. There is no guarantee that the Issuer will have sufficient funds to pay that shortfall.

Covered Bondholders should note that the Nominal Value Test and the Amortisation Test have been structured to ensure that the Nominal Value of the Portfolio and the Amortisation Test Aggregate Portfolio Amount, as applicable, shall be greater than or equal to the Outstanding Principal Balance of the Covered Bonds. In addition, the MEF Decree provide for certain further tests aimed at ensuring that (a) the net present value of the Eligible Portfolio (net of certain costs) shall be greater than or equal to the net present value of the Covered Bonds; and (b) the amount of interest and other revenues generated by the Portfolio (net of certain costs) shall be greater than or equal to the interest and costs due by the Issuer under the Covered Bonds.

However there is no assurance that there will not be a shortfall in the amounts available to the Covered Bond Guarantor to meet its obligations under the Covered Bond Guarantee.

Value of the Portfolio

The Covered Bond Guarantee granted by the Covered Bond Guarantor in respect of the Covered Bonds will be backed by the Portfolio and the recourse against the Covered Bond Guarantor will be limited to such assets. The value of the Covered Bond Guarantor's assets may decrease (for example if there is a general decline in property values). The Sellers make no representation, warranty or guarantee that the value of a real estate asset will remain at the same level as it was on the date of the origination of the related Mortgage Loan or at any other time. If the residential and/or commercial property market in Italy experiences an overall decline in property values, the value of the Mortgage Loan could be significantly reduced and, ultimately, may result in losses to the Covered Bondholders if such security is required to be enforced.

Reliance of the Covered Bond Guarantor on third parties

The Covered Bond Guarantor has entered into agreements with a number of third parties, which have agreed to perform services for the Covered Bond Guarantor. In particular, but without limitation, the Servicers, the Master Servicer and the Special Servicers have been appointed, in accordance with the terms of the Servicing Agreement as to their respective duties and obligations, to service the Receivables and the Securities included in the Portfolio and the Asset Monitor has been appointed to monitor compliance with the Tests. In the event that any of those parties fails to perform its obligations under the relevant agreement to which it is a party, the realisable value of the Portfolio or any part thereof may be affected, or, pending such realisation (if the Portfolio or any part thereof cannot be sold), the ability of the Covered Bond Guarantor to make payments under the Covered Bond Guarantee may be affected. For instance, if any of the Servicers has failed to adequately administer the Portfolio, this may lead to higher incidences of non-

payment or default by Debtors. The Covered Bond Guarantor is also reliant on the Hedging Counterparties to provide it with the funds matching its obligations under the Covered Bond Guarantee.

If an event of default occurs in relation to the Servicers and/or the Master Servicer and/or the Special Servicers pursuant to the terms of the Servicing Agreement, then the Covered Bond Guarantor, with the prior written consent of the Representative of the Covered Bondholders, will be entitled to terminate the appointment of the Servicers and/or the Master Servicer and/or the Special Servicers (as the case may be) and appoint a Successor Servicer and/or Successor Master Servicer and/or a Successor Special Servicer (as the case may be). There can be no assurance that a successor with sufficient experience in carrying out the activities of the Servicers and/or the Master Servicer and/or the Special Servicers would be found and would be willing and able to carry out the relevant activities on the terms of the Servicing Agreement. The ability of a Successor Servicer and/or a Successor Master Servicer and/or a Successor Special Servicer to perform fully the required services would depend, among other things, on the information, software and records available at the time of the appointment. Any delay or inability to appoint a Successor Servicer and/or a Successor Master Servicer and/or a Successor Special Servicer may affect the realisable value of the Portfolio or any part thereof, and/or the ability of the Covered Bond Guarantor to make payments under the Covered Bond Guarantee.

The Representative of the Covered Bondholders is not obliged in any circumstances to act as Servicer and/or Master Servicer and/or Special Servicer or to monitor the performance by the Servicers and/or the Master Servicer and/or the Special Servicers of their respective obligations.

Reliance on Hedging Counterparties

To provide a hedge against interest rate risks and/or currency risk in respect of each Series of the Covered Bonds issued under the Programme, the Covered Bond Guarantor may enter into the Liability Swaps with the Liability Hedging Counterparty. Additionally, to provide a hedge against interest rate risk and/or currency risk on the Portfolio, the Covered Bond Guarantor entered into the Asset Swaps with the Asset Hedging Counterparty.

If the Covered Bond Guarantor fails to make timely payments of amounts due under any Swap Agreement, then it will (unless otherwise stated in the relevant Swap Agreement) have defaulted under that Swap Agreement. A Hedging Counterparty is (unless otherwise stated in the relevant Master Agreement) only obliged to make payments to the Covered Bond Guarantor as long as the Covered Bond Guarantor complies with its payment obligations under the relevant Swap Agreement. In circumstances where non-payment by the Covered Bond Guarantor under a Swap Agreement does not result in a default under that Swap Agreement, the Hedging Counterparty may be obliged to make payments to the Covered Bond Guarantor pursuant to the Master Agreements as if payment had been made by the Covered Bond Guarantor. Any amounts not paid by the Covered Bond Guarantor to a Hedging Counterparty may in such circumstances incur additional amounts of interest by the Covered Bond Guarantor, which would rank senior to amounts due on the Covered Bonds. If the Hedging Counterparty is not obliged to make payments or if it defaults in its obligations to make payments of amounts in the relevant currency equal to the full amount to be paid to the Covered Bond Guarantor on the payment date under the Master Agreements, the Covered Bond Guarantor will be exposed to changes in the relevant currency exchange rates to Euro and to any changes in the relevant rates of interest.

If a Swap Agreement terminates, then the Covered Bond Guarantor may be obliged to make a termination payment to the relevant Hedging Counterparty. There can be no assurance that the Covered Bond Guarantor will have sufficient funds available to make a termination payment under the relevant Swap Agreement, nor can there be any assurance that the Covered Bond Guarantor will be able to enter into a subsequent swap agreement.

If the Covered Bond Guarantor is obliged to pay a termination payment under any Master Agreement, such termination payment may rank ahead of amounts due on the Covered Bonds and with amounts due under the Covered Bond Guarantee. Accordingly, the obligation to pay a termination payment may adversely affect the ability of the Covered Bond Guarantor to meet its obligations under the Covered Bond Guarantee.

Limited description of the Portfolio

Covered Bondholders may not receive detailed statistics or information in relation to the Eligible Assets and Integration Assets included in the Portfolio, because it is expected that the constitution of the Portfolio will frequently change due to, for instance:

(i) the Sellers selling further Eligible Assets and Integration Assets;

(ii) the Sellers (for so long as they act as the Servicers in the context of the Programme) being granted by the Covered Bond Guarantor with wide powers to renegotiate the terms and conditions of the Receivables and the Securities included in the Portfolio; and

(iii) the Sellers repurchasing certain Eligible Assets and Integration Assets in the limited circumstances provided for under the Master Transfer Agreement; and

However, each Receivable and Security being, from time to time, part of the Portfolio, will be required to meet the Criteria and/or the characteristics (as applicable) set out in the Master Transfer Agreement and to conform to the representations and warranties granted by the Sellers under the Master Transfer Agreement (see paragraph headed "*Master Transfer Agreement*" under the section headed "*Description of the Transaction Documents*"). In addition, the Tests are intended to ensure, *inter alia*, that the ratio of the Covered Bond Guarantor's assets to the Covered Bonds is maintained at a certain minimum level and the Asset Cover Report to be provided by the Calculation Agent on the Business Day prior to each Calculation Date will set out, *inter alia*, certain information in relation to the Tests.

In accordance with the Portfolio Administration Agreement, an Additional Seller may sell to the Covered Bond Guarantor, and the latter shall purchase, Eligible Assets and Integration Assets, subject to, *inter alia*: (i) the execution of a master transfer agreement by such Additional Seller, substantially in the form of the Master Transfer Agreement, and (ii) the granting of a subordinated loan by such Additional Seller for the purpose of financing the purchase of Eligible Assets or Integration Assets from it, in accordance with the provision of a subordinated loan agreement to be executed substantially in the form of the Subordinated Loan Agreement.

Sale of Selected Assets and/or Integration Assets following the occurrence of an Article 74 Event or an Issuer Event of Default

Following the service of an Article 74 Notice to Pay (which has not been withdrawn) or of a Notice to Pay and prior to the occurrence of a Covered Bond Guarantor Event of Defaults, if necessary in order to effect timely payments under the Covered Bonds, as determined by the Calculation Agents, the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, in the name and on behalf of the Covered Bond Guarantor, shall sell Selected Assets and/or Integration Assets, in accordance with, and subject to, the terms of the Portfolio Administration Agreement.

There is no guarantee that a buyer will be found to acquire Selected Assets and/or Integration Assets at the times required and there can be no guarantee or assurance as to the price which may be able to be obtained for such Selected Assets and/or Integration Assets, which may affect payments under the Covered Bond Guarantee. However, the Selected Assets and/or Integration Assets may not be sold by the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, in the name and on behalf of the Covered Bond Guarantor for an amount lower than the Adjusted Required Redemption Amount for the relevant Series of Covered Bonds until 6 (six) months prior to the Maturity Date in respect of such Covered Bonds or (if the same is specified as applicable in the relevant Final Terms) the Extended Maturity Date in respect of such Covered Bonds. If, *inter alia*, Selected Assets and/or Integration Assets have not been sold (in whole or in part) in an amount equal to the Adjusted Required Redemption Amount by the date which is 6 (six) months prior to the Maturity Date or Extended Maturity Date of a Series of Covered Bonds, the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, in the name and on behalf of the Covered Bond Guarantor, is obliged to sell the Selected Assets and/or the Integration Assets for the best price reasonably available notwithstanding that such price may be less than the Adjusted Required Redemption Amount (see paragraph headed "*Portfolio Administration Agreement*" under the section headed "*Description of the Transaction Documents*").

Realisation of assets following the occurrence of a Covered Bond Guarantor Event of Default

If a Covered Bond Guarantor Event of Default occurs and a Covered Bond Guarantor Acceleration Notice is served on the Covered Bond Guarantor, then the Representative of the Covered Bondholders shall, in the name and on behalf of the Covered Bond Guarantor, direct the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, to sell the Selected Assets and/or the Integration Assets as quickly as reasonably practicable taking into account the market conditions at that time (see paragraph headed "*Portfolio Administration Agreement*" under the section headed "*Description of the Transaction Documents*").

There is no guarantee that the proceeds of realisation of the Portfolio will be in an amount sufficient to repay all amounts due to creditors (including the Covered Bondholders) under the Covered Bonds and the Transaction Documents. If a Covered Bond Guarantor Acceleration Notice is served on the Covered Bond Guarantor, then the Covered Bonds may be repaid sooner or later than expected or not at all.

Factors that may affect the realisable value of the Portfolio or the ability of the Covered Bond Guarantor to make payments under the Covered Bond Guarantee

Following the occurrence of an Issuer Event of Default, the service of a Notice to Pay on the Issuer and on the Covered Bond Guarantor, the realisable value of the assets included in the Portfolio may be reduced (which may affect the ability of the Covered Bond Guarantor to make payments under the Covered Bond Guarantee) by, *inter alia*:

(i) default by the Debtors on amounts due in respect of Eligible Assets and Integration Assets;

(ii) set-off risks in relation to some types of Eligible Assets and Integration Assets included in the Portfolio;

(iii) limited recourse to the Covered Bond Guarantor;

(iv) possible regulatory changes by the Bank of Italy, CONSOB and other regulatory authorities;

(v) adverse movement of the interest rate;

(vi) unwinding cost related to the hedging structure; and

(vii) regulations in Italy that could lead to some terms of the Eligible Assets and Integration Assets being unenforceable.

Each of these factors is considered in more detail below. However, it should be noted that the Amortisation Test is intended to ensure that there will be an adequate amount of Eligible Assets and Integration Assets in the Portfolio and monies standing to the credit of the Accounts to enable the Covered Bond Guarantor to repay the Covered Bonds following an Issuer Event of Default, service of a Notice to Pay on the Issuer and on the Covered Bond Guarantor and, accordingly, it is expected (although there is no assurance) that Selected Assets and/or Integration Assets could be realised for sufficient values to enable the Covered Bond Guarantor to meet its obligations under the Covered Bond Guarantee.

Default by Debtors in paying amounts due on Receivables or Securities

Debtors may default on their obligations due under the Receivables or the Securities for a variety of reasons. The Eligible Assets and Integration Assets are affected by credit, liquidity and interest rate risks. Various factors influence delinquency rates, prepayment rates, repossession frequency and the ultimate payment of interest and principal, such as changes in the national or international economic climate, regional economic conditions, changes in tax laws, interest rates, inflation, the availability of financing, yields on alternative investments, political developments and government policies. Certain factors may lead to an increase in default by the Debtors, and could ultimately have an adverse impact on the ability of the Debtors to repay the Receivables or the Securities.

Changes to the lending criteria of the Sellers

The Receivables originated by the Sellers will have been originated in accordance with their respective lending criteria at the time of origination. It is expected that the Sellers' lending criteria will generally consider term of loan, indemnity guarantee policies, status of applicants and credit history. In the event of the sale or transfer of any Receivable to the Covered Bond Guarantor, the Sellers will warrant that such Receivables were originated in accordance with the relevant Sellers' lending criteria applicable at the time of origination. Each Seller retains the right to revise its lending criteria from time to time, subject to the terms of the Master Transfer Agreement. However, if such lending criteria change in a manner that affects the creditworthiness of the Receivables, that may lead to increased defaults by Debtors and may affect the realisable value of the Portfolio and the ability of the Covered Bond Guarantor to make payments under the Covered Bond Guarantee. However, Defaulted Assets in the Portfolio will be given a zero weighting for the purposes of the calculation of the Tests.

Risks relating to the Mortgage Loans

The ability of the Covered Bond Guarantor to recover payments of interest and principal from the Mortgage Loans is subject to a number of risks. These include the risks set out below.

Mortgage Loans performance

The Receivables which shall be included in the Portfolio will be performing as at the relevant Selection Date. There can be no guarantee that the relevant Debtors will not default under the Mortgage Loans and that they will therefore continue to perform. The recovery of amounts due in relation to non-performing loans will be subject to the effectiveness of enforcement proceedings in respect of the Mortgage Loans, which in the Republic of Italy can take a considerable time, depending on the type of action required and where such action is taken and on several other factors, including the following: proceedings in certain courts involved in the enforcement of the Mortgage Loans and the relevant mortgages may take longer than the national average; obtaining title deeds from land registries which are in the process of computerising their records can take up to two or three years; further time is required if it is necessary to obtain an injunction decree (*decreto ingiuntivo*) and if the relevant Debtor raises a defence or counterclaim to the proceedings. According to the latest statistics published by the Ministry of Justice with regard to data as at 2013, the recovery period for loans in respect of which recovery is by foreclosure proceedings on the related mortgaged real estate usually lasts three years and six months, although such period may vary significantly depending upon, *inter alia*, the type and location of the related mortgaged real estate and the other factors described above.

Recently, new legal provisions have been introduced in order to speed up legal proceedings. In particular, Law Decree no. 59 of 2 May 2016, as converted into Law no. 119 of 30 June 2016, implemented new provisions, which interested:

(i) the Italian Insolvency Law, by introducing the possibility of using electronic technologies for hearings and for meetings of creditors. Furthermore, failure to comply with the time limits for the proceedings, established in Article 110, Paragraph 1, of the Italian Insolvency Law, is envisaged as a fair reason for removing the receiver; and

(ii) the Italian Code of Civil Procedure, providing for:

  (a) the inadmissibility of opposing the forced sale once the sale or allocation of the asset has been decreed;

  (b) the immediate enforceability of the judges's orderwhen the debtor's opposition is not based on documentary proof;

  (c) simplification of the procedure for the transfer of the property;

  (d) the possibility for the debtor's assets to be allocated to a third party yet to be nominated;

  (e) the obligation to proceed with sales on the basis of electronic modalities, and the right for the judge, after three auctions without bidders, to lower the basic price up to a half;

  (f) the possibility, for the judge and for the professionals entrusted with selling, to proceed with partial distributions of the sums obtained from theforced sales.

The above provisions are expected to reduce the length of the enforcement proceedings.

Commingling risk

The Covered Bond Guarantor is subject to the risk that, in the event of insolvency of the Servicers, the Collections held at the time the insolvency occurs might be treated by the Servicers' bankruptcy estate as an unsecured claim of the Issuer. The Servicing Agreement includes provisions in relation to the transfer of Collections intended to reduce the amount of the monies from time to time subject to the commingling risk. In particular, pursuant to the Servicing Agreement, the Servicers have undertaken to pay all Collections into accounts of the Covered Bond Guarantor by no later than the second Business Day following the relevant collection.

Law Decree 91 introduced, *inter alia*, certain amendments to article 3 of Law 130, aimed at safeguarding collections generated in the context of a securitisation or covered bonds transaction.

In particular, pursuant to article 3, paragraph 2-bis of Law 130, as amended by Law Decree 91, no actions by persons other than the holders of the relevant securities can be brought on the accounts opened in the name of the special purpose vehicle with the account bank or the servicer, where the amounts paid by the debtors and any other sums paid or pertaining to the special purpose vehicle under the transactions ancillary to the transaction or otherwise under the transaction documents are credited. Such amounts may be applied by the special purpose vehicle exclusively in payment of (i) amounts due by special purpose vehicle the to the holder of the relvant securities; (ii) amounts due by the special purpose vehicle to any counterparty of any derivative transaction entered into by the special purpose vehicle in connection with the transaction for the purposes of hedging risks relating to the receivables and securities assigned; and (iii) the other creditors of the special purpose vehicle with respect to other costs incurred by the special purpose vehicle in connection with the transaction. In case of any proceedings pursuant to Title IV of the Banking Law, or any bankruptcy proceedings (*procedura concorsuale*), the sums credited to such accounts (whether before or during the relevant insolvency proceeding) shall not be subject to suspension of payments and shall be immediately and fully repaid to the special purpose vehicle, without the need to file any petition (*domanda di ammissione al passivo o di rivendica*) and wait for the distributions (*riparti*) and the restitutions of sums (*restituzioni di somme*).

Furthermore, pursuant to article 3, paragraph 2-*ter*, of Law 130, no actions by the creditors of the servicer can be brought on the sums credited to the accounts opened by the servicer with third party depository banks, save for any amount which exceeds the sums collected by the servicer and due from time to time to the special purpose vehicle. In case of any insolvency proceeding (*procedura concorsuale*) in respect of the servicer, the sums credited to such accounts (whether before or during the relevant insolvency proceeding), up to the amounts collected by the servicer and due to the special purpose vehicle, shall be immediately and fully repaid to the special purpose vehicle, without the need to file any petition (*domanda di ammissione al passivo o di rivendica*) and wait for the distributions (*riparti*) and the restitutions of sums (*restituzioni di somme*).

Set-off risks

The assignment of receivables under Law 130 is governed by Article 58, paragraph 2, 3 and 4, of the Banking Law. According to the prevailing interpretation of such provision, such assignment becomes enforceable against the relevant debtors as of the later of: (i) the date of the publication of the notice of assignment in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*), and (ii) the date of registration of the notice of assignment in the Companies' Register of the place where the Covered Bond Guarantor has its registered office. Consequently, the rights of the Covered Bond Guarantor may be subject to the direct rights of the Debtors against the Seller, including rights of set-off on claims existing prior to publication in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*) and registration in the Companies' Register of the place where the Covered Bond Guarantor has its registered office. In addition, the exercise of set-off rights by Debtors may adversely affect any sale proceeds of the Portfolio and, ultimately, the ability of the Covered Bond Guarantor to make payments under the Covered Bond Guarantee.

Law Decree No. 145 introduced, *inter alia*, certain amendments to article 4 of Law 130. As a consequence of such amendments, it is now expressly provided by Law 130 that the Debtors cannot exercise rights of set-off against the Covered Bond Guarantor on claims arising *vis-à-vis* the Seller after the publication of the notice of assignment in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*).

Usury Law

Pursuant to the Usury Law, lenders are prevented from applying interest rates higher than those deemed to be usurious (the **Usury Rates**). Usury Rates are set on a quarterly basis by a Decree issued by the Italian Treasury. With a view to limiting the impact of the application of the Usury Law to Italian loans executed prior to the entering into force of the Usury Law, Italian Law No. 24 of 28 February 2001 (**Law 24/2001**) provides (by means of interpreting the provisions of the Usury Law) that an interest rate is usurious if it is higher than the relevant limit in force at the time at which such interest rate is promised or agreed, regardless of the time at which interest is repaid by the borrower. A few commentators and debatable lower court decisions have held that, irrespective of the principle set out in Law 24/2001, if interest originally agreed at a rate falling below the then applicable usury limit (and thus, not usurious) were, at a later date, to exceed the usury limit from time to time in force, such interest should nonetheless be reduced to the then applicable usury limit. The Italian Supreme Court (*Corte di Cassazione*), under decision No. 24675 of 19 October 2017,

rejected such interpreation and it clarified that only the moment of execution of the agreement is relevant to verify if the interest rate is usurious in the mortgage loans with fixed interest rate. In the last years, a number of objection have been raised on the basis of the excess of the usury limit from the sum of the default interest and the compensatory rate, based on the errouneous interpretation under decision of the Italian Supreme Court (*Corte di Cassazione*) no. 350 of 2013 that the default interest is relevant for the purposes of determining if an interest rate is usurious. Such interpretation has been constantly rejected by the Italian Courts. Other objections raised in the last years are based on the violation of the Usury Law by, for example, the sole default interest exceeding the usury limit or making reference to additional components (such as penalties and insurance policies). In this respect, the Italian Courts have not reached an unanimous position.

In addition to the above and according to recent court precedents of the Italian Supreme Court (Corte di Cassazione), the remuneration of any given financing must be below the applicable Usury Rate from time to time applicable. Based on this recent evolution of case law on the matter, it will constitute a breach of the Usury Law if the remuneration of a financing is lower than the applicable Usury Rate at the time the terms of the financing were agreed but becomes higher than the applicable Usury Rate at any point in time thereafter.

Compounding of interest

Pursuant to article 1283 of the Italian Civil Code, in respect of a monetary claim or receivable, accrued interest may be capitalised after a period of not less than six months or from the date when any legal proceedings are commenced in respect of that monetary claim or receivable. Article 1283 of the Italian Civil Code allows derogation from this provision in the event that there are recognised customary practices to the contrary. Banks and other financial institutions in the Republic of Italy have traditionally capitalised accrued interest on a quarterly basis on the grounds that such practice could be characterised as a customary practice. In 1999, the Italian Court of Cassation reversed its stance and found the quarterly capitalisation of interest payable on current accounts to be unlawful. Following this decision, a series of disputes emerged on the subject of the capitalisation of interest for contracts executed prior to that date, whereas the problem was partly resolved for contracts executed after the amendment of Art. 120 of the Legislative Decree No. 385 of 1 September 1993, as amended (the "Banking Act") introduced in the interim by Legislative Decree No. 342/1999, which made it legal to capitalise interest payable and receivable, provided that both occur with the same frequency.
Recently, article 17 bis of law decree 18 of 14 February 2016 as converted into Law No. 49 of 8 April 2016 amended article 120, paragraph 2, of the Banking Law, providing that the accrued interest shall not produce further interest, except for default interest, and is calculated exclusively on the principal amount. Paragraph 2 of article 120 of the Banking Law also requires the *Comitato Interministeriale per il Credito e il Risparmio* (**CICR**) to establish the methods and criteria for the compounding of interest. Decree No. 343 of 3 August 2016 of the CICR, implementing paragraph 2 of Article 120 of the Banking Law, has been published in the Official Gazette No. 212 of 10 September 2016.

Prepayment and renegotiations

Debtors are generally entitled to prepay their loans at any time. In the case of *mutui fondiari* the right to prepay the loan is provided for by Article 40 of the Banking Law.

In addition, pursuant to Legislative Decree No. 141 enacted on 13 August 2010, Article 120-quater has been added to the Banking Law for the purposes of providing debtors with certain rights and benefits, including the right to prepay their loans at any time, funding such prepayment by a loan granted by another lender (bank or other financial intermediary) which will be subrogated pursuant to article 1202 of the Italian Civil Code, into the rights of the original lender (*surrogazione per volontà del debitore*). The subrogation is effective regardless of the fact that the credit is still not due or that a term of payment in favour of the original lender had been agreed between the debtor and the original lender itself. Further to the subrogation, the lender will automatically replace the original lender also in relation to all guarantees to the relevant loan and no costs and expenses may be charged on the debtor.

Article 120-quater of the Banking Law was subsequently amended by Article 8, paragraph 8 of Law Decree No. 70 of 13 May 2011, converted into Law No. 106 enacted on 12 July 2011, according to which the provisions of Article 120-quater apply to loan agreements entered into between the bank or other financial intermediary and individuals or small companies (*micro-imprese*). Article 120-quarter was further amended by Law 24 March 2012, No. 27 and Law Decree No. 179 of 18 October 2012, converted into Law No. 221 enacted on 17 December 2012, which respectively have introduced certain amendments (including, *inter*

alia, to the timing for completion of the prepayment transactions and manner of calculating the penalty due by the bank).

The PMI Moratorium, the Piano Famiglie and the Decreto Sviluppo

The convention between ABI and the Ministry of Economic and Finance of 3 August 2009 (the **PMI Moratorium**) provides, *inter alia*, for a suspension of payments of instalments in respect of the principal of mortgage loans granted to small and medium enterprises (**PMI**) for a period of 12 months. The suspension applies on the condition that the instalments (i) are timely paid or in case of late payments, the relevant instalment has not been outstanding for more than 180 days from the date of request of the suspension. As further requirements, (i) the PMI must bear positive economic perspectives and be able to guarantee a business continuity or, in any case, be under "temporary" financial difficulties; (ii) that, on 30 September 2008, their positions were classified by the bank as performing; and (iii) that, at the time of the request of the suspension, they had no positions which could be classified as suffering and defaulting and no enforcement procedures were commenced. The Ministry of Economics and Finance's communication dated 13 January 2010 clarified that such suspension can be requested up to 30 June 2010; such term has been extended to 31 July 2011 under ABI communication dated 23 February 2011.

ABI communication dated 14 January 2010 (*Integrazione all'Avviso Comune per la Sospensione dei Debiti delle PMI verso il settore creditizio*) and ABI communication of 12 February 2010 provide for certain further integrations and clarifications of the PMI Moratorium and, in particular, extended the applicability of the objective to mortgage loans assisted by public benefits, where expressly resolved upon by the lender.

On 28 February 2012 ABI, the Ministry of Economic and Finance and the Ministry of Economic Development entered into a convention, as further amended, that updated the PMI Moratorium (*Nuove misure per il credito alle PMI*). Such convention provides, *inter alia*, for a suspension of payments of instalments in respect of the principal of mortgage loans granted to the PMI for a further period of 12 months provided that (i) such instalments have not matured for more than 90 days and (ii) the suspension is applied for by 31 December 2012. Such convention also provides that PMI may apply for the extension of the mortgage loans' duration provided that certain conditions are met. Subsequently ABI, the Ministry of Economic and Finance and the Ministry of Economic Development entered into new conventions that updated the PMI Moratorium, the most recent conventions was entered into on 1 July 2013 and, *inter alia*, provided that (i) the suspension could be requested up to 30 September 2013 and (ii) any request for the extension of the mortgage loans' duration can be made up to 30 June 2014, or 31 December 2014, in respect of those loans which will be suspended as at 30 June 2014.

This latest agreement, which expired on 30 June 2014, was extended on 5 July 2014 by the signatories until 31 December 2014, and later until 31 March 2015, with the same contents.

The convention between ABI and the consumers' associations (the **Piano Famiglie**), stipulated on 18 December 2009 and extended on, respectively, 26 January 2011 and 25 July 2011, provides for a 12 month period suspension of payment of instalments relating to mortgage loans, where requested by the relevant Debtor during the period from 1 February 2010 to 31 January 2012 provided that the relevant requirements are satisfied before 31 December 2011. The suspension is allowed only where the following events have occurred: (i) termination of employment relationship; (ii) termination of employment relationships regulated under article 409 No. 3 of the Italian Civil Procedure Code; (iii) death or the occurrence of conditions pertaining to non-self sufficiency; and/or (iv) suspension from work or reduced working hours for a period of at least 30 days. The relevant events satisfying the subjective requirements must have occurred in respect of the relevant Debtor during the period from 1 January 2009 to 31 December 2011. The suspension can be requested on one occasion only, provided that the mortgage loans are granted for amounts not exceeding 150,000 Euro, granted for the purchase, construction or renovation of a primary residence (*mutui prima casa*): (i) mortgage loans assigned under securitisation or covered bond transactions pursuant to Law 130, (ii) renegotiated mortgage loans and (iii) mortgage loans whereby the relevant lender was subrogated pursuant to the Bersani Decree. Finally, in order to obtain such suspension of payments, the Debtor shall have an income not exceeding 40,000 Euro per year. The document clarifies that in the context of a securitisation or covered bond transaction, the special purpose vehicle, or Intesa Sanpaolo acting on its behalf, can adhere to the *Piano Famiglie*. The suspension can be limited to principal instalments only or can encompass both principal and interest instalments.

On 31 January 2012 ABI and the consumers' associations entered into a convention (*Nuovo accordo*) that provides that the suspension of payment of instalments relating to mortgage loans may be applied for by 31

July 2012. Such convention amended the following conditions to be met in order to benefit from the suspension: (i) the conditions to benefit from the Piano Famiglia must be met by 30 June 2012; and (ii) the payment delays of instalments cannot exceed 90 days (instead of 180 days).

On 31 July 2012 ABI and the consumers' associations entered into a *Protocollo d'intesa*, amending the "*Nuovo Accordo"* above mentioned as follows:

1) the final term to apply for the suspension of payments has been postponed to the earlier between (i) the date on which regulations implementing the Article 2, paragraph 475 and followings of Law No. 244 of 24 December 2007 relating to the Fund (as defined in the paragraph below) will be issued, and (ii) 31 January 2013.

2) the final term to meet the conditions necessary to benefit from the suspension of payment has been postponed to the earlier between (i) the date on which regulations implementing the Article 2, paragraph 475 and followings of Law No. 244 of 24 December 2007 relating to the Fund (as defined in the paragraph below) will be issued, and (ii) 31 December 2012.

Furthermore, on 30 January 2013 ABI and the consumers' associations entered into a new *Protocollo d'intesa* amending the aforementioned conventions, which provided that the suspension of payment of instalments relating to mortgage loans may be applied for no later than 31 March 2013 and, in order to benefit from the suspension, (i) the conditions must be met by 28 February 2013 and (ii) the payment delays of instalments cannot exceed 90 days.

Law decree No. 70 of 13 May 2011, as converted into Law No. 106 of 12 July 2011 (the **Decreto Sviluppo**) provide for the right to renegotiate, subject to certain conditions and up to 31 December 2012, the floating rate or the final maturity of the mortgage loans executed prior to (and excluding) 14 May 2011 for the purpose of purchase, building or maintenance of the debtors' principal residence.

Article 1, paragraph 48, let. (c) of Italian law No. 147, dated 27 December 2013 introduced, *inter alios*, a special fund (*Fondo di garanzia per la prima casa*, hereinafter referred to as the **Fondo Prima Casa**) with the Ministry of Economic and Finance, implemented by Ministerial Decree dated 31 July 2014, whereby first demand, unconditional and irrevocable guarantees may be granted with respect to mortgage loans, with amounts not exceeding 250,000 Euro, granted by banks and financial intermediaries for purchasing and restructuring a primary residence (*prima casa*) in Italy.

Such guarantees may be granted up to 50% of the quota capital of the relevant loan and with priority to young couples, persons with children under the age of 18 years, tenants of council houses as well as people under the age of 35 years with an atypical job relation (*rapporto di lavoro atipico*) pursuant to article 1 of Italian law No. 92, dated 28 June 2012.

Furthermore, on 8 October 2014 ABI and the Ministry of Economic and Finance entered into a *Protocollo d'intesa* for the purposes of allowing banks and financial intermediaries to grant loans assisted by the Fondo Prima Casa.

Moreover, on 31 March 2015, ABI and the consumers' associations entered into a new agreement (*accordo per la sospensione del credito alle famiglie*) which provides for the suspension, for a period not exceeding 12 months, of payment of the quota capital of certain kinds of loans (*i.e.* (a) consumer loans with a maturity of more than 24 months, and (b) in some cases, mortgage loans on the principal residence) granted in favour of families. On 27 November 2017, ABI and the consumers' associations, in order to provide continuity to the abovementioned measures, have agreed to extend the agreement until 31 July 2018.In general terms, eligible subjects may ask for such suspension, only one time and within 31 December 2017, and only if the events specified in the agreement occur (such as dismissal, reduction or suspension of the working schedule, or death). Such suspension may be granted also to families who have already taken advantage of such moratorium in the previous years, unless the moratorium was requested in the last 24 months.

In addition, on 31 March 2015, ABI and the associations representative of corporations entered into a convention (**Accordo per il credito 2015**), replacing the previous PMI Moratorium, which comprises the following initiatives in favour of PMI:

(a) *Imprese in ripresa*, for the purposes of suspension of loans for a period up to 12 months and extension of loans;

(b) *Imprese in sviluppo*, for financing entrepreneurial investment projects and strengthening the patrimonial structure of PMI;

(c) *Imprese e Pa*, for disinvestment of PMI' claims towards public administrations.

All PMI active in Italy are eligible for benefit from the Accordo per il credito 2015, including those in financial difficulties provided that at the moment of the relevant application they are *in bonis* (*i.e.* they do not have, in general terms, exposures classified as *in sofferenza*, *inadempienze probabili* or *esposizioni scadute e/o sconfinanti* by the relevant bank).

The Accordo per il credito 2015 expiring date was 31 December 2017 (without prejudice to the rights of the parties to withdraw by 31 December of each year), but in December 2017 and July 2018, with two specific addendum, the validity period of the 2015 PMI Convention has been extended from 31 December 2017 to 31 July 2018 and from 31 July 2018 to 31 October 2018, respectively.On 15 November 2018, ABI and the associations representative of corporations entered into a new convention (**Accordo per il credito 2019**) , which comprises the following initiatives in favour of PMI:

(a) the strengthening of the collaboration between the ABI and the associations representative of corporations in order to carry out a joint action for the analysis and definition of shared positions on European and international regulatory and regulatory initiatives that impact on access to credit for businesses;

(b) the introduction of some adjustments to the "*Impresa in ripresa*" measure, related to the suspension and extension of loans to SMEs, envisaged by the Accordo per il credito 2015.

This legislation may have an adverse effect on the Portfolio and, in particular, on any cash flow projections concerning the Portfolio as well as on the over-collateralisation required in order to maintain the then current rating of the Covered Bonds (if assigned to a Series of Covered Bonds).

Fondo di solidarietà

Italian Law Decree No. 7 of 31 January 2007, as converted into law by Italian Law No. 40 of 2 April 2007 and amended by Italian Law No. 244 of 24 December 2007 (the **2008 Budget Law**), provided for the right of eligible debtors under mortgage loans granted for the purpose of purchasing the primary residence (*abitazione principale*) and unable to pay the relevant instalments, to request the suspension of payments of the instalments due under the relevant mortgage loans on a maximum of two occasions and for a maximum aggregate period of 18 months. In this respect, the 2008 Budget Law provided for the establishment of a fund (so called *Fondo di solidarietà*, the **Fund**) created for the purpose of bearing certain costs deriving from the above mentioned suspensions of payments. Pursuant to Ministerial Decree No. 132 issued by the Ministry of Economy and Finance on 21 June 2010 and published in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*) on 18 August 2010 (**Decree 132**), the provisions relating to the requirements that the debtors must comply with in order to have the right to such a suspension and subsequent aid from the Fund and the formalities and operating procedures of the Fund, were enacted. Further pieces of regulation are currently being enacted.

In light of the above, any debtor who complies with the requirements set out in Decree 132, has the right to suspend the payment of the instalments of his or her Mortgage Loans for up to 18 months; as a consequence, there is the risk that the Covered Bond Guarantor will not receive the timely payment of the full amount of principal and interest expected to be received on the relevant Mortgage Loans.

The Ministerial Decree No. 37 issued by the Ministry of Economy and Finance on 22 February 2013 and published in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*) on 12 April 2013 amended the Decree 132 and provided for the suspension of payments of the instalments due under the relevant mortgage loans also when such mortgage loans are the underlying assets in the context of covered bond and securitisation transactions or are concerned by subrogation according to Article 120-quater of the Banking Law.

Law No. 92 of 28 June 2012 regarding the "labour market reform", under Article 3, paragraph 48 provides for new requirements necessary to benefit from the above mentioned suspension of payments by amending paragraphs 475 to 479 of Article 2 of Law number 244 of 24 December 2007). Therefore, the amendment to the regulation developing the Fund has been set up.

Law No. 145 of 27 December 2013 (i.e., budget law for the 2014) extended the operativeness of the Fund for the years 2014-2015.

The Fund operates within the limits of its budget. Pursuant to the Law Decree no. 102 of 31 August 2013, converted into Italian Law no. 124 of 28 October 2013, the budget of the Fund is increased of Euro 20,000,000 for each of 2014 and 2015.

Mortgage Credit Directive

Directive 2014/17/EU of the European Parliament and of the Council of 4 February 2014 on credit agreements for consumers relating to residential immovable property and amending Directives 2008/48/EC and 2013/36/EU and Regulation (EU) No 1093/2010 (the **Mortgage Credit Directive**) sets out a common framework for certain aspects of the laws, regulations and administrative provisions of the Member States concerning agreements covering credit for consumers secured by a mortgage or otherwise relating to residential immovable property. The Mortgage Credit Directive provides for, amongst other things:

(a) standard information in advertising, and standard pre-contractual information;

(b) adequate explanations to the borrower on the proposed credit agreement and any ancillary service;

(c) calculation of the annual percentage rate of charge in accordance with a prescribed formula;

(d) assessment of creditworthiness of the borrower;

(e) a right of the borrower to make early repayment of the credit agreement; and

(f) prudential and supervisory requirements for credit intermediaries and non-bank lenders.

The Mortgage Credit Directive came into effect on 20 March 2014.

On 1 June 2015, in accordance with Article 18, Article 20(1) and Article 28 of the Mortgage Credit Directive, the EBA published its final Guidelines on creditworthiness assessment, as well as its final Guidelines on arrears and foreclosure, that support the national implementation by Member States of the Mortgage Credit Directive.

The Mortgage Credit Directive has been implemented in Italy by way of Legislative Decree no. 72 of 21 April 2016 (**Legislative Decree 72**). Legislative Decree 72 introduced into the Banking Law, *inter alia*, the new Article 120 *quinquiesdecies*, pursuant to which a consumer and an entity authorised to grant loans in a professional manner in the Republic of Italy who are parties to a mortgage credit agreement may expressly agree, subject to the provisions of Article 2744 of the Italian Civil Code, that, in case of non-payment of eighteen monthly instalments by the relevant debtor, the property of the debtor subject to security or the proceeds deriving from the sale thereof can be transferred to the creditor in discharge of all the outstanding obligations of the debtor vis-à-vis the creditor (even if the value of such property or the amount of such proceeds is lower than the residual debt). In the event that the value of the property of the debtor subject to security or amount of the proceeds deriving from the sale thereof is higher than the residual debt, the debtor will be entitled to receive the excess amount. The value of the property shall be determined by an independent expert chosen by the parties, or, if an agreement on the appointment of the expert is not reached between them, by the president of the competent court (*Presidente del Tribunale competente*).

The provisions introduced by the Legislative Decree 72 allow the automatic transfer of the property subject to security from the debtor to the relevant creditor in discharge of all the relevant outstanding obligations. Provided that certain risks may arise from the management by the creditor of the relevant property, such new legislation is expected to facilitate the recovery of the relevant claims.

On 29 September 2016, the Ministry of Economy and Finance - Chairman of CICR (*Comitato Interministeriale per il Credito e il Risparmio*) issued decree no. 380 (the **Decree 380**) which implemented Chapter 1-*bis* of Title VI of the Banking Law, with the view to creating a transparent and efficient market for consumer mortgage credit and providing an adequate level of protection to consumers. Further to Decree 380, on 30 September 2016 the Bank of Italy has published an amended version of its regulations on transparency of banking and financial operations (*Trasparenza delle operazioni e dei servizi bancari e finanziari. Correttezza delle relazioni tra intermediari e clienti*).

It must be noted that, given the novelty of this new legislation and the absence of any jurisprudential interpretation, the impact of Legislative Decree 72 may not be predicted as at the date of this Base Prospectus.

Patto Marciano

On 4 May 2016, Law Decree 3 May 2016, no. 59 (**Decree 59**) came into force introducing, *inter alia*, a new article 48-*bis* into the Banking Law (**Article 48-*bis***). The Decree 59 has been converted into Law No. 119 of 30 June 2016, as published in the Offical Gazette of the Republic of Italy No. 153 of 2 July 2016.

Pursuant to Article 48-*bis*, a loan agreement entered into between an entrepreneur and a bank, or another entity authorised to grant loans to the public pursuant to article 106 of the Banking Law, may be secured by transferring to the creditor (or to a company of the creditor's group authorised to purchase, hold, manage and transfer rights in rem in immovable property), the ownership of a property or of another immovable right of the entrepreneur or of a third party (which is not the main home of the owner, of the spouse or of his relatives and in-laws up to the third degree). Such transfer is subject to the condition precedent of the debtor defaulting (so-called "*Patto Marciano*", hereafter the **Covenant**).

The Covenant may be stipulated on entering into the loan agreement or, in respect of loan agreements in existence on the date of entry into force of Article 48-*bis*, under a notarial deed made in the context of subsequent amendments. If the loan is already secured by a mortgage, the transfer subject to the condition precedent of the default, once registered, prevails over annotations and registrations carried out after the mortgage entry.

The default occurs: (i) in case of repayment in monthly instalments, when the failure to pay continues for more than nine months after the expiry of at least three instalments, even if not consecutive, and (ii) in case of repayment in a single instalment or with instalments in periods of more than one month (e.g. quarterly or semi-annual instalments), once nine months have elapsed after the expiry of an unpaid instalment, provided that the aforesaid nine-month periods shall be extended to twelve months if the debtor has repaid at least 85 per cent. of the loan.

In the event of default, the creditor is entitled to avail itself of the effects of the Covenant provided that any difference between the valuation of the right - as assessed by an expert appointed by the court upon request of the creditor - and the total amount of outstanding debt and transfer costs is paid back to the debtor.

Use may be made of the transfer pursuant to article 2 of the Decree 59 even in cases where the right in rem in immovable property covered by the Covenant is subject to forced sale due to expropriation. In this case, the assessment of the debtor's default is carried out - at the creditor's request - by the enforcement court, and the valuation is made by the expert appointed by such court. The transfer to the creditor is subject - in accordance with the procedures established by the enforcement court - to the payment of enforcement charges and of any prior creditors or of any difference between the valuation of the asset and the amount of the unsettled debt. The same procedure applies, insofar as it is compatible, also in cases where the right in rem in immovable property is subject to enforcement in accordance with Presidential Decree D.P.R. no. 602/1973 or if, after the Covenant is registered, the debtor goes bankrupt.

The provisions introduced by the Decree 59 allow the automatic application of the Covenant upon the occurrence of a default (as described above) of the debtor. Provided that certain risks may arise from the management by the creditor of the relevant property, such new legislation is expected to facilitate the recovery of the relevant claims.

However, it must be noted that, given the novelty of this new legislation and the absence of any jurisprudential interpretation, the impact of Article 48-bis may not be predicted as at the date of this Base Prospectus.

VAT Group

Italian Law no. 232 of 11 December 2016 (the **2017 Budget Law**) has introduced new rules relating to VAT groups (articles from 70-*bis* to 70-*duodecies* of Presidential Decree no. 633 of 26 October 1972) which, if so elected by an entity, apply from 1 January 2019. Pursuant to such rules, all entities included in the relevant VAT group are jointly and severally liable to the Italian Tax Authority for any VAT payments due by all members of the VAT group.

On 31 October 2018, the Italian Tax Authority issued a circular specifying that funds, as pools of segregated assets, would be liable only for the VAT payment obligations specifically relating to their assets. It is unclear whether the same limitation would apply also to the assets held by a covered bond guarantor in the case of non-payment of VAT by any other member of its VAT group.

Intesa Sanpaolo has opted into the new VAT regime introduced by the 2017 Budget Law in respect of the Issuer's group (including the Covered Bond Guarantor) with effect from 1 January 2019. Pending further clarification on the scope of application of the new rules, the Issuer has undertaken to hold harmless and indemnify on demand the Covered Bond Guarantor for any costs, expenses, liabilities and other charges which the Covered Bond Guarantor may incur as a result of its participation in the VAT group.

Other risks

Insolvency proceedings and subordination provisions

There is uncertainty as to the validity and/or enforceability of a provision which (based on contractual and/or trust principles) subordinates certain payment rights of a creditor to the payment rights of other creditors of its counterparty upon the occurrence of insolvency proceedings relating to that creditor.

Recent cases in English and US Courts have focused on provisions involving the subordination of a hedging counterparty's payment rights in respect of certain termination payments upon the occurrence of insolvency proceedings or other default on the part of such counterparty. Such provisions are similar in effect to the terms which will be included in the Transaction Documents relating to the subordination of certain payments to be made by the Covered Bond Guarantor to the Hedging Counterparties.

The English Supreme Court has held that a flip clause as described above is valid under English law. Contrary to this, the US Bankruptcy Court has held that such a subordination provision is unenforceable under US bankruptcy law and that any action to enforce such provision would violate the automatic stay which applies under such law in the case of a US bankruptcy of the counterparty. The implications of this conflicting judgment are not yet known, particularly as the US Bankruptcy Court approved, in December 2010, the settlement of the case to which the judgment relates and subsequently the appeal was dismissed.

If a creditor of the Covered Bond Guarantor or a related entity becomes subject to insolvency proceedings in any jurisdiction outside England and Wales, and it is owed a payment by the Covered Bond Guarantor, a question arises as to whether the insolvent creditor or any insolvency official appointed in respect of that creditor could successfully challenge the validity and/or enforceability of subordination provisions included in the Transaction Documents. In particular, based on the decision of the US Bankruptcy Court referred to above, there is a risk that such subordination provisions would not be upheld under US bankruptcy law.

While it is envisaged that, as at the date hereof, Intesa Sanpaolo, and Cassa di Risparmio in Bologna S.p.A. shall be the Asset Hedging Counterparties, it cannot be excluded that different entities (including those having their registered office in the US) may enter into a Liability Swap (if any) and/or an Asset Swap during the life of the Programme.

If a subordination provision included in the Transaction Documents was successfully challenged under the insolvency laws of any relevant jurisdiction and any relevant foreign judgment or order was recognised by the Italian courts, there can be no assurance that such actions would not adversely affect the rights of the Covered Bondholders, the market value of the Covered Bonds and/or the ability of the Covered Bond Guarantor to satisfy its obligations under the Covered Bond Guarantee.

Lastly, given the general relevance of the issues under discussion in the judgments referred to above and that the Transaction Documents will include terms providing for the subordination of certain payments to be made to the Hedging Counterparties, there is a risk that the final outcome of the dispute in such judgments may result in negative rating pressure in respect of the Covered Bonds. If any rating assigned to the Covered Bonds is lowered, the market value of the Covered Bonds may reduce.

The Issuer believes that the risks described above are the main risks inherent in the holding of Covered Bonds of any Series issued under the Programme but the inability of the Issuer to pay interest or repay principal on the Covered Bonds of any Series may occur for other reasons and the Issuer does not represent that the above statements of the risks of holding Covered Bonds are exhaustive. While the various structural elements described in this Base Prospectus are intended to lessen some of the risks for holders of Covered Bonds of any Series, there can be no assurance that these measures will be sufficient or effective to ensure payment to the holders of Covered Bonds of any Series of interest or principal on such Covered Bonds on a timely basis or at all.

RESPONSIBILITY STATEMENTS

The Issuer accepts responsibility for the information contained in the entire Base Prospectus. To the best of the knowledge and belief of the Issuer (which has taken all reasonable care to ensure that such is the case), such information is in accordance with the facts and does not omit anything likely to affect the import of such information.

ISP OBG S.r.l. accepts responsibility for the information included in this Base Prospectus in the section headed "*Description of the Covered Bond Guarantor*" and any other information contained in this Base Prospectus relating to itself. To the best of the knowledge and belief of ISP OBG S.r.l. (which has taken all reasonable care to ensure that such is the case), such information is in accordance with the facts and does not omit anything likely to affect the import of such information.

NOTICE

This Base Prospectus is a base prospectus for the purposes of Article 5.4 of the Prospectus Directive and for the purposes of giving information which, according to the particular nature of the Covered Bonds, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profit and losses and prospects of the Issuer and of the Covered Bond Guarantor and of the rights attaching to the Covered Bonds.

This Base Prospectus should be read and understood in conjunction with any supplement thereto and with any document incorporated herein by reference (see the section headed "*Documents incorporated by reference*") and, in relation to any Series or Tranche of Covered Bonds, with the relevant Final Terms.

Capitalised terms used in this Base Prospectus shall have the meaning ascribed to them in the section headed "*Glossary of terms*", unless otherwise defined in the single section of this Base Prospectus in which they are used.

The Issuer and, with respect to the information relating to itself only, the Covered Bond Guarantor, have confirmed to the Dealers (i) that this Base Prospectus contains all information with regard to the Issuer and the Covered Bonds which is material in the context of the Programme and the issue and offering of Covered Bonds thereunder; (ii) that the information contained herein is accurate in all material respects and is not misleading; (iii) that any opinions and intentions expressed by it herein are honestly held and based on reasonable assumptions; (iv) that there are no other facts with respect to the Issuer, the omission of which would make this Base Prospectus as a whole or any statement therein or opinions or intentions expressed therein misleading in any material respect; and (v) that all reasonable enquiries have been made to verify the foregoing.

No person is or has been authorised by the Issuer or the Covered Bond Guarantor to give any information or to make any representation which is not contained in or not consistent with this Base Prospectus or any other document entered into in relation to the Programme or any information supplied by the Issuer or such other information as in the public domain and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer, the Dealers or any party to the Transaction Documents.

Neither the delivery of this Base Prospectus nor any offer or sale made in connection therewith shall, under any circumstances, create any implication that there has been no change in the affairs of the Issuer or the Covered Bond Guarantor since the date hereof or the date upon which this Base Prospectus has been most recently amended or supplemented or in any circumstances imply that the information contained herein concerning the Issuer and the Covered Bond Guarantor is correct at any time subsequent to the date hereof or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

This Base Prospectus is valid for 12 months following its date of publication and it and any supplement hereto as well as any Final Terms filed within such 12 months reflect the status as of their respective dates of issue.

Neither the Dealers, the Arrangers nor any person mentioned in this Base Prospectus, with exception of the Issuer, the Covered Bond Guarantor and the Asset Monitor (only with respect to the section "*Description of the Asset Monitor*"), is responsible for the information contained in this Base Prospectus, any document incorporated herein by reference, or any supplement thereof, or any Final Terms or any document incorporated herein by reference, and accordingly, and to the extent permitted by the laws of any relevant

jurisdiction, none of these persons accepts any responsibility for the accuracy and completeness of the information contained in any of these documents.

None of the Dealers or the Arrangers makes any representation, express or implied, or accepts any responsibility, with respect to the accuracy or completeness of any of the information in this Base Prospectus. Neither this Base Prospectus nor any other financial statements are intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by any of the Issuer, the Covered Bond Guarantor, the Dealers or the Arrangers that any recipient of this Base Prospectus or any other financial statements should purchase the Covered Bonds. Each potential purchaser of Covered Bonds should determine for itself the relevance of the information contained in this Base Prospectus and its purchase of Covered Bonds should be based upon such investigation as it deems necessary. None of the Dealers or the Arrangers undertakes to review the financial condition or affairs of the Issuer or the Covered Bond Guarantor during the life of the arrangements contemplated by this Base Prospectus or to advise any investor or potential investor in Covered Bonds of any information coming to the attention of any of the Dealers or the Arrangers.

The distribution of this Base Prospectus, any document incorporated herein by reference and any Final Terms and the offering, sale and delivery of the Covered Bonds in certain jurisdictions may be restricted by law. Persons into whose possession this Base Prospectus or any Final Terms come are required by the Issuer and the Dealers to inform themselves about and to observe any such restrictions.

For a description of certain restrictions on offers, sales and deliveries of Covered Bonds and on the distribution of the Base Prospectus or any Final Terms and other offering material relating to the Covered Bonds, see the section headed "*Subscription and Sale*" of this Base Prospectus. In particular, the Covered Bonds have not been and will not be registered under the United States Securities Act of 1933, as amended. Subject to certain exceptions, Covered Bonds may not be offered, sold or delivered within the United States of America or to U.S. persons.

Neither this Base Prospectus, any supplement thereto, nor any Final Terms (or any part thereof) constitutes, nor may they be used for the purpose of, an offer to sell any of the Covered Bonds, or a solicitation of an offer to buy any of the Covered Bonds, by anyone in any jurisdiction or in any circumstances in which such offer or solicitation is not authorised or is unlawful. Each recipient of this Base Prospectus or any Final Terms is required and shall be taken to have made its own investigation and appraisal of the condition (financial or otherwise) of the Issuer.

The language of this Base Prospectus is English. Where a claim relating to the information contained in this Base Prospectus is brought before a court in a member State of the European Economic Area (a **Member State**), the plaintiff may, under the national legislation of the Member State where the claim is brought, be required to bear the costs of translating the Base Prospectus before the legal proceedings are initiated.

This Base Prospectus may only be used for the purpose for which it has been published.

In this Base Prospectus, references to **€**, **euro** or **Euro** are to the single currency introduced at the beginning of the Third Stage of European Economic and Monetary Union pursuant to the Treaty on the Functioning of the European Union, as amended; references to **U.S.$** or **U.S. Dollar** are to the currency of the Unites States of America; references to **£** or **UK Sterling** are to the currency of the United Kingdom; references to **Swiss Franc** are to the currency of the Swiss Confederation; references to **Japanese Yen** are to the currency of the State of Japan; references to **Italy** are to the Republic of Italy; references to laws and regulations are, unless otherwise specified, to the laws and regulations of Italy; and references to billions are to thousands of millions.

Certain figures included in this Base Prospectus have been subject to rounding adjustments; accordingly, figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which preceded them.

Each initial and subsequent purchaser of a Covered Bond will be deemed, by its acceptance of the purchase of such Covered Bond, to have made certain acknowledgements, representations and agreements intended to restrict the resale or other transfer thereof as set forth therein and described in this Base Prospectus and, in connection therewith, may be required to provide confirmation of its compliance with such resale or other transfer restrictions in certain cases.

The Arrangers are acting for the Issuer and no one else in connection with the Programme and will not be responsible to any person other than the Issuer for providing the protection afforded to clients of the Joint Arrangers or for providing advice in relation to the issue of the Covered Bonds.

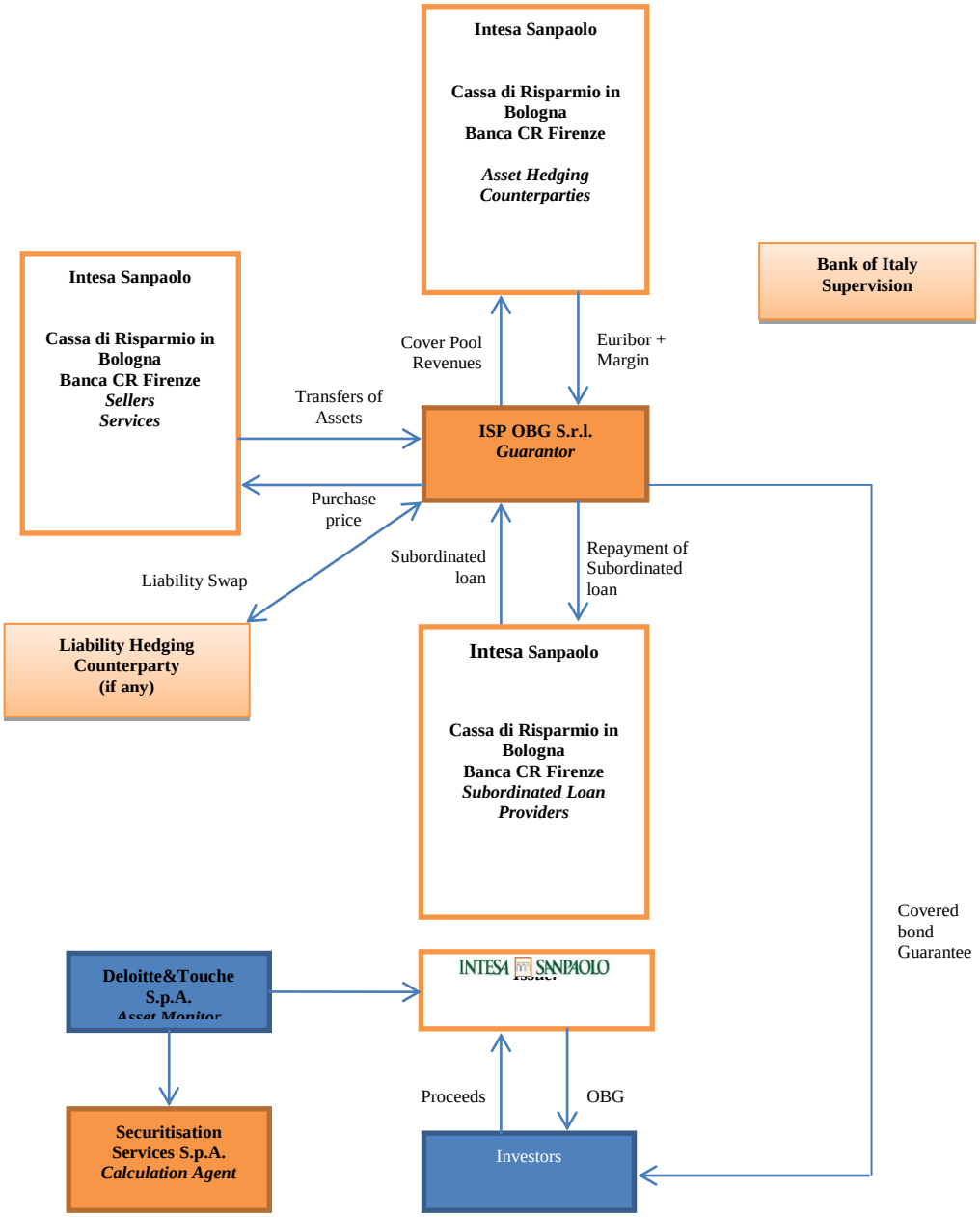
In connection with the issue of any Series or Tranche under the Programme, the Dealer (if any) which is specified in the relevant Final Terms as the stabilising manager (the Stabilising Manager) or any person acting for the Stabilising Manager may over-allot any such Series or Tranche or effect transactions with a view to supporting the market price such Series or Tranche at a level higher than that which might otherwise prevail for a limited period. However, there may be no obligation on the Stabilising Manager (or any agent of the Stabilising Manager) to do this. Any stabilisation action may begin on or after the date on which adequate public disclosure of the final terms of the offer of the Covered Bonds is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Series or Tranche and 60 days after the date of the allotment of any such Series or Tranche. Such stabilising shall be in compliance with all applicable laws, regulations and rules.

IMPORTANT – EEA RETAIL INVESTORS - If the Final Terms in respect of any Cover Bonds include a legend entitled "Prohibition of Sales to EEA Retail Investors", the Covered Bonds are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (**EEA**). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (**MiFID II**); or (ii) a customer within the meaning of Directive (UE) 2016/97 (**IMD**), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (the **PRIIPs Regulation**) for offering or selling the Covered Bonds or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Covered Bonds or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

MIFID II product governance / target market – The Final Terms in respect of any Covered Bonds will include a legend entitled "MiFID II Product Governance" which will outline the target market assessment in respect of the Covered Bonds and which channels for distribution of the Covered Bonds are appropriate. Any person subsequently offering, selling or recommending the Covered Bonds (a "distributor") should take into consideration the target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Covered Bonds (by either adopting or refining the target market assessment) and determining appropriate distribution channels.

A determination will be made in relation to each issue about whether, for the purpose of the MiFID Product Governance rules under EU Delegated Directive 2017/593 (the **MiFID Product Governance Rules**), any Dealer subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arranger nor the Dealers nor any of their respective affiliates will be a manufacturer for the purpose of the MIFID Product Governance Rules.

STRUCTURE DIAGRAM



GENERAL DESCRIPTION OF THE PROGRAMME

The following section contains a general description of the Programme and, as such, does not purport to be complete and is qualified in its entirety by the remainder of this Base Prospectus and, in relation to the terms and conditions of any Series or Tranche, the applicable Final Terms. Prospective purchasers of Covered Bonds should carefully read the information set out elsewhere in this Base Prospectus prior to making an investment decision in respect of the Covered Bonds. In this section, references to a numbered condition are to such condition in "Terms and Conditions of the Covered Bonds" below.

1. PRINCIPAL PARTIES

Issuer	**Intesa Sanpaolo S.p.A.**, a bank organised as a joint stock company under the laws of the Republic of Italy, whose registered office is at Piazza San Carlo 156, 10121, Turin, Italy and secondary office at Via Monte di Pietà 8, 20121, Milan, Italy, incorporated with Fiscal Code number and registration number with the Turin Register of Enterprises 00799960158, VAT number 10810700152, and registered with the Bank of Italy pursuant to Article 13 of the Banking Law under number 5361 and which is the parent company of the Intesa Sanpaolo Group, agreed into the *Fondo Interbancario di Tutela dei Depositi* and into the *Fondo Nazionale di Garanzia* (the **Issuer** or **Intesa Sanpaolo**). **Intesa Sanpaolo Group** means Intesa Sanpaolo and each of its consolidated subsidiaries.
Covered Bond Guarantor	**ISP OBG S.r.l.**, a limited liability company (*società a responsabilità limitata*) incorporated in the Republic of Italy pursuant to article 7-bis of Law 130, with share capital equal to Euro 42,038.00 (fully paid up) whose registered office is at Via Monte di Pietà 8, 20121 Milan, Italy, enrolled with the Companies' Register of Milan, under No. 05936010965, belonging to the Intesa Sanpaolo Group, subject to the direction and coordination (*direzione e coordinamento*), pursuant to Article 2497-bis of the Italian Civil Code, of Intesa Sanpaolo S.p.A. (the **Covered Bond Guarantor**). The share capital of the Covered Bond Guarantor is 60 per cent. owned by the Issuer and 40 per cent. owned by Stichting Viridis 2.
Sellers	**Intesa Sanpaolo**, in its capacity as seller under the Master Transfer Agreement. Additional Sellers (as defined below), as from the date of accession to the Master Transfer Agreement (each a **Seller**, and jointly, the **Sellers**).
Arrangers	**Banca IMI S.p.A**., a bank organised as a joint stock company under the laws of the Republic of Italy, whose registered office is at Largo Mattioli, 3, 20121 Milan, Italy, incorporated with Fiscal Code number, VAT number and registration number with Milan Register of Enterprises No. 04377700150, and registered with the Bank of Italy pursuant to Article 13 of the Banking Law under number 5570 ABI, part of the Intesa Sanpaolo Group, agreed into the *Fondo Interbancario di Tutela dei Depositi*, subject to the direction and coordination (*direzione e coordinamento*), pursuant to Article 2497-bis of the Italian Civil Code, of the sole shareholder Intesa Sanpaolo S.p.A. (**Banca IMI**), **Barclays Bank PLC**, a bank registered in England with number 1026167 acting through its investment bank with office at 5 The North Colonnade, Canary Wharf London E144BB, United Kingdom (**Barclays**), and Intesa Sanpaolo (collectively, the **Arrangers**).
Dealers	As of the date hereof, Banca IMI and Intesa Sanpaolo (the **Dealers**), and any

	entity so appointed by the Issuer in accordance with the terms of the Dealer Agreement.
Servicer	Intesa Sanpaolo, in its capacity as servicer under the Servicing Agreement and the Additional Servicers (as defined below), as from the date of accession to the Servicing Agreement (each a **Servicer**, and jointly, the **Servicers**).
Master Servicer	Intesa Sanpaolo, in its capacity as master servicer under the Servicing Agreement (the **Master Servicer**).
Special Servicers	Intesa Sanpaolo Group Services S.C.p.A., a limited liability consortium (*società consortile per azioni*), whose registered office is in Piazza San Carlo 156, Turin and secondary office is in Milan, Via Monte di Pietà 8, registered in the Register of Enterprises of Turin with no. 07975420154, VAT number 04932231006, belonging to the Intesa Sanpaolo Group, subject to the direction and coordination (*direzione e coordinamento*), pursuant to Article 2497-bis of the Italian Civil Code, of Intesa Sanpaolo S.p.A. in its capacity as first special servicer under the Servicing Agreement (**ISGS**, or the **First Special Servicer**). Italfondiario S.p.A., in its capacity as second special servicer under the Servicing Agreement (the **Second Special Servicer**, and together with the First Special Servicer, the **Special Servicers**, and each, a **Special Servicer**)
Administrative Services Provider	Intesa Sanpaolo in its capacity as administrative services provider under the Administrative Services Agreement (the **Administrative Services Provider**).
Additional Sellers **Additional Servicers**	Any bank other than the Sellers and the Servicers, being a member of the Intesa Sanpaolo Group, which may sell Eligible Assets or Integration Assets to the Covered Bond Guarantor, pursuant to the Master Transfer Agreement, and that, for such purpose, shall, *inter alia*, accede to (i) the Master Transfer Agreement, (ii) the Servicing Agreement, (iii) the Intercreditor Agreement and execute the other Transaction Documents executed by the Sellers and the Servicers (each an **Additional Seller** or **Additional Servicer**). Cassa di Risparmio in Bologna S.p.A., a bank organised as a joint stock company under the laws of the Republic of Italy, with share capital equal to euro 703,692,000.00, whose registered office is at Via Farini, 22, Bologna, Italy, incorporated with Fiscal Code number, and registration number with the Register of Enterprises of Bologna and VAT number 02089911206 and registered with the Bank of Italy pursuant to Article 13 of the Banking Law under number 5466 and which is a bank belonging to the Intesa Sanpaolo Group, agreed into the *Fondo Interbancario di Tutela dei Depositi* and into the *Fondo Nazionale di Garanzia* (**Cassa di Risparmio in Bologna**) has entered into the Programme on 26 May 2014 as Additional Seller, Additional Servicer, Additional Receivables Account Bank, Additional Subordinated Loan Provider and Asset Hedging Counterparty, by its accession to or execution of the relevant Transaction Documents. (See the section "Description of the Transaction Documents"). Banca CR Firenze S.p.A., a bank organised as a joint stock company under the laws of the Republic of Italy, with share capital equal to Euro 418.230.435,00, whose registered office is at Via Carlo Magno, 7, Florence, Italy, incorporated with Fiscal Code number, and registration number with the Register of Enterprises of Florence and VAT number 04385190485 and registered with the Bank of Italy pursuant to Article 13 of the Banking Law

	under number 5120 and which is a bank belonging to the Intesa Sanpaolo Group, agreed into the *Fondo Interbancario di Tutela dei Depositi* and into the *Fondo Nazionale di Garanzia* (**Banca CR Firenze**) has entered into the Programme on 19 May 2015 as Additional Seller, Additional Servicer, Additional Receivables Account Bank, Additional Subordinated Loan Provider and Asset Hedging Counterparty, by its accession to or execution of the relevant Transaction Documents. (See the section "Description of the Transaction Documents").
Portfolio Manager	The entity to be appointed under the Portfolio Administration Agreement in order to carry out certain activities in connection with the sale of Eligible Assets, following the occurrence of an Issuer Event of Default or a Covered Bond Guarantor Event of Default (the **Portfolio Manager**).
Asset Monitor	Deloitte & Touche S.p.A., a company incorporated under the laws of the Republic of Italy, with registered office at Via Tortona, No. 25, 20144 Milan, Italy, with Fiscal Code, VAT number and registration number with the Register of Enterprises of Milan No. 03049560166, enrolled under No. 132587 with the register of accounting firms held by *Ministero dell'Economia e delle Finanze* pursuant to article 2 of the Italian Legislative Decree No. 39 of 27 January 2010 and related regulations issued by *Ministero dell'Economia e delle Finanze* (the **Asset Monitor**).
Cash Manager	Intesa Sanpaolo, through its branch located at Via Verdi 8, Milan, in its capacity as cash manager under the Cash Management and Agency Agreement (the **Cash Manager**).
Account Banks	Intesa Sanpaolo, through its branches located at Via Verdi 8, Milan and Via Langhirano 1, Parma. Crédit Agricole - Corporate and Investment Bank, a bank incorporated under the laws of France with its registered offices at 9, Quai du Président Paul Doumer, 92920 Paris La Défense Cedex, registered with the Registre du Commerce et des Sociétés de Nanterre with no. SIREN 304 187 701, share capital Euro 7,327,121,031, acting through its Milan Branch with offices at Piazza Cavour 2, 20121 Milan, Italy, enrolled in the register of banks held by the Bank of Italy pursuant to Article 13 of the Banking Law under number 5276 (**CACIB** and, together with Intesa Sanpaolo, the **Account Banks** and each an **Account Bank**).
Receivables Account Banks	Intesa Sanpaolo, through its branch located at Via Verdi 8, Milan, and, from the date of its appointment, any other bank which may accede to the Cash Management and Agency Agreement as Additional Receivables Account Bank (the **Receivables Account Banks**). Each of Cassa di Risparmio in Bologna and Banca CR Firenze acceded to the Cash Management and Agency Agreement as Additional Receivables Account Bank respectively on 28 November 2012, 26 May 2014 and 19 May 2015.
Calculation Agent	Securitisation Services S.p.A., a joint stock company incorporated under the laws of the Republic of Italy, whose registered office is at Vittorio Alfieri No. 1, Conegliano (TV), Italy, with Fiscal Code number, VAT number and registration number with the Register of Enterprises of Treviso-Belluno No. 03546510268, registered under No. 50 in the new register of the financial intermediaries held by the Bank of Italy pursuant to Article 106 of the Banking Law, subject to the direction and coordination (*direzione e coordinamento*) of Banca Finanziaria Internazionale S.p.A. pursuant to

	Articles 2487 and following of the Italian Civil Code.
Asset Hedging Counterparty	Intesa Sanpaolo, Cassa di Risparmio in Bologna and Banca CR Firenze as asset hedging counterparties at the date hereof, and any other party (each, an **Asset Hedging Counterparty**) that, from time to time, will enter into an Asset Swap with the Covered Bond Guarantor for the hedging of currency and/or interest rate risk on the Portfolio.
Paying Agent	Intesa Sanpaolo S.p.A., in its capacity as paying agent of the Covered Bonds under the Cash Management and Agency Agreement (the **Paying Agent**).
Luxembourg Listing Agent	Deutsche Bank Luxembourg S.A., whose registered office is at 2 Boulevard Konrad Adenauer, Luxembourg L III5 a bank incorporated under the laws of Luxembourg, in its capacity as Luxembourg listing agent under the Cash Management and Agency Agreement (the **Luxembourg Listing Agent**).
Swap Service Providers	Intesa Sanpaolo, Cassa di Risparmio in Bologna, Banca CR Firenze and ISGS and any other party (each, a **Swap Service Provider**) that has entered or will enter, from time to time, into a Swap Service Agreement.
Representative of the Covered Bondholders	FISG S.r.l., a joint stock company with a sole quotaholder under the laws of the Republic of Italy, whose registered office is at Via Vittorio Alfieri No. 1, Conegliano (TV), Italy, incorporated with Fiscal Code number and registration number with the Treviso Register of Enterprises No. 04796740266, VAT No. 04796740266, in its own capacity and as representative of the Organisation of the Covered Bondholders (the **Representative of the Covered Bondholders**).
Rating Agency	DBRS Ratings Limited (**DBRS** or the **Rating Agency**).
Ownership or control relationships between the principal parties	As of the date of this Base Prospectus, no direct or indirect ownership or control relationships exist between the principal parties described above in this section, other than the relationships existing between Intesa Sanpaolo (as Issuer and in its other roles as indicated above), Cassa di Risparmio in Bologna, Banca CR Firenze, Banca IMI, ISGS and the Covered Bond Guarantor, all of which pertain to the Intesa Sanpaolo Group.

2. THE COVERED BONDS AND THE PROGRAMME

Programme Description	€40,000,000,000.00 Covered Bond Programme.
Programme Amount	Up to €40,000,000,000.00 (and for this purpose, any Covered Bonds denominated in another currency shall be translated into Euro at the date of the agreement to issue such Covered Bonds, and the Euro exchange rate used shall be included in the Final Terms) in aggregate principal amount of Covered Bonds outstanding (the **Programme Limit**). The Programme Limit may be increased in accordance with the terms of the Dealer Agreement and, according to Article 2, letter (h), of Regulation (EU) No. 382 of 2014, the Issuer will publish a supplement to the Base Prospectus.
Distribution of the Covered Bonds	The Covered Bonds may be distributed on a syndicated or non-syndicated basis, in each case only in accordance with the relevant selling restrictions.
Selling Restrictions	The offer, sale and delivery of the Covered Bonds and the distribution of offering material in certain jurisdictions may be subject to certain selling restrictions. Persons who are in possession of this Base Prospectus are required by the Issuer, the Dealers and the Arrangers to inform themselves about, and to observe, any such restriction. The Covered Bonds have not been and will not be registered under the United States Securities Act of 1933, as amended (the **Securities Act**). Subject to certain exceptions, the

	Covered Bonds may not be offered, sold or delivered within the United States or to US persons. There are further restrictions on the distribution of this Base Prospectus and the offer or sale of Covered Bonds in the European Economic Area, including the United Kingdom, the Republic of Ireland, Germany, the Republic of Italy and Japan. For a description of certain restrictions on offers and sales of Covered Bonds and on distribution of this Base Prospectus, see the section headed "*Subscription and Sale*" below.
Currencies	Covered Bonds may be denominated in Euro, UK Sterling, Swiss Franc, Japanese Yen and US Dollar, as specified in the applicable Final Terms, or in any other currency, as may be agreed between the Issuer and the Relevant Dealer(s) (each a **Specified Currency**), subject to compliance with all applicable legal and/or regulatory and/or central bank requirements, in which case the Covered Bond Guarantor and/or the Issuer may enter into certain agreements in order to hedge *inter alia* its currency exchange exposure in relation to such Covered Bonds. Payments in respect of Covered Bonds may, subject to such compliance, be made in or linked to, any currency other than the currency in which such Covered Bonds are denominated.
Denominations	In accordance with the Conditions, the Covered Bonds will be issued in such denominations as may be specified in the relevant Final Terms, subject to compliance with all applicable legal or regulatory or central bank requirements (see Condition 3 (*Form, Denomination and Title*)).
Minimum Denomination	The minimum denomination of each Covered Bond will be €100,000 (or, where the Covered Bonds are issued in a currency other than Euro, the equivalent amount in such other currency), in each case as specified in the relevant Final Terms.
Issue Price	Covered Bonds of each Series or Tranche may be issued at an issue price which is at par or at a discount to, or premium over, par, as specified in the relevant Final Terms (in each case, the **Issue Price** for such Series or Tranche).
Issue Date	The date of issue of a Series or Tranche of Covered Bonds pursuant to and in accordance with the Dealer Agreement (each, the **Issue Date** in relation to such Series).
First Issue Date	The date on which the Issuer issues the first Series of Covered Bonds (the **First Issue Date**).
CB Payment Date	Any date specified as such in, or determined in accordance with, the provisions of the Conditions and the relevant Final Terms, subject in each case, to the extent provided in the relevant Final Terms, to adjustment in accordance with the applicable Business Day Convention (each such date, a **CB Payment Date**).
CB Interest Period	Each period beginning on (and including) a CB Payment Date (or, in the case of the first CB Interest Period, the Interest Commencement Date) and ending on (but excluding) the next CB Payment Date (or, in the case of the last CB Interest Period, the Maturity Date) (each such period, a **CB Interest Period**).
Interest Commencement Date	In relation to any Series or Tranche of Covered Bonds, the Issue Date of such Covered Bonds or such other date as may be specified as the Interest Commencement Date in the relevant Final Terms (**Interest Commencement Date**).
Form of Covered Bonds	The Covered Bonds will be issued and will be held in dematerialised form or in any other form as set out in the relevant Final Terms.

The Covered Bonds issued in bearer form and in dematerialised form (*emesse in forma dematerializzata*) will be held on behalf of the beneficial owners, until redemption or cancellation thereof, by Monte Titoli for the account of the relevant Monte Titoli Account Holders. Each such Series or Tranche will be deposited with Monte Titoli on the relevant Issue Date. Monte Titoli shall act as depositary for Clearstream and Euroclear. The Covered Bonds issued in dematerialised form will at all times be evidenced by, and title thereto will be transferable by means of, book-entries in accordance with the provisions of (i) Article 83-bis *et seq.* of the Financial Law and the relevant implementing regulations and (ii) Regulation 13 August 2018 and published in the Official Gazette No. 201 of 30 August 2018. No physical document of title will be issued in respect of the Covered Bonds issued in dematerialised form.

Types of Covered Bonds

In accordance with the Conditions, the Covered Bonds may be Fixed Rate Covered Bonds, Floating Rate Covered Bonds, Zero Coupon Covered Bonds or a combination of any of the foregoing, depending upon the Interest Basis shown in the applicable Final Terms. The Covered Bonds may be repayable in one or more instalments, depending on the Redemption/Payment Basis shown in the applicable Final Terms. Each Series shall be comprised of Fixed Rate Covered Bonds only or Floating Rate Covered Bonds only or Zero Coupon Covered Bonds only or such other Covered Bonds accruing interest on such other basis and at such other rate as may be so specified in the relevant Final Terms only.

Fixed Rate Covered Bonds: fixed interest on the Covered Bonds will be payable in accordance with the relevant Final Terms, on such date as may be agreed between the Issuer and the Relevant Dealers and on redemption, and will be calculated on the basis of such Day Count Fraction provided for in the Conditions and the relevant Final Terms.

Floating Rate Covered Bonds: Floating Rate Covered Bonds will bear interest at a rate determined in accordance with the Conditions and the relevant Final Terms. The margin (if any) relating to such floating rate will be agreed between the Issuer and the Relevant Dealers for each Series of Floating Rate Covered Bonds.

Amortising Covered Bonds: Covered Bonds may be issued with a predefined, prescheduled amortisation schedule where, in addition to interest, the Issuer will pay, on each relevant CB Payment Date, a portion of principal up to the relevant Maturity Date (as set out in the applicable Final Terms) in instalments.

Zero Coupon Covered Bonds: Zero Coupon Covered Bonds will be offered and sold at a discount to their nominal amount and will not bear interest.

Issuance in Series

Covered Bonds will be issued in Series, but on different terms from each other, subject to the terms set out in the relevant Final Terms in respect of such Series. Covered Bonds of different Series will not be fungible among themselves. Each Series may be issued in more than one Tranche which are identical in all respects, but having, inter alia, different issue dates, interest commencement dates, issue prices, dates for first interest payments, maturity dates and may be issued in different currencies (provided that Tranches issued in different currencies will not be fungible among themselves). The Issuer will issue Covered Bonds without the prior consent of the holders of any outstanding Covered Bonds, but subject to certain conditions (see "*Conditions Precedent to the Issuance of a new series of Covered Bonds*"

	below).
Final Terms	Specific final terms will be issued and published in accordance with the generally applicable terms and conditions of the Covered Bonds (the **Conditions**) prior to the issue of each Series detailing certain relevant terms thereof which, for the purposes of that Series only, complete the Conditions and the Base Prospectus and must be read in conjunction with the Base Prospectus (such specific final terms, the **Final Terms**). The terms and conditions applicable to any particular Series are the Conditions and the relevant Final Terms.
Interest on the Covered Bonds	Except for Zero Coupon Covered Bonds, and unless otherwise specified in the Conditions and the relevant Final Terms, the Covered Bonds will be interest-bearing and interest will be calculated on the Outstanding Principal Balance of the relevant Covered Bonds. Interest will be calculated on the basis of such Day Count Fraction in accordance with the Conditions and in the relevant Final Terms. Interest may accrue on the Covered Bonds at a fixed rate or a floating rate or on such other basis and at such rate as may be so specified in the relevant Final Terms and the method of calculating interest may vary between the Issue Date and the Maturity Date of the relevant Series.
Interest Rate Conversion	The relevant Final Terms may specify, with respect to a Series of Covered Bonds which are Fixed Rate Covered Bonds, that, in the event such Covered Bonds are not redeemed in full on the Maturity Date, the interest rate payable on such Covered Bonds converts to a floating rate index plus a conversion margin in accordance with the terms specified in the relevant Final Terms.
Redemption of the Covered Bonds	The applicable Final Terms will indicate either (a) that the Covered Bonds cannot be redeemed prior to their stated maturity (other than in specified instalments, if applicable, or in other specified cases, e.g. taxation reasons, or Covered Bond Guarantor Events of Default, as specified in the paragraph *Early Redemption of the Covered Bonds* below), or (b) that such Covered Bonds will be redeemable at the option of the Issuer upon giving notice to the Representative of the Covered Bondholders on behalf of the holders of the Covered Bonds (the **Covered Bondholders**), or at the option of the Covered Bondholders upon deposit of a notice by the Representative of the Covered Bondholders, on behalf of the Covered Bondholders, with the Paying Agent, in accordance with the provisions of Condition 8 (Redemption and Purchase) and of the relevant Final Terms, (i) on a date or dates specified prior to such maturity and (ii) at a price or prices, and on such other terms as may be agreed between the Issuer and the Relevant Dealers (as set out in the applicable Final Terms). With respect to any Series of Covered Bonds, the Early Redemption Amount, the Final Redemption Amount or the Optional Redemption Amount, as the case may be, will be equal to the principal amount of such Series.
Early Redemption of the Covered Bonds	In certain circumstances indicated under the Conditions (including an early redemption (i) for tax reasons or illegality, or (ii) following a delivery by the Representative of the Covered Bondholders of a Covered Bond Guarantor Acceleration Notice upon the Covered Bond Guarantor), the Covered Bonds may be early redeemed at their Early Redemption Amount. **Early Redemption Amount** means, in respect of any Series of Covered Bonds, the principal amount of such Series or such other amount as may be specified in, or determined in accordance with, the relevant Final Terms.
Tax Gross Up and	Payments in respect of the Covered Bonds to be made by the Issuer will be

Redemption for taxation reasons

made without deduction for or on account of withholding taxes imposed by Italy, subject as provided in Condition 10 (*Taxation*).

In the event that any such deduction is made, the Issuer will, save in certain limited circumstances provided in Condition 10 (*Taxation*), be required to pay additional amounts to cover the amounts so deducted. In such circumstances and provided that such obligation cannot be avoided by the Issuer taking reasonable measures available to it, the Covered Bonds will be redeemable (in whole, but not in part) at the option of the Issuer. See Condition 8(c) (*Redemption for tax reasons*).

All payments in respect of the Covered Bonds will be made subject to any withholding or deduction required pursuant to FATCA, as provided in Condition 9 (*Payments*).

The Covered Bond Guarantor will not be liable to pay any additional amount due to taxation reasons following an Issuer Event of Default.

Maturity Date

The final maturity date for each Series (the **Maturity Date**) will be specified in the relevant Final Terms, and in any event the determination of the Maturity Date will be subject to such minimum or maximum maturities as may be allowed or required from time to time by the relevant regulatory body or by any laws or regulations applicable to the Issuer or the currency of the Covered Bonds. Unless previously redeemed as provided in Condition 8 (*Redemption and Purchase*), and subject to any provision regarding extendable maturity which may be included in the Final Terms, the Covered Bonds of each Series will be redeemed at their Outstanding Principal Balance (as defined in the Conditions) on the relevant Maturity Date.

Extendable Maturity

The applicable Final Terms may also provide that the obligations of the Covered Bond Guarantor to pay all or (as applicable) part of the Final Redemption Amount payable on the Maturity Date may be deferred to a later date pursuant to Condition 8(b) (*Extension of maturity*) (the **Extended Maturity Date**). Such deferral may occur, if so stated in the relevant Final Terms, automatically if:

(a) an Article 74 Event or an Issuer Event of Default has occurred; and

(b) the Covered Bond Guarantor has, on the date falling four Business Days prior to the Maturity Date (the **Extension Determination Date**), insufficient Available Funds (in accordance with the Post-Issuer Default Priority of Payments) to pay in full any amount representing the Guaranteed Amounts corresponding to the amount due (subject to the applicable grace period) in respect of the relevant Series of Covered Bond as set out in the relevant Final Terms (the **Final Redemption Amount**) on the Maturity Date (a **Maturity Extension**).

In these circumstances, to the extent that the Covered Bond Guarantor has sufficient Available Funds to pay in part the Final Redemption Amount in respect of the relevant Series of Covered Bonds, the Covered Bond Guarantor shall make partial payment of the relevant Final Redemption Amount, in accordance with the Post-Issuer Default Priority of Payments, without any preference among the Covered Bonds outstanding, except in respect of maturities of each Series or Tranche.

Payment of all unpaid amounts shall be deferred automatically until the applicable Extended Maturity Date, provided that, any amount representing the Final Redemption Amount due and remaining unpaid on the Maturity

Date may be paid by the Covered Bond Guarantor on any CB Payment Date thereafter, up to (and including) the relevant Extended Maturity Date. Interest will continue to accrue and be payable on any unpaid amount up to the Extended Maturity Date in accordance with Condition 8(b) (*Extension of maturity*).

Notwithstanding the above, if the Covered Bonds are extended as a consequence of the occurrence of an Article 74 Event, upon termination of the suspension period and withdrawal of the Article 74 Notice to Pay, the Issuer shall resume responsibility for meeting the payment obligations under any Series of Covered Bonds in respect of which a Maturity Extension has occurred, and any Final Redemption Amount shall be due for payment by no later than 15 calendar days following the day on which the Article 74 Notice to Pay has been withdrawn.

Ranking of the Covered Bonds

The Covered Bonds will constitute direct, unconditional, unsubordinated obligations of the Issuer – guaranteed by the Covered Bond Guarantor by means of the Covered Bond Guarantee – and will rank *pari passu* without any preference among themselves, except in respect of maturities of each Series or Tranche, and (save for any applicable statutory provisions) at least equally with all other present and future unsecured, unsubordinated obligations of the Issuer having the same maturity of each Series or Tranche of the Covered Bonds, from time to time outstanding.

Recourse

In accordance with the legal framework established by Law 130 and the MEF Decree and with the terms and conditions of the relevant Transaction Documents, the Covered Bondholders will benefit from full recourse to the Issuer and limited recourse to the Covered Bond Guarantor (see the section headed "*Credit Structure*"). The obligations of the Covered Bond Guarantor under the Covered Bond Guarantee shall be limited recourse to the Available Funds.

Substitution of the Issuer

The Representative of the Covered Bondholders may (and in the case of an Approved Reorganisation, shall) agree with the Issuer (or any previous substitute) and the Covered Bond Guarantor at any time without the consent of the Covered Bondholders:

(a) to the substitution in place of Intesa Sanpaolo (or of any previous substitute) as principal debtor under the Covered Bonds by any bank Subsidiary of Intesa Sanpaolo (the **Substitute Obligor**) by way of an obligation transfer agreement without recourse to the Issuer (*accollo liberatorio*); or

(b) to an Approved Reorganisation; or

(c) that Intesa Sanpaolo (or any previous substitute) may, other than by means of an Approved Reorganisation, consolidate with, merge into or amalgamate with any successor company,

provided that:

(i) the obligations of the Substitute Obligor or the Resulting Entity under the Covered Bonds shall be irrevocably and unconditionally guaranteed by Intesa Sanpaolo or its successor company (on like terms as to subordination, if applicable, to those of the Covered Bond Guarantee);

(ii) (other than in the case of an Approved Reorganisation) the Representative of the Covered Bondholders is satisfied that the interests of the Covered Bondholders will not be materially

prejudiced thereby;

(iii) the Substitute Obligor or the Resulting Entity agrees, in form and manner satisfactory to the Representative of the Covered Bondholders, to be bound by the terms and conditions of the Covered Bonds and all the Transaction Documents in respect of any Series of Covered Bonds still outstanding, by means of executing agreements and documents substantially in the same form and substance of the Transaction Documents; and

(iv) the Representative of the Covered Bondholders is satisfied that (a) the Resulting Entity or Substituted Obligor has obtained all governmental and regulatory approvals and consents necessary for its assumption of liability as principal debtor in respect of the Covered Bonds in place of the Issuer (or such previous substitute as aforesaid), and (b) such approvals and consents are, at the time of substitution, Approved Reorganisation or consolidation, merger, amalgamation other than by means of an Approved Reorganisation, as the case may be, in full force and effect.

Upon the assumption of the obligations of the Issuer by a Substitute Obligor or a Resulting Entity or a successor company, Intesa Sanpaolo shall have no further liabilities under or in respect of the Covered Bonds.

Any substitution as described above shall be notified by the Issuer to the Rating Agency.

Provisions of Transaction Documents

The Covered Bondholders are entitled to the benefit of, are bound by, and are deemed to have notice of, all provisions of the Transaction Documents applicable to them. In particular, each Covered Bondholder, by reason of holding Covered Bonds, recognises the Representative of the Covered Bondholders as its representative and accepts to be bound by the terms of each of the Transaction Documents signed by the Representative of the Covered Bondholders as if such Covered Bondholder was a signatory thereto.

Conditions Precedent to the Issuance of a new Series of Covered Bonds

The Issuer will be entitled (but not obliged) at its option, on any date and without the consent of the holders of the Covered Bonds issued beforehand and of any other creditors of the Covered Bond Guarantor or of the Issuer, to issue further Series of Covered Bonds other than the first issued Series, subject to, *inter alia*:

(i) issuance of a rating letter by the Rating Agency with respect to such further issue of Covered Bonds, unless the Covered Bonds issued under such further issue are unrated;

(ii) satisfaction of the Mandatory Tests both before and immediately after such further issue of Covered Bonds;

(iii) compliance with (a) the requirements of issuing/assigning banks (*Requisiti delle banche emittenti e/o cedenti*; see Third Part, Chapter 3, Section II, Para. 1 of the BoI OBG Regulations; the **Conditions to the Issue**) and (b) the limits to the assignment of further assets set forth by the BoI OBG Regulations (*Limiti alla cessione*; see Third Part, Section II, Chapter 3, Para. 2 of the BoI OBG Regulations; the **Limits to the Assignment**), if applicable;

(iv) no Article 74 Event having occurred (and being continuing);

(v) no Issuer Event of Default having occurred; and

(vi) the Reserve Fund Required Amount, the Liability Swap Principal Accumulation Account and the Interest Accumulation Amount (if and to the extent due) have been credited on the Investment Account, on the immediately preceding Guarantor Payment Date.

The payment obligations under the Covered Bonds issued under all Series shall be cross-collateralised by all the assets included in the Portfolio, through the Covered Bond Guarantee (see also the section headed "*Ranking of the Covered Bonds*").

Approval, listing and admission to trading

This Base Prospectus has been approved by the CSSF as a base prospectus issued in compliance with the Prospectus Directive.

Application has been made to the Luxembourg Stock Exchange for Covered Bonds to be issued under the Programme to be admitted to the official list and to be admitted to trading on the Regulated Market of the Luxembourg Stock Exchange's regulated market or as otherwise specified in the relevant Final Terms and references to listing shall be construed accordingly. As specified in the relevant Final Terms, a Series of Covered Bonds may be unlisted.

The applicable Final Terms will state whether or not the relevant Covered Bonds are to be listed and, if so, on which stock exchange(s).

Settlement

Monte Titoli / Euroclear / Clearstream or any other clearing system as may be specified in the relevant Final Terms.

Governing law

The Covered Bonds, the Programme and the other Italian Law Transaction Documents are governed by Italian law; the English Law Transaction Documents are governed by English law.

Rating

Each Series issued under the Programme may be assigned a rating by the Rating Agency. Whether or not a rating in relation to any Series of Covered Bonds will be issued by a credit rating agency established in the European Union and registered under the CRA Regulation, will be disclosed in the relevant Final Terms. **All credit ratings assigned to the Covered Bonds issued under the Programme will be disclosed in the relevant Final Terms.**

Rating Agency Confirmation

The issue of any Series of Covered Bonds, in each case as specified in the applicable Final Terms, and the increase of the Programme Limit, may be subject to Rating Agency's confirmation.

By subscribing for or purchasing the Covered Bond(s), each Covered Bondholder will be deemed to have acknowledged and agreed that a credit rating of a Series of Covered Bonds is an assessment of credit risk and does not address other matters that may be of relevance to Covered Bondholders, including, without limitation, in the case of a Rating Agency's confirmation, whether such action is either (i) permitted by the terms of the relevant Transaction Document, or (ii) in the best interest of, or not prejudicial to, some or all of the Covered Bondholders.

In being entitled to have regard to the fact that the Rating Agency has confirmed that the then current rating of the relevant Series of Covered Bonds would not be adversely affected or withdrawn, each of the Issuer, the Covered Bond Guarantor, the Representative of the Covered Bondholders, the Covered Bondholders and the other Secured Creditors is deemed to have acknowledged and agreed that a Rating Agency's confirmation does not

impose or extend any actual or contingent liability on the Rating Agency to the Issuer, the Covered Bond Guarantor, the Representative of the Covered Bondholders, the Covered Bondholders and the other Secured Creditors or any other person or create any legal relations between the Rating Agency and the Issuer, the Covered Bond Guarantor, the Representative of the Covered Bondholders, the Covered Bondholders and the other Secured Creditors or any other person whether by way of contract or otherwise.

By subscribing for or purchasing the Covered Bond(s), each Covered Bondholder will be deemed to have acknowledged and agreed that:

(a) a Rating Agency's confirmation may or may not be given at the sole discretion of the Rating Agency;

(b) depending on the timing of delivery of the request and any information needed to be provided as part of any such request, it may be the case that the Rating Agency cannot provide a Rating Agency's confirmation in the time available, or at all, and the Rating Agency will not be responsible for the consequences thereof;

(c) a Rating Agency's confirmation, if given, will be given on the basis of the facts and circumstances prevailing at the relevant time, and in the context of cumulative changes to the transaction of which the Covered Bonds form a part; and

(d) a Rating Agency's confirmation represents only a restatement of the opinions given, and will not be construed as advice for the benefit of any Covered Bondholder or any other party.

Purchase of the Covered Bonds by the Issuer

The Issuer may at any time purchase any Covered Bonds in the open market or otherwise and at any price. If the purchase is made by tender, tenders must be available to all holders of the Series which the Issuer intends to buy.

3. COVERED BOND GUARANTEE

Security for the Covered Bonds

In accordance with Law 130, by virtue of the Covered Bond Guarantee, the Covered Bondholders will benefit from a guarantee issued by the Covered Bond Guarantor which will, in turn, hold the Portfolio consisting of some or all of the following assets:

(a) residential mortgage loans (*mutui ipotecari residenziali*) that have a loan to value (**LTV**) that does not exceed 80 per cent. and for which the hardening period with respect to the perfection of the relevant mortgage has elapsed;

(b) commercial mortgage loans (*mutui ipotecari commerciali*) that have a LTV that does not exceed 60 per cent. and for which the hardening period with respect to the perfection of the relevant mortgage has elapsed;

(c) (i) receivables whose debtors or guarantors (pursuant to a "guarantee valid for the purpose of credit risk mitigation" (*garanzia valida ai fini della mitigazione del rischio di credito*), as defined by Article 1, paragraph 1, lett. h) of the MEF Decree) are (a) public administrations of Eligible States, including therein any Ministries, municipalities (*enti pubblici territoriali*), national or local entities and other public bodies, which attract a risk weighting factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement; (b) public administrations of States other than Eligible

States which attract a risk weighting factor equal to 0 per cent. under the "Standardised Approach" to credit risk measurement, municipalities and national or local public bodies not carrying out economic activities (*organismi pubblici non economici*) of States other than Eligible States which attract a risk weight factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement; and (ii) securities issued or guaranteed by the public entities referred to under paragraph (i) above.

Under the terms of the Covered Bond Guarantee, the Covered Bond Guarantor will be obliged to pay any amounts due under the Covered Bonds on the relevant Due for Payment Date and in accordance with the relevant Priority of Payments.

In view of ensuring timely payment by the Covered Bond Guarantor, a Notice to Pay will be served on the same as a consequence of an Issuer Event of Default.

The obligations of the Covered Bond Guarantor under the Covered Bond Guarantee shall constitute a first demand, unconditional and independent guarantee (*garanzia autonoma*) and certain provisions of Italian civil code relating to non-autonomous personal guarantees (*fidejussioni*), specified in the MEF Decree, shall not apply. Accordingly, such obligation shall be a direct, unconditional, unsubordinated obligation of the Covered Bond Guarantor, with limited recourse to the Available Funds, irrespective of any invalidity, irregularity or unenforceability of any of the guaranteed obligations of the Issuer.

Temporary transfer of payment obligations to the Covered Bond Guarantor

If an Article 74 Event occurs, the Covered Bond Guarantor, in accordance with Article 4, Paragraph 4, of the MEF Decree, shall be responsible for the payments of the amounts due and payable under the Covered Bonds during the Suspension Period and each Series of Covered Bonds will accelerate against the Issuer.

Following an Article 74 Event, the Representative of the Covered Bondholders will serve an Article 74 Notice to Pay on the Issuer and the Covered Bond Guarantor notifying that an Article 74 Event has occurred. Unless and until such Article 74 Notice to Pay has been withdrawn:

(i) *Temporary Acceleration against the Issuer*: each Series or Tranche of Covered Bonds will accelerate against the Issuer and the Covered Bonds will rank *pari passu* amongst themselves against the Issuer, provided that: (a) such Article 74 Events shall not trigger an acceleration against the Covered Bond Guarantor, and (b) in accordance with Article 4, Paragraph 4, of the MEF Decree, the Covered Bond Guarantor shall be responsible for the payments of the amounts due and payable under the Covered Bonds during the Suspension Period;

(ii) *Delegation:* the Covered Bond Guarantor (directly or through the Representative of the Covered Bondholders) shall exercise, on an exclusive basis, the rights of the Covered Bondholders *vis-à-vis* the Issuer in accordance with the provisions of the Covered Bond Guarantee in the context of which the Covered Bondholders have irrevocably delegated – also in the interest and for the benefit of the Covered Bond Guarantor – to the Covered Bond Guarantor the exclusive right to proceed against the Issuer to enforce the

performance of any of the payment obligations of the Issuer under the Covered Bonds including any rights of enforcing any acceleration of payment provisions provided under the Conditions or under the applicable legislation. For this purpose, upon request of the Covered Bond Guarantor, the Representative of the Covered Bondholders on behalf of the Covered Bondholders shall provide the Covered Bond Guarantor with any powers of attorney and/or mandates as the latter may deem necessary or expedient for taking all necessary steps to ensure the timely and correct performance of the Covered Bond Guarantor's mandate.

In accordance with the Covered Bond Guarantee, the Representative of the Covered Bondholders on behalf of the Covered Bondholders has confirmed such delegation and waived any rights of the Covered Bondholders to revoke such delegation and take any such individual action against the Issuer;

(iii) *Payments by the Covered Bond Guarantor*: the Covered Bond Guarantor will pay any amounts due under the Covered Bonds on the Due for Payment Date in accordance with (i)(a) above and subject in any case to the provisions of the Conditions; and

(iv) *Mandatory Tests*: the Mandatory Tests shall continue to be applied.

Upon the termination of the Suspension Period, the Article 74 Notice to Pay shall be withdrawn and the Issuer shall be responsible for meeting the payment obligations under the Covered Bonds (and for the avoidance of doubt, the Covered Bonds then outstanding will no longer be deemed to be accelerated against the Issuer) in accordance with the relevant Priority of Payments.

Suspension Period means the period of time following an Article 74 Event, in which the Covered Bond Guarantor, in accordance with the MEF Decree, shall be responsible for the payments of the Guaranteed Amounts due and payable within the entire period in which the suspension continues.

Issuer Events of Default

Each of the following events with respect to the Issuer shall constitute an **Issuer Event of Default**:

(i) *Non-payment*: default is made by the Issuer for a period of 7 days or more in the payment of any principal or redemption amount, or for a period of 14 days or more in the payment of any interest, on the Covered Bonds of any Series or Tranche when due, unless an Article 74 Event has occurred and the relevant suspension period is continuing; or

(ii) *Breach of other obligations*: the Issuer is in breach of material obligations under or in respect of the Covered Bonds (of any Series or Tranche outstanding) or any of the Transaction Documents to which it is a party (other than any obligation for the payment of principal or interest on the Covered Bonds and/or any obligation to ensure compliance of the Portfolio with the Tests)) and such failure remains unremedied for 30 days after the Representative of the Covered Bondholders has given written notice thereof to the Issuer, certifying that such failure is, in its opinion, materially prejudicial to the interests of the relevant Covered Bondholders and specifying whether or not such failure is capable of remedy; or

(iii) *Cross-default*: any of the events described in paragraphs (i) and (ii)

above occurs in respect of any other Series or Tranche of Covered Bonds; or

(iv) *Insolvency*: an Insolvency Event occurs in respect of the Issuer; or

(v) *Cessation of business*: the Issuer ceases to carry on its primary business; or

(vi) *Breach of Mandatory Test*: breach of any of the Mandatory Tests which is not remedied by the Calculation Date immediately following the notification of such breach.

If an Issuer Event of Default occurs, the Representative of the Covered Bondholders will serve a Notice to Pay on the Issuer and Covered Bond Guarantor specifying that an Issuer Event of Default has occurred. Upon service of such Notice to Pay:

(a) *No further Series or Tranche of Covered Bonds*: the Issuer may not issue any further Series or Tranches of Covered Bonds;

(b) *Acceleration against the Issuer*: each Series or Tranche of Covered Bonds will accelerate against the Issuer and the Covered Bonds will rank *pari passu* amongst themselves against the Issuer, provided that (i) such events shall not trigger an acceleration against the Covered Bond Guarantor, and (ii) in accordance with Article 4, Paragraph 3, of the MEF Decree and pursuant to the relevant provisions of the Transaction Documents, the Covered Bond Guarantor shall be solely responsible for the exercise of the rights of the Covered Bondholders vis-à-vis the Issuer and any Excess Proceeds will be part of the Available Funds;

(c) *Delegation:* the Covered Bond Guarantor (directly or through the Representative of the Covered Bondholders) shall exercise, on an exclusive basis, the rights of the Covered Bondholders *vis-à-vis* the Issuer in accordance with the provisions of the Covered Bond Guarantee, in the context of which the Covered Bondholders have irrevocably delegated – also in the interest and for the benefit of the Covered Bond Guarantor – to the Covered Bond Guarantor the exclusive right to proceed against the Issuer to enforce the performance of any of the payment obligations of the Issuer under the Covered Bonds including any rights of enforcing any acceleration of payment provisions provided under the Conditions and/or under the applicable legislation. For this purpose, upon request of the Covered Bond Guarantor, the Representative of the Covered Bondholders on behalf of the Covered Bondholders shall provide the Covered Bond Guarantor with any powers of attorney and/or mandates as the latter may deem necessary or expedient for taking all necessary steps to ensure the timely and correct performance of its mandate.

In accordance with the Covered Bond Guarantee, the Representative of the Covered Bondholders on behalf of the Covered Bondholders has confirmed such delegation and waived any rights of the Covered Bondholders to revoke such delegation and take any such individual action against the Issuer;

(d) *Payments by the Covered Bond Guarantor*: the Covered Bond Guarantor will pay any amounts due under the Covered Bonds on the Due for Payment Date in accordance with (b)(i) above and subject in

any case to the provisions of the Conditions;

(e) *Disposal of Assets*: the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, in the name and on behalf of the Covered Bond Guarantor, shall sell the Eligible Assets and Integration Assets (other than cash deposits) included in the Portfolio in accordance with the provisions of the Portfolio Administration Agreement;

(f) *Amortisation Test*: the Amortisation Test shall be applied.

Covered Bond Guarantor Events of Default

Following an Issuer Event of Default, each of the following events shall constitute a **Covered Bond Guarantor Event of Default**:

(i) *Non-payment*: non-payment by the Covered Bond Guarantor of principal and/or interest in respect of the relevant Series or Tranche of Covered Bonds in accordance with the Covered Bond Guarantee, subject to a 15 day cure period in respect of principal or redemption amounts, and a 30 day cure period in respect of interest amounts or non-setting aside for payment of costs or amounts due to any Hedging Counterparties;

(ii) *Breach of Amortisation Test*: the Amortisation Test is breached;

(iii) *Breach of other obligations*: breach by the Covered Bond Guarantor of any material obligation under the Transaction Document to which the Covered Bond Guarantor is a party (other than a payment obligation referred in (i) above), which is not remedied within 30 days after the Representative of the Covered Bondholders has given written notice of such breach to the Covered Bond Guarantor;

(iv) *Insolvency*: an Insolvency Event occurs in respect of the Covered Bond Guarantor;

(v) *Invalidity of the Covered Bond Guarantee*: the Covered Bond Guarantee is not in full force and effect or it is claimed by the Covered Bond Guarantor not to be in full force and effect.

If a Covered Bond Guarantor Event of Default occurs and is continuing, the Representative of the Covered Bondholders shall serve a Covered Bond Guarantor Acceleration Notice on the Covered Bond Guarantor and, upon service of such Covered Bond Guarantor Acceleration Notice:

(i) *Acceleration of Covered Bonds*: each Series or Tranche of Covered Bonds will accelerate against the Covered Bond Guarantor, becoming immediately due and payable, and the Covered Bonds will rank *pari passu* amongst themselves;

(ii) *Disposal of assets*: the Representative of the Covered Bondholders shall, in the name and on behalf of the Covered Bond Guarantor, direct the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, to sell all assets included in the Portfolio in accordance with the provisions of the Portfolio Administration Agreement; and

(iii) *Enforcement*: the Representative of the Covered Bondholders may, at its discretion and without further notice, take such steps and/or institute such proceedings against the Issuer or the Covered Bond Guarantor (as the case may be) as it may think fit, but it shall not be bound to take any such proceedings or steps unless requested or

authorised by an Extraordinary Resolution of the Covered Bondholders.

Cross Acceleration

If a Covered Bond Guarantor Event of Default is triggered with respect to a Series, all outstanding series of Covered Bonds will cross accelerate at the same time against the Covered Bond Guarantor, provided that the Covered Bonds will not otherwise contain a cross default provision and will thus not cross accelerate against the Covered Bond Guarantor in case of an Issuer Event of Default.

Pre-Issuer Default Interest Priority of Payments

On each Guarantor Payment Date, prior to the service of an Article 74 Notice to Pay or a Notice to Pay (or following the withdrawal of an Article 74 Notice to Pay), the Covered Bond Guarantor will use Interest Available Funds to make payments due on such Guarantor Payment Date or to make provisions towards payments due after such Guarantor Payment Date in the order of priority set out below (in each case only if and to the extent that payments of a higher priority have been made in full) (the **Pre-Issuer Default Interest Priority of Payments**):

(i) *first*, to pay *pari passu* and *pro rata* according to the respective amounts thereof any and all taxes due and payable by the Covered Bond Guarantor;

(ii) *second*, *pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any Covered Bond Guarantor's documented fees, costs, expenses, in order to preserve its corporate existence, to maintain it in good standing and to comply with applicable legislation and any other obligation relating to the Programme, to the extent that such costs and expenses are not to be paid under any other item ranking junior hereto and/or are not met by utilising any amounts standing to the credit of the Expenses Account and/or the Corporate Account and (b) to credit the Covered Bond Guarantor Disbursement Amount into the Expenses Account and the Covered Bond Guarantor Retention Amount into the Corporate Account;

(iii) *third*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof any amount due and payable (including fees, costs and expenses) to the Representative of the Covered Bondholders, the Account Banks, the Cash Manager, the Calculation Agent, the Administrative Services Provider, the Asset Monitor, the Paying Agent, the Receivables Account Banks, the Master Servicer, the Servicers, the Swap Service Providers and the Special Servicers;

(iv) *fourth*, *pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any Hedging Senior Payments, other than in respect of principal, due and payable on such Guarantor Payment Date, under the Asset Swaps, if any or applicable, (b) to pay any Hedging Senior Payment, other than in respect of principal, due and payable on such Guarantor Payment Date under the Liability Swaps, if any or applicable;

(v) *fifth*, to credit to the ISP Investment Account an amount equal to the Reserve Fund Required Amount;

(vi) *sixth*, to credit to the Investment Account an amount equal to the amounts paid under item (i) of the Pre-Issuer Default Principal Priority of Payments on any preceding Guarantor Payment Date and not yet repaid;

(vii) *seventh*, if a Servicer Termination Event has occurred, to credit all remaining Interest Available Funds to the Investment Account until such Servicer Termination Event is either remedied by the relevant Servicer or waived by the Representative of the Covered Bondholders or a new servicer is appointed to service the Portfolio;

(viii) *eighth*, if any of the Tests is not satisfied on the Calculation Date immediately preceding the relevant Guarantor Payment Date or an Issuer Event of Default or a Covered Bond Guarantor Event of Default has occurred on or prior to such Guarantor Payment Date or the Issuer has not paid interest and principal due on the CB Payment Dates falling in the immediately preceding Guarantor Interest Period or on the relevant Guarantor Payment Date, to credit all remaining Interest Available Funds to the Investment Account until the following Guarantor Payment Date;

(ix) *ninth*, to pay any amount arising out of any termination event under any Swap Agreements not provided for under item (iv) above;

(x) *tenth*, to pay any other amount due and payable to the Sellers, the Additional Sellers (if any) or the Issuer under any Transaction Document (other than the Subordinated Loan Agreement);

(xi) *eleventh*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof any amount due and payable as Base Interest Amount under the Subordinated Loans;

(xii) *twelfth*, to pay any Additional Interest Amount under the Subordinated Loans.

Pre-Issuer Default Principal Priority of Payments

On each Guarantor Payment Date, prior to the service of an Article 74 Notice to Pay or a Notice to Pay (or following the withdrawal of an Article 74 Notice to Pay), the Covered Bond Guarantor will use Principal Available Funds to make payments due on such Guarantor Payment Date or to make provisions towards payments due after such Guarantor Payment Date in the order of priority set out below (in each case only if and to the extent that payments of a higher priority have been made in full):

(i) *first*, to pay any amount due and payable under items (i) to (iv) of the Pre-Issuer Default Interest Priority of Payments, to the extent that the Interest Available Funds are not sufficient, on such Guarantor Payment Date, to make such payments in full;

(ii) *second*, *pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any Hedging Senior Payment in respect of principal due and payable on such Guarantor Payment Date under the Asset Swaps and (b) to pay any Hedging Senior Payment in respect of principal due and payable on such Guarantor Payment Date under the Liability Swaps or to credit to the Investment Account an amount equal to the Liability Swap Principal Accumulation Amount to be used for Hedging Senior Payment under the Liability Swaps after the relevant Guarantor Payment Date;

(iii) *third*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, the purchase price of the Eligible Assets and/or Integration Assets offered for sale by any of the Sellers or any Additional Sellers in the context of Revolving Assignment in

accordance with the provisions of the Master Transfer Agreement;

(iv) *fourth*, to deposit on the Investment Account any residual Principal Available Funds in an amount sufficient to ensure that, taking into account the other resources available to the Covered Bond Guarantor, the Tests are met;

(v) *fifth*, if a Servicer Termination Event has occurred, all residual Principal Available Funds to be credited to the Investment Account until such event of default of the relevant Servicer is either remedied by the relevant Servicer or waived by the Representative of the Covered Bondholders or a new servicer is appointed to service the Portfolio;

(vi) *sixth*, if any of the Tests is not satisfied on the Calculation Date immediately preceding the relevant Guarantor Payment Date or an Issuer Event of Default or a Covered Bond Guarantor Event of Default has occurred on or prior to such Guarantor Payment Date or the Issuer has not paid interest and principal due on the CB Payment Dates falling in the immediately preceding Guarantor Interest Period or on the relevant Guarantor Payment Date, to credit all remaining Principal Available Funds to the Investment Account;

(vii) *seventh*, to pay any amount arising out of any termination event under any Swap Agreements not provided for under item (ii) above;

(viii) *eight*, to pay any other amount due and payable to the Sellers, the Additional Sellers (if any) or the Issuer under any Transaction Document (other than the Subordinated Loan Agreements) not already provided for under item (x) of the Pre-Issuer Default Interest Priority of Payments;

(ix) *ninth*, to pay the amount (if any) due to the Seller as principal redemption under the Subordinated Loans (including as a consequence of *richiesta di rimborso anticipato* as indicated therein) provided that the Tests are still satisfied after such payment;

(the **Pre-Issuer Default Principal Priority of Payments**).

Post-Issuer Default Priority of Payments

On each Guarantor Payment Date, prior to the service of an Article 74 Notice to Pay (which has not been withdrawn) or an Issuer Event of Default, but prior to the occurrence of a Covered Bond Guarantor Event of Default, the Covered Bond Guarantor will use the Available Funds, to make payments due on such Guarantor Payment Date or to make provisions towards payments due after such Guarantor Payment Date in the order of priority set out below (in each case only if and to the extent that payments of a higher priority have been made in full) (the **Post-Issuer Default Priority of Payments**):

(i) *first*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any expenses and taxes, in order to preserve its corporate existence, to maintain it in good standing and to comply with applicable legislation;

(ii) *second*, *pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any amount due and payable to the Representative of the Covered Bondholders, the Account Banks, the Cash Manager, the Administrative Services Provider, the Calculation Agent, the

Asset Monitor, the Portfolio Manager, the Paying Agent, the Receivables Account Banks, the Servicers, the Master Servicer, the Swap Service Providers and the Special Servicers, and (b) to credit the Covered Bond Guarantor Disbursement Amount into the Expenses Account and the Covered Bond Guarantor Retention Amount into the Corporate Account;

(iii) *third, pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any Hedging Senior Payment, other than in respect of principal, due and payable on such Guarantor Payment Date, under the Asset Swaps, (b) to pay any Hedging Senior Payment, other than in respect of principal, due and payable on such Guarantor Payment Date under the Liability Swaps, where the Issuer does not serve as Hedging Counterparty, and (c) to pay any interest amount due and payable on each Series of Covered Bonds on each CB Payment Date falling on such Guarantor Payment Date or to credit to the Investment Account an amount equal to the Interest Accumulation Amount, to be used for any interest payment due on the CB Payment Dates falling during the immediately following Guarantor Interest Period (except if the relevant CB Payment Date falls on the first day of such immediately following Guarantor Interest Period), in respect of any Series of Covered Bonds;

(iv) *fourth*, *pari passu* and *pro rata* according to the respective amounts thereof, (a) to pay any Hedging Senior Payment in respect of principal due and payable on such Guarantor Payment Date under the Asset Swaps, (b) to pay any Hedging Senior Payment, in respect of principal, due and payable on such Guarantor Payment Date under the Liability Swaps (if any) or to credit to the Investment Account an amount equal to the Liability Swap Principal Accumulation Amount to be used for Hedging Senior Payments under the Liability Swaps (if any) during the next following Guarantor Interest Period, and (c) to pay any amount in respect of principal due and payable on each Series of Covered Bonds on each CB Payment Date falling on such Guarantor Payment Date or to credit to the Investment Account any amount in respect of principal to be paid on each CB Payment Dates falling during the next following Guarantor Interest Period;

(v) *fifth*, to deposit on the Investment Account any residual amount until all Covered Bonds are fully repaid or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated;

(vi) *sixth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount arising out of any termination event under any Swap Agreement not provided for under items (iii) and (iv) above;

(vii) *seventh*, to the extent that all the Covered Bonds issued under any Series have been repaid in full or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any other amount due and payable to the Sellers, the Additional Sellers (if any) or the Issuer under any Transaction Document (other than the Subordinated Loan Agreement);

(viii) *eighth*, to the extent that all the Covered Bonds issued under any

Series have been repaid in full or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as Base Interest Amount under the Subordinated Loans;

(ix) *ninth*, to the extent that all the Covered Bonds issued under any Series have been repaid in full or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as principal under the Subordinated Loans;

(x) *tenth*, to the extent that all the Covered Bonds issued under any Series have been repaid in full or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as Additional Interest Amount under the Subordinated Loans.

Post-Guarantor Default Priority of Payments

On each Guarantor Payment Date, following a Covered Bond Guarantor Event of Default, the Representative of the Covered Bondholders (or a receiver appointed on its behalf) will use the Available Funds to make payments in the order of priority set out below (in each case only if and to the extent that payments of a higher priority have been made in full):

(i) *first*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any expenses and taxes;

(ii) *second*, *pari passu* and *pro rata* according to the respective amounts thereof, (a) to pay any amounts due and payable to the Representative of the Covered Bondholders, the Account Banks, the Cash Manager, the Calculation Agent, the Administrative Services Provider, the Asset Monitor, the Portfolio Manager, the Receivables Account Banks, the Servicers, the Master Servicer and the Special Servicers, and (b) to credit an amount up to the Covered Bond Guarantor Disbursement Amount into the Expenses Account and the Covered Bond Guarantor Retention Amount into the Corporate Account;

(iii) *third*, *pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any Hedging Senior Payment, other than in respect of principal, due and payable on such Guarantor Payment Date, under the Asset Swaps, (b) to pay any Hedging Senior Payments, other than in respect of principal, due and payable on such Guarantor Payment Date under the Liability Swaps where the Issuer does not serve as Hedging Counterparty and (c) to pay any amount, other than in respect of principal, due and payable on each Series of Covered Bonds;

(iv) *fourth*, *pari passu* and *pro rata* according to the respective amounts thereof, (a) to pay any Hedging Senior Payment in respect of principal due and payable on such Guarantor Payment Date, under the Asset Swaps, (b) to pay any amount in respect of principal due and payable under each Series of Covered Bonds on such Guarantor Payment Date and (c) to pay any Hedging Senior Payments in respect of principal due and payable on such Guarantor Payment

Date under the Liability Swaps (if any);

(v) *fifth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount arising out of any termination event under any Swap Agreements not provided for under items (iii) and (iv) above;

(vi) *sixth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any other amount due and payable to the Sellers, the Additional Sellers (if any) or the Issuer under any Transaction Document (other than the Subordinated Loan Agreement);

(vii) *seventh*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as Base Interest Amount under the Subordinated Loans;

(viii) *eighth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amounts due as principal under the Subordinated Loans;

(ix) *ninth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as Additional Interest Amount under the Subordinated Loans;

(the **Post-Guarantor Default Priority of Payments** and, together with the Pre-Issuer Default Principal Priority of Payments, the Pre-Issuer Default Interest Priority of Payments, the Post-Issuer Default Priority of Payments, are collectively referred to as the **Priorities of Payments**).

4. CREATION AND ADMINISTRATION OF THE PORTFOLIO

Transfer of the Portfolio

The Sellers and the Covered Bond Guarantor entered into the Master Transfer Agreement, pursuant to which (a) Intesa Sanpaolo and Banco di Napoli S.p.A. (which, as at the date of this Base Prospectus, has been incorporated into Intesa Sanpaolo) transferred to the Covered Bond Guarantor the Initial Portfolio comprising certain Receivables arising from Mortgage Loans and (b) each Seller may assign and transfer Further Portfolios comprising Eligible Assets and/or Integration Assets to the Covered Bond Guarantor from time to time, in the cases and subject to the limits on the transfer of further Eligible Assets as provided for under the Master Transfer Agreement.

Each assignment of a Further Portfolio shall be aimed at:

- issuing further Covered Bonds, to be funded through the amounts made available under the Subordinated Loan Agreement (an **Issuance Collateralisation Assignment**); or
- purchasing additional Eligible Assets utilising the principal Collections received by the Covered Bond Guarantor under the Eligible Assets which are part of the Portfolio in accordance with the Pre-Issuer Default Principal Priority of Payments (a **Revolving Assignment of Eligible Assets**); or
- purchasing additional Eligible Assets or Integration Assets, utilising the principal Collections received by the Covered Bond Guarantor under the Integration Assets which are part of the Portfolio in accordance with the Pre-Issuer Default Principal Priority of Payments (a **Revolving Assignment of Integration Assets** and, together with Revolving Assignments of Eligible Assets, **Revolving Assignments**); or

- complying with the Mandatory Tests, and preventing the breach of the Mandatory Tests, in accordance with the Portfolio Administration Agreement (an **Integration Assignment**), subject to the Integration Assets Limits.

Pursuant to the Master Transfer Agreement, and subject to the conditions provided therein, the Seller shall also be allowed to repurchase Receivables and/or Securities which have been assigned to the Covered Bond Guarantor.

The Eligible Assets and the Integration Assets will be assigned and transferred to the Covered Bond Guarantor without recourse (*pro soluto*) and as a block (*in blocco*), in case of Receivables, in accordance with Law 130 and subject to the terms and conditions of the Master Transfer Agreement.

Representations and Warranties of the Seller

Under the Master Transfer Agreement, each Seller has made and will make certain representations and warranties regarding itself, the Receivables, the Securities respectively assigned by it to the Covered Bond Guarantor and the Mortgage Loan Agreements including, *inter alia*:

(i) its status, capacity and authority to enter into the Transaction Documents and assume the obligations expressed to be assumed by it therein;

(ii) the legality, validity, binding nature and enforceability of the obligations assumed by it;

(iii) the existence of the Receivables and the Securities and the full, unconditional, legal title of the Seller to the Initial Portfolio;

(iv) the validity and enforceability against the relevant Debtor of the obligations from which the Initial Portfolio arises, subject to the applicable provisions of laws and of the relevant agreements.

General Criteria

Each of the Receivables included in any Portfolio shall comply, as of the relevant Selection Date, with the following criteria (the **General Criteria**):

(a) in case of Receivables arising from residential mortgage loans (mutui ipotecari residenziali):

(i) receivables in respect of which the relevant principal amount outstanding, added to the principal amount outstanding of any preceding mortgage loans secured by the same property, does not exceed 80 per cent. of the value of the property;

(ii) receivables in respect of which the hardening period (periodo di consolidamento) applicable to the relevant mortgage has elapsed and the relevant mortgage is not capable of being challenged pursuant to Article 67 of the Insolvency Law or, if applicable, Article 39, fourth paragraph of the Banking Law;

(iii) receivables arising from mortgage loans which are governed by Italian law;

(iv) receivables which are not qualified as defaulted (*in sofferenza*), within the meaning ascribed to such term under the BoI Regulations;

(v) receivables arising from loans guaranteed by a mortgage established on properties located in Italy;

(vi) receivables arising from loans that, at the date of execution of the loan agreements, were denominated in Lire and/or Euro;

(vii) receivables arising from loans that are not linked to foreign currencies;

(viii) receivables arising from loans that have not been granted by using third parties' funds;

(ix) receivables arising from loans that have not been granted through the issue of mortgage bonds (*cartelle fondiarie*);

(x) receivables in relation to which the debtors are consumer or producer households (*famiglie produttrici o consumatrici*) (also acting in the form of informal partnership (*società semplice and società di fatto)* or individual concerns *(impresa individuale*));

(xi) receivables arising from mortgage loans which are fully disbursed;

(xii) receivables arising from mortgage loans which do not provide for any subsidy or other benefit in relation to principal or interest (*mutui agevolati*);

(xiii) receivables arising from mortgage loans in relation to which the debtors are not employees of companies which are part of the Intesa Sanpaolo Group, or jointly (*in cointestazione*) with them;

or

(b) in case of Receivables arising from commercial mortgage loans (*mutui ipotecari commerciali*):

(i) receivables in respect of which the relevant principal amount outstanding, added to the principal amount outstanding of any preceding mortgage loans secured by the same property, does not exceed 60 per cent. of the value of the property;

(ii) receivables in respect of which the hardening period (*periodo di consolidamento*) applicable to the relevant mortgage has elapsed and the relevant mortgage is not capable of being challenged pursuant to Article 67 of the Insolvency Law and, if applicable, of Article 39, fourth paragraph of the Banking Law;

(iii) receivables arising from mortgage loans which are governed by Italian law;

(iv) receivables which are not qualified as defaulted (*in sofferenza*), within the meaning ascribed to such term under the BoI Regulations;

(v) receivables arising from loans guaranteed by a mortgage established on properties located in Italy;

(vi) receivables arising from loans that, at the date of execution of the loan agreements, were denominated in Lire and/or Euro;

(vii) receivables arising from loans that are not linked to foreign currencies;

(viii) receivables arising from loans that have not been granted by using third parties' funds;

(ix) receivables arising from loans that have not been granted through the issue of mortgage bonds (*cartelle fondiarie*);

(x) receivables arising from mortgage loans which are fully disbursed;

(xi) receivables arising from mortgage loans which do not provide for any subsidy or other benefit in relation to principal or interest (*mutui agevolati*);

(xii) receivables arising from mortgage loans in relation to which the debtors are not employees of companies which are part of the Intesa Sanpaolo Group, or jointly (*in cointestazione*) with them;

or

(c) in case of Receivables arising from Public Loans:

Receivables whose debtors or guarantors (pursuant to a "guarantee valid for the purpose of credit risk mitigation" (*garanzia valida ai fini della mitigazione del rischio di credito*), as defined by Article 1, paragraph 1, lett. h) of the MEF Decree) are:

(i) public administrations of Eligible States, including therein any Ministries, municipalities (*enti pubblici territoriali*), national or local entities and other public bodies, which attract a risk weighting factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement;

(ii) public administrations of States other than Eligible States which attract a risk weighting factor equal to 0 per cent. under the "Standardised Approach" to credit risk measurement,

(iii) municipalities and national or local public bodies not carrying out economic activities (*organismi pubblici non economici*) of States other than Eligible States which attract a risk weight factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement;

Eligible States shall mean any States belonging to the European Economic Space and Switzerland.

Standardised Approach is the approach to credit risk measurements as defined under Directive 2006/48/EC.

All Receivables included in any relevant Portfolio shall also comply with the Specific Criteria set out under the relevant Transfer Agreement.

Each of the Public Securities included in any Portfolio shall comply, as the relevant Selection Date, with all the following characteristics:

securities issued or guaranteed by the public entities which are (a) public administrations of Eligible States, including therein any Ministries, municipalities (*enti pubblici territoriali*), national or local entities and other public bodies, which attract a risk weighting factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement; (b) public administrations of States other than Eligible States which attract a risk weighting factor equal to 0 per cent. under the "Standardised Approach" to credit risk measurement, (c)

municipalities and national or local public bodies not carrying out economic activities (*organismi pubblici non economici*) of States other than Eligible States which attract a risk weight factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement.

Integration Assets In accordance with Article 2, Paragraph 3, numbers 2 and 3 of the MEF Decree and the BoI OBG Regulations, **Integration Assets** shall include:

(i) deposits with a bank having its registered office in an Eligible State or in a State which attract a risk weight factor equal to 0 per cent. under the "standardised approach" to credit risk measurement;

(ii) securities issued by a bank having its registered office in an Eligible State or in a State which attract a risk weight factor equal to 0 per cent. under the "standardised approach" to credit risk measurement which have a residual maturity not longer than one year.

Integration through the inclusion of Integration Assets shall be allowed up to but not exceeding the Integration Assets Limit. Integration (whether through Integration Assets or through originally Eligible Assets) shall be allowed for the purpose of complying with the Mandatory Tests.

Eligible States shall mean any States belonging to the European Economic Space, Switzerland and any other State attracting a zero per cent. risk weight factor in accordance with the Bank of Italy's prudential regulations for banks-standardised approach.

standardised approach is the approach to credit risk measurements as defined under Directive 2006/48/EC.

Excluded Assets On the basis of the information provided by the Servicers and in accordance with the provisions of the Cash Management and Agency Agreement, the Calculation Agent shall identify the Integration Assets in excess of the Integration Assets Limit to be excluded from the Eligible Portfolio (the **Excluded Assets**), and the corresponding portion of the hedging arrangements, if any, to be excluded from the calculation of the Tests with the objective of obtaining a combination of Integration Assets included in the Eligible Portfolio, net of exclusions, that would allow compliance with the Tests, if possible.

On the basis of the information provided by the Calculation Agent, the Servicers may sell the Excluded Assets and the Cash Manager shall invest the amounts deriving from such sale in Eligible Assets or Eligible Investments.

Tests In accordance with the Portfolio Administration Agreement and the provisions of the MEF Decree, for so long as any Covered Bond remains outstanding and provided that no Issuer Event of Default has occurred, the Issuer shall procure that, on a continuing basis (provided that such obligation shall be deemed to be complied with if the following mandatory tests are satisfied on each Calculation Date and/or on each other date on which those mandatory tests are to be carried out pursuant to the provisions of the Portfolio Administration Agreement and the other Transaction Documents), the following mandatory tests are satisfied and verified on each Calculation Date or any other date on which the verification of the Mandatory Tests is required pursuant to the Transaction Documents

(i) the Nominal Value of the Portfolio shall be greater than or equal to the aggregate Outstanding Principal Balance of all Series of Covered Bonds (the **Nominal Value Test**);

(ii) the aggregate Net Present Value of (i) the Eligible Portfolio and (ii) each Asset Swap and Liability Swap, net of the transaction costs to be borne by the Covered Bond Guarantor (including the payments of any nature expected to be borne or due with respect to any Swap Agreement) shall be greater than or equal to the Net Present Value of all Series of the outstanding Covered Bonds (the **NPV Test**);

(iii) the Net Interest Collections from the Eligible Portfolio shall be greater than or equal to the Interest Payments (the **Interest Coverage Test**).

Moreover, in accordance with the Portfolio Administration Agreement, for so long as any Covered Bond remains outstanding and following the occurrence of an Issuer Event of Default, and service of a Notice to Pay by the Representative of the Covered Bondholders, the Issuer shall procure that, on a continuing basis (provided that such obligation shall be deemed to be complied with if the following test is satisfied on each Calculation Date and/or on each other date on which that test is to be carried out pursuant to the provisions of the Portfolio Administration Agreement and the other Transaction Documents), the following test is satisfied and verified on each Calculation Date:

(iv) the Amortisation Test Aggregate Portfolio Amount shall be greater than or equal to the Outstanding Principal Balance of the Covered Bonds (the **Amortisation Test** and, together with the Mandatory Tests, the **Tests**).

Compliance with the Tests will be verified by the Calculation Agent on each Calculation Date and on any other date on which the verification of the Tests is required pursuant to the Transaction Documents, and subsequently checked by the Asset Monitor in accordance with the provisions of the Asset Monitor Agreement.

In addition to the above, following the occurrence of a breach of the Mandatory Tests, based on the information provided by the Servicers with reference to the last day of each preceding calendar month (starting from the date on which such breach has been notified, and until 6 (six) months after the date on which such breach has been cured) the Calculation Agent shall verify compliance with the Mandatory Tests not later than the thirty-fifth calendar day following the end of each preceding calendar month.

For a detailed description of the Tests see the section headed "*Credit Structure – Tests*".

Breach of the Tests

In order to cure a breach of the Mandatory Tests:

(a) the Sellers shall sell sufficient Eligible Assets or Integration Assets to the Covered Bond Guarantor in accordance with the Master Transfer Agreement as soon as possible upon receipt of the notice given to it pursuant to the Portfolio Administration Agreement, and in any case no later than the Calculation Date immediately following the notification of such breach, and shall grant the funds necessary for payment of the purchase price of such Eligible Assets or Integration Assets to the Covered Bond Guarantor in accordance with the Subordinated Loan Agreement including, if necessary, by increasing the Maximum Amount of the Subordinated Loan; or

(b) following a failure by any of the Sellers to cure the Mandatory Tests in accordance with paragraph (a) above, or following the occurrence of one of the events indicated in Clause 20.2 (*Cause di Estinzione*

dell'Obbligo di Acquisto da un singolo Cedente), (a) (*Inadempimento di obblighi da parte dei Cedenti*), (b) (*Violazione delle dichiarazioni e garanzie da parte dei Cedenti*), (c) (*Mutamento sostanzialmente pregiudizievole*) and (d) (*Crisi*) of the Master Transfer Agreement, the other Seller and/or Additional Sellers (if any) shall sell sufficient Eligible Assets or Integration Assets to the Covered Bond Guarantor in accordance with the Portfolio Administration Agreement as soon as possible, and in any case no later than the Calculation Date immediately following the notification of such breach, and shall grant the funds necessary for payment of the purchase price of such Eligible Assets or Integration Assets to the Covered Bond Guarantor in accordance with the subordinated loan agreement to be entered into with any such Additional Seller pursuant to the Portfolio Administration Agreement,

in an aggregate amount sufficient to ensure that the Mandatory Tests are met as soon as practicable, and, in the event of sale of Integration Assets prior to the occurrence of an Issuer Event of Default, subject to the Integration Assets Limit.

A breach of any of the Mandatory Tests which is not remedied by the Calculation Date immediately following the notification of such breach constitutes an Issuer Event of Default.

A breach of the Amortisation Test constitutes a Covered Bond Guarantor Event of Default.

Role of the Asset Monitor

The Asset Monitor will verify the calculations performed by the Calculation Agent in respect of the Tests, subject to receipt of the relevant information from the Calculation Agent. The Asset Monitor will also perform the other activities provided for under the Asset Monitor Agreement.

Sale of Selected Assets following the occurrence of an Article 74 Event or an Issuer Event of Default

Following the service of an Article 74 Notice to Pay (which has not been withdrawn) or of a Notice to Pay and prior to the occurrence of any Covered Bond Guarantor Event of Default, if necessary in order to effect timely payments under the Covered Bonds, as determined by the Calculation Agent, the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, in the name and on behalf of the Covered Bond Guarantor, shall sell Selected Assets in accordance with the Portfolio Administration Agreement, subject to any pre-emption right of the Sellers or the Additional Sellers (if any) pursuant to the relevant Master Transfer Agreement. The proceeds of any such sale shall be credited to the Investment Account.

5. THE TRANSACTION DOCUMENTS

Master Transfer Agreement

On 31 May 2012, the Sellers and the Covered Bond Guarantor entered into the Master Transfer Agreement (as subsequently amended), pursuant to which the Sellers assigned and transferred the Initial Portfolios to the Covered Bond Guarantor, without recourse (*pro soluto*), in accordance with Law 130. Pursuant to the Master Transfer Agreement, the Covered Bond Guarantor agreed to pay (i) Intesa Sanpaolo a purchase price of Euro 7,893,559,068.40 and (ii) Banco di Napoli S.p.A. a purchase price of Euro 5,053,574,466.51 respectively. Furthermore, the Sellers and the Covered Bond Guarantor agreed that the Sellers may, from time to time, assign and transfer, without recourse (*pro soluto*), Further Portfolios to the Covered Bond Guarantor. Under the Master Transfer Agreement, the Sellers granted to the Covered Bond Guarantor certain representations and warranties in relation to, *inter alia*,

itself, the Initial Portfolios and any further Eligible Assets and/or Integration Assets which shall be included in the Portfolios (see the section headed "*The Portfolio*" and paragraph headed "*Master Transfer Agreement*" under the section headed "*Description of the Transaction Documents*").

Subordinated Loan Agreements

Under the terms of the Subordinated Loan Agreements, the Sellers granted the Subordinated Loan to the Covered Bond Guarantor, for a maximum amount specified under the relevant Subordinated Loan Agreement (the **Maximum Amount**), or such other amount which will be notified by the Sellers, as subordinated loan providers, to the Covered Bond Guarantor in accordance with the terms of the Subordinated Loan Agreement, as amended from time to time. Under the provisions of the Subordinated Loan Agreement, the Sellers shall make advances to the Covered Bond Guarantor in amounts equal to the relevant price of the relevant Portfolio transferred from time to time to the Covered Bond Guarantor (see paragraph headed "*Subordinated Loan Agreement*" under the section headed "*Description of the Transaction Documents*").

Covered Bond Guarantee

Under the terms of the Covered Bond Guarantee, the Covered Bond Guarantor issued a guarantee securing the payment obligations of the Issuer under the Covered Bonds, in accordance with the provisions of Law 130 and of the MEF Decree (see paragraph headed "*Covered Bond Guarantee*" under the section headed "*Description of the Transaction Documents*").

Servicing Agreement

Under the terms of the Servicing Agreement, *inter alia*, (i) the Servicers have agreed to administer and service the Receivables (with the exception of Defaulted Receivables classified as *in sofferenza*) and the Securities and to carry out collection activities relating to the Receivables and the Securities, on behalf of the Covered Bond Guarantor; (ii) the Master Servicer has agreed to provide certain reporting services in relation to the Receivables and the Securities and (iii) the Special Servicers have agreed to administer and service Defaulted Receivables classified as *in sofferenza*.

The Servicers have also agreed to be responsible for verifying that the transaction complies with the law and this Base Prospectus, in accordance with the requirements of Law 130.

The Master Servicer has undertaken to prepare and submit monthly and quarterly reports to, *inter alios*, the Covered Bond Guarantor, the Administrative Services Provider and the Calculation Agent, in the form set out in the Servicing Agreement, containing information as to all the amounts collected from time to time by the Covered Bond Guarantor in respect of the Portfolios as principal, interest and/or expenses and any payment of damages, as a result of the activity of the Servicers and/or the Special Servicers pursuant to the Servicing Agreement during the preceding Collection Period. The reports will provide the primary source of information relating to the Servicers' and the Special Servicers' activity during the period, including, without limitation, a description of the Portfolios (outstanding amount, principal and interest), information relating to delinquencies, defaults and collections during the Collection Period as well as asset performance analysis (see paragraph headed "*Servicing Agreement*" under the section headed "*Description of the Transaction Documents*").

Administrative Services Agreement

Under the terms of the Administrative Services Agreement, the Administrative Services Provider has agreed to provide the Covered Bond Guarantor with a number of administrative services, including keeping of the corporate books and of the accounting and tax registers (see paragraph headed "*Administrative Services Agreement*" under the section headed "*Description of the Transaction*

Documents").

Intercreditor Agreement

Under the terms of the Intercreditor Agreement, the parties thereto agreed that all the Available Funds of the Covered Bond Guarantor will be applied in or towards satisfaction of the Covered Bond Guarantor's payment obligations towards the Covered Bondholders as well as the Secured Creditors, in accordance with the relevant Priorities of Payments provided for under the Intercreditor Agreement.

According to the Intercreditor Agreement, the Representative of the Covered Bondholders will, subject to a Covered Bond Guarantor Event of Default having occurred, ensure that all the Available Funds are applied in or towards satisfaction of the Covered Bond Guarantor's payment obligations towards the Covered Bondholders as well as the Secured Creditors, in accordance with the Post-Guarantor Default Priority of Payments provided in the Intercreditor Agreement.

The obligations owed by the Covered Bond Guarantor to each of the Covered Bondholders and each of the Secured Creditors will be limited recourse obligations of the Covered Bond Guarantor. The Covered Bondholders and the Secured Creditors will have a claim against the Covered Bond Guarantor only to the extent of the Available Funds, in each case subject to and as provided for in the Intercreditor Agreement and the other Transaction Documents (see paragraph headed "*Intercreditor Agreement*" under the section headed "*Description of the Transaction Documents*").

Cash Management and Agency Agreement

Under the terms of the Cash Management and Agency Agreement, the Account Banks, the Paying Agent, the Luxembourg Listing Agent, the Servicers, the Administrative Services Provider and the Calculation Agent will provide the Covered Bond Guarantor with certain calculation, notification and reporting services together with account handling and cash management services in relation to monies from time to time standing to the credit of the Accounts (see paragraph headed "*Cash Management and Agency Agreement*" under the section headed "*Description of the Transaction Documents*").

Asset Monitor Agreement

Under the terms of the Asset Monitor Agreement, the Asset Monitor will conduct independent tests in respect of the calculations performed by the Calculation Agent for the Tests, with a view to verifying the compliance by the Covered Bond Guarantor with such tests (see paragraph headed "*Asset Monitor Agreement*" under the section headed "*Description of the Transaction Documents*").

Portfolio Administration Agreement

Under the terms of the Portfolio Administration Agreement, *inter alia*, the Issuer has undertaken certain obligations with respect to the replenishment of the Portfolios in order to cure a breach of the Mandatory Tests (see paragraph headed "*Portfolio Administration Agreement*" under the section headed "*Description of the Transaction Documents*").

Quotaholders' Agreement

Under the terms of the Quotaholders' Agreement, the Quotaholders have undertaken certain obligations in relation to the management of the Covered Bond Guarantor. In addition, Stichting Viridis 2 has granted a call option in favour of Intesa Sanpaolo to purchase from Stichting Viridis 2, and Intesa Sanpaolo has granted a put option in favour of Stichting Viridis 2 to sell to Intesa Sanpaolo, the quota of the Issuer held by Stichting Viridis 2 (see paragraph headed "*Quotaholders' Agreement*" under the section headed "*Description of the Transaction Documents*").

Pledge Agreement

Under the terms of the Pledge Agreement, the Covered Bond Guarantor will pledge in favour of the Covered Bondholders and the Secured Creditors all

	monetary claims and rights and all amounts payable from time to time (including payment for claims, indemnities, damages, penalties, credits and guarantees) to which the Covered Bond Guarantor is entitled pursuant to, or in relation with, the Italian Law Transaction Documents (see paragraph headed "*Pledge Agreement*" under the section headed "*Description of the Transaction Documents*").
Deed of Charge and Assignment	Under the terms of the Deed of Charge and Assignment, the Covered Bond Guarantor will assign by way of security to and charge in favour of the Representative of the Covered Bondholders (acting in its capacity as security trustee for itself and on trust for the Covered Bondholders and the Secured Creditors), all of its rights, title, interest and benefit from time to time in and to the English Law Transaction Documents (see paragraph headed "*Deed of Charge and Assignment*" under the section headed "*Description of the Transaction Documents*").
Dealer Agreement	Under the terms of the Dealer Agreement, the Dealers have been appointed as such by the Issuer. The Dealer Agreement contains, *inter alia*, provisions for the resignation or termination of appointment of any of the existing Dealers and for the appointment of additional or other dealers either generally in respect of the Programme or in relation to a particular Series of Covered Bonds (see paragraph headed "*Dealer Agreement*" under the section headed "*Description of the Transaction Documents*").
Subscription Agreement	Under the terms of the Subscription Agreement, the Relevant Dealers will agree to subscribe for the relevant Series of Covered Bonds and pay the Issue Price subject to the conditions set out therein (see paragraph headed "*Subscription Agreement*" under the section headed "*Description of the Transaction Documents*").
Swap Agreements	The Covered Bond Guarantor may enter into: (i) one or more Liability Swaps, in order to hedge certain interest rate and/or, if applicable, currency exposures in relation to its obligations under the Covered Bonds, and (ii) one or more Asset Swaps in order to hedge the interest rate risks and/or, if applicable, the currency risks related to the transfer of each Portfolio (the Liability Swaps and the Asset Swaps, together the **Swap Agreements**). Each of the Swap Agreements is documented by the 1992 ISDA Master Agreement (Multicurrency-Cross Border) and a Schedule thereto, as published by the International Swap and Derivatives Association, Inc. (**ISDA**), as supplemented by a 1995 Credit Support Annex (English Law) published by ISDA, and the relevant confirmation, all governed by English law.
Swap Service Agreements	The Covered Bond Guarantor has entered into, and may enter from time to time into, certain mandate agreements with the Swap Service Providers, for the supply to the Covered Bond Guarantor of certain services due under the Swap Agreements pursuant to the EMIR Regulation.
French Law Security Document	Under the French Law Security Document, the Covered Bond Guarantor has pledged the amounts standing to the credit of the each of the CACIB French Cash Accounts and the CACIB French Securities Accounts in favour of the Representative of the Covered Bondholders.
Master Definitions Agreement	Under the Master Definitions Agreement, the parties thereto have agreed upon the definitions of certain terms utilised in the Transaction Documents (see paragraph headed "*Master Definitions Agreement*" under the section headed "*Description of the Transaction Documents*").
Provisions of	The Covered Bondholders are entitled to the benefit of, are bound by, and are

Transaction Documents	deemed to have notice of, all provisions of the Transaction Documents applicable to them. In particular, each Covered Bondholder, by reason of holding a Covered Bond, recognises the Representative of the Covered Bondholders as its representative and accepts to be bound by the terms of each of the Transaction Documents signed by the Representative of the Covered Bondholders as if such Covered Bondholder was a signatory thereto.

DESCRIPTION OF THE ISSUER

History and organisation of the Intesa Sanpaolo Group

Intesa Sanpaolo Origins

Intesa Sanpaolo is the result of the merger by incorporation of Sanpaolo IMI S.p.A. with Banca Intesa S.p.A. (effective 1 January 2007).

Banca Intesa S.p.A.

Banca Intesa S.p.A. was originally established in 1925 under the name of La Centrale and invested in the business of the production and distribution of electricity. After the nationalisation of companies in this sector in the early 1960s, the company changed its name to La Centrale Finanziaria Generale, acquiring equity investments in various companies in the banking, insurance and publishing sector. The company merged by incorporation with Nuovo Banco Ambrosiano in 1985 and assumed its name and constitutional objects. Following the acquisition of Cassa di Risparmio delle Provincie Lombarde S.p.A. (**Cariplo**) in January 1998 the Intesa Sanpaolo Group name was changed to Gruppo Banca Intesa. Then, in 2001, Banca Commerciale Italiana S.p.A. was merged into the Gruppo Banca Intesa and the group's name was changed to "Banca Intesa Banca Commerciale Italiana S.p.A.". On 1 January 2003, the corporate name was changed to "Banca Intesa S.p.A.".

Sanpaolo IMI S.p.A.

Sanpaolo IMI S.p.A was formed in 1998 through the merger of Istituto Mobiliare Italiano S.p.A. (**IMI**) and Istituto Bancario San Paolo di Torino S.p.A. (**Sanpaolo**) –Sanpaolo originated from the "Compagnia di San Paolo" brotherhood, which was set up in 1563 to help the needy. The "Compagnia di San Paolo" began undertaking credit activities and progressively developed into a banking institution during the nineteenth century, becoming a public law credit institution (*Istituto di Credito di Diritto Pubblico*) in 1932. Between 1960 and 1990, Sanpaolo expanded its network nationwide through a number of acquisitions of local banks and medium-sized regional banks, ultimately reaching the level of a multifunctional group of national importance in 1991 after its acquisition of Crediop. On 31 December 1991, Sanpaolo became a stock corporation (*società per azioni*) with the name Istituto Bancario San Paolo di Torino Società per Azioni.

IMI was established as a public law entity in 1931 and during the 1980s it developed its specialist credit and investment banking services and, with Banca Fideuram, its professional asset management and financial consultancy services. IMI became a joint stock corporation (*società per azioni*) in 1991.

The merger between Banca Intesa and Sanpaolo IMI and the creation of Intesa Sanpaolo S.p.A.

The boards of directors of Banca Intesa and Sanpaolo IMI unanimously approved the merger of Sanpaolo IMI with Banca Intesa on 12 October 2006 and the merger became effective on 1 January 2007. The surviving entity changed its name to Intesa Sanpaolo S.p.A., the parent company of the Intesa Sanpaolo Group.

Legal Status

Intesa Sanpaolo is a company limited by shares, incorporated in 1925 under the laws of Italy and registered with the Companies' Registry of Turin under registration number 00799960158. It is also registered on the National Register of Banks under No. 5361 and is the parent company of "Gruppo Intesa Sanpaolo". Intesa Sanpaolo operates subject to the Banking Law.

Registered Office

Intesa Sanpaolo's registered office is at Piazza San Carlo 156, 10121 Turin and its telephone number is +39 0115551. Intesa Sanpaolo's secondary office is at Via Monte di Pietà 8, 20121 Milan.

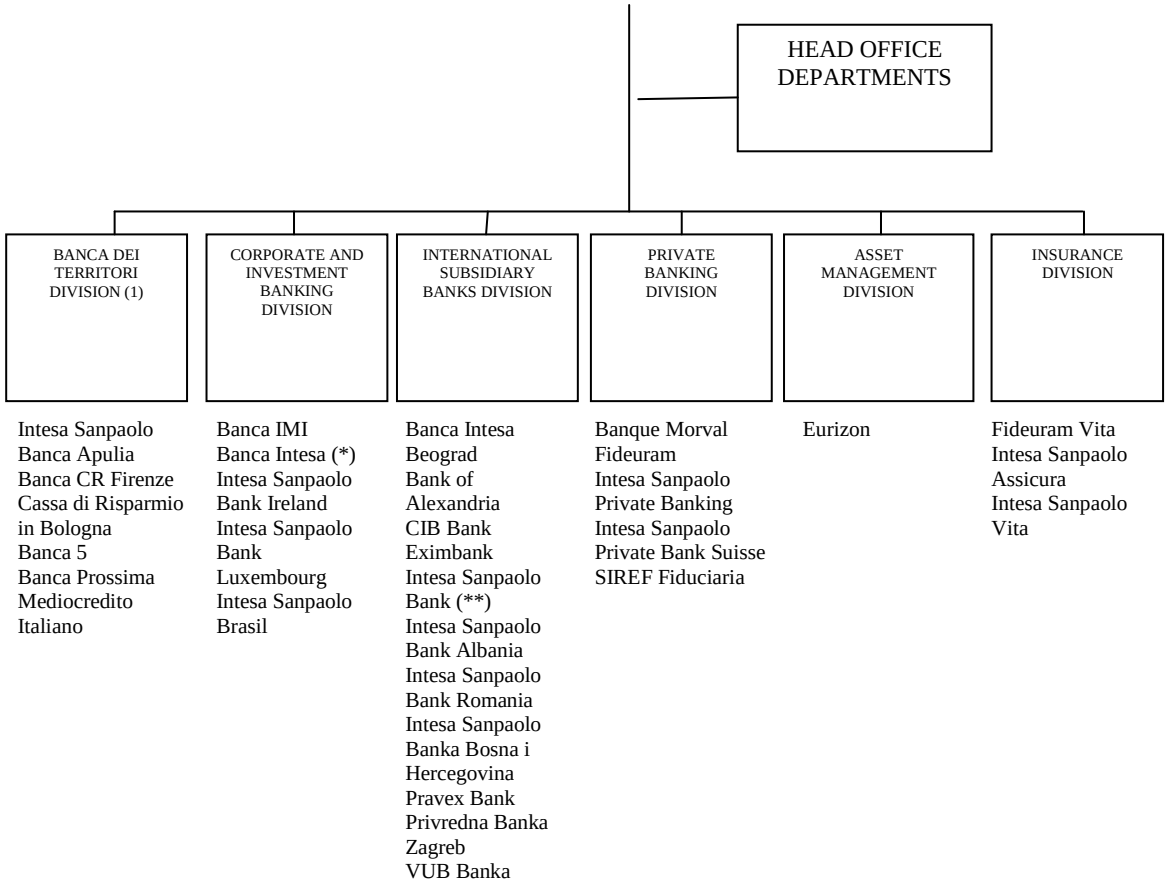
Objects

The objects of the Intesa Sanpaolo are deposit-taking and the carrying-on of all forms of lending activities, including through its subsidiaries. Intesa Sanpaolo may also, in compliance with laws and regulations applicable from time to time and subject to obtaining the required authorisations, provide all banking and financial services, including the establishment and management of open-ended and closed-ended supplementary pension schemes, as well as the performance of any other transactions that are incidental to, or connected with, the achievement of its objects.

Share capital

As at 26 November 2018, Intesa Sanpaolo's issued and paid-up share capital amounted to € 9,085,469,851.64 divided into 17,509,356,966 ordinary shares without nominal value. Since 26 November 2018, there has been no change to Intesa Sanpaolo's share capital.

Organisational Structure as at 3 December 2018



(1) *Domestic commercial banking*
(*) *Russian Federation*
(**) *Slovenia*

The Intesa Sanpaolo Group, with 11.9 million customers and approximately 4,400 branches in Italy, is the country's leading banking group. It is also one of the top banking groups in Europe. The Intesa Sanpaolo Group is the leading provider of financial products and services to both households and businesses in Italy.

The Group has a strategic international presence, with approximately 1,000 branches and 7.5 million customers. It is among the top players in several countries in Central Eastern Europe and in the Middle East and North Africa, through its local subsidiary banks: the Intesa Sanpaolo Group ranks first in Serbia, second in Croatia and Slovakia, fourth in Albania, fifth in Moldova, sixth in Egypt and Bosnia and Herzegovina and seventh in Hungary and Slovenia.

The Intesa Sanpaolo Group operates through six divisions:

a) The **Banca dei Territori division**: focus on the market and centrality of the territory for stronger relations with individuals, small and medium-sized businesses and non-profit entities. The division includes the Italian subsidiary banks and the activities in industrial credit, leasing and factoring carried out through Mediocredito Italiano and in instant banking through Banca 5.

b) The **Corporate and Investment Banking division**: a global partner which supports, taking a medium-long term view, the balanced and sustainable development of corporates and financial institutions, both nationally and internationally. Its main activities include capital markets and investment banking carried out through Banca IMI. The division is present in 25 countries where it facilitates the cross-border activities of its customers through a specialist network made up of branches, representative offices, and subsidiary banks focused on corporate banking. The division operates in the public finance sector as a global partner for public administration.

c) The **International Subsidiary Banks division**: includes the following commercial banking subsidiaries: Intesa Sanpaolo Bank Albania in Albania, Intesa Sanpaolo Banka Bosna i Hercegovina in Bosnia and Herzegovina, Privredna Banka Zagreb in Croatia, the Prague branch of VUB Banka in the Czech Republic, Bank of Alexandria in Egypt, Eximbank in Moldova, CIB Bank in Hungary, Intesa Sanpaolo Bank Romaniain Romania, Banca Intesa Beograd in Serbia, VUB Banka in Slovakia and Intesa Sanpaolo Bank in Slovenia and Pravex Bank in Ukraine.

d) The **Private Banking division**: serves the customer segment consisting of Private clients and High Net Worth Individuals with the offering of products and services tailored for this segment. The division includes Fideuram - Intesa Sanpaolo Private Banking, with about 6,057 private bankers.

e) The **Asset Management division**: asset management solutions targeted at the Intesa Sanpaolo Group's customers, commercial networks outside the Intesa Sanpaolo Group, and the institutional clientele. The division includes Eurizon, with approximately 251 billion Euro of assets under management.

f) The **Insurance division:** insurance and pension products tailored for the Intesa Sanpaolo Group's clients. The division includes Intesa Sanpaolo Vita, Fideuram Vita, and Intesa Sanpaolo Assicura direct deposit and with technical reserves of approximately 152 billion Euro.

Intesa Sanpaolo in the last two years

Intesa Sanpaolo in 2017 – highlights

The Atlante Fund and the Atlante II Fund

On 27 January 2017, Quaestio announced that it had signed a memorandum of understanding, on behalf of the Atlante II Fund, for the acquisition of a €2.2 billion portfolio of non-performing loans of Nuova Banche Marche S.p.A., Nuova Banca dell'Etruria S.p.A. and Nuova Cassa di Risparmio di

Chieti di S.p.A. Atlante II Fund's intervention will consist of acquiring the mezzanine tranche and part of the junior tranche issued by a securitisation vehicle that will acquire the portfolio of non-performing loans from said banks, arising from the contribution to REV Gestione Crediti S.p.A. of bad loans in November 2015. The investment of the Atlante II Fund will come to a maximum of €515 million net of at least €200 million of loans.

In the second quarter of 2017, the Atlante Fund made a fifth and sixth call, raising 280 million euro, of which 56 million euro provided by Intesa Sanpaolo, to fund the investment operations of the Atlante II Fund (see below). Including the payments made in the second quarter of 2017, a total of 87.76% of the original commitments subscribed by the investors have been called up.
As at 30 June 2017, Intesa Sanpaolo had paid in a total of 742 million euro and had a residual commitment to the Atlante Fund of 103 million euro.
With regard to the Venetian Banks, on 25 June 2017 the Ministry for the Economy and Finance initiated the compulsory administrative liquidation proceedings for the two banks, as contemplated by the Consolidated Law on Banking, following the issue by the President of the Italian Republic of Law Decree 99 of 25 June 2017 concerning "Urgent provisions for the compulsory administrative liquidation proceedings of Banca Popolare di Vicenza S.p.A. and Veneto Banca S.p.A.". At the same time, Intesa Sanpaolo signed a contract with the liquidators concerning the acquisition, for a token price of 1 euro, of certain assets and liabilities belonging to the two banks. The placement of Banca Popolare di Vicenza and Veneto Banca in liquidation effectively voided the claims held by the Atlante Fund on the banks' capital. On 20 July 2017, the Atlante Fund announced that with the cancellation of the value of the Venetian bank investments, the unit value of its units was 78,100.986 euro, determined exclusively by the investment in the Atlante II Fund (plus a residual cash component). The valuations made by the expert appraiser engaged by the asset management company, including recent investments made by the Atlante II Fund, estimate the current value of the units held by Atlante to be in line with the subscription price.
As a result, the fair value as at 30 June 2017 of the stake held by Intesa Sanpaolo in the Atlante Fund was approximately 66 million euro (including the investment in the Atlante II Fund and the residual cash component), and an impairment loss of 449 million euro (301 million euro net of tax) was recognised in the income statement for the first half of 2017. Considering the 227 million-euro impairment loss posted in the income statement for 2016, the Atlante Fund has generated a comprehensive charge of 676 million euro for Intesa Sanpaolo, equal to 91% of the total amount paid in to date.
Finally, with the publication of the NAV of the Fund as at 30 June 2017, Quaestio Capital Management SGR announced that it was assessing the opportunity of liquidating the Atlante Fund, an option which will be analysed and discussed with the representatives of the investors.

Acquisition of certain assets and liabilities of Banca Popolare di Vicenza and Veneto Banca

Intesa Sanpaolo signed a contract, effective as of 26 June 2017, with the liquidators of Banca Popolare di Vicenza S.p.A. ("Banca Popolare di Vicenza") and Veneto Banca S.p.A. ("Veneto Banca") concerning the acquisition, for a token price of €1, of certain assets and liabilities and certain legal relationships (the "Aggregate Set") of the two banks. The latter were placed into compulsory administrative liquidation on 25 June 2017, as envisaged by the Consolidated Law on Banking and Decree Law 99 of 25 June 2017 concerning "Urgent provisions for the compulsory administrative liquidation proceedings of Banca Popolare di Vicenza S.p.A. And Veneto Banca S.p.A." (the "Venetian Banks Decree").

Intesa Sanpaolo was awarded the contract through a transparent procedure involving six potential buyers. The outcome of the competitive procedure was announced on Wednesday 21 June 2017. The Bank's bid proved the better of two bids, in its ability to ensure business continuity and minimise the components left with the two banks in compulsory administrative liquidation.

The intervention of the Bank made it possible to avoid the serious social consequences that would have otherwise derived from an "atomistic" compulsory administrative liquidation of the two banks.

This intervention will safeguard jobs at the banks involved, the savings of around two million households, the activities of around 200,000 businesses financially supported and, therefore, the jobs of three million people in the areas which record the country's highest economic growth rate. Without the deal, the Interbank Deposit Guarantee Fund would have been required to provide an upfront outlay of over €10 billion, to be recovered from future liquidation proceeds. Given the lack of resources immediately available to the Interbank Deposit Guarantee Fund, the banking system would have had to cover a large part of the funds needed to reimburse deposit holders in an extremely short amount of time, and the State would have had to cover the immediate exercise of the guarantee on liabilities undertaken by the two banks for a total amount of approximately €8.6 billion.

The Bank acquired an Aggregate Set which excludes NPLs (bad loans, unlikely-to-pay loans and past due exposures), subordinated bonds issued, as well as shareholdings and other legal relationships that the Bank does not consider functional to the acquisition. The Aggregate Set of acquisition includes, in addition to the selected assets and liabilities of Banca Popolare di Vicenza and Veneto Banca (as well the international branches of the latter, located in Romania), and subject to approval of the related authorisations, the shareholdings in Banca Apulia S.p.A. (excluding the shareholdings held by the latter in Apulia Pronto Prestito S.p.A. and Apulia Previdenza S.p.A.), in Banca Nuova S.p.A., in SEC Servizi S.c.p.a., in Servizi Bancari S.c.p.a., and in the banks located in Moldova, Croatia, and Albania.

In addition, the Aggregate Set of acquisition includes high-risk performing loans of around €4 billion. However, the Bank will have the right to give these back to the banks in compulsory administrative liquidation, should certain conditions occur, during the period up to the approval of the financial statements for as at and for the year ended 31 December 2020, requiring that these loans be classified as bad loans or unlikely-to-pay loans.

The Aggregate Set does not include a corresponding equity component, given that the entire shareholders' equity of the two banking groups is subject to the compulsory administrative liquidation procedure. The assets and liabilities transferred will be balanced by a loan backed by the government (to be repaid over 5 years at an interest rate of around 1%) granted by the Bank to the banks in compulsory administrative liquidation. The amount of that loan, and of the loans that will be granted to the subsidiary banks for the transfer of bad loans, unlikely-to-pay loans, and past due exposures and of the shareholdings not functional to the transaction, was negotiated and set at a provisional amount of €5,351 million (based on the balance sheet of the operations as at 31 March 2017). If at the end of the due diligence process, as reported further on, the amount necessary to ensure that the transferred assets and liabilities balance exceeds the loan amount, the excess part will be backed by a state guarantee for an amount of up to €6,351 million.

The terms and conditions of the contract aim to ensure that the acquisition by the Bank is fully neutral in terms of the Intesa Sanpaolo Group's Common Equity Tier 1 ratio and dividend policy. Specifically, they provide for:

- a public cash contribution, to offset the impact on the capital ratios. Its size will lead to a phased-in Common Equity Tier 1 ratio of 12.5% to the risk-weighted assets (RWA) acquired. This contribution, which amounts to €3.5 billion not subject to taxation, was recorded as income in the income statement, in accordance with the IAS 20 accounting standard, and was assigned to the Bank on 26 June 2017;

- an additional public cash contribution to cover integration and rationalisation charges in relation to the acquisition. These charges include those relating to the closure of around 600 branches and the use of the solidarity allowance mechanism in relation to the exit, on a voluntary basis, of around 3,900 people of the Group resulting from the acquisition. These charges also relate to other actions to be taken to safeguard jobs, such as redeploying and retraining people. Also this contribution, which amounts to €1.285 billion not subject to taxation, was recorded as income in the income statement, in accordance with the IAS 20

accounting standard, and was assigned on 26 June 2017. This amount was set aside in a specific fund, considering the tax effects related to its use, and is therefore neutral for the year's net income; and

- public guarantees equal to €1.5 billion after tax, in order to sterilise risks, obligations and claims against The Bank due to events occurring prior to the sale or relating to assets/liabilities or relationships not included among those transferred. In any case, the banks in compulsory administrative liquidation will be liable for damages that may derive from past disputes and from disputes relating to the rules regulating the purchase of own shares and/or investment services. This includes disputes brought by parties who participated/did not participate in, or were excluded from the so-called "Offers for Settlement" and from "Welfare Incentives".

The Venetian Banks Decree introduced specific tax rules governing the transfer to the Bank of the assets and liabilities of Banca Popolare di Vicenza and Veneto Banca. The rules are substantially designed to ensure for the acquiring bank a limited "continuity" in the tax treatment of the subjective positions of the sellers (as regard tax credits from the conversion of deferred tax assets (**DTAs**), the tax value of the assets, liabilities, and rights included in the sets acquired, income components with deferred taxation, tax losses, and the guarantee fees for non-eligible DTAs), and the "neutrality" of transfers and public contributions, as a result of which they will not generate tax liabilities for the acquiring bank.

Specifically:

- tax and non-tax assets and liabilities are transferred to the acquiring bank at the tax value they had for the sellers (in practice, at the effective date of the transfer, the acquiring bank is assigned the same tax position held by the sellers);

- tax credits deriving from the conversion of DTAs are transferred to the acquiring bank;

- similarly, the tax losses of the sellers are transferred to the acquiring bank;

- the transfer of the assets and liabilities is not subject to VAT and subject to a fixed registration, mortgage and cadastral tax of €200; and

- the contributions paid to the acquiring bank by the Ministry for the Economy and Finance to offset the impact on the capital ratios and support corporate restructuring measures are non-taxable for IRES and IRAP purposes, whereas the expenses incurred by the acquiring bank for the aforementioned restructuring will be deductible for tax purposes.

As regards anti-trust authorisations, on 10 July 2017 the Italian Competition Authority announced its decision not to investigate the arrangement, thereby giving its clearance for the deal.

With reference to the banking authorisations required to acquire control over the shareholdings of Banca Popolare di Vicenza and Veneto Banca, the terms set to formulate the offer and execute the contract did not allow the parties to ask and obtain from the European Central Bank, within 30 June 2017, the necessary authorisations to transfer the control and The Bank agreed to proceed with this transfer, on the assumption that it will have the possibility of returning the shareholdings whose transfer is not authorised and be completely indemnified from any and all negative effect as a consequence of the circumstance in which the transfer not previously authorised will be finalised.

Furthermore, should these authorisations not be obtained or be obtained with imposition of conditions or charges for the Bank, the latter will have the right to immediately return the shareholdings to the banks under compulsory administrative liquidation and with full indemnification of any negative effect deriving from the Bank maintaining these shareholdings and returning them.

In addition, with reference to the voting rights in the subsidiary banks, the Bank may not exercise its vote at meetings and intervene in their management and in the replacement of the corporate bodies until the authorisations are obtained, remaining at the same time fully indemnified from any ensuing negative effect or any effect in any case connected to their management as well as to the replacement (subject to possible removal) of the members of the management and control bodies of these banks. Therefore, when preparing the Half-yearly condensed consolidated financial statements, The Bank did not carry out the line-by-line consolidation of the shareholdings in question but provisionally recorded them as shareholdings within the acquired Aggregate Set.

In order to determine the final imbalance of the operations and definitively calculate the amount of public contribution paid by the State, the Ministry for the Economy and Finance and the Bank have jointly appointed a board of three independent experts, identified pursuant to the Venetian Banks Decree, which will conduct a specific due diligence leading to the generation of a detailed and analytic inventory of the captions comprising the final accounting position of assets and liabilities included within the acquired operations as at the execution date. As a result of the procedure to calculate the imbalance, the parties will ascertain the existence of any assets, liabilities or legal relationships not pertaining to the operations, with a consequent adjustment of the imbalance, and the Bank will have the right to return assets, liabilities or legal relationships to the Banks in compulsory administrative liquidation, in accordance with the provisions of the Venetian Banks Decree, also in this case with consequent adjustment of the imbalance. In addition, any positive or negative difference between the final calculated amount of the public contribution and the initial amount granted will be settled by the State or the Bank depending on the case. Within 5 days from the date on which the definitive amount of the imbalance of the operations is determined, the Bank will release its loan to the banks in liquidation, which will be immediately and automatically offset by the receivable arising from the imbalance, without prejudice to the obligation of the banks in compulsory administrative liquidation (and, jointly, the guarantor) to reimburse the loan under the terms and conditions thereof.

Finally, the contract includes termination clauses establishing that the contract is ineffective and the assets, liabilities and legal relationships acquired can be given back to the banks in compulsory administrative liquidation. These refer, specifically, to the event that the Venetian Banks Decree should not be converted into law or should be converted with amendments/integrations that make the transaction more expensive for The Bank, and should not be fully enacted within the terms provided by law. In this regard, we report that the decree was passed without substantial amendments by both the Chamber of Deputies and the Senate.

In January 2017, Intesa Sanpaolo launched a 1.25 billion euro Additional Tier 1 issue targeted at professional investors and international financial intermediaries, with characteristics in line with the CRD IV regulation. It is listed on the Luxembourg Stock Exchange as well as the usual Over-the-Counter market.

The Additional Tier 1 is perpetual (with a maturity date tied to the duration of Intesa Sanpaolo, as set in its articles of association) and can be early redeemed by the issuer after 10 years from the issue date and on every coupon payment date thereafter.
The issuer will pay a fixed rate coupon of 7.75% per annum, payable semi-annually in arrears every 11 January and 11 July of each year, with the first coupon payment on 11 July 2017. The compounded yield to maturity is 7.90% per annum, equivalent to the 5-year Mid Swap Rate in Euro reckoned at the moment of issuance plus a spread equal to 719.2 basis points. In the event that the early redemption rights are not utilised on 11 January 2027, a new coupon at fixed rate will be determined by adding the original spread to the 5-year Mid Swap Rate reckoned at the reset date. Such new annual coupon will be fixed for the following 5 years (until the next reset date). As envisaged in the regulations applicable to Additional Tier 1, coupon payment is discretionary and subject to certain limitations. The trigger of 5.125% of Common Equity Tier 1 (CET1) provides that, if the CET1 ratio of the Intesa Sanpaolo Group or Intesa Sanpaolo S.p.A. falls below such trigger, the nominal value of AT1 will be

temporarily reduced for the amount needed to restore the trigger level, taking into account also the other instruments with similar characteristics.

In January Intesa Sanpaolo was ranked among the top 20 most sustainable companies in the world and the only Italian banking group in the classification, thanks to the implementation and further development of the best strategies for managing risks and opportunities in the environmental, social and governance areas (*Source: Corporate Knights*). This recognition is the result of Intesa Sanpaolo's now consolidated commitment in the field of sustainability, which obtained further significant confirmation with the share's inclusion in the leading sustainability indices, including the Dow Jones Sustainability Indices (World and Europe), the CDP A-List and the FTSE4Good (Global and Europe).

As regards the stake in the Bank of Italy's share capital, in 2017 further stakes equal to a total of approximately 5.38% of the capital of the Bank of Italy were sold - at nominal value, coinciding with the carrying value - for a price of approximately €404 million. Following the completion of the transaction, the Group's stake in the Bank of Italy's share capital decreased to 27.46%.

On 7 March 2017, the Intesa Sanpaolo Group announced that it signed an agreement in respect of the sale of its entire stake in Allfunds Bank.
Allfunds Bank is a multimanager distribution platform for asset management products targeted to institutional investors and is 50%-held by Eurizon Capital SGR (in turn, 100%-owned by Intesa Sanpaolo) and 50% by AFB SAM Holding (Santander Group).
On 21 November 2017, the sale was finalised for a cash consideration of around €930 million. The finalisation of the transaction generates a net capital gain of around €800 million for the Intesa Sanpaolo Group's consolidated income statement in the fourth quarter of 2017.

In May, Intesa Sanpaolo launched a 750 million euro Additional Tier 1 issue targeted at international markets, with characteristics in line with the CRD IV regulation. It is and listed on the Luxembourg Stock Exchange as well as the usual Over-the-Counter market.
The Additional Tier 1 is perpetual (with a maturity date tied to the duration of Intesa Sanpaolo, as set in its articles of association) and can be early redeemed by the issuer after 7 years from the issue date and on every coupon payment date thereafter.
The issuer will pay a fixed rate coupon of 6.25% per annum, payable semi-annually in arrears every 16 May and 16 November of each year, with the first coupon payment on 16 November 2017. The compounded yield to maturity is 6.348% per annum, equivalent to the 7-year Mid Swap Rate in Euro reckoned at the moment of issuance plus a spread equal to 585.6 basis points. In the event that the early redemption rights are not utilised on 16 May 2024, a new coupon at fixed rate will be determined by adding the original spread to the 5-year Mid Swap Rate reckoned at the reset date. Such new annual coupon will be fixed for the following 5 years (until the next reset date). As envisaged in the regulations applicable to Additional Tier 1, coupon payment is discretionary and subject to certain limitations. The trigger of 5.125% of Common Equity Tier 1 (CET1) provides that, if the CET1 ratio of the Intesa Sanpaolo Group or Intesa Sanpaolo S.p.A. falls below such trigger, the nominal value of AT1 will be temporarily reduced for the amount needed to restore the trigger level, taking into account also the other instruments with similar characteristics.

For some time Intesa Sanpaolo has held an investment of 15.33% in the capital of the Chinese Bank of Qingdao (BQD). This was Intesa Sanpaolo's first investment on the Chinese market (2007), and was followed by additional investments in asset management through Eurizon Capital, which owns 49% of Penghua Fund Management, and the establishment in 2016 of its own operating company in wealth management, Qingdao Yicai Wealth Management Co. Ltd. (Yi-Tsai), whose shareholders are the parent company, Fideuram – Intesa Sanpaolo Private Banking and Eurizon Capital.

Intesa Sanpaolo has strongly contributed to developing the Chinese bank's business through a Framework Agreement and a Co-operation Agreement concerning reciprocal consulting and coordination on matters pertaining to appointments of managers, transactions on capital and/or extraordinary transactions, strategic plans and limits to investments by Intesa Sanpaolo in other

Chinese commercial banks, while granting an exclusive as foreign banking investor in the capital of BQD. Cooperation has also been developed through direct appointment by Intesa Sanpaolo of several top managers of the bank.

In 2015 the Chinese bank began the process for listing on the Hong Kong stock exchange, which was completed with the IPO reserved for new shareholders, carried out in December 2015.

Following the listing and the dilution of Intesa Sanpaolo's equity interest, Intesa Sanpaolo and BQD were compelled to significantly revise the previous Co-operation Agreements and align them with the limits permitted by local laws on listed companies. In March the two banks signed a new Co-operation Agreement which, different to the previous one, which had set out precise commitments for the counterparties, exclusively envisages a type of commercial co-operation, without binding obligations of the parties, mainly between BQD and the recently established newco set up by Intesa Sanpaolo (Yi-Tsai). The managers appointed by Intesa Sanpaolo, in the meantime, were also re-assigned to other positions as part of the Group's business relating to the Chinese market.

As a result of this changed relationship between Intesa Sanpaolo and BQD, the investment, which was previously classified under investments subject to significant influence, was reclassified to financial instruments available for sale, as the requirements of IAS 28 to classify the investment under associates ceased to exist. As a result of that reclassification, the investment was designated at fair value (equal to the stock exchange price) at the time of the reclassification, resulting in the recognition of a positive effect on the income statement of €131 million gross (€128 million net of taxes), to which the release of reserves for foreign exchange differences accrued since the start of the investment (equal to €58 million) and AFS reserves for €1 million must be added.

In 2008 Intesa Sanpaolo invested in the Nuovo Trasporto Viaggiatori (NTV), acquiring an initial stake of 20%, which was later raised, through the subscription of new rights issues, to 24.46%, for a total amount of €92 million. NTV was established in December 2006 as an alternative rail transport provider to Trenitalia, offering services on the country's high-speed rail network

The economic and financial difficulties faced by the company in its first few years of business led, over the years, to the need to write down the investment in the consolidated financial statements of Intesa Sanpaolo. As at 31 March 2017, the investment was carried at equity for a value of approximately €13 million and was classified as an investment subject to significant influence in accordance with IAS 28.

On 29 June 2017, Intesa Sanpaolo sold a 4.74% stake in NTV to the Luxembourg fund Peninsula Investments II S.C.A. for approximately €24 million. The disposal generated a net gain of approximately €21 million. More recently, thanks to its positive business performance, NTV had the opportunity to optimise its capital structure through the refinancing of its debt, most of which was held with the Intesa Sanpaolo Group. The refinancing initiative primarily involved the placement of a €550 million bond, which enabled NTV to close its finance lease exposure with the Group, thereby reducing the share of NTV debt held by the Intesa Sanpaolo Group significantly from 86% to 21%.
Following the disposal of the 4.74% stake in NTV, which reduced the stake currently held by Intesa Sanpaolo in NTV to 19.72%, and the new structure of the company's financial exposure, the investment was reclassified to financial instruments available for sale (AFS), given that the conditions envisaged by IAS 28 for the classification of the investment as subject to significant influence no longer held. The original NTV shareholder's agreement initially signed by the shareholders, under which Intesa Sanpaolo enjoyed veto rights, expired in 2013 and has since not be renewed. As required by IAS/IFRS, the remaining equity investment in NTV was remeasured at its fair value upon reclassification (corresponding to the pro-rata share held of the comprehensive value of the company as at the date the stake was sold), which resulted in the recognition of an additional gain of 87 million, net of tax, in the income statement. Overall, the partial disposal of the stake in NTV and the reclassification of the remaining equity investment to the AFS portfolio had a positive impact of €108 million, net of tax, on the consolidated income statement of Intesa Sanpaolo.

On 26 July 2017 Burlington Loan Management DA, Pirelli & C. S.p.A. Intesa Sanpaolo S.p.A., UniCredit S.p.A. and Fenice S.r.l. (the latter four, the "sellers"), entered into a sale and purchase agreement, pursuant to which Burlington, through a directly or indirectly wholly-owned Italian newco will purchase from the Sellers 611,910,548 shares of Prelios S.p.A. at a price of €0.105 per share. The Sellers and Burlington subsequently executed, on 2 August 2017, an amendment agreement by virtue of which the price agreed for the purchase and sale of the shares was set at €0.116 per share, with an increase of 10.48%. Therefore, the total, which shall be paid by the purchaser to the sellers in one instalment at closing, is equal to €70,981,624 (€13,659,289 shall be paid to Intesa Sanpaolo). The closing of the operation, subject to a series of conditions precedent, is expected by the end of the year, with final date on 31 January 2018.

Pursuant to art. 106, first paragraph of Legislative Decree no. 58 of 24 February 1998 (Consolidated Law on Finance), the purchaser shall be required to launch a mandatory tender offer on the remaining ordinary shares of Prelios at the same price paid to the sellers for the acquisition of the shares. As a consequence, the market could benefit from the increase in the agreed price per share. At the same time, the sellers will benefit from any possible price increase offered by the purchaser in the context of the tender offer.

On 27 July 2017, Engineering and Intesa Sanpaolo signed an agreement for the sale of 100% of the share capital of Infogroup, held by the Intesa Sanpaolo Group. Infogroup serves companies within the Intesa Sanpaolo Group by providing transaction banking services, corporate customer assistance, competence centres, management services and solutions, bancassurance, compliance and document management. The non-captive revenues are distributed mainly among services for banks and insurance companies, loyalty/e-commerce and financial information services.

The agreement includes, among other things, the establishment of a commercial agreement between Infogroup and the Intesa Sanpaolo Group, and maintaining employment levels. The transaction, expected to be completed by the end of the year, is only subject to the required authorisations from the competent authorities being received.

Pursuant to IFRS 5, the investment in Infogroup was reclassified under discontinued operations starting from the Interim Statement as at 30 September 2017, as illustrated in greater detail in the chapter on "Accounting policies".

On 23 August 2017, Intesa Sanpaolo and the shareholders of Morval Vonwiller Holding SA reached an agreement for the sale to Intesa Sanpaolo of the Swiss group of the same name, including Banque Morval SA, specialises in wealth and fund management through the Morval Vonwiller Holding Group. Through Banque Morval and the other companies of the Group, Morval Vonwiller Holding SA offers all the services of a banking organisation that specialises in wealth and fund management.

The agreement is in line with Intesa Sanpaolo's strategic plan to strengthen its presence on international markets in the field of private banking. The transaction is subject to obtaining all necessary regulatory authorisations. This process is expected to be concluded in the initial months of 2018.

On 13 September 2017, Intesa Sanpaolo and UniCredit completed the sale of 2,971,186 ordinary shares equal to 11.176% of the ordinary share capital of Eramet S.A., a French mining and metal processing company, equal to the respective entire investments held by the two banks in the company. Specifically, Intesa Sanpaolo sold 7.114% of the capital, which was posted under Assets available for sale. The transaction, realised through accelerated book-building targeted at Italian qualified investors and international institutional investors, closed with a final price of €57.00 per share.

On 18 September 2017, an ordinary share buy-back programme was launched and concluded. The programme executes a plan that assigns, free of charge, ordinary shares of Intesa Sanpaolo to the

Group's employees; this covers the share-based incentive plan for 2016 reserved for Risk Takers who accrue a bonus in excess of the so-called "materiality threshold", as well as for those who, among Managers or Professionals that are not Risk Takers, accrue "relevant bonuses", as approved by the Intesa Sanpaolo Shareholders' Meeting of 27 April 2017. Several subsidiaries also terminated their purchase programmes of the Parent Company's shares to be assigned, free of charge, to their employees. The programmes were approved by their respective corporate bodies within their remits and are analogous to the programme approved at the Parent Company's Shareholders' Meeting.
Specifically, on the day of execution of the programme, the Intesa Sanpaolo Group purchased a total of 8,091,160 Intesa Sanpaolo ordinary shares, through Banca IMI (which was responsible for the programme execution), representing approximately 0.05% of the ordinary share capital and total share capital of the Parent Company (comprising ordinary shares and savings shares), at an average purchase price of €2.937 per share, for a total countervalue of €23,762,245. The Parent Company purchased 4,263,325 shares at an average purchase price of €2.937 per share, for a countervalue of €12,520,115.

On 21 September 2017, the offering period relating to the subordinated Tier 2 bond issue targeted at qualified investors and high-net-worth individuals on the domestic market ended with the assignment of a nominal amount of €723,700,000. It is a 7-year, floating-rate bond issue to be redeemed in whole at maturity. The coupon, payable quarterly in arrears on 26 March, 26 June, 26 September and 26 December of each year, from 26 December 2017 to 26 September 2024, is equal to 3-month Euribor plus 190 basis points per annum. The offer price was set at 100%. The settlement date was 26 September 2017. The minimum denomination of each bond is €100,000.

On 29 September 2017, Intesa Sanpaolo and other Intesa Sanpaolo Group companies contributed a series of properties to two closed-end real estate funds managed by InvestiRE SGR. At the same time, the contributing companies sold 70% of the quotas of these two funds to third-party investors. A put & call agreement was signed for the full sale, within 18 months and at the same conditions, of the remaining 30% of the quotas of the two funds. A portion of the properties contributed was then leased by the same Intesa Sanpaolo Group companies that had contributed them.

As at 30 September 2017, levies and other charges concerning the banking industry (excluding items deriving from the acquisition of operations of Banca Popolare di Vicenza and Veneto Banca) amounted to €639 million for the Group, net of tax (€938 million before tax) compared to €182 million in the first nine months of 2016 (€263 million before tax), and consisted of charges for ordinary contributions to resolution and guarantee funds (€202 million net of tax, equal to €291 million before tax), charges deriving from the further impairment of the Atlante Fund investment (€301 million net of tax, equal to €449 million before tax), as well as charges relating to Cassa di Risparmio di Cesena, Cassa di Risparmio di Rimini and Cassa di Risparmio di San Miniato (€101 million net of tax, equal to €150 million before tax), whose restructuring was approved by the Management Board of the Voluntary Scheme for the purpose of their subsequent sale to Cariparma, including an increase in the financial allocation of the Scheme by an additional €95 million and a new structure of the restructuring for a total amount of €640 million. The caption also included €35 million, net of tax, in charges incurred in relation to the compulsory administrative liquidation of Banca Popolare di Vicenza and Veneto Banca.

On 22 December 2017 Intesa Sanpaolo has received notification of the ECB's final decision concerning the capital requirement that the Bank has to meet, on a consolidated basis, as of 1 January 2018, following the results of the Supervisory Review and Evaluation Process (SREP). The overall capital requirement the Bank has to meet in terms of Common Equity Tier 1 ratio is 8.145% under the transitional arrangements for 2018 and 9.33% on a fully loaded basis. This is the result of:

- a SREP requirement in terms of Total Capital ratio of 9.5% comprising a minimum Pillar 1 capital requirement of 8%, of which 4.5% is Common Equity Tier 1 ratio, and an additional Pillar 2 capital requirement of 1.5% made up entirely of Common Equity Tier 1 ratio;

- additional requirements, entirely in terms of Common Equity Tier 1 ratio, relating to:

▫ a Capital Conservation Buffer of 1.875% under the transitional arrangements for 2018 and 2.5% on a fully loaded basis in 2019,

▫ an O-SII Buffer (Other Systemically Important Institutions Buffer) of 0.19% under the transitional arrangements for 2018 and 0.75% on a fully loaded basis in 2021 and a Countercyclical Capital Buffer of 0.08%.[(1)]

Intesa Sanpaolo's capital ratios as at 30 September 2017 on a consolidated basis - net of around €2.2 billion dividends accrued for the first nine months of the year - were as follows:

• 13% in terms of Common Equity Tier 1 ratio[(2)]

• 17.6% in terms of Total Capital ratio[(2)]

calculated by applying the transitional arrangements for 2017, and

• 13.4% in terms of pro-forma Common Equity Tier 1 ratio calculated on a fully loaded basis[(2) (3)]

• 17.8% in terms of pro-forma Total Capital ratio calculated on a fully loaded basis [(2) (3)].

Intesa Sanpaolo has announced that it has reached an agreement on 21 December 2017 with the trade unions that follows on from what previously agreed in relation to the acquisition of operations of the former Venetian Banks (Banca Popolare di Vicenza and Veneto Banca). Specifically, the agreement stipulates that the Group is prepared to:

- accept all the applications it has received with regard to voluntary exits, which have been subscribed by around 7,500 people under the Solidarity Allowance, with the last exits to take place by 30 June 2020;
- hire 1,000 new personnel with indefinite-term contracts, with a focus on the branch network, on the disadvantaged areas of the Country, on new professions, including the hiring of people being part of protected categories (compulsory employment) and taking into account people currently employed with fixed-term contracts;
- hire 500 new personnel with a mixed contract, each on an employed with part-time indefinite-term contract and on a self-employed basis, to perform the role of financial advisor having previously been enrolled on the register of financial advisors.

Therefore, the total voluntary exits will involve around 9,000 people. In detail:

- 1,500 people from the Intesa Sanpaolo Group who already fulfil pension requirements, by 31 December 2018;
- 1,000 people from the former Venetian Banks and 3,000 people from the Intesa Sanpaolo Group under the Solidarity Allowance, by 30 June 2019, in accordance with the contract signed on 26 June 2017 for the acquisition of operations of Banca Popolare di Vicenza and Veneto Banca;
- 3,500 people from the Intesa Sanpaolo Group under the Solidarity Allowance, by 30 June 2020.

The exit deferral up until 30 June 2020 and the reduction in the average stay in the Solidarity Fund enable Intesa Sanpaolo to optimise the charges in relation to the voluntary exits expected to be borne by the Group, to be booked in the fourth quarter of 2017, that amount to around €45 million net of tax.

New hires are in addition to 150 hires already agreed on with the trade unions on 1 February 2017 and to around 100 hires with indefinite-term contracts reserved for people with fixed-term contracts working in the operations of the former Venetian Banks as at 25 June 2017.

Following the agreement, overall savings in personnel expenses of around €675 million per year are expected on a fully operational basis (starting from 2021).

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(1) Calculated taking into account the exposures as at 30 September 2017 in the various countries where the Group has a presence, as well as the respective requirements set by the competent national authorities and relating either to 2018-2019, where available, or to the latest update of the reference period (requirement was set at zero per cent in Italy for the fourth quarter of 2017).

(2) After the deduction of accrued dividends, assumed equal to the net income for the first nine months of the year minus the coupons accrued on the Additional Tier 1 issues and the non-taxable public cash contribution of €3.5bn offsetting the impact on the capital ratios of the acquisition of operations of Banca Popolare di Vicenza and Veneto Banca.

(3) Estimated by applying the fully loaded parameters to the financial statements as at 30 September 2017, considering the total absorption of deferred tax assets (DTAs) related to goodwill realignment, loan adjustments, as well as to the non-taxable public cash contribution of €1,285m covering the integration and rationalisation charges relating to the acquisition of operations of Banca Popolare di Vicenza and Veneto Banca, the expected absorption of DTAs on losses carried forward, the announced reserve distribution by insurance companies, and the effect of the Danish compromise (under which insurance investments are risk weighted instead of being deducted from capital, with no benefit for the Common Equity Tier 1 ratio and a benefit of six basis points for the Total Capital ratio as at 30 September 2017).

Intesa Sanpaolo in 2018 – Highlights

On 10 January 2018 Intesa Sanpaolo communicated that the Bank is considering strategic options involving the NPL servicing activity, that include a disposal of a bad loan portfolio of the Group, as part of the upcoming business plan.

Such options do not modify the commitment of Intesa Sanpaolo to distribute €3.4 billion cash dividends for 2017, which is confirmed.

At a meeting of the Board of Directors of Intesa Sanpaolo on 6 February 2018, the Board of Directors of Intesa Sanpaolo, decided to submit, alongside its approval of the Group's 2018-2021 business plan, a long-term incentive plan (the **Incentive Plan**) for the approval of shareholders, who will be summoned to the meeting scheduled for 27 April 2018. The Incentive Plan is based on Intesa Sanpaolo S.p.A. financial instruments and is reserved for all Group employees in Italy. The Incentive Plan is a tool facilitating a broad-based shareholding in the capital of the Bank, aimed at enhancing the role of employees as key enablers in the achievement of the business plan's results.

The Incentive Plan consists of two systems:

- with regard to top management, risk takers and key managers, it provides for the assignment of equity call options on Intesa Sanpaolo ordinary shares (POP – Performance-based Option Plan);

- with regard to all the other Group employees, it provides for:

i) the assignment of new ordinary shares of Intesa Sanpaolo deriving from a share capital increase without payment and, as an alternative choice for employees,

ii) the opportunity to subscribe to an Investment Plan in a certain proportion to the number of shares received free of charge.

This Incentive Plan is based on new Intesa Sanpaolo ordinary shares deriving from a capital increase with payment, reserved for employees and at a discounted issue price (LECOIP 2.0 – Leveraged Employee Co-Investment Plan).

In detail, the POP Incentive Plan stipulates that performance conditions must be applied for incentives to be actually awarded, in relation to specific key objectives to be achieved over the course of the business plan. It does not envisage any protection of the initial assignment to the employee.

The related documentation will be made available to shareholders and the public in accordance with regulations in force and within the period of time provided by law.

The Incentive Plan is subject to authorisations being received from the competent authorities.

Assuming all employees subscribe to the Incentive Plan, the total number of ordinary shares to be issued in the capital increase without payment and in the capital increase with payment is estimated to be equal to a maximum number representing around 3.5% of the ordinary share capital following the increase and 3.4% of the total share capital (comprising the ordinary shares and the savings shares) of Intesa Sanpaolo following the increase[1].

The Board of Directors of Intesa Sanpaolo announced that as of 6 February 2018 it has resolved, concurrently with the approval of the 2018-2021 business plan, to submit to the shareholders' meeting a proposal for the mandatory conversion of savings shares of Intesa Sanpaolo into ordinary shares of Intesa Sanpaolo, on the basis of a conversion ratio of 1.04 ordinary shares per each savings share, without any payment of cash adjustments (the "Conversion") and along with the concurrent removal from the Articles of Association of the nominal value indication with regard to the Bank's shares.

Therefore, the Board of Directors has called the extraordinary shareholders' meeting, on single call, to take place on 27 April 2018, at the new headquarters in Turin, with entrance in Corso Inghilterra no. 3, at 10:00 of 27 April 2018, in order to resolve upon the following item of the agenda:

"Mandatory Conversion of savings shares into ordinary shares and concurrent removal of the indication of nominal value for the shares of Intesa Sanpaolo from the Articles of Association.

Amendment of Articles 5 and 29 and removal of Article 30 of the Articles of Association. Pertinent and consequent resolutions."

The Board of Directors has also called the special meeting of savings shareholders, on single call, to take place on 27 April 2018, at the new headquarters in Turin, with entrance in Corso Inghilterra no. 3, at 16:00 of 27 April 2018 and in any case at the end of the meeting of ordinary shareholders, in order to resolve upon the following item of the agenda:

1. Approval, pursuant to Article 146, paragraph 1, letter b) of Legislative Decree no. 58 of 24 February 1998, of the resolutions of the extraordinary shareholders' meeting concerning the mandatory Conversion of the company's savings shares into ordinary shares of the same company, as well as the removal of the indication of the nominal value of the shares from the Articles of Association and the relative amendments to the Articles of Association. Pertinent and consequent resolutions.

The effectiveness of the Conversion, should it receive the approval of the extraordinary shareholders' meeting, will be conditioned upon:

- the approval of the Conversion by the special savings shareholders' meeting;

- the authorisations of the European Central Bank required under the current legal and regulatory framework, for the purposes of the amendments to the Articles of Association, the inclusion of the ordinary shares that are issued in connection with the Conversion in the CET 1 and the possible purchase by the company of own shares at the end of the liquidation procedure relating to withdrawing shareholders; and

[1] Assuming a market share price of euro 3 and a subscription discount for the discounted shares of 11%. This is a provisional estimate, given that the impact will only be determined upon the assignment of the Incentive Plan

- the amount owed to those who elect to exercise the withdrawal right not exceeding Euro 400 million at the end of the pre-emption and pre-emptive rights offering period concerning any offer to the Intesa Sanpaolo shareholders of the shares held by the withdrawing savings shareholders pursuant to Art. 2437-quater, par. 1 and 2 of the Italian Civil Code.

The conversion ratio has been set by the Board of Directors on the basis of, inter alia, the report of an independent expert and includes an implied premium on the savings shares' price equal to:

- 3.4% in relation to the last stock exchange closing price of 5 February 2018;

- 3.3% in relation to the average price registered in the past month;

- 4.4% in relation to the average price registered in the past 3 months.

Since the resolution approving the Conversion implies an amendment to the company's Articles of Association regarding voting and participation rights, the savings shareholders who do not take part in the approval of the related resolution of the special savings shareholders' meeting will be entitled to exercise the right of withdrawal pursuant to Art. 2437, par. 1 (g) of the Italian Civil Code (the "Withdrawal Right"). The liquidation value of each savings share was calculated in accordance with Art. 2437-ter of the Italian Civil Code and set by the Board of Directors at Euro 2.74, equal to the arithmetic average of closing prices of the savings shares on the market in the six months prior to the date of publication of the notice of call of the special savings shareholders' meeting (6 February 2018). The Articles of Association do not derogate from the abovementioned legal criteria.

Should any of the aforesaid savings shareholders exercise the Withdrawal Right, it will be necessary to liquidate their shareholdings in accordance with the liquidation procedure provided under Art. 2437-quater of the Italian Civil Code. In the context of said liquidation procedure, the company may be required to repurchase the shares from the withdrawing shareholders that are not purchased by the other shareholders or possibly placed on the market at their liquidation value. For this reason, the Board of Directors will propose among the items on the agenda for the extraordinary shareholders' meeting set for 27 April 2018 also the authorisation of the sale of shares that may be purchased in the light of this procedure, in order to allow the company to liquidate an investment which would be otherwise fully deducted from shareholders' equity and CET 1 (Common Equity Tier 1) due to their quality as own shares. The maximum amount of shares which are the subject matter of said authorisation will be equal to the number of ordinary shares resulting from the Conversion which will be purchased by the company at the end of the possible liquidation process in connection with the shares remaining at the end of the pre-emption/pre-emptive offer.

The documentation concerning the abovementioned proposals of shareholder meeting resolutions will be made publicly available in accordance with the provisions set out in the current legal framework.

Please note that:

- the ordinary shares that will be issued to service the Conversion will bear regular dividend rights;

- it is foreseen that the date of effectiveness of the Conversion – where the relevant conditions have been fulfilled – shall fall after the ex-right date of dividends relating to the financial year ended 31 December 2017 (set for 21 May 2018); said dividend shall therefore be distributed to both ordinary and savings shareholders in accordance with the Articles of Association in place prior to the Conversion (Art. 29.3 of the Articles of Association);

- the withdrawal procedure will commence and will conclude after the ex-right date of the dividends relating to the financial year ended 31 December 2017, and the savings shareholders who exercise the Withdrawal Right – as well as those who do not exercise such right – will receive such privileged dividend in accordance with Art. 29.3 of the Articles of Association currently in force.

The Conversion will be directed at all holders of savings shares.

The effective date of the Conversion shall be agreed with Borsa Italiana S.p.A. and made publicly available on the website of the company and in at least one national daily newspaper, in accordance with Art. 72, par. 5, of the Issuers' Regulation – CONSOB resolution no. 11971/1999. With same notice, the company will provide details on the modalities of assignment of the ordinary shares resulting from the conversion ratio and on the management of any fractions of shares resulting from the conversion ratio. On the same date, the savings shares shall be revoked from listing on the Mercato Telematico Azionario, organised and managed by Borsa Italiana S.p.A., and the ordinary shares resulting from the Conversion will be listed on the Mercato Telematico Azionario, organised and managed by Borsa Italiana S.p.A..

The Conversion is aimed at rationalising and simplifying the capital structure of Intesa Sanpaolo, as well as simplifying the company's corporate governance by aligning all shareholder rights. Furthermore, with respect to the capital requirements provided under the supervisory regulations, it is worth noting that the nominal value of the savings shares – unlike that of ordinary shares – is not included in the CET 1 (Common Equity Tier 1) but is included in Additional Tier 1 capital. Therefore, assuming a scenario in which all savings shares are converted, the CET 1 ratio of the Intesa Sanpaolo Group would register – on the basis of the figures as at 31 December 2017 and all other terms being equal – an increase equal to 18 bps. Such increase would instead be equal to 3 bps if withdrawals entail the company to incur the maximum costs provided in the conditions upon which the effectiveness of the Conversion is subject and should the ordinary shares remaining post-Conversion (and therefore purchased by the company) not be sold.

Should all of the savings shares be converted into ordinary shares, the voting rights of the ordinary shareholders will be diluted by approximately 5.8%. In the instance of maximum costs being incurred by the company following the exercise of Withdrawal Rights (without placement of the shares purchased in the context of the abovementioned liquidation procedure on the market), said dilution will instead be equal to approximately 4.9%.

The economic dilution, following the increase in the total number of shares due to the conversion ratio of 1.04 ordinary shares per each savings share, will be equal to approximately 0.2% in the case of all of the savings shares being converted into ordinary shares, while the Conversion would be accretive by approximately 0.7% in the case of maximum costs being incurred by the company following the exercise of Withdrawal Rights without placement of the shares purchased on the market.

On 27 April 2018, Intesa Sanpaolo published a press release with the following wording:

"The Meeting of Ordinary Shareholders and the Special Meeting of Savings Shareholders were held today.

At the Meeting of Ordinary Shareholders, the resolutions detailed below were passed.

Ordinary part

1. Item 1 on the agenda: 2017 financial statements a) **Approval of the Parent Company's 2017 financial statements** b) **Allocation of net income for the year and distribution to shareholders of dividend and part of the Share Premium Reserve**. The Shareholders approved the Parent Company's 2017 financial statements. The Shareholders also adopted a resolution to distribute €1,353,639,567.85 as dividends on the net income for the year (corresponding to 8 euro cents on each of the 15,859,786,585 ordinary shares and 9.1 euro cents on each of the 932,490,561 savings shares) and €2,065,450,088.96 as a reserve assignment from the Share Premium Reserve (corresponding to 12.3 euro cents on each ordinary share and savings share) for a total amount of €3,419,089,656.81. The reserve assignment will be subject to the same tax regime as the distribution of dividends. Dividends not distributed in respect of any own shares the Bank holds at the record date shall be allocated to the extraordinary reserve. The dividend payment will take place from 23 May 2018 (with coupon presentation on 21 May and

record date on 22 May). The dividend yield is 6.4% per ordinary share and 6.5% per savings share based on today's stock price.

2. Item 2 on the agenda**: Increase in the compensation of the Independent Auditors for the assignment of the statutory audit**. The Shareholders approved the proposal regarding the updating of the economic terms and conditions currently set out for the assignment of the statutory audit granted to KPMG S.p.A., resulting in an increase - for each of the financial years 2017-2020 - of €140,000, as a result of the increased activities deriving from the entry into force of Legislative Decree no. 135/2016 and Regulation EU no. 537/2014.

3. Item 3 on the agenda: **Remuneration and own shares**.

   (a) **2018 remuneration policies for employees and other staff not bound by an employment agreement and for certain categories governed by an agency contract**. The Shareholders approved the remuneration policies for 2018, as described in the Report on Remuneration, Section I, 4 "Remuneration policy for employees and staff not bound by an employment agreement" and Section I, 5 "Remuneration policy for certain categories governed by an agency contract". The Shareholders also voted in favour of the procedures for the adoption and implementation of the remuneration policies, as described in the Report on Remuneration, Section I, 1 "Procedures for adoption and implementation of the remuneration policies".

   (b) **Confirmation of the increase in the cap on the variable-to-fixed remuneration to all Risk Takers that are not part of the Corporate Control Functions**. The Shareholders approved the proposal to confirm the increase in the cap on the variable-to-fixed remuneration from 1:1 to 2:1 to the population identified as Risk Takers not belonging to the Corporate Control Functions.

   (c) **Approval of the 2017 Annual Incentive Plan based on financial instruments**. The Shareholders approved the share-based Incentive Plan for 2017 covering Risk Takers who accrue a bonus in excess of the so-called "materiality threshold", and those Managers or Professionals who are not Risk Takers and accrue "relevant bonuses". The Plan provides for the free assignment of Intesa Sanpaolo ordinary shares to be purchased on the market.

   (d) **Authorisation to purchase and dispose of own shares to service the 2017 Annual Incentive Plan**. The Shareholders authorised the purchase and disposal of own shares to ensure implementation of the Incentive Plan. In accordance with this authorisation:

   - Intesa Sanpaolo ordinary shares will be purchased, in one or more tranches, up to a maximum number and a maximum percentage of the Intesa Sanpaolo share capital calculated by dividing the comprehensive amount of approximately €40,000,000 by the official price recorded today by the Intesa Sanpaolo share. As the official price recorded today by the Intesa Sanpaolo ordinary shares was €3.153, the maximum number of shares to be purchased on the market to meet the total requirement of the aforementioned Incentive Plan of the Intesa Sanpaolo Group as a whole amounts to 12,686,330. This represents around 0.08% of the ordinary share capital and of the total share capital (comprising ordinary shares and savings shares);

   - the purchase of shares will be executed in compliance with the provisions included in Articles 2357 and following of the Italian Civil Code, within the limits of distributable income and available reserves, as determined in the financial statements most recently approved. Pursuant to Article 132 of Legislative Decree no. 58 of 24 February 1998 and Article 144-bis of the Issuers' Regulation and subsequent amendments, purchases will be executed on regulated markets in accordance with trading methods laid down in market rules, in full accordance with the regulatory requirements as to equality of treatment among shareholders, the measures preventing

market abuse, as well as the market practices permitted by CONSOB. By the date the Group-level purchase programme begins – disclosure of which will be made to the market as required by the regulations – the subsidiaries will have completed the procedure for seeking equivalent authorisation at their shareholders' meetings, or from the bodies with jurisdiction over such matters within their structures;

- in accordance with the authorisation obtained at the Shareholders' Meeting today, which is effective for up to 18 months, purchases will be executed at a price identified on a case-by-case basis, net of accessory charges, within a minimum and maximum price range. This price will be determined using the following criteria: the minimum purchase price will not be lower than the reference price of the share recorded in the stock market session on the day prior to each single purchase transaction, less 10%; the maximum purchase price will not be higher than the reference price the share recorded in the stock market session on the day prior to each single purchase transaction, plus 10%. At any rate, the purchase price will not be higher than the higher of the price of the last independent trade and the highest current independent bid on the market;

- pursuant to Article 2357-ter of the Italian Civil Code, the Shareholders authorised the disposal on the regulated market of own ordinary shares exceeding the Incentive Plan's requirements under the same conditions as those applied to the purchases and at a price no lower than the reference price of the share in the stock market session on the day prior to each single particular transaction, less 10%. Alternatively, these shares may be retained to service possible future incentive plans and/or possible remuneration granted the event of early termination of the employment relationship (Severance).

(e) **Approval of the 2018-2021 POP (Performance Call Option) Long-term Incentive Plan for Top Management, Risk Takers and Key Managers**. The Shareholders approved the 2018-2021 POP (Performance Call Option) Long-term Incentive Plan for Top Management, Risk Takers and Key Managers in Italy.

(f) **Approval of the 2018-2021 LECOIP 2.0 Long-term Incentive Plan for all employees that are not recipients of the POP Plan**. The Shareholders approved a plan based on financial instruments called Leveraged Employee Co-Investment Plan - LECOIP 2.0. This Plan is open to all employees, meaning by that all Professionals and Managers in Italy, with the exception of Top Management, Risk Takers and Key Managers, who are eligible to take part in the POP Plan.

Extraordinary part

1. Item 1 on the agenda: **Mandatory conversion of savings shares into ordinary shares and concurrent removal of the indication of nominal value for the shares of Intesa Sanpaolo from the Articles of Association. Amendment of Articles 5 and 29 and removal of Article 30 of the Articles of Association. Pertinent and consequent resolutions**. Shareholders:

   - approved the mandatory conversion of the outstanding savings shares – following the cancellation of 61 savings shares by an authorised intermediary, with the reduction of said shares to no. 932,490,500 – into no 969,790,120 ordinary shares of the Company, the latter to consist in newly issued shares, with regular economic rights and having the same features of the ordinary shares outstanding at the date of the conversion, at a conversion ratio, equal to no. 1.04 ordinary shares for each savings share with concurrent removal of the indication of the nominal value of all of the shares of Intesa Sanpaolo S.p.A. outstanding as at the relative date of effectiveness of the conversion, pursuant to Articles 2328 and 2346 of the Italian Civil

Code, so that the corporate share capital remains unchanged and divided into only ordinary shares;

- provided that the mandatory conversion of the savings shares in accordance with the above (and therefore also the effectiveness of any withdrawals that may be exercised by the savings shareholders entitled thereto and of the cancellation of the 61 savings shares) take place subject to:

  (i) the approval of the mandatory conversion, along with the relative amendments to the Articles of Association, pursuant to Article 146, paragraph 1, letter b) of Legislative Decree no. 58 of 1998 by the special meeting of the savings shareholders;

  (ii) the authorisations of the European Central Bank required under the current legal and regulatory framework, for the purposes of the amendments to the Articles of Association, the inclusion of the ordinary shares that are issued in connection with the conversion in the CET 1 and the possible purchase by the Company of own shares at the end of the liquidation procedure relating to withdrawing shareholders; and

  (iii) the amount owed to those who elect to exercise the withdrawal right not exceeding €400 million at the end of the pre-emption and pre-emptive rights offering period concerning any offer to the Intesa Sanpaolo shareholders of the shares held by the withdrawing savings shareholders pursuant to Article 2437-quater, paragraphs 1 and 2 of the Italian Civil Code;

- approved the amendment to Articles 5, with sole regard to paragraph 5.1, and 29 of the Company's Articles of Association;

- granted powers and mandate to the Board of Directors and to the Chairman of the Board of Directors and the Chief Executive Officer, severally and with full power to sub delegate, to carry out all actions deemed necessary or appropriate to fully implement the above resolutions, including without limitation, (i) to define any additional terms and conditions of the Mandatory Conversion, including, inter alia, the date on which such conversion will be effective upon agreement with Borsa Italiana S.p.A., which must fall after the ex-right date of dividends relating to the financial year ended 31 December 2017; (ii) to define the terms and conditions of the procedure relating to the exercise of the right of withdrawal to which savings shareholders are entitled pursuant to Article 2437, paragraph 1, letter g) of the Italian Civil Code; (iii) to carry out the liquidation process of the savings shares which are the subject matter of the withdrawal process, also purchasing if necessary such shares using the available reserves; and (iv) to carry out any other formality and actions in relation to the overall number of outstanding shares as at the date of effectiveness of the conversion and to obtain the necessary authorisations for the above resolutions and, generally, any other authorisation to fully implement the resolutions, together with any necessary power thereof, with no exclusion and exemption, including the power to fulfil any requests made by the relevant Supervisory Authorities as well as to proceed with the deposit and the registration with the Company Register of the updated Articles of Association with the approved amendments thereto;

- authorised the Board of Directors to sell the Company's own shares that may be bought as a consequence of rights of withdrawal being exercised, at the end of the liquidation process pursuant to Article 2437-quater of the Italian Civil Code, without limitation, for a consideration which shall not be lower than the share reference price on the trading day preceding each sale with a 10% discount, specifying that the disposal may be carried out on the market or off the market, as spot and/or forward transactions.

2. Item 2 on the agenda: **Mandate to the Board of Directors to increase the share capital pursuant to Article 2443, as well as Article 2349, paragraph 1, and Article 2441, paragraph 8**

of the Italian Civil Code for the purposes of implementing the 2018-2021 LECOIP 2.0 Long-term Incentive Plan based on financial instruments, referred to under item 3f) of the ordinary part, and consequent amendment of Article 5 (Share Capital) of the Articles of Association.

The Shareholders granted powers, pursuant to Article 2443 of the Italian Civil Code, to the Board of Directors of Intesa Sanpaolo to carry out:

- a share capital increase without payment, in one or more tranches, by 27 October 2019, pursuant to Article 2349, paragraph 1 of the Italian Civil Code, for a maximum amount of €400,000,000 (inclusive of share premium) with the issuance of up to 170,000,000 ordinary shares of Intesa Sanpaolo;

- a share capital increase with payment, in one or more tranches, by 27 October 2019, for a maximum amount of €1,200,000,000 (inclusive of share premium, and net of discount), excluding option rights in favour of the employees of the Intesa Sanpaolo Group, pursuant to Article 2441, paragraph 8 of the Italian Civil Code, with the issuance of up to 555,000,000 ordinary shares of Intesa Sanpaolo. The share issue price will be inclusive of a discount from the market price of ordinary shares of Intesa Sanpaolo, calculated as the average of market prices observable in the 30-day period immediately prior to the issue date.

  The determination of the maximum number of ordinary shares to be issued shall depend on the issue price, which shall be determined by the Board of Directors. Assuming all employees adhere to the Professional Plan and the Manager Plan, the two share capital increases would have a dilutive effect of 3.5% on the ordinary share capital of Intesa Sanpaolo on the assumption that the share price is €3, and of 4.4% on the assumption that the maximum amount of shares per the Shareholders' Meeting resolution is issued in a stress scenario at an price of €2.4. Assuming, in addition, that all savings shares are converted into ordinary shares, the dilutive effect would be equal to around 4.1% of the total share capital post-conversion of the savings shares.

  As regards the amendments to the Articles of Association approved at the Shareholders' Meeting, the European Central Bank has already released the verification, required under Article 56 of Legislative Decree 385/1993, that is needed to start procedures for entry in the Company Register.

The Special Meeting of Savings Shareholders, which followed the Meeting of Ordinary Shareholders, resolved on the only item on the agenda, in accordance with Article 146, paragraph 1, letter b) of Legislative Decree no. 58 of 24 February 1998, and approved, to the extent of its responsibility, the resolution passed in the extraordinary session, item 1 on the agenda, of the Meeting of Ordinary Shareholders, as reported above."

On 4 May 2018, Intesa Sanpaolo published a press release with the following wording:

"Notice is hereby given that, following the authorisations released by the European Central Bank, in accordance with the regulations in force, the plans for the mergers by incorporation of Cassa di Risparmio del Friuli Venezia Giulia S.p.A., Banco di Napoli S.p.A. and Cassa di Risparmio del Veneto S.p.A. into Intesa Sanpaolo S.p.A. were filed on 4 May 2018 with the Torino Company Register, as provided for by Article 2501-ter of the Italian Civil Code.

The mergers will be approved by the Board of Directors of Intesa Sanpaolo, without prejudice, pursuant to Article 2505, last paragraph, of the Italian Civil Code, to the right of Intesa Sanpaolo shareholders holding at least five per cent of the Bank's share capital, to request, by 12 May 2018, that the approval be resolved upon by shareholders at an Extraordinary meeting, in compliance with Article 2502, paragraph 1, of the Italian Civil Code.

Shareholders are asked to address their request, including the document certifying the title of the shares, by registered mail with delivery receipt to Intesa Sanpaolo S.p.A., Servizio Adempimenti Societari e Rapporti con gli Azionisti - Ufficio Soci, Corso Inghilterra 3, 10138 Torino (documentation to be transmitted in advance to email: ufficio.soci@intesasanpaolo.com).

In accordance with the regulations in force, documentation relating to the mergers of Banco di Napoli and Cassa di Risparmio del Veneto was made available today at the Registered Office of Intesa Sanpaolo, as well as on the authorised storage system eMarket STORAGE and on the website group.intesasanpaolo.com. This documentation comprises:

- Merger plan of Banco di Napoli into Intesa Sanpaolo

- Merger plan of Cassa di Risparmio del Veneto into Intesa Sanpaolo

- Explanatory reports of the Board of Directors of Intesa Sanpaolo

- Explanatory report of the Board of Directors of Banco di Napoli

- Explanatory report of the Board of Directors of Cassa di Risparmio del Veneto

- 2017 Annual Report of Intesa Sanpaolo (in substitution of the financial statements)

- 2017 Annual Report of Banco di Napoli (in substitution of the financial statements)

- 2017 Annual Report of Cassa di Risparmio del Veneto (in substitution of the financial statements).

The annual reports for the last three years of the companies involved in the two transactions are available at the Registered Office of Intesa Sanpaolo.

Documentation relating to the merger of Cassa di Risparmio del Friuli Venezia Giulia was made available on 22 December 2017 in the same modality as the documentation above."

On 24 May 2018, Intesa Sanpaolo published a press release with the following wording:

"Notice is hereby given that the minutes of the Board of Directors' meeting, held on 22 May 2018, were made available on 24 May 2018 at the Company's Registered Office, as well as on the authorised storage system eMarket STORAGE and on the website group.intesasanpaolo.com. At the aforementioned meeting, the Board of Directors, pursuant to Articles 2505, paragraph 2, and 2505-bis, paragraph 2, of the Italian Civil Code, as provided for by Article 18.2.2. letter m) of the Articles of Association, approved the mergers by incorporation of Cassa di Risparmio del Friuli Venezia Giulia S.p.A., Cassa di Risparmio del Veneto S.p.A. and Cassa dei Risparmi di Forlì e della Romagna S.p.A. into Intesa Sanpaolo S.p.A..

On 24 May 2018, a request was filed for the registration of the aforementioned minutes in the Turin Company Register."

On 11 July 2018, Intesa Sanpaolo published a press release with the following wording:

"Intesa Sanpaolo hereby communicates the number of Intesa Sanpaolo ordinary shares that have been assigned to the Group's employees and Intesa Sanpaolo ordinary shares that have been subscribed to by the Group's employees, as well as the corresponding number of Certificates issued by J.P. Morgan, i.e. the financial instruments, representative of the abovementioned shares, that the Group's employees receive under the 2018-2021 LECOIP 2.0 Long-term Incentive Plan. The Plan, which is based on financial instruments, was approved at the Shareholders' Meeting of 27 April 2018 and has already been disclosed to the market.

The LECOIP 2.0 Plan provides for:

- the assignment, free of charge, to employees, of new Intesa Sanpaolo ordinary shares deriving from a capital increase without payment ("Free Shares"), for an amount equivalent to the Variable Result Bonus advance for 2018;

- the assignment, also free of charge, to employees, of additional new Intesa Sanpaolo ordinary shares deriving from the same capital increase without payment ("Matching Shares") and the subscription by employees to new Intesa Sanpaolo ordinary shares deriving from a capital increase with payment, reserved for employees, through the issue of shares at a discounted price ("**Discounted Shares**").

Certificates are divided into two categories, and have different characteristics according to whether they are reserved for Professionals or for Managers employed by the Group in Italy. Certificates reflect the terms of certain options that have Intesa Sanpaolo ordinary shares as their underlying instruments, and will allow subscribers to receive, at maturity, in the absence of trigger events, an amount in cash (or in Intesa Sanpaolo ordinary shares) that is equal to the original market value of the Free Shares and the Matching Shares with regard to Professionals and 75% of this value with regard to Managers, plus a portion of any appreciation, compared to the original market value, related to the amount of the Free Shares, Matching Shares and Discounted Shares.

Today, 25,147,152 Free Shares and 47,411,243 Matching Shares were assigned to the Group's employees, and 507.908.765 Discounted Shares were subscribed to by the Group's employees. The numbers were calculated on the basis of the arithmetic average of the Volume Weighted Average Price (VWAP) of the Intesa Sanpaolo ordinary shares recorded on each working day in the 30 calendar days preceding 11 July 2018, which is equal to 2.5416 euro. Consequently, a total number of 72,558,395 Certificates - corresponding to the abovementioned sum of Free Shares plus Matching Shares - were today assigned to the Group's employees. In detail:

Category	Number of Free Shares	Number of Matching Shares	Number of Discounted Shares	Number of Certificates
Professionals	25,147,152	29,680,708	383,795,020	54,827,860
Managers		17,730,535	124,113,745	17,730,535
Total	25,147,152	47,411,243	507,908,765	72,558,395

Following the delegation of powers granted by the Shareholders' Meeting to the Board of Directors pursuant to Article 2443 of the Italian Civil Code, today:

- a share capital increase without payment was executed, pursuant to Article 2349, paragraph 1 of the Italian Civil Code, for an amount of 87,959,908.40 euro, through the issue of 169,153,670 Intesa Sanpaolo ordinary shares with a nominal value of 0.52 euro;

- a share capital increase with payment was executed, with the exclusion, pursuant to Article 2441, paragraph 8 of the Italian Civil Code, of the option right, in favour of the Intesa Sanpaolo Group's employees, for an amount of 264,112,557.80 euro, through the issue of 507,908,765 Intesa Sanpaolo ordinary shares at a price of 2.1645 euro (applying a discount of 14.837% to the aforementioned arithmetic average of the VWAP recorded in the 30 calendar days preceding 11 July 2018), of which 0.52 euro of nominal value and 1.6445 euro of share premium.

The total number of shares issued in the capital increase with payment and the capital increase without payment represents 4.1% of the ordinary share capital and 3.9% of the total share capital (comprising ordinary shares and savings shares) of Intesa Sanpaolo after the capital increase.

The capital increase with payment leads to an increase in the Intesa Sanpaolo Group's consolidated shareholders' equity of 1,099 million euro, of which 264 million in share capital and 835 million in share premium reserve, and generates an increase in the Group's Common Equity Tier 1 ratio in the region of 40 basis points on the basis of the figures as at 31 March 2018."

On 1 August 2018, Intesa Sanpaolo published a press release with the following wording:

"Today, the Board of Directors of Intesa Sanpaolo S.p.A. ("**Intesa Sanpaolo**" or the "**Company**") resolved to proceed with the reimbursement through the purchase by the Company, pursuant to Article 2437-quater, paragraph 5 of the Italian Civil Code, of no. 14,962,024 savings shares of Intesa Sanpaolo following withdrawal that remained unsold (the "**Shares**") after the pre-emption and pre-emptive rights offering (the "**Offering**") which ended on 17 July 2018. This was in accordance with the resolution of the Special Meeting of savings shareholders of 27 April 2018 which approved the mandatory conversion of the Intesa Sanpaolo savings shares into ordinary shares (the "**Mandatory Conversion**") and the consequent amendments to the Company's Articles of Association.
Accordingly, the Shares will not be offered on the market, as permitted by Article 2437-quater, paragraph 4 of the Italian Civil Code. The Shares will be purchased by using available reserves of the Company at the liquidation value of the shares following withdrawal, set in accordance with the provisions under Article 2437-ter, paragraph 3 of the Italian Civil Code, of Euro 2.74 each, with settlement date on 3 August 2018.

In accordance with the resolutions taken by the Extraordinary Meeting of the ordinary shareholders of Intesa Sanpaolo on 27 April 2018, the Shares purchased by the Company will be subsequently sold at a price of no less than the reference price recorded by the share in the stock market session on the day prior to each single disposal transaction, decreased by ten per cent.

Furthermore, it should be noted that:

- the settlement of the Shares and related operations following the exercise of the pre-emption and pre-emptive rights under the Offering shall take place on 3 August 2018;

- the last trading date of the Intesa Sanpaolo savings shares shall be 6 August 2018;

- the Mandatory Conversion of savings shares into ordinary shares will become effective on 7 August 2018 and, therefore, from that date only Intesa Sanpaolo ordinary shares will be traded on the Mercato Telematico Azionario of Borsa Italiana;once the Mandatory Conversion of the no. 932,490,500 savings shares into ordinary shares becomes effective, the share capital of Intesa Sanpaolo, fully subscribed and paid-in, equal to Euro 9,084,056,582.12, will be composed of no. 17,506,639,140 ordinary shares without nominal value;

- any fractions resulting from the Mandatory Conversion of savings shares into ordinary shares will be managed by an intermediary appointed by the Company, with settlement in cash to be carried out by the beneficiaries' intermediaries."

On 7 August 2018 Intesa Sanpaolo communicated the new composition of its share capital resulting from the mandatory conversion of savings shares into ordinary shares, effective on the same date. Intesa Sanpaolo's fully subscribed and paid-in share capital thus amounts to Euro 9,084,056,582.12, divided into 17,506,639,140 ordinary shares without nominal value.

On 12 September 2018, Intesa Sanpaolo launched and concluded an ordinary share buy-back programme. The programme executes a plan that assigns, free of charge, ordinary shares to the Group's employees; this covers the share-based incentive plan for 2017 reserved for Risk Takers who

accrue a bonus in excess of the so-called "materiality threshold", as well as for those who, among Managers or Professionals that are not Risk Takers, accrue "relevant bonuses". In addition, the programme is implemented in order to grant, when certain conditions occur, severance payments to Risk Takers upon early termination of employment. The purchases were made in accordance with the terms authorised by the Shareholders' Meeting of Intesa Sanpaolo of 27 April 2018. The subsidiaries concerned also terminated their purchase programmes of the Parent Company's shares to be assigned, free of charge, to their employees. The programmes were approved by their respective corporate bodies within their remits and are analogous to the programme approved at the Parent Company's Shareholders' Meeting.
On the sole day of execution of the programme, the Intesa Sanpaolo Group purchased a total of 12,686,321 Intesa Sanpaolo ordinary shares, through Banca IMI (which was responsible for the programme execution), representing approximately 0.07% of the share capital of the Parent Company, at an average purchase price of 2.291 euro per share, for a total value of 29,061,008 euro. The Parent Company purchased 9,035,838 shares at an average purchase price of 2.287 euro per share, for a value of 20,668,935 euro.

On 2 November 2018, Intesa Sanpaolo published a press release with the following wording:

"Intesa Sanpaolo was subject to the 2018 EU-wide stress test conducted by the European Banking Authority (EBA), in cooperation with the Bank of Italy, the European Central Bank (ECB), and the European Systemic Risk Board (ESRB).

Intesa Sanpaolo notes the announcements made today by the EBA on the EU-wide stress test and fully acknowledges the outcomes of this exercise.

The 2018 EU-wide stress test does not contain a pass fail threshold and instead is designed to be used as an important source of information for the purposes of the SREP. The results will assist competent authorities in assessing Intesa Sanpaolo's ability to meet applicable prudential requirements under stressed scenarios**.**

The adverse stress test scenario was set by the ECB/ESRB and covers a three-year time horizon (2018-2020). The stress test has been carried out applying a static balance sheet assumption as at December 2017, and therefore does not take into account future business strategies and management actions. It is not a forecast of Intesa Sanpaolo profits.

The Intesa Sanpaolo Common Equity Tier 1 ratio (CET1 ratio) resulting from the stress test for 2020, the final year considered in the exercise, would stand at:

- 13.04% on a phased-in basis, in accordance with the transitional arrangements for 2020, and 12.28% on a fully loaded basis, under the baseline scenario;

- 10.40% on a phased-in basis, in accordance with the transitional arrangements for 2020, and 9.66% on a fully loaded basis, under the adverse scenario.

This compares with the starting-point figure of 13.24% on a phased-in basis and 11.85% on a fully loaded basis, as at 31 December 2017 taking the impact of the first time adoption of IFRS 9 into account.

The CET1 ratio resulting from the stress test for 2020 under the adverse scenario would be 10.99% on a phased-in basis and 10.26% on a fully loaded basis when considering the capital increase executed on 11 July 2018 under the 2018-2021 LECOIP 2.0 Long-term Incentive Plan and the conversion of savings shares into ordinary shares finalised on 7 August 2018, other things being equal."

On 26 November 2018, Intesa Sanpaolo published a press release with the following wording:

"Intesa Sanpaolo hereby communicates the new composition of its subscribed and paid-in share capital following the finalisation of the merger by incorporation of Cassa dei Risparmi di Forlì e della Romagna S.p.A. into Intesa Sanpaolo S.p.A..

The merger deed was signed on 10 October 2018 and registered in the competent Company Registers, with legal effects as of 26 November 2018. As a consequence, a total of 2,717,826 Intesa Sanpaolo ordinary shares, having no nominal value and regular dividend entitlement as coupon 42, were issued. This raised the share capital from 9,084,056,582.12 euro to 9,085,469,851.64 euro, divided into 17,509,356,966 ordinary shares without nominal value."

On 3 December 2018, Intesa Sanpaolo published a press release with the following wording:

"Following the obtainment of required authorisations from the relevant authorities, Intesa Sanpaolo and Intrum have finalised the agreement concerning the strategic partnership in respect of non-performing loans which was signed on 17 April 2018 and disclosed to the market on the same day. The agreement includes the creation of a servicing platform owned 51% by Intrum and 49% by Intesa Sanpaolo, and the disposal and securitisation of a bad-loan portfolio of the Intesa Sanpaolo Group.

The finalisation of the transaction generates a net capital gain of around €400 million for the Intesa Sanpaolo Group's consolidated income statement in the fourth quarter of 2018."

Sovereign risk exposure

As at 30 June 2018, Intesa Sanpaolo Group's exposure in securities to Italian sovereign debt to a total of Euro 75,225 million, in addition to receivables for Euro 11,907 million. The security exposures decreased slightly compared to Euro 75,978 as at 31 December 2017.

Management

Board of Directors

The composition of the Board of Directors of Intesa Sanpaolo is as set out below.

Director	**Position**	**Principal activities performed outside Intesa Sanpaolo S.p.A., where significant with respect to the Issuer's activities**
Gian Maria Gros-Pietro	Chairman	Chairman of ASTM S.p.A. Director of Edison S.p.A.
Paolo Andrea Colombo[(a)]	Deputy Chairperson	Chairman of Colombo & Associati S.r.l.
Carlo Messina[(*)]	Managing Director and CEO	No principal outside activity
Bruno Picca	Director	No principal outside activity
Rossella Locatelli[(a)]	Director	Chairman of Bonifiche Ferraresi S.p.A. Member, Oversight Committee of Darma SGR, a company under compulsory liquidation

Director	Position	Principal activities performed outside Intesa Sanpaolo S.p.A., where significant with respect to the Issuer's activities
		Chairman of B.F. Holding
		Member, Oversight Committee of Sofia Gestione del Patrimonio SGR in special administration
Giovanni Costa	Director	Director of Edizione S.r.l.
Livia Pomodoro[(a)]	Director	No principal outside activity
Giovanni Gorno Tempini[(a)]	Director	Director of Willis S.p.A.
		Chairman of Fondazione Fiera Milano
		Director of Avio S.p.A.
Giorgina Gallo[(a)]	Director	Director of Zignago Vetro S.p.A.
Franco Ceruti	Director	Director Intesa Sanpaolo Private Banking S.p.A.
		Director of Mediocredito Italiano S.p.A.
		Director of Banca Prossima S.p.A.
		Chairman of Intesa Sanpaolo Expo Institutional Contact S.r.l.
Gianfranco Carbonato[(a)]	Director	Chairman of Prima Industrie S.p.A.
		Chairman of Prima Power North America Inc., Arlington Heights, Chicago (Illinois), USA
		Director of Prima Power Suzhou Co., Ltd., Suzhou, P.R.C.
Francesca Cornelli[(a)]	Director	Director of Swiss Re Europe
		Director of Swiss Re International
		Director of Swiss Re Holding
Daniele Zamboni[(a)]	Director	No principal outside activity
Maria Mazzarella[(a)]	Director	No principal outside activity
Maria Cristina Zoppo[(a)]	Director and Member of the Management Control Committee	Chairman, Board of Auditors of Houghton Italia S.p.A.
		Chairman, Board of Auditors Schoeller Allibert S.p.A.
		Standing Auditor of Cooper-Standard Automotive Italy S.p.A.

Director	Position	Principal activities performed outside Intesa Sanpaolo S.p.A., where significant with respect to the Issuer's activities
Edoardo Gaffeo[(a)]	Director and Member of the Management Control Committee	No principal outside activity
Milena Teresa Motta[(a)]	Director and Member of the Management Control Committee	Director of Strategie & Innovazione S.r.l. Chairman, Board of Auditors of Trevi Finanziaria Industriale S.p.A.
Marco Mangiagalli[(a)]	Director and Member of the Management Control Committee	No principal outside activity
Alberto Maria Pisani[(a)]	Director and Member of the Management Control Committee	No principal outside activity

(*) Carlo Messina was appointed Managing Director and CEO by the Board of Directors on 28 April 2016. He is the only executive member on the Board
(a) Meets the independence requirements pursuant to Article 13.4 of the Articles of Association, the Corporate Governance Code and Article 148, third paragraph, of Legislative Decree 24 February 1998 no 58

The business address of each member of the Board of Directors is Intesa Sanpaolo S.p.A., Piazza San Carlo 156, 10121 Turin.

Administrative and Management bodies conflicts of interests

As at the date of this Base Prospectus and to the Intesa Sanpaolo's knowledge - also upon the examinations provided under article 36 of Law Decree No. 201 of 6 December 2011, as converted into Law No. 214 of 22 December 2011 - no member of the Board Directors, the Management Control Committee or the general management of Intesa Sanpaolo is subject to potential conflicts of interest between their obligations arising out of their office or employment with the Issuer or the Intesa Sanpaolo Group and any personal or other interests, except for those that may concern transactions put before the competent bodies of Intesa Sanpaolo and or/entities belonging to the Intesa Sanpaolo Group, such transactions having been undertaken in strict compliance with the relevant regulations in force. The members of the administrative, management and control corporate bodies of Intesa Sanpaolo are required to implement the following provisions aimed at regulating instances where there exists a specific interest concerning the implementation of a transaction:

- Article 53 (*Supervisory regulations*) of the Banking Law and the relevant implementing regulations issued by the Bank of Italy, with particular reference to the supervisory regulations relating to transactions with related parties;

- Article 136 (*Duties of banking officers*) of the Banking Law which requires the adoption of a particular authorisation procedure in case an officer, directly or indirectly, assumes obligations towards the bank in which such officer has an administrative, management or controlling role;

– Article 2391 (*Directors' interests*) of the Italian Civil Code; and

– Article 2391-*bis* (*Transactions with related parties*) of the Italian Civil Code.

The Issuer and its corporate bodies have adopted internal measures and procedures to guarantee compliance with the above mentioned provisions.

For information on compensation and transactions with related parties of the Intesa Sanpaolo Group, see Part H of the notes to the consolidated financial statements for 2016 of Intesa Sanpaolo. See "*Information Incorporated by Reference*" section of this Prospectus.

Principal Shareholders

As at 26 November 2018, the shareholder structure of Intesa Sanpaolo was composed as follows (holders of shares exceeding 3 per cent [(1) (2)]).

SHAREHOLDER	ORDINARY SHARES	% OF ORDINARY SHARES
Compagnia di San Paolo	1,188,947,304	6.790%
Fondazione Cariplo	767,029,267	4.381%

[(1)] Shareholders that are fund management companies may be exempted from disclosure up to the 5% threshold.

[(2)] The aggregate investment of 6.952%, of which 1.941% with voting rights, disclosed by JPMorgan Chase & Co. in form 120 B updated as at 26 November 2018, has been recalculated in 6.951%, of which 1.940% with voting rights, due to the change in Intesa Sanpaolo's share capital of 26 November 2018 as result of the merger by incorporation of Cassa dei Risparmi di Forlì e della Romagna. JPMorgan Chase & Co. made the original disclosure on 16 July 2018 (through form 120 B) in view of the positions held in relation to the issue of LECOIP 2.0 Certificates, having as underlying instruments Intesa Sanpaolo ordinary shares, that the Intesa Sanpaolo Group's employees received under the 2018-2021 LECOIP 2.0 Long-term Investment Plan based on financial instruments.

Legal Risks

Legal risks are thoroughly analysed by the Parent Company and Group companies. Provisions have been made to the allowances for risks and charges in the event of disputes for which it is probable that funds will be disbursed and where the amount of the disbursement may be reliably estimated.

Dispute relating to anatocism and other current account and credit facility conditions

For many years, this type of dispute has been a significant part of the civil disputes brought against the Italian banking industry and therefore also the Group banks. The overall economic impact of lawsuits in this area remains at insignificant level in absolute terms. The risks related to these disputes are covered by specific, adequate provisions to the allowances for risks and charges.

In 2016, Art. 120 of the Consolidated Law on Banking which governs the compounding of interest in banking transactions was amended. Without prejudice to the requirement of the same frequency of calculation of the interest it was established that the frequency must not be "less than one year" with calculation at 31 December of each year and, in any event, at the end of the relationship) and that debt interest accrued could not in general give rise to interest other than arrears interest. In addition, for current account credit facilities and overdrafts it was established that:

- the debt interest is calculated at 31 December and becomes due on 1 March of the year after the year when it accrued; if the account is closed, the interest becomes due immediately;
- the customer can provide authorisation, also beforehand, for the interest to be charged to their account (and therefore for its compounding) when it becomes due; this authorisation can be revoked at any time, provided it is before the charge has been made.

The implementing resolution by the CICR was published in August 2016. It establishes, among other things, that the new regulations apply to interest accrued from 1 October 2016.

In February 2017, the Italian Antitrust Authority initiated proceedings against Intesa Sanpaolo for alleged unfair business practices involving, among other things, the methods used to request the above-mentioned authorisation from customers for the charging of the interest to the account.

The Authority completed the proceedings in October 2017, ruling that Intesa Sanpaolo had implemented an "aggressive" policy aimed at acquiring the authorisation, by soliciting the customers through various means of communications and without putting them in a position to consider the consequences of that choice in terms of the interest calculation on the compounded debt interest. As a result, the Authority issued a fine of 2 million euro against Intesa Sanpaolo. Intesa Sanpaolo has submitted an appeal with the Lazio Regional Administrative Court, on the grounds that the ruling was unfounded.

Disputes relating to investment services

In 2017 the number of disputes continued to fall (particularly those relating to bonds in default). The risks related to this type of dispute are also covered by specific, adequate provisions to the Allowances for risks and charges.

ENPAM lawsuit

In June 2015 ENPAM sued Cassa di Risparmio di Firenze (wholly owned subsidiary of Intesa Sanpaolo), along with other defendants such as JP Morgan Chase & Co and BNP Paribas, before the Court of Milan.

ENPAM's allegations related to the trading (in 2005) of several complex financial products known as "JP Morgan 69,000,000" and "JP Morgan 5,000,000" and the subsequent "swap" (in 2006) of those products with other similar products known as "CLN Corsair 74,000,000", the latter were credit-linked notes, i.e. securities whose repayment of principal at maturity was tied to the credit risk associated with a tranche of a synthetic CDO. Due to the defaults on the CDO portfolio, the investment allegedly resulted in significant losses, for which compensation is sought.

In the writ of summons, ENPAM submit several petitions for inquiries and rulings in particular for contractual and tort liability and breach of Articles 23, 24 and 30 of the Legislative Decree No. 58 of 24 February 1998, as amended (the **Financial Service Act**), asking for the repayment of an amount of € 222 million, and compensation for damages on an equitable basis, the part relating to Cassa di Risparmio di Firenze's position should be around €103 million (plus interest and the purported "additional damages").

Cassa di Risparmio di Firenze was sued as the transferee of the Italian branch of Cortal Consors S.A. (subsequently merged into BNP Paribas), which had provided ENPAM with the investment services within which the above mentioned securities has been subscribed.

At a preliminary stage, Cassa di Risparmio di Firenze raised various objections (including a lack of standing to be sued and the time bar). On the merits, it argued, among other positions, that the provisions of the Financial Law indicated by ENPAM were not applicable and that there was no evidence of the damages. It also disputed their calculation and in alternative, that ENPAM had contributed to causing the damages. If an unfavourable judgment is rendered, Cassa di Risparmio di Firenze has requested that the court determine its internal share of the total liability of the defendants and that the other defendants be ordered to hold it harmless.

During the proceedings it emerged from the analysis of the 2016 financial statements of ENPAM that the securities subject of the allegations against Cassa di Risparmio di Firenze had been "sold back" to

JP Morgan at a price of around €206 million. This circumstance was emphasised in further defence pleadings by Cassa di Risparmio di Firenze, highlighting the lack of the alleged damages and perhaps even the presence of a capital gain.

By order of 15 February 2018, the judge rejected part of the preliminary objections raised, while reserving judgment on the others (including those relating to the claimant's lack of standing to sue and the defendants' lack of standing to be sued), to be decided together with the decision on the merits. The judge also ordered a court-appointed expert's review aimed at determining, among other matters:

- whether during the pre-contractual phase the structure, value and costs of the securities at issue were properly represented to ENPAM;
- whether the securities were fit for the purpose indicated in the entity's Charter and Investment Guidelines;
- the performance achieved by ENPAM as at the date of conclusion of the individual transactions;
- the difference, if any, between the performance achieved by ENPAM and the performance that would have resulted if other investments consistent with the entity's Charter and Investment Guidelines had been undertaken (also considering the need for diversification of the risk).

The case was continued until the hearing of 18 April 2019 for a review of the expert's report, which will be prepared during the year.

Disputes regarding tax-collection companies

In the context of the government's decision to reassume responsibility for tax collection, Intesa Sanpaolo sold to Equitalia S.p.A. full ownership of Gest Line and ETR/ESATRI, companies that managed tax-collection activities, undertaking to indemnify the buyer against any expenses associated with the collection activity carried out up to the time of purchase of the equity interests.

In particular, such expenses refer to liabilities for disputes (with tax authorities, taxpayers and employees) and out-of-period expenses and capital losses with respect to the financial situation at the time of the sale.

A technical roundtable has been formed with Equitalia (now Agenzia delle Entrate – Riscossione) in order to assess the parties' claims.

Administrative and judicial proceedings against Banca IMI Securities Corp. of New York

The SEC proceedings were concluded in 2017 through the payment of a total sum of approximately 35 million dollars – entirely covered by provision – levied on the basis of violations of Articles 15(b)(4)(E) of the Exchange Act and 17(a)(3) of the Securities Act.
With regard to the investigation started in October 2016 by the Antitrust Division of the Department of Justice (DOJ) after having submitted documents and information with a view to full co-operation, details are being awaited on the DoJ’s position.

Offering of diamonds

In October 2015, the Bank signed a partnership agreement with Diamond Private Investment (DPI) governing how diamond offerings were made by that company to the customers of Intesa Sanpaolo and of the banks of the Banca dei Territori Division. The aim of this initiative was to enhance the range of products offered to customers, by introducing a diversification solution with the characteristics of a “safe haven asset” in which to allocate a marginal part of their assets over the

long-term. Diamonds had already been sold for several years by other leading national banking networks.

This activity primarily generated purchase volumes in 2016, with a significant fall starting from the end of that year. A total of around 8,000 customers purchased diamonds, for a total of around 130 million euro. The marketing process was based on criteria of transparency, with safeguards progressively enhanced over time, including quality controls on the diamonds and the fairness of the prices applied by DPI.

In February 2017, the AGCM (the Italian Competition Authority) brought proceedings against companies that marketed diamonds, (DPI and other companies), for alleged conduct in breach of the provisions on unfair business practices. In April, those proceedings were extended to the intermediaries that carried out the recommendation of the services of those companies.

At the end of those proceedings, on 30 October 2017, the AGCM notified the penalties imposed for the alleged breach of the Consumer Code through the conduct of DPI and of the banking intermediaries which the proceedings had been extended to, consisting - in short - of having provided partial, deceptive and misleading information on the characteristics of the diamond purchases, the methods used to calculate the price - presented as being the market price - and the performance of the diamond market. The Authority issued a fine of €3 million against Intesa Sanpaolo, reduced from the initial fine of €3.5 million, after the Authority had recognised the value of the measures taken by the Bank from 2016 to strengthen the safeguards on the offering process aimed, in particular, at ensuring proper information to customers.

Following the order by the AGCM, the Bank paid the amount of the fine and filed an appeal with the Lazio Regional Administrative Court against the order. The proceeding is still pending.

From November 2017, the Bank:

- terminated the partnership agreement with DPI and ceased the activity, which had already been suspended in October;
- started a process that provides for the payment to customers of the original cost incurred for the purchase of the diamonds and the withdrawal of the stones, in order to satisfy the customers' resale needs which, due to the illiquidity that had arisen in the market, are not met by DPI within the contractually-agreed period of 30 days;
- sent a communication in January 2018 to the diamond-holding customers reiterating the nature of the stones as durable goods, and also confirming the Bank's willingness to intervene directly in relation to any realisation needs expressed by the customers and not met by DPI.

As at 30 September 2018 the overall disinvestment requests received from customers amounted to 75.1 €/million.. In this regard, Intesa Sanpaolo considered it appropriate to make a prudential provision in relation to the potential risks of loss connected to the diamonds for which the Bank may be required to pay the original cost incurred by the customers for their purchase. The provision was determined by taking into account both the appraisal values collected over the years by the Bank on the diamonds sold (retail prices) and their estimated wholesale prices.

Disputes connected with the acquisition of certain assets, liabilities and legal relationships of Banca Popolare di Vicenza S.p.A. in compulsory administrative liquidation and Veneto Banca S.p.A. in compulsory administrative liquidation

With regard to the risks connected with the possible outcomes for the Intesa Sanpaolo Group of the lawsuits relating to Banca Popolare di Vicenza and Veneto Banca (and/or their directors and top management), the following is noted:

a) based on the agreements between the two Banks in compulsory administrative liquidation and Intesa Sanpaolo (sale contract of 26 June 2017 and Second Acknowledgement Agreement of 17 January 2018), two distinct categories of disputes can be identified (also relating to the subsidiaries of the former Venetian banks included in the sale):

   – the Previous Disputes, included among the liabilities of the Aggregate Set transferred to Intesa Sanpaolo, which include civil disputes relating to judgements already pending at 26 June 2017, with some exceptions, and in any case different from those included under the Excluded Disputes (see the point below);

   – the Excluded Disputes, which remain under the responsibility of the Banks in compulsory administrative liquidation and which concern, among other things, disputes brought (also before 26 June 2017) by shareholders and convertible and/or subordinate bondholders of one of the two former Venetian banks, disputes relating to non-performing loans, disputes relating to relationships terminated at the date of the transfer, and all disputes (whatever their subject) arising after the sale and relating to acts or events occurring prior to the sale;

b) the relevant allowances were transferred to Intesa Sanpaolo along with the Previous Disputes; in any case, if and to the extent the provisions transferred prove insufficient, Intesa Sanpaolo will be entitled to be indemnified by the Banks in compulsory administrative liquidation, at the terms provided for in the sale contract of 26 June 2017. This indemnity is backed by a government guarantee, pursuant to Decree Law 99/2017;

c) after 26 June 2017, a number of lawsuits included within the Excluded Disputes were initiated or resumed against Intesa Sanpaolo. With regard to these lawsuits:

   – Intesa Sanpaolo is pleading and will plead its non-involvement and lack of capacity to be sued, both on the basis of the provisions of Decree Law 99/20172 (Article 3), the sale contract signed with the two Banks in compulsory administrative liquidation on 26 June 2017 (Articles 3.1.1, 3.1.4 and 3.2), the First Acknowledgement Agreement signed on 19 December 2017, and the Second Acknowledgement Agreement signed on 17 January 2018 (Article 3 and Attachment 1.1), and in compliance with the European Commission provisions on State Aid (Decision C(2017) 4501 final and Attachment B to the sale contract of 26 June 2017), which prohibit Intesa Sanpaolo from taking responsibility for any claims made by the shareholders and subordinated bondholders of the former Venetian Banks;

   – even if there were to be a ruling against Intesa Sanpaolo (and in any event for the charges incurred by Intesa Sanpaolo for any reason in relation to its involvement in any Excluded Disputes), it would have the right to be fully reimbursed by the Banks in compulsory administrative liquidation;

   – it should be noted that the Banks in compulsory administrative liquidation have contractually acknowledged their capacity to be sued with respect to the Excluded Disputes, such that, with effect from 26 June 2017, they have entered appearances in various proceedings initiated (or re-initiated) by various shareholders and subordinate bondholders against Intesa Sanpaolo (or in any case included in the category of Excluded Disputes), asking for the declaration of their exclusive capacity to be sued and the consequent exclusion of Intesa Sanpaolo from those proceedings;

d) pursuant to the agreements between the two Banks in compulsory administrative liquidation and Intesa Sanpaolo, the disputes regarding the marketing of shares/convertible and/or subordinated bonds initiated against Banca Nuova (subsequently merged by incorporation into Intesa Sanpaolo) and Banca Apulia are also included in the Excluded Disputes (and therefore have the same treatment as described above, as a result of the abovementioned

[2] Published in the Official Gazette no. 146 of 25 June 2017 and converted by Law 121 of 31 July 2017.

provisions and based on the criteria set out in the retransfer agreements signed on 10 July 2017, as subsequently supplemented). In this regard, however, it should be noted that, as at 30 June 2018, the Securities and Financial Ombudsman (Arbitro per le Controversie Finanziarie) upheld 20 appeals filed against Banca Nuova regarding shares of Banca Popolare di Vicenza and 14 against Banca Apulia regarding shares of Veneto Banca. Banca Nuova (now Intesa Sanpaolo) and Banca Apulia did not implement the decisions because – for the reasons set out above and in accordance with the provisions of the European Commission Decision C(2017) 4501 final on State aid – any liability relating to the marketing of the shares of the former Venetian banks must be considered as being borne exclusively by the two Banks in compulsory administrative liquidation.

Some information is provided below on two decisions made by the Judicial Authority.

(i) Criminal proceedings against the top management of Veneto Banca - In January 2018, as part of a criminal proceeding before the Court of Rome for the alleged market rigging and obstructing the Supervisory Authorities in the performance of their functions with respect to officers and executives of Veneto Banca, the preliminary hearing judge decided that Intesa Sanpaolo could be charged with civil liability. According to the judge, the exclusion from the sale to Intesa Sanpaolo of the debts, responsibilities and liabilities deriving from the sale of shares and subordinated bonds – envisaged by Decree Law 99/2017 – would not be objectionable by third parties, while Article 2560 of the Italian Civil Code would be applicable in the case in question and Intesa Sanpaolo should therefore take on those liabilities.

As a result of this decision, more than 3,800 civil plaintiffs holding Veneto Banca shares or subordinated bonds joined the proceedings. Intesa Sanpaolo therefore entered an appearance requesting its exclusion from the proceedings, in application of the provisions of Decree Law 99/2017, of the rules established for the compulsory administrative liquidation of banks and, before that, of the principles and rules contained in the bankruptcy law, in addition to the constitutional principles and decisions made at EU level with regard to the operation relating to the former Venetian banks. In turn, Veneto Banca in compulsory administrative liquidation intervened voluntarily affirming its exclusive, substantial and procedural capacity to be sued.

In March 2018, the preliminary hearing judge declared his lack of territorial jurisdiction, transferring the files to the Public Prosecutor's Office of Treviso. The charge of civil liability and the joinders of the civil parties were therefore removed.

On the other hand, it should be noted that, in a criminal proceeding before the Court of Vicenza against the directors and executives of Banca Popolare di Vicenza, the preliminary hearing judge rejected the request for authorisation to charge Intesa Sanpaolo with civil liability, arguing on the basis of the provisions of the sale contract of 26 June 2017 and the special provisions contained in Decree Law 99/2017.

(ii) Civil dispute pending before the Court of Vicenza against Veneto Banca in compulsory administrative liquidation – In March 2018, as part of a lawsuit filed by a Veneto Banca shareholder, the Court of Vicenza ordered Intesa Sanpaolo to be summoned to appear in the proceedings, based on arguments similar to those put forward by the preliminary hearing judge in Rome in the proceedings referred to in point (i) above. However, it should be noted that, in other civil proceedings, the exclusive capacity to be sued of the two Banks in compulsory administrative liquidation has been affirmed, without the involvement of Intesa Sanpaolo.

Labour litigation

There were no significant cases of labour litigation from either a qualitative or quantitative standpoint as at 30 June 2018. In general, all labour litigation is covered by specific provisions adequate to meet any outlays.

Tax litigation

The Intesa Sanpaolo Group's tax litigation risks are covered by adequate provisions to allowances for risks and charges.

As at 30 June 2018, Intesa Sanpaolo had pending litigation proceedings (for tax, fines and interest) for a total amount of 220 million euro (214 million euro as at 31 December 2017), considering both administrative and judicial proceedings at various instances.

In relation to these proceedings, the actual risks were quantified at 64 million euro as at 30 June 2018 (65 million euro as at 31 December 2017).

In the first half, only one new dispute of a significant amount was initiated (dispute of 6.7 million euro, plus interest; fines not imposed). Two transactions involving the contribution of private equity business lines and the subsequent partial demerger were contested against the Parent Company and IMI Investimenti, as jointly and severally liable, which the Italian Revenue Agency - Second Provincial Office of Milan reclassified as transfers of business lines subject to registration tax at a proportional rate (3%).

At the Intesa Sanpaolo Group's other Italian companies included in the scope of consolidation (with the exclusion of Risanamento S.p.A., not subject to management and coordination by Intesa Sanpaolo), tax litigation totalled 131 million euro as at 30 June 2018 (139 million euro at 31 December 2017), covered by specific provisions of 31 million euro (32 million euro at the end of 2017).

The tax auditors' report by the Piedmont regional office – large taxpayers office notified to the Bank on 28 September 2018 two findings for the year 2014 of a non-material amount (a total of 1.5 million euro), in addition to the notification of higher taxable income for IRES and IRAP for the years 2013, 2014 and 2015 for a total taxable income of €1.2 million.For Banca IMI, two tax disputes of a significant amount relating to 2005 and 2006 were closed as a result of access to the procedure for the settlement of pending tax disputes concerning withholding tax on manufactured dividends paid to non-residents in relation to Italian shares borrowed by Banca IMI. With respect to a total value of claims of 20.2 million euro, the settlement was made for a total of 8.6 million euro, without effect on the income statement, as the claims were covered by specific allowances for tax litigation. In addition, on 24 January 2018, the Lombardy Regional Office - Large Taxpayers Department of the Italian Revenue Agency began a tax audit of direct taxes, VAT, IRAP and withholding tax for 2015. On 31 July 2018 the tax audit concluded without any remark.

In May, the IRES and IRAP disputes for the year 2012 were settled for Banca Apulia, a company that joined the ISP Group following the acquisition of the business lines of the Venetian Banks. Starting from an initial total claim for IRES and IRAP for the 2012 tax year of 5.5 million euro, the dispute was settled by means of a tax settlement proposal for a total charge of 0.8 million euro (partly already paid by the bank in the form of substitute tax and acknowledged by the Italian Revenue Agency and partly through use of the allowance for tax litigation). This settlement prevented an identical claim of significant value for the tax periods from 2013 to 2021.

As regards Mediocredito Italiano, following the final judgement handed down by the Lombardy Regional Tax Commission, the litigation concerning VAT for the tax year 2007 (former Leasint) was concluded in the bank's favour with respect to an original claim of over 7 million euro (for taxes, interest and fines).

The general tax audit of Intesa Sanpaolo Assicura concerning the tax periods 2013, 2014 and 2015 was completed on 21 May, with an overall positive outcome. For the settlement of the findings, it is estimated that the actual cost will not exceed 0.3 million euro.

Tax disputes involving international subsidiaries, totalling 5.4 million euro (11 million euro as at 31 December 2017), are covered by allowances of 3.6 million euro (4 million euro as at 31 December 2017).

A tax audit of IMI SEC by the US tax authorities was initiated for the years 2015 and 2016. Lastly, the VAT dispute of the foreign subsidiary CIB Bank Ltd (claim amount of 3.6 million euro) was concluded with an unfavourable ruling by the local Supreme Court. Nevertheless, this had no effect on the income statement, as the company had already paid the entire amount of the tax claim in full in previous years.

FINANCIAL INFORMATION OF THE ISSUER – AN OVERVIEW

Audited Consolidated Annual Financial Statements

The annual financial information below as at and for the years ended 31 December 2017 and 31 December 2016 has been derived respectively from the audited consolidated annual financial statements of the Intesa Sanpaolo Group as at and for the year ended 31 December 2017 (the **2017 Audited Financial Statements**) and from the audited consolidated annual financial statements of the Intesa Sanpaolo Group as at for the year ended 31 December 2016 (the **2016 Audited Financial Statements**).

Half-Yearly Financial Statements

The half yearly financial information below as at and for the six months ended on 30 June 2018 has been derived from the unaudited condensed consolidated half yearly financial statements of the Intesa Sanpaolo Group as at and for the six months ended on 30 June 2018 (the "2018 Half Yearly Unaudited Financial Statements") that include comparative balance sheet figures as at 31 December 2017 and income statement figures for the six months ended on 30 June 2017. As regards the adoption of IFRS 9, the Group has decided to exercise the option, provided by IFRS 9, of not restating the comparative information for the IFRS 9 first-time adoption financial statements. In order to assign the 2017 comparative information to the accounting captions established in the new Circular 262 official financial statement layouts, the necessary reconciliations have been made, without changing the values."

Incorporation by Reference

The annual financial statements referred to above are incorporated by reference in this Prospectus (see "*Documents Incorporated by Reference*") and should be read in conjunction with the accompanying notes and auditors' reports.

Accounting Principles

The audited consolidated annual and unaudited consolidated half yearly financial statements referred to above have been prepared in accordance with the accounting principles issued by the International Accounting Standards Board and the relative interpretations of the International Financial Reporting Interpretations Committee, otherwise known as International Financial Reporting Standards, as adopted by the European Union under Regulation (EC) 1606/2002. The unaudited consolidated half yearly financial statements referred to above have been prepared in compliance with International Financial Reporting Standards applicable to interim financial reporting (IAS 34) as adopted by the European Union.

IFRS 9: the new financial reporting standard on financial instruments

The regulations

The new IFRS 9, issued by the IASB in July 2014 and endorsed by the European Commission through Regulation 2067/2016, has replaced IAS 39, which until 31 December 2017 had governed the classification and measurement of financial instruments, with effect from 1 January 2018.

IFRS 9 is structured into the three different areas of classification and measurement of financial instruments, impairment and hedge accounting.

In the first area, IFRS 9 requires the classification of financial assets to be guided, on the one hand, by the characteristics of the related contractual cash flows and, on the other hand, by the business model for which the assets are held.

In replacement of the previous four accounting categories, under IFRS 9 financial assets may be classified into three categories, according to the drivers indicated above: Financial assets measured at amortised cost, Financial assets measured at fair value through other comprehensive income (for debt

instruments, the reserve is transferred to profit or loss in the event of disposal of the instrument) and, lastly, Financial assets measured at fair value through profit or loss. Financial assets can be recognised in the first two categories and can therefore be measured at amortised cost or at fair value through other comprehensive income, only if it is demonstrated that they give rise to cash flows that consist of solely payments of principal and interest (SPPI Test). Equity instruments are always recognised in the third category and measured at fair value through profit or loss unless the entity elects (irrevocably, upon initial recognition), for equities not held for trading, to present changes in value in other comprehensive income, which will never be recycled to profit or loss, even in the event of the disposal of the financial instrument (Financial assets measured at fair value through other comprehensive income without "recycling").

There are no major changes with respect to the classification and measurement of financial liabilities under IAS 39. The sole change relates to the accounting treatment of own credit risk: for financial liabilities designated at fair value (fair value option liabilities), the standard requires that changes in fair value attributable to the change in own credit risk be recognised through other comprehensive income, unless this treatment creates or increases an accounting mismatch in profit or loss, whereas the remaining amount of changes in the fair value of the liabilities must be recognised in profit or loss.

With respect to impairment, a model has been introduced for instruments measured at amortised cost and fair value through other comprehensive income (other than equity instruments) based on the concept of "expected loss" instead of the "incurred loss" envisaged by IAS 39, aimed at recognising losses in a more timely manner. IFRS 9 requires that entities recognize expected credit losses over the next 12 months (stage 1) starting from initial recognition of the financial instrument. The time horizon for calculating expected losses is the entire residual life of the asset being measured if credit risk has increased "significantly" since initial recognition (stage 2) or if it is impaired (stage 3). More specifically, the introduction of the new impairment rules involves the:

- allocation of performing financial assets to different credit risk stages (staging), which correspond to value adjustments based on 12-month Expected Credit Losses (ECL) (Stage 1), or lifetime ECL over the remaining duration of the instrument (Stage 2), if there is a significant increase in the credit risk (SICR) determined by comparing the Probabilities of Default at the initial recognition date and at the reporting date;
- allocation of the non-performing financial assets to Stage 3, again with value adjustments based on the lifetime ECL;
- inclusion of forward-looking information in the calculation of the ECL, also consisting of information on the evolution of the macroeconomic scenario.

Finally, with regard to hedge accounting, the new model for hedging - which, however, does not apply to macro-hedging aims to ensure that accounting treatment is consistent with risk management activity and to enhance disclosure of risk management activity by the reporting entity.

The choices made by the Intesa Sanpaolo Group

With regard to the methods of presentation of the effects of first-time adoption of the standard, the Group has exercised the option established in paragraph 7.2.15 of IFRS 9 and paragraphs E1 and E2 of IFRS 1 "First-Time Adoption of International Financial Reporting Standards", according to which – subject to the retrospective application of the new measurement and presentation rules required by the standard – there is no requirement for the compulsory restatement on a like-for-like basis of the comparative information in the financial statements of first-time adoption of the
new standard. According to the instructions contained in the document issuing the 5th update of Circular 262 "Bank financial statements: layouts and preparation", banks that make use of the exemption from the requirement to restate the comparative information must nonetheless include a reconciliation statement in the first financial statements prepared based on the new Circular 262. This statement must show the method used and provide a reconciliation between the information from the last approved financial statements and the first financial statements prepared according to the new

provisions. The form and content of this disclosure is left to the independent discretion of the competent company bodies.

It is worth noting the choices of a "general" nature made by the Intesa Sanpaolo Group regarding the scope of companies subject to the new standard, the recognition of the impacts on own funds resulting from the application of the new impairment rules, according to the recent amendments made to the prudential regulations, and the presentation of the comparative figures in the year of first time adoption of the standard:

- the Intesa Sanpaolo Group, as a financial conglomerate primarily engaged in banking activities, has decided to exercise the option of adopting the Deferral Approach (or Temporary Exemption), according to which the financial assets and liabilities of the subsidiary insurance companies will continue to be recognised in accordance with the provisions of IAS 39, while awaiting the entry into force of the new international accounting standard on insurance contracts (IFRS 17), scheduled for 2021. The deferral of the adoption of IFRS 9 by the companies of the Insurance Division means that, starting from 1 January 2018, different accounting standards need to be applied for the financial assets and liabilities within the Group's consolidated financial statements. In view of the discretion given by the Bank of Italy regarding how this choice and its effects should be presented in the financial statements, the Group has decided to add specific captions to the official consolidated financial statements layouts provided by the 5th update to Bank of Italy Circular 262 (effective from 2018) and provide the related disclosures in the Notes to the Financial Statements, in compliance with the requirements of IFRS 7, and the Amendment to IFRS 4, which are aimed at presenting the requirements for benefiting from the temporary exemption and ensuring compatibility between institutions that apply the temporary exemption and entities that apply IFRS 9;

- on 12 December 2017, the European Parliament and the Council issued Regulation (EU) 2017/2395 "Transitional arrangements for mitigating the impact of the introduction of IFRS 9 on own funds", which updates Regulation 575/2013CRR, adding the new article 473a "Introduction of IFRS 9", which gives banks the possibility of mitigating the impact on their own funds resulting from the introduction of IFRS 9 over a transitional period of 5 years (from March 2018 to December 2022) by neutralising the impact on CET1 through the application of decreasing percentages over time.

The Intesa Sanpaolo Group has decided to adopt the "static approach", to be applied to the impact resulting from the comparison between the IAS 39 value adjustments as at 31/12/2017 and IFRS 9 value adjustments as at 1 January 2018.

From 2018, banks that opt for the transitional arrangements will, however, be required to provide market disclosure regarding the "fully loaded" Available Capital, RWA, Capital Ratio and Leverage Ratio, in accordance with the Guidelines issued on 12 January 2018.

INTESA SANPAOLO
CONSOLIDATED ANNUAL STATEMENT OF INCOME
FOR THE YEAR ENDED 31/12/2017

The annual financial information below includes comparative figures as at and for the year ended 31 December 2017:

	31.12.2017 Audited	31.12.2016 Audited
	(in millions of €)	
Interest and similar income	12,398	12,865
Interest and similar expense	-3,871	-4,250
Interest margin	**8,527**	**8,615**
Fee and commission income	9,544	8,465
Fee and commission expense	-2,116	-1,730
Net fee and commission income	**7,428**	**6,735**
Dividend and similar income	344	461
Profits (Losses) on trading	511	527
Fair value adjustments in hedge accounting	-15	-34
Profits (Losses) on disposal or repurchase of	818	990
a) loans	-8	-34
b) financial assets available for sale	860	990
c) investments held to maturity	1	-
d) financial liabilities	-35	34
Profits (Losses) on financial assets and liabilities designated at fair value	1,258	1,051
Net interest and other banking income	**18,871**	**18,345**
Net losses / recoveries on impairment	-3,162	-3,288
a) loans	-2,717	-3,026
b) financial assets available for sale	-509	-314
c) investments held to maturity	-	-
d) other financial activities	64	52
Net income from banking activities	**15,709**	**15,057**
Net insurance premiums	6,817	8,433
Other net insurance income (expense)	-9,012	-10,508
Net income from banking and insurance activities	**13,514**	**12,982**
Administrative expenses	-11,052	-9,505
a) personnel expenses	-7,177	-5,494
b) other administrative expenses	-3,875	-4,011
Net provisions for risks and charges	-893	-241
Net adjustments to / recoveries on property and equipment	-347	-354
Net adjustments to / recoveries on intangible assets	-532	-577
Other operating expenses (income)	5,902	430
Operating expenses	**-6,922**	**-10,247**
Profits (Losses) on investments in associates and companies subject to joint control	1,150	125
Valuation differences on property, equipment and intangible assets measured at fair value	-30	-
Goodwill impairment	-	-
Profits (Losses) on disposal of investments	106	356

Income (Loss) before tax from continuing operations ...	**7,818**	**3,216**
Taxes on income from continuing operations	-464	-1,003
Income (Loss) after tax from continuing operations.....	**7,354**	**2,213**
Income (Loss) after tax from discontinued operations.....	-	987
Net income (loss).....	**7,354**	**3,200**
Minority interests	-38	-89
Parent Company's net income (loss).....	**7,316**	**3,111**
Basic EPS – Euro	0.44	0.18
Diluted EPS – Euro	0.44	0.18

INTESA SANPAOLO
CONSOLIDATED ANNUAL BALANCE SHEET
AS AT 31/12/2017

Assets	**31/12/2017 Audited**	**31/12/2016 Audited**
	(in millions of €)	
Cash and cash equivalents	9,353	8,686
Financial assets held for trading	39,518	43,613
Financial assets designated at fair value through profit and loss	75,269	63,865
Financial assets available for sale	142,341	146,692
Investments held to maturity	1,174	1,241
Due from banks	72,462	53,146
Loans to customers	410,746	364,713
Hedging derivatives	4,217	6,234
Fair value change of financial assets in hedged portfolios (+/-)	-204	321
Investments in associates and companies subject to joint control	678	1,278
Technical insurance reserves reassured with third parties	16	17
Property and equipment	6,678	4,908
Intangible assets	7,741	7,393
of which		
- goodwill	4,056	4,059
Tax assets	16,887	14,444
a) current	3,688	3,313
b) deferred	13,199	11,131
- of which convertible into tax credit (Law no. 214/2011)	8,746	8,491
Non-current assets held for sale and discontinued operations	627	312
Other assets	9,358	8,237
Total Assets	**796,861**	**725,100**

INTESA SANPAOLO
CONSOLIDATED ANNUAL BALANCE SHEET
AS AT 31/12/2017

Liabilities and Shareholders' Equity	**31/12/2017 Audited**	**31/12/2016 Audited**
	(in millions of €)	
Due to banks	99,990	72,641
Due to customers	323,443	291,876
Securities issued	94,239	94,783
Financial liabilities held for trading	41,285	44,790
Financial liabilities designated at fair value through profit and loss	68,169	57,187
Hedging derivatives	7,489	9,028
Fair value change of financial liabilities in hedged portfolios (+/-)	478	773
Tax liabilities	2,509	2,038
a) current	364	497
b) deferred	2,145	1,541
Liabilities associated with non-current assets held for sale and discontinued operations	264	272
Other liabilities	12,574	11,944
Employee termination indemnities	1,410	1,403
Allowances for risks and charges	5,481	3,427
a) post employment benefits	1,104	1,025
b) other allowances	4,377	2,402
Technical reserves	82,926	85,619
Valuation reserves	-789	-1,854
Redeemable shares	-	-
Equity instruments	4,103	2,117
Reserves	10,921	9,528
Share premium reserve	26,006	27,349
Share capital	8,732	8,732
Treasury shares (-)	-84	-72
Minority interests (+/-)	399	408
Net income (loss)	7,316	3,111
Total Liabilities and Shareholders' Equity	**796,861**	**725,100**

INTESA SANPAOLO
CONSOLIDATED HALF-YEARLY STATEMENT OF INCOME
FOR THE SIX MONTHS ENDED 30/06/2018

The half-yearly financial information below includes comparative figures as at and for the six months ended on 30 June 2017.

As regards the adoption of IFRS 9, the Group has decided to exercise the option, provided by IFRS 9, of not restating the comparative information for the IFRS 9 first-time adoption financial statements. In order to assign the 2017 comparative information to the accounting captions established in the new Circular 262 official financial statement layouts, the necessary reconciliations have been made, without changing the values.

	1st half of 2018 unaudited	**1st half of 2017 unaudited**
	(in millions of €)	
Interest and similar income	**5,244**	**5,196**
of which: interest income calculated using the effective interest rate method	5,177	5,121
Interest and similar expense	-1,516	-1,851
Interest margin	**3,728**	**3,345**
Fee and commission income	4,978	4,496
Fee and commission expense	-1,152	-976
Net fee and commission income	**3,826**	**3,520**
Dividend and similar income	67	59
Profits (Losses) on trading	290	306
Fair value adjustments in hedge accounting	-18	-3
Profits (Losses) on disposal or repurchase of	417	255
a) financial assets measured at amortised cost	-28	-18
b) financial assets measured at fair value through other comprehensive income	416	299
c) financial liabilities	29	-26
Profits (Losses) on other financial assets and liabilities measured at fair value through profit or loss	264	-
a) financial assets and liabilities designated at fair value	2	-
b) other financial assets mandatorily measured at fair value	262	-
Profits (Losses) on financial assets and liabilities pertaining to insurance companies pursuant to IAS 39	1,791	1,719
Net interest and other banking income	**10,365**	**9,201**
Net losses / recoveries for credit risks associated with:	-1,236	-1,581
a) financial assets measured at amortised cost	-1,233	-1,121
b) financial assets measured at fair value through other comprehensive income	-3	-460
Net losses/recoveries pertaining to insurance companies pursuant to IAS39	-8	-2
Profits/losses on changes in contracts without derecognition	-5	-
Net income from banking activities	**9,116**	**7,618**
Net insurance premiums	3,406	3,254
Other net insurance income (expense)	-4,419	-4,267
Net income from banking and insurance activities	**8,103**	**6,605**
Administrative expenses:	-4,917	-4,477
a) personnel expenses	-2,918	-2,686
b) other administrative expenses	-1,999	-1,791
Net provisions for risks and charges:	-30	-1,951
a) commitments and guarantees given	68	-
b) other net provisions	-98	-1,951
Net adjustments to / recoveries on property and equipment	-181	-166
Net adjustments to / recoveries on intangible assets	-274	-236
Other operating expenses (income)	391	5,162
Operating expenses	**-5,011**	**-1,668**
Profits (Losses) on investments in associates and companies subject to joint control	20	329

Valuation differences on property, equipment and intangible assets measured at fair value	-	-
Goodwill impairment	-	-
Profits (Losses) on disposal of investments	-	6
Income (Loss) before tax from continuing operations	**3,112**	**5,272**
Taxes on income from continuing operations	-916	-21
Income (Loss) after tax from continuing operations	**2,196**	**5,251**
Income (Loss) after tax from discontinued operations	-	-
Net income (loss)	**2,196**	**5,251**
Minority interests	-17	-13
Parent Company's net income (loss)	**2,179**	**5,238**
Basic EPS - Euro	**0.13**	**0.31**
Diluted EPS - Euro	**0.13**	**0.31**

INTESA SANPAOLO
CONSOLIDATED HALF-YEARLY BALANCE SHEET
AS AT 30/06/2018

As regards the adoption of IFRS 9, the Group has decided to exercise the option, provided by IFRS 9, of not restating the comparative information for the IFRS 9 first-time adoption financial statements. In order to assign the 2017 comparative information to the accounting captions established in the new Circular 262 official financial statement layouts, the necessary reconciliations have been made, without changing the values.

	30.06.2018	**31.12.2017**
	Unaudited	**Unaudited**
Assets	*(in millions of €)*	
Cash and cash equivalents	6,928	9,353
Financial assets measured at fair value through profit or loss	42,751	39,582
a) financial assets held for trading	39,908	39,028
b) financial assets designated at fair value	209	554
c) other financial assets mandatorily measured at fair value	2,634	-
Financial assets measured at fair value through other comprehensive income	61,840	64,968
Financial assets pertaining to insurance companies measured at fair value pursuant to IAS39	152,229	152,582
Financial assets measured at amortised cost	481,214	483,959
a) due from banks	70,277	72,057
b) loans to customers	410,937	411,902
Financial assets pertaining to insurance companies measured at amortised cost pursuant to IAS 39	682	423
Hedging derivatives	3,473	4,213
Fair value change of financial assets in hedged portfolios (+/-)	-34	-204
Investments in associates and companies subject to joint control	647	678
Technical insurance reserves reassured with third parties	16	16
Property and equipment	6,665	6,678
Intangible assets	7,741	7,741
of which *- goodwill*	4,083	4,056
Tax assets	16,934	16,887
a) current	3,853	3,688
b) deferred	13,081	13,199
Non-current assets held for sale and discontinued operations	3,609	627
Other assets	9,023	9,358
Total Assets	**793,718**	**796,861**

INTESA SANPAOLO
CONSOLIDATED HALF-YEARLY BALANCE SHEET
AS AT 30/06/2018

As regards the adoption of IFRS 9, the Group has decided to exercise the option, provided by IFRS 9, of not restating the comparative information for the IFRS 9 first-time adoption financial statements. In order to assign the 2017 comparative information to the accounting captions established in the new Circular 262 official financial statement layouts, the necessary reconciliations have been made, without changing the values.

Liabilities and Shareholders' Equity	**30.06.2018**	**31.12.2017**
	Unaudited	**Unaudited**
	(in millions of €)	
Financial liabilities measured at amortised cost	522,460	516,360
a)due to banks	97,675	99,989
b)due to customers	337,314	323,386
c)securities issued	87,471	92,985
Financial liabilities pertaining to insurance companies measured at amortised cost pursuant to IAS 39	1,413	1,312
Financial liabilities held for trading	39,482	41,218
Financial liabilities designated at fair value	4	3
Financial liabilities pertaining to insurance companies measured at fair value pursuant to IAS 39	70,337	68,233
Hedging derivatives	7,086	7,489
Fair value change of financial liabilities in hedged portfolios (+/-)	443	478
Tax liabilities	2,121	2,509
a) current	*124*	364
b) deferred	*1,997*	2,145
Liabilities associated with non-current assets held for sale and discontinued operations	261	264
Other liabilities	12,166	12,247
Employee termination indemnities	1,290	1,410
Allowances for risks and charges	5,586	5,808
a) commitments and guarantees given	*473*	327
b) post-employment benefits	*1,141*	1,104
c) other allowances for risks and charges	*3,972*	4,377
Technical reserves	79,842	82,926
Valuation reserves	-1,366	-1,206
Valuation reserves pertaining to insurance companies	3	417
Redeemable shares	-	-
Equity instruments	4,103	4,103
Reserves	13,351	10,921
Share premium reserve	23,940	26,006
Share capital	8,732	8,732
Treasury shares (-)	-79	-84
Minority interests (+/-)	364	399
Net income (loss) (+/-)	2,179	7,316
Total Liabilities and Shareholders' Equity	**793,718**	**796,861**

DESCRIPTION OF THE SELLERS

Intesa Sanpaolo S.p.A.

See "*Description of the Issuer*" section.

Cassa di Risparmio in Bologna S.p.A.

Cassa di Risparmio in Bologna S.p.A. – Carisbo S.p.A. -is a *società per azioni* (joint-stock company) incorporated under Italian law, registered in the Company Register of Bologna with tax code and VAT number No. 02089911206 and enrolled with the Register of Banks under No. 5466; the company belongs to the Intesa Sanpaolo Group under registration number deed No. 3069.2 and is subject to supervision and coordination of the Parent Bank Intesa Sanpaolo S.p.A.; Cassa di Risparmio in Bologna S.p.A. is also a member of the Italian National Compensation Fund (*Fondo Nazionale di Garanzia*) and of the Interbanking Fund for the Protection of Deposits.

Cassa di Risparmio in Bologna S.p.A. Head Office is at Via Farini 22 Bologna, Italy.

Pursuant to Article 3 of its by-laws, the bank will be in operation until December 31st 2100, subject to extension.

The origins of Cassa di Risparmio in Bologna S.p.A. go back to 1837 when the bank was founded as association of support to the charity.

It becomes, on 1991, a company limited by shares, Cassa di Risparmio in Bologna S.p.A..

The bank, on 1994, has incorporated BIMER Bank (Bank of Emilia Romagna for the medium term loans).

At the end of 2000 and beginning 2001 Cassa di Risparmio in Bologna S.p.A. was integrated - with some others banks of north east of Italy - under the Cardine Group.

On June 2002 Cardine Banca S.p.A. was merged with SanpaoloIMI S.p.A. and on 11 nov 2004 the branches in Emilia of SanpoaloIMI S.p.A. have been assigned to Cassa di Risparmio in Bologna S.p.A., that achieves the exclusive service for SanpaoloIMI Group in Emilia Area.

From 1 gen 2007, under the merger between Sanpaolo IMI S.p.A. and Banca Intesa S.p.A., Cassa di Risparmio in Bologna S.p.A. is part of Intesa Sanpolo Group.

Since 2009, Intesa Sanpolo has assigned the branches of Emilia Area of the former network of Intesa Sanpaolo S.p.A. to Cassa di Risparmio in Bologna S.p.A., that becames the operative Bank of the Intesa Sanpaolo Group on the Emilia territory.

Cassa di Risparmio in Bologna S.p.A. mainly focuses on the banking activity concerning the supply of traditional banking products and services to customers and in particular, credit intermediation (collection of savings and lending) in the short and in the medium-long term, for both retail and corporate customers; Cassa di Risparmio in Bologna S.p.A. also handles credit management autonomously, based upon processes, organizational models and instruments that are in accordance with those of other banks of the Intesa Sanpaolo Group.

Cassa di Risparmio in Bologna S.p.A. core business

Cassa di Risparmio in Bologna S.p.A., whose customer base is made up mainly of individuals and small-to-medium sized enterprises, operates as credit intermediary offering:

- granting of credit, such as current account credit lines, advances with recourse (*pro-solvendo*) advances against invoices, securities and goods, commercial and financial discount, loans, promissory loans, import and export loans, personal loans; raising and management of savings, such as the opening of current accounts and savings deposit accounts, execution of repurchase agreement transactions, placement of bonds issued by the Parent Bank Intesa Sanpaolo and Banca IMI S.p.A. and deposit certificates, the opening and administration of securities dossiers, collection of orders on securities and currencies; and
- collection and payment and electronic money services, such as transfer of funds in Italy and abroad, negotiation of bills, cheques and other payment instruments, issue and negotiation of credit and debit cards, installation and activation of POS terminals and supply of payment services for those active in commerce.

Cassa di Risparmio in Bologna S.p.A. also provides customers with the products and services chiefly provided by the Intesa Sanpaolo Group companies, within the scope of the following activities:

- such as consumer credit (Intesa Sanpaolo);
- asset management, such as mutual investment funds, hedge funds, and managed portfolios (Eurizon Capital SGR). In this regard it is pointed out that, during 2009, the bank as part of a rationalization of the Intesa Sanpaolo Group activities – transferred the asset management business line to the Intesa Sanpaolo, taking on the role of "placer" of the management of investment portfolios;
- bankassurance, such as pension funds, life (Intesa Sanpaolo Vita and Intesa Sanpaolo Life) and non life insurance products (Intesa Sanpaolo Assicura).

Cassa di Risparmio in Bologna S.p.A. has also delegated to the Parent Company and to Banca IMI S.p.A. the activity of managing the treasury and the own securities portfolio, as well as the trading activity on the stocks and currencies markets.

This traditional distribution system is also integrated by the Intesa Sanpaolo Group's electronic services, such as internet banking and phone banking, and by external sales channels (specialized networks).

There were 174 branches in the Cassa di Risparmio in Bologna S.p.A. network as at 31 December 2017.

Shareholder

Intesa Sanpaolo is the sole shareholder of Cassa di Risparmio in Bologna S.p.A..

Banca CR Firenze S.p.A.

Cassa di Risparmio di Firenze Società per Azioni., for brevity also named "Banca CR Firenze S.p.A.", is a *società per azioni* (joint-stock company) incorporated under Italian law, listed with the Company Register of Florence, Italy, Tax code and VAT number No. 04385190485, enrolled with the Register of Banks under No. 5120. The company belongs to the Intesa Sanpaolo Group and is subject to supervision and coordination of the parent bank Intesa Sanpaolo S.p.A. Banca CR Firenze S.p.A. is also a member of the Italian National Compensation Fund (*Fondo Nazionale di Garanzia*) and of the National Interbank Deposit Guarantee Fund.

Banca CR Firenze S.p.A. Registered Head Office: 7, Via Carlo Magno, Florence, Italy.

Pursuant to Article 3 of its Articles of Association, Banca CR Firenze S.p.A. would have been in operation until December 31st 2100, subject to extension. In 2018 the competent bodies of Intesa Sanpaolo S.p.A. and Banca CR Firenze S.p.A. resolved the merger by incorporation of Banca CR Firenze S.p.A. into Intesa Sanpaolo S.p.A. The merger will come into effect in 2019. Although Banca CR Firenze S.p.A. will cease to operate as separate legal entity, at the date on which the merger will take legal effect, Intesa Sanpaolo S.p.A. will assume all the existing rights and obligations, as well as all legal relations of any kind, of Banca CR Firenze S.p.A., continuing in all such relations. Therefore continuity of the existing business activities of Banca CR Firenze S.p.A. will be assured. The bank was established under the name "Società della Cassa di Risparmio" on 30 March 1829, when a group of eleven civic leaders established a savings and loans institution for the less affluent. In 1928, Società della Cassa di Risparmio changed its name to "Cassa di Risparmio di Firenze". It becomes on 1992, a joint-stock company, Cassa di Risparmio di Firenze S.p.A. and in March 2000 it was authorised to use also the name "Banca CR Firenze S.p.A".

In the twentieth century, particularly during the period from the end of the Second World War through to the 1970s, it acted as a leader in the regional economy, contributing to important reconstruction and development projects, especially those involving the growth of small- and medium-sized Tuscan businesses.

In July 1998 Banca CR Firenze S.p.A. assumed the role of parent company of a banking group that, through successive acquisitions, became a leader in the central region of Italy.

In November 1999, two major European banks, Sanpaolo IMI (now Intesa Sanpaolo) and Paribas (now BNP Paribas) acquired from Ente Cassa Risparmio di Firenze (the Foundation which was then the major shareholder) relevant stakes into Banca CR Firenze S.p.A., and entered into an agreement with Banca CR Firenze S.p.A. providing for cooperation in the areas of asset management, investment banking, life insurance, consumer credit and leasing.

In July 2000 Banca CR Firenze S.p.A. shares were listed on the Italian Stock Exchange.

In January 2008 as a result of a share-swap transaction between four major shareholders and Intesa Sanpaolo S.p.A., the latter acquired a majority stake in Banca CR Firenze S.p.A. and launched a mandatory public offer for the remaining share capital. The delisting of Banca CR Firenze S.p.A. shares followed in April 2008.

Since January 2008 Banca CR Firenze S.p.A. is a component of the Intesa Sanpaolo Group.

In June 2015 Ente Cassa di Risparmio di Firenze sold its remaining stake in Banca CR Firenze S.p.A. (10.26%) to Intesa Sanpaolo S.p.A., the latter thus becoming sole shareholder.

Banca CR Firenze S.p.A. mainly focuses on the banking activity concerning the supply of traditional banking products and services to customers and in particular credit intermediation (collection of

savings and lending) in the short and in the medium-long term, for both retail and corporate customers. Banca CR Firenze S.p.A. also handles credit management autonomously, based upon processes, organizational models and instruments that are in accordance with those of other banks of the Intesa Sanpaolo Group.

Banca CR Firenze S.p.A. core business

Banca CR Firenze S.p.A., whose customer base is made up mainly of individuals and small-to-medium sized enterprises, operates as credit intermediary offering:

- granting of credit, such as current account credit lines, advances with recourse (*pro-solvendo*) advances against invoices, securities and goods, commercial and financial discount, loans, promissory loans, import and export loans, personal loans; raising and management of savings, such as the opening of current accounts and savings deposit accounts, execution of repurchase agreement transactions, placement of bonds and certificates issued by the Parent Bank Intesa Sanpaolo and Banca IMI S.p.A. and deposit certificates, the opening and administration of securities dossiers, collection of orders on securities and currencies; and

- collection and payment and electronic money services, such as transfer of funds in Italy and abroad, negotiation of bills, cheques and other payment instruments, issue and negotiation of credit and debit cards, installation and activation of POS terminals and supply of payment services for those active in commerce.

Banca CR Firenze S.p.A. also provides customers with the products and services chiefly provided by the Intesa Sanpaolo Group companies, within the scope of the following activities:

- consumer credit financial products (Intesa Sanpaolo);

- asset management, such as mutual investment funds, hedge funds, and managed portfolios (Eurizon Capital SGR);

- bankassurance products, such as: pension funds, life insurance (Intesa Sanpaolo Vita and Intesa Sanpaolo Life) and other insurance products (Intesa Sanpaolo Assicura).

Banca CR Firenze S.p.A. has also delegated to the parent company and to Banca IMI S.p.A. the management of its treasury and securities portfolio, as well as the trading activity on the stocks and currencies markets.

This traditional distribution system is also integrated by the Intesa Sanpaolo Group's electronic services, such as internet banking and phone banking, and by external sales channels (specialised networks).

There were 221 branches in the Banca CR Firenze S.p.A. network as at 31 December 2017.

Shareholder

Intesa Sanpaolo is the sole shareholder of Banca CR Firenze S.p.A.

DESCRIPTION OF THE COVERED BOND GUARANTOR

ISP OBG S.r.l. has been established as a special purpose vehicle for the purpose of guaranteeing the Covered Bonds.

ISP OBG S.r.l. was incorporated in the Republic of Italy as a limited liability company (*società a responsabilità limitata*) pursuant to Article 7-*bis* of Law 130, with fiscal code and registration number with the Milan Register of Enterprises No. 05936010965. The Guarantor was initially incorporated under the name "ISP Sec. 4 S.r.l." and changed its name into "ISP OBG S.r.l." by the resolution of the meeting of the Guarantor Quotaholders held on 16 March 2012.

ISP OBG S.r.l. belongs to the Intesa Sanpaolo Group and is subject to the direction and coordination (*direzione e coordinamento*), pursuant to Article 2497-bis of the Italian Civil Code, of Intesa Sanpaolo S.p.A.. Intesa Sanpaolo, with the 60 per cent. of the quota capital controls ISP OBG S.r.l., which belongs to the Intesa Sanpaolo Group.

ISP OBG S.r.l. was incorporated on 14 November 2007 and its duration shall be until 31 December 2100.

ISP OBG S.r.l. has its registered office at Via Monte di Pietà 8, 20121 Milan, Italy and the telephone number of the registered office is +39 02 87962973 and the fax number is +39 02 87963382.

The authorised, issued and paid in quota capital of the Issuer is Euro 42,038.00.

Business Overview

The exclusive purpose of ISP OBG S.r.l. is to purchase from banks, against payment, assets which are eligible for the purpose of Article 7-bis of Law 130 and the relevant implementing regulations, and in compliance with the provisions thereof, by means of subordinated loans granted or guaranteed also by the selling banks, as well as to issue guarantees for the covered bonds issued by such banks or other entities.

ISP OBG S.r.l. has granted the Covered Bond Guarantee to the benefit of the Covered Bondholders, of the counterparts of derivatives contracts entered into with the purpose to cover the risks inherent the purchased credits and securities and of the counterparts of other ancillary contracts, as well as to the benefit of the payment of the other costs of the transaction, with priority in respect of the reimbursement of the others loans, pursuant to paragraph 1 of Article 7-bis of Law 130.

Within the limits allowed by the provisions of Law 130, ISP OBG S.r.l. can carry out the ancillary transactions to be stipulated in view of the performance of the guarantee and the successful conclusion of the issue of covered bonds in which it participates or, however, auxiliary to the aim of its purpose, as well as the re-investment in other financial activities of the assets deriving from the management of the credits and the securities purchased, but not immediately invested for the satisfaction of the Covered Bondholders' rights.

Since the date of its incorporation, ISP OBG S.r.l. has not engaged in any business other than the purchase of the Portfolio and the entering into of the Transaction Documents and other ancillary documents.

So long as any of the Covered Bonds remain outstanding, ISP OBG S.r.l. shall not, without the consent of the Representative of the Covered Bondholders, incur any other indebtedness for borrowed monies or engage in any business (other than acquiring and holding the assets backing the Covered Bond Guarantee, assuming the Subordinated Loan, issuing the Covered Bond Guarantee and entering into the Transaction Documents to which it is a party), pay any dividends, repay or otherwise return any equity capital, have any subsidiaries, employees or premises, consolidate or merge with any other person or convey or transfer its property or assets to any person (otherwise than as contemplated in the Conditions or the Intercreditor Agreement) or guarantee any additional quota.

ISP OBG S.r.l. will covenant to observe, *inter alia*, those restrictions which are detailed in the Intercreditor Agreement.

Administrative, Management and Supervisory Bodies

Director	***Position***	***Principal activities performed outside Intesa Sanpaolo Group***
Paola Fandella	Chairman	• Professor of banking, finance and securities markets; Università Cattolica del Sacro Cuore, Milan; • Director of the Master in management of museum and cultural activities; Università Cattolica del Sacro Cuore, Milan.
Vanessa Gemmo	Director	• Professor of Organization Science and Information Systems at IULM University, Department of Business, Law, Economics and Consumer Behaviour, Milan.
Mario Masini	Director	• Emeritus Professor, Financial Markets and Institutions, Università degli Studi di Bergamo • Distiguished Professor, SDA Bocconi, Milano • Director of Mediolanum Gestione Fondi Sgr Spa • Director of ILME S.p.A.

The statutory auditors of the Covered Bond Guarantor are:

Statutory Auditor	***Position***	***Principal activities performed outside Intesa Sanpaolo Group***
Giuseppe Dalla Costa -	Chairman	• Chartered accountant and auditor; • Statutory auditor (regular) in Fidicomet; • Statutory auditor (regular) in Ebilforma; • Statutory auditor (regular) in Ebiter
Nicola Bruni	Statutory auditor (regular)	• Professor of Economics of Securities Market - Faculty of Economics- Università degli Studi of Bari Aldo Moro; • Chairman of the Statutory Auditors in UnipolRec S.p.A.; • Chairman of the Statutory Auditors in Compagnia Assicuratrice Linear S.p.A.; • Chairman of the Statutory Auditors in Alfaevolution Technology S.p.A.; • Chairman of the statutory auditor in Finitalia S.p.A.; • Statutory auditor (regular) in Unipol Banca S.p.A.; • Chairman of the Statutory auditors in Unipol Reoco S.p.A.; • Statutory auditor (regular) in Incontra Assicurazioni S.p.A.; • Chairman of the Statutory auditors in Pronto Assistance S.p.A.; • Statutory auditor (regular) in Pronto Assistance Servizi S.c.r.l.; • Statutory auditor (regular) in Manucor S.p.A.
Eugenio Mario Braja	Statutory auditor (regular)	• Chartered accountant and auditor; • Professor of "Business Administration" and "Business combinations" at Università del Piemonte Orientale; • Chairman of the Statutory Auditors Iveco Orecchia S.p.A; • Chairman of the Statutory Auditors Ideami S.p.A; • Statutory auditor (regular) Equiter

Statutory Auditor	*Position*	*Principal activities performed outside Intesa Sanpaolo Group*
		S.p.A.; • Statutory auditor (regular) Wabco automotive italia S.r.l.; • Statutory auditor (regular) Cerrato S.r.l.; • Statutory auditor (regular) Ledal S.p.A.; • Statutory auditor (regular) in Santander Private Banking S.p.A. in liquidazione
Carlo Maria Bertola	Statutory auditor (alternate)	• Chairman of Statutory auditors in ATAM S.p.A.; • Chairman of the Statutory auditors in Mobro S.p.A • Chairman of the Statutory auditors in Massimo Moratti S.a.p.A.; • Chairman of the Statutory auditors in Nibaspa S.r.l.; • Statutory auditor (regular) in AtlanetS.p.A.; • Statutory auditor (regular) in Mercurio S.p.A.; • Statutory auditor (regular) in Luisa Spagnoli S.p.A.; • Director in Consulenti Professionisti Associati S.p.A. • Chairman of the Board of Directors in Metodo S.r.l. • Sole Director in Dedra S.r.l.; • Chairman of Supervisory Board in Econocom International Italia S.p.A; • Chairman of Supervisory Board in Associazione Cascina Verde Onlus.
Renzo Mauri	Statutory auditor (alternate)	• Sole director and owner in MA Service S.r.l.

All the statutory auditors are registered with the Register of the Statutory Auditors (*Albo dei Revisori Legali dei Conti*).

The business address of each member of the Board of Directors and the Board of Statutory Auditors is ISP OBG S.r.l., Via Monte di Pietà 8, 20121 Milan.

Conflicts of interest

There are no potential conflicts of interest between the duties of the directors and their private interest or other duties.

Quotaholders

The Quotaholders are as follows:

Intesa Sanpaolo	60 per cent. of the quota capital;
Stichting Viridis 2	40 per cent. of the quota capital.

Intesa Sanpaolo, with the 60 per cent. of the quota capital controls the Covered Bond Guarantor, which belongs to the Intesa Sanpaolo Group. In order to avoid any abuse, certain mitigants have been inserted in the Quotaholders' Agreement, as better described below.

The Quotaholders' Agreement

The Quotaholders' Agreement contains, *inter alia*, a call option in favour of Intesa Sanpaolo to purchase from Stichting Viridis 2, and a put option in favour of Stichting Viridis 2 to sell to Intesa Sanpaolo, the quota of the Covered Bond Guarantor held by Stichting Viridis 2 and provisions in relation to the management of the Covered Bond Guarantor. Each option may only be exercised from the day on which all the Covered Bonds have been redeemed in full or cancelled.

In addition, the Quotaholders' Agreement provides that no Quotaholder of the Covered Bond Guarantor will approve the payments of any dividends or any repayment or return of capital by the Covered Bond Guarantor prior to the date on which all amounts of principal and interest on the Covered Bonds and any amount due to the Other Creditors have been paid in full.

Financial Information concerning the Covered Bond Guarantor's Assets and Liabilities, Financial Position, and Profits and Losses

The financial information of the Covered Bond Guarantor derives from the statutory financial statements of the Covered Bond Guarantor as at and for the years ended on 31 December 2016 and 31 December 2017 and the statutory interim financial statements of the Covered Bond Guarantor for the half-year period ended on 30 June 2018. Such financial statements are prepared in accordance with IAS/IFRS Accounting Standards principles. Such financial statements, together with their respective auditors' reports and the relevant accompanying notes, are incorporated by reference into this Base Prospectus (see the section headed "*Documents incorporated by reference*").

Capitalisation and Indebtedness Statement

The capitalisation of the Covered Bond Guarantor as at the date of this Base Prospectus is as follows:

Quota capital Issued and authorised

Intesa Sanpaolo has a quota of Euro 25,222.80 and Stichting Viridis 2 has a quota of Euro 16,815.20, each fully paid up.

Total capitalisation and indebtedness

Save for the foregoing and for the Covered Bond Guarantee and the Subordinated Loan, in accordance with the Subordinated Loan Agreement, at the date of this document, the Covered Bond Guarantor has no borrowings or indebtedness in the nature of borrowings (including loan capital issued or created but unissued), term loans, liabilities under acceptances or acceptance credits, mortgages, charges or guarantees or other contingent liabilities.

Auditors

KPMG S.p.A., is a member of Assirevi, the Italian professional association of auditors and KPMG S.p.A. is included in the Register of Certified Auditors held by the Ministery for Economy and Finance – Stage general accounting office, at no. 70623. KPMG S.p.A. address is: Via Vittor Pisani, 25, 20124 Milan.

Copies of the financial statements of the Covered Bond Guarantor for each financial year could be inspected and obtained free of charge during usual business hours at the specified offices of the Administrative Services Provider and the Luxembourg Listing Agent.

Documents on Display

For the life of the Base Prospectus the following documents may be inspected at the specified offices of the Administrative Services Provider and the Luxembourg Listing Agent:

(a) the memorandum and articles of association of the Covered Bond Guarantor;

(b) Covered Bond Guarantor audited annual financial statements in respect of (i) the financial year ended on 31 December 2016, and (ii) the financial year ended on 31 December 2017; and the auditors' report for the Covered Bond Guarantor in relation to (i) the financial year ended on 31 December 2016, and (ii) the financial year ended on 31 December 2017;

(c) Covered Bond Guarantor unaudited interim condensed financial statements in respect of the half-year 2018 and the auditors' limited review report for the Covered Bond Guarantor in relation to the interim condensed financial statements in respect of the half-year 2018;

(d) all reports, letters, and other documents, historical financial information, valuations and statements prepared by any expert at the Covered Bond Guarantor's request any part of which is included or referred to in the Base Prospectus.

DESCRIPTION OF THE ASSET MONITOR

The BoI OBG Regulations require that the Issuer appoints a qualified entity to be the asset monitor to carry out specific controls on the regularity of the transaction, the integrity of the Covered Bond Guarantee and, following the latest amendments to the BoI OBG Regulations introduced by way of the new Third Part, Chapter 3 (*Obbligazioni Bancarie Garantite*) in Bank of Italy's Circular No. 285 of 17 December 2013, the information provided to investors.

Pursuant to the BoI OBG Regulations, the asset monitor must be an independent auditor, enrolled with the Register of Certified Auditors held by the Ministry for Economy and Finance pursuant to Legislative Decree no. 39 of 27 January 2010 and the related regulations issued by the Ministry for Economy and Finance and shall not be the audit firm of the Issuer or of the Covered Bond Guarantor.

Based upon controls carried out, the asset monitor shall prepare annual reports, to be addressed to the Board of Directors of the Issuer.

Further to the relevant appointment dated 25 June 2012, the Asset Monitor is Deloitte & Touche S.p.A., a joint stock company incorporated under the laws of the Republic of Italy (independent company affiliated through the member firm Deloitte Central Mediterranean S.r.l. with Deloitte Touche Tohmatsu Limited, an UK Limited Company), having its registered office at Via Tortona 25, 20144 Milan, fiscal code and enrolment with the companies register of Milan No. 03049560166, and enrolled under No. 132587 with the register of accounting firms held by *Ministero dell'Economia e delle Finanze* pursuant to article 2 of the Italian Legislative Decree No. 39 of 27 January 2010 and related regulations issued by *Ministero dell'Economia e delle Finanze*.

Pursuant to an engagement letter entered into on or about the Programme Date between the Issuer and the Asset Monitor, the Issuer has appointed the Asset Monitor in order to perform, subject to receipt of the relevant information from the Issuer, specific monitoring activities concerning, *inter alia*, (i) the compliance with the eligibility criteria set out under MEF Decree with respect to the Eligible Assets and Integration Assets included in the Portfolios; (ii) the compliance with the limits on the transfer of Eligible Assets and Integration Assets set out under MEF Decree; and (iii) the effectiveness and adequacy of the risk protection provided by any swap agreement entered into in the context of the Programme.

The engagement letter has been amended on 19 February 2015 in order to reflect latest amendments made to the BoI OBG Regulations and to be in line with the provisions contained therein in relation to the reports to be prepared and submitted by the Asset Monitor to the Board of Directors of the Issuer.

The engagement letter provides for certain matters such as the payment of fees and expenses by the Issuer to the Asset Monitor and the resignation of the Asset Monitor.

The engagement letter is governed by Italian law.

Furthermore, on the Programme Date, the Issuer, the Calculation Agent, the Asset Monitor, the Covered Bond Guarantor and the Representative of the Covered Bondholders entered into the Asset Monitor Agreement, as more fully described under "*Description of the Transaction Documents — Asset Monitor Agreement*".

DESCRIPTION OF THE PORTFOLIO

The Portfolio consists of the Initial Portfolios, originated by the Sellers and transferred to the Guarantor according to the Master Transfer Agreement, which, in turn, consists of receivables arising from residential or commercial mortgage loans. Each Mortgage Loan in the Portfolio has been selected in accordance with the General Criteria described in the Prospectus and the Specific Criteria provided under the Master Transfer Agreement. The Portfolio will include any Further Portfolio comprising Eligible Assets and/or Integration Assets assigned from time to time to the Covered Bond Guarantor by the Sellers (or any Additional Seller) in accordance with the terms of the Master Transfer Agreement. The Initial Portfolios and any Further Portfolio, respectively, comply and will comply with the requirements of article 7 bis of the Law 130.

Under the Master Transfer Agreement, the Sellers and the Covered Bond Guarantor have agreed that the following criteria shall be applied on the relevant Selection Date in selecting the assets that will be transferred to the Covered Bond Guarantor in accordance with the provisions thereof.

Criteria applicable to the Eligible Assets constituted by Receivables

Each of the Receivables included in the Initial Portfolios and any Further Portfolio shall comply, as of the relevant Selection Date, with the following criteria (the **General Criteria**):

(a) in case of Receivables arising from residential mortgage loans (mutui ipotecari residenziali):

(i) receivables in respect of which the relevant amount outstanding, added to the amount outstanding of any preceding mortgage loans secured by the same property, does not exceed 80 per cent. of the value of the property;

(ii) receivables in respect of which the hardening period (periodo di consolidamento) applicable to the relevant mortgage has elapsed and the relevant mortgage is not capable of being challenged pursuant to Article 67 of the Insolvency Law or, if applicable, Article 39, fourth paragraph of the Banking Law;

(iii) receivables arising from mortgage loans which are governed by Italian law;

(iv) receivables which are not qualified as "*in sofferenza*", in accordance with the meaning ascribed to such term under the BoI Regulations;

(v) receivables arising from loans guaranteed by a mortgage established on properties located in Italy;

(vi) receivables arising from loans that, at the date of execution of the loan agreements, were denominated in Lire and/or Euro;

(vii) receivables arising from loans that are not linked to foreign currencies;

(viii) receivables arising from loans that have not been granted by using third parties' funds;

(ix) receivables arising from loans that have not been granted through the issue of "*cartelle fondiarie*";

(x) receivables in relation to which the debtors are consumer or producer households (*famiglie produttrici o consumatrici*) (also acting in the form of informal partnership (*società semplice and società di fatto)* or individual concerns *(impresa individuale*));

(xi) receivables arising from mortgage loans which are fully disbursed;

(xii) receivables arising from mortgage loans which do not provide for any subsidy or other benefit in relation to principal or interest (*mutui agevolati*);

(xiii) receivables arising from mortgage loans in relation to which the debtors are not employees of companies which are part of the Intesa Sanpaolo Banking Group, or jointly (*in cointestazione*) with them;

or

(b) in case of Receivables arising from commercial mortgage loans (*mutui ipotecari commerciali*):

(i) receivables in respect of which the relevant amount outstanding, added to the amount outstanding of any preceding mortgage loans secured by the same property, does not exceed 60 per cent. of the value of the property;

(ii) receivables in respect of which the hardening period (*periodo di consolidamento*) applicable to the relevant mortgage has elapsed and the relevant mortgage is not capable of being challenged pursuant to Article 67 of the Insolvency Law and, if applicable, of Article 39, fourth paragraph of the Banking Law;

(iii) receivables arising from mortgage loans which are governed by Italian law;

(iv) receivables which are not qualified as "*in sofferenza*", in accordance with the meaning ascribed to such term under the BoI Regulations;

(v) receivables arising from loans guaranteed by a mortgage established on properties located in Italy;

(vi) receivables arising from loans that, at the date of execution of the loan agreements, were denominated in Lire and/or Euro;

(vii) receivables arising from loans that are not linked to foreign currencies;

(viii) receivables arising from loans that have not been granted by using third parties' funds;

(ix) receivables arising from loans that have not been granted through the issue of "*cartelle fondiarie*";

(x) receivables arising from mortgage loans which are fully disbursed;

(xi) receivables arising from mortgage loans which do not provide for any subsidy or other benefit in relation to principal or interest (*mutui agevolati*);

(xii) receivables arising from mortgage loans in relation to which the debtors are not employees of companies which are part of the Intesa Sanpaolo Banking Group, or jointly (*in cointestazione*) with them;

Criteria applicable to Integration Assets constituted by Receivables

Each of the Receivables shall comply, as of the relevant Selection Date, with the criteria set out above under paragraph "*Criteria applicable to the Eligible Assets constituted by Receivables*".

Public Assets

Pursuant to the provisions of the Master Transfer Agreement, the Sellers shall have the right to transfer to the Covered Bond Guarantor public assets which shall comply with the characteristics set out below:

The Public Assets General Criteria

Each of the Receivables arising from the Public Loan shall comply with the following criteria set out under Article 2, paragraph 1, lett. (c) of the MEF Decree:

(i) Receivables whose debtors or guarantors (pursuant to a "guarantee valid for the purpose of credit risk mitigation" (garanzia valida ai fini della mitigazione del rischio di credito), as defined by Article 1, paragraph 1, lett. h) of the MEF Decree) are (a) public administrations of Admitted States, including therein any Ministries, municipalities (enti pubblici territoriali), national or local entities and other public bodies, which attract a risk weighting factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement; (b) public administrations of States other than Admitted States which attract a risk weighting factor equal to 0 per cent. under the "Standardised Approach" to credit risk measurement, (c) municipalities and national or local public bodies not carrying out economic activities (organismi pubblici non economici) of

States other than Admitted States which attract a risk weight factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement.

Each of the Public Securities shall meet the following characteristics set out under Article 2, paragraph 1, lett. (c) of the MEF Decree:

(a) if securities issued or guaranteed by public administrations of the Admitted States, including therein any Ministries, municipalities (enti pubblici territoriali), national or local entities and other public bodies, attract a risk weighting factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement; or

(b) if securities issued or guaranteed by public administrations of States other than Admitted States, attract a risk weighting factor equal to 0 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement; or

(c) if securities issued or guaranteed by municipalities and national or local public bodies not carrying out economic activities (organismi pubblici non economici) of States other than Admitted States, attract a risk weight factor not exceeding 20 per cent. pursuant to the EC Directive 2006/48 regulation under the "Standardised Approach" to credit risk measurement.

Characteristics applicable to Integration Assets constituted by Securities other than Public Securities

Each of the Securities (other than the Public Securities) shall comply, as of the relevant Selection Date, with the following characteristics set out under the MEF Decree:

(a) the issuing bank shall have its registered office in an Eligible State or in a State which attract a risk weight factor equal to 0 per cent. under the "standardised approach" to credit risk measurement; and

(b) such Securities shall have a residual maturity not longer than one year.

Eligible States shall mean any States belonging to the European Economic Space and Switzerland.

"**standardised approach**" is the approach to credit risk measurements as defined under Directive 2006/48/EC.

COLLECTION AND RECOVERY PROCEDURES

A. Performing Mortgage Loans

Payment Procedures

Almost all the mortgage loans begin to amortise on the first day of the second month falling after the execution date of the mortgage loan agreement (except where the mortgage loan agreements provide for pre-amortisation periods). From the date of execution of the agreement to the start date of the amortisation, the borrower is only required to pay interest.

The payment of the instalments under the mortgage loans can be mainly effected as follows:

(i) by direct debit from the current account, held with any branch of the bank;

(ii) by submitting the payment advice slip (**MAV** - "*Pagamento Mediante Avviso*", at a branch of the relevant Bank, using the MAV system;

(iii) by direct debit from the current account, held with another bank (**SDD Order**);

(iv) by payment made at a branch of the relevant Bank and/or by a transfer from another bank.

For the purposes of this section "Collection and Recovery Procedures", the "Bank" means any bank appointed as Servicer pursuant to the Servicing Agreement.

Direct debit payments from current accounts

Where payments are made by direct debit from a current account, a procedure is in place which identifies all the instalments falling due on a specific day and debits the current account (on such a day). Where a current account of the borrower does not have sufficient funds to its credit, the account will still be debited, and the IT system will automatically flag to each branch, on a daily basis, the list of instalments made which have caused a current account to exceed its limit. The relevant branch can then transfer the said instalment back to the current account.

Any default is immediately registered on the IT systems of the relevant Bank. The status of payments of a mortgage loan in any case can be checked at any time.

Payments by direct debit

In order to facilitate the making of payments by the borrowers and to offer borrowers services increasingly aimed at meeting their needs, it is also possible for the borrowers to make the payments of instalments due by authorising direct debit payments to current accounts held with other banks. Such instruction to debit accounts held with other banks, only to be carried out upon the explicit request of the relevant borrower, is an alternative to the debiting to a current account open with the relevant Bank. This option is interesting in respect of the management of borrowers operating with other credit institutions. This service contributes to reducing the number of mortgage loans which are not linked to a current account.

A few days prior to the instalments falling due in relation to the amounts to be collected through SSD order, the flows of amounts due are automatically determined and notified to the relevant correspondent bank. On the day of expiry of the debit instructions, the procedure credits the collections ("*salvo buon fine*") subject to the availability of funds to a transitional account, and on the same day the "*Mutui*" procedure debits the amounts of the instalment due to such account so as to offset the credited amount.

Where such direct debit cannot be effected by the correspondent banks, the instalment payment is automatically transferred back to the transitional account by the procedure. Such payments are made automatically by the procedure. In view of the time that it takes for the banks with which the borrowers' accounts are held to return the credited amounts ("*salvo buon fine*") and the subsequent processing time, the instalment only appears as paid (or unpaid) approximately after twenty five days.

The payment advice slip – (MAV) – "Pagamento Mediante avviso"

In order to ensure a faster registration of the payments made against the payment of mortgage loan instalments with other credit institutions and making the relevant procedure automatic, a payment advice slip was prepared in standard interbank form, which permits the automatic interbank payment system to be used to credit the amounts received to the relevant Bank.

The payment advice slip (MAV) is a paper form which can be presented to make payment at any bank which uses such a system (i.e. virtually all Italian banks). Intesa Sanpaolo sends such form to the borrower, before the instalment payment is due, approximately forty five days, in case of a mortgage loan payable on a semi-annual basis or on a quarterly basis and twenty days, in case of a mortgage loan payable on a monthly basis. If the payment is then made with a branch of Intesa Sanpaolo, the relevant registration is made in real time. If the borrower makes such payment with another bank, an electronic data flow concerning all the details of such payment is transferred to Intesa Sanpaolo.

The use of the automatic interbank payment system, in addition to accelerating the transfer of data and providing timely updates on the mortgage files, also minimises the manual work that needs to be carried out by the Bank in order to monitor the documented money transfers received from other banks.

Any payment made with another bank (and transferred electronically) is normally received within three days of the date of such payment.

Renegotiations of Mortgage Loans

Under the Servicing Agreement, the Servicer has been granted certain powers to renegotiate the Mortgage Loans (with respect to duration and interest rate). In addition, the Servicer may, inter alia, extend the duration of the floating and fixed rate loans, provided that (a) the final deadline of the amortising plan shall not exceed 40 years, in respect of retail consumers only, and the relevant debtor shall not be over 75 (or such other limits as are determined pursuant to the current policy of the Intesa Sanpaolo Group); (b) the Servicer shall allow payment holidays for up to twelve months in several circumstances (in the event of agreements promoted by trade associations (*associazioni di categoria*), eg. ABI in order to help small business and retail customers or in connection with laws and regulations, existing or to be enacted or reached, such as the *Fondo di solidarietà* pursuant to Ministerial Decree number 132 issued by the Ministry of Economy and Finance on 21 June 2010or particular provisions to prevent natural disasters or humanitarian emergencies); **and** (c) the Servicer may allow payment holidays up to twelve months in the context of the then applicable commercial policy toward its clients).

B. Performing Securities

Payment Procedures

All principal redemption amounts, interest payments and any other amounts due for any reason in relation to the Securities will be credited by Monte Titoli or Clearstream (as the case may be) to the custodian bank in favour of the securities account opened and maintained in the name of the Covered Bond Guarantor, through specific segregated liquidator account, properly opened with Monte Titoli or Clearstream. The custodian bank automatically and promptly pays the collected amounts as follows:

- any principal amount to the ISP Principal Securities Collection Account; and
- any interest amount to the ISP Interest Securities Collection Account.

(jointly, the **ISP Securities Collection Accounts**).

Further payments

If, for any reason, the Servicer receives any collections other than those described above, the Servicer shall carry out a reconciliation of the amounts received within 20 (twenty) days from the receipt of such amounts by the Debtors and credit to the relevant ISP Securities Collection Account, in respect of principal and interest, such sums received and reconciled within 3 (three) Business Days following

the reconciliation of such amounts and with value date corresponding to the collection date by the Servicer.

Collection verification

Further to any payment date of each Security, as set forth under the relevant Securities documents, the Servicer will verify that the amounts due as principal, interest or for any other reason due in relation to each Security have been credited on the relevant ISP Securities Collection Account, in respect of principal and interest, with value date corresponding to the relevant payment date of each Securities, as set forth under the relevant Security documents.

C. Management of Loans in Arrears or likely to become in Arrears (crediti con arretrati o potenzialmente in arretrato)

Constant monitoring of the quality of the loan portfolio is pursued through specific operating activities for all the phases of loan management, using both IT procedures and activities aimed at the systematic analysis of loans, in order to promptly detect any symptoms of anomaly and promote corrective actions aimed at preventing situations of possible deterioration of credit risk.
Symptoms of the possible deterioration of loans are captured through several indicators (level of risk of any debtor and level of risk of the economic group, rating of the relevant borrower, *overdrafts*, ratio of instalments in arrears, etc.).

On the basis of the monitoring activity mentioned above, the Bank identifies within its portfolio loans which, while not yet showing features falling within the definition of "non-performing loans", require special management approaches. These loans still considered as "performing" fall in the categories of "*Proactive Management/Credito Proattivo*" and "*In Risanamento*".

Since 7/2014, the ***Proactive Management*** Unit has been established for the management of those customers showing potential problems, with the aim of addressing the anomalies in a correct and timely manner from the very first signs of deterioration, with the involvement of the commercial unit as from the very first phases of the process. Proactive Management process is carried out through specialised structures both at a central (Chief Lending Officer Area) and at a peripheral level (Regional Directions for loans pertaining to Banche dei Territori Division).

High risk positions are taken care by the Proactive Management Unit and the relationship manager must prepare an action plan within 30 days. The Proactive Management Unit supports the loan manager in order to analyse the loan, validates the action plans and monitors that such plans are followed.

When risks are perceived as particularly high, the loan may be classified as *Non performing (Deteriorato)*.

A loan falls automatically into the Proactive Management Category when at least one of the following criteria is met:

- Risk Level is High or Medium/High
- Overdraft of limited amount (only for Private or Small Business Micro Segments)
- There is a continuous overdraft for more than 30 days for an amount above the materiality threshold
- The overdue instalment ratio (coefficiente rate arretrate, i.e. the ratio between the overdue amounts – including default interest – and the instalment due) is higher or equal to 1
- Past due exposure for more than 1 day on forborne performing loans deriving from non-performing loans

In case of retail customers the interception does not take into account the Risk Level, but only certain

well defined (fatal) symptoms, or overdue amounts.

The process starts with contacting the client to verify the causes of the problems that led to the interception, with timing prescribed by:

- The On line Branch
- The Branch Manager

When necessary, all due actions are put in place to support the client who is facing temporary difficulties in honouring its obligations with Intesa Sanpaolo.

Once the borrower is intercepted, the Bank management process can be divided in three statuses: "Phone Banking", "Branch Management", and "Proactive Management".

1) The *Phone Banking status* is applicable only to Private or Small Business Micro segments, intercepted due to the *coefficiente rate arretrate* (the ratio between amount in arrears, including default interests, and the last instalment due) or due to an overdraft of limited amount, in both cases when full identification data for the client are available. The On line Branch contacts the borrowers, verifies the reason of their difficulties in facing their obligations, with the aim of finding, whenever possible, an agreement to settle the overdue amounts or, in case this is not feasible, to arrange a meeting at Intesa Sanpaolo.

   The client is given a grade (from one to three) on the basis of how difficult the solution is perceived by the On line Branch.

   The client may remain in this status for maximum 60 days.

   The Branch may decide within 10 days since the loan has been intercepted, to exclude some loans from this status. This causes automatically the classification of the loan into the "Branch Management" category.

   Any position that at the maturity of the status still shows the symptoms that caused the interception, is automatically classified into the "Proactive Management" status.

2) The *Branch Management status* is applicable to any loan, intercepted due to overdraft of a material amount, or – only when full identification data for the clients are not available – due to overdraft or due to the *coefficiente rate arretrate.*

   The client is given a grade on the basis of how difficult the solution is perceived by the On line Branch.

   The client may remain in this status for maximum 60 days.

   Any position that at the maturity of the status still shows the symptoms that caused the interception is automatically classified into the "Proactive Management" status.

3) The *Proactive Management status* is applicable to those loans:

   i. Previously falling into the Phone Banking and Branch Management status and not normalized at the expiration of the status

   ii. Intercepted for Risk Level

   iii. Past due exposure for more than 1 day on forborne performing loans deriving from non-performing loans

   iv. There is a continuous overdraft for more than 30 days for an amount above the materiality threshold.

   This status does not have a pre-defined maturity; it ends when the loan is normalised or when it is classified into the "*In Risanamento*" status (described hereinafter) or "credito deteriorato" status.

The status "***In Risanamento****"* used to apply to positions with overall exposure higher than € 1 million

(at group level) and with at least one of the following conditions:

1) prospect of an interbank table for any restructuring plan
2) request for a moratorium/standstill in sight/presence of an inter-bank table for any restructuring plan/reorganization or restructuring / reorganization under the Bankruptcy Law (art. 67 letter. d, art. 182 / bis),
3) possible restructuring / reorganization under the Bankruptcy Law (art. 67 letter. d, art. 182 / bis or of similar models of foreign law).

Such status is currently being dismissed: since July 2016 no loan positions are classified as In Risanamento and therefore the status applies to the existing stock only.

Loans classified as "*Credito Proattivo*" are still considered as "performing".

"Non performing loans"

In 2014 the European Banking Authority (EBA) published the final version of the "Draft Implementing Technical On Supervisory reporting on forbearance and non-performing exposures under article 99(4) of Regulation (EU) No 575/2013". Consequently on January 2015 the Bank of Italy issued an updated regulations providing for the amendment of the subdivision of non-performing financial assets into risk-categories, thus harmonizing its regulations to the new European Union law.

According to new Bank of Italy's regulations, "Non performing loans" consist in:

- Past due exposures ("*Sconfino*");
- Unlikely to pay ("*Inadempienze probabili*");
- Doubtful ("*Sofferenze*").

All such exposures are subject to valuations for accounting purposes.

Furthermore, it has also been identified a new array of exposures covering all loans being renegotiated because of financial difficulties (existing or likely to exist) of the counterparty. Such range of loans can be classified as follows:

- Forbearance Non Performing: non performing exposures with forbearance measures
- Forbearance Performing: performing exposures with forbearance measures.

"Past due exposures"

Exposures other than those classified as Doubtful or Unlikely to Pay that, as at reporting date, are past due for over 90 days on a continuous basis and exceeding a materiality threshold.

"Unlikely to pay"

Some specific and minimum criteria are taken into consideration for the classification of an exposure as Unlikely to pay. It's the result of the assessment as to the improbability that the borrower will thoroughly fulfil its credit obligations (by way of repayment of principal and/or interest) without recourse to actions such as the enforcement of guarantees/ collateral. Such assessment should be carried out irrespectively of any past due and/or unpaid amounts (or instalments).

"Doubtful"

According to the provisions of the Bank of Italy, the total exposure of a borrower who is insolvent or bankrupt or is in the process of being declared insolvent or bankrupt or who has an equivalent status, is considered as "*in sofferenza*" (even where no judgment has yet been given in relation to such insolvency), regardless of any debt predictions which may have been drawn up by the Bank or any valuations made in relation to guarantees.

In each case, in the Programme, a mortgage loan will be considered as being a Defaulted Loan if the loan is classified as "*in sofferenza*" according to the provisions of the Bank of Italy (as defined above) and, in any event, where the ratio of the sum of instalment payments in arrears divided by the last instalment due is greater than or equal to (i) 10, in the case of a mortgage loan payable on a monthly basis, (ii) 4 in the case of a mortgage loan payable on a quarterly basis and (iii) 2 in the case of a mortgage loan payable on a semi-annual basis.

External Collection

For the out-of-court settlement of the loans in arrears granted to households and clients belonging to the small business segment, being classified as *Credito Proattivo* or *Deteriorato* (only *Inadempienza probabile*, *Sconfino* and restructured loans), in addition to their internal offices, the banks of the *Divisione Banca dei Territori* may use specialised external companies having the necessary regulatory requirements.

A dedicated IT processing system had been set up for the assignment and management of the loans, in order to allow the immediate visibility of the collection actions undertaken by such external companies and a punctual monitoring of the evolution of the loan status.

The main contractual conditions applicable to the appointment of third party companies are the following:

- appointments are to be granted periodically according to the Bank's needs and in its total discretion, without any obligation to grant a minimum number of loans to third party companies;

- such companies must undertake to carry out the assignments with upmost care and according to criteria of qualified expertise;

- such companies' activities are to be carried out in full compliance with any Authority's laws, regulations or provisions applicable from time to time and, in particular, are to operate in careful compliance with anti-money laundering laws and personal data protection;

- such companies cannot directly collect amounts due on the Loans, unless they have the necessary regulatory authorisations.

In order to carry out their appointment, such companies may appoint an external lawyer to receive advice and to send further payment reminders to the relevant debtor. Such companies shall provide periodic reports on the activities carried out and also provide the Bank with specific written reports.

Renegotiation

In the case of a mortgage loan with overdue payments, the term of the amortisation plan only may be renegotiated. As to the positions classified as, *Gestione Proattiva*, *In Risanamento*, *Sconfino* or *Inadempienza probabile*, the proposal of a renegotiation of the Mortgage Loan to the relevant client must obtain previous clearance by the relevant department of the Servicer.

The characteristics of such renegotiation are as follows, subject to renegotiations made under laws or regulations or agreements promoted by relevant authorities or trade associations (*associazioni di categoria*), existing or to be enacted or reached:

- option to include the amount of the overdue, unpaid instalments, together with the residual debt, with a restructuring of the amortisation plan; the customer has the option to extend the term of the loan for another 10 years compared to the original maturity, in compliance with the limits set out below:
- an overall term of the loan, including the extension, of no more than 40 years, provided that, for retail costumers, at the new maturity the age of the principal debtor does not exceed 75 years;
- solely for the positions classified as *Credito Proattivo*, in *Risanamento*, *Sconfino* or *Inadempienza probabile*, it is possible to provide a pre-amortisation period of no more than 36 months in which only interest instalments will be paid, with specific authorisation at the minimum level of Regional Department/BDT Division Bank limited to Private counterparties;

- without prejudice, as a priority, to the need to collect, together with the renegotiation, in addition to the interest accrued from the last instalment due on the day of completion of the transaction, the contractual interest accrued on overdue payments in the last six months and all default interest, with specific authorisation at the minimum level of resolution of the Regional Department of the BDT Division and only for positions classified as Overrun and/or Substandard, the last two items (accrued interest in the last six months and default interest) may be extended and deferred on the renegotiated loan. In this case, the extension period may last up to a maximum of 36 months and no later than the remaining term of the renegotiated loan. These items will be non-interest bearing, not subject to late payment interest including in the event of default and will be collected in instalments starting from the first instalment after those made up only of interest (in case of any pre-amortisation period). Derogation to the collection for Performing positions is not permitted.

Restructuring

A loan may be restructured according to Italian laws dealing with bankruptcy establishing criteria and ways of restructruring

D. The Management of the Defaulted Loans classified as "*in sofferenza*"

The assignment of the management of the Defaulted Loans classified as "*in sofferenza"* to the First Special Servicer or the Second Special Servicer will comply with the provisions included in the Servicing Agreement.

The Management of the Defaulted Loans Classified as "*in sofferenza*" by the First Special Servicer

Judicial actions, when necessary, will be carried out as follows:

(i) directly, to the extent possible, for actions to be taken by the parties (*atti di parte*) (e.g. submission of the proof of claim) or with the assistance of in-house counsels,

and

(ii) by appointing external counsel for judicial initiatives (e.g. injunction decree (*decreto ingiuntivo*), and foreclosure proceedings, etc), whose activity will be closely supervised.

As for the recovery activity of positions having a significant value, an initial assessment will be carried out and all the urgent and necessary actions will be implemented to maximise the chance of recovery of the claim. The best operating strategy will then be devised in order to maximise the recovery within the shortest possible period of time and, in particular, it may be resolved:

(a) carrying out the direct recovery of single claims (whether in the framework of a judicial action or an out-of-court procedure);

(b) entrusting the recovery to external companies (almost exclusively in the case of positions of negligible amount);

(c) carrying out transfers of single claims without recourse (*pro soluto*) to third parties.

In order to manage the Defaulted Loans classified as "*in sofferenza*", the First Special Servicer has been granted by ISP OBG S.r.l., *inter alia*, the power to authorise any judicial, administrative and enforceable action in any court and at any level of judgment.

The First Special Servicer may perform its activities also through the divisions and units of Intesa Sanpaolo.

Management of the Defaulted Loans Classified as "*in sofferenza*" by the Second Special Servicer

Once the receivables are recorded as Defaulted Loans classified as "*in sofferenza*", the Servicer communicates the credit position to the Second Special Servicer by providing information on the financial situation of the debtor and/or any guarantors and submits all the documentation needed to activate the recovery. In communicating to the Second Special Servicer the credit position of the

Defaulted Loans classified as "*in sofferenza*", the Servicer highlights, *inter alia*, that the relevant Defaulted Loans classified as "*in sofferenza*" relate to the Programme.

The powers of the Second Special Servicer in relation to Defaulted Loans classified as "*in sofferenza*" that it manages itself are the same as the powers conferred upon the Second Special Servicer in respect of individual customers by certain agreements between Intesa Sanpaolo and the Second Special Servicer. Such management powers shall be deemed to be amended from time to time in the event of subsequent agreements between the companies of Intesa Sanpaolo Group and the Second Special Servicer, provided that such powers may not be wider than the powers of the First Special Servicer as provided by the Collection Policies. In case of amendments of these powers, the First Special Servicer will promptly inform ISP OBG S.r.l. and the Representative of the Covered Bondholders.

As specified under the Servicing Agreement, the Second Special Servicer may also avail itself of third parties, who will act under its responsibility, to carry out specific services relating to the management of defaulted loans classified as "*in sofferenza*". The power to delegate to such third parties is regulated by certain agreements between Intesa Sanpaolo and the Second Special Servicer. Even in this case, such powers shall be deemed amended from time to time in the event of subsequent agreements between the First Special Servicer and the Second Special Servicer. In case of amendments of these powers, the First Special Servicer will promptly inform ISP OBG S.r.l. and the Representative of the Covered Bondholders.

Pursuant to the *Accordo di Gestione* (i) the Second Special Servicer will continue to manage exclusively the Defaulted Loans delegated to it until 27 April 2018, with reference to the clients who, at the date of the relevant delegation, had an exposure not higher than €249,999; and (ii) starting from 1 May 2015, Intesa Sanpaolo Group Services S.C.p.A. will manage the Defaulted Receivables delegated to it prior to 27 April 2018 (with reference to the clients who, at the date of the relevant delegation, had an exposure higher than €249,999), as well as any other loans which, starting from 1 May 2015, may be classified by the Servicer as Defaulted Loans.

E. Defaulted Securities - Monitoring of events of default

The Servicer shall monitor on a continuing basis the financial performance of the Securities and the fulfilment of the Debtors' obligations in respect of the Securities, and shall classify as Defaulted Securities the Securities (i) whose issuer has been classified as "in default"; (ii) that may be considered "in default" in accordance with the provisions of the relevant Securities documents provided that an acceleration notice has been served by the relevant representative of the noteholders or trustee, and (iii) that have been delinquent for more than 30 Business Days starting from the maturity date provided for under the relevant Securities documents.

CREDIT STRUCTURE

The Covered Bonds (*obbligazioni bancarie garantite*) will be direct, unsecured, unconditional obligations of the Issuer guaranteed by the Covered Bond Guarantor. The Covered Bond Guarantor has no obligation to pay the Guaranteed Amounts under the Covered Bond Guarantee until (i) the occurrence of an Article 74 Event or an Issuer Event of Default, service by the Representative of the Covered Bondholders on the Covered Bond Guarantor of either an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay, or (ii) the occurrence of a Covered Bond Guarantor Event of Default and service by the Representative of the Covered Bondholders of a Covered Bond Guarantor Acceleration Notice on the Covered Bond Guarantor. The Issuer will not be relying on payments by the Covered Bond Guarantor under the Subordinated Loan in order to pay interest or repay principal under the Covered Bonds.

There are a number of features of the Programme which enhance the likelihood of timely and, as applicable, ultimate payments to Covered Bondholders:

(i) the Covered Bond Guarantee provides credit support to the Issuer;

(ii) the Tests are intended to ensure that the Portfolio is sufficient to repay the Covered Bonds at all times;

(iii) among the Tests: (i) the Nominal Value Test is intended to maintain the sufficiency of the Covered Bond Guarantor's assets in respect of the Covered Bonds and (ii) the Amortisation Test is intended to test the sufficiency of the Covered Bond Guarantor's assets in respect of the Covered Bonds following the occurrence of an Issuer Event of Default and service of a Notice to Pay on the Covered Bond Guarantor;

(iv) extendable maturity provisions are applicable to all Series of Covered Bonds as specified in the relevant Final Terms.

Certain of these factors are considered in more detail in the remainder of this section.

Covered Bond Guarantee

The Covered Bond Guarantee provided by the Covered Bond Guarantor guarantees payment of the Guaranteed Amounts on the Due for Payment Date in respect of all Covered Bonds issued under the Programme. The Covered Bond Guarantee will not guarantee any other amount payable in respect of the Covered Bonds for any other reason, including any accelerated payment following the occurrence of an Issuer Event of Default or an Article 74 Event. In this circumstance (and until a Covered Bond Guarantor Event of Default occurs and a Covered Bond Guarantor Acceleration Notice is served), the Covered Bond Guarantor's obligations will only be to pay the Guaranteed Amounts on the Due for Payment Date.

See paragraph headed "*Covered Bond Guarantee*" under the section headed "*Description of the Transaction Documents*", as regards the terms of the Covered Bond Guarantee.

Under the terms of the Portfolio Administration Agreement, the Issuer must ensure that the Portfolio is in compliance with the Tests described below on each Calculation Date or on any other date on which the verification of the Tests is required pursuant to the Transaction Documents.

If on any Calculation Date the Portfolio is not in compliance with the Mandatory Tests, then the Seller which assigned the relevant Portfolio to the Covered Bond Guarantor and, should the relevant Seller fail to do so, the other Seller and/or any Additional Sellers (if any), provided that the conditions indicated under the relevant Master Transfer Agreement are met, shall sell Eligible Assets or Integration Assets to the Covered Bond Guarantor in an amount sufficient to allow the Mandatory Tests to be met as soon as possible, in accordance with the relevant Master Transfer Agreement. To facilitate such a sale, the relevant Seller and/or the other Sellers and/or any Additional Seller (if any) shall grant additional amounts under the relevant Subordinated Loan for the purposes of funding the purchase of Eligible Assets or Integration Assets. If a breach of the Mandatory Tests is not remedied and for so long as such breach is continuing, no further Series of Covered Bonds will be issued and no payments under the Subordinated Loan will be effected.

Tests

For so long as any Covered Bond remains outstanding and provided that no Issuer Event of Default has occurred, the Issuer shall procure that, on a continuing basis (provided that such obligation shall be deemed to be complied with if the following mandatory tests are satisfied on each Calculation Date and/or on each other date on which those mandatory tests are to be carried out pursuant to the provisions of the Portfolio Administration Agreement and the other Transaction Documents), the following mandatory tests are satisfied and verified on each Calculation Date or any other date on which the verification of the Mandatory Tests is required pursuant to the Transaction Documents.

1. ***Nominal Value Test***

Prior to the occurrence of an Issuer Event of Default, the Nominal Value of the Portfolio shall be greater than or equal to the aggregate Outstanding Principal Balance of all Series of Covered Bonds (the **Nominal Value Test**).

Nominal Value of the Portfolio will be an amount calculated on each Calculation Date by applying the following formula (without double-counting):

$$A+B+D+C-Y-Z$$

where,

"A" stands for the aggregate **Adjusted Outstanding Principal Balance** of each Mortgage Loan, which shall be the lower of:

(i) the Outstanding Principal Balance of the relevant Mortgage Loan as calculated by reference to the relevant Collection Date; and

(ii) the Latest Valuation relating to the Real Estate Asset of the relevant Mortgage Loan multiplied by M,

where

(a) for all Residential Mortgage Loans that are not Defaulted Loans, M = 0.80;

(b) for all Commercial Mortgage Loans that are not Defaulted Loans, M = 0.60, subject in any case to the Aggregate Percentage Limitation (as defined under "D" below); and

(c) for all Mortgage Loans that are Defaulted Loans M = 0;

minus

the aggregate sum of the following reductions to the aggregate Adjusted Outstanding Principal Balance of the Mortgage Loans in the Portfolio:

(1) a Mortgage Loan (or any Security relating thereto) in relation to which a breach of the representations and warranties contained in the relevant Master Transfer Agreement has occurred and has not been remedied or which is subject to any indemnity and/or repurchase obligation of the relevant Seller or any relevant Additional Seller, and in each case any relevant Seller or any relevant Additional Seller, has not repurchased the Mortgage Loan or Mortgage Loans (each an **Affected Loan**) of the relevant Debtor, to the extent required by the terms of the relevant Master Transfer Agreement. In this event, the aggregate Adjusted Outstanding Principal Balance of the Mortgage Loans in the Portfolio (as calculated on the relevant Calculation Date) will be deemed to be reduced by an amount equal to the Adjusted Outstanding Principal Balance of the relevant Affected Loan or Affected Loans (as calculated on the relevant Calculation Date); and/or

(2) any Seller or any Additional Seller is in breach of any other material warranty under the relevant Master Transfer Agreement and/or any Servicer is in breach of a material term of the Servicing Agreement. In this event, the aggregate Adjusted Outstanding Principal Balance of the Mortgage Loans in the Portfolio (as calculated on the relevant Calculation Date) will be deemed to be reduced by an amount equal to the

resulting financial loss incurred by the Covered Bond Guarantor (such financial loss to be calculated by the Covered Bond Guarantor or on its behalf by the Calculation Agent without double counting and to be reduced by any amount paid (in cash or in kind) to the Covered Bond Guarantor by the Issuer, the Sellers, any Additional Seller and/or the Servicers to indemnify the Covered Bond Guarantor for such financial loss);

the amount resulting from the calculations above, *multiplied by* the Asset Percentage;

"B" stands for the aggregate amount standing to the credit of the Investment Account and the principal amount of any Integration Assets (i) not exceeding the Integration Assets Limit and (ii) in relation to which a breach of any of the representations and warranties contained in the relevant Master Transfer Agreement has not occurred or has been remedied;

"D" stands for the principal amount of any other Eligible Asset not indicated under "A" above and included in the Portfolio (i) not exceeding (together with any Eligible Asset consisting of receivables indicated under Article 2, Paragraph 1 (b) of the MEF Decree and/or asset backed securities whose securities receivables are those indicated under Article 2, Paragraph 1 (b) of the MEF Decree) 10% of the aggregate Outstanding Principal Balance of the assets included in the Portfolio (the **Aggregate Percentage Limitation**), and (ii) in relation to which a breach of any of the representations and warranties contained in the relevant Master Transfer Agreement has not occurred or has been remedied;

"C" stands for the aggregate amount of all Eligible Investments;

"Y" is equal to (i) nil, if the Issuer's ratings are at least "BBB (low)" by DBRS, or (ii) the Potential Set-Off Amount;; and

"Z" stands for the weighted average remaining maturity (expressed in years) of all Covered Bonds then outstanding multiplied by the aggregate Outstanding Principal Balance of the Covered Bonds multiplied by the Negative Carry Factor.

Negative Carry Factor means a percentage (which will never be less than 0.5% or another percentage determined by the Issuer and notified to the Calculation Agent and the Representative of the Covered Bondholders) calculated by the Calculation Agent on each Calculation Date or any other date on which the verification of the Mandatory Tests is required pursuant to the Transaction Documents, with reference to the weighted average margin of the Covered Bonds.

2. ***Net Present Value (NPV) Test***

The aggregate Net Present Value of (i) the Eligible Portfolio and (ii) each Asset Swap and Liability Swap, net of the Excluded Swaps and the transaction costs to be borne by the Covered Bond Guarantor (including the payments of any nature expected to be borne or due with respect to any Swap Agreement) shall be greater than or equal to the Net Present Value of all Series of the outstanding Covered Bonds (the **NPV Test**).

Discount Factor means the discount rate, implied in the relevant Swap Curve, calculated by the Servicer.

Net Present Value means, as of any relevant date, (i) in respect of (a) the Eligible Portfolio, (b) each Asset Swap and Liability Swap and (c) the transaction costs to be borne by the Covered Bond Guarantor, an amount equal to the algebraic sum of the product of each relevant Discount Factor and expected payments (or Euro Equivalent of the expected payments) to be received or to be effected by the Covered Bond Guarantor; and (ii) in respect of all Series of the outstanding Covered Bonds, an amount equal to the sum of the product of each relevant Discount Factor and expected interest and principal payments (or Euro

Equivalent of such expected payments) to be effected in respect of such Series of outstanding Covered Bonds.

Swap Curve means the term structure of interest rates used by the Servicer in accordance with the best market practice and calculated based on market instruments.

3. ***Interest Coverage Test***

The Net Interest Collections from the Eligible Portfolio shall be greater than or equal to the Interest Payments (the **Interest Coverage Test**).

Euro Equivalent means at any date, in relation to any amount or payment referred to a loan, a bond, an agreement or any other asset the amount or payment referred to such loan, bond, agreement or asset at such date denominated in Euro where the exchange rate corresponds to (i) the current exchange rate fixed by the Servicer in accordance with its usual practice at that time for calculating that equivalent should any currency hedging agreement be not in place or (ii) the exchange rate indicated in the relevant currency hedging agreement in place.

Expected Floating Payments means the amount (or the Euro Equivalent amount), determined on the basis of the Swap Curve, of expected principal and interest payments from the Floating Component of the Eligible Portfolio, the expected Swap Agreements floating leg payments, or the expected interest payments on outstanding Series of floating rate Covered Bonds, as the case may be.

Fixed Component of the Eligible Portfolio means the Eligible Assets or Integration Assets being part of the Eligible Portfolio remunerated on the basis of a fixed rate of interest.

Floating Component of the Eligible Portfolio means the Eligible Assets or Integration Assets being part of the Eligible Portfolio remunerated on the basis of a floating rate of interest.

Interest Payments means, as of a Calculation Date or any other relevant date, with reference to all following Guarantor Interest Periods up to the last Maturity Date, or Extended Maturity Date, as the case may be, an amount equal to the aggregate of (a) expected interest payments (or the Euro Equivalent of the expected interest payments) in respect of the outstanding Series of Covered Bonds (other than floating rate Covered Bonds) and (b) Expected Floating Payments in respect of interest on floating rate Covered Bonds.

Net Interest Collections from the Eligible Portfolio means, as of a Calculation Date or any other relevant date with reference to all (x) following Guarantor Payment Dates, or (y) the relevant Guarantor Interest Periods, and (z) the relevant Collection Periods, as the case may be, up to the last Maturity Date or Extended Maturity Date of any Series of Covered Bonds, as the case may be, an amount equal to the difference between (i) and (ii), where:

(i) is equal to the sum of:

(a) interest payments (or the Euro Equivalent of the interest payments) from the Fixed Component of the Eligible Portfolio and payments and Expected Floating Payments in respect of interest from the Floating Component of the Eligible Portfolio received or expected to be received;

(b) any amount expected to be received by the Covered Bond Guarantor as payments under the Asset Swaps (which are not Excluded Swaps);

(c) any amount (or the Euro Equivalent of any amount) expected to be received by the Covered Bond Guarantor as payments under the Liability Swaps (which are not Excluded Swaps); and

(ii) is equal to the payments (or the Euro Equivalent of the payments) to be effected in accordance with the relevant Priority of Payments, by the Covered Bond Guarantor in priority to, and including, payments under the Swap Agreements (which are not Excluded Swaps).

For the avoidance of doubt, items under (i)(a) above shall include interest expected to be received from the investment, into Eligible Investments, of principal collections arising from the expected amortisation of the Eligible Portfolio.

The Nominal Value Test, the NPV Test and the Interest Coverage Test are jointly defined as the **Mandatory Tests**.

4. ***Amortisation Test***

In accordance with the Portfolio Administration Agreement, the Issuer shall procure that, for so long as any Covered Bond remains outstanding and following the occurrence of an Issuer Event of Default, and service of a Notice to Pay by the Representative of the Covered Bondholders, on a continuing basis (provided that such obligation shall be deemed to be complied with if the following test is satisfied on each Calculation Date and/or on each other date on which that test is to be carried out pursuant to the provisions of the Portfolio Administration Agreement and the other Transaction Documents), the following test is satisfied and verified on each Calculation Date.

The Amortisation Test Aggregate Portfolio Amount shall be greater than or equal to the Outstanding Principal Balance of the Covered Bonds (the **Amortisation Test** and, together with the Mandatory Tests, the **Tests**).

Amortisation Test Aggregate Portfolio Amount will be an amount calculated on each Calculation Date by applying the following formula (without double-counting):

$$A+B+D+C-Z$$

where,

"A" stands for the aggregate **Amortisation Test Outstanding Principal Balance** of each Mortgage Loan then in the Portfolio, which shall be the lower of:

(i) the Outstanding Principal Balance of the relevant Mortgage Loan as calculated by reference to the relevant Collection Date; and

(ii) the Latest Valuation relating to the Real Estate Asset of the relevant Mortgage Loan multiplied by M,

where

(a) for all Residential Mortgage Loans that are not Defaulted Loans, M = 0.80;

(b) for all Commercial Mortgage Loans that are not Defaulted Loans, M = 0.60; and

(c) for all Mortgage Loans that are Defaulted Loans M = 0;

minus

the aggregate sum of the following reductions to the aggregate Amortisation Test Outstanding Principal Balance of the Mortgage Loans in the Portfolio:

(1) a Mortgage Loan in relation to which a breach of the representations and warranties contained in the relevant Master Transfer Agreement has occurred and has not been remedied or which is subject to any indemnity and/or repurchase obligation of the relevant Seller or any relevant Additional Seller, and in each case the relevant Seller or any relevant Additional Seller, has not repurchased the Mortgage Loan or Mortgage Loans (each an **Affected Loan**) of the relevant Debtor, to the extent required by the terms of the relevant Master Transfer Agreement. In this event, the aggregate Adjusted Outstanding Principal Balance of the Mortgage Loans in the Portfolio (as calculated on the relevant Calculation Date) will be deemed to be reduced by an amount equal to the Adjusted Outstanding Principal Balance of the relevant Affected Loan or Affected Loans (as calculated on the relevant Calculation Date); and/or

(2) any Seller or any Additional Seller is in breach of any other material warranty under the relevant Master Transfer Agreement and/or any Servicer is in breach of a material term of the Servicing Agreement. In this event, the aggregate Adjusted Outstanding Principal Balance of the Mortgage Loans in the Portfolio (as calculated on the relevant Calculation Date) will be deemed to be reduced by an amount equal to the resulting financial loss incurred by the Covered Bond Guarantor (such financial loss to be calculated by the Covered Bond Guarantor or on its behalf by the Calculation Agent without double counting and to be reduced by any amount paid (in cash or in kind) to the Covered Bond Guarantor by the Issuer, the Sellers, any Additional Seller and/or the Servicers to indemnify the Covered Bond Guarantor for such financial loss);

"B" stands for the aggregate amount standing to the credit of the Investment Account and the principal amount of any Integration Assets in relation to which a breach of any of the representations and warranties contained in the relevant Master Transfer Agreement has not occurred or has been remedied;

"D" stands for the principal amount of any other Eligible Asset not indicated under "A" above and included in the Portfolio in relation to which a breach of any of the representations and warranties contained in the relevant Master Transfer Agreement has not occurred or has been remedied;

"C" stands for the aggregate amount of all Eligible Investments; and

"Z" stands for the weighted average remaining maturity (expressed in years) of all Covered Bonds then outstanding multiplied by the aggregate Outstanding Principal Balance of the Covered Bonds multiplied by the Negative Carry Factor.

The Tests are fulfilled in accordance with the Portfolio Administration Agreement. In particular, the Amortisation Test will be run only following the occurrence of an Issuer Event of Default, provided that such test is structured to ensure that the Portfolio contains sufficient assets to enable the Covered Bond Guarantor to meet its obligations under the Covered Bond Guarantee.

Compliance with the Tests will be verified by the Calculation Agent and internal risk management functions of the Intesa Sanpaolo Group (under the supervision of the management body (*organo con funzione di gestione*) of the Issuer) on each Calculation Date and on any other date on which the verification of the Tests is required pursuant to the Transaction Documents, and subsequently checked by the Asset Monitor on a semi-annual basis.

In addition to the above, following the occurrence of a breach of the Tests, based on the information provided by the Servicers with reference to the last day of each preceding calendar month (starting from the date on which such breach has been notified, and until 6 (six) months after the date on which such breach has been cured), the Calculation Agent shall verify compliance with the Tests not later than the thirty-fifth calendar day following the end of each preceding calendar month. In addition to the terms defined above, for the purposes of this section:

Asset Percentage means the lower of (i) 9.5% and (ii) such other percentage figure as determined by the Issuer on behalf of the Covered Bond Guarantor in accordance with the Rating Agency's methodologies (after procuring the required level of overcollateralisation), and notified using the *pro forma* notice attached under Schedule 1 (*Notice of the Asset Percentage*) of the Portfolio Administration Agreement, to the Representative of the Covered Bondholders, the Servicer, the Calculation Agent and the Asset Monitor and the Rating Agency. The Asset Percentage as at 7 April 2016 is 94.5%. Any adjustment of the Asset Percentage, from that previously notified, will appear from the relevant Investor Report as the new Asset Percentage as determined in accordance with the Portfolio Administration Agreement.

Calculation Date means 3rd February, 3rd May, 3rd August and 3rd November in each calendar year or, in case such date is not a Business Day, the following Business Day, provided that the first Calculation Date will be 5th November 2012.

Defaulted Assets means any Mortgage Loan which has been classified by the Servicer on behalf of the Covered Bond Guarantor as a Defaulted Loan and/or any Security which have been classified by the Servicer on behalf of the Covered Bond Guarantor as a Defaulted Security.

Defaulted Securities means the Securities which may be classified as defaulted in accordance with the provisions of the Collection Policies.

Defaulted Loan means a Mortgage Loan in relation to which the relevant Receivable is a Defaulted Receivable.

Defaulted Receivable means a Receivable classified as in sofferenza in accordance with the provisions of the Collection Policies, as applied in compliance with the provisions of the Bank of Italy's supervisory regulations (*Istruzioni di Vigilanza della Banca d'Italia*) and in accordance with a prudent management of the Receivables carried out with the highest professional standards; and /or, with the provisions of the Collection Policies, when the Arrears Ratio is at least equal to (i) 10, in case of Mortgage Loans providing for monthly instalments, (ii) 4, in case of Mortgage Loans providing for quarterly instalments and (iii) 2, in case of Mortgage Loans providing for semi-annual instalments. For the purposes of this definition, **Arrears Ratio** means, at the end of each monthly reference period, the ratio between (a) all amounts due and unpaid as principal and/or interest (excluding any default interest) in relation to the relevant Receivable and (b) the amount of the instalment of the relevant Receivable which was due immediately prior to the end of that month. Defaulted Securities (*Titoli in Default*) means the Securities which may be classified as defaulted in accordance with the provisions of the Collection Policies.

Eligible Portfolio means the aggregate of Eligible Assets and Integration Assets, without any double counting (including any sum standing to the credit of the Accounts (other than the Expenses Account, the Corporate Account and the Quota Capital Account), and the Eligible Investments), *excluding* (a) any Defaulted Assets and those Eligible Assets and Integration Assets in relation to which a breach of any of the representations and warranties contained in the relevant Master Transfer Agreement has occurred and has not been remedied and (b) the aggregate of Integration Assets in excess of the Integration Assets Limit.

Integration Assets Limit means the limit of 15% of the aggregate Outstanding Principal Balance of the assets included in the Portfolio, set forth under Article 2, Paragraph 4, of the MEF Decree, as amended and supplemented from time to time, to the integration of the Portfolio through Integration Assets.

Latest Valuation means, at any time with respect to any Real Estate Asset, the value given to the relevant Real Estate Asset by the most recent valuation (to be performed in accordance with the requirements provided for under the Bank of Italy prudential regulations for banks issued by the Bank of Italy on 27 December 2006 with Circular no. 263 (as amended and supplemented from time to time)) addressed to the Issuer or obtained from an independently maintained valuation model, acceptable to reasonable and prudent institutional mortgage lenders in Italy.

Negative Carry Factor means a percentage (which will never be less than 0.5%) calculated by the Calculation Agent on each Calculation Date or any other date on which the verification of the Mandatory Tests is required pursuant to the Transaction Documents, with reference to the weighted average margin of the Covered Bonds.

Outstanding Principal Balance means, at any date, in relation to a loan, a bond, a Series or Tranche of Covered Bonds or any other asset the aggregate nominal principal amount outstanding (or the Euro Equivalent of the aggregate nominal principal amount outstanding) of such loan, bond, Series or Tranche of Covered Bonds or asset at such date.

Potential Set-Off Amount means with reference to Eligible Assets consisting of Receivables only, the aggregate Outstanding Principal Balance of such assets included in the Portfolio that could potentially be set-off by the relevant Debtors pursuant to Italian law against any credit owed by any such Debtor towards the relevant Seller. Such amount, which in any event will never be lower than the Net Deposits, will be calculated by the Calculation Agent (based on the aggregate information

provided by the Servicer) on each Calculation Date and/or on each other date on which the Nominal Value Test is to be carried out pursuant to the provisions of the Portfolio Administration Agreement and the other Transaction Documents, except when the Issuer's ratings are at least "BBB (low)" by DBRS.

Set-Off Risk

Pursuant to the Portfolio Administration Agreement, each Servicer has undertaken, upon occurrence of an Issuer Downgrade Event, to notify the Rating Agency, the Covered Bond Guarantor and the Representative of the Covered Bondholders of such events. Further to such downgrade, and for so long as the rating is not re-established above such levels, the Potential Set-Off Amount will be calculated and factored for the purposes of the Nominal Value Test. Upon occurrence of an Issuer Downgrade Event, the Calculation Agent shall notify the Rating Agency of the Potential Set-Off Amount on a quarterly basis.

ACCOUNTS AND CASH FLOWS

ACCOUNTS

The following accounts have been established and shall be maintained with the Receivables Account Banks or the Account Banks, as the case may be, as separate accounts in the name of the Covered Bond Guarantor. The same provision shall be considered applicable, *mutatis mutandis*, to each of the Additional Receivables Account Banks.

PART A

The provisions of this Part A shall be applicable to any deposit and withdrawal in respect of the Accounts until the Change of Accounts Date (excluded) indicated in the Change of Accounts Notice pursuant to Clause 3.4(b) of the Cash Management and Agency Agreement. Part A is applicable at the date of this Base Prospectus.

(1) The ISP Receivables Collection Account

Deposits

Intesa Sanpaolo S.p.A. as Servicer shall transfer to the ISP Receivables Collection Account all payments and recovery amounts received by it as Servicer and/or by the Special Servicers in relation to the Receivables, with value date as of the relevant date of receipt.

Withdrawals

(a) Subject to (b) below, Intesa Sanpaolo as Receivables Account Bank shall transfer any amount standing to the credit of the ISP Receivables Collection Account to the ISP Investment Account on a daily basis by the day following the relevant day of receipt;

(b) by the 3rd Business Day prior to each Guarantor Payment Date, Intesa Sanpaolo as Receivables Account Bank shall transfer to the ISP Investment Account all amounts of interest accrued and credited to the ISP Receivables Collection Account, if any.

(3) The ISP Securities Collection Accounts

3.1 The ISP Interest Securities Collection Account

Deposits

All interest amounts paid in relation to the Securities, shall be transferred to the Interest Securities Collection Account with value date as of the relevant date of receipt.

Withdrawals

(a) Subject to (b) below, the Account Bank shall transfer any amount standing to the credit of the ISP Interest Securities Collection Account to the ISP Investment Account on a daily basis by the day following the relevant day of receipt.

(b) No later than the 5nd Business Day prior to each Guarantor Payment Date, the Account Bank shall transfer to the ISP General Payment Account all amounts of interest accrued and credited to the ISP Interest Securities Collection Account, if any.

3.2 The ISP Principal Securities Collection Account

Deposits

All principal amounts paid in relation to the Securities (including any proceeds arising from the liquidation of the Securities), shall be transferred to the Principal Securities Collection Account with value date as of the relevant date of receipt.

Withdrawals

(a) Subject to (b) below, the Account Bank shall transfer any amount standing to the credit of the ISP Principal Securities Collection Account to the ISP Investment Account on a daily basis by the day following the relevant day of receipt;

(b) No later than the 5nd Business Day prior to each Guarantor Payment Date, the Account Bank shall transfer to the ISP General Payment Account all amounts of interest accrued and credited to the ISP Principal Securities Collection Account, if any.

(4) The ISP Investment Account

Deposits

Intesa Sanpaolo as Receivables Account Bank shall transfer or procure the transfer of the following amounts to the ISP Investment Account, on a daily basis by the day following the relevant day of receipt:

(a) any amount standing to the credit of the ISP Receivables Collection Account and the ISP Securities Collection Accounts;

(b) the funds resulting from the reimbursement or liquidation of the Eligible Investments relating to receivables assigned by Intesa Sanpaolo;

(c) the Reserve Fund Required Amount and any other amount to be credited to the ISP Investment Account in accordance with the relevant Priorities of Payments;

(d) any amount standing to the credit of the ISP General Payment Account, after (i) distribution in accordance with the applicable Priorities of Payments, or (ii) payments due on the relevant CB Payment Dates, or (iii) payments of the purchase price to be paid to Intesa Sanpaolo in accordance with the Master Transfer Agreement;

(e) any proceeds arising from the liquidation of Receivables relating to the ISP Portfolio, with value date as of the relevant date of receipt, pursuant to the Portfolio Administration Agreement and other Transaction Documents;

(f) by the 4th Business Day prior to each Guarantor Payment Date, all amounts of interest accrued and credited to the ISP Receivables Collection Account, the Expenses Account and the Corporate Account and the ISP Securities Collection Accounts;

(g) by the 4th Business Day prior to each Guarantor Payment Date, all amounts of interest accrued and credited to the ISP Investment Account.

2 Business Days following the relevant CB Payment Date any amounts paid by the Liability Hedging Counterparty under the Liability Swaps shall be received from the ISP Payment Account.

Withdrawals

Intesa Sanpaolo as Receivables Account Bank shall transfer the following amounts from the ISP Investment Account:

(a) no later than 3 Business Days prior to each Guarantor Payment Date, any amount standing to the credit of the ISP Investment Account equal to the amount of the Available Funds indicated in the last available Payment Report (other than the Liability Swap Principal Accumulation Amount (as provided for under the Payments Report delivered by the Calculation Agent) and other than any amount received under the Asset Swap), shall be transferred to the ISP Payment Account;

(b) 2 Business Days prior to each CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), any amount to be paid under the Covered Bonds on such CB Payment Date shall be transferred to the ISP General Payment Account;

(c) no later than 10 Business Days after the First Issue Date, an amount equal to Euro 70,000 shall be transferred to the Expenses Account;

(d) no later than 10 Business Days after the First Issue Date, an amount equal to Euro 30,000 shall be transferred to the Corporate Account.

(6) The ISP Payment Account

Deposits

Intesa Sanpaolo as Receivables Account Bank shall transfer, or procure the transfer of, or shall receive by the Asset Hedging Counterparty, the following amounts into the ISP Payment Account:

(a) 3 (three) Business Days prior to each Guarantor Payment Date:

(i) any amounts to be paid by the Asset Hedging Counterparty under the Asset Swaps;

(ii) any amounts (to the extent of the Interest Available Funds or Principal Available Funds as the case may be) standing to the credit of the ISP Investment Account;

(b) 2 Business Days prior to each relevant CB Payment Date any amounts to be paid by the Liability Hedging Counterparty under the Liability Swaps,

(c) the Issuer shall credit the Reserve Fund Required Amount on the date on which the reserve is constituted; not later than 5 business days prior to each Guarantor Payment Date, the Issuer shall credit the relevant integration if any, to the Reserve Fund Required Amount, as calculated by the Calculation Agent.

Withdrawals

(a) no later than 2 Business Days prior to each Guarantor Payment Date, any amounts standing to the credit of the ISP Payment Account shall be transferred to the ISP General Payment Account;

(b) 2 Business Days following the relevant CB Payment Date any amounts relating the Liability Swap will be transferred by the Cash Manager to the ISP Investment Account.

(8) The ISP Securities Account

Deposits

Intesa Sanpaolo as Account Bank will deposit and keep in the ISP Securities Account all the Eligible Assets and Integration Assets consisting of securities (other than the Eligible Investments), further to the relevant purchase in accordance with the provisions of the Master Transfer Agreement.

Withdrawals

All Eligible Assets and Integration Assets consisting of securities (other than the Eligible Investments) will be (a) liquidated in accordance with the provisions of the Portfolio Administration Agreement, or (b) sold to the relevant Seller in accordance with the Master Transfer Agreement, and the proceeds thereof shall be credited by Intesa Sanpaolo as Account Bank to the Investment Account.

(9) The ISP Eligible Investments Account

Deposits

Intesa Sanpaolo as Receivables Account Bank will deposit all securities constituting Eligible Investments purchased by the Cash Manager on behalf of the Covered Bond Guarantor with the amounts standing to the credit of the ISP Investment Account other than the Reserve Fund Required Amount in the ISP Eligible Investments Account pursuant to any order of the Cash Manager.

Withdrawals

(a) No later than 6 Business Days prior to each Guarantor Payment Date, all the Eligible Investments standing to the credit of the ISP Eligible Investments Account will be liquidated and proceeds thereof shall be credited to the ISP Investment Account;

(b) No later than 6 Business Days prior to each relevant CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), all the Eligible Investments standing to the credit of the ISP Eligible Investments Account will be liquidated and proceeds thereof shall be credited by Intesa Sanpaolo as Receivables Account Bank to the ISP Investment Account.

(11) The Quota Capital Account

Deposits

All the sums contributed by the Quotaholders as quota capital of the Covered Bond Guarantor and all interest accrued from time to time thereon.

Withdrawals

Upon liquidation of the Covered Bond Guarantor, all sums standing to the credit of the Quota Capital Account shall be distributed in accordance with the financial statements prepared by the liquidator of the Covered Bond Guarantor.

(12) The Expenses Account

Deposits

The Account Bank shall transfer the following amounts into the Expenses Account:

(i) no later than 10 Business Days after the First Issue Date, an amount equal to Euro 70,000;

(ii) on the Guarantor Payment Date falling in February of each calendar year, an amount equal to the Covered Bond Guarantor Disbursement Amount.

Withdrawals

The Account Bank shall utilise, upon the instructions of the Administrative Services Provider, the amounts standing to the credit of the Expenses Account to pay all general expenses incurred in connection with the Programme (the **Expenses**), other than corporate costs and expenses of the Covered Bond Guarantor.

On the 4th Business Day prior to each Guarantor Payment Date, the Account Bank shall transfer to the Investment Account all amounts of interest accrued and credited to the Expenses Account.

(13) The Corporate Account

Deposits

The Account Bank shall transfer the following amounts into the Corporate Account:

(i) no later than 10 Business Days after the First Issue Date an amount equal to Euro 30,000;

(ii) on the Guarantor Payment Date falling in February of each calendar year, an amount equal to the Covered Bond Guarantor Retention Amount.

Withdrawals

The Account Bank shall utilise, upon the instructions of the Administrative Services Provider, the amounts standing to the credit of the Corporate Account to pay all the corporate expenses which are due and payable from time to time.

On the 4th Business Day prior to each Guarantor Payment Date, the Account Bank shall transfer to the Investment Account all amounts of interest accrued and credited to the Corporate Account.

(14) The ISP General Payment Account

Deposits

Intesa Sanpaolo as Account Bank shall transfer, or procure the transfer of, or the following amounts shall be paid into, the ISP General Payment Account:

(a) no later than 2 Business Days prior to each Guarantor Payment Date, any amount standing to the credit of the Payment Accounts;

(b) 2 Business Days prior to each CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), from the ISP Investment Account, any amount to be paid under the Covered Bonds on such CB Payment Date;

Withdrawals

(a) On each Guarantor Payment Date, the Cash Manager will execute payments or credit the relevant amounts in accordance with the relevant Priorities of Payments (including the purchase price of Eligible Assets and Integration Assets funded through Available Funds), provided that on the Business Day immediately following each Guarantor Payment Date, any remaining amount will be transferred to the ISP Investment Accounts and the other Investment Accounts open with any Additional Receivables Account Bank (in respective amounts as determined by the Calculation Agent and indicated in the Payments Report);

(b) 1 Business Day prior to each CB Payment Date (or on each CB Payment Date, if so agreed between the Issuer, the Covered Bond Guarantor and the Paying Agent) falling after an Issuer Event of Default, an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn) or a Covered Bond Guarantor Event of Default, the Cash Manager will transfer to the Paying Agent the amounts necessary to execute payments of interest and principal due in relation to the outstanding Covered Bonds in accordance with the Post-Issuer Default Priority of Payments or Post-Guarantor Default Priority of Payments (as the case may be);

(c) 2 Business Days following the relevant Guarantor Payment Date, any amounts in excess, after payments of the amounts mentioned above, will be transferred by the Cash Manager to the ISP Investment Accounts and the other Investment Accounts open with any Additional Receivables Account Bank (in respective amounts as determined by the Calculation Agent and indicated in the Payments Report).

PART B

The provisions of this Part B shall be applicable to any deposit and withdrawal in respect of the Accounts from the Change of Accounts Date (included) indicated in the Change of Accounts Notice pursuant to Clause 3.4(b) of the Cash Management and Agency Agreement.

(1) The ISP Receivables Collection Account

Deposits

Intesa Sanpaolo S.p.A. as Servicer shall transfer to the ISP Receivables Collection Account all payments and recovery amounts received by it as Servicer and/or by the Special Servicers in relation to the Receivables, with value date as of the relevant date of receipt.

Withdrawals

(a) Subject to (b) below, Intesa Sanpaolo as Receivables Account Bank shall transfer any amount standing to the credit of the ISP Receivables Collection Account to the CACIB Collection Account/ISP on a daily basis by the day following the relevant day of receipt;

(b) by the 3rd Business Day prior to each Guarantor Payment Date, Intesa Sanpaolo as Receivables Account Bank shall transfer to the CACIB Investment Account/ISP all amounts of interest accrued and credited to the ISP Receivables Collection Account, if any.

(3) The CACIB Collection Account/ISP

Deposits

Intesa Sanpaolo as Receivables Account Bank shall transfer to the CACIB Collection Account/ISP any amount standing to the credit of the ISP Receivables Collection Account on a daily basis by the day following the relevant day of receipt, with value date the date of receipt.

Withdrawals

CACIB as Account Bank shall transfer any amount standing to the credit of the CACIB Collection Account/ISP to the CACIB Investment Account/ISP on a daily basis by the day following the relevant day of receipt.

(5) The CACIB Securities Collection Accounts

5.1 The CACIB Interest Securities Collection Account

Deposits

All interest amounts paid in relation to the Securities, shall be transferred to the CACIB Interest Securities Collection Account with value date as of the relevant date of receipt.

Withdrawals

(a) Subject to (b) below, CACIB shall transfer any amount standing to the credit of the CACIB Interest Securities Collection Account to the CACIB Investment Account/ISP on a daily basis by the day following the relevant day of receipt;

(b) No later than the 5nd Business Day prior to each Guarantor Payment Date, CACIB shall transfer to the CACIB Investment Account/ISP all amounts of interest accrued and credited to the CACIB Interest Securities Collection Account, if any.

5.2 The CACIB Principal Securities Collection Account

Deposits

All principal amounts paid in relation to the Securities (including any proceeds arising from the liquidation of the Securities), shall be transferred to the CACIB Principal Securities Collection Account with value date as of the relevant date of receipt.

Withdrawals

(a) Subject to (b) below, the CACIB shall transfer any amount standing to the credit of the CACIB Principal Securities Collection Account to the CACIB Investment Account/ISP on a daily basis by the day following the relevant day of receipt;

(b) No later than the 5nd Business Day prior to each Guarantor Payment Date, the CACIB shall transfer to the CACIB Investment Account/ISP all amounts of interest accrued and credited to the CACIB Principal Securities Collection Account, if any.

(6) The CACIB Investment Account/ISP

Deposits

CACIB as Account Bank shall transfer, or procure the transfer of the following amounts to the CACIB Investment Account/ISP:

(a) any amount standing to the credit of the CACIB Collection Account/ISP and CACIB Securities Collection Account;

(b) the funds resulting from the reimbursement or liquidation of the Eligible Investments relating to receivables assigned by Intesa Sanpaolo;

(c) the Reserve Fund Required Amount and any other amount to be credited to the CACIB Investment Account/ISP in accordance with the relevant Priorities of Payments;

(d) any amount standing to the credit of the CACIB Payment Account, after (i) distribution in accordance with the applicable Priorities of Payment, or (ii) payments due on the relevant CB Payment Dates, or (iii) payments of the purchase price to be paid to Intesa Sanpaoloin accordance with the Master Transfer Agreement;

(e) any proceeds arising from the liquidation of Receivables relating to the ISP portfolios, with value date as of the relevant date of receipt, pursuant to the Portfolio Administration Agreement and other Transaction Documents;

(f) by the 4th Business Day prior to each Guarantor Payment Date, all amounts of interest accrued and credited to the CACIB Collection Account/ISP and on the ISP Receivables Collection Account;

(g) by the 4th Business Day prior to each Guarantor Payment Date, all amounts of interest accrued and credited to the Expenses Account, the Corporate Account, CACIB Securities Collection Accounts and the CACIB Payment Account;

(h) by the 4th Business Day prior to each Guarantor Payment Date, all amounts of interest accrued and credited to the CACIB Investment Account/ISP.

Withdrawals

CACIB shall transfer the following amounts from the CACIB Investment Account/ISP:

(a) no later than 2 Business Days prior to each Guarantor Payment Date, any amount standing to the credit of the CACIB Investment Account/ISP equal to the amount of the Available Funds indicated in the last available Payment Report, other than the Liability Swap Principal Accumulation Amount (as provided for under the Payments Report delivered by the Calculation Agent) and other than any amount received under the Asset Swap, shall be transferred to the CACIB Payment Account;

(b) 2 Business Days prior to each CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), any amount to be paid under the Covered Bonds on such CB Payment Date shall be transferred to the CACIB Payment Account.

(7) The CACIB Payment Account

Deposits

CACIB shall transfer, or procure the transfer of, or shall receive by the relevant Receivables Collection Account Bank, the following amounts which shall be paid into the CACIB Payment Account:

(a) 2 (two) Business Days prior to each Guarantor Payment Date any amounts (to the extent of the Interest Available Funds or Principal Available Funds as the case may be) standing to the credit of the Relevant CACIB Investment Accounts;

(b) 3 (three) Business Days prior to each Guarantor Payment Date any amounts to be paid by the Asset Hedging Counterparties under the Asset Swaps;

(c) 2 Business Days prior to each relevant CB Payment Date any amounts to be paid by the Liability Hedging Counterparty under the Liability Swaps;

(d) not later than 5 business days prior to each Guarantor Payment Date, the Issuer shall credit the relevant integration if any, to the Reserve Fund Required Amount, as calculated by the Calculation Agent.

(e) 2 (two) Business Days prior to each CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), from the Relevant CACIB Investment Accounts any amount to be paid under the Covered Bonds on such CB Payment Date.

Withdrawals

(a) On each Guarantor Payment Date, CACIB will execute payments or credit the relevant amounts in accordance with the relevant Priorities of Payments (including the purchase price of Eligible Assets and Integration Assets funded through Available Funds), provided that on the Business Day immediately following each Guarantor Payment Date, any remaining amount will be transferred to the CACIB Investment Account/ISP (in respective amounts as determined by the Calculation Agent and indicated in the Payments Report);

(b) 1 Business Day prior to each CB Payment Date (or on each CB Payment Date, if so agreed between the Issuer, the Covered Bond Guarantor and the Paying Agent) falling after an Issuer Event of Default, an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn) or a Covered Bond Guarantor Event of Default, the CACIB will transfer to the Paying Agent the amounts necessary to execute payments of interest and principal due in relation to the outstanding Covered Bonds in accordance with the Post-Issuer Default Priority of Payments or Post-Guarantor Default Priority of Payments (as the case may be);

(c) 2 Business Days following the relevant Guarantor Payment Date, any amounts in excess, after payments of the amounts mentioned above, will be transferred by CACIB to the CACIB Investment Accounts/ISP (in respective amounts as determined by the Calculation Agent and indicated in the Payments Report);

(d) 2 Business Days following the relevant CB Payment Date any amounts relating the Liability Swap will be transferred by the CACIB to the CACIB Investment Account/ISP.

(8) The CACIB Securities Account

Deposits

CACIB will deposit and keep in the CACIB Securities Account all the Eligible Assets and Integration Assets consisting of securities (other than the Eligible Investments), further to the relevant purchase in accordance with the provisions of the Master Transfer Agreement.

Withdrawals

All Eligible Assets and Integration Assets consisting of securities (other than the Eligible Investments) will be (a) liquidated in accordance with the provisions of the Portfolio Administration Agreement, or (b) sold to the relevant Seller in accordance with the Master Transfer Agreement, and the proceeds thereof shall be credited by CACIB to the CACIB Investment Account/ISP.

(10) The CACIB Eligible Investments Account/ISP

Deposits

Pursuant to any instruction of the Cash Manager, CACIB will deposit all securities constituting Eligible Investments purchased on behalf of the Covered Bond Guarantor with the amounts standing to the credit of the CACIB Investment Account/ISP other than the Reserve Fund Required Amount in the ISP Eligible Investments Account pursuant to any order of the Cash Manager.

Withdrawals

(a) No later than 6 Business Days prior to each Guarantor Payment Date, all the Eligible Investments standing to the credit of the CACIB Eligible Investments Account/ISP will be liquidated and proceeds thereof shall be credited to the CACIB Investment Account/ISP;

(b) No later than 6 Business Days prior to each relevant CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), all the Eligible Investments standing to the credit of the CACIB Eligible Investments Account/ISP will be liquidated and proceeds thereof shall be credited by CACIB to the CACIB Investment Account/ISP.

(12) The Quota Capital Account

Deposits

All the sums contributed by the Quotaholders as quota capital of the Covered Bond Guarantor and all interest accrued from time to time thereon.

Withdrawals

Upon liquidation of the Covered Bond Guarantor, all sums standing to the credit of the Quota Capital Account shall be distributed in accordance with the financial statements prepared by the liquidator of the Covered Bond Guarantor.

(13) The Expenses Account

Deposits

The Account Bank shall transfer into the Expenses Account on the Guarantor Payment Date falling in February of each calendar year, an amount equal to the Covered Bond Guarantor Disbursement Amount.

Withdrawals

The Account Bank shall utilise, upon the instructions of the Administrative Services Provider, the amounts standing to the credit of the Expenses Account to pay all general expenses incurred in connection with the Programme (the **Expenses**), other than corporate costs and expenses of the Covered Bond Guarantor.

On the 4th Business Day prior to each Guarantor Payment Date, the Relevant Account Bank shall transfer to the CACIB Payment Account all amounts of interest accrued and credited to the Expenses Account.

(14) The Corporate Account

Deposits

The Account Bank shall transfer into the Corporate Account on the Guarantor Payment Date falling in February of each calendar year, an amount equal to the Covered Bond Guarantor Retention Amount.

Withdrawals

The Account Bank shall utilise, upon the instructions of the Administrative Services Provider, the amounts standing to the credit of the Corporate Account to pay all the corporate expenses which are due and payable from time to time.

On the 4th Business Day prior to each Guarantor Payment Date, the Account Bank shall transfer to the CACIB Payment Account all amounts of interest accrued and credited to the Corporate Account.

PART C

The provisions of this Part C shall be applicable to any deposit and withdrawal in respect of the Accounts from the date on which Intesa Sanpaolo sends to CACIB a notice communicating its proposal to replace Part B above with this Part C as of the date which will be contemplated therein, in accordance with the Cash Management and Agency Agreement

(1) The ISP Receivables Collection Account

Deposits

Intesa Sanpaolo S.p.A. as Servicer shall transfer to the ISP Receivables Collection Account all payments and recovery amounts received by it as Servicer and/or by the Special Servicers in relation to the Receivables, with value date as of the relevant date of receipt.

Withdrawals

(a) Subject to (b) below, Intesa Sanpaolo as Receivables Account Bank shall transfer any amount standing to the credit of the ISP Receivables Collection Account to the CACIB Collection Account/ISP on a daily basis by the day following the relevant day of receipt;

(b) by the 3rd Business Day prior to each Guarantor Payment Date, Intesa Sanpaolo as Receivables Account Bank shall transfer to the CACIB Investment Account/ISP all amounts of interest accrued and credited to the ISP Receivables Collection Account, if any.

(2) The CACIB Collection Account/ISP

Deposits

(a) Intesa Sanpaolo as Receivables Account Bank shall transfer to the CACIB Collection Account/ISP any amount standing to the credit of the ISP Receivables Collection Account on a daily basis by the day following the relevant day of receipt, with value date the date of receipt.

(b) any amount received on any Guarantor Payment Date after distribution in accordance with the applicable Priorities of Payment, shall be received from the CACIB Investment Account /ISP within 2 Business Days;

(c) any amounts paid by the Liability Hedging Counterparty under the Liability Swaps shall be received from the CACIB Payment Account 2 Business Days after each relevant CB Payment Date;

Withdrawals

CACIB as Account Bank shall transfer to the CACIB Investment Account/ISP:

(a) 6 Business Days prior to each Guarantor Payment Date any amount standing to the credit of the CACIB Collection Account/ISP as Available Funds (other than any amount received under the Asset Swap, or as accrued interest under the other accounts or as the Reserve Fund Required Amount), indicated in the last available Payment Report;

(b) prior to such date any amount standing to the credit of the CACIB Collection Account/ISP upon receiving instructions by the Cash Manager;

(c) 2 Business Days prior to each CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), any amount to be paid under the Covered Bonds on such CB Payment Date.

(3) The CACIB Securities Collection Accounts

5.1 The CACIB Interest Securities Collection Account

Deposits

All interest amounts paid in relation to the Securities, shall be transferred to the CACIB Interest Securities Collection Account with value date as of the relevant date of receipt.

Withdrawals

(a) Subject to (b) below, CACIB shall transfer any amount standing to the credit of the CACIB Interest Securities Collection Account to the CACIB Investment Account/ISP on a daily basis by the day following the relevant day of receipt;

(b) No later than the 5nd Business Day prior to each Guarantor Payment Date, CACIB shall transfer to the CACIB Investment Account/ISP all amounts of interest accrued and credited to the CACIB Interest Securities Collection Account, if any.

5.2 The CACIB Principal Securities Collection Account

Deposits

All principal amounts paid in relation to the Securities (including any proceeds arising from the liquidation of the Securities), shall be transferred to the CACIB Principal Securities Collection Account with value date as of the relevant date of receipt.

Withdrawals

(a) Subject to (b) below, the CACIB shall transfer any amount standing to the credit of the CACIB Principal Securities Collection Account to the CACIB Investment Account/ISP on a daily basis by the day following the relevant day of receipt;

(b) No later than the 5nd Business Day prior to each Guarantor Payment Date, the CACIB shall transfer to the CACIB Investment Account/ISP all amounts of interest accrued and credited to the CACIB Principal Securities Collection Account, if any.

(4) The CACIB Investment Account/ISP

Deposits

CACIB as Account Bank shall transfer, or procure the transfer of the following amounts to the CACIB Investment Account/ISP:

(a) any Available Funds (other than any amount received under the Asset Swap, or as accrued interest under the other accounts or as the Reserve Fund Required Amount) indicated in the last available Payment Report standing to the credit of the CACIB Collection Account/ISP,

(b) the funds resulting from the reimbursement or liquidation of the Eligible Investments relating to receivables assigned by Intesa Sanpaolo;

(c) the Reserve Fund Required Amount and any other amount to be credited to the CACIB Investment Account/ISP in accordance with the relevant Priorities of Payments;

(d) any amount standing to the credit of the CACIB Payment Account, after (i) distribution in accordance with the applicable Priorities of Payment, or (ii) payments due on the relevant CB Payment Dates, or (iii) payments of the purchase price to be paid to Intesa Sanpaolo in accordance with the Master Transfer Agreement;

(e) any proceeds arising from the liquidation of Receivables relating to the ISP portfolios, with value date as of the relevant date of receipt, pursuant to the Portfolio Administration Agreement and other Transaction Documents;

(f) by the 4th Business Day prior to each Guarantor Payment Date, all amounts of interest accrued and credited to the CACIB Securities Collection Accounts;

(g) by the 4th Business Day prior to each Guarantor Payment Date, all amounts of interest accrued and credited to the CACIB Investment Account/ISP;

(h) 2 Business Days prior to each CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), any amount to be paid under the Covered Bonds on such CB Payment Date shall be received from the CACIB Collection Account/ISP.

Withdrawals

CACIB shall transfer the following amounts from the CACIB Investment Account/ISP:

(a) no later than 2 Business Days prior to each Guarantor Payment Date, any amount standing to the credit of the CACIB Investment Account/ISP equal to the amount of the Available Funds

indicated in the last available Payment Report, other than (i) the Liability Swap Principal Accumulation Amount (as provided for under the Payments Report delivered by the Calculation Agent) (ii) any amount received under the Asset Swap (iii) the relevant integration if any, to the Reserve Fund Required Amount, as calculated by the Calculation Agent and (iv) interest accrued on the other accounts, shall be transferred to the CACIB Payment Account;

(b) 2 Business Days prior to each CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), any amount to be paid under the Covered Bonds on such CB Payment Date shall be transferred to the CACIB Payment Account.

(c) any amount received from the CACIB Payment Account after any Guarantor payment Date after distribution in accordance with the applicable Priorities of Payment, shall be transferred within 2 Business Days to the CACIB Collection Account/ISP,other than the Reserve Fund Required Amount.

(5) The CACIB Payment Account

Deposits

CACIB shall transfer, or procure the transfer of, or shall receive by the relevant Receivables Collection Account Bank, the following amounts which shall be paid into the CACIB Payment Account:

(a) 2 (two) Business Days prior to each Guarantor Payment Date any amounts (to the extent of the Interest Available Funds or Principal Available Funds as the case may be) standing to the credit of the Relevant CACIB Investment Accounts;

(b) 3 (three) Business Days prior to each Guarantor Payment Date any amounts to be paid by the Asset Hedging Counterparties under the Asset Swaps;

(c) 2 Business Days prior to each relevant CB Payment Date any amounts to be paid by the Liability Hedging Counterparty under the Liability Swaps;

(d) not later than 5 Business Days prior to each Guarantor Payment Date, the Issuer shall credit the relevant integration if any, to the Reserve Fund Required Amount, as calculated by the Calculation Agent;

(e) by the 6th Business Day prior to each Guarantor Payment Date, all amounts of interest accrued and credited to the to the Expenses Account, the Corporate Account and all the Receivables Collection Accounts;

(f) 2 (two) Business Days prior to each CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), from the Relevant CA- CIB Investment Accounts any amount to be paid under the Covered Bonds on such CB Payment Date;

(g) by the 4th Business Day prior to each Guarantor Payment Date, all amounts of interest accrued and credited to the CACIB Payment Account.

Withdrawals

(a) On each Guarantor Payment Date, CACIB will execute payments or credit the relevant amounts in accordance with the relevant Priorities of Payments (including the purchase price of Eligible Assets and Integration Assets funded through Available Funds), provided that on the Business Day immediately following each Guarantor Payment Date, any remaining amount will be transferred to the CACIB Investment Account/ISP (in respective amounts as determined by the Calculation Agent and indicated in the Payments Report);

(b) 1 Business Day prior to each CB Payment Date (or on each CB Payment Date, if so agreed between the Issuer, the Covered Bond Guarantor and the Paying Agent) falling after an Issuer

Event of Default, an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn) or a Covered Bond Guarantor Event of Default, CACIB will transfer to the Paying Agent the amounts necessary to execute payments of interest and principal due in relation to the outstanding Covered Bonds in accordance with the Post-Issuer Default Priority of Payments or Post-Guarantor Default Priority of Payments (as the case may be);

(c) 2 Business Days following the relevant Guarantor Payment Date, any amounts in excess, after payments of the amounts mentioned above, will be transferred by CACIB to the CACIB Investment Accounts/ISP (in respective amounts as determined by the Calculation Agent and indicated in the Payments Report);

(d) 2 Business Days following the relevant CB Payment Date any amounts relating the Liability Swap will be transferred by the CACIB to the CACIB Collection Account/ISP.

(6) The CACIB Securities Account

Deposits

CACIB will deposit and keep in the CACIB Securities Account all the Eligible Assets and Integration Assets consisting of securities (other than the Eligible Investments), further to the relevant purchase in accordance with the provisions of the Master Transfer Agreement.

Withdrawals

All Eligible Assets and Integration Assets consisting of securities (other than the Eligible Investments) will be (a) liquidated in accordance with the provisions of the Portfolio Administration Agreement, or (b) sold to the relevant Seller in accordance with the Master Transfer Agreement, and the proceeds thereof shall be credited by CACIB to the CACIB Investment Account/ISP.

(7) The CACIB Eligible Investments Account/ISP

Deposits

Pursuant to any instruction of the Cash Manager, CACIB will deposit all securities constituting Eligible Investments purchased on behalf of the Covered Bond Guarantor with the amounts standing to the credit of the CACIB Investment Account/ISP other than the Reserve Fund Required Amount in the ISP Eligible Investments Account pursuant to any order of the Cash Manager.

Withdrawals

(a) No later than 6 Business Days prior to each Guarantor Payment Date, all the Eligible Investments standing to the credit of the CACIB Eligible Investments Account/ISP will be liquidated and proceeds thereof shall be credited to the CACIB Investment Account/ISP.

(b) No later than 6 Business Days prior to each relevant CB Payment Date falling after the occurrence of an Issuer Event of Default or an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn), all the Eligible Investments standing to the credit of the CACIB Eligible Investments Account/ISP will be liquidated and proceeds thereof shall be credited by CACIB to the CACIB Investment Account/ISP.

(8) The Quota Capital Account

Deposits

All the sums contributed by the Quotaholders as quota capital of the Covered Bond Guarantor and all interest accrued from time to time thereon.

Withdrawals

Upon liquidation of the Covered Bond Guarantor, all sums standing to the credit of the Quota Capital Account shall be distributed in accordance with the financial statements prepared by the liquidator of the Covered Bond Guarantor.

(9) The Expenses Account

Deposits

The Account Bank shall transfer into the Expenses Account on the Guarantor Payment Date falling in February of each calendar year, an amount equal to the Covered Bond Guarantor Disbursement Amount.

Withdrawals

The Account Bank shall utilise, upon the instructions of the Administrative Services Provider, the amounts standing to the credit of the Expenses Account to pay all general expenses incurred in connection with the Programme (the **Expenses**), other than corporate costs and expenses of the Covered Bond Guarantor.

On the 4th Business Day prior to each Guarantor Payment Date, the Relevant Account Bank shall transfer to the CACIB Payment Account all amounts of interest accrued and credited to the Expenses Account.

(10) The Corporate Account

Deposits

The Account Bank shall transfer into the Corporate Account on the Guarantor Payment Date falling in February of each calendar year, an amount equal to the Covered Bond Guarantor Retention Amount.

Withdrawals

The Account Bank shall utilise, upon the instructions of the Administrative Services Provider, the amounts standing to the credit of the Corporate Account to pay all the corporate expenses which are due and payable from time to time.

On the 4th Business Day prior to each Guarantor Payment Date, the Account Bank shall transfer to the CACIB Payment Account all amounts of interest accrued and credited to the Corporate Account.

CASH FLOWS

This section summarises the cash flows of the Covered Bond Guarantor only, as to the allocation and distribution of amounts standing to the credit of the Accounts and their order of priority (all such orders of priority, the **Priority of Payments**) (a) prior to an Issuer Event of Default and a Covered Bond Guarantor Event of Default, (b) following an Issuer Event of Default but prior to a Covered Bond Guarantor Event of Default and (c) following a Covered Bond Guarantor Event of Default.

1. Pre-Issuer Default Interest Priority of Payments

On each Guarantor Payment Date, prior to the service of an Article 74 Notice to Pay or a Notice to Pay (or following the withdrawal of an Article 74 Notice to Pay), the Covered Bond Guarantor will use Interest Available Funds to make payments due on such Guarantor Payment Date or to make provisions towards payments due after such Guarantor Payment Date in the order of priority set out below (in each case only if and to the extent that payments of a higher priority have been made in full) (the **Pre-Issuer Default Interest Priority of Payments**):

(i) *first,* to pay *pari passu* and *pro rata* according to the respective amounts thereof any and all taxes due and payable by the Covered Bond Guarantor;

(ii) *second, pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any Covered Bond Guarantor's documented fees, costs, expenses, in order to preserve its corporate existence, to maintain it in good standing and to comply with applicable legislation and any other obligation relating to the Programme, to the extent that such costs and expenses are not to be paid under any other item ranking junior hereto and/or are not met by utilising any amounts standing to the credit of the Expenses Account and/or the Corporate Account and (b) to credit the Covered Bond Guarantor Disbursement Amount into the Expenses Account and the Covered Bond Guarantor Retention Amount into the Corporate Account;

(iii) *third*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof any amount due and payable (including fees, costs and expenses) to the Representative of the Covered Bondholders, the Account Bank, the Cash Manager, the Calculation Agent, the Administrative Services Provider, the Asset Monitor, the Paying Agent, the Receivables Account Banks, the Master Servicer, the Servicers, the Swap Service Providers and the Special Servicers;

(iv) *fourth, pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any Hedging Senior Payments, other than in respect of principal, due and payable on such Guarantor Payment Date, under the Asset Swaps, if any or applicable, (b) to pay any Hedging Senior Payment, other than in respect of principal, due and payable on such Guarantor Payment Date under the Liability Swaps, if any or applicable;

(v) *fifth*, to credit to the ISP Investment Account an amount equal to the Reserve Fund Required Amount;

(vi) *sixth,* to credit to the Investment Account an amount equal to the amounts paid under item (i) of the Pre-Issuer Default Principal Priority of Payments on any preceding Guarantor Payment Date and not yet repaid;

(vii) *seventh*, if a Servicer Termination Event has occurred, to credit all remaining Interest Available Funds to the Investment Account until such Servicer Termination Event is either remedied by the relevant Servicer or waived by the Representative of the Covered Bondholders or a new servicer is appointed to service the Portfolio;

(viii) *eighth*, if any of the Tests is not satisfied on the Calculation Date immediately preceding the relevant Guarantor Payment Date or an Issuer Event of Default or a Covered Bond Guarantor Event of Default has occurred on or prior to such Guarantor Payment Date or the Issuer has not paid interest and principal due on the CB Payment Dates falling in the immediately preceding Guarantor Interest Period or on the relevant Guarantor Payment Date, to credit all

remaining Interest Available Funds to the Investment Account until the following Guarantor Payment Date;

(ix) *ninth*, to pay any amount arising out of any termination event under any Swap Agreements not provided for under item (iv) above;

(x) *tenth*, to pay any other amount due and payable to the Sellers, the Additional Sellers (if any) or the Issuer under any Transaction Document (other than the Subordinated Loan Agreement);

(xi) *eleventh*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof any amount due and payable as Base Interest Amount under the Subordinated Loans;

(xii) *twelfth*, to pay any Additional Interest Amount under the Subordinated Loans.

3. Post-Issuer Default Priority of Payments

On each Guarantor Payment Date, following either an Article 74 Notice to Pay (which has not been withdrawn) or an Issuer Event of Default, but prior to the occurrence of a Covered Bond Guarantor Event of Default, the Covered Bond Guarantor will use the Available Funds, to make payments due on such Guarantor Payment Date or to make provisions towards payments due after such Guarantor Payment Date in the order of priority set out below (in each case only if and to the extent that payments of a higher priority have been made in full) (the **Post-Issuer Default Priority of Payments**):

(i) *first*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any expenses and taxes, in order to preserve its corporate existence, to maintain it in good standing and to comply with applicable legislation;

(ii) *second*, *pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any amount due and payable to the Representative of the Covered Bondholders, the Account Banks, the Cash Manager, the Administrative Services Provider, the Calculation Agent, the Asset Monitor, the Portfolio Manager, the Paying Agent, the Receivables Account Banks, the Servicers, the Master Servicer, the Swap Service Providers and the Special Servicers, and (b) to credit the Covered Bond Guarantor Disbursement Amount into the Expenses Account and the Covered Bond Guarantor Retention Amount into the Corporate Account;

(iii) *third*, *pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any Hedging Senior Payment, other than in respect of principal, due and payable on such Guarantor Payment Date, under the Asset Swaps, (b) to pay any Hedging Senior Payment, other than in respect of principal, due and payable on such Guarantor Payment Date under the Liability Swaps, where the Issuer does not serve as Hedging Counterparty, and (c) to pay any interest amount due and payable on each Series of Covered Bonds on each CB Payment Date falling on such Guarantor Payment Date or to credit to the Investment Account an amount equal to the Interest Accumulation Amount, to be used for any interest payment due on the CB Payment Dates falling during the immediately following Guarantor Interest Period (except if the relevant CB Payment Date falls on the first day of such immediately following Guarantor Interest Period), in respect of any Series of Covered Bonds;

(iv) *fourth*, *pari passu* and *pro rata* according to the respective amounts thereof, (a) to pay any Hedging Senior Payment in respect of principal due and payable on such Guarantor Payment Date under the Asset Swaps, (b) to pay any Hedging Senior Payment, in respect of principal, due and payable on such Guarantor Payment Date under the Liability Swaps (if any) or to credit to the Investment Account an amount equal to the Liability Swap Principal Accumulation Amount to be used for Hedging Senior Payments under the Liability Swaps (if any) during the next following Guarantor Interest Period, and (c) to pay any amount in respect of principal due and payable on each Series of Covered Bonds on each CB Payment Date falling on such Guarantor Payment Date or to credit to the Investment Account any amount in

respect of principal to be paid on each CB Payment Dates falling during the next following Guarantor Interest Period;

(v) *fifth*, to deposit on the Investment Account any residual amount until all Covered Bonds are fully repaid or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated;

(vi) *sixth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount arising out of any termination event under any Swap Agreement not provided for under items (iii) and (iv) above;

(vii) *seventh*, to the extent that all the Covered Bonds issued under any Series have been repaid in full or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any other amount due and payable to the Sellers, the Additional Sellers (if any) or the Issuer under any Transaction Document (other than the Subordinated Loan Agreement);

(viii) *eighth*, to the extent that all the Covered Bonds issued under any Series have been repaid in full or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as Base Interest Amount under the Subordinated Loans;

(ix) *ninth*, to the extent that all the Covered Bonds issued under any Series have been repaid in full or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as principal under the Subordinated Loans;

(x) *tenth*, to the extent that all the Covered Bonds issued under any Series have been repaid in full or an amount equal to the Required Redemption Amount for each Series of Covered Bonds outstanding has been accumulated, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as Additional Interest Amount under the Subordinated Loans.

4. Post-Guarantor Default Priority of Payments

On each Guarantor Payment Date, following a Covered Bond Guarantor Event of Default, the Representative of the Covered Bondholders (or a receiver appointed on its behalf) will use the Available Funds to make payments in the order of priority set out below (in each case only if and to the extent that payments of a higher priority have been made in full) (the **Post-Guarantor Default Priority of Payments**):

(i) *first*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any expenses and taxes;

(ii) *second*, *pari passu* and *pro rata* according to the respective amounts thereof, (a) to pay any amounts due and payable to the Representative of the Covered Bondholders, the Account Banks, the Cash Manager, the Calculation Agent, the Administrative Services Provider, the Asset Monitor, the Portfolio Manager, the Receivables Account Banks, the Servicers, the Master Servicer, the Swap Service Providers and the Special Servicers, and (b) to credit an amount up to the Covered Bond Guarantor Disbursement Amount into the Expenses Account and the Covered Bond Guarantor Retention Amount into the Corporate Account;

(iii) *third*, *pari passu* and *pro rata* according to the respective amounts thereof (a) to pay any Hedging Senior Payment, other than in respect of principal, due and payable on such Guarantor Payment Date, under the Asset Swaps, (b) to pay any Hedging Senior Payments, other than in respect of principal, due and payable on such Guarantor Payment Date under the

Liability Swaps where the Issuer does not serve as Hedging Counterparty and (c) to pay any amount, other than in respect of principal, due and payable on each Series of Covered Bonds;

(iv) *fourth*, *pari passu* and *pro rata* according to the respective amounts thereof, (a) to pay any Hedging Senior Payment in respect of principal due and payable on such Guarantor Payment Date, under the Asset Swaps, (b) to pay any amount in respect of principal due and payable under each Series of Covered Bonds on such Guarantor Payment Date and (c) to pay any Hedging Senior Payments in respect of principal due and payable on such Guarantor Payment Date under the Liability Swaps (if any);

(v) *fifth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount arising out of any termination event under any Swap Agreements not provided for under items (iii) and (iv) above;

(vi) *sixth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any other amount due and payable to the Sellers, the Additional Sellers (if any) or the Issuer under any Transaction Document (other than the Subordinated Loan Agreement);

(vii) *seventh*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as Base Interest Amount under the Subordinated Loans;

(viii) *eighth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amounts due as principal under the Subordinated Loans;

(ix) *ninth*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any amount due as Additional Interest Amount under the Subordinated Loans.

USE OF PROCEEDS

The net proceeds to the Issuer from the issue of each Series of Covered Bonds will be used by Intesa Sanpaolo Group for general funding purposes.

DESCRIPTION OF THE TRANSACTION DOCUMENTS

1. Master Transfer Agreement

Pursuant to the Master Transfer Agreement, the Sellers assigned and transferred the Initial Portfolio comprising certain Receivables arising from Mortgage Loans to the Covered Bond Guarantor, without recourse (*pro soluto*) and in accordance with Law 130. Furthermore, the Sellers and the Covered Bond Guarantor agreed that the Sellers may assign and transfer Eligible Assets and/or Integration Assets to the Covered Bond Guarantor from time to time, on a revolving basis, in the cases and subject to the limits for the transfer of further Eligible Assets and/or Integration Assets. On26 May 2014 and on 19 May 2015, Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A., respectively, have acceded to the Master Transfer Agreement each as Additional Seller.

Assignment of Further Portfolios

For each assignment of a Further Portfolio, the Covered Bond Guarantor shall pay the relevant Seller an amount equal to the aggregate amount of all the Individual Purchase Prices of each Receivable and/or Security included in such Further Portfolio, to be calculated in accordance with the provisions set forth under the Master Transfer Agreement.

On the relevant Selection Date (i) the Receivables included in each Further Portfolio shall comply with the General Criteria (and, if applicable in relation to the relevant issuance, the Specific Criteria) and (ii) the Securities included in each Further Portfolio shall comply with the characteristics set out in the Master Transfer Agreement. The Portfolio may also include Integration Assets provided that the total amount of such Integration Assets does not exceed the Integration Assets Limit.

Each assignment of a Further Portfolio shall be aimed at:

(a) issuing further Covered Bonds, to be funded through the amounts made available under the Subordinated Loan Agreement (an **Issuance Collateralisation Assignment**); or

(b) purchasing additional Eligible Assets utilising the principal Collections received by the Covered Bond Guarantor with respect to the Eligible Assets which are part of the Portfolio in accordance with the Pre-Issuer Default Principal Priority of Payments (a **Revolving Assignment of Eligible Assets**); or

(c) purchasing additional Eligible Assets or Integration Assets, utilising the principal Collections received by the Covered Bond Guarantor with respect to the Integration Assets which are part of the Portfolio in accordance with the Pre-Issuer Default Principal Priority of Payments (a **Revolving Assignment of Integration Assets** and, together with the Revolving Assignments of Eligible Assets, **Revolving Assignments**); or

(d) complying with the Mandatory Tests, and preventing the breach of the Mandatory Tests, in accordance with the Portfolio Administration Agreement (an **Integration Assignment**), subject to the Integration Assets Limits.

The obligation of the Covered Bond Guarantor to purchase any Further Portfolio is subject to the occurrence of certain conditions including, without limitation, (a) in respect of any Revolving Assignment, the existence of sufficient Principal Available Funds on the Guarantor Payment Date immediately succeeding the relevant Calculation Date, as calculated on the basis of the Pre-Issuer Default Principal Priority of Payments; and (b) the amount of money required for funding an Issuance Collateralisation Assignments or Integration Assignments which shall be drawn under the Subordinated Loan, together with all outstanding drawings thereunder, is not higher than the Maximum Amount.

The obligation of the Covered Bond Guarantor to purchase any Further Portfolio is also subject to further conditions subsequent set out in the Master Transfer Agreement.

Price Adjustments

The Master Transfer Agreement provides for a price adjustment mechanism, pursuant to which:

(i) if, following the relevant Selection Date, any Receivable included in any Further Portfolio does not meet the applicable Criteria, then such Receivable will be deemed not to have been assigned and transferred to the Covered Bond Guarantor pursuant to the Master Transfer Agreement and the relevant Transfer Agreement;

(ii) if, following the relevant Selection Date, a Receivable which has not been included in a Further Portfolio meets the applicable Criteria, then such Receivable shall be deemed to have been assigned and transferred to the Covered Bond Guarantor pursuant to the Master Transfer Agreement and the relevant Transfer Agreement, with economic effects as of the Evaluation Date of the relevant Portfolio.

Repurchase of Receivables and pre-emption right

Each Seller is granted, pursuant to Article 1331 of Italian Civil Code, an option right (*diritto di opzione*) to repurchase Receivables or Securities included in the relevant Portfolio, individually or in block, also in different tranches, on the terms and conditions set out in the Master Transfer Agreement. In particular, in order to exercise such option right, the Sellers must pay the Covered Bond Guarantor an amount to be calculated under and in accordance with the provisions of the Master Transfer Agreement. The exercise of the option right shall be conditional upon, *inter alia*, (a) verification by the Calculation Agent, and confirmation of the Seller, that the exercise of such right shall not cause a breach of the Tests and (b) the absence of an Insolvency Event of the Seller.

Each Seller is also granted a pre-emption right (*diritto di prelazione*) to repurchase Receivables or Securities, which the Covered Bond Guarantor may wish to sell to third parties, at the same terms and conditions provided to such third parties. Such pre-emption rights shall cease should the relevant Seller be submitted to any of the proceedings set out under Title V of the Banking Law.

Termination of the Covered Bond Guarantor's obligation to purchase Further Portfolios

Pursuant to the Master Transfer Agreement, the obligation of the Covered Bond Guarantor to purchase Further Portfolios from any of the Seller shall terminate upon the occurrence of any of the following: (a) a change in law and regulations, following which the Programme becomes impossible or less convenient for the parties, both from an economic and commercial point of view; (b) the occurrence of an Issuer Event of Default notified by the Representative of the Covered Bondholders both to the Issuer and the Covered Bond Guarantor; (c) the occurrence of a Guarantor Event of Default; and (d) the Programme Termination Date has been reached; moreover the obligation of the Covered Bond Guarantor to purchase Further Portfolios from the relevant Seller shall terminate upon the occurrence of any of the following: (i) a breach of the undertakings and duties of the relevant Seller pursuant to the Transaction Documents, in the event such breach is not cured within the period specified in the Master Transfer Agreement, or it is otherwise not curable; (ii) a material breach of the Seller's representations and warranties given in any of the Transaction Documents; (iii) the occurrence of a Seller's material adverse change; (iv) the Seller becoming subject to an Insolvency Proceeding or similar proceedings; (v) the Seller being notified of the commencement of a judicial proceeding which may reasonably cause the occurrence of a material adverse change of the Seller.

Further to the occurrence of any of the events described above, the Covered Bond Guarantor shall no longer be obliged to purchase Further Portfolios, provided that the occurrence of any of the events indicated under (a), (b), (d) and (v) above shall not prevent Integration Assignments.

Undertakings

The Master Transfer Agreement also contains a number of undertakings by the Sellers in respect of its activities in relation to the Receivables or Securities. Each Seller has undertaken, *inter alia*, to refrain from carrying out activities with respect to the Receivables or Securities which may prejudice the validity or recoverability of any Receivable or Security and, in particular, not to assign or transfer the Receivables or Securities to any third party or to create any security interest, charge, lien or encumbrance or other right in favour of any third party in respect of the Receivables or Securities. Each Seller has also undertaken to refrain from any action which could cause any of the Receivables or Security to become invalid or to cause a reduction in the amount of any of the Receivables,

Securities or any security relating thereto. The Master Transfer Agreement also provides that the Sellers shall waive any set off rights in respect of the Receivables or Securities, and cooperate actively with the Covered Bond Guarantor in any activity concerning the Receivables or Securities.

Representations and warranties

Under the Master Transfer Agreement, each Seller has made certain representations and warranties to the Covered Bond Guarantor.

Specifically, each Seller has made and will make to the Covered Bond Guarantor, *inter alia,* representations and warranties in respect of: (i) its status and powers, (ii) information and the documents provided to the Covered Bond Guarantor, (iii) the ownership of the Receivables and the Securities, (iv) the status of the Receivables and the Securities, and (v) terms and conditions of the Receivables and the Securities. Such representations and warranties will be made and repeated in accordance with the provisions of the Master Transfer Agreement.

Each Seller has undertaken to fully and promptly indemnify and hold harmless the Covered Bond Guarantor and its officers, directors and agents, from and against any and all damages, losses, claims, liabilities, costs and expenses (including, without limitation, reasonable attorney's fees and disbursements and any value added tax and other tax thereon as well as any claim for damages by third parties) awarded against, or incurred by, any of them, arising from any representations and/or warranties made by the relevant Seller under the Master Transfer Agreement being materially false, incomplete or incorrect and/or failure by the relevant Seller to perform any of its obligations and undertakings as set out in the Master Transfer Agreement.

Governing Law

The Master Transfer Agreement, and any non-contractual obligations arising out of or in connection with the Master Transfer Agreement, is governed by Italian Law.

2. Servicing Agreement

Under the terms of the Servicing Agreement, *inter alia*, (i) the Servicer has agreed to administer and service the Receivables (with the exception of the Defaulted Receivables classified as *in sofferenza*) and the Securities and to carry out the collection activities relating to the Receivables and the Securities, on behalf of the Covered Bond Guarantor; (ii) the Master Servicer has agreed to provide certain reporting activities in relation to the Receivables and the Securities; and (iii) the Special Servicer has agreed to administer and service the Defaulted Receivables classified as in sofferenza. On 28 November 2012, on 26 May 2014 and on 19 May 2015, Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A., respectively, have acceded to the Servicing Agreement each as Additional Servicer.

The appointment of Master Servicer, the Servicers and the Special Servicers is not a mandate *in rem propriam* and, therefore, the Covered Bond Guarantor is entitled to revoke or terminate the same in accordance with the provisions set forth in the Servicing Agreement.

As consideration for the activities performed in accordance with the terms of the Servicing Agreement, the Servicers and the Special Servicers shall receive certain fees, and shall have the right to be reimbursed of certain expenses, which shall be payable by the Covered Bond Guarantor on each Guarantor Payment Date in accordance with the applicable Priorities of Payments. The Servicing Agreement provides that, for as long as the Seller and the Special Servicer are the same entity, no fee shall be due to the Special Servicer.

Activities of the Servicers and the Special Servicers

In the context of the appointment, each of the Servicer has undertaken to perform, with its best diligence and highest professional standards, *inter alia*, the activities specified below:

(i) administration and management of the Receivables (with the exception of the Defaulted Receivables classified as *in sofferenza*) and the Securities and collection of the Receivables and the Securities in accordance with the Servicing Agreement, the Collection Policies and the OBG Regulations;

(ii) performance of certain activities with reference to the data processing pursuant to the Privacy Law;

(iii) keeping and maintaining updated and safe the documents relating to the Receivables or Securities transferred from the Sellers to the Covered Bond Guarantor; consenting to the Covered Bond Guarantor and the Representative of the Covered Bondholders examining and inspecting the documents and producing copies thereof;

(iv) upon the occurrence of a Covered Bond Guarantor Event of Default, the Servicers shall follow only the instructions given by the Representative of the Covered Bondholders and disregard those instructions given by the Covered Bond Guarantor.

In the context of its appointment, the Special Servicers has undertaken to perform, with its best diligence and highest professional standards, *inter alia*, the activities relating to the administration and management of the Defaulted Receivables classified as *in sofferenza* and the commencement and management of the judicial and insolvency proceedings relating thereto, in accordance with the Servicing Agreement and the Collection Policies.

Each of the Master Servicer, the Servicers and the Special Servicers is entitled to delegate the performance of certain activities to third parties, except for the supervisory activities which the Servicers shall be bound to carry out in accordance with the BoI Regulations. Notwithstanding the above, each of the Master Servicer and/or the Servicers and/or the Special Servicers shall remain fully liable for the activities performed by any party so appointed by it, and shall maintain the Covered Bond Guarantor fully indemnified for any losses, costs and damages incurred for the activity performed by a party so appointed.

Servicer Reports

The Master Servicer has undertaken to prepare and submit monthly and quarterly reports to, *inter alios*, the Covered Bond Guarantor, the Administrative Services Provider, the Asset Monitor, the Representative of the Covered Bondholders, the Hedging Counterparties and the Calculation Agent, in the form set out in the Servicing Agreement, containing information about the Collections made in respect of the Portfolio during the preceding calendar month or Collection Period (respectively). The reports will provide the main information relating to the Servicers' and Special Servicers' activity during the relevant period, including without limitation, a description of the Portfolio (outstanding amount, principal and interest) and information relating to delinquencies, defaults and collections.

Successor Servicers and Successor Special Servicers

According to the Servicing Agreement, upon the occurrence of a termination event, the Covered Bond Guarantor shall have the right to terminate the appointment of the Master Servicer and/or the Servicers and/or the Special Servicers (as the case may be) and, subject to the approval in writing of the Representative of the Covered Bondholders, to appoint a Successor Master Servicer and/or a Successor Servicer and/or Successor Special Servicer (as relevant). The relevant successor shall have certain characteristics as set out under the Servicing Agreement and shall undertake to carry out the activities of the Master Servicer and/or the relevant Servicer and/or the relevant Special Servicer by entering into a servicing agreement having substantially the same form and contents as the Servicing Agreement and accepting the terms and conditions of the Intercreditor Agreement.

The Covered Bond Guarantor may terminate (*revocare*) the appointment of any of the Servicers upon the occurrence of any of the following termination events:

(i) the occurrence of an Insolvency Proceeding with respect to the Servicer or the Servicer resolving upon the entering into an Insolvency Proceeding or a voluntary liquidation;

(ii) failure by the Servicer to observe or perform certain of its duties (as set out under the Servicing Agreement) and the continuation of such failure for a period of 15 Business Days following receipt of written notice from the Covered Bond Guarantor, provided that such failure may prejudice the activities of the Servicer under the Servicing Agreement;

(iii) inability of the Servicer to meet the legal requirements and the Bank of Italy's regulations for entities acting as servicer.

The Covered Bond Guarantor may terminate (*revocare*) the appointment of the Master Servicer upon the occurrence of any of the following termination events:

(i) the occurrence of an Insolvency Proceeding with respect to the Master Servicer or the Master Servicer resolving upon the entering into an Insolvency Proceeding or a voluntary liquidation;

(ii) failure by the Master Servicer to observe or perform certain of its duties (as set out under the Servicing Agreement) and the continuation of such failure for a period of 15 Business Days following receipt of written notice from the Covered Bond Guarantor, provided that such failure may prejudice the activities of the Servicer under the Servicing Agreement;

(iii) inability of the Master Servicer to meet the legal requirements and the Bank of Italy's regulations for entities providing the same services.

The Covered Bond Guarantor may terminate (*revocare*) the appointment of any of the Special Servicer upon the occurrence of any of the following termination events:

(i) the occurrence of an Insolvency Proceeding with respect to the Special Servicer or the Special Servicer resolving upon the entering into an Insolvency Proceeding or a voluntary liquidation;

(ii) failure by the Special Servicer to observe or perform certain of its duties (as set out under the Servicing Agreement) and the continuation of such failure for a period of 15 Business Days following receipt of written notice from the Covered Bond Guarantor, provided that such failure may prejudice the activities of the Special Servicer under the Servicing Agreement;

(iii) if the Covered Bond Guarantor terminates the appointment of the Servicer, provided that, upon the occurrence of the event indicated under this paragraph (iii), the Covered Bond Guarantor shall be required to terminate the appointment of the Special Servicer.

(iv) with reference to the Second Special Servicer, if the management agreement (accordo di gestione) entered into between the Issuer and the Second Special Servicer and relating to the recovery activities of the Second Special Servicer is resolved and/or terminated.

Governing Law

The Servicing Agreement, and any non-contractual obligations arising out of or in connection with the Servicing Agreement, is governed by Italian law.

3. Subordinated Loan Agreements

Pursuant to (i) the Subordinated Loan Agreements executed on or about the First Issue Date between each of Intesa Sanpaolo and Banco di Napoli S.p.A. (which, as at the date of this Base Prospectus, has been incorporated into Intesa Sanpaolo) as Subordinated Loan Providers and the Covered Bond Guarantor, (ii) the Subordinated Loan Agreement executed on 26 May 2014 between Cassa di Risparmio in Bologna S.p.A. as Subordinated Loan Provider and the Covered Bond Guarantor, and (iii) the Subordinated Loan Agreement executed on 19 May 2015 between Banca CR Firenze S.p.A. as Subordinated Loan Provider and the Covered Bond Guarantor, each Subordinated Loan Provider granted the Covered Bond Guarantor a Subordinated Loan for a maximum amount provided under the Subordinated Loan Agreement, or such other higher amount which will be notified by the Subordinated Loan Provider to the Covered Bond Guarantor in accordance with the terms of the Subordinated Loan Agreement (the **Maximum Amount**). Under the provisions of the Subordinated Loan Agreement, upon the relevant disbursement notice being filed by the Covered Bond Guarantor, the relevant Subordinated Loan Provider shall make advances to the Covered Bond Guarantor in amounts equal to the relevant price of the Portfolios transferred by the relevant Subordinated Loan Provider from time to time to the Covered Bond Guarantor in order to carrying out (a) an Issuance Collateralisation Assignment or (b) an Integration Assignment.

The Covered Bond Guarantor shall pay any amounts due under the Subordinated Loan in accordance with the relevant Priorities of Payments. The Subordinated Loan shall be remunerated by way of (i) the Base Interest Amount, and (ii) the Individual Additional Interest Amount.

Governing Law

Each Subordinated Loan Agreement, and any non-contractual obligations arising out of or in connection with each Subordinated Loan Agreement, is governed by Italian law.

4. Covered Bond Guarantee

On or about the First Issue Date the Covered Bond Guarantor issued the Covered Bond Guarantee securing the payment obligations of the Issuer under the Covered Bonds, in accordance with the provisions of Law 130 and of the MEF Decree.

Under the terms of the Covered Bond Guarantee, if the Issuer defaults in the payment on the due date (subject to any applicable grace periods) of any monies due and payable under or pursuant to the Covered Bonds, or if any other Issuer Event of Default or an Article 74 Event occurs, the Covered Bond Guarantor has agreed (subject as described below) to pay, or procure to be paid, following service by the Representative of the Covered Bondholders of a Notice to Pay or an Article 74 Notice to Pay (which has not been withdrawn), unconditionally and irrevocably, any amounts due under the Covered Bonds as and when the same were originally due for payment by the Issuer, as of any Maturity Date or, if applicable, Extended Maturity Date.

Pursuant to Article 7-*bis*, paragraph 1, of Law 130 and Article 4 of the MEF Decree, the guarantee provided under the Covered Bond Guarantee is a first demand (*a prima richiesta*), unconditional, irrevocable (*irrevocabile*) and independent guarantee (*garanzia autonoma*) and therefore provides for direct and independent obligations of the Covered Bond Guarantor *vis-à-vis* the Covered Bondholders and with limited recourse to the Available Funds, irrespective of any invalidity, irregularity or unenforceability of any of the guaranteed obligations of the Issuer. The provisions of the Italian Civil Code relating to *fideiussione* set forth in articles 1939 (*Validità della fideiussione*), 1941, paragraph 1 (*Limiti della fideiussione*), 1944, paragraph 2 (*Escussione preventiva*), 1945 (*Eccezioni opponibili dal fideiussore*), 1955 (*Liberazione del fideiussore per fatto del creditore*), 1956 (*Liberazione del fideiussore per obbligazione futura*) and 1957 (*Scadenza dell'obbligazione principale*) shall not apply to the Covered Bond Guarantee.

Following the occurrence of an Article 74 Event or an Issuer Event of Default and the service of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay, the Covered Bond Guarantor shall pay or procure to be paid on the relevant Scheduled Due for Payment Date to the Covered Bondholders an amount equal to those Guaranteed Amounts which shall become due for payment in accordance with the relevant Conditions, but which have not been paid by the Issuer to the relevant Covered Bondholder on the relevant Scheduled Payment Date.

Following the occurrence of a Covered Bond Guarantor Event of Default and the service by the Representative of the Covered Bondholders of a Covered Bond Guarantor Acceleration Notice in respect of all Covered Bonds, which shall become immediately due and repayable, the Covered Bond Guarantor shall pay or procure to be paid on the Due for Payment Date to the Covered Bondholders, the Guaranteed Amounts for all outstanding Covered Bonds.

Following service of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay on the Covered Bond Guarantor, but prior to the occurrence of a Covered Bond Guarantor Event of Default, payment by the Covered Bond Guarantor of the Guaranteed Amounts pursuant to the Covered Bond Guarantee will be made, subject to and in accordance with the Post-Issuer Default Priority of Payments, on the relevant Scheduled Due for Payment Date, provided that, if an Extended Maturity Date is envisaged under the relevant Final Terms and actually applied, any amount representing the Final Redemption Amount due and remaining unpaid on the Maturity Date may be paid by the Covered Bond Guarantor on any Scheduled Payment Date thereafter, up to (and including) the relevant Extended Maturity Date. In addition, to the extent that the Covered Bond Guarantor has insufficient monies available after payment of higher ranking amounts and taking into

account amounts ranking *pari passu* therewith in the relevant Priorities of Payments, the Covered Bond Guarantor shall make partial payments of the Guaranteed Amounts in accordance with the Post-Issuer Default Priority of Payments.

Following service of a Covered Bond Guarantor Acceleration Notice all Covered Bonds will accelerate against the Covered Bond Guarantor in accordance with the Conditions, becoming due and payable, and they will rank *pari passu* amongst themselves and the Available Funds shall be applied in accordance with the Post-Guarantor Default Priority of Payments.

All payments of Guaranteed Amounts by or on behalf of the Covered Bond Guarantor will be made without withholding or deduction for, or on account of, any present or future taxes, duties, assessments or other governmental charges of whatever nature unless such withholding or deduction of such taxes, assessments or other governmental charges are required by law or regulation or administrative practice of any jurisdiction. If any such withholding or deduction is required, the Covered Bond Guarantor will pay the Guaranteed Amounts net of such withholding or deduction and shall account to the appropriate tax authority for the amount required to be withheld or deducted. The Covered Bond Guarantor will not be obliged to pay any amount to any Covered Bondholder in respect of the amount of such withholding or deduction.

Exercise of rights

Following the occurrence of an Article 74 Event and service of an Article 74 Notice to Pay (which has not been withdrawn) on the Covered Bond Guarantor, but prior to the occurrence of a Covered Bond Guarantor Event of Default, the Covered Bond Guarantor in accordance with the provisions of Article 4, Paragraph 4, of the MEF Decree shall temporarily substitute the Issuer with respect to all obligations of the Issuer towards the Covered Bondholders in accordance with the terms and conditions originally set out for the Covered Bonds, so that the rights of payment of the Covered Bondholders in such circumstance will only be the right to receive payments of the Scheduled Interest and the Scheduled Principal from the Covered Bond Guarantor on the Scheduled Due for Payment Date. In consideration for the substitution of the Covered Bond Guarantor in the performance of the payment obligations of the Issuer under the Covered Bonds, the Covered Bond Guarantor (directly or through the Representative of the Covered Bondholders) shall exercise, on an exclusive basis, the rights of the Covered Bondholders *vis-à-vis* the Issuer and any amount recovered from the Issuer will be part of the Available Funds.

Following the occurrence of an Issuer Event of Default (other than the event referred under Condition 11(c)(iv)) and service of a Notice to Pay on the Covered Bond Guarantor, but prior to the occurrence of any Covered Bond Guarantor Event of Default, the Covered Bond Guarantor, in accordance with the provisions set forth under the Covered Bond Guarantee (as well as in accordance with the provisions of Article 4, Paragraph 3, of the MEF Decree), shall substitute the Issuer with respect to all obligations of the Issuer towards the Covered Bondholders in accordance with the terms and conditions originally set out for the Covered Bonds, so that the rights of payment of the Covered Bondholders in such circumstance will only be the right to receive payments of the Scheduled Interest and the Scheduled Principal from the Covered Bond Guarantor on the Scheduled Due for Payment Date. In consideration for the substitution of the Covered Bond Guarantor in the performance of the payment obligations of the Issuer under the Covered Bonds, the Covered Bond Guarantor (directly or through the Representative of the Covered Bondholders) shall exercise, on an exclusive basis, the right of the Covered Bondholders *vis-à-vis* the Issuer and any amount recovered from the Issuer will be part of the Available Funds.

Following the occurrence of an Issuer Event of Default referred under Condition 11(c)(iv)) and service of a Notice to Pay on the Covered Bond Guarantor, but prior to the occurrence of a Covered Bond Guarantor Event of Default, as of the date of administrative liquidation (*liquidazione coatta amministrativa*) of the Issuer, the Covered Bond Guarantor in accordance with the provisions of Article 4, Paragraph 3, of the MEF Decree shall substitute the Issuer with respect to all obligations of the Issuer towards the Covered Bondholders in accordance with the terms and conditions originally set out for the Covered Bonds, so that the rights of payment of the Covered Bondholders in such circumstance will only be the right to receive payments of the Scheduled Interest and the Scheduled

Principal from the Covered Bond Guarantor on the Scheduled Due for Payment Date. In consideration for the substitution of the Covered Bond Guarantor in the performance of the payment obligations of the Issuer under the Covered Bonds, the Covered Bond Guarantor (directly or through the Representative of the Covered Bondholders) shall exercise, on an exclusive basis, the rights of the Covered Bondholders vis-à-vis the Issuer and any amount recovered from the Issuer will be part of the Available Funds.

As a consequence and as expressly indicated in the Conditions, the Covered Bondholders have irrevocably delegated to the Covered Bond Guarantor (also in the interest and for the benefit of the Covered Bond Guarantor) the exclusive right to proceed against the Issuer to enforce the performance of any of the payment obligations of the Issuer under the Covered Bonds, including any rights of enforcing any acceleration of payment provisions provided under the Conditions or under the applicable legislation. For this purpose the Representative of the Covered Bondholders, on behalf of the Covered Bondholders, upon request of the Covered Bond Guarantor, shall provide the Covered Bond Guarantor with any powers of attorney and/or mandates as the latter may deem necessary or expedient for taking all necessary steps to ensure the timely and correct performance of its mandate.

In each case the Guaranteed Amounts does not include any additional amounts payable under Condition 10(a) (*Gross up by Issuer*).

Governing Law

The Covered Bond Guarantee, and any non-contractual obligations arising out of or in connection with the Covered Bond Guarantee, is governed by Italian law.

5. Administrative Services Agreement

Pursuant to the Administrative Services Agreement, the Administrative Services Provider has agreed to provide the Covered Bond Guarantor with a number of administrative services, including keeping of the corporate books and the accounting and tax registers of the Covered Bond Guarantor.

Governing Law

The Administrative Services Agreement, and any non-contractual obligations arising out of or in connection with the Administrative Services Agreement, is governed by Italian law.

6. Intercreditor Agreement

Under the terms of the Intercreditor Agreement, the parties thereto agreed that all the Available Funds of the Covered Bond Guarantor will be applied in or towards satisfaction of the Covered Bond Guarantor's payment obligations towards the Covered Bondholders and the Secured Creditors, in accordance with the relevant Priorities of Payments provided in the Intercreditor Agreement. On 28 November 2012, on 26 May 2014 and on 19 May 2015, Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A., respectively, have acceded to the Intercreditor Agreement as Additional Seller, Additional Servicer, Additional Receivables Account Bank, Additional Subordinated Loan Provider, Asset Hedging Counterparty.

According to the Intercreditor Agreement, the Representative of the Covered Bondholders will, subject to a Covered Bond Guarantor Event of Default having occurred, ensure that all the Available Funds are applied in or towards satisfaction of the Covered Bond Guarantee's payment obligations towards the Covered Bondholders and the Secured Creditors, in accordance with the Post-Guarantor Default Priority of Payments provided in the Intercreditor Agreement.

The obligations owed by the Covered Bond Guarantor to each of the Covered Bondholders and each of the Secured Creditors will be limited recourse obligations of the Covered Bond Guarantor. The Covered Bondholders and the Secured Creditors will have a claim against the Covered Bond Guarantor only to the extent of the Available Funds, in each case subject to and as provided for in the Intercreditor Agreement and the other Transaction Documents.

The Covered Bond Guarantor has granted a general irrevocable mandate to the Representative of the Covered Bondholders, also in the interest and for the benefit of the Covered Bondholders and the Secured Creditors, to act in the name and on behalf of the Covered Bond Guarantor on the terms and

conditions specified in the Intercreditor Agreement, so that the Representative of the Covered Bondholders shall be entitled to exercise the rights of the Covered Bond Guarantor under the Transaction Documents to which it is a party, subject as provided for under the Intercreditor Agreement.

Governing Law

The Intercreditor Agreement, and any non-contractual obligations arising out of or in connection with the Intercreditor Agreement, is governed by Italian law.

7. Cash Management and Agency Agreement

Pursuant to the Cash Management and Agency Agreement the Receivables Account Banks, the Account Bank, the Cash Manager, the Paying Agent, the Luxembourg Listing Agent, the Servicers, the Administrative Services Provider and the Calculation Agent will provide the Covered Bond Guarantor with certain calculation, notification and reporting services together with account handling and cash management services in relation to monies from time to time standing to the credit of the Accounts. On 28 November 2012, 26 May 2014 and 19 May 2015, the Covered Bond Guarantor has appointed Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A., respectively, as Additional Receivables Account Bank and Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A. have acceded to the Cash Management and Agency Agreement each as Additional Seller, Additional Servicer, Additional Receivables Account Bank, Additional Subordinated Loan Provider and Asset Hedging Counterparty.

In particular, under the Cash Management and Agency Agreement:

(i) the Receivables Account Banks will provide, *inter alia*, the Covered Bond Guarantor with account handling services in relation to monies from time to time standing to the credit of the Receivables Account Bank Accounts;

(ii) the Account Bank will provide, *inter alia*, the Covered Bond Guarantor with account handling services in relation to monies from time to time standing to the credit of the Other Accounts;

(iii) the Cash Manager will provide, *inter alia*, the Covered Bond Guarantor with a report (on or prior to each Quarterly Report Date), together with certain cash management services in relation to monies standing to the credit of the Accounts;

(iv) the Calculation Agent will provide, *inter alia*, the Covered Bond Guarantor: (i) with the Payments Report, which will set out the Available Funds and the payments to be made on the immediately succeeding Guarantor Payment Date in accordance with the applicable Priorities of Payments; and (ii) with the Investor Report, which will set out certain information with respect to the Portfolio and the Covered Bonds;

(v) the Paying Agent will provide the Issuer and the Covered Bond Guarantor with certain payment services.

Receivables Account Banks and Account Bank

The Receivables Account Bank Accounts will be opened in the name of the Covered Bond Guarantor and shall be operated by the Receivables Account Banks and the Other Accounts will be opened in the name of the Covered Bond Guarantor and shall be operated by the Account Bank, and the amounts standing to the credit thereof shall be debited and credited in accordance with the provisions of the Cash Management and Agency Agreement.

Pursuant to the Cash Management and Agency Agreement, it is a necessary requirement that the Receivables Account Banks shall always maintain the Minimum Required Receivables Account Bank Rating provided for under the Cash Management and Agency Agreement, provided that failure by a Receivables Account Bank to so qualify, shall trigger certain consequences described in the Cash Management and Agency Agreement, and no termination event in respect of such Receivables Account Bank (but only limited to the Receivables Collection Account) shall occur if Intesa Sanpaolo

or the relevant Receivables Account Bank complies with the provisions of the Cash Management and Agency Agreement.

On behalf of the Covered Bond Guarantor, each of the Receivables Account Banks shall maintain or ensure that records in respect of each of the relevant Receivables Account Bank Accounts held by it are maintained and such records will, on or prior to each Quarterly Report Date, show separately: (i) the balance of each of the Receivables Account Bank Accounts as of the immediately preceding Collection Date; (ii) the total interest accrued and paid on the Receivables Account Bank Accounts as of the immediately preceding Collection Date; and (iii) details of all amounts or securities credited to, and transfers made from, each of the Receivables Account Bank Accounts in the course of the immediately preceding Collection Period. The Receivables Account Banks will provide information to the Covered Bond Guarantor, the Representative of the Covered Bondholders, the Administrative Services Provider and/or the Calculation Agent, upon their request, regarding the balance of the Receivables Account Bank Accounts.

On behalf of the Covered Bond Guarantor, the Account Bank shall maintain or ensure that records in respect of each of the Other Accounts held by it are maintained and such records will, on or prior to each Quarterly Report Date, show separately: (i) the balance of each of the Other Accounts as of the immediately preceding Collection Date; (ii) the total interest accrued and paid on the Other Accounts as of the immediately preceding Collection Date; and (iii) details of all amounts or securities credited to, and transfers made from, each of the Other Accounts in the course of the immediately preceding Collection Period. The Account Bank will provide information to the Covered Bond Guarantor, the Representative of the Covered Bondholders, the Administrative Services Provider and/or the Calculation Agent, upon their request, regarding the balance of the Other Accounts.

Pursuant to the Cash Management and Agency Agreement, it is a necessary requirement that the Account Banks shall always maintain the Minimum Required Account Bank Rating provided for under the Cash Management and Agency Agreement, provided that failure by Intesa Sanpaolo to so qualify shall trigger certain consequences described in the Cash Management and Agency Agreement and no termination event in in respect of the Account Bank (but only limited to the Receivables Collection Account) shall occur if Intesa Sanpaolo complies with the provisions of the Cash Management and Agency Agreement the Cash Management and Agency Agreement.

Each of the Receivables Account Banks and the Account Bank may resign from its appointment under the Cash Management and Agency Agreement and the Covered Bond Guarantor and the Representative of the Covered Bondholders may jointly terminate the appointment of any of the Receivables Account Banks and the Account Bank pursuant to the terms of the Cash Management and Agency Agreement. Any of the Receivables Account Banks and the Account Bank shall not be released from its obligations under the Cash Management and Agency Agreement until its substitute, to be appointed by the Representative of the Covered Bondholders and the Covered Bond Guarantor jointly, has entered into the Cash Management and Agency Agreement, the Intercreditor Agreement and the Master Definitions Agreement and has accepted the security created under the Pledge Agreement and the Deed of Charge and Assignment.

Cash Manager

On each Guarantor Payment Date, the Cash Manager shall, subject to receiving the Payments Report from the Calculation Agent, execute the payment instructions stated by the Calculation Agent and shall allocate the amounts standing on the General Payment Account according to the relevant Priorities of Payments, except for the payments to be carried out by the Paying Agent under the outstanding Covered Bonds.

During each Collection Period, the Cash Manager may instruct the Receivables Account Banks to invest funds standing to the credit of the relevant Investment Account in Eligible Investments on behalf of the Covered Bond Guarantor.

Subject to compliance with the definition of Eligible Investments and the other restrictions set out in the Cash Management and Agency Agreement, the Cash Manager shall have absolute discretion as to the types and amounts of Eligible Investments which it may acquire and as to the terms on which,

through whom and on which markets, any purchase of Eligible Investments may be effected. As long as each of the Account Bank meets the requirements under the Cash Management and Agency Agreement, and the Collection Accounts and the Investment Account constitute Eligible Investments, the Cash Manager will be under no obligation or duty whatsoever to instruct or consider instructing the Account Banks to invest funds standing to the credit of the Investment Account in any other Eligible Investment.

On or prior to each Quarterly Report Date, the Cash Manager shall deliver a copy of its report to, *inter alios*, the Covered Bond Guarantor, the Representative of the Covered Bondholders, the Rating Agency and the Calculation Agent; such report shall include information on the Eligible Investments.

The Cash Manager may resign from its appointment under the Cash Management and Agency Agreement and the Covered Bond Guarantor and the Representative of the Covered Bondholders may jointly terminate the appointment of the Cash Manager pursuant to the terms of the Cash Management and Agency Agreement. The Cash Manager shall not be released from its obligations under the Cash Management and Agency Agreement until its substitute, to be appointed by the Representative of the Covered Bondholders and the Covered Bond Guarantor jointly, has entered into the Cash Management and Agency Agreement, the Intercreditor Agreement and the Master Definitions Agreement and has accepted the security created under the Pledge Agreement and the Deed of Charge and Assignment.

Calculation Agent

The Calculation Agent will prepare a Payments Report on each Calculation Date, subject to receipt by it of reports from the Master Servicer, the Cash Manager, the Account Banks, the Receivables Account Banks, the Hedging Counterparties and the Administrative Services Provider, which will set out the Available Funds and payments to be made on the immediately succeeding Guarantor Payment Date in accordance with the applicable Priorities of Payments. Such Payments Report will be available for inspection during normal business hours at the registered office of the Luxembourg Listing Agent.

On or prior to the Investor Report Date, the Calculation Agent shall prepare and deliver to the Issuer, the Covered Bond Guarantor, the Representative of the Covered Bondholders, the Servicers, the Administrative Services Provider, the Luxembourg Listing Agent, the Rating Agency and the Cash Manager, the Investor Report in electronic format setting out certain information with respect to the Portfolio and the Covered Bonds.

On the Business Day prior to each Calculation Date and on any other date on which the verifications of the Tests is required pursuant to the Transaction Documents, the Calculation Agent will prepare the Asset Cover Report, pursuant to the provisions of the Portfolio Administration Agreement

Paying Agent

Prior to the delivery of an Article 74 Notice to Pay (or following the relevant withdrawal) or a Notice to Pay, the Paying Agent shall make payments of principal and interest in respect of the Covered Bonds on behalf of the Issuer in accordance with the Conditions, the relevant Final Terms and the Cash Management and Agency Agreement.

Following the delivery of an Article 74 Notice to Pay (which has not been withdrawn), a Notice to Pay or a Covered Bond Guarantor Acceleration Notice, the Account Bank, shall make payments of principal and interest, in accordance with the Covered Bond Guarantee, the relevant Priorities of Payments and the relevant provisions of the Cash Management and Agency Agreement.

Pursuant to the Cash Management and Agency Agreement, it is a necessary requirement that the Paying Agent shall always maintain the Minimum Required Paying Agent Rating provided for under the Cash Management and Agency Agreement, and failure to so qualify shall constitute a termination event thereunder.

Luxembourg Listing Agent

The Luxembourg Listing Agent will, upon and in accordance with the written instructions of the Issuer and, after the occurrence of an Issuer Event of Default, the Covered Bond Guarantor or, following the occurrence of a Covered Bond Guarantor Event of Default, the Representative of the Covered Bondholders received at least 5 (five) calendar days before the proposed publication date, arrange for publication of any supplement to this Base Prospectus and any notice which is to be given to the Covered Bondholders by publication in the Luxembourg Stock Exchange website or alternatively in a newspaper having general circulation in Luxembourg – or by any other means time to time acceptable by the Luxembourg Stock Exchange – and will maintain one copy thereof at its address and will supply a copy thereof to the Issuer, Paying Agent, Monte Titoli and, if applicable, the Luxembourg Stock Exchange.

The Luxembourg Listing Agent will (a) promptly forward to the Issuer, the Paying Agent, the Administrative Services Provider, the Representative of the Covered Bondholders and the Covered Bond Guarantor a copy of any notice or communication addressed to the Covered Bond Guarantor or the Issuer by any Covered Bondholders and which is received by the Luxembourg Listing Agent; (b) make available to the Issuer, the Covered Bond Guarantor and the Paying Agent such information in its possession as is reasonably required for the maintenance of the records in respect of all the Accounts; (c) comply with the listing rules of the Luxembourg Stock Exchange in connection with the Programme; and (d) promptly inform the Covered Bond Guarantor of any fact which may affect its duties in connection with the Programme.

Termination

Upon the occurrence of certain events, the Account Bank, the Receivables Account Banks or the Paying Agent ceasing to maintain the respective Minimum Required Ratings (it being understood that, if Intesa Sanpaolo ceases to have the Minimum Required Account Bank Rating, no Termination Event in respect of Intesa Sanpaolo shall occur if Intesa Sanpaolo fully, duly and timely complies with the provisions of the Cash Management and Agency Agreement), either the Issuer (only prior to the occurrence of an Issuer Event of Default and with respect to certain agents only), the Representative of the Covered Bondholders or the Covered Bond Guarantor, provided that (in the case of the Covered Bond Guarantor) the Representative of the Covered Bondholders consents in writing to such termination, may terminate the appointment of the Receivables Account Banks, the Account Bank, the Cash Manager, the Paying Agent, the Luxembourg Listing Agent and the Calculation Agent, as the case may be, under the terms of the Cash Management and Agency Agreement.

Governing Law

The Cash Management and Agency Agreement, and any non-contractual obligations arising out of or in connection with the Cash Management and Agency Agreement, is governed by Italian law.

8. Portfolio Administration Agreement

Pursuant to the Portfolio Administration Agreement, the Calculation Agent has agreed to verify the compliance of the Tests and, in the event of any breach, to immediately notify in writing, *inter alios*, the Representative of the Covered Bondholders, the Issuer, the Sellers, the Asset Monitor, the Paying Agent and the Hedging Counterparties of such breach. Moreover, on the Business Day prior to each Calculation Date, the Calculation Agent shall deliver an Asset Cover Report including the relevant calculations in respect of the Tests to, *inter alios*, the Issuer, the Covered Bond Guarantor, the Sellers, the Representative of the Covered Bondholders, the Asset Monitor and the Hedging Counterparties. On 28 November 2012, on 26 May 2014 and on 19 May 2015, Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A., respectively, have acceded to the Portfolio Administration Agreement each as Additional Seller, Additional Servicer and Additional Subordinated Loan Provider.

Under the Portfolio Administration Agreement, the Issuer has undertaken certain obligations for the replenishment of the Portfolio in order to cure any breach of the Mandatory Tests.

Sale of Selected Assets and Integration Assets following the occurrence of an Article 74 Event or an Issuer Event of Default

Following the delivery of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay (and prior to the occurrence of a Covered Bond Guarantor Event of Default), if necessary in order to effect timely payments under the Covered Bonds, as determined by the Calculation Agent, the Servicers (or any other entity appointed by the Representative of the Covered Bondholders), on behalf of the Covered Bond Guarantor, shall sell Selected Assets in accordance with the Portfolio Administration Agreement, subject to any pre-emption right of the Sellers or any Additional Seller pursuant to the relevant Master Transfer Agreement. The proceeds of any such sale shall be credited to the Investment Account.

In particular, if any of the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, in the name and on behalf of the Covered Bond Guarantor, is required to sell Selected Assets, it will promptly select, through a tender process, and in the name and on behalf of the Covered Bond Guarantor will appoint, a bank or investment company or an auditing firm of a recognised standing, with a long experience in the management, sale and/or financing of portfolio of assets equivalent to Eligible Assets in the Portfolio, to act as portfolio manager (the **Portfolio Manager**), on a basis intended to incentivise the Portfolio Manager to achieve the best price for the sale of such Selected Assets, to advise the Servicer, or any other third party appointed by the Representative of the Covered Bondholders, in the sale, in the name and on behalf of the Covered Bond Guarantor, of Selected Assets. The Servicers, or any other third party appointed by the Representative of the Covered Bondholders, will be required to comply with the advice given by the Portfolio Manager.

The Servicers, or any other third party appointed by the Representative of the Covered Bondholders, in the name and on behalf of the Covered Bond Guarantor, will instruct the Portfolio Manager to use all reasonable endeavours to procure that Selected Assets are sold as quickly as reasonably practicable taking into account the market conditions at that time and the scheduled repayment dates of the Covered Bonds, the Conditions and the terms of the Covered Bond Guarantee.

Before offering Selected Assets for sale in accordance with the Portfolio Administration Agreement, the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, on behalf of the Covered Bond Guarantor, shall ensure, also through the Portfolio Manager, that: (i) the Selected Assets have been selected from the Portfolio on a Random Basis; (ii) no more Selected Assets will be selected than necessary for the estimated sale proceeds to equal the Adjusted Required Redemption Amount, (iii) the Selected Assets have an aggregate Current Balance in an amount which is as close as possible to the amount calculated in accordance with the provisions of the Portfolio Administration Agreement.

Following the delivery of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay (and prior to the occurrence of any Covered Bond Guarantor Event of Default), if necessary in order to effect timely payments under the Covered Bonds, as determined by the Calculation Agent in consultation with the Portfolio Manager, all the Integration Assets (other than cash deposits) shall be sold by the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, in the name and on behalf of the Covered Bond Guarantor, at prevailing market conditions as quickly as reasonably practicable. The proceeds of any such sale shall be credited to the Investment Account.

Sale of Selected Assets and Integration Assets following the occurrence of a Covered Bond Guarantor Event of Default

Following the occurrence of a Covered Bond Guarantor Event of Default and the delivery of a Covered Bond Guarantor Acceleration Notice, the Representative of the Covered Bondholders shall, in the name and on behalf of the Covered Bond Guarantor (so authorised by means of the execution of the Portfolio Administration Agreement), direct the Servicers, or any other third party appointed by the Representative of the Covered Bondholders, to sell Selected Assets in accordance with the Portfolio Administration Agreement, subject to any pre-emption right of the Sellers or the Additional

Sellers (if any) pursuant to the relevant Master Transfer Agreement. The proceeds of any such sale shall be credited to the Investment Account and applied in accordance with the relevant Priorities of Payments.

Governing Law

The Portfolio Administration Agreement, and any non-contractual obligations arising out of or in connection with the Portfolio Administration Agreement, is governed by Italian law.

9. Asset Monitor Agreement

Pursuant to the Asset Monitor Agreement, the Asset Monitor has agreed to perform certain tests and procedures and carry out certain monitoring and reporting services with respect to the Issuer and the Covered Bond Guarantor. On 28 November 2012, on 26 May 2014 and on 19 May 2015, Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A., respectively, have acceded to the Asset Monitor Agreement each as Additional Servicer.

In particular, the Asset Monitor has agreed with the Issuer and, upon the delivery of an Article 74 Notice to pay (and until the date of its withdrawal) and/or a Notice to Pay, with the Covered Bond Guarantor, subject to due receipt of the information to be provided by the Calculation Agent, to conduct independent tests in respect of the calculations performed by the Calculation Agent for the Tests.

The Asset Monitor will be required to conduct such tests no later than the relevant Asset Monitor Report Date. On each Asset Monitor Report Date, the Asset Monitor shall deliver the Asset Monitor Report to, *inter alios*, the Covered Bond Guarantor, the Calculation Agent, the Representative of the Covered Bondholders and the Issuer.

Under the Asset Monitor Agreement, the Asset Monitor has acknowledged and accepted that its services will be carried out also for the benefit and in the interest of the Covered Bond Guarantor and the Representative of the Covered Bondholders.

The Issuer and (with effect as from the service of an Article 74 Notice to Pay (and until the date of its withdrawal) and/or a Notice to Pay) the Covered Bond Guarantor may, subject to the prior written consent of the Representative of the Covered Bondholders, terminate the appointment of the Asset Monitor in accordance with the termination provisions of the Asset Monitor Agreement. In any case, no revocation of the appointment of the Asset Monitor shall take effect until a successor has been duly appointed in accordance with the provisions of the Asset Monitor Agreement.

The Asset Monitor may, at any time, resign in accordance with the resignation provisions of the Asset Monitor Agreement. Such resignation will be subject to and conditional upon, *inter alia*, a substitute Asset Monitor being appointed by the Issuer or (upon delivery of an Article 74 Notice to Pay - and until the date of its withdrawal - or a Notice to Pay) the Covered Bond Guarantor.

Governing Law

The Asset Monitor Agreement, and any non-contractual obligations arising out of or in connection with the Asset Monitor Agreement, is governed by Italian law.

10. Quotaholders' Agreement

Pursuant to the Quotaholders' Agreement, the Quotaholders have undertaken certain obligations in relation to the management of the Covered Bond Guarantor. In addition, Stichting Viridis 2 has granted a call option in favour of the Issuer to purchase from Stichting Viridis 2, and Intesa Sanpaolo has granted a put option in favour of Stichting Viridis 2 to sell to Intesa Sanpaolo, the quota of the Issuer's quota capital held by Stichting Viridis 2.

Governing Law

The Quotaholders' Agreement, and any non-contractual obligations arising out of or in connection with the Quotaholders' Agreement, is governed by Italian law.

11. Dealer Agreement

Pursuant to the Dealer Agreement, the parties thereto have agreed upon the conditions under which the Covered Bonds may be issued and sold, from time to time, by the Issuer to the Dealers or any other dealers and the Issuer and the Covered Bond Guarantor have undertaken to indemnify the Dealers for all costs, liabilities, charges, expenses and claims incurred by or made against the Dealers arising out of, in connection with or based on breach of duty or misrepresentation by the Issuer and/or the Covered Bond Guarantor. On 28 November 2012, on 26 May 2014 on 19 May 2015, Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A., respectively, have acceded to the Dealer Agreement each as Additional Seller.

The Dealer Agreement contains provisions relating to the resignation or termination of appointment of the existing Dealers and for the appointment of additional or other dealers acceding as new dealer (i) generally in respect of the Programme, or (ii) in relation to a particular issue of a Series of Covered Bonds.

The Dealer Agreement contains stabilisation provisions.

Pursuant to the Dealer Agreement, the Issuer and the Covered Bond Guarantor have given certain representations and warranties to the Dealers in relation to, *inter alia*, themselves and the information given by each of them in connection with this Base Prospectus.

Governing Law

The Dealer Agreement, and any non-contractual obligations arising out of or in connection with the Dealer Agreement, is governed by Italian law.

12. Subscription Agreement

The Dealer Agreement also contains the *pro forma* of the Subscription Agreement to be entered into in relation to each issue of Covered Bonds.

On or prior to the relevant Issue Date, the Issuer and the Relevant Dealers will enter into a subscription agreement under which the Relevant Dealers will agree to subscribe for the relevant tranche of Covered Bonds, subject to the conditions set out therein.

Under the terms of the Subscription Agreement, the Relevant Dealers will confirm the appointment of the Representative of the Covered Bondholders.

Governing Law

The Subscription Agreement, and any non-contractual obligations arising out of or in connection with the Subscription Agreement, will be governed by Italian law.

13. Pledge Agreement

Pursuant to the Pledge Agreement the Covered Bond Guarantor pledged in favour of the Secured Creditors all the monetary claims and rights and all the amounts payable from time to time (including payment for claims, indemnities, damages, penalties, credits and guarantees) to which the Covered Bond Guarantor is entitled pursuant or in relation to the Italian Law Transaction Documents.

Governing Law

The Pledge Agreement, and any non-contractual obligations arising out of or in connection with the Pledge Agreement, is governed by Italian law.

14. Deed of Charge and Assignment

Pursuant to the Deed of Charge and Assignment, the Covered Bond Guarantor has assigned by way of security to, and charged in favour of, the Representative of the Covered Bondholders (acting in its capacity as trustee for itself and the Secured Creditors), all of its rights, title, interest and benefit from time to time in and to the Swap Agreements.

Governing Law

The Deed of Charge and Assignment, and any non-contractual obligations arising out of or in connection with the Deed of Charge and Assignment, is governed by English law.

15. Swap Agreements

Liability Swaps

The Covered Bond Guarantor may enter into one or more swap transactions on each Issue Date with the Liability Hedging Counterparty in order to hedge certain interest rate and/or, if applicable, currency exposure in relation to its obligations under the Covered Bonds. Each swap transaction is documented by the 1992 ISDA Master Agreement (Multicurrency-Cross Border) and the Schedule thereto (the **Liability Swap Master Agreement**), as published by the International Swap and Derivatives Association, Inc. (**ISDA**), as supplemented by a 1995 Credit Support Annex (English Law) published by ISDA (the **Liability Swap CSA**) and a confirmation (the **Liability Swap Confirmation**) evidencing the terms of such transaction (the Liability Swap Master Agreement, the Liability Swap CSA and the Liability Swap Confirmation, together the **Liability Swap**), all governed by English law.

Each Liability Swap, if any, will contain certain limited termination events and events of default which will entitle either party to terminate the relevant Liability Swap.

In the event of early termination of a Liability Swap, the Covered Bond Guarantor or the relevant Liability Hedging Counterparty may be liable to make a termination payment to the other in accordance with the provisions of the respective Liability Swap. Such payment will be made in accordance with the Priority of Payments set out in the Intercreditor Agreement.

Each Liability Swap entered into in connection with a Series of Covered Bond will terminate on the Maturity Date of the relevant Series of Covered Bond or, if applicable under the relevant Final Terms and agreed by the Parties, on the Extended Maturity Date or the Long Date Due For Payment Date, as the case may be, unless terminated earlier in accordance with its terms.

Asset Swaps

The Covered Bond Guarantor may enter into one or more swap transactions on or about the date of the transfer of each Portfolio or on or about each Issue Date with the Asset Hedging Counterparty in order to hedge the interest rate risks and/or currency risks related to the transfer of each Portfolio. Each swap transaction is documented by the 1992 ISDA Master Agreement (Multicurrency-Cross Border) and the Schedule thereto (the **Asset Swap Master Agreement** and, together with the Liability Swap Master Agreement, the **Master Agreements**), as published by ISDA, as supplemented by a 1995 Credit Support Annex (English Law) published by ISDA (the **Asset Swap CSA**) and a confirmation (the **Asset Swap Confirmation**) evidencing the terms of such transaction (the Asset Swap Master Agreement, the Asset Swap CSA and the Asset Swap Confirmation, together the **Asset Swap** and, together with the Liability Swap, the **Swap Agreements**), all governed by English law.

In the event of early termination of an Asset Swap, the Covered Bond Guarantor or the relevant Asset Hedging Counterparty may be liable to make a termination payment to the other in accordance with the provisions of the respective Asset Swap. Such payment will be made in accordance with the Priority of Payments set out in the Intercreditor Agreement.

Pursuant to the Asset Swap to be entered into on or around the First Issue Date, the Covered Bond Guarantor will hedge the interest rate risks relating to the Mortgage Loans included in the Initial Portfolio (the **Initial Asset Swap**).

Each Asset Swap will contain certain limited termination events and events of default which will entitle either party to terminate the relevant Asset Swap.

Governing Law

The Swap Agreements are governed by English law.

Notwithstanding the above, the Covered Bond Guarantor could enter into hedging agreements, other than the Master Agreements, in order to hedge the interest rate and/or currency risk related to the transfer of each Portfolio or to the Covered Bonds. Details of such agreements will be provided for, from time to time, in the relevant Final Terms.

16. Swap Service Agreements

Pursuant to the Swap Service Agreements, each of Intesa Sanpaolo, Cassa di Risparmio in Bologna S.p.A., Banca CR Firenze S.p.A. and any other party which may enter in the Programme has agreed or will agree, as the case may be, to provide the Covered Bond Guarantor with certain services due under the Swap Agreements in order to implement the provisions relating, *inter alia*, to the reporting activities imposed by EMIR Regulation; ISGS has agreed to provide the Covered Bond Guarantor with certain services due under the Swap Agreements in order to implement the provisions relating, *inter alia*, to the portfolio reconciliation and dispute resolution imposed by EMIR Regulation.

Pursuant to the Swap Service Agreements, (i) no additional fees are due to Intesa Sanpaolo, Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A., in their capacity as Swap Service Providers, other than the fees due to the same entities in their capacity as Hedging Counterparties under the relevant Swap Agreements; and (ii) the fees due under the relevant Swap Service Agreement to ISGS as Swap Service Provider will be paid under the same item of the relevant Priority of Payments as the fees due to ISGS in its capacity as First Special Servicer.

Governing Law

The Swap Service Agreements, and any non-contractual obligations arising out of or in connection with the Swap Service Agreements, are governed by Italian law.

17. French Law Security Document

Under the French Law Security Document, the Covered Bond Guarantor has pledged the amounts standing to the credit of the each of the CACIB French Cash Accounts and the CACIB French Securities Accounts in favour of the Representative of the Covered Bondholders.

Governing Law

The French Law Security Document is governed by French law.

18. Master Definitions Agreement

Under the Master Definitions Agreement, the parties thereto have agreed upon the definitions of certain terms utilised in the Transaction Documents. On 28 November 2012, on 26 May 2014 and on 19 May 2015, Cassa di Risparmio in Bologna S.p.A. and Banca CR Firenze S.p.A., respectively, have acceded to the Master Definitions Agreement by entering into with the other relevant parties an amendment agreement to the Master Definitions Agreement.

Governing Law

The Master Definitions Agreement, and any non-contractual obligations arising out of or in connection with the Master Definitions Agreement, is governed by Italian law.

SELECTED ASPECTS OF ITALIAN LAW

The following is an overview only of certain aspects of Italian law that are relevant to the transactions described in this Base Prospectus and of which prospective Covered Bondholders should be aware. It is not intended to be exhaustive and prospective Covered Bondholders should also read the detailed information set out elsewhere in this Base Prospectus.

Law 130, Article 7-*bis* thereof and BoI OBG Regulations. General remarks

Law 130 was enacted on 30 April 1999 and was conceived to simplify the securitisation process and to facilitate the increased use of securitisation as a financing technique in the Republic of Italy.

Law Decree No. 35 of 14 March 2005, converted with amendments into law by Law no. 80 of 14 May 2005, added articles 7-*bis* and 7-*ter* to Law 130, for the purpose of allowing Italian banks to use the securitisation techniques introduced by Law 130 in view of issuing covered bonds (*obbligazioni bancarie garantite*).

Law 130 was further amended by Law Decree No. 145 of 23 December 2013 (*Decreto Destinazione Italia*) as converted with amendments into Law No. 9 of 21 February 2014 (the **Destinazione Italia Decree**) and by Law Decree no. 91 of 24 June 2014 (*Decreto Competitività*) as converted with amendments into Law No. 116 of 11 August 2014 (**Law Decree 91**).

Pursuant to article 7-*bis*, certain provisions of Law 130 apply to transactions involving the "true" sale (by way of non-gratuitous assignment) of receivables or asset backed securities issued in the context of securitisation transactions meeting certain eligibility criteria set out in article 7-*bis* and in MEF Decree, where the sale is to a vehicle incorporated pursuant to article 7-*bis* and all amounts paid by the debtors are to be used by the special purpose vehicle exclusively to meet its obligations under a guarantee to be issued by it, in view of securing the payment obligations of the selling bank or of other banks in connection with the issue of covered bonds.

Pursuant to article 7-*bis*, the purchase price of the assets to be included in the portfolio shall be financed through the taking of a loan granted or guaranteed by the bank selling the assets or a different bank. The payment obligations of the special purpose vehicle under such loan shall be subordinated to the payment obligations *vis-à-vis* the covered bondholders, the counterparties of any derivative contracts hedging risks in connection with the assigned receivables and securities, the counterparties of any other ancillary contract and counterparties having a claim in relation to any payment of other costs of the transaction.

The covered bonds are further regulated by the Decree of the Ministry for the Economy and Finance No. 310 of 14 December 2006 (**MEF Decree**) and the supervisory instructions of the Bank of Italy relating to covered bonds under Third Part, Chapter 3, of the circular no. 285 of 17 December 2013, containing the "*Disposizioni di vigilanza per le banche*" as further implemented and amended, (the **BoI OBG Regulations**). Pursuant to the BoI OBG Regulations, the covered bonds may be issued also by banks which are member of banking groups meeting, as of the date of issuance of the covered bonds, certain requirements relating to the consolidated regulatory capital and the consolidated solvency ratio at the group's level. Such requirements must be complied with, as of the date of issuance of the covered bonds, also by banks selling the assets, where the latter are different from the bank issuing the covered bonds and do not fall within the same banking group.

The Special Purpose Vehicle

On 8 May 2015, the Ministerial Decree No. 53/2015 (the **Decree 53/2015**) issued by the Ministry of Economy and Finance has been published in the Official Gazette of the Republic of Italy. The Decree 53/2015 came into force on 23 May 2015, repealing the Decree No. 29/2009. Pursuant to Article 7 of the Decree 53/2015, the assignee companies which guarantee covered bonds, belonging to a banking group as defined by Article 60 of the Banking Law (such as ISP OBG S.r.l.), will no longer have to be registered in the general register held by the Bank of Italy pursuant to Article 106 of the Banking Law.

Eligibility criteria of the assets and limits to the assignment of assets

Under the MEF Decree, the following assets, *inter alia*, may be assigned to the purchasing company, together with any ancillary contracts aimed at hedging the financial risks embedded in the relevant assets: (a) residential and commercial mortgage loans having the characteristics set out under Article 2, Paragraph 1 (a) and (b), respectively, of the MEF Decree; (b) the public assets meeting the characteristics set out under Article 2, Paragraph 1(c) of the MEF Decree; (c) asset backed securities issued in the context of securitisation transactions, meeting the following criteria: (i) the relevant securitised receivables comprise, for an amount equal at least to 95 per cent., loans referred to in (a) and (b) above; (ii) the relevant asset backed securities attract a risk weighting factor not exceeding 20 per cent. under the "standardised approach" to credit risk measurement.

For the purpose above, the relevant provisions define a guarantee "valid for purposes for the credit risk mitigation" as a guarantee eligible for the "credit risk mitigation", in accordance with Directive 2006/48/EC of 14 June 2006 (the **Restated Banking Directive**). Similarly, the "Standardised Approach" shall provide a uniform approach to credit risk measurements as defined by the Restated Banking Directive.

The BoI OBG Regulations set out certain requirements for banks belonging to banking groups with respect to the issuance of covered bonds to be met at the time of the relevant issuance:

(i) own funds (*fondi propri*) of not less than Euro 250,000,000.00; and

(ii) a total capital ratio on a consolidated basis of not less than 9 per cent.

The above mentioned requirements must be complied with, as of the date of the assignment, also by the banks selling the assets, where the latter are different from the bank issuing the covered bonds and do not fall within the same banking group.

If the bank selling the assets does not belong to a banking group, the above mentioned requirements relate to the individual regulatory capital and/or overall capital ratio.

Banks not complying with the above mentioned requirements may set up covered bond programmes only prior notice to the Bank of Italy, which may start an administrative process to assess the compliance with the required requirements.

Moreover, the BoI OBG Regulations set out certain limits to the possibility for banks to assign eligible assets, which are linked to the tier 1 ratio (**T1R**) and common equity tier 1 ratio (**CET1R**) of the individual bank (or of the relevant banking group, if applicable), in accordance with the following grid, contained in the BoI OBG Regulations:

Ratios		**Limits to the assignment**
Group "a"	T1R ≥ 9 % and CET1R ≥ 8 %	No limits
Group "b"	T1R ≥ 8 % and CET1R ≥ 7 %	Assignment allowed up to 60% of the eligible assets
Group "c"	T1R ≥ 7 % and CET1R ≥ 6 %	Assignment allowed up to 25% of the eligible assets

The relevant T1R and CET1R set out in the grid relate to the aggregate of the covered bonds transactions launched by the relevant banking group or individual bank, as the case may be. If foreign entities belonging to the banking group of the bank selling the assets have issued covered bonds in accordance with their relevant jurisdiction and have therefore segregated part of their assets to guarantee the relevant issuances, the limits set out above shall be applied to the eligible assets held by the Italian companies being part of the assigning bank's banking group.

In addition to the above, certain further amendments have been introduced in respect of the monitoring activities to be performed by the asset monitor.

The limits to the assignment set out above do not apply to Integration (as defined below) of the portfolio, provided that Integration is allowed exclusively within the limits set out by the BoI OBG Regulations.

The substitution of eligible assets included in the portfolio with other eligible assets of the same nature is also permitted, provided that certain conditions indicated under the BoI OBG Regulations are met.

Ring-Fencing of the assets

Under the terms of Article 3 of Law 130, all the receivables relating to a Law 130 transaction, the relevant collections and the financial assets purchased using the collections arising from the relevant receivables will by operation of law be segregated for all purposes from all other assets of the special purpose vehicle and from those relating to the other Law 130 transactions carried out by the same special purpose vehicle. On a winding up of the special purpose vehicle such assets will only be available to holders of the covered bonds in respect of which the special purpose vehicle has issued the covered bond guarantee and to the other secured creditors of the special purpose vehicle. In addition, the assets relating to a particular covered bond transaction will not be available to the holders of covered bonds issued under any other covered bond transaction or to general creditors of the special purpose vehicle.

However, under Italian law, any other creditor of the special purpose vehicle which is not a party to the transaction documents would be able to commence insolvency or winding up proceedings against the special purpose vehicle in respect of any unpaid debt.

The assignment

The assignment of receivables under Law 130 is governed by Article 58, paragraphs 2, 3 and 4 of the Banking Law. The prevailing interpretation of these provisions, which view has been strengthened by Article 4 of Law 130, is that:

(a) as from the date of publication in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*) of the notice of assignment of the relevant receivables in accordance with the applicable provisions of Article 58 of the Banking Law, the assignment of the relevant receivables will become enforceable against:

  (i) any creditors of the seller of the relevant receivables who have not commenced enforcement by means of obtaining an attachment order (*pignoramento*) prior to the date of publication of the notice of assignment of the relevant receivables;

  (ii) a receiver in the insolvency of the seller of the relevant receivables; and

  (iii) prior assignees of the relevant receivables who have not perfected their assignment by way of (A) notifying the assigned debtors or (B) making the assigned debtors acknowledge the assignment by an acceptance bearing a date certain at law (*data certa*) prior to the date of publication of the notice of assignment of the relevant receivables or in any other way permitted under applicable law,

  without the need to follow the ordinary rules under Article 1265 of the Italian Civil Code as to making the assignment effective against third parties; and

(b) as from the later of (A) the date of the publication of the notice of assignment of the relevant receivables, and (B) the date of registration (*iscrizione*) of such notice with the Companies' Register of the district where the issuer is enrolled, in accordance with the applicable provisions of Article 58 of the Banking Law, the assignment of the relevant receivables will also become enforceable against:

  (i) the assigned debtors; and

  (ii) a receiver in the insolvency of the assigned debtors (so that any payments made by an assigned debtor to the purchasing company may not be subject to any claw back action according to Article 65 and Article 67 of the Insolvency Law),

without the need to follow the ordinary rules under Article 1264 of the Italian Civil Code as to making the assignment effective against the assigned debtor.

The benefit of any privilege, guarantee or security interest guaranteeing or securing repayment of the relevant receivables will automatically be transferred to and perfected with the same priority in favour of the special purpose vehicle, without the need for any formality or annotations.

As from the date of publication of the assignment of the relevant receivables in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*), no legal action may be brought to attach the relevant receivables, or the sums derived therefrom, other than for the purposes of enforcing the rights of the holders of the covered bonds and to meet the costs of the transaction.

Notices of the assignment of the Initial Portfolio and of the Further Portfolios pursuant to the Master Transfer Agreement were published in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*) and were filed with the Companies' Register of Milan.

Exemption from claw-back

Assignments executed under Law 130 are subject to revocation on bankruptcy under Article 67 of the Insolvency Law, but only in the event that the transaction is entered into (i) in cases where paragraph 2 of Article 67 applies, within three months of the adjudication of bankruptcy of the relevant party or (ii) in cases where paragraph 1 of Article 67 applies, within six months of the adjudication of bankruptcy.

The subordinated loans to be granted to the special purpose vehicle and the covered bond guarantee are subject to the provisions of Article 67, paragraph 4, of the Insolvency Law, pursuant to which the provisions of Article 67 relating to the claw back of for-consideration transactions, payments and guarantees do not apply to certain transactions.

In addition to the above, any payments made by an assigned debtor to the special purpose vehicle may not be subject to any claw back action according to Article 65 and 67 of the Insolvency Law.

Tests set out in the MEF Decree

Pursuant to Article 3 of the MEF Decree, the issuing bank and the assigning bank (to the extent different from the issuing bank), will have to ensure that, in the context of the transaction, the following tests are satisfied on an ongoing basis:

(i) the outstanding aggregate nominal amount of the portfolio shall be greater than or equal to the aggregate nominal amount of the outstanding covered bonds;

(ii) the net present value of the portfolio, net of the transaction costs to be borne by the special purpose vehicle, including therein the expected costs and the costs of any hedging arrangement entered into in relation to the transaction, shall be greater than or equal to the net present value of the outstanding covered bonds;

(iii) the amount of interest and other revenues generated by the portfolio, net of the costs borne by the special purpose vehicle, shall be greater than or equal to the interest and costs due by the bank under the outstanding covered bonds, taking also into account any hedging arrangements entered into in relation to the transaction.

Integration Assets

For the purpose of ensuring compliance with the tests described above and pursuant to Article 2 of the MEF Decree, in addition to assets which are eligible in accordance with Article 2, Paragraph 1 of the MEF Decree, the following assets may be used for the purpose of the integration of the portfolio:

(a) the creation of deposits with banks incorporated in Eligible States or in a State which attracts a risk weight factor equal to 0 per cent. under the "standardised approach" to credit risk measurement;

(b) the assignment of securities issued by the banks referred to under (a) above, having a residual maturity not exceeding one year,

(the **Integration Assets**).

Integration through Integration Assets shall be allowed within the limits of 15 per cent. of the nominal value of the assets included in the portfolio.

In addition, pursuant to Article 7-bis of Law 130 and the MEF Decree, integration of the portfolio, whether through eligible assets or Integration Assets (the **Integration**) shall be carried out in accordance with the modalities, and subject to the limits, set out in the BoI OBG Regulations.

More specifically, under the BoI OBG Regulations, Integration is allowed exclusively for the purpose of (a) complying with tests set out in the MEF Decree; (b) complying with any contractual overcollateralisation requirements agreed by the parties to the relevant agreements; and (c) complying with the 15 per cent. limitation of the Integration Assets included in the portfolio. The limits to the assignment indicated above do not apply to the Integration.

The Integration is not allowed in circumstances other than as set out in the BoI OBG Regulations.

The features of the covered bond guarantee

According to Article 4 of the MEF Decree, the covered bond guarantee shall be limited recourse to the portfolio, irrevocable, first demand, unconditional and autonomous from the obligations assumed by the issuer of the covered bonds. Accordingly, such obligations shall be a direct, unconditional, unsubordinated obligation of the special purpose vehicle, limited recourse to the special purpose vehicle's available funds, irrespective of any invalidity, irregularity or unenforceability of any of the guaranteed obligations of the issuer of the covered bonds.

In order to ensure the autonomous and independent nature of the covered bond guarantee, Article 4 of the MEF Decree provides that the following provisions of the Italian Civil Code, generally applicable to personal guarantees (*fideiussioni*), shall not apply to the covered bond guarantee: (a) Article 1939, providing that a *fideiussione* shall not generally be valid where the guaranteed obligation is not valid; (b) Article 1941, paragraph 1, providing that a *fideiussione* cannot exceed the amounts due by the guaranteed debtor, nor can it be granted for conditions more onerous than those pertaining to the main obligation; (c) Article 1944, paragraph 2, providing, *inter alia*, that the parties to the contract pursuant to which the *fideiussione* is issued may agree that the guarantor shall not be obliged to pay before the attachment is carried out against the guaranteed debtor; (d) Article 1945, providing that the guarantor can raise against the creditor any objections (*eccezioni*) which the guaranteed debtor is entitled to raise, except for the objection relating to the lack of legal capacity; (e) Article 1955, providing that a *fideiussione* shall become ineffective (*estinta*) where, as a consequence of acts of the creditor, the guarantor is prevented from subrogating into any rights, pledges, mortgages, and liens (*privilegi*) of the creditor; (f) Article 1956, providing that the guarantor of future receivables shall not be liable where the creditor – without the authorisation of the guarantor – has extended credit to a third party, while being aware that the economic conditions of the principal obligor were such that recovering the receivable would have become significantly more difficult; (g) Article 1957, providing, *inter alia*, that the guarantor will be liable also after the guaranteed obligation has become due and payable, provided that the creditor has filed its claim against the guaranteed debtor within six months and has diligently pursued them.

The obligations of the covered bond guarantor following a liquidation of the Issuer

The MEF Decree also sets out certain principles which are aimed at ensuring that the payment obligations of the special purpose vehicle are isolated from those of the issuer of covered bonds. To that effect it requires that the covered bond guarantee contains provisions stating that the relevant obligations thereunder shall not accelerate upon the issuer's default, so that the payment profile of the covered bonds shall not automatically be affected thereby.

More specifically, Article 4 of the MEF Decree provides that in the event of a breach by the issuer of its obligations *vis-à-vis* the covered bondholders, the special purpose vehicle shall assume the obligations of the issuer – within the limits of the portfolio – in accordance with the terms and conditions originally set out for the covered bonds. The same provision applies where the issuer is subject to mandatory liquidation procedures (*liquidazione coatta amministrativa*).

In addition, the acceleration (*decadenza dal beneficio del termine*) provided for by Article 1186 of the Civil Code and affecting the issuer shall not affect the payment obligations of the special purpose vehicle under the covered bond guarantee. Pursuant to Article 4 of the MEF Decree, the limitation in the application of Article 1186 of the Civil Code shall apply not only to the events expressly mentioned therein, but also to any additional event of acceleration provided for in the relevant contractual arrangements.

In accordance with Article 4, Paragraph 3, of the MEF Decree, in case of a *liquidazione coatta amministrativa* of the issuer, the special purpose vehicle shall exercise the rights of the covered bondholders *vis-à-vis* the issuer in accordance with the legal regime applicable to the issuer. Any amount recovered by the special purpose vehicle as a result of the exercise of such rights shall be deemed to be included in the portfolio.

The Bank of Italy shall supervise on the compliance with the aforesaid provisions, within the limits of the powers vested with the Bank of Italy by the Banking Law.

Controls over the transaction

The BoI OBG Regulations lay down rules on controls over transactions involving the issuance of Covered Bonds.

Inter alia, in order to provide support to the resolutions passed on the assignment of portfolios to the special purpose vehicle, both in the initial phase of transactions and in later phases, the assigning bank shall request to an auditing firm a confirmation (*relazione di stima*) stating that, on the basis of the activities carried out by that auditing firm, there are no reasons to believe that the appraisal criteria utilised in order to determine the purchase price of the assigned assets are not in line with the criteria which the assigning bank must apply when preparing its financial statements. The above mentioned confirmation is not required if the assignment is made at the book value, as recorded in the latest approved financial statements of the assigning bank, on which the auditors have issued a clean opinion. The above mentioned confirmation is not required if any difference between the book value and the purchase price of the relevant assets is exclusively due to standard financial fluctuations of the relevant assets and is not in any way related to reductions in the qualitative aspects of those assets and/or the credit risk related to the relevant debtors.

The management body of the issuing bank must ensure that the internal structures delegated to the risk management verify at least every six months and for each transaction, *inter alia*:

(i) quality and integrity of the assets sold to the special purpose vehicle securing the obligations undertaken by the latter;

(ii) compliance with the maximum ratio between covered bonds issued and the portfolio sold to the special purpose vehicle for purposes of backing the issue, in accordance with the MEF Decree;

(iii) compliance with the limits to the assignment and the limits to Integration set out by the BoI OBG Regulations;

(iv) effectiveness and adequacy of the coverage of risks provided under derivative agreements entered into in connection with the transaction; and

(v) completeness, accuracy and timeliness of information available to investors pursuant to art. 129, paragraph 7, of Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013.

The bodies with management responsibilities of issuing banks and banking groups ensure that an assessment is carried out on the legal aspects (*profili giuridici*) of the activity on the basis of specially issued legal opinions setting out an in-depth analysis of the contractual structures and schemes adopted, with a particular focus on, *inter alia*, the characteristics of the covered bond guarantee.

The BoI OBG Regulations also contain certain provisions on the asset monitor, who is delegated to carry out controls over the regularity of the transaction (*regolarità dell'operazione*) and the integrity of the covered bond guarantee (*integrità della garanzia*) (the **Asset Monitor**). Due to the latest

amendments to the BoI OBG Regulations, introduced by way of inclusion of new Third Part, Chapter 3 (*Obbligazioni Bancarie Garantite*) in Bank of Italy's Circular No. 285 of 17 December 2013, the Asset Monitor is also requested to carry out controls over the information to be provided to investors (*informativa agli investitori*). Pursuant to the BoI OBG Regulations, the Asset Monitor shall be an auditing firm having adequate professional experience in relation to the tasks entrusted with the same and independent from (a) the bank entrusting the same and (b) the other entities which take part to the transaction. In order to meet this independence requirement the auditing firm entrusted with the monitoring must be different from the one entrusted with the auditing of the issuing bank and the selling bank (if different from the issuing bank) and the special purpose vehicle.

The Asset Monitor shall prepare annual reports on controls and assessments on the performance of transactions, to be addressed, *inter alia*, to the body entrusted with control functions of the bank which appointed the Asset Monitor. The BoI OBG Regulations refer to the provisions (Article 52 and 61, paragraph 5, of the Banking Law), which impose on persons responsible for such control functions specific obligations to report to the Bank of Italy. Such reference appears to be aimed at ensuring that any irregularities found are reported to the Bank of Italy.

In order to ensure that the special purpose vehicle can perform, in an orderly and timely manner, the obligations arising under the covered bond guarantee, the issuing banks shall use asset and liability management techniques for purposes of ensuring, including by way of specific controls at least every six months, that the payment dates of the cash-flows generated by the portfolio substantially match the payments dates with respect to payments due by the issuing bank under the covered bonds issued and other transaction costs.

Finally, in relation to the information flows, the parties to the covered bonds transactions shall assume contractual undertakings allowing the issuing bank (and the assigning bank, if different) also acting as servicer (and any third party servicer, if appointed) to hold the information on the portfolio which are necessary to carry out the controls described in the BoI OBG Regulations and for the compliance with the supervisory reporting obligations, including therein the obligations arising in connection with the participation to the central credit register (*Centrale dei Rischi*).

Insolvency proceedings (*procedure di insolvenza*)

Insolvency proceedings (*procedure di insolvenza*) conducted under Italian law may take the form of, inter alia, a bankruptcy proceeding (*fallimento*), a composition agreement with creditors under Article 160 and following of the Insolvency Law (*concordato preventivo*) or a debts restructuring agreement under Article 182-bis of the Insolvency Law (*accordo di ristrutturazione dei debiti*). Insolvency proceedings are only applicable to businesses (*imprese*) either run by companies, partnerships or by individuals. An individual who is not a sole entrepreneur or an unlimited partner in a partnership is not subject to insolvency.

A debtor can be declared bankrupt (*fallito*) and subject to fallimento (at its own initiative, or at the initiative of any of its creditors or, in certain cases, the public prosecutor) if it is not able to fulfil its obligations in a timely manner. If a bankruptcy proceeding is commenced, except for contrary provisions of the law, from the day of declaration of bankruptcy, no individual executory and precautionary action, even if relating to receivables fallen due during the bankruptcy proceeding, may be commenced or pursued against assets included in the bankruptcy proceeding. The debtor loses control over all of its assets and of the management of its business, which is taken over by a court appointed receiver (*curatore fallimentare*). Once judgment has been made by the court and the creditors' claims have been approved, the sale of the debtor's property is conducted in accordance with a liquidation plan (approved by the delegated judge and the creditors' committee) which may provide for the dismissal of the whole business or single business units, even through competitive procedures.

A qualifying insolvent debtor may avoid being subject to a bankruptcy proceeding (*fallimento*) by proposing to its creditors a composition agreement pursuant to Article 160 and following of the Insolvency Law (*concordato preventivo*) which is a restructuring proceeding involving an arrangement by a debtor in a state of crisis or state of insolvency with its creditors, subject to court

supervision, the aim of which is to restructure the business and thus avoid a declaration of bankruptcy of such debtor. Such proposal shall based on a plan describing proposed actions and activities to be performed in order to accomplish the financial restructuring of debtor's business and to satisfy its creditors, which may provide for, among other things: (i) sales of assets, the assumption of debts or other extraordinary operations, such as the conversion of debt into equity, bonds, convertible bonds or other securities; (ii) the transfer of the business as a going concern to another entity (*assuntore*); (iii) the division of the creditors into separate classes consistent with their specific legal and economic characteristics; and (iv) different treatment for creditors belonging to different classes. In any case, the proposed composition agreement pursuant to Article 160 and following of the Insolvency Law must ensure the payment of at least twenty percent of the amount of unsecured credits.

Article 161 of the Insolvency Law, as amended from time to time, provides that a debtor in a state of crisis or state of insolvency may file a petition before the competent court containing a request in advance for a composition agreement (*domanda di concordato anticipata*). Such request may contain only the annual financial statements for the last three financial years and the list of creditors' name with indication of the relevant credits. The debtor shall subsequently file the above mentioned plan, within the date set by the competent court. Together with the motivated decree setting such date, the competent court may nominate a court-appointed officeholder, following the provision of Article 161 paragraph 6, of the Insolvency Law that, pursuant to Article 170, paragraph 2 of the Insolvency Law, may examine the financial statements of the debtor.

Law Decree No. 83 of 27 June 2015, as converted into Law No. 132 of 6 August 2015 (**Decree 83**), has amended the discipline of the Insolvency Law and, inter alios, some aspects regarding:

(i) the composition agreement (*concordato preventivo*); and

(ii) the debts restructuring agreement (*accordo di ristrutturazione dei debiti*).

In relation to the composition agreement, pursuant to the new Article 163-bis, when the plan of the composition provides for an offer to purchase, the court shall issue a decree in order to start a competitive procedure (*procedimento competitivo*) by searching for new prospective buyers. Such decree shall also indicate and describe the procedure for submitting irrevocable offers and ensure the comparability between them. At the hearing set for the exam of the offers, these are published. In the presence of different offers better than the proposal of the debtor, the court provides for a competition between them. As a consequence, the debtor shall amend the proposal of composition agreement in compliance with the result of the competition.

In addition, the Decree 83 has amended Article 163 of the Insolvency Law in order to allow the creditors to offer alternative proposals of composition agreement from that offered by the insolvent debtor. For this purpose, the new proposal must be formulated by creditors representing at least the 10% of all the claims, provided that such request will not be taken into account when the offer of the debtor ensure the payment of at least 30% of the unsecured claims.

From the date on which the petition for a composition agreement with creditors or the petition containing a request in advance for a composition agreement (*domanda di concordato anticipata*) is filed with the competent companies' register, an "automatic stay" period is triggered, during which all creditors are prevented from recovering their debt or foreclosing on the debtor's assets. The temporary "automatic stay" is effective until the date of final ratification (*decreto di omologazione*) of the composition agreement with creditors. Following the filing of the petition before the competent court, the relevant court evaluates whether conditions for admission to such proceeding are met. Should the court decide that the petition does not satisfy the requirements set out by law, the debtor's petition is rejected and if the debtor is in a state of insolvency it may be declared bankrupt (*fallito*). If the conditions for admission are met, the relevant court will, inter alia, appoint the court-appointed officeholder (if it was not appointed by the competent court pursuant to Article 161, paragraph 6, of the Insolvency Law) who will notify each creditor of the date of the creditor's meeting to vote on the plan proposed by the debtor. The composition agreement with creditors is approved with the affirmative vote of creditors representing the majority of credits admitted to vote. If there are different classes of creditors, the composition agreement with creditors is approved if the majority is reached

also in the major number of classes. If creditors approve the composition agreement, the designated judge, if all procedures have taken place regularly and in the absence of oppositions (or once possible oppositions have been dealt with and resolved), will ratify that approval.

Pursuant to Article 182-bis of the Insolvency Law, a debtor which is experiencing a state of crisis may require the ratification (*omologazione*) of a debts restructuring agreement (*accordo di ristrutturazione dei debiti*) entered into between it and its creditors representing at least 60 per cent. of the credits owed by it, by filing with the competent court the required corporate documentation and a certification of an expert - having certain characteristics - confirming (i) the feasibility of the debts restructuring agreement and (ii) its capability of procuring the integral payment of those creditors which are not a party to such debts restructuring agreement. The Debts Restructuring Agreement must be published in the debtor's companies' register and shall be effective as of the date of its publication. For a period of 60 days from the date of its publication, the debts restructuring agreement shall determine an "automatic stay" period pursuant to which any creditor having a title against such debtor arisen in advance to the date of publication of the debts restructuring agreement, will not be allowed to commence or continue any enforcement or precautionary action on the assets of the debtor. If the debts restructuring agreement complies with all the requirement set out by law and it is feasible to aim its purposes, the court shall issue a decree (*decreto di omologazione*) validating such debts restructuring agreement.

Law No. 3 of 27 January 2012 provides that consumers and other entities which cannot be subject to Insolvency Proceedings (**Other Entities**) may benefit from a special proceeding for the reconstructuring of their debts. Law No. 3 of 27 January 2012 provides that the Other Entities may file a recovery plan for the restructuring of their debts and the payment of the creditors with a special authority and with the competent court and that in the case of approval of the plan, it will become binding on all the creditors of the Other Entity.

For sake of completeness, please consider that the entire Italian legal framework governing insolvency and restructuring proceedings, is expected to undergo a deep reforming process, aimed at the creation of an "Italian bankruptcy code". This process has not been completed yet (the draft Legislative Decree has been approved on November 9, 2018 by the Council of Ministers) and is expected to be finalized in the first quarter of 2019. Please consider that, except for certain limited provisions, the new code is expected to enter in force 18 months after its publication in the Official Gazette

Description of extraordinary administration of banks (*Amministrazione Straordinaria delle Banche*) – Suspension of payments

A bank may be submitted to the extraordinary administration of banks (*amministrazione straordinaria delle banche*) where: (a) the members of the administrative and supervisory bodies and the senior management of the bank are removed by the Bank of Italy as a consequence of serious administrative irregularities, or serious violations of the provisions governing the bank's activity provided for by laws, regulations or the bank's by-laws activity; (b) serious capital losses are expected to occur; (c) the dissolution has been the object of a request by the administrative bodies or an extraordinary company meeting providing the reasons for the request.

According to the Banking Law, the procedure is initiated with an act (*provvedimento*) of the Bank of Italy, to be published on the Official Gazette, which shall dissolve the bodies entrusted respectively with management and control functions of the bank. With the same act, the Bank of Italy shall appoint: (a) one or more special administrator (*commissari straordinari*); (b) a surveillance committee composed of between three and five members (*comitato di sorveglianza*). Unless otherwise provided in the act by means of which the extraordinary administration is initiated, the commissari straordinari are entrusted with the powers of the administrative bodies and with the duty to assess the situation of the bank, remove the irregularities which may have been found and promote solutions in the interest of the depositors of the bank and of the sound and prudent management. The *comitato di sorveglianza* exercises auditing functions and provides to the commissari straordinari the opinions requested by the provisions of the Banking Law or by the Bank of Italy. However, it should be noted that the Bank of Italy may revoke or replace the commissari straordinari and the comitato di sorveglianza, as well as

change their powers and duties.

In exceptional circumstances, pursuant to article 74 of the Banking Law, the *commissari straordinari*, in order to protect the interests of the creditors, in consultation with the *comitato di sorveglianza* and subject to an authorisation by the Bank of Italy, may suspend payment of the bank's liabilities and the restitution to customers of financial instruments. Payments may be suspended for a period of up to one month, which may be extended for an additional period of two months. During the suspension period forced executions or actions to perfect security interests involving the bank's properties or customers' securities may not be initiated or prosecuted. During the same period mortgages may not be registered on the bank's immovable property nor may any other rights of preference on the bank's movable property be acquired, except in the case of enforceable court orders issued prior to the beginning of the suspension period. The suspension shall not trigger the insolvency of the bank.

The *amministrazione straordinaria* delle banche shall last for one year, unless the act of the Bank of Italy which initiates it provides for a shorter period or the Bank of Italy authorises the early termination. The procedure may be extended for additional periods of one year, in case the conditions for submission to the extraordinary administration of banks are met, with an act of the Bank of Italy to be published on the Official Gazette.

At the end of the procedure, the *commissari straordinari* shall undertake the necessary steps for the appointment of the bodies governing the bank in the ordinary course of business. After the appointment, the management and audit functions shall be transferred to the newly appointed bodies. It should however be noted that, should at the end of the procedure or at any earlier time the conditions for the declaration of the *liquidazione coatta amministrativa* (described in the following section) be met, then the bank may be subject to such procedure.

Description of administrative liquidation (*Liquidazione Coatta Amministrativa delle Banche*)

According to the Banking Law, the Ministry of Economy and Finance, acting on a proposal of the Bank of Italy, by way of a decree, may submit the bank to the compulsory winding up (*liquidazione coatta amministrativa*), even when the extraordinary administration or the liquidation of the bank is in course, in case (a) the institution is in financial instability (*dissesto*) or financial instability risk is envisaged, (b) there is no reasonable prospect that any alternative measure would prevent the failure of the institution within a reasonable timeframe, and (c) the conditions for the application of a resolution action are not being met.

From the date of issue of the decree the functions of the administrative and control bodies, of the shareholders meetings and of any other governing body of the bank shall cease. The Bank of Italy shall appoint: (a) one or more liquidators (*commissari liquidatori*); (b) a surveillance committee composed of between three and five members (*comitato di sorveglianza*).

From the date the *commissari liquidatori* and the *comitato di sorveglianza* have assumed their functions and in any case from the sixth business day following the date of issue of the aforesaid decree of the Ministry of Economy and Finance, the payment of any liabilities and the restitution of assets owned by third parties shall be suspended.

The *commissari liquidatori* shall act as legal representatives of the bank, exercise all actions that pertain to the bank and carry out all transactions concerning the liquidation of the bank's assets. The *comitato di sorveglianza* shall: (i) assist the *commissari liquidatori* in exercising their functions, (ii) control the activities carried out by *commissari liquidatori*; and (iii) provide to the *commissari liquidatori* the opinions requested by the provisions of the Banking Law or by the Bank of Italy. The Bank of Italy may issue directives concerning the implementation of the procedure and establish that some categories of operations and actions shall be subject to its authorisation and to preliminary consultation with the *comitato di sorveglianza*.

The Banking Law regulates the procedure for the assessment of the bank's liabilities (*accertamento del passivo*), and the procedures which allow creditors whose claims have been excluded from the list of liabilities (*stato passivo*) to challenge the list of liabilities.

The liquidators, with the favourable opinion of the *comitato di sorveglianza* and subject to

authorisation by the Bank of Italy, may assign assets and liabilities, going concerns, assets and legal relationships identifiable as a pool (*in blocco*). In case the conditions for the intervention of the depositor guarantee schemes are not met or its intervention is insufficient, in order to facilitate the liquidation, the liabilities may be sold in part only. The procedures shall in any case be subject to compliance with equal treatment of creditors and their order of priority. Assets may be assigned at any stage of the procedure, even before the stato passivo has been deposited. The assignor shall however be liable exclusively for the liabilities included in the stato passivo. Subject to prior authorisation of the Bank of Italy and for the purpose of maximizing profits deriving from the liquidation of the assets, the commissari liquidatori may continue the banks' activity or of specific going concerns of the bank, in compliance with any indications provided for by the *comitato di sorveglianza*. In such case the provision of the Insolvency Law concerning the termination of legal relationships shall not apply.

Once the assets, or a material part thereof, have been realised and before the final allotment to the creditors or to the last restitution to customers, the *commissari liquidatori* shall present to the Bank of Italy the closing statement of accounts of the liquidation, the financial statement and the allotment plan, accompanied by their own report and a report by the surveillance committee.

TERMS AND CONDITIONS OF THE COVERED BONDS

*The following is the text of the terms and conditions of the Covered Bonds (the **Conditions** and, each of them, a **Condition**). In these Conditions, references to the **holder** of Covered Bonds and to the **Covered Bondholders** are to the ultimate owners of the Covered Bonds, dematerialised and evidenced by book entries with Monte Titoli in accordance with the provisions of (i) Article 83-bis* et seq. *of the Financial Law and the relevant implementing regulations, and (ii) Regulation 13 August 2018 and published in the Official Gazette No. 201 of 30 August 2018, as subsequently amended and supplemented from time to time.*

The Covered Bondholders are deemed to have notice of and are bound by, and shall have the benefit of, inter alia*, the terms of the Rules of the Organisation of Covered Bondholders attached to, and forming part of, these Conditions.*

1 Introduction

(a) *The Programme*: Intesa Sanpaolo (the **Issuer**) has established on the Programme Date a Covered Bond Programme (the **Programme**) for the issuance of up to an aggregate principal amount of €40,000,000,000 covered bonds (the **Covered Bonds**) guaranteed by ISP OBG S.r.l. (the **Covered Bond Guarantor**). Covered Bonds are and will be issued pursuant to Article 7-*bis* of Law No. 130 of 30 April 1999 (as amended and/or supplemented from time to time, **Law 130**), the Decree of the Ministry for the Economy and Finance of 14 December 2006 No. 310 (the **MEF Decree**) and the supervisory instructions of the Bank of Italy relating to covered bonds under Third Part, Chapter 3, of the circular No. 285 dated 17 December 2013, containing the "*Disposizioni di vigilanza prudenziali per le banche*" as further implemented and amended (the **BoI OBG Regulations** and, jointly with Law 130 and the MEF Decree, the **OBG Regulations**).

(b) *Final Terms*: Covered Bonds are issued in series (each a **Series**) and each Series may comprise one or more tranches (each a **Tranche**). Each Series is the subject of final terms (the **Final Terms**) which complete these Conditions. The terms and conditions applicable to any particular Series of Covered Bonds are these Conditions.

(c) *Covered Bond Guarantee*: Each Series or Tranche of Covered Bonds is the subject of a guarantee dated on or about the Programme Date (the **Covered Bond Guarantee**) entered into by the Covered Bond Guarantor for the purpose of guaranteeing the payments due from the Issuer in respect of the Covered Bonds of all Series or Tranche issued under the Programme. The Covered Bond Guarantee will be collateralised by a cover pool constituted by certain assets assigned from time to time to the Covered Bond Guarantor pursuant to the Master Transfer Agreement and the relevant Transfer Agreement (as defined below) and in accordance with the provisions of Law 130, the MEF Decree and the BoI OBG Regulations. The recourse of the Covered Bondholders to the Covered Bond Guarantor under the Covered Bond Guarantee will be limited to the assets of the cover pool. Payments made by the Covered Bond Guarantor under the Covered Bond Guarantee will be made subject to, and in accordance with, the relevant Priority of Payments (as defined below).

(d) *Dealer Agreement and Subscription Agreement*: In respect of each Series or Tranche of Covered Bonds issued under the Programme, the Relevant Dealer(s) (as defined below) has or have agreed to subscribe for the Covered Bonds and pay to the Issuer the Issue Price for the Covered Bonds on the Issue Date under the terms of a dealer agreement dated on or about the Programme Date (the **Dealer Agreement**) between the Issuer, the Covered Bond Guarantor and the dealer(s) named therein (the **Dealers**), as supplemented (if applicable) by a subscription agreement entered (or to be entered) into between the Issuer, the Covered Bond Guarantor and the Relevant Dealer(s) (as defined below) on or about the date of the relevant Final Terms (the **Subscription Agreement**). Under the Dealer Agreement, each of the Dealers has appointed FISG S.r.l. (formerly known as Finanziaria Internazionale Securitisation Group S.p.A.) as representative of the Covered Bondholders (in such capacity,

the **Representative of the Covered Bondholders**), as described under Condition 13 (*Representative of the Covered Bondholders*).

(e) *Master Definitions Agreement*: Under a master definitions agreement dated on or about the Programme Date (the **Master Definitions Agreement**) between all the parties to each of the Transaction Documents (as defined below), the definitions of certain terms used in the Transaction Documents have been agreed.

(f) *The Covered Bonds*: Except where stated otherwise, all subsequent references in these Conditions to **Covered Bonds** are to the Covered Bonds which are the subject of the relevant Final Terms, but all references to **each Series or Tranche of Covered Bonds** are to (i) the Covered Bonds which are the subject of the relevant Final Terms and (ii) each other Series or Tranche of Covered Bonds issued under the Programme which remains outstanding from time to time.

(g) *Rules of the Organisation of Covered Bondholders*: The Rules of the Organisation of Covered Bondholders are attached to, and form an integral part of, these Conditions. References in these Conditions to the **Rules of the Organisation of the Covered Bondholders** include such rules as from time to time modified in accordance with the provisions contained therein and any agreement or other document expressed to be supplemental thereto.

(h) *Summaries*: Certain provisions of these Conditions are summaries of the Transaction Documents and are subject to the detailed provisions thereof. Covered Bondholders are entitled to the benefit of, are bound by and are deemed to have notice of all the provisions of the Transaction Documents applicable to them. Copies of the Transaction Documents are available for inspection by Covered Bondholders during normal business hours at the registered office of the Representative of the Covered Bondholders from time to time and, where applicable, at the Specified Office of the Luxembourg Listing Agent.

2 Interpretation

2.1 *Definitions*

In these Conditions the following expressions have the following meanings:

Account Bank means the entity appointed as account bank by the Covered Bond Guarantor pursuant to the Cash Management and Agency Agreement, being, as at the Programme Date, Intesa Sanpaolo S.p.A.;

Additional Business Centre has the meaning given to it in the relevant Final Terms;

Additional Seller or **Additional Servicer** means any bank, other than the Sellers and the Servicers, being a member of the Intesa Sanpaolo Group, which may sell Eligible Assets or Integration Assets to the Covered Bond Guarantor, pursuant to the Master Transfer Agreement, and which, for such purpose, shall, inter alia, accede to (i) the Master Transfer Agreement, (ii) the Servicing Agreement, and (iii) the Intercreditor Agreement (which will be amended in order to take into account the granting of additional subordinated loans) and execute the other Transaction Documents executed by the Sellers and the Servicers;

Administrative Services Agreement means the administrative services agreement entered into between the Administrative Services Provider and the Covered Bond Guarantor, as amended and/or supplemented from time to time;

Administrative Services Provider means the entity appointed from time to time as administrative services provider by the Covered Bond Guarantor pursuant to the Administrative Services Agreement being, as at the Programme Date, Intesa Sanpaolo;

Adjusted Required Redemption Amount has the meaning given to it in the Portfolio Administration Agreement;

Amortisation Test has the meaning given to it in the Portfolio Administration Agreement;

Amortisation Test Aggregate Portfolio Amount has the meaning given to it in the Portfolio Administration Agreement;

Article 74 Event has the meaning given to it in Condition 11(a) (*Article 74 Event*);

Article 74 Notice to Pay means the notice to be served by the Representative of the Covered Bondholders on the Issuer and the Covered Bond Guarantor pursuant to the Intercreditor Agreement upon the occurrence of an Article 74 Event;

Asset Hedging Counterparty means the entity appointed as hedging counterparty in accordance with the Asset Swaps and any successor thereof;

Asset Monitor means the auditing company appointed from time to time as asset monitor by the Covered Bond Guarantor pursuant to the Asset Monitor Agreement being, as at the Programme Date, Deloitte & Touche S.p.A.;

Asset Monitor Agreement means the asset monitor agreement entered into on or about the Programme Date between, *inter alios*, the Asset Monitor and the Issuer, as amended and/or supplemented from time to time;

Asset Swaps means the swap agreements entered into from time to time between the Covered Bond Guarantor and the Asset Hedging Counterparty for hedging the currency and/or interest rate risk on each Portfolio, as each of them may be amended and/or supplemented from time to time;

Available Funds means the aggregate of (a) the Interest Available Funds, (b) the Principal Available Funds and (c) following an Issuer Event of Default, the Excess Proceeds;

Banking Law means Italian Legislative Decree No. 385 of 1 September 1993, as amended and/or supplemented from time to time;

Business Day means:

(i) in relation to any sum payable in euro, a TARGET2 Settlement Day and a day on which commercial banks and foreign exchange markets settle payments generally in each (if any) Additional Business Centre; and

(ii) in relation to any sum payable in a currency other than euro, a day on which commercial banks and foreign exchange markets settle payments generally in Luxembourg, in the Principal Financial Centre of the relevant currency and in each (if any) Additional Business Centre;

Business Day Convention, in relation to any particular date, has the meaning given to it in the relevant Final Terms and, if so specified in the relevant Final Terms, may have different meanings in relation to different dates and, in this context, the following expressions shall have the following meanings:

(i) **Following Business Day Convention** means that the relevant date shall be postponed to the first following day that is a Business Day;

(ii) **Modified Following Business Day Convention** or **Modified Business Day Convention** means that the relevant date shall be postponed to the first following day that is a Business Day unless that day falls in the next calendar month, in which case that date will be the first preceding day that is a Business Day;

(iii) **Preceding Business Day Convention** means that the relevant date shall be brought back to the first preceding day that is a Business Day;

(iv) **FRN Convention**, **Floating Rate Convention** or **Eurodollar Convention** means that each relevant date shall be the date which numerically corresponds to the preceding such date in the calendar month which is the number of months specified in the relevant Final Terms as the Specified Period after the calendar month in which the preceding such date occurred *provided, however, that*:

(A) if there is no such numerically corresponding day in the calendar month in which any such date should occur, then such date will be the last day which is a Business Day in that calendar month;

(B) if any such date would otherwise fall on a day which is not a Business Day, then such date will be the first following day which is a Business Day unless that day falls in the next calendar month, in which case it will be the first preceding day which is a Business Day; and

(C) if the preceding such date occurred on the last day in a calendar month which was a Business Day, then all subsequent such dates will be the last day which is a Business Day in the calendar month which is the specified number of months after the calendar month in which the preceding such date occurred; and

(v) **No Adjustment** means that the relevant date shall not be adjusted in accordance with any Business Day Convention;

Calculation Agent means the entity appointed as calculation agent by the Covered Bond Guarantor pursuant to the Cash Management and Agency Agreement, being, as at the Programme Date, Securitisation Services S.p.A.;

Calculation Amount has the meaning given to it in the relevant Final Terms;

Cash Management and Agency Agreement means the cash management and agency agreement entered into on or about the Programme Date between, *inter alios*, the Covered Bond Guarantor, the Cash Manager, the Account Bank, the Receivables Account Banks, the Servicers, the Representative of the Covered Bondholders, the Calculation Agent, the Luxembourg Listing Agent and the Paying Agent, as amended and/or supplemented from time to time;

Cash Manager means the entity appointed as cash manager by the Covered Bond Guarantor pursuant to the Cash Management and Agency Agreement, being, as at the Programme Date, Intesa Sanpaolo;

CB Interest Period means each period beginning on (and including) a CB Payment Date (or, in case of the first CB Interest Period, the Interest Commencement Date) and ending on (but excluding) the next CB Payment Date (or, in case of the last CB Interest Period, the Maturity Date);

CB Payment Date means the First CB Payment Date and any date or dates specified as such in, or determined in accordance with the provisions of, the relevant Final Terms and, if a Business Day Convention is specified in the relevant Final Terms:

(i) as the same may be adjusted in accordance with the relevant Business Day Convention; or

(ii) if the Business Day Convention is the FRN Convention, Floating Rate Convention or Eurodollar Convention and an interval of a number of calendar months is specified in the relevant Final Terms as being the Specified Period, each of such dates as may occur in accordance with the FRN Convention, Floating Rate Convention or Eurodollar Convention at such Specified Period of calendar months following the Interest Commencement Date (in the case of the first CB Payment Date) or the previous CB Payment Date (in any other case);

Clearstream means Clearstream Banking, société anonyme, Luxembourg;

CONSOB means *Commissione Nazionale per le Società e la Borsa*;

Covered Bondholders means the holders of Covered Bonds, from time to time, title to which is evidenced in the manner described in Condition 3 (*Form, Denomination and Title*);

Covered Bond Guarantor means ISP OBG S.r.l., a limited liability company (*società a responsabilità limitata*) incorporated in the Republic of Italy pursuant to article 7 bis of Law 130, with share capital equal to €42,038.00 (fully paid up) whose registered office is at Via Monte di Pietà 8, 20121 Milan, Italy, enrolled with the Companies' Register of Milan, under no. 05936010965, belonging to the Intesa Sanpaolo Group, subject to the direction and coordination (*direzione e coordinamento*), pursuant to Article 2497-bis of the Italian Civil Code, of Intesa Sanpaolo;

Covered Bond Guarantor Acceleration Notice means the notice to be served by the Representative of the Covered Bondholders on the Covered Bond Guarantor pursuant to the Intercreditor Agreement upon the occurrence of a Covered Bond Guarantor Event of Default;

Covered Bond Guarantor Event of Default has the meaning given to it in Condition 11(d) (*Covered Bond Guarantor Events of Default*);

Day Count Fraction means, in respect of the calculation of an amount for any period of time (the **Relevant Period**), such day count fraction as may be specified in these Conditions or the relevant Final Terms and:

(i) if **Actual/Actual (ICMA)** is so specified, means:

(a) where the Relevant Period is equal to or shorter than the Regular Period during which it falls, the actual number of days in the Relevant Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods normally ending in any year; and

(b) where the Relevant Period is longer than one Regular Period, the sum of:

(A) the actual number of days in such Relevant Period falling in the Regular Period in which it begins divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and

(B) the actual number of days in such Relevant Period falling in the next Regular Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods normally ending in any year;

(ii) if **Actual/365** or **Actual/Actual (ISDA)** is so specified, means the actual number of days in the Relevant Period divided by 365 (or, if any portion of the Relevant Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Relevant Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Relevant Period falling in a non-leap year divided by 365);

(iii) if **Actual/365 (Fixed)** is so specified, means the actual number of days in the Relevant Period divided by 365;

(iv) if **Actual/360** is so specified, means the actual number of days in the Relevant Period divided by 360;

(v) if **30/360 (Fixed rate)** (in respect of Condition 5 (*Fixed Rate Provisions*)) is so specified, means the number of days in the Relevant Period divided by 360 (the number of days to be calculated on the basis of a year of 360 days with 12 30-day months (unless (i) the last day of the Relevant Period is the 31st day of a month but the first day of the Relevant Period is a day other than the 30th or 31st day of a month, in which case the month that includes that last day shall not be considered to be shortened to a 30-day month, or (ii) the last day of the Relevant Period is the last day of the month of February, in which case the month of February shall not be considered to be lengthened to a 30-day month));

(vi) if **Actual/365 (Sterling)** is specified in the applicable Final Terms, the actual number of days in the CB Interest Period divided by 365 or, in the case of a CB Payment Date falling in a leap year, 366;

(vii) if **30/360 (Floating Rate)** (in respect of Condition 6 (*Floating Rate Provisions*)) is so specified, the number of days in the Relevant Period in respect of which payment is being made divided by 360, calculated on a formula basis as follows

$$\text{Day Count Fraction} = \frac{\left[360\times\left(Y_2 - Y_1\right)\right]+\left[30\times\left(M_2 - M_1\right)\right]+\left(D_2 - D_1\right)}{360}$$

where:

Y1 is the year, expressed as a number, in which the first day of the Relevant Period falls;

Y2 is the year, expressed as a number, in which the day immediately following the last day included in the Relevant Period falls;

M1 is the calendar month, expressed as a number, in which the first day of the Relevant Period falls;

M2 is the calendar month, expressed as number, in which the day immediately following the last day included in the Relevant Period falls;

D1 is the first calendar day, expressed as a number, of the Relevant Period, unless such number would be 31, in which case D1 will be 30; and

D2 is the calendar day, expressed as a number, immediately following the last day included in the Relevant Period, unless such number would be 31 and D1 is greater than 29, in which case D2 will be 30;

(viii) if **30E/360** or **Eurobond Basis** is so specified, the number of days in the Relevant Period in respect of which payment is being made divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360\times(Y_2 - Y_1)]+[30\times(M_2 - M_1)]+(D_2 - D_1)}{360}$$

where:

Y1 is the year, expressed as a number, in which the first day of the Relevant Period falls;

Y2 is the year, expressed as a number, in which the day immediately following the last day included in the Relevant Period falls;

M1 is the calendar month, expressed as a number, in which the first day of the Relevant Period falls;

M2 is the calendar month, expressed as a number, in which the day immediately following the last day included in the Relevant Period falls;

D1 is the first calendar day, expressed as a number, of the Relevant Period, unless such number would be 31, in which case D1 will be 30; and

D2 is the calendar day, expressed as a number, immediately following the last day included in the Relevant Period, unless such number would be 31, in which case D2 will be 30; and

(ix) if **30E/360 (ISDA)** is so specified, the number of days in the Relevant Period in respect of which payment is being made divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360\times(Y_2 - Y_1)]+[30\times(M_2 - M_1)]+(D_2 - D_1)}{360}$$

where:

Y1 is the year, expressed as a number, in which the first day of the Relevant Period falls;

Y2 is the year, expressed as a number, in which the day immediately following the last day included in the Relevant Period falls;

M1 is the calendar month, expressed as a number, in which the first day of the Relevant Period falls;

M2 is the calendar month, expressed as a number, in which the day immediately following the last day included in the Relevant Period falls;

D1 is the first calendar day, expressed as a number, of the Relevant Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case D1 will be 30; and

D2 is the calendar day, expressed as a number, immediately following the last day included in the Relevant Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case D2 will be 30,

provided, however, that in each such case the number of days in the Relevant Period is calculated from and including the first day of the Relevant Period to, but excluding, the last day of the Relevant Period;

DBRS means DBRS Rating Limited.

Decree 213 means the Italian Legislative Decree No. 213 of 24 June 1998, as amended and/or supplemented from time to time;

Decree 239 means the Italian Legislative Decree No. 239 of 1 April 1996, as amended and/or supplemented from time to time;

Decree 461 means the Italian Legislative Decree No. 461 of 21 November 1997 (as amended by Italian Legislative Decree No. 201 of 16 June 1998), as amended and/or supplemented from time to time;

Decree 512 means the Italian Law Decree No. 512 of 30 September 1983, as amended and/or supplemented from time to time;

Decree 600 means the Italian Presidential Decree No. 600 of 29 September 1973, as amended and/or supplemented from time to time;

Deed of Charge and Assignment means the deed of charge and assignment dated on the First Issue Date between the Covered Bond Guarantor and the Representative of the Covered Bondholders for itself and on behalf of the Covered Bondholders and the Other Secured Creditors, pursuant to which the Covered Bond Guarantor has charged in favour of the Representative of the Covered Bondholders (for itself and on trust for the Covered Bondholders and the Other Secured Creditors) all of its rights, title and interest from time to time in and to the Swap Agreements;

Due for Payment Date has the meaning given to it under the Covered Bond Guarantee;

Early Redemption Amount means, in respect of any Series or Tranche of Covered Bonds, the principal amount outstanding of such Series or Tranche or such other amount as may be specified in, or determined in accordance with, the relevant Final Terms;

Early Redemption Date means, as applicable, the Optional Redemption Date (Call), the Optional Redemption Date (Put) or the date on which any Series or Tranche of Covered Bonds is to be redeemed pursuant to Condition 8(c) (*Redemption for tax reasons*);

Early Termination Amount means, in respect of any Series or Tranche of Covered Bonds, the principal amount of such Series or Tranche or such other amount as may be specified in, or determined in accordance with, these Conditions or the relevant Final Terms;

Eligible Assets means (i) the Receivables, and (ii) the Public Assets meeting the requirements of Article 2, Paragraph 1 (c) of the MEF Decree, which are sold and assigned by the Sellers, or any Additional Seller, to the Covered Bond Guarantor from time to time under the terms of the relevant Master Transfer Agreement;

EMIR Regulation means the Regulation (EU) 648/2012 of the European Parliament and Council dated 4 July 2012 on OTC derivatives, central counterparties and trade repositories, as supplemented by the relevant delegated regulations, as amended from time to time.

English Law Transaction Documents means the Asset Swaps, the Liability Swaps (if any) and the Deed of Charge and Assignment and any document or agreement governed by English law which supplements, amends or restates the content of any of those documents and any other document

governed by English law designated as such by the Issuer, the Covered Bond Guarantor and the Representative of the Covered Bondholders;

Euroclear means Euroclear Bank S.A./N.V.;

Excess Proceeds means the amounts received by the Covered Bond Guarantor as a result of any enforcement taken *vis-à-vis* the Issuer in accordance with Article 4, Paragraph 3, of the MEF Decree;

Extendable Maturity has the meaning given to it under Condition 8(b) (*Extension of maturity*);

Extended Maturity Date means, in relation to any Series or Tranche of Covered Bonds, the date if any specified as such in the relevant Final Terms to which the payment of all or (as applicable) part of the Final Redemption Amount payable on the Maturity Date will be deferred pursuant to Condition 8(b) (*Extension of maturity*);

Extension Determination Date means the date falling four Business Days prior to the Maturity Date;

Extraordinary Meeting has the meaning given to it in the Rules of the Organisation of the Covered Bondholders attached to these Conditions;

Final Redemption Amount means, with respect to a Series or Tranche of Covered Bonds, the amount, as specified in the applicable Final Terms, representing the amount due (subject to the applicable grace period) in respect of the relevant Series or Tranche of Covered Bond;

Financial Law means the Italian Legislative Decree No. 58 of 24 February 1998, as amended and/or supplemented from time to time;

First Issue Date means the date on which the Issuer will issue the first Series or Tranche of Covered Bonds;

First CB Payment Date means the date specified in the relevant Final Terms;

First Special Servicer means the entity appointed as such under the Servicing Agreement;

Fixed Coupon Amount has the meaning given to it in the relevant Final Terms;

Further Portfolio means any portfolio of Eligible Assets and/or Integration Assets transferred from time to time by the Sellers to the Covered Bond Guarantor in accordance with the provisions of the Master Transfer Agreement;

Guaranteed Amounts means (i) prior to the service of a Covered Bond Guarantor Acceleration Notice, with respect to any Scheduled Due for Payment Date, the sum of amounts equal to the Scheduled Interest and the Scheduled Principal, in each case, payable on that Scheduled Due for Payment Date, or (ii) after the service of a Covered Bond Guarantor Acceleration Notice, an amount equal to the relevant Early Redemption Amount *plus* all accrued and unpaid interest and all other amounts due and payable in respect of the Covered Bonds, including all Excluded Scheduled Interest Amounts and all Excluded Scheduled Principal Amounts (whenever the same arose) and all amounts payable by the Covered Bond Guarantor under the Transaction Documents, provided that any Guaranteed Amounts representing interest paid after the Maturity Date shall be paid on such dates and at such rates as specified in the relevant Final Terms. The Guaranteed Amounts include any Guaranteed Amount that was timely paid by or on behalf of the Issuer to the Covered Bondholders, to the extent it has been clawed back and recovered from the Covered Bondholders by the receiver or liquidator, in bankruptcy or other insolvency or similar official for the Issuer named or identified in the Order, and has not been paid or recovered from any other source (the **Clawed Back Amounts**). In each case the Guaranteed Amounts does not include any additional amounts payable under Condition 10(a) (*Gross up by Issuer*);

Guarantor Payment Date means 20 February, 20 May, 20 August and 20 November in each calendar year, or, if any such day is not a Business Day, the immediately following Business Day or, following the occurrence of a Covered Bond Guarantor Event of Default, any day on which any payment is required to be made by the Representative of the Covered Bondholders in accordance with the Covered Bond Guarantee, the relevant Final Terms and the Intercreditor Agreement;

Hedging Counterparties means, collectively, the Asset Hedging Counterparties and the Liability Hedging Counterparties;

Hedging Senior Payment means, on any relevant date, any interest and/or principal payment due under any Asset Swap or Liability Swap, as the case may be, including any termination payment arising out of a termination event, other than termination payments where the relevant Hedging Counterparty is the defaulting party or the sole affected party, but including, in any event, the amount of any termination payment due and payable to the relevant Hedging Counterparty in relation to the termination of the relevant swap transactions to the extent of any premium received (net of any costs reasonably incurred by the Covered Bond Guarantor to find a replacement swap counterparty), if any, by the Covered Bond Guarantor from a replacement swap counterparty in consideration for entering into swap transactions with the Covered Bond Guarantor on the same terms as the relevant Asset Swaps or Liability Swaps;

Initial Portfolio means each portfolio of Eligible Assets transferred on 31 May 2012, by Intesa Sanpaolo and Banco di Napoli S.p.A. to the Covered Bond Guarantor in accordance with the provisions of the Master Transfer Agreement;

Insolvency Event means, in respect of any company or corporation, that such company or corporation has become subject to an Insolvency Proceeding or is no longer able to fulfil its obligations;

Insolvency Proceedings means bankruptcy (*fallimento*) or any other insolvency proceeding (*procedura concorsuale*) under Italian law (in particolar, under the Banking Law and the Insolvency Law) or analogous proceedings in any jurisdiction (as the case may be), including, but not limited to, any reorganisation measure (*procedura di risanamento*) or winding-up proceedings (*procedura di liquidazione*), of any nature, court settlement with creditors in pre-bankruptcy proceedings (*concordato preventivo*), out-of-court settlements with creditors (*accordi di ristrutturazione dei debiti* and *piani di risanamento*), extraordinary administration (*amministrazione straordinaria*, including *amministrazione straordinaria delle grandi imprese in stato di insolvenza*), or any analogous insolvency proceeding or other proceeding which otherwise triggers the sale of the assets of the relevant entity in accordance with the provisions of the law of any relevant jurisdiction (as the case may be);

Integration Assets means the assets meeting the requirements of Article 2, Paragraph 3, numbers 2 and 3 of the MEF Decree;

Integration Assignment means the assignments of Eligible Assets and/or Integration Assets made in order to restore the respect of the applicable Tests for which a breach has been verified or in order to prevent such breach;

Intercreditor Agreement means the intercreditor agreement entered into on or about the Programme Date between, the Covered Bond Guarantor, the Sellers, the Servicers, the Issuer, the Calculation Agent, the Representative of the Covered Bondholders and the other Secured Creditors, as amended and/or supplemented from time to time;

Interest Amount means, in relation to any Series or Tranche of Covered Bonds and a CB Interest Period, the amount of interest payable in respect of that Series or Tranche for that CB Interest Period;

Interest Available Funds has the meaning given to it under the Master Definitions Agreement;

Interest Commencement Date means, in relation to any Series or Tranche of Covered Bonds, the Issue Date of such Covered Bonds or such other date as may be specified as the Interest Commencement Date in the relevant Final Terms;

Interest Determination Date has the meaning given to it in the relevant Final Terms;

Intesa Sanpaolo means Intesa Sanpaolo S.p.A., a bank organised as a joint stock company under the laws of the Republic of Italy, whose registered office is at Piazza San Carlo 156, 10121, Turin, Italy and secondary office at Via Monte di Pietà 8, 20121, Milan, Italy, incorporated with Fiscal Code number and registration number with the Turin Register of Enterprises 00799960158, VAT number

10810700152, and registered with the Bank of Italy pursuant to article 13 of the Banking Law under number 5361, head of Intesa Sanpaolo Group, agreed into the *Fondo Interbancario di Tutela dei Depositi* and into the *Fondo Nazionale di Garanzia*;

ISDA Definitions means the 2006 ISDA Definitions, as amended and updated prior to the entering into each Transaction under the Swap Agreements, as published by the International Swaps and Derivatives Association, Inc. and available on www.ISDA.org;

ISGS means Intesa Sanpaolo Group Services S.c.p.A., a limited liability consortium (*società consortile per azioni*), whose registered office is in Piazza San Carlo 156, Turin, registered in the Register of Enterprises of Turin with no. 07975420154, VAT number 04932231006, belonging to the Intesa Sanpaolo Group, subject to the direction and coordination (*direzione e coordinamento*), pursuant to Article 2497-bis of the Italian Civil Code, of Intesa Sanpaolo S.p.A.

Issue Date has the meaning given to it in the relevant Final Term;

Issuer Event of Default has the meaning given to it in Condition 11(c) (*Issuer Events of Default*);

Italian Civil Code means the Italian Royal Decree No. 262 of 16 March 1942, as amended and/or supplemented from time to time;

Italian Law Transaction Documents means the Master Transfer Agreement and each Transfer Agreement entered into in accordance with the provisions thereof, the Servicing Agreement, the Administrative Services Agreement, the Subordinated Loan Agreements, the Covered Bond Guarantee, the Portfolio Administration Agreement, the Dealer Agreement, each Subscription Agreement, the Asset Monitor Agreement, the Cash Management and Agency Agreement, the Intercreditor Agreement, the Quotaholders' Agreement, the Pledge Agreement, the Master Definitions Agreement, the Swap Service Agreements, the Conditions, the Final Terms and any document or agreement governed by Italian law which supplements, amends or restates the content of any of those documents and any other document governed by Italian law designated as such by the Issuer, the Covered Bond Guarantor and the Representative of the Covered Bondholders;

Liability Hedging Counterparty means the entity appointed as hedging counterparty in accordance with the Liability Swaps (if any) and any successor thereof;

Liability Swaps means the swap agreements entered into on from time to time between the Covered Bond Guarantor and the Liability Hedging Counterparty for hedging the interest rate risk and/or the currency risk on the Covered Bonds, as each of them may be amended and/or supplemented from time to time;

Luxembourg Listing Agent means the entity appointed as Luxembourg listing agent by the Covered Bond Guarantor pursuant to the Cash Management and Agency Agreement, being, as at the Programme Date, Deutsche Bank Luxembourg S.A.;

Margin has the meaning given to it in the relevant Final Terms;

Master Servicer means Intesa Sanpaolo and any other entity appointed as successor Master Servicer under the Servicing Agreement;

Master Transfer Agreement means the master transfer agreement entered into on 31 May 2012 between Intesa Sanpaolo, Banco di Napoli S.p.A. and the Covered Bond Guarantor, as amended and/or supplemented from time to time pursuant to which the Covered Bond Guarantor has purchased the Initial Portfolios and has undertaken to purchase, subject to the terms and conditions indicated therein, Further Portfolios, from Intesa Sanpaolo, Banco di Napoli S.p.A. and the other Additional Sellers (if any);

Maturity Date has the meaning given to it in the relevant Final Terms;

Maximum Redemption Amount has the meaning given to it in the relevant Final Terms;

Minimum Redemption Amount has the meaning given to it in the relevant Final Terms;

Monte Titoli means Monte Titoli S.p.A. a joint stock company under the laws of the Republic of Italy, whose registered office is at Piazza degli Affari 6, Milan, Italy, incorporated with Fiscal Code and VAT number 03638780159, registered with the Milan Register of Enterprises under number 03638780159;

Monte Titoli Account Holder means any authorised financial intermediary institution entitled to hold accounts on behalf of its customers with Monte Titoli (as *intermediari aderenti*) in accordance with Article 83-quater of Italian Legislative Decree No. 58 of 24 February 1998 and includes any depository banks appointed by the Relevant Clearing System;

Notice to Pay means the notice to be served upon the occurrence of an Issuer Event of Default by the Representative of the Covered Bondholders on the Issuer and the Covered Bond Guarantor pursuant to the Intercreditor Agreement;

Official Gazette means the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*);

Optional Redemption Amount (Call) means, in respect of any Series or Tranche of Covered Bonds, the principal amount of such Series or Tranche or such other amount as may be specified in, or determined in accordance with, the relevant Final Terms;

Optional Redemption Amount (Put) means, in respect of any Series or Tranche of Covered Bonds, the principal amount of such Series or Tranche or such other amount as may be specified in, or determined in accordance with, the relevant Final Terms;

Optional Redemption Date (Call) has the meaning given to it in the relevant Final Terms;

Optional Redemption Date (Put) has the meaning given to it in the relevant Final Terms;

Order has the meaning given to it in the Covered Bond Guarantee;

Organisation of the Covered Bondholders means the association of the Covered Bondholders, organised pursuant to the Rules of the Organisation of the Covered Bondholders;

Other Secured Creditors means all the Secured Creditors other than the Covered Bondholders;

Outstanding Principal Balance means, at any date, in relation to a loan, a bond, a Series or Tranche of Covered Bonds or any other asset, the aggregate nominal principal amount outstanding of such loan, bond, Series or Tranche of Covered Bonds or asset at such date;

Outstanding Principal Balance of the Covered Bonds means the Outstanding Principal Balance of the outstanding Series or Tranche of Covered Bonds;

Paying Agent means the entity appointed from time to time as paying agent by the Covered Bond Guarantor pursuant to the Cash Management and Agency Agreement, being, as at the Programme Date, Intesa Sanpaolo S.p.A.;

Person means any individual, company, corporation, firm, partnership, joint venture, association, organisation, state or agency of a state or other entity, whether or not having separate legal personality;

Place of Payment means, in respect of any Covered Bondholders, the place at which such Covered Bondholder receives payment of interest or principal on the Covered Bonds;

Pledge Agreement means the pledge agreement dated on the First Issue Date between the Covered Bond Guarantor and the Representative of the Covered Bondholders (for itself and in the interest and for the benefit of the Covered Bondholders and the Other Secured Creditors) pursuant to which the Covered Bond Guarantor has agreed to pledge in favour of the Representative of the Covered Bondholders (for itself and in the interest and for the benefit of the Covered Bondholders and the Other Secured Creditors), all the existing and future monetary rights (including the claims, indemnities, compensation for damages, penalties, credit rights and guarantees, but excluding, for the avoidance of doubt, the Portfolio and the collections arising thereof) to which the Covered Bond Guarantor is, or shall be, entitled to under the terms of the Pledged Agreements (as defined under the

Pledge Agreement) entered into by the Covered Bond Guarantor in the context of the Programme and under which the Covered Bond Guarantor may have monetary rights and claims, as security for all the Secured Obligations (as defined under the Pledge Agreement);

Portfolio means the Initial Portfolio and any Further Portfolios, owned by the Covered Bond Guarantor;

Portfolio Administration Agreement means the portfolio administration agreement entered into on or about the Programme Date between, *inter alios*, the Issuer, the Sellers, the Covered Bond Guarantor, the Representative of the Covered Bondholders and the Calculation Agent, as amended and/or supplemented from time to time;

Post-Guarantor Default Priority of Payments has the meaning given to it in the Intercreditor Agreement;

Post-Issuer Default Priority of Payments has the meaning given to it in the Intercreditor Agreement;

Pre-Issuer Default Interest Priority of Payments has the meaning given to it in the Intercreditor Agreement;

Pre-Issuer Default Principal Priority of Payments has the meaning given to it in the Intercreditor Agreement;

Principal Available Funds has the meaning given to it in the Master Definitions Agreement;

Principal Financial Centre means, in relation to any currency, the principal financial centre for that currency *provided, however, that*:

(i) in relation to euro, it means the principal financial centre of such Member State of the European Communities as is selected (in the case of a payment) by the payee or (in the case of a calculation) by the Paying Agent; and

(ii) in relation to Australian dollars, it means either Sydney or Melbourne and, in relation to New Zealand dollars, it means either Wellington or Auckland; in each case as is selected (in the case of a payment) by the payee or (in the case of a calculation) by the Paying Agent;

Priorities of Payments means, collectively, the Pre-Issuer Default Principal Priority of Payments, the Pre-Issuer Default Interest Priority of Payments, the Post-Issuer Default Priority of Payments and the Post-Guarantor Default Priority of Payments;

Programme Date means 25 June 2012;

Public Assets means Public Loans and Public Securities.

Public Loans means the loans extended to, or guaranteed by the public entities set forth under article 2, paragraph 1, letter (c) of the MEF Decree or guaranteed (on the basis of "guarantees valid for the purpose of credit risk mitigation" (*garanzie valide ai fini della mitigazione del rischio di credito*), as defined by article 1, para. 1, lett. h) of the MEF Decree), by such public entities.

Public Securities means securities satisfying the requirements set forth under article 2, paragraph 1, letter c) of the MEF Decree.

Put Option Notice means a notice which must be delivered to the Paying Agent, the Calculation Agent and the Asset Monitor by the Representative of the Covered Bondholders on behalf of any Covered Bondholder wanting to exercise a right to redeem Covered Bonds at the option of the Covered Bondholder;

Put Option Receipt means a receipt issued by the Paying Agent to a depositing Covered Bondholder upon deposit of Covered Bonds with such Paying Agent by any Covered Bondholder wanting to exercise a right to redeem Covered Bonds at the option of the Covered Bondholder;

Quotaholders' Agreement means the quotaholders' agreement executed on 31 May 2012 by, *inter alios*, the Issuer and Stichting Viridis 2, as amended and/or supplemented from time to time;

Rate of Interest means the rate or rates (expressed as a percentage per annum) of interest payable in respect of the Series or Tranche of Covered Bonds specified in the relevant Final Terms or calculated or determined in accordance with the provisions of these Conditions and/or the relevant Final Terms;

Rating Agency means DBRS, to the extent that, at the relevant time, it provides ratings in respect of the then outstanding Covered Bonds.

Receivables means any and all current, future or potential monetary claims which have arisen or will arise in connection with any Mortgage Loan Agreements and any relevant security interests and Mortgages, as well as any Integration Assets owned by the Sellers.

Receivables Account Banks means Intesa Sanpaolo and any other entity appointed by the Covered Bond Guarantor to act as receivables account bank in accordance with the Cash Management and Agency Agreement.

Redemption Amount means, as appropriate, the Final Redemption Amount, the Early Redemption Amount, the Optional Redemption Amount (Call), the Optional Redemption Amount (Put), the Early Termination Amount or such other amount in the nature of a redemption amount as may be specified in, or determined in accordance with the provisions of, the relevant Final Terms;

Reference Banks has the meaning given to it in the relevant Final Terms or, if none, four major banks selected by the Paying Agent in the market that is most closely connected with the Reference Rate;

Reference Price has the meaning given to it in the relevant Final Terms;

Reference Rate has the meaning given to it in the relevant Final Terms;

Regular Period means:

(i) in the case of Covered Bonds where interest is scheduled to be paid only by means of regular payments, each period from and including the Interest Commencement Date to but excluding the first CB Payment Date and each successive period from and including one CB Payment Date to but excluding the next CB Payment Date;

(ii) in the case of Covered Bonds where, apart from the first CB Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where **Regular Date** means the day and month (but not the year) on which any CB Payment Date falls; and

(iii) in the case of Covered Bonds where, apart from one CB Interest Period other than the first CB Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where **Regular Date** means the day and month (but not the year) on which any CB Payment Date falls other than the CB Payment Date falling at the end of the irregular CB Interest Period;

Regulation 13 August 2018 means the regulation issued by the Bank of Italy and CONSOB on 13 August 2018, as published on the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*) No. 201 of 30 August 2018, as amended and/or supplemented from time to time;

Relevant Clearing System means Euroclear and/or Clearstream, Luxembourg and/or any other clearing system (other than Monte Titoli) specified in the relevant Final Terms as a clearing system through which payments under the Covered Bonds may be made;

Relevant Date means, in relation to any payment, whichever is the later of (a) the date on which the payment in question first becomes due and (b) if the full amount payable has not been received in the Principal Financial Centre of the currency of payment by the Paying Agent on or prior to such due date, the date on which (the full amount having been so received) notice to that effect has been given to the Covered Bondholders;

Relevant Dealer(s) means, in relation to a Series or Tranche, the Dealer(s) which is/are party to any Subscription Agreement entered into with the Issuer and the Covered Bond Guarantor for the issue by

the Issuer and the subscription by such Dealer(s) of such Series or Tranche pursuant to the Dealer Agreement;

Relevant Financial Centre has the meaning given to it in the relevant Final Terms;

Relevant Screen Page means the page, section or other part of a particular information service (including, without limitation, Reuters) specified as the Relevant Screen Page in the relevant Final Terms, or such other page, section or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the Person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate;

Relevant Time has the meaning given to it in the relevant Final Terms;

Required Redemption Amount has the meaning given to it in the Portfolio Administration Agreement;

Rules of the Organisation of the Covered Bondholders means the rules of the Organisation of the Covered Bondholders attached to these Conditions;

Scheduled Due for Payment Date means:

(a) (A) the date on which the Scheduled Payment Date in respect of any Guaranteed Amounts is reached, and (B) only with respect to the first Scheduled Payment Date immediately after the occurrence of an Article 74 Event or an Issuer Event of Default, the day which is two Business Days following service, respectively, of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay on the Covered Bond Guarantor in respect of such Guaranteed Amounts, if such Article 74 Notice to Pay or Notice to Pay has not been served more than two Business Days prior to the relevant Scheduled Payment Date; or

(b) if the applicable Final Terms specified that an Extended Maturity Date is applicable to the relevant series of Covered Bonds, the CB Payment Date that would have applied if the Maturity Date of such series of Covered Bonds had been the Extended Maturity Date or such other CB Payment Date(s) as specified in the relevant Final Terms;

Scheduled Interest means an amount equal to the amount in respect of interest which would have been due and payable by the Issuer under the Covered Bonds, on each CB Payment Dates as specified in the Conditions falling on or after service of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay to the Covered Bond Guarantor (but excluding any additional amounts relating to premiums, default interest or interest upon interest: the **Excluded Scheduled Interest Amounts**), but including such Excluded Scheduled Interest Amounts (whenever the same arose) following service of a Covered Bond Guarantor Acceleration Notice if the Covered Bonds had not become due and repayable prior to their Maturity Date or Extended Maturity Date (if so specified in the relevant Final Terms) or where applicable, after the Maturity Date such other amounts of interest as may be specified in the relevant Final Terms, *less* any additional amounts the Issuer would be obliged to pay as result of any gross-up in respect of any withholding or deduction made under the circumstances set out in the Conditions;

Scheduled Payment Date means, in relation to payments under the Covered Bond Guarantee, each CB Payment Date;

Scheduled Principal means an amount equal to the amount in respect of principal which would have been due and repayable by the Issuer under the Covered Bonds, on each CB Payment Dates as specified in the Conditions falling on or after service of an Article 74 Notice to Pay (which has not been withdrawn) or a Notice to Pay to the Covered Bond Guarantor (but excluding any additional amounts relating to prepayments, early redemption, broken funding indemnities, penalties, or premiums: the **Excluded Scheduled Principal Amounts**), but including such Excluded Scheduled Principal Amounts (whenever the same arose) following service of a Covered Bond Guarantor Acceleration Notice if the Covered Bonds had not become due and repayable prior to their Maturity

Date or, if in accordance with the Final Terms an Extended Maturity Date is applied to such Series or Tranche, the Extended Maturity Date of such Series or Tranche;

Second Special Servicer means the entity appointed as such under the Servicing Agreement;

Secured Creditors means, collectively, the Covered Bondholders, the Representative of the Covered Bondholders, the Issuer, the Sellers, the Subordinated Loan Providers, the Servicers, the Master Servicer, the Special Servicer, the Administrative Services Provider, the Account Bank, the Receivables Account Banks, the Paying Agent, the Luxembourg Listing Agent, the Hedging Counterparties, the Swap Service Providers, the Cash Manager, the Asset Monitor, the Calculation Agent, the Dealers and any other entity acceding to the Intercreditor Agreement;

Selected Assets means the Eligible Assets to be sold by the Covered Bond Guarantor (through the Servicer, or any other third party appointed by the Representative of the Covered Bondholders) in accordance with the provisions of the Portfolio Administration Agreement;

Sellers means Intesa Sanpaolo in its capacity as seller under the Master Transfer Agreement and the Additional Sellers, as from the date of the accession to the Master Transfer Agreement;

Series has the meaning ascribed to such expression in the Conditions;

Servicers means Intesa Sanpaolo in its capacity as servicer under the Servicing Agreement and the Additional Servicers, as from the date of the accession to the Servicing Agreement;

Servicing Agreement means the servicing agreement entered into on 31 May 2012 between the Covered Bond Guarantor, the Servicers and the Special Servicers, as amended and/or supplemented from time to time;

Special Servicers means the First Special Servicer, the Second Special Servicer and any other entity acting as Special Servicer pursuant to the Servicing Agreement;

Specified Currency has the meaning given to it in the relevant Final Terms;

Specified Denomination(s) has the meaning given to it in the relevant Final Terms;

Specified Office means, as of the Programme Date:

(i) with reference to the Paying Agent, Via Langhirano 1,43100 Parma,Italy;

(ii) with reference to the Receivables Account Banks, Via Verdi 8, Milan, Italyand Via Toledo, 177/178, Naples, Italy ;

(iii) with reference to the Account Bank Via Verdi 8, Milan, Italy;

(iv) with reference to the Cash Manager, Via Verdi 8, Milan,Italy;

(v) with reference to the Calculation Agent, Via V. Alfieri 1, Conegliano (Treviso),Italy;

(vi) with reference to the Luxembourg Listing Agent, 2 Boulevard Konrad Adenauer, Luxembourg L-III5;

or such other office in the same city or town as each of the entities indicated above may specify by notice to the Issuer and the other parties to the Cash Management and Agency Agreement in the manner provided therein;

Specified Period has the meaning given to it in the relevant Final Terms;

Subordinated Loan Agreement means each subordinated loan agreement entered into on or about the Programme Date between each Subordinated Loan Provider and the Covered Bond Guarantor, and any subordinated loan agreement that will be entered between the Covered Bond Guarantor and each Additional Seller, as amended and/or supplemented from time to time;

Subordinated Loan Providers means Intesa Sanpaolo, and any successor thereof, and any Additional Sellers that will be appointed as subordinated loan provider in accordance with the respective Subordinated Loan Agreement;

Subsidiary has the meaning given to it in Article 2359 of the Italian Civil Code;

Suspension Period means the period of time following an Article 74 Event, in which the Covered Bond Guarantor, in accordance with the MEF Decree, shall be responsible for the payments of the Guaranteed Amounts due and payable within the entire period in which the suspension continues;

Swap Agreements means, collectively, the Asset Swaps and the Liability Swaps (if any);

Swap Service Agreements means certain mandate agreements that the Covered Bond Guarantor has entered into and may enter, from time to time, into for the supply to the Covered Bond Guarantor of certain services due under the Swap Agreements pursuant to the EMIR Regulation;

Swap Service Providers means Intesa Sanpaolo, Cassa di Risparmio in Bologna, Banca CR Firenze and ISGS and any other party that has entered or will enter, from time to time, into a Swap Service Agreement.

TARGET2 Settlement Day means any day on which TARGET2 (the Trans-European Automated Real-Time Gross Settlement Express Transfer system) is open;

Tests means, jointly, the Nominal Value Test, the NPV Test, the Interest Coverage Test and the Amortisation Test, as respectively defined under the Portfolio Administration Agreement;

Transaction Documents means, collectively, the Italian Law Transaction Documents and the English Law Transaction Documents and any other document designated as such by the Issuer, the Covered Bond Guarantor and the Representative of the Covered Bondholders;

Transfer Agreement means any transfer agreement to be entered into between any of the Sellers and/or any Additional Seller and the Covered Bond Guarantor to effect the transfer of a Further Portfolio in accordance with the terms of the relevant Master Transfer Agreement;

Zero Coupon Covered Bond means a Covered Bond specified as such in the relevant Final Terms.

2.2 *Interpretation:*

In these Conditions:

(i) any reference to **principal** shall be deemed to include the Redemption Amount, any additional amounts in respect of principal which may be payable under Condition 10 (*Taxation*), any premium payable in respect of a Series or Tranche of Covered Bonds and any other amount in the nature of principal payable pursuant to these Conditions;

(ii) any reference to **interest** shall be deemed to include any additional amounts in respect of interest which may be payable under Condition 10 (*Taxation*) and any other amount in the nature of interest payable pursuant to these Conditions;

(iii) if an expression is stated in Condition 2.1 (*Definitions*) to have the meaning given in the relevant Final Terms, but the relevant Final Terms gives no such meaning or specifies that such expression is "not applicable" then such expression is not applicable to the Covered Bonds;

(iv) any reference to a **Transaction Document** shall be construed as a reference to such Transaction Document, as amended and/or supplemented up to and including the Issue Date of the relevant Covered Bonds;

(v) any reference to a **party** to a Transaction Document (other than the Issuer and the Covered Bond Guarantor) shall, where the context permits, include any Person who, in accordance with the terms of such Transaction Document, becomes a party thereto subsequent to the date thereof, whether by appointment as a successor to an existing party or by appointment or otherwise as an additional party to such document and whether in respect of the Programme generally or in respect of a single Series or Tranche only; and

(vi) any reference to any Italian legislation (whether primary legislation or regulations or other subsidiary legislation made pursuant to primary legislation) shall be construed as a reference

to such legislation as the same may have been, or may from time to time be, amended, supplemented and/or re-enacted.

3 Form, Denomination and Title

The Covered Bonds are in the Specified Denomination(s), which may include a minimum denomination of Euro 100,000 (or, where the Specified Currency is a currency other than Euro, the equivalent amount in such Specified Currency), in each case as specified in the relevant Final Terms. The Covered Bonds will be issued in bearer form and will be held in dematerialised form (*emesse in forma dematerializzata*) on behalf of the beneficial owners, until redemption or cancellation thereof, by Monte Titoli for the account of the relevant Monte Titoli Account Holders. Each Series or Tranche will be deposited with Monte Titoli on the relevant Issue Date. Monte Titoli shall act as depositary for Clearstream and Euroclear. The Covered Bonds will at all times be evidenced by, and title thereto will be transferable by means of, book-entries in accordance with the provisions of (i) Article 83-bis *et seq.* of the Financial Law and the relevant implementing regulations and (ii) Regulation 13 August 2018. No physical document of title will be issued in respect of the Covered Bonds. The rights and powers of the Covered Bondholders may only be exercised in accordance with these Conditions and the Rules of the Organisation of the Covered Bondholders.

Except as ordered by a court of competent jurisdiction or as required by law, the Issuer, the Representative of the Covered Bondholders, the Covered Bond Guarantor and the Paying Agent may (to the fullest extent permitted by applicable laws) deem and treat the Monte Titoli Account Holders, whose accounts are at the relevant time credited with a Covered Bond, as the absolute owner of such Covered Bond for the purposes of payments to be made to the holder of such Covered Bond (whether or not the Covered Bond is overdue and notwithstanding any notice to the contrary, any notice of ownership or writing on the Covered Bond or any notice of any previous loss or theft of the Covered Bond) and shall not be liable for doing so.

4 Status and Guarantee

(a) *Status of the Covered Bonds*: The Covered Bonds constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and will rank *pari passu* without preference among themselves and (save for any applicable statutory provisions) at least equally with all other present and future unsecured and unsubordinated obligations of the Issuer from time to time outstanding. In the event of a compulsory winding-up (*liquidazione coatta amministrativa*) of the Issuer, any funds realised and payable to the Covered Bondholders will be collected by the Covered Bond Guarantor on their behalf.

(b) *Status of the Covered Bond Guarantee*: The payment of Guaranteed Amounts in respect of each Series or Tranche of Covered Bonds when due for payment will be unconditionally and irrevocably guaranteed by the Covered Bond Guarantor pursuant to the Covered Bond Guarantee. However, the Covered Bond Guarantor shall have no obligation under the Covered Bond Guarantee to pay any Guaranteed Amount on the Due for Payment Date until the occurrence of an Article 74 Event (and for so long it is outstanding) or an Issuer Event of Default and service by the Representative of the Covered Bondholders on the Covered Bond Guarantor of an Article 74 Notice to Pay (and until its withdrawal) or a Notice to Pay.

(c) *Priority of Payments*: Amounts due by the Covered Bond Guarantor pursuant to the Covered Bond Guarantee shall be paid in accordance with the Priority of Payments, as set out in the Intercreditor Agreement.

Any payment made by the Covered Bond Guarantor shall discharge the corresponding obligations of the Issuer under the Covered Bonds *vis-à-vis* the Covered Bondholders.

5 Fixed Rate Provisions

(a) *Application:* This Condition 5 is applicable to the Covered Bonds only if the Fixed Rate Provisions are specified in the relevant Final Terms as being applicable.

(b) *Accrual of interest:* The Covered Bonds bear interest on their Outstanding Principal Balance from (and including) the Interest Commencement Date at the rate(s) per annum equal to the Rate of Interest. Interest will be payable in arrears on each CB Payment Date, subject as provided in Condition 9 (*Payments*), up to (and excluding) the Maturity Date, or as the case may be, the Extended Maturity Date. Each Covered Bond will cease to bear interest from the due date for final redemption unless payment of the Redemption Amount is improperly withheld or refused, in which case it will continue to bear interest in accordance with this Condition 5 until whichever is the earlier of (i) the day on which all sums due in respect of such Covered Bond up to that day are received by or on behalf of the relevant Covered Bondholder and (ii) the day which is seven days after the Paying Agent has notified the Covered Bondholders that it has received all sums due in respect of the Covered Bonds up to such seventh day (except to the extent that there is any subsequent default in payment).

(c) *Fixed Coupon Amount:* The amount of interest payable in respect of each Covered Bond for any CB Interest Period shall be the relevant Fixed Coupon Amount and, if the Covered Bonds are in more than one Specified Denomination, shall be the relevant Fixed Coupon Amount in respect of the relevant Specified Denomination.

(d) *Calculation of interest amount:* The amount of interest payable in respect of each Covered Bond for any period for which a Fixed Coupon Amount is not specified shall be calculated by applying the Rate of Interest to the Calculation Amount, multiplying the product by the relevant Day Count Fraction, rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards) and multiplying such rounded figure by a fraction equal to the Specified Denomination of such Covered Bond divided by the Calculation Amount. For this purpose a **sub-unit** means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

6 Floating Rate Provisions

(a) *Application:* This Condition 6 is applicable to the Covered Bonds only if the Floating Rate Provisions are specified in the relevant Final Terms as being applicable.

(b) *Accrual of interest:* Each Covered Bond bears interest on its Outstanding Principal Balance from (and including) the Interest Commencement Date at the Rate of Interest payable in arrears on each CB Payment Date, subject as provided in Condition 9 (*Payments*). Each Covered Bond will cease to bear interest from the due date for final redemption unless payment of the Redemption Amount is improperly withheld or refused, in which case it will continue to bear interest in accordance with this Condition 6 until whichever is the earlier of (i) the day on which all sums due in respect of such Covered Bond up to that day are received by or on behalf of the relevant Covered Bondholder and (ii) the day which is seven days after the Paying Agent has notified the Covered Bondholders that it has received all sums due in respect of the Covered Bonds up to such seventh day (except to the extent that there is any subsequent default in payment).

(c) *Screen Rate Determination:* If Screen Rate Determination is specified in the relevant Final Terms as the manner in which the Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to the Covered Bonds for each CB Interest Period will be determined by the Paying Agent on the following basis:

(i) if the Reference Rate is a composite quotation or customarily supplied by one entity, the Paying Agent will determine the Reference Rate which appears on the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date;

(ii) in any other case, the Paying Agent will determine the arithmetic mean of the Reference Rates which appear on the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date;

(iii) if, in the case of (i) above, such rate does not appear on that page or, in the case of (ii) above, fewer than two such rates appear on that page or if, in either case, the Relevant Screen Page is unavailable, the Paying Agent will:

(A) request the principal Relevant Financial Centre office of each of the Reference Banks to provide a quotation of the Reference Rate at approximately the Relevant Time on the Interest Determination Date to prime banks in the Relevant Financial Centre interbank market in an amount that is representative for a single transaction in that market at that time; and

(B) determine the arithmetic mean of such quotations; and

(iv) if fewer than two such quotations are provided as requested, the Paying Agent will determine the arithmetic mean of the rates (being the nearest to the Reference Rate, as determined by the Paying Agent) quoted by major banks in the Principal Financial Centre of the Specified Currency, selected by the Paying Agent, at approximately 11.00 a.m. (local time in the Principal Financial Centre of the Specified Currency) on the first day of the relevant CB Interest Period for loans in the Specified Currency to leading European banks for a period equal to the relevant CB Interest Period and in an amount that is representative for a single transaction in that market at that time,

and the Rate of Interest for such CB Interest Period shall be the sum of the Margin and the rate or (as the case may be) the arithmetic mean so determined; *provided, however, that* if the Paying Agent is unable to determine a rate or (as the case may be) an arithmetic mean in accordance with the above provisions in relation to any CB Interest Period, the Rate of Interest applicable to the Covered Bonds during such CB Interest Period will be the sum of the Margin and the rate or (as the case may be) the arithmetic mean last determined in relation to the Covered Bonds in respect of a preceding CB Interest Period.

(d) *ISDA Determination:* If ISDA Determination is specified in the relevant Final Terms as the manner in which the Rate(s) of Interest is/are to be determined, the Rate of Interest applicable to the Covered Bonds for each CB Interest Period will be the sum of the Margin and the relevant ISDA Rate where **ISDA Rate** in relation to any CB Interest Period means a rate equal to the Floating Rate (as defined in the ISDA Definitions) that would be determined by the Paying Agent under an interest rate swap transaction if the Paying Agent were acting as Paying Agent for that interest rate swap transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

(i) the Floating Rate Option (as defined in the ISDA Definitions) is as specified in the relevant Final Terms;

(ii) the Designated Maturity (as defined in the ISDA Definitions) is a period specified in the relevant Final Terms; and

(iii) the relevant Reset Date (as defined in the ISDA Definitions) is either (A) if the relevant Floating Rate Option is based on the London inter-bank offered rate (LIBOR) for a currency, the first day of that CB Interest Period or (B) in any other case, as specified in the relevant Final Terms.

(e) *Maximum or Minimum Rate of Interest:* If any Maximum Rate of Interest or Minimum Rate of Interest is specified in the relevant Final Terms, then the Rate of Interest shall in no event be greater than the maximum or be less than the minimum so specified.

(f) *Fallback Provisions*: If the Issuer or the Calculation Agent determines at any time prior to, on or following any Interest Determination Date, that the Relevant Screen Page on which the Reference Rate appears has been discontinued or it is materially changes or following the adoption of a decision to withdraw the authorization or registration as set out in Article 35 of the BMR, the Issuer will as soon as reasonably practicable (and in any event prior to the next relevant Interest Determination Date) appoint an agent (the **Reference Rate Determination Agent**), which will not later than the date which falls fifteen (15) calendar days before the end

of the Interest Period relating to the relevant Interest Determination Date (the **Interest Determination Cut-off Date**) determine in a commercially reasonable manner whether a substitute or successor rate for purposes of determining the Reference Rate on each Interest Determination Date falling on such date or thereafter that is substantially comparable to the discontinued Reference Rate is available. If the Reference Rate Determination Agent determines that there is an industry accepted successor rate, the Reference Rate Determination Agent will use such successor rate to determine the Reference Rate. If the Reference Rate Determination Agent has determined a substitute or successor rate in accordance with the foregoing (such rate, the "Replacement Reference Rate"), for purposes of determining the Reference Rate on each Interest Determination Date falling on or after such determination: (i) the Reference Rate Determination Agent will also determine changes (if any) to the business day convention, the definition of business day, the interest determination date, the day count fraction, and any method for obtaining the Replacement Reference Rate, including any adjustment factor needed to make such Replacement Reference Rate comparable to the discontinued Reference Rate, in each case in a manner that is consistent with industry-accepted practices for such Replacement Reference Rate; (ii) references to the Reference Rate in the Conditions and the Final Terms applicable to the relevant Covered Bonds will be deemed to be references to the Replacement Reference Rate, including any alternative method for determining such rate as described in (i) above; (iii) the Reference Rate Determination Agent will notify the Issuer of the foregoing as soon as reasonably practicable; and (iv) the Issuer will give notice as soon as reasonably practicable to the Coveredbondholders, the relevant Paying Agent and the Calculation Agent specifying the Replacement Reference Rate, as well as the details described in (i) above.

(i) The determination of the Replacement Reference Rate and the other matters referred to above by the Reference Rate Determination Agent will (in the absence of manifest error) be final and binding on the Issuer, the Calculation Agent, the Issuing and Paying Agent, and the Coveredbondholders, unless the Issuer considers at a later date that the Replacement Reference Rate is no longer substantially comparable to the Reference Rate or does not constitute an industry accepted successor rate, in which case the Issuer shall re-appoint a Reference Rate Determination Agent (which may or may not be the same entity as the original Reference Rate Determination Agent) for the purpose of confirming the Replacement Reference Rate or determining a substitute Replacement Reference Rate in an identical manner as described in paragraph (1) above, which will then (in the absence of manifest error) be final and binding on the Issuer, the Calculation Agent, the Issuing and Paying Agent and the Coveredbondholders. If the Reference Rate Determination Agent is unable to or otherwise does not determine a substitute Replacement Reference Rate, then the last known Replacement Reference Rate will apply.

(ii) If the Reference Rate Determination Agent determines that the Relevant Screen Page on which appears the Reference Rate has been discontinued or a decision to withdraw the authorization or registration as set out in Article 35 of the BMR has been adopted, but for any reason a Replacement Reference Rate has not been determined later than the Interest Determination Cut-off Date, no Replacement Reference Rate will be adopted, and the Relevant Screen Page on which appears the Reference Rate for the relevant Interest Period will be equal to the last Reference Rate available at the immediately preceding Interest Period on the Relevant Screen Page as determined by the Calculation Agent.

(iii) The Reference Rate Determination Agent may be (i) a leading bank or a broker-dealer in the principal financial center of the Specified Currency (which may include one of the Dealers involved in the issue of the Covered Bonds) as appointed by the Issuer, (ii) the Issuer or an affiliate of the Issuer (in which case any such determination shall be made in consultation with an independent financial advisor), (iii) the Calculation Agent (if agreed in writing by the relevant Calculation Agent) or (iv) any other entity which the Issuer considers has the necessary competences to carry out such role.

(g) *Calculation of Interest Amount:* The Paying Agent will, as soon as practicable after the time at which the Rate of Interest is to be determined in relation to each CB Interest Period, calculate the Interest Amount payable in respect of each Covered Bond for such CB Interest Period. The Interest Amount will be calculated by applying the Rate of Interest for such CB Interest Period to the Calculation Amount, multiplying the product by the relevant Day Count Fraction, rounding the resulting figure to the nearest sub-unit of the Specified Currency (half a sub-unit being rounded upwards) and multiplying such rounded figure by a fraction equal to the Specified Denomination of the relevant Covered Bond divided by the Calculation Amount. For this purpose a **sub-unit** means, in the case of any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, in the case of euro, means one cent.

(h) *Calculation of other amounts:* If the relevant Final Terms specifies that any other amount is to be calculated by the Paying Agent, then the Paying Agent will, as soon as practicable after the time or times at which any such amount is to be determined, calculate the relevant amount. The relevant amount will be calculated by the Paying Agent in the manner specified in the relevant Final Terms.

(i) *Publication:* The Paying Agent will cause each Rate of Interest and Interest Amount determined by it, together with the relevant CB Payment Date, and any other amount(s) required to be determined by it together with any relevant payment date(s) to be notified to each competent authority, stock exchange and/or quotation system (if any) by which the Covered Bonds have then been admitted to listing, trading and/or quotation as soon as practicable after such determination but (in the case of each Rate of Interest, Interest Amount and CB Payment Date) in any event not later than the first day of the relevant CB Interest Period. Notice thereof shall also promptly be given to the Covered Bondholders. The Paying Agent will be entitled to recalculate any Interest Amount (on the basis of the foregoing provisions) without notice in the event of an extension or shortening of the relevant CB Interest Period. If the Calculation Amount is less than the minimum Specified Denomination, the Paying Agent shall not be obliged to publish each Interest Amount but instead may publish only the Calculation Amount and the Interest Amount in respect of a Covered Bond having the minimum Specified Denomination.

(j) *Notifications etc:* All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of this Condition by the Paying Agent will (in the absence of manifest error) be binding on the Issuer, the Covered Bond Guarantor, the Covered Bondholders and (subject as aforesaid) no liability to any such Person will attach to the Paying Agent in connection with the exercise or non-exercise by it of its powers, duties and discretions for such purposes.

7 Zero Coupon Provisions

(a) *Application:* This Condition 7 is applicable to the Covered Bonds only if the Zero Coupon Provisions are specified in the relevant Final Terms as being applicable.

(b) *Late payment on Zero Coupon Covered Bonds:* If the Redemption Amount payable in respect of any Zero Coupon Covered Bond is improperly withheld or refused, the Redemption Amount shall thereafter be an amount equal to the sum of:

(i) the Reference Price; and

(ii) the product of the Accrual Yield (compounded annually) being applied to the Reference Price on the basis of the relevant Day Count Fraction from (and including) the Issue Date to (but excluding) whichever is the earlier of (i) the day on which all sums due in respect of such Covered Bond up to that day are received by or on behalf of the relevant Covered Bondholder and (ii) the day which is seven days after the Paying Agent has notified the Covered Bondholders that it has received all sums due in respect of the Covered Bonds up to such seventh day (except to the extent that there is any subsequent default in payment).

8 Redemption and Purchase

(a) *Scheduled redemption*: Unless previously redeemed or purchased and cancelled as specified below, the Covered Bonds of each Series or Tranche will be redeemed at their Final Redemption Amount on the relevant Maturity Date, subject as provided in Condition 8(b) (*Extension of maturity*) and Condition 9 (*Payments*).

The Issuer shall confirm to the Paying Agent as soon as reasonably practicable and in any event at least as of the Extension Determination Date as to whether payment will or will not be made in full of the Final Redemption Amount in respect of the Covered Bonds on that Maturity Date. Any failure by the Issuer to notify the Paying Agent shall not affect the validity or effectiveness of the extension.

(b) *Extension of maturity*: Without prejudice to Condition 10, if (i) an Extended Maturity Date is specified as applicable in relation to the Covered Bond Guarantor in the relevant Final Terms for a Series or Tranche of Covered Bonds and an Article 74 Event or an Issuer Event of Default has occurred, following the service, respectively, of an Article 74 Notice to Pay or a Notice to Pay on the Covered Bond Guarantor, and (ii) the Calculation Agent (on behalf of the Covered Bond Guarantor) determines that the Covered Bond Guarantor has insufficient Available Funds under the Post-Issuer Default Priority of Payments to pay the Guaranteed Amounts corresponding to the Final Redemption Amount in full in respect of the relevant Series or Tranche of Covered Bonds on the Maturity Date, then (subject as provided below), payment of the unpaid amount by the Covered Bond Guarantor under the Covered Bond Guarantee shall be deferred until the Extended Maturity Date *provided that* any amount representing the Final Redemption Amount due and remaining unpaid after the Extension Determination Date may be paid by the Covered Bond Guarantor on any CB Payment Date thereafter up to (and including) the relevant Extended Maturity Date (a **Maturity Extension**). Notwithstanding the above, if the Covered Bonds are extended as a consequence of the occurrence of an Article 74 Event, upon termination of the suspension period and withdrawal of the Article 74 Notice to Pay, the Issuer shall resume responsibility for meeting the payment obligations under any Series or Tranche of Covered Bonds in respect of which an Extendable Maturity has occurred, and any Final Redemption Amount shall be due for payment by no later than 15 calendar days following the day on which the Article 74 Notice to Pay has been withdrawn.

The Covered Bond Guarantor shall notify the relevant Covered Bondholders (in accordance with Condition 18 (*Notices*)), any relevant Hedging Counterparty, the Representative of the Covered Bondholders and the Paying Agent as soon as reasonably practicable, and in any event at least one Business Day prior to the relevant Maturity Date, of any inability of the Covered Bond Guarantor to pay in full the Guaranteed Amounts corresponding to the Final Redemption Amount in respect of a Series or Tranche of Covered Bonds pursuant to the Covered Bond Guarantee. Any failure by the Covered Bond Guarantor to notify such parties shall not affect the validity or effectiveness of the extension nor give rise to any rights in any such party.

In the circumstances outlined above, the Covered Bond Guarantor shall, on the relevant Due for Payment Date, pursuant to the Covered Bond Guarantee, apply the monies (if any) available (after paying or providing for payment of higher ranking or *pari passu* amounts in accordance with the relevant Priorities of Payments) *pro rata* in payment of an amount equal to the Final Redemption Amount in respect of the relevant Series or Tranche of Covered Bonds and shall pay Guaranteed Amounts constituting interest in respect of each such Covered Bond on such date. The obligation of the Covered Bond Guarantor to pay any amounts in respect of the balance of the Final Redemption Amount not so paid on such Due for Payment Date shall be deferred as described above.

Interest will continue to accrue on any unpaid amount during such extended period and be payable on each Guarantor Payment Date following the Maturity Date up to the Extended Maturity Date (inclusive).

Where an Extended Maturity Date is specified as applicable in the relevant Final Terms for a Series or Tranche of Covered Bonds and applied, failure to pay on the Maturity Date by the Covered Bond Guarantor shall not constitute a Covered Bond Guarantor Event of Default.

(c) *Redemption for tax reasons:* The Covered Bonds may be redeemed at the option of the Issuer in whole, but not in part:

(i) at any time (if the Floating Rate Provisions are not specified in the relevant Final Terms as being applicable); or

(ii) on any CB Payment Date (if the Floating Rate Provisions are specified in the relevant Final Terms as being applicable),

on giving not less than 30 nor more than 60 days' notice to the Covered Bondholders (which notice shall be irrevocable), at their Early Redemption Amount, together with interest accrued (if any) to the date fixed for redemption, if:

(A) the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 10 (*Taxation*) as a result of any change in, or amendment to, the laws or regulations of Italy or any European law or regulation, or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations (including a holding by a court of competent jurisdiction), which change or amendment becomes effective on or after the date of issue of the first Series or Tranche of Covered Bonds; and

(B) such obligation cannot be avoided by the Issuer taking reasonable measures available to it,

provided, however, that no such notice of redemption shall be given earlier than:

(1) where the Covered Bonds may be redeemed at any time, 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts if a payment in respect of the Covered Bonds were then due; or

(2) where the Covered Bonds may be redeemed only on a CB Payment Date, 60 days prior to the CB Payment Date occurring immediately before the earliest date on which the Issuer would be obliged to pay such additional amounts if a payment in respect of the Covered Bonds were then due.

Prior to the publication of any notice of redemption pursuant to this paragraph, the Issuer shall deliver to the Paying Agent, with a copy to the Luxembourg Listing Agent and the Representative of the Covered Bondholders, a certificate signed by a duly authorised officer of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred and such evidence shall be sufficient to the Paying Agent and the Representative of the Covered Bondholders and conclusive and binding on the Covered Bondholders. Upon the expiry of any such notice as is referred to in this Condition 8(c), the Issuer shall be bound to redeem the Covered Bonds in accordance with this Condition 8(c).

(d) *Redemption at the option of the Issuer:* If the Call Option is specified in the relevant Final Terms as being applicable, the Covered Bonds may be redeemed at the option of the Issuer in whole or, if so specified in the relevant Final Terms, in part on any Optional Redemption Date (Call) at the relevant Optional Redemption Amount (Call) on the Issuer's giving not less than 15 nor more than 30 days' notice to the Covered Bondholders (which notice shall be irrevocable and shall oblige the Issuer to redeem the Covered Bonds on the relevant Optional Redemption Date (Call) at the Optional Redemption Amount (Call) plus accrued interest (if any) to such date).

(e) *Partial redemption:* If the Covered Bonds are to be redeemed in part only on any date in accordance with Condition 8(d) (*Redemption at the option of the Issuer*), the Covered Bonds

to be redeemed in part shall be redeemed in the principal amount specified by the Issuer and the Covered Bonds will be so redeemed in accordance with the rules and procedures of Monte Titoli and/or any other Relevant Clearing System (to be reflected in the records of such clearing systems as a pool factor or a reduction in principal amount, at their discretion), subject to compliance with applicable law, the rules of each competent authority, stock exchange and/or quotation system (if any) by which the Covered Bonds have then been admitted to listing, trading and/or quotation. The notice to Covered Bondholders referred to in Condition 8(d) (*Redemption at the option of the Issuer*) shall specify the proportion of the Covered Bonds so to be redeemed. If any Maximum Redemption Amount or Minimum Redemption Amount is specified in the relevant Final Terms, then the Optional Redemption Amount (Call) shall in no event be greater than the maximum or be less than the minimum so specified.

(f) *Redemption at the option of Covered Bondholders:* If the Put Option is specified in the relevant Final Terms as being applicable, the Issuer shall, at the option of any Covered Bondholder, redeem such Covered Bonds held by it on the Optional Redemption Date (Put) specified in the relevant Put Option Notice at the relevant Optional Redemption Amount (Put) together with interest (if any) accrued to such date. In order to exercise the option provided for under this Condition 8(f), the Covered Bondholder must, not less than 15 nor more than 30 days before the relevant Optional Redemption Date (Put), deposit with the Paying Agent a duly completed Put Option Notice in the form obtainable from the Paying Agent. The Paying Agent with which a Put Option Notice is so deposited shall deliver a duly completed Put Option Receipt to the depositing Covered Bondholder. Once deposited in accordance with this Condition 8(f), no duly completed Put Option Notice, may be withdrawn; *provided, however, that* if, prior to the relevant Optional Redemption Date (Put), any Covered Bonds become immediately due and payable or, upon due presentation of any such Covered Bonds on the relevant Optional Redemption Date (Put), payment of the redemption monies is improperly withheld or refused, the relevant Paying Agent shall mail notification thereof to the Covered Bondholder at such address as may have been given by such Covered Bondholder in the relevant Put Option Notice and shall hold such Covered Bond against surrender of the relevant Put Option Receipt. For so long as any outstanding Covered Bonds are held by a Paying Agent in accordance with this Condition 8(f), the Covered Bondholder and not such Paying Agent shall be deemed to be the holder of such Covered Bonds for all purposes.

(g) *No other redemption:* The Issuer shall not be entitled to redeem the Covered Bonds otherwise than as provided in Conditions 8(a) (*Scheduled redemption*) to (f) (*Redemption at the option of Covered Bondholders*) **Error! Reference source not found.**.

(h) *Early redemption of Zero Coupon Covered Bonds:* Unless otherwise specified in the relevant Final Terms, the Redemption Amount payable on redemption of a Zero Coupon Covered Bonds at any time before the Maturity Date shall be an amount equal to the sum of:

(i) the Reference Price; and

(ii) the product of the Accrual Yield (compounded annually) being applied to the Reference Price from (and including) the Issue Date to (but excluding) the date fixed for redemption or (as the case may be) the date upon which the Covered Bonds become due and payable.

Where such calculation is to be made for a period which is not a whole number of years, the calculation in respect of the period of less than a full year shall be made on the basis of such Day Count Fraction as may be specified in the Final Terms for the purposes of this Condition 8(h) or, if none is so specified, a Day Count Fraction of 30E/360.

(i) *Redemption by instalments*: If the Covered Bonds are specified in the relevant Final Terms as being amortising and redeemable in instalments they will be redeemed in such number of instalments, in such amounts (**Instalment Amounts**) and on such dates as may be specified in

or determined in accordance with the relevant Final Terms and upon each partial redemption as provided by this Condition 8(i), the outstanding principal amount of each such Covered Bonds shall be reduced by the relevant Instalment Amount for all purposes.

(j) *Purchase:* The Issuer or any of its Subsidiaries (other than the Covered Bond Guarantor) may at any time purchase Covered Bonds in the open market or otherwise and at any price. The Covered Bond Guarantor shall not purchase any Covered Bonds at any time.

(k) *Legislative Exchange*: Following the coming into force in Italy, at any time after the Issue Date, of (i) any legislation similar to the OBG Regulation in force in any other European Union country or (ii) any rules, regulations or guidelines published by any governmental authority that provides for bonds issued by Italian issuers to qualify for the same benefits available to covered bonds issued under covered bond legislation in force in any other European Union country, the Issuer may, at its option and without the consent of the Representative of the Covered Bondholders, exchange all (but not some only) of the Covered Bonds of all Series or Tranche then outstanding (the **Existing Covered Bonds**) for new Covered Bonds which qualify as covered bonds under such new legislation, rules, regulations or guidelines (the **New Covered Bonds**) on the same economic terms and conditions as the Existing Covered Bonds (the **Legislative Exchange**) if not more than 60 nor less than 30 days' notice to the Covered Bondholders (in accordance with Condition 18 (*Notices*)) and the Representative of the Covered Bondholders is given and provided that:

(i) on the date on which such notice expires the Issuer delivers to the Representative of the Covered Bondholders a certificate signed by two authorised signatories of each of the Issuer and the Covered Bond Guarantor confirming that, in the case of the Issuer, no Issuer Event of Default and, in the case of the Covered Bond Guarantor, no Covered Bond Guarantor Event of Default, has occurred which is continuing;

(ii) the New Covered Bonds will be assigned the same ratings as are then applicable to the Existing Covered Bonds; and

(iii) if the Existing Covered Bonds are listed, quoted and/or traded on or by a competent and/or relevant listing authority, stock exchange and/or quotation system on or before the date on which such notice expires, the Issuer delivers to the Representative of the Covered Bondholders a certificate signed by two authorised signatories of the Issuer confirming that all applicable rules of such competent and/or relevant listing authority, stock exchange and/or quotation system have been or will be complied with.

The Existing Covered Bonds will be cancelled concurrently with the issue of the New Covered Bonds and with effect on and from the date of issue thereof all references herein to Covered Bonds shall be deemed to be references to the New Covered Bonds.

(l) *Redemption due to illegality*: The Covered Bonds of all Series or Tranche may be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice to the Representative of the Covered Bondholders and the Paying Agent and, in accordance with Condition 18 (*Notices*), all Covered Bondholders (which notice shall be irrevocable), if the Issuer satisfies the Representative of the Covered Bondholders immediately before the giving of such notice that it has, or will, before the next CB Payment Date of any Covered Bond of any Series or Tranche, become unlawful for the Issuer to make any payments under the Covered Bonds as a result of any change in, or amendment to, the applicable laws or regulations or any change in the application or official interpretation of such laws or regulations, which change or amendment has become or will become effective before the next such CB Payment Date.

Covered Bonds redeemed pursuant to this Condition 8(l) will be redeemed at their Early Redemption Amount together (if appropriate) with interest accrued to (but excluding) the date of redemption.

9 Payments

(a) *Payments through clearing systems*: Payment of interest and repayment of principal in respect of the Covered Bonds will be credited, in accordance with the instructions of Monte Titoli, by the Paying Agent on behalf of the Issuer or the Covered Bond Guarantor (as the case may be) to the accounts of those banks and authorised brokers whose accounts with Monte Titoli are credited with those Covered Bonds and thereafter credited by such banks and authorised brokers from such aforementioned accounts to the accounts of the beneficial owners of those Covered Bonds or through the Relevant Clearing Systems to the accounts with the Relevant Clearing Systems of the beneficial owners of those Covered Bonds, in accordance with the rules and procedures of Monte Titoli and of the Relevant Clearing Systems, as the case may be.

(b) *Payments subject to fiscal laws:* payments will be subject in all cases, but without prejudice to the provisions of Condition 10 (*Taxation*), to (i) any fiscal or other laws and regulation applicable thereto in any jurisdiction, and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the **Code**) or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, official interpretations thereof, or law implementing an intergovernmental approach thereto. No commissions or expenses shall be charged to Covered Bondholders in respect of such payments.

(c) *Payments on business days:* If the due date for payment of any amount in respect of any Covered Bond is not a Business Day in the Place of Payment, the Covered Bondholder shall not be entitled to payment in such place of the amount due until the next succeeding Business Day in such place and shall not be entitled to any further interest or other payment in respect of any such delay.

10 Taxation

(a) *Gross up by Issuer*: All payments of principal and interest in respect of the Covered Bonds by or on behalf of the Issuer shall be made free and clear of, and without withholding or deduction for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of the Republic of Italy or any political subdivision therein or any authority therein or thereof having power to tax, unless the withholding or deduction of such taxes, duties, assessments, or governmental charges is required by law. In that event, the Issuer shall pay such additional amounts as will result in receipt by the Covered Bondholders after such withholding or deduction of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable in respect of any Covered Bond:

(i) in respect to any payment or deduction of any interest or principal on account of *imposta sostitutiva* (at the then applicable rate of tax) pursuant to Decree 239 with respect to any Covered Bonds or, for the avoidance of doubt, Decree 461 or any related implementing regulations, and in all circumstances in which the procedures set forth in Decree 239 in order to benefit from a tax exemption have not been met or complied with except where such procedures have not been met or complied with due to the actions or omissions of the Issuer or its agents; or

(ii) with respect to any Covered Bond presented for payments:

(a) in the Republic of Italy; or

(b) by or on behalf of a holder who is liable for such taxes or duties in respect of such Covered Bond by reason of his having some connection with the Republic of Italy other than the mere holding of such Covered Bond; or

(c) by or on behalf of a holder who is entitled to avoid such withholding or deduction in respect of such Covered Bond by making, or procuring, a

declaration of non-residence or other similar claim for exemption but has failed to do so; or

(d) more than 30 days after the Maturity Date except to the extent that the relevant holder would have been entitled to an additional amount on presenting such Covered Bond for payment on such thirtieth day assuming that day to have been a Business Day; or

(e) in the event of payment to a non-Italian resident legal entity or a non-Italian resident individual, to the extent that interest or other amounts is paid to a non-Italian resident legal entity or a non-Italian resident individual which is resident in a country which does not allow for a satisfactory exchange of information with the Republic of Italy; or

(f) in respect of any Covered Bond where such withholding or deduction is required pursuant to Decree 600; or

(g) in respect of Covered Bonds classified as atypical securities where such withholding or deduction is required under Decree 512.

(b) *Taxing jurisdiction:* If the Issuer becomes subject at any time to any taxing jurisdiction other than the Republic of Italy, references in these Conditions to the Republic of Italy shall be construed as references to the Republic of Italy and/or such other jurisdiction. The Issuer will have no obligation to pay additional amounts in respect of the Covered Bonds for any amounts required to be withheld or deducted pursuant to an agreement described in Section 1471(b) of the Code or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, or official interpretations thereof or any law implementing an intergovernmental approach thereto.

(c) *No Gross-up by the Guarantor*: If withholding of, or deduction of any present or future taxes, duties, assessments or charges of whatever nature is imposed by or on behalf of Italy, any authority therein or thereof having power to tax, the Covered Bond Guarantor will make the required withholding or deduction of such taxes, duties, assessments or charges for the account of the Covered Bondholders, as the case may be, and shall not be obliged to pay any additional amounts to the Covered Bondholders.

11 Article 74 Event and Events of Default

(a) *Article 74 Event*: If a resolution pursuant to Article 74 of the Banking Law is issued in respect of the Issuer (an **Article 74 Event**), the Representative of the Covered Bondholders will serve a notice (the **Article 74 Notice to Pay**) on the Issuer and the Covered Bond Guarantor that an Article 74 Event has occurred.

(b) *Effect of an Article 74 Notice to Pay*: Upon service of an Article 74 Notice to Pay upon the Covered Bond Guarantor:

(i) *Temporary Acceleration against the Issuer*: each Series or Tranche of Covered Bonds will accelerate against the Issuer and the Covered Bonds will rank *pari passu* amongst themselves against the Issuer, provided that: (a) such Article 74 Events shall not trigger an acceleration against the Covered Bond Guarantor, and (b) in accordance with Article 4, Paragraph 4, of the MEF Decree, the Covered Bond Guarantor shall be responsible for the payments of the amounts due and payable under the Covered Bonds during the Suspension Period;

(ii) *Delegation:* the Covered Bond Guarantor (directly or through the Representative of the Covered Bondholders) shall exercise, on an exclusive basis, the rights of the Covered Bondholders *vis-à-vis* the Issuer in accordance with the provisions of the Covered Bond Guarantee in the context of which the Covered Bondholders irrevocably delegate – also in the interest and for the benefit of the Covered Bond Guarantor – to the Covered Bond Guarantor the exclusive right to proceed against the

Issuer to enforce the performance of any of the payment obligations of the Issuer under the Covered Bonds including any rights of enforcing any acceleration of payment provisions provided under these Conditions or under the applicable legislation. For this purpose, upon request of the Covered Bond Guarantor, the Representative of the Covered Bondholders on behalf of the Covered Bondholders shall provide the Covered Bond Guarantor with any powers of attorney and/or mandates as the latter may deem necessary or expedient for taking all necessary steps to ensure the timely and correct performance of the Covered Bond Guarantor's mandate.

In accordance with the Covered Bond Guarantee, the Representative of the Covered Bondholders on behalf of the Covered Bondholders has confirmed such delegation and waived any rights of the Covered Bondholders to revoke such delegation and take any such individual action against the Issuer;

(iii) *Payments by the Covered Bond Guarantor*: the Covered Bond Guarantor will pay any amounts due under the Covered Bonds on the Due for Payment Date in accordance with (i)(b) above and subject in any case to the provisions of the Conditions; and

(iv) *Mandatory Tests*: the Mandatory Tests shall continue to be applied.

Upon the termination of the Suspension Period, the Article 74 Notice to Pay shall be withdrawn and the Issuer will be responsible for meeting the payment obligations under the Covered Bonds (and for the avoidance of doubt, the Covered Bonds then outstanding will no longer be deemed to have been accelerated against the Issuer) in accordance with the relevant Priority of Payments.

(c) *Issuer Events of Default*: If any of the following events (each, an **Issuer Event of Default**) occurs and is continuing:

(i) *Non-payment*: default is made by the Issuer for a period of 7 days or more in the payment of any principal or redemption amount, or for a period of 14 days or more in the payment of any interest on the Covered Bonds of any Series or Tranche when due, unless an Article 74 Event has occurred and the relevant suspension period is continuing; or

(ii) *Breach of other obligations*: the Issuer is in breach of material obligations under or in respect of the Covered Bonds (of any Series or Tranche outstanding) or any of the Transaction Documents to which it is a party (other than any obligation for the payment of principal or interest on the Covered Bonds and/or any obligation to ensure compliance of the Portfolio with the Tests)) and such failure remains unremedied for 30 days after the Representative of the Covered Bondholders has given written notice thereof to the Issuer, certifying that such failure is, in its opinion, materially prejudicial to the interests of the relevant Covered Bondholders and specifying whether or not such failure is capable of remedy; or

(iii) *Cross-default*: any of the events described in paragraphs (i) and (ii) above occurs in respect of any other Series or Tranche of Covered Bonds; or

(iv) *Insolvency*: an Insolvency Event occurs in respect of the Issuer; or

(v) *Cessation of business*: the Issuer ceases to carry on its primary business; or

(vi) *Breach of Mandatory Test*: breach of any of the Mandatory Tests which is not remedied by the Calculation Date immediately following the notification of such breach.

If an Issuer Event of Default occurs, the Representative of the Covered Bondholders will serve a notice (the **Notice to Pay**) on the Issuer and the Covered Bond Guarantor specifying that an Issuer Event of Default has occurred. Upon service of such Notice to Pay:

(a) *No further Series or Tranche of Covered Bonds*: the Issuer may not issue any further Series or Tranches of Covered Bonds;

(b) *Acceleration against the Issuer*: each Series or Tranche of Covered Bonds will accelerate against the Issuer and the Covered Bonds will rank *pari passu* amongst themselves against the Issuer, provided that (i) such events shall not trigger an acceleration against the Covered Bond Guarantor, and (ii) in accordance with Article 4, Paragraph 3, of the MEF Decree and pursuant to the relevant provisions of the Transaction Documents, the Covered Bond Guarantor shall be solely responsible for the exercise of the rights of the Covered Bondholders vis-à-vis the Issuer and any Excess Proceeds will be part of the Available Funds;

(c) *Delegation:* the Covered Bond Guarantor (directly or through the Representative of the Covered Bondholders) shall exercise, on an exclusive basis, the rights of the Covered Bondholders *vis-à-vis* the Issuer in accordance with the provisions of the Covered Bond Guarantee, in the context of which the Covered Bondholders irrevocably delegate – also in the interest and for the benefit of the Covered Bond Guarantor – to the Covered Bond Guarantor the exclusive right to proceed against the Issuer to enforce the performance of any of the payment obligations of the Issuer under the Covered Bonds including any rights of enforcing any acceleration of payment provisions provided under these Conditions or under the applicable legislation. For this purpose, upon request of the Covered Bond Guarantor, the Representative of the Covered Bondholders on behalf of the Covered Bondholders shall provide the Covered Bond Guarantor with any powers of attorney and/or mandates as the latter may deem necessary or expedient for taking all necessary steps to ensure the timely and correct performance of its mandate.

In accordance with the Covered Bond Guarantee, the Representative of the Covered Bondholders on behalf of the Covered Bondholders has confirmed such delegation and waived any rights of the Covered Bondholders to revoke such delegation and take any such individual action against the Issuer;

(d) *Payments by the Covered Bond Guarantor*: the Covered Bond Guarantor will pay any amounts due under the Covered Bonds on the Due for Payment Date in accordance with (b)(ii) above and subject in any case to the provisions of the Conditions;

(e) *Disposal of Assets*: the Servicer, or any other third party appointed by the Representative of the Covered Bondholders, in the name and on behalf of the Covered Bond Guarantor, shall sell the Eligible Assets and Integration Assets (other than cash deposits) included in the Portfolio in accordance with the provisions of the Portfolio Administration Agreement;

(f) *Amortisation Test*: the Amortisation Test shall be applied.

(d) *Covered Bond Guarantor Events of Default*: Following an Issuer Event of Default, if any of the following events (each, a **Covered Bond Guarantor Event of Default**) occurs and is continuing:

(i) *Non-payment*: non-payment by the Covered Bond Guarantor of principal and/or interest in respect of the relevant Series or Tranche of Covered Bonds in accordance with the Covered Bond Guarantee, subject to a 7 day cure period in respect of principal or redemption amounts and a 14 day cure period in respect of interest amounts or non-setting aside for payment of costs or amounts due to any Hedging Counterparties;

(ii) *Breach of Amortisation Test*: the Amortisation Test is breached;

(iii) *Breach of other obligations*: breach by the Covered Bond Guarantor of any material obligation under the Transaction Document to which the Covered Bond Guarantor is a party (other than a payment obligation referred in (i) above), which is not remedied

within 30 days after the Representative of the Covered Bondholders has given written notice of such breach to the Covered Bond Guarantor;

(iv) *Insolvency*: an Insolvency Event occurs in respect of the Covered Bond Guarantor;

(v) *Invalidity of the Covered Bond Guarantee*: the Covered Bond Guarantee is not in full force and effect or it is claimed by the Covered Bond Guarantor not to be in full force and effect,

then the Representative of the Covered Bondholders shall serve a Covered Bond Guarantor Acceleration Notice on the Covered Bond Guarantor.

(e) *Effect of a Covered Bond Guarantor Acceleration Notice:* From and including the date on which the Representative of the Covered Bondholders delivers a Covered Bond Guarantor Acceleration Notice upon the Covered Bond Guarantor:

(i) *Acceleration of Covered Bonds*: each Series or Tranche of Covered Bonds will accelerate against the Covered Bond Guarantor, becoming immediately due and payable, and the Covered Bonds will rank *pari passu* amongst themselves;

(ii) *Disposal of assets*: the Representative of the Covered Bondholders shall, in the name and on behalf of the Covered Bond Guarantor, direct the Servicer, or any other third party appointed by the Representative of the Covered Bondholders, to sell all assets included in the Portfolio in accordance with the provisions of the Portfolio Administration Agreement; and

(iii) *Enforcement*: the Representative of the Covered Bondholders may, at its discretion and without further notice, take such steps and/or institute such proceedings against the Issuer or the Covered Bond Guarantor (as the case may be) as it may think fit, but it shall not be bound to take any such proceedings or steps unless requested or authorised by an Extraordinary Resolution of the Covered Bondholders.

(f) *Determinations, etc*: All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of this Condition 11 by the Representative of the Covered Bondholders shall (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Covered Bond Guarantor and all Covered Bondholders and (in absence of wilful default (*dolo*) or gross negligence (*colpa grave*) of the Representative of the Covered Bondholders) no liability to the Covered Bondholders, the Issuer or the Covered Bond Guarantor shall attach to the Representative of the Covered Bondholders in connection with the exercise or non-exercise by it of its powers, duties and discretions hereunder and under the Transaction Documents.

12 Prescription

Claims for payment under the Covered Bonds shall become void unless made within ten years (in respect of principal) or five years (in respect of interest) from the due date thereof.

13 Representative of the Covered Bondholders

(a) *Organisation of the Covered Bondholders*: The Organisation of the Covered Bondholders shall be established upon, and by virtue of, the issuance of the Covered Bonds and shall remain in force and in effect until repayment in full or cancellation of all Series or Tranche of Covered Bonds. Pursuant to the Rules of the Organisation of the Covered Bondholders, for as long as the Covered Bonds are outstanding, there shall at all times be a Representative of the Covered Bondholders. The appointment of the Representative of the Covered Bondholders as legal representative of the Organisation of the Covered Bondholders is made by the Covered Bondholders subject to and in accordance with the Rules of the Organisation of the Covered Bondholders.

(b) *Initial appointment*: Under the Dealer Agreement, each of the Dealers has appointed the Representative of the Covered Bondholders to perform the activities described in the Dealer Agreement, in these Conditions (including the Rules of the Organisation of Covered

Bondholders), in the Intercreditor Agreement and in the other Transaction Documents, and the Representative of the Covered Bondholders has accepted such appointment for the period commencing on the First Issue Date and ending (subject to early termination of its appointment) on the date on which all of the Covered Bonds have been cancelled or redeemed in accordance with these Conditions.

(c) *Acknowledgment by Covered Bondholders*: Each Covered Bondholder, by reason of holding a Covered Bond:

(i) recognises the Representative of the Covered Bondholders as its representative and (to the fullest extent permitted by law) agrees to be bound by any agreement entered into from time to time by the Representative of the Covered Bondholders in such capacity as if such Covered Bondholder were a signatory thereto; and

(ii) acknowledges and accepts that the Relevant Dealer(s) shall not be liable, without prejudice for the provisions set forth under Article 1229 of the Italian Civil Code, in respect of any loss, liability, claim, expenses or damage suffered or incurred by any of the Covered Bondholders as a result of the performance by the Representative of the Covered Bondholders of its duties or the exercise of any of its rights under the Transaction Documents.

14 Agents

In acting under the Cash Management and Agency Agreement and in connection with the Covered Bonds, the Paying Agent acts solely as agent of the Issuer and, following the service of a Notice to Pay or a Covered Bond Guarantor Acceleration Notice, as agent of the Covered Bond Guarantor and do not assume in the framework of the Programme any obligations towards or relationship of agency or trust for or with any of the Covered Bondholders.

The Paying Agent and its initial Specified Office are set out in these Conditions. Any additional Paying Agent and its Specified Office (if any) are specified in the relevant Final Terms. The Issuer, and (where applicable) the Covered Bond Guarantor, reserves the right at any time to vary or terminate the appointment of the Paying Agent and to appoint an additional or successor paying agent; *provided, however, that:*

(a) the Issuer, and (where applicable) the Covered Bond Guarantor, shall at all times maintain a paying agent; and

(b) if and for so long as the Covered Bonds are admitted to listing and/or trading by any competent authority, stock exchange and/or listing system which requires the appointment of a Paying Agent in any particular place, the Issuer, and (where applicable) the Covered Bond Guarantor, shall maintain a Paying Agent having its Specified Office in the place required by such competent authority, stock exchange and/or listing system.

Notice of any change in any of the Paying Agent or in its Specified Offices shall promptly be given to the Covered Bondholders.

15 Further Issues

The Issuer may from time to time, without the consent of the Covered Bondholders, create and issue further Covered Bonds having the same terms and conditions as the Covered Bonds in all respects (or in all respects except for the first payment of interest) so as to form a single series with the Covered Bonds.

16 Substitution of the Issuer

The Representative of the Covered Bondholders may (and in the case of an Approved Reorganisation shall) agree with the Issuer (or any previous substitute) and the Covered Bond Guarantor at any time without the consent of the Covered Bondholders:

(a) to the substitution in place of Intesa Sanpaolo (or of any previous substitute) as principal debtor under the Covered Bonds by any bank being a Subsidiary of Intesa Sanpaolo (the

Substitute Obligor) by way of an obligation transfer agreement without recourse to the Issuer (*accollo liberatorio*); or

(b) to an Approved Reorganisation; or

(c) that Intesa Sanpaolo (or any previous substitute) may, other than by means of an Approved Reorganisation, consolidate with, merge into or amalgamate with any successor company,

provided that:

(i) the obligations of the Substitute Obligor or the Resulting Entity under the Covered Bonds shall be irrevocably and unconditionally guaranteed by Intesa Sanpaolo (on like terms as to subordination, if applicable, to those of the Covered Bond Guarantee); and

(ii) (other than in the case of an Approved Reorganisation) the Representative of the Covered Bondholders has confirmed in writing that it is satisfied that the interests of the Covered Bondholders will not be materially prejudiced thereby; and

(iii) the Substitute Obligor or the Resulting Entity agrees, in form and manner satisfactory to the Representative of the Covered Bondholders, to be bound by the terms and conditions of the Covered Bonds and all the Transaction Documents in respect to any Series or Tranche of Covered Bonds still outstanding, by means of executing agreements and documents substantially in the same form and substance of the Transaction Documents;

(iv) the Representative of the Covered Bondholders has confirmed in writing that it is satisfied that (a) the Resulting Entity or Substituted Obligor has obtained all governmental and regulatory approvals and consents necessary for its assumption of liability as principal debtor in respect of the Covered Bonds in place of the Issuer (or such previous substitute as aforesaid), and (b) such approvals and consents are, at the time of substitution, Approved Reorganisation or consolidation, merger, amalgamation other than by means of an Approved Reorganisation, as the case may be, in full force and effect.

Upon the assumption of the obligations of the Issuer by a Substitute Obligor or a Resulting Entity or a successor company, Intesa Sanpaolo shall have no further liabilities under or in respect of the Covered Bonds.

Any such substitution, Approved Reorganisation or consolidation, merger or amalgamation shall be notified to the Covered Bondholders in accordance with Condition 18 (*Notices*) and to the Rating Agency. In the case of a substitution, the relevant Issuer shall notify the Luxembourg Stock Exchange thereof and prepare, or procure the preparation of, a supplement to the Base Prospectus in respect of the Programme.

In connection with the exercise of its powers, authorities or discretions above mentioned: (a) the Representative of the Covered Bondholders shall have regard to the interests of the Covered Bondholders as a class and in particular, but without prejudice to the generality of the foregoing, shall not have regard to the consequences of such exercise for individual Covered Bondholders resulting from them being for any purpose domiciled or resident in, or otherwise connected with, or subject to the jurisdiction of, any particular territory; and (b) the Representative of the Covered Bondholders shall not be entitled to claim from the Issuer any indemnification or payment in respect of any tax consequence of any such exercise upon individual Covered Bondholders except to the extent already provided for by Condition 10 (*Taxation*).

In these Conditions, **Approved Reorganisation** means a solvent and voluntary reorganisation involving, alone or with others, the Issuer, and whether by way of consolidation, amalgamation, merger, transfer of all or substantially all of its business or assets, or otherwise provided that the principal resulting, surviving or transferee entity (a **Resulting Entity**) is a banking company and effectively assumes all the obligations of the Issuer under, or in respect of, the Covered Bonds.

17 Limited Recourse and Non Petition

(a) *Limited Recourse*: Each of the Covered Bondholders:

(i) acknowledges and agrees that, without prejudice to those Transaction Documents which contemplate payments to be made to the Secured Creditors by way of set-off, if any, all obligations of the Covered Bond Guarantor to each Covered Bondholders and each Other Secured Creditor, including, without limitation, under the Covered Bonds or any Transaction Document to which it is a party (including any obligation for the payment of damages or penalties, but excluding the obligation to pay the Purchase Price in respect of the Portfolio under the Master Transfer Agreement), are limited in recourse and shall arise and become due and payable as at the relevant date in an amount equal to the lesser of: (a) the aggregate nominal amount of such payment which, but for the operation of this Condition 17 and the applicable Priority of Payments, would be due and payable at such time to the relevant Secured Creditor; and (ii) the then Available Funds, net of any sums which are payable by the Covered Bond Guarantor in accordance with the applicable Priority of Payments in priority to, or *pari passu* with, sums payable to such Secured Creditor. For the avoidance of doubt, it is understood that if the Available Funds are insufficient to pay any amount due and payable on any Guarantor Payment Date in accordance with the relevant Priority of Payments, the shortfall then occurring will not be payable on that date but will become payable on the subsequent Guarantor Payment Dates if and to the extent that the Available Funds may be used for this purpose in accordance with the Priorities of Payments. Such shortfall will not cause the accrual of default interest unless otherwise provided in the relevant Transaction Document. If there are not Available Funds for payment to the Secured Creditors at the date the Covered Bonds are cancelled in accordance with the Conditions, the Secured Creditors shall have no further claim against the Covered Bond Guarantor in respect of any unpaid amount;

(ii) acknowledges and agrees that the limited recourse nature of the obligations of the Covered Bond Guarantor under the Covered Bonds or any Transaction Documents produces the effect of a *contratto aleatorio* and accepts the consequences thereof, including but not limited to the provision of Article 1469 of the Italian Civil Code and will have an existing claim against the Covered Bond Guarantor only in respect of the Available Funds which may be applied for the relevant purpose as at the relevant date and will not have any claim, by operation of law or otherwise, against, or recourse to, the Covered Bond Guarantor's assets (other than the Portfolio and the Available Funds) or its contributed equity capital or any other assets of the Covered Bond Guarantor whatsoever;

(iii) acknowledges and agrees that all payments to be made by the Covered Bond Guarantor to it, whether under any Transaction Document or otherwise, will be made by the Covered Bond Guarantor solely from the Available Funds, except as permitted in the Transaction Documents;

(iv) acknowledges that it will not have any claim, by operation of law or otherwise, against, or recourse to, any assets of the Covered Bond Guarantor other than the Portfolio and the Available Funds;

(v) undertakes not to enforce any covenants, agreements, representations or warranties of the Covered Bond Guarantor contained in any of the Transaction Documents or any other document related thereto against the Covered Bond Guarantor's assets (other than the Portfolio and the Available Funds) or its contributed equity capital or against any quotaholder, director, auditor or agent of the Covered Bond Guarantor, but to enforce such covenants, agreements, representations and warranties only against the Portfolio and the Available Funds and within the limits set forth in this Condition and in the Intercreditor Agreement;

(vi) undertakes to enforce any judgment obtained by it in any action brought under any of the Transaction Documents or any other document relating thereto only against the Portfolio and the Available Funds and not against any other assets or property or the

contributed equity capital of the Covered Bond Guarantor or of any quotaholder, director, employee, officer, auditor or agent of the Covered Bond Guarantor;

(vii) undertakes not to make any claim or bring any action in contravention of the provisions of this Condition 17; and

(viii) undertakes not to permit the Covered Bond Guarantor to pay, prepay or discharge any amount to it other than in accordance with this Condition 17.

(b) *Non Petition*: In consideration of the limited recourse nature of the obligations of the Covered Bond Guarantor and the other provisions set out in these Conditions and the Intercreditor Agreement, each of the Covered Bondholders undertakes and agrees that, until two years and one day have elapsed since the full repayment or cancellation of all the Covered Bonds, it will not institute against, or join any other person in instituting against, the Covered Bond Guarantor any Insolvency Proceedings or reorganisation or winding up proceedings.

18 Notices

(a) *Notices given through Monte Titoli*: Any notice regarding the Covered Bonds, as long as the Covered Bonds are held through Monte Titoli, shall be deemed to have been duly given if given through the systems of Monte Titoli.

(b) *Notices through Luxembourg Stock Exchange*. Any notice regarding the Covered Bonds, as long as the Covered Bonds are admitted to trading on the Regulated Market of the Luxembourg Stock Exchange, shall be deemed to have been duly given if published on the website of the Luxembourg Stock Exchange (www.bourse.lu) and, in any event, if published in accordance with the rules and regulation of the Luxembourg Stock Exchange.

(c) *Other publication*: The Representative of the Covered Bondholders shall be at liberty to sanction any other method of giving notice to Covered Bondholders if, in its opinion, such other method is reasonable having regard to market practice then prevailing and to the rules of the competent authority, stock exchange and/or listing system by which the Covered Bonds are then admitted to trading (including any means provided for under Article 16 of Luxembourg law implementing the Prospectus Directive, dated 19 July 2005) and provided that notice of such other method is given to the holders of the Covered Bonds in such manner as the Representative of the Covered Bondholders shall require.

19 Rounding

For the purposes of any calculations referred to in these Conditions (unless otherwise specified in these Conditions or the relevant Final Terms), (a) all percentages resulting from such calculations will be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with 0.000005 per cent. being rounded up to 0.00001 per cent.), (b) all United States dollar amounts used in or resulting from such calculations will be rounded to the nearest cent (with one half cent being rounded up), (c) all Japanese Yen amounts used in or resulting from such calculations will be rounded downwards to the next lower whole Japanese Yen amount, and (d) all amounts denominated in any other currency used in or resulting from such calculations will be rounded to the nearest two decimal places in such currency, with 0.005 being rounded upwards.

20 Governing Law and Jurisdiction

(a) *Governing law*: These Covered Bonds, and any non-contractual obligations arising out of or in connection with the Covered Bonds, are governed by Italian law. All Italian Law Transaction Documents, and any non-contractual obligations arising out of or in connection with the Italian Law Transaction Documents, are governed by Italian law and all English Law Transaction Documents, and any non-contractual obligations arising out of or in connection with the English Law Transaction Documents, are governed by English law.

(b) *Jurisdiction*: The courts of Milan have exclusive competence for the resolution of any dispute that may arise in relation to the Covered Bonds and all Italian Law Transaction Documents, or their validity, interpretation or performance. The courts of England and Wales have

exclusive competence for the resolution of any dispute that may arise in relation to the English Law Transaction Documents or their validity, interpretation or performance.

(c) *Relevant legislation*: Anything not expressly provided for in these Conditions will be governed by the provisions of Law 130, the BoI OBG Regulations and the MEF Decree.

RULES OF THE ORGANISATION OF THE COVERED BONDHOLDERS

TITLE I

GENERAL PROVISIONS

1. GENERAL

1.1 The organisation of the Covered Bondholders in respect of each Series or Tranche of Covered Bonds issued under the Programme by the Issuer is created concurrently with the issue and subscription of the Covered Bonds of each such Series or Tranche and is governed by these Rules of the Organisation of the Covered Bondholders (the Rules).

1.2 These Rules shall remain in force and effect until full repayment or cancellation of all the Covered Bonds.

1.3 The contents of these Rules are deemed to be an integral part of the Terms and Conditions of the Covered Bonds of each Series or Tranche issued by the Issuer.

2. DEFINITIONS AND INTERPRETATION

2.1 Definitions

In these Rules, the terms below shall have the following meanings:

Block Voting Instruction means, in relation to a Meeting, a document issued by the Paying Agent:

(a) in case of Covered Bond issued in a dematerialised form, certifying that specified Covered Bonds are held to the order of the Paying Agent or under its control and have been blocked in an account with a clearing system and will not be released until a the earlier of:

(i) a specified date which falls after the conclusion of the Meeting; and

(ii) the surrender to the Paying Agent not less than 48 hours before the time fixed for the Meeting (or, if the Meeting has been adjourned, the time fixed for its resumption) of confirmation that the Covered Bonds are Blocked Covered Bonds and notification of the release thereof by the Paying Agent to the Issuer and Representative of the Covered Bondholders;

(b) certifying that the Holder of the relevant Blocked Covered Bonds or a duly authorised person on its behalf has notified the Paying Agent that the votes attributable to such Covered Bonds are to be cast in a particular way on each resolution to be put to the Meeting and that during the period of 48 hours before the time fixed for the Meeting such instructions may not be amended or revoked;

(c) listing the total number of such specified Blocked Covered Bonds, distinguishing between those in respect of which instructions have been given to vote for, and against, each resolution; and

(d) authorising a named individual to vote in accordance with such instructions;

Blocked Covered Bonds means Covered Bonds which have been blocked in an account with a clearing system or otherwise are held to the order of or under the control of the Paying Agent for the purpose of obtaining from the Principal Paying Agent a Block Voting Instruction or a Voting Certificate on terms that they will not be released until after the conclusion of the Meeting in respect of which the Block Voting Instruction or Voting Certificate is required;

Chairman means, in relation to any Meeting, the person who takes the chair in accordance with Article 6 (*Chairman of the Meeting*).

Currency Swap Rate means, in relation to a Covered Bond or Series or Tranche of Covered Bonds, the exchange rate specified in the respective currency hedging agreement relating to such Covered Bond or Series or Tranche of Covered Bonds or, if the respective currency hedging agreement has terminated or is not in place, the applicable exchange rate provided by the Servicer;

Event of Default means an Issuer Event of Default or a Covered Bond Guarantor Event of Default;

Extraordinary Resolution means a resolution passed at a Meeting, duly convened and held in accordance with the provisions contained in these Rules by a majority of not less than three quarters of the votes cast;

Holder means in respect of Covered Bonds, the ultimate owner of such Covered Bonds;

Liabilities means losses, liabilities, inconvenience, costs, expenses, damages, claims, actions or demands;

Meeting means a meeting of Covered Bondholders (whether originally convened or resumed following an adjournment);

Monte Titoli Account Holder means any authorised financial intermediary institution entitled to hold accounts on behalf of its customers with Monte Titoli (as *intermediari aderenti*) in accordance with Article 83-quater of the Financial Law and includes any depository banks appointed by the Relevant Cleaning System;

Ordinary Resolution means any resolution passed at a Meeting, duly convened and held in accordance with the provisions contained in these Rules by a majority of more than 50% of the votes cast;

Programme Resolution means an Extraordinary Resolution passed at a single meeting of the Covered Bondholders of all Series or Tranche, duly convened and held in accordance with the provisions contained in these Rules to direct the Representative of the Covered Bondholders to take steps and/or institute proceedings against the Issuer or the Covered Bond Guarantor pursuant to Condition 11(e)(iii) (*Effect of a Covered Bond Guarantor Acceleration Notice – Enforcement*);

Proxy means a person appointed to vote under a Voting Certificate as a proxy or a person appointed to vote under a Block Voting Instruction, in each case other than:

(a) any person whose appointment has been revoked and in relation to whom the Paying Agent has been notified in writing of such revocation by the time which is 48 hours before the time fixed for the relevant Meeting; and

(b) any person appointed to vote at a Meeting which has been adjourned for want of a quorum and who has not been reappointed to vote at the Meeting when it is resumed;

Resolutions means the Ordinary Resolutions and the Extraordinary Resolutions, collectively;

Transaction Party means any person who is a party to a Transaction Document;

Voter means, in relation to a Meeting, the Holder or a Proxy named in a Voting Certificate, the bearer of a Voting Certificate issued by the Paying Agent or a Proxy named in a Block Voting Instruction;

Voting Certificate means, in relation to any Meeting:

(a) a certificate issued by a Monte Titoli Account Holder in accordance with Regulation 13 August 2018; or

(b) a certificate issued by the Paying Agent stating:

(i) that Blocked Covered Bonds will not be released until the earlier of:

(A) a specified date which falls after the conclusion of the Meeting; and

(B) the surrender of such certificate to the Paying Agent; and

(ii) the bearer of the certificate is entitled to attend and vote at such Meeting in respect of such Blocked Covered Bonds.

Written Resolution means a resolution in writing signed by or on behalf of one or more persons holding or representing at least 75 per cent of the Outstanding Principal Balance of the Covered Bonds, whether contained in one document or several documents in the same form, each signed by or on behalf of one or more of such Covered Bondholders;

24 hours means a period of 24 hours including all or part of a day on which banks are open for business both in the place where any relevant Meeting is to be held and in the place where the Paying Agent has its specified office; and

48 hours means two consecutive periods of 24 hours.

Unless otherwise provided in these Rules, or unless the context requires otherwise, words and expressions used in these Rules shall have the meanings and the construction ascribed to them in the relevant Conditions.

2.2 Interpretation

In these Rules:

2.2.1 any reference herein to an Article shall, except where expressly provided to the contrary, be a reference to an article of these Rules of the Organisation of the Covered Bondholders;

2.2.2 a successor of any party shall be construed so as to include an assignee or successor in title of such party and any person who under the laws of the jurisdiction of incorporation or domicile of such party has assumed the rights and obligations of such party under any Transaction Document or to which, under such laws, such rights and obligations have been transferred; and

2.2.3 any reference to any Transaction Party shall be construed so as to include its and any subsequent successors and transferees in accordance with their respective interests.

2.3 Separate Series

Subject to the provisions of the next sentence, the Covered Bonds of each Series shall form a separate Series of Covered Bonds and accordingly, unless for any purpose the Representative of the Covered Bondholders in its absolute discretion shall otherwise determine, the provisions of this sentence and of Articles 3 (*Purpose of the Organisation of the Covered Bondholders*) to 23 (*Meetings and Separate Series*) and 27 (*Duties and Powers of the Representative of the Covered Bondholders*) to 34 (*Powers to Act on Behalf of the Covered Bond Guarantor*) shall apply *mutatis mutandis* separately and independently to the Covered Bonds of each Series. However, for the purposes of this Article 2.3:

2.3.1 under Articles 25 (*Appointment, Removal and Remuneration*) and 26 (*Resignation of the Representative of the Covered Bondholders*); and

2.3.2 insofar as they relate to a Programme Resolution, under Articles 3 (*Purpose of the Organisation of the Covered Bondholders*) to 23 (*Meetings and Separate Series*) and 27 (*Duties and Powers of the Representative of the Covered Bondholders*) to 34 (*Powers to Act on Behalf of the Covered Bond Guarantor*),

the Covered Bonds shall be deemed to constitute a single Series and the provisions of such Articles shall apply to all the Covered Bonds together as if they constituted a single Series and, in such Articles, the expressions Covered Bonds and Covered Bondholders shall be construed accordingly.

3. PURPOSE OF THE ORGANISATION OF THE COVERED BONDHOLDERS

3.1 Each Covered Bondholder is a member of the Organisation of the Covered Bondholders.

3.2 The purpose of the Organisation of the Covered Bondholders is to co-ordinate the exercise of the rights of the Covered Bondholders and, more generally, to take any action necessary or desirable to protect the interest of the Covered Bondholders.

TITLE II

MEETINGS OF THE COVERED BONDHOLDERS

4. CONVENING A MEETING

4.1 Convening a Meeting

The Representative of the Covered Bondholders, the Covered Bond Guarantor or the Issuer may convene separate or combined Meetings of the Covered Bondholders at any time and the Representative of the Covered Bondholders shall be obliged to do so upon the request in writing by Covered Bondholders representing at least one-tenth of the aggregate Outstanding Principal Balance of the Covered Bonds.

The Representative of the Covered Bondholders, the Covered Bond Guarantor or the Issuer or (in relation to a meeting for the passing of a Programme Resolution) the Covered Bondholders of any Series may at any time, and the Issuer shall upon a request in writing signed by the holders of not less than one-tenth of the aggregate Outstanding Principal Balance of the Covered Bonds for the time being outstanding, convene a meeting of the Covered Bondholders and, if the Issuer makes default for a period of seven days in convening such a meeting, the same may be convened by the Representative of the Covered Bondholders or the subject making the request. The Representative of the Covered Bondholders may convene a single meeting of the Covered Bondholders of more than one Series if in the opinion of the Representative of the Covered Bondholders there is no conflict between the holders of the Covered Bonds of the relevant Series, in which event the provisions of these Rules shall apply thereto *mutatis mutandis*.

4.2 Meetings convened by Issuer

Whenever the Issuer is about to convene a Meeting, it shall immediately give notice in writing to the Representative of the Covered Bondholders specifying the proposed day, time and place of the Meeting, and the items to be included in the agenda.

4.3 Time and place of Meetings

Every Meeting will be held on a date and at a time and place selected or approved by the Representative of the Covered Bondholders, *provided that* each Meeting may be held also by linking various venues in different locations by audio/video conferencing facilities, subject to the following conditions:

(a) that the Chairman of the Meeting is able to be certain as to the identity of those taking part, control how the Meeting proceeds, and determine and announce the results of voting;

(b) that those taking part are able to participate in discussions and voting on the items on the agenda simultaneously, as well as to view, receive, and transmit documents.

The Meeting held by audio/video conferencing will be deemed to have taken place at the venue at which the Chairman is present.

5. NOTICE

5.1 Notice of Meeting

At least 21 days' notice (exclusive of (i) the day on which notice is delivered and (ii) the day on which the relevant Meeting is to be held), specifying the day, time and place of the

Meeting, as well as, if necessary, venues connected by audio or video conferencing that may be used by those involved, must be given to the relevant Covered Bondholders and the Paying Agent, with a copy to the Issuer and the Covered Bond Guarantor, where the Meeting is convened by the Representative of the Covered Bondholders, or with a copy to the Representative of the Covered Bondholders, where the Meeting is convened by the Issuer.

5.2 Content of notice

The notice shall set out the full text of any resolution to be proposed at the Meeting, unless the Representative of the Covered Bondholders agrees that the notice shall instead specify the nature of the resolution without including the full text and shall state that the Voting Certificate for the purpose of such Meeting may be obtained from a Monte Titoli Account Holder in accordance with the provisions of Regulation 13 August 2018 and that for the purpose of obtaining Voting Certificates or appointing Proxies under a Block Voting Instruction, Covered Bondholders must (to the satisfaction of the Paying Agent) be held to the order of or placed under the control of the Paying Agent or blocked in an account with a clearing system not later than 48 hours before the relevant Meeting.

5.3 Validity notwithstanding lack of notice

A Meeting is valid notwithstanding that the formalities required by this Article 5 are not complied with if all the Holders of the Covered Bonds which are entitled to attend and vote (representing the entirety of the Outstanding Principal Balance of the Covered Bonds) are represented at such Meeting and the Issuer and the Representative of the Covered Bondholders are present.

6. CHAIRMAN OF THE MEETING

6.1 Appointment of Chairman

An individual (who may, but need not be, a Covered Bondholder), nominated by the Representative of the Covered Bondholders may take the chair at any Meeting, but if:

6.1.1 the Representative of the Covered Bondholders fails to make a nomination; or

6.1.2 the individual nominated declines to act or is not present within 15 minutes after the time fixed for the Meeting,

the Meeting shall be chaired by the person elected by the majority of the Voters present, failing which, the Issuer shall appoint a Chairman. The Chairman of an adjourned Meeting need not be the same person as was Chairman at the original Meeting.

6.2 Duties of Chairman

The Chairman ascertains that the Meeting has been duly convened and validly constituted, manages the business of the Meeting, monitors the fairness of proceedings, leads and moderates the debate, and determines the mode of voting.

6.3 Assistance to Chairman

The Chairman may be assisted by outside experts or technical consultants, specifically invited to assist in any given matter, and may appoint one or more vote-counters, who are not required to be Covered Bondholders.

7. QUORUM

The quorum at any Meeting will be:

7.1.1 in the case of an Ordinary Resolution, one or more persons (including the Issuer if at any time it owns any of the relevant Covered Bonds) holding or representing at least 25 per cent of the Outstanding Principal Balance of the Covered Bonds for the time being outstanding or, at an adjourned Meeting, one or more persons being or representing Covered Bondholders, whatever the Outstanding Principal Balance of the Covered Bonds so held or represented; or

7.1.2 in the case of an Extraordinary Resolution or a Programme Resolution (including the Issuer if at any time it owns any of the relevant Covered Bonds) (subject as provided below), one or more persons holding or representing at least 50 per cent. of the Outstanding Principal Balance of the Covered Bonds for the time being outstanding or, at an adjourned Meeting, one or more persons being or representing Covered Bondholders of the relevant Series for the time being outstanding, whatever the Outstanding Principal Balance of the Covered Bonds so held or represented; or

7.1.3 at any meeting the business of which includes any of the following matters (other than in relation to a Programme Resolution) (each of which shall, subject only to Article 31 (*Waiver*), only be capable of being effected after having been approved by Extraordinary Resolution), namely:

(a) reduction or cancellation of the amount payable or, where applicable, modification of the method of calculating the amount payable or modification of the date of payment or, where applicable, modification of the method of calculating the date of payment in respect of any principal or interest in respect of the Covered Bonds;

(b) alteration of the currency in which payments under the Covered Bonds are to be made;

(c) alteration of the majority required to pass an Extraordinary Resolution;

(d) except in accordance with Articles 30 (*Amendments and Modifications*) and 31 (*Waiver*), the sanctioning of any such scheme or proposal to effect the exchange, conversion or substitution of the Covered Bonds for, or the conversion of such Covered Bonds into, shares, bonds or other obligations or securities of the Issuer or the Covered Bond Guarantor or any other person or body corporate, formed or to be formed; and

(e) alteration of this Article 7.1.3;

(each a **Series Reserved Matter**), the quorum shall be one or more persons (including the Issuer if at any time it owns any of the relevant Covered Bonds) being or representing holders of not less than two-thirds of the aggregate Outstanding Principal Balance of the Covered Bonds of such Series for the time being outstanding or, at any adjourned meeting, one or more persons being or representing not less than one-third of the aggregate Outstanding Principal Balance of the Covered Bonds of such Series for the time being outstanding.

8. ADJOURNMENT FOR WANT OF QUORUM

8.1 If a quorum is not present for the transaction of any particular business within 15 minutes after the time fixed for any Meeting, then, without prejudice to the transaction of the business (if any) for which a quorum is present:

8.1.1 if such Meeting was convened upon the request of Covered Bondholders, the Meeting shall be dissolved; and

8.1.2 in any other case, the Meeting shall stand adjourned to the same day in the next week (or if such day is a public holiday the next succeeding business day) at the same time and place (except in the case of a meeting at which an Extraordinary Resolution is to be proposed in which case it shall stand adjourned for such period, being not less than 13 clear days nor more than 42 clear days, and to such place as may be appointed by the Chairman either at or subsequent to such meeting and approved by the Representative of the Covered Bondholders).

8.2 If within 15 minutes (or such longer period not exceeding 30 minutes as the Chairman may decide) after the time appointed for any adjourned meeting a quorum is not present for the transaction of any particular business, then, subject and without prejudice to the transaction of the business (if any) for which a quorum is present, the Chairman may either (with the approval of the Representative of the Covered Bondholders) dissolve such meeting or adjourn

the same for such period, being not less than 13 clear days (but without any maximum number of clear days), and to such place as may be appointed by the Chairman either at or subsequent to such adjourned meeting and approved by the Representative of the Covered Bondholders.

9. ADJOURNED MEETING

Except as provided in Article 8 (*Adjournment for want of Quorum*), the Chairman may, with the prior consent of any Meeting, and shall if so directed by any Meeting, adjourn such Meeting to another time and place. No business shall be transacted at any adjourned meeting except business which might have been transacted at the Meeting from which the adjournment took place.

10. NOTICE FOLLOWING ADJOURNMENT

10.1 Notice required

Article 5 (*Notice*) shall apply to any Meeting which is to be resumed after adjournment for lack of a quorum except that:

10.1.1 10 days' notice (exclusive of the day on which the notice is delivered and of the day on which the Meeting is to be resumed) shall be sufficient; and

10.1.2 the notice shall specifically set out the quorum requirements which will apply when the Meeting resumes.

10.2 Notice not required

Except in the case of a Meeting to consider an Extraordinary Resolution, it shall not be necessary to give notice of resumption of any Meeting adjourned for reasons other than those described in Article 8 (*Adjournment for want of Quorum*).

11. PARTICIPATION

The following categories of persons may attend and speak at a Meeting:

11.1 Voters;

11.2 the directors and the auditors of the Issuer and the Covered Bond Guarantor;

11.3 representatives of the Issuer, the Covered Bond Guarantor, the Paying Agent and the Representative of the Covered Bondholders;

11.4 financial advisers to the Issuer, the Covered Bond Guarantor and the Representative of the Covered Bondholders;

11.5 legal advisers to the Issuer, the Covered Bond Guarantor and the Representative of the Covered Bondholders; and

11.6 any other person authorised by virtue of a resolution of such Meeting or by the Representative of the Covered Bondholders.

12. VOTING CERTIFICATES AND BLOCK VOTING INSTRUCTIONS

12.1 A Covered Bondholder may obtain a Voting Certificate in respect of a Meeting by requesting its Monte Titoli Account Holder to issue a certificate in accordance with Regulation 13 August 2018.

12.2 A Covered Bondholder may also obtain from the Paying Agent or require the Paying Agent to issue a Block Voting Instruction by arranging for such Covered Bonds to be (to the satisfaction of the Paying Agent) held to its order or under its control or blocked in an account in the Relevant Clearing System (other than Monte Titoli) not later than 48 hours before the time fixed for the relevant Meeting.

12.3 A Voting Certificate or Block Voting Instruction shall be valid until the release of the Blocked Covered Bonds to which it relates.

12.4 So long as a Voting Certificate or Block Voting Instruction is valid, the named therein as Holder or Proxy (in the case of a Voting Certificate issued by a Monte Titoli Account Holder), the bearer thereof (in the case of a Voting Certificate issued by the Paying Agent), and any Proxy named therein (in the case of a Block Voting Instruction issued by the Paying Agent) shall be deemed to be the Holder of the Covered Bonds to which it relates for all purposes in connection with the Meeting to which such Voting Certificate or Block Voting Instruction relates.

12.5 A Voting Certificate and a Block Voting Instruction cannot be outstanding simultaneously in respect of the same Covered Bonds.

12.6 References to the blocking or release of Covered Bonds shall be construed in accordance with the usual practices (including blocking the relevant account) of any Relevant Clearing System.

13. VALIDITY OF BLOCK VOTING INSTRUCTIONS

13.1 A Block Voting Instruction or a Voting Certificate shall be valid for the purpose of the relevant Meeting only if it is deposited at the Specified Offices of the Paying Agent or at any other place approved by the Representative of the Covered Bondholders, at least 24 hours before the time fixed for the relevant Meeting. If a Block Voting Instruction or a Voting Certificate is not deposited before such deadline, it shall not be valid unless the Chairman decides otherwise before the Meeting proceeds to business. If the Representative of the Covered Bondholders so requires, a notarised copy of each Block Voting Instruction and satisfactory evidence of the identity of each Proxy named in a Block Voting Instruction or of each Holders or Proxy named in a Voting Certificate shall be produced at the Meeting but the Representative of the Covered Bondholders shall not be obliged to investigate the validity of a Block Voting Instruction or a Voting Certificate or the identity of any Proxy or any holder of the Covered Bonds named in a Voting Certificate or a Block Voting Instruction or the identity of any Holder named in a Voting Certificate.

14. VOTING BY POLL

Every question submitted to a Meeting shall be decided by poll. The Chairman sets the conditions for the voting, including for counting and calculating the votes, and may set a time limit by which all votes must be cast. Any vote which is not cast in compliance with the terms specified by the Chairman shall be null and void. After voting ends, the votes shall be counted and, after the counting, the Chairman shall announce to the Meeting the outcome of the vote. The result of a poll shall be deemed to be the resolution of the Meeting as at the date of the taking of the poll.

15. VOTES

15.1 Voting

On a poll every person who is so present shall have one vote in respect of each €1.00 or such other amount as the Representative of the Covered Bondholders may in its absolute discretion stipulate (or, in the case of meetings of holders of Covered Bonds denominated in another currency, such amount in such other currency as the Representative of the Covered Bondholders in its absolute discretion may stipulate).

15.2 Block Voting Instruction

Unless the terms of any Block Voting Instruction or Voting Certificate state otherwise in the case of a Proxy, a Voter shall not be obliged to exercise all the votes to which such Voter is entitled or to cast all the votes he exercises the same way.

15.3 Voting tie

In the case of a voting tie, the relevant Resolution shall be deemed to have been rejected.

16. VOTING BY PROXY

16.1 Validity

Any vote by a Proxy in accordance with the relevant Block Voting Instruction or Voting Certificate appointing a Proxy shall be valid even if such Block Voting Instruction or Voting Certificate or any instruction pursuant to which it has been given had been amended or revoked provided that none of the Issuer, the Representative of the Covered Bondholders, or the Chairman has been notified in writing of such amendment or revocation at least 24 hours prior to the time set for the relevant Meeting.

16.2 Adjournment

Unless revoked, the appointment of a Proxy under a Block Voting Instruction or a Voting Certificate in relation to a Meeting shall remain in force in relation to any resumption of such Meeting following an adjournment save that no such appointment of a Proxy in relation to a meeting originally convened which has been adjourned for want of a quorum shall remain in force in relation to such meeting when it is resumed. Any person appointed to vote at such Meeting must be re-appointed under a Block Voting Instruction or Voting Certificate to vote at the Meeting when it is resumed.

17. RESOLUTIONS

17.1 Ordinary Resolutions

Subject to Article 17.2 (*Extraordinary Resolutions*), a Meeting shall have the following powers exercisable by Ordinary Resolution, to:

17.1.1 grant any authority, order or sanction which, under the provisions of these Rules or of the Conditions, is required to be the subject of an Ordinary Resolution or required to be the subject of a resolution or determined by a Meeting and not required to be the subject of an Extraordinary Resolution; and

17.1.2 to authorise the Representative of the Covered Bondholders or any other person to execute all documents and do all things necessary to give effect to any Ordinary Resolution.

17.2 Extraordinary Resolutions

A Meeting, in addition to any powers assigned to it in the Conditions, shall have power exercisable by Extraordinary Resolution to:

17.2.1 sanction any compromise or arrangement proposed to be made between the Issuer, the Covered Bond Guarantor, the Representative of the Covered Bondholders, the Covered Bondholders or any of them;

17.2.2 approve any modification, abrogation, variation or compromise in respect of (a) the rights of the Representative of the Covered Bondholders, the Issuer, the Covered Bond Guarantor, the Covered Bondholders or any of them, whether such rights arise under the Transaction Documents or otherwise, and (b) these Rules, the Conditions or of any Transaction Document or any arrangement in respect of the obligations of the Issuer under or in respect of the Covered Bonds, which, in any such case, shall be proposed by the Issuer, the Representative of the Covered Bondholders and/or any other party thereto;

17.2.3 assent to any modification of the provisions of these Rules or the Transaction Documents which shall be proposed by the Issuer, the Covered Bond Guarantor, the Representative of the Covered Bondholders or of any Covered Bondholder which are not of a minor or technical nature or which are aimed at correcting a manifest error;

17.2.4 in accordance with Article 25 (*Appointment, Removal and Remuneration*), appoint and remove the Representative of the Covered Bondholders;

17.2.5 subject to the provisions set forth under the Conditions and the Transaction Documents or upon request of the Representative of the Covered Bondholders, authorise the Representative of the Covered Bondholders to issue an Article 74 Notice to Pay as a result of an Article 74 Event pursuant to Condition 11(a) (*Article 74 Event*), a Notice to Pay as a result of an Issuer Event of Default pursuant to Condition 11(c) (*Issuer Events of Default*) or a Covered Bond Guarantor Acceleration Notice as a result of a Covered Bond Guarantor Event of Default pursuant to Condition 11(d) (*Covered Bond Guarantor Events of Default*);

17.2.6 discharge or exonerate, whether retrospectively or otherwise, the Representative of the Covered Bondholders from any liability in relation to any act or omission for which the Representative of the Covered Bondholders has or may become liable pursuant or in relation to these Rules, the Conditions or any other Transaction Document;

17.2.7 authorise and ratify the actions of the Representative of the Covered Bondholders in compliance with these Rules, the Intercreditor Agreement and any other Transaction Document;

17.2.8 waive any breach or authorise any proposed breached by the Issuer, the Covered Bond Guarantor or any other party of its obligations under or in respect of these Rules, or waive the occurrence of an Issuer Event of Default, Covered Bond Guarantor Event of Default or a breach of test, and direct the Representative of the Covered Bondholders to suspend the delivery of the relevant Article 74 Notice to pay, Notice to Pay or Covered Bond Guarantor Acceleration Notice;

17.2.9 to appoint any person (whether Covered Bondholders or not) as a committee to represent the interests of the Covered Bondholders and to confer on any such committee any powers which the Covered Bondholders could themselves exercise by Extraordinary Resolution;

17.2.10 authorise the Representative of the Covered Bondholders or any other person to execute all documents and do all things necessary to give effect to any Extraordinary Resolution; and

17.2.11 in case of failure by the Representative of the Covered Bondholders to send an Article 74 Notice to Pay, a Notice to Pay or a Covered Bond Guarantor Acceleration Notice, direct the Representative of the Covered Bondholders to deliver an Article 74 Notice to Pay or a Notice to Pay as a result of an Article 74 Event or an Issuer Event of Default pursuant to Condition 11 (*Article 74 Event and Events of Default*), or a Covered Bond Guarantor Acceleration Notice as a result of a Covered Bond Guarantor Event of Default pursuant to Condition 11(d) (*Covered Bond Guarantor Events of Default*).

17.3 Programme Resolutions

A Meeting shall have power exercisable by a Programme Resolution to direct the Representative of the Covered Bondholders to take steps and/or institute proceedings against the Issuer or the Covered Bond Guarantor pursuant to Condition 11(e)(iii) (*Effect of a Covered Bond Guarantor Acceleration Notice- Enforcement*).

17.4 Other Series of Covered Bonds

No Ordinary Resolution or Extraordinary Resolution, other than a Programme Resolution, that is passed by the Holders of one Series of Covered Bonds shall be effective in respect of another Series of Covered Bonds unless it is sanctioned by an Ordinary Resolution or Extraordinary Resolution (as the case may be) of the Holders of Covered Bonds then outstanding of that other Series.

18. EFFECT OF RESOLUTIONS

18.1 Binding nature

Subject to Article 17.4 (Other Series of Covered Bonds), any resolution passed at a Meeting of the Covered Bondholders duly convened and held in accordance with these Rules shall be binding upon all Covered Bondholders, whether or not present at such Meeting and/or not voting. A Programme Resolution passed at any Meeting of the holders of the Covered Bonds of all Series shall be binding on all holders of the Covered Bonds of all Series, whether or not present at the meeting and/or not voting.

18.2 Notice of voting results

Notice of the results of every vote on a resolution duly considered by Covered Bondholders shall be published (at the cost of the Issuer) in accordance with the Conditions and given to the Paying Agents (with a copy to the Issuer, the Covered Bond Guarantor and the Representative of the Covered Bondholders within 14 days of the conclusion of each Meeting).

19. CHALLENGE TO RESOLUTIONS

Any absent or dissenting Covered Bondholder has the right to challenge Resolutions which are not passed in compliance with the provisions of these Rules.

20. MINUTES

Minutes shall be made of all resolutions and proceedings of each Meeting and entered in books provided by the Issuer for that purpose. The Minutes shall be signed by the Chairman and shall be *prima facie* evidence of the proceedings therein recorded. Unless and until the contrary is proved, every Meeting in respect of which minutes have been signed by the Chairman shall be regarded as having been duly convened and held and all resolutions passed or proceedings transacted shall be regarded as having been duly passed and transacted.

21. WRITTEN RESOLUTION

A Written Resolution shall take effect as if it were an Extraordinary Resolution or, in respect of matters required to be determined by Ordinary Resolution, as if it were an Ordinary Resolution.

22. INDIVIDUAL ACTIONS AND REMEDIES

Each Covered Bondholder has accepted and is bound by the provisions of Clauses 4 (*Exercise of Rights and Subrogation*) and 11 (*Limited Recourse*) of the Covered Bond Guarantee and Clause 11 (*Limited Recourse and Non Petition*) of the Intercreditor Agreement and, accordingly, if any Covered Bondholder is considering bringing individual actions or using other individual remedies to enforce his/her rights under the Covered Bonds and the Covered Bond Guarantee, any such action or remedy shall be subject to a Meeting not passing an Extraordinary Resolution objecting to such individual action or other remedy on the grounds that it is not consistent with such Condition. In this respect, the following provisions shall apply:

22.1 the Covered Bondholder intending to enforce his/her rights under the Covered Bonds will notify the Representative of the Covered Bondholders of his/her intention;

22.2 the Representative of the Covered Bondholders will, without delay, call a Meeting in accordance with these Rules (including, for the avoidance of doubt, Article 23.1 (Choice of Meeting):

22.3 if the Meeting passes an Extraordinary Resolution objecting to the enforcement of the individual action or remedy, the Covered Bondholder will be prevented from taking such action or remedy (without prejudice to the fact that after a reasonable period of time, the same matter may be resubmitted for review of another Meeting); and

22.4 if the Meeting of Covered Bondholders does not object to an individual action or remedy, the Covered Bondholder will not be prohibited from taking such individual action or remedy.

23. MEETINGS AND SEPARATE SERIES

23.1 Choice of Meeting

If and whenever the Issuer shall have issued and have outstanding Covered Bonds of more than one Series the foregoing provisions of this Schedule shall have effect subject to the following modifications:

23.1.1 a resolution which in the opinion of the Representative of the Covered Bondholders affects the Covered Bonds of only one Series shall be deemed to have been duly passed if passed at a separate meeting of the holders of the Covered Bonds of that Series;

23.1.2 a resolution which in the opinion of the Representative of the Covered Bondholders affects the Covered Bonds of more than one Series but does not give rise to a conflict of interest between the holders of Covered Bonds of any of the Series so affected shall be deemed to have been duly passed if passed at a single meeting of the holders of the Covered Bonds of all the Series so affected;

23.1.3 a resolution which in the opinion of the Representative of the Covered Bondholders affects the Covered Bonds of more than one Series and gives or may give rise to a conflict of interest between the holders of the Covered Bonds of one Series or group of Series so affected and the holders of the Covered Bonds of another Series or group of Series so affected shall be deemed to have been duly passed only if passed at separate meetings of the holders of the Covered Bonds of each Series or group of Series so affected;

23.1.4 a Programme Resolution shall be deemed to have been duly passed only if passed at a single meeting of the Covered Bondholders of all Series; and

23.1.5 to all such meetings all the preceding provisions of these Rules shall *mutatis mutandis* apply as though references therein to Covered Bonds and Covered Bondholders were references to the Covered Bonds of the Series or group of Series in question or to the holders of such Covered Bonds, as the case may be.

23.2 Denominations other than euro

If the Issuer has issued and has outstanding Covered Bonds which are not denominated in euro in the case of any Meeting or request in writing or Written Resolution of holders of Covered Bonds of more than one currency (whether in respect of the meeting or any adjourned such Meeting or any poll resulting therefrom or any such request or written resolution) the Outstanding Principal Balance of such Covered Bonds shall be the Euro Equivalent of the Currency Swap Rate. In such circumstances, on any poll each person present shall have one vote for each €1.00 (or such other euro amount as the Representative of the Covered Bondholders may in its absolute discretion stipulate) of the Outstanding Principal Balance of the Covered Bonds (converted as above) which he holds or represents.

24. FURTHER REGULATIONS

Subject to all other provisions contained in these Rules, the Representative of the Covered Bondholders may, without the consent of the Issuer, prescribe such further regulations regarding the holding of Meetings and attendance and voting at them and/or the provisions of a Written Resolution as the Representative of the Covered Bondholders in its sole discretion may decide.

TITLE III

THE REPRESENTATIVE OF THE COVERED BONDHOLDERS

25. APPOINTMENT, REMOVAL AND REMUNERATION

25.1 Appointment

The appointment of the Representative of the Covered Bondholders takes place by Extraordinary Resolution of the Covered Bondholders in accordance with the provisions of this Article 25, except for the appointment of FISG S.r.l. (formerly known as Finanziaria Internazionale Securitisation Group S.p.A.) as first Representative of the Covered Bondholders which will be appointed under the Dealer Agreement.

25.2 Identity of Representative of the Covered Bondholders

The Representative of the Covered Bondholders shall be:

25.2.1 a bank incorporated in any jurisdiction of the European Union or a bank incorporated in any other jurisdiction acting through an Italian branch; or

25.2.2 a company or financial institution enrolled with the register held by the Bank of Italy pursuant to Article 106 of the Banking Law (as amended from time to time); or

25.2.3 any other entity which is not prohibited from acting in the capacity of Representative of the Covered Bondholders pursuant to the law.

The directors and auditors of the Issuer and those who fall within the conditions set out in Article 2399 of the Italian Civil Code cannot be appointed as Representative of the Covered Bondholders and, if appointed as such, they shall be automatically removed, *provided that* FISG S.r.l. (formerly known as Finanziaria Internazionale Securitisation Group S.p.A.), appointed as the first Representative of the Covered Bondholders pursuant to Article 25.1 above, will be entitled in any circumstance to act also as Calculation Agent in the context of the Programme and/or in any other role as advisor to the Issuer and/or any other entity belonging to Intesa Sanpaolo Group, and *further provided that* FISG S.r.l. (formerly known as Finanziaria Internazionale Securitisation Group S.p.A.) will act in such circumstances in accordance with Clause 15.7 of the Intercreditor Agreement.

25.3 Duration of appointment

Unless the Representative of the Covered Bondholders is removed by Extraordinary Resolution of the Covered Bondholders pursuant to Article 17.2 (*Extraordinary Resolutions*) or resigns pursuant to Article 26 (*Resignation of the Representative of the Covered Bondholders*), it shall remain in office until full repayment or cancellation of all the Series of Covered Bonds.

25.4 After termination

In the event of a termination of the appointment of the Representative of the Covered Bondholders for any reason whatsoever, such representative shall remain in office until the substitute Representative of the Covered Bondholders, which shall be an entity specified in Article 25.2 (*Identity of Representative of the Covered Bondholders*), accepts its appointment, and the powers and authority of the Representative of the Covered Bondholders whose appointment has been terminated shall, pending the acceptance of its appointment by the substitute, be limited to those necessary to perform the essential functions required in connection with the Covered Bonds.

25.5 Remuneration

The Issuer and, following an Article 74 Event or an Issuer Event of Default and delivery of a Article 74 Notice to Pay or a Notice to Pay, the Guarantor, shall pay to the Representative of the Covered Bondholders an annual fee for its services as Representative of the Covered Bondholders from the First Issue Date, as agreed in the Dealer Agreement or in a separate fee

letter, as the case may be. Such fees shall accrue from day to day and shall be payable in accordance with the Priority of Payments set out in the Intercreditor Agreement up to (and including) the date when the Covered Bonds shall have been repaid in full or cancelled in accordance with the Conditions. In case of failure by the Issuer to pay the Representative of the Covered Bondholders the fee for its services, the same will be paid by the Covered Bond Guarantor.

26. RESIGNATION OF THE REPRESENTATIVE OF THE COVERED BONDHOLDERS

The Representative of the Covered Bondholders may resign at any time by giving at least twelve calendar months' written notice to the Issuer and the Covered Bond Guarantor, without needing to provide any specific reason for the resignation and without being responsible for any costs incurred as a result of such resignation. The resignation of the Representative of the Covered Bondholders shall not become effective until a new Representative of the Covered Bondholders has been appointed in accordance with Article 25.1 (*Appointment*) and such new Representative of the Covered Bondholders has accepted its appointment, provided that if Covered Bondholders fail to select a new Representative of the Covered Bondholders within twelve months of written notice of resignation delivered by the Representative of the Covered Bondholders, the Representative of the Covered Bondholders may appoint a successor which is a qualifying entity pursuant to Article 25.2 (*Identity of Representative of the Covered Bondholders*).

27. DUTIES AND POWERS OF THE REPRESENTATIVE OF THE COVERED BONDHOLDERS

27.1 Representative of the Covered Bondholders as legal representative

The Representative of the Covered Bondholders is the legal representative of the Organisation of the Covered Bondholders and has the power to exercise the rights conferred on it by the Transaction Documents in order to protect the interests of the Covered Bondholders.

27.2 Meetings and resolutions

Unless any Resolution provides to the contrary, the Representative of the Covered Bondholders is responsible for implementing all resolutions of the Covered Bondholders. The Representative of the Covered Bondholders has the right to convene and attend Meetings to propose any course of action which it considers from time to time necessary or desirable.

27.3 Delegation

The Representative of the Covered Bondholders may in the exercise of the powers, discretions and authorities vested in it by these Rules and the Transaction Documents:

27.3.1 act by responsible officers or a responsible officer for the time being of the Representative of the Covered Bondholders;

27.3.2 whenever it considers it expedient and in the interest of the Covered Bondholders, whether by power of attorney or otherwise, delegate to any person or persons or fluctuating body of persons some, but not all, of the powers, discretions or authorities vested in it as aforesaid.

Any such delegation pursuant to Article 27.3.1 may be made upon such conditions and subject to such regulations (including power to sub-delegate) as the Representative of the Covered Bondholders may think fit in the interest of the Covered Bondholders. The Representative of the Covered Bondholders shall not, other than in the normal course of its business, be bound to supervise the acts or proceedings of such delegate or sub-delegate and shall not in any way or to any extent be responsible for any loss incurred by reason of any misconduct, omission or default on the part of such delegate or sub-delegate, *provided that* the Representative of the Covered Bondholders shall use all reasonable care in the appointment of any such delegate and shall be responsible for the instructions given by it to

such delegate. The Representative of the Covered Bondholders shall, as soon as reasonably practicable, give notice to the Issuer and the Covered Bond Guarantor of the appointment of any delegate and any renewal, extension and termination of such appointment, and shall procure that any delegate shall give notice to the Issuer and the Covered Bond Guarantor of the appointment of any sub-delegate as soon as reasonably practicable.

27.4 Judicial proceedings

The Representative of the Covered Bondholders is authorised to represent the Organisation of the Covered Bondholders in any judicial proceedings including any Insolvency Event in respect of the Issuer and/or the Covered Bond Guarantor.

27.5 Consents given by Representative of the Covered Bondholders

Any consent or approval given by the Representative of the Covered Bondholders under these Rules and any other Transaction Document shall be notified to the Rating Agency and may be given on such terms and subject to such conditions (if any) as the Representative of the Covered Bondholders deems appropriate and, notwithstanding anything to the contrary contained in the Rules or in the Transaction Documents, such consent or approval may be given retrospectively.

27.6 Discretions

Save as expressly otherwise provided herein, the Representative of the Covered Bondholders shall have absolute discretion as to the exercise or non-exercise of any right, power and discretion vested in the Representative of the Covered Bondholders by these Rules or by operation of law.

27.7 Obtaining instructions

In connection with matters in respect of which the Representative of the Covered Bondholders is entitled to exercise its discretion hereunder, the Representative of the Covered Bondholders has the right (but not the obligation) to convene a Meeting or Meetings in order to obtain the Covered Bondholders' instructions as to how it should act. Without prejudice to the provisions set forth under Article 32 (*Indemnity*), prior to undertaking any action, the Representative of the Covered Bondholders shall be entitled to request that the Covered Bondholders indemnify it and/or provide it with security as specified in Article 28.2 (*Specific limitations*).

27.8 Remedy

The Representative of the Covered Bondholders may determine whether or not a default in the performance by the Issuer or the Covered Bond Guarantor of any obligation under the provisions of these Rules, the Covered Bonds or any other Transaction Documents may be remedied, and if the Representative of the Covered Bondholders certifies that any such default is, in its opinion, not capable of being remedied, such certificate shall be conclusive and binding upon the Issuer, the Covered Bondholders, the other creditors of the Covered Bond Guarantor and any other party to the Transaction Documents.

28. EXONERATION OF THE REPRESENTATIVE OF THE COVERED BONDHOLDERS

28.1 Limited obligations

The Representative of the Covered Bondholders shall not assume any obligations or responsibilities in addition to those expressly provided herein and in the Transaction Documents.

28.2 Specific limitations

Without limiting the generality of the Article 28.1, the Representative of the Covered Bondholders:

28.2.1 shall not be under any obligation to take any steps to ascertain whether an Article 74 Event, an Issuer Event of Default or a Covered Bond Guarantor Event of Default or any other event, condition or act, the occurrence of which would cause a right or remedy to become exercisable by the Representative of the Covered Bondholders hereunder or under any other Transaction Document, has occurred and, until the Representative of the Covered Bondholders has actual knowledge or express notice to the contrary, it shall be entitled to assume that no Article 74 Event, Issuer Event of Default or a Covered Bond Guarantor Event of Default or such other event, condition or act has occurred;

28.2.2 shall not be under any obligation to monitor or supervise the observance and performance by the Issuer or the Covered Bond Guarantor or any other parties of their obligations contained in these Rules, the Transaction Documents or the Conditions and save in case of gross negligence (*colpa grave*) or wilful default (*dolo*) of the Representative of the Covered Bondholders, until it shall have actual knowledge or express notice to the contrary, the Representative of the Covered Bondholders shall be entitled to assume that the Issuer or the Covered Bond Guarantor and each other party to the Transaction Documents are duly observing and performing all their respective obligations;

28.2.3 except as expressly required in these Rules or any Transaction Document, shall not be under any obligation to give notice to any person of its activities in performance of the provisions of these Rules or any other Transaction Document;

28.2.4 shall not be responsible for investigating the legality, validity, effectiveness, adequacy, suitability or genuineness of these Rules or of any Transaction Document, or of any other document or any obligation or rights created or purported to be created hereby or thereby or pursuant hereto or thereto, and (without prejudice to the generality of the foregoing) it shall not have any responsibility for or have any duty to make any investigation in respect of or in any way be liable whatsoever for:

(i) the nature, status, creditworthiness or solvency of the Issuer or the Covered Bond Guarantor;

(ii) the existence, accuracy or sufficiency of any legal or other opinion, search, report, certificate, valuation or investigation delivered or obtained or required to be delivered or obtained at any time in connection herewith;

(iii) the suitability, adequacy or sufficiency of any collection procedure operated by the Servicer or compliance therewith;

(iv) the failure by the Covered Bond Guarantor to obtain or comply with any licence, consent or other authorisation in connection with the purchase or administration of the assets contained in the Portfolio; and

(v) any accounts, books, records or files maintained by the Issuer, the Covered Bond Guarantor, the Servicers and the Paying Agent or any other person in respect of the Portfolio or the Covered Bonds;

28.2.5 shall not be responsible for the receipt or application by the Issuer of the proceeds of the issue of the Covered Bonds or the distribution of any of such proceeds to the persons entitled thereto;

28.2.6 shall have no responsibility for procuring or maintaining any rating of the Covered Bonds by any credit or rating agency or any other person;

28.2.7 shall not be responsible for investigating any matter which is the subject of any recital, statement, warranty, representation or covenant by any party other than the Representative of the Covered Bondholders contained herein or in any Transaction Document or any certificate, document or agreement relating thereto or for the

execution, legality, validity, effectiveness, enforceability or admissibility in evidence thereof;

28.2.8 shall not be liable for any failure, omission or defect in registering or filing or procuring registration or filing of or otherwise protecting or perfecting these Rules or any Transaction Document;

28.2.9 shall not be bound or concerned to examine or enquire into or be liable for any defect or failure in the right or title of the Covered Bond Guarantor in relation to the assets contained in the Portfolio or any part thereof, whether such defect or failure was known to the Representative of the Covered Bondholders or might have been discovered upon examination or enquiry or whether capable of being remedied or not;

28.2.10 shall not be under any obligation to guarantee or procure the repayment of the Eligible Assets and Integration Assets contained in the Portfolio or any part thereof;

28.2.11 shall not be responsible for reviewing or investigating any report relating to the Portfolio or any part thereof provided by any person;

28.2.12 shall not be responsible for or have any liability with respect to any loss or damage arising from the realisation of the Portfolio or any part thereof;

28.2.13 shall not be responsible (except as expressly provided in the Conditions) for making or verifying any determination or calculation in respect of the Covered Bonds, the Portfolio or any Transaction Document;

28.2.14 shall not be under any obligation to insure the Portfolio or any part thereof;

28.2.15 shall, when in these Rules or any Transaction Document it is required in connection with the exercise of its powers, trusts, authorities or discretions to have regard to the interests of the Covered Bondholders, have regard to the overall interests of the Covered Bondholders of each Series as a class of persons and shall not be obliged to have regard to any interests arising from circumstances particular to individual Covered Bondholders whatever their number and, in particular but without limitation, shall not have regard to the consequences of such exercise for individual Covered Bondholders (whatever their number) resulting from their being for any purpose domiciled or resident in, or otherwise connected with, or subject to the jurisdiction of, any particular territory or taxing authority;

28.2.16 shall not, if in connection with the exercise of its powers, trusts, authorities or discretions, it is of the opinion that the interest of the holders of the Covered Bonds of any one or more Series would be materially prejudiced thereby, exercise such power, trust, authority or discretion without the approval of such Covered Bondholders by Extraordinary Resolution or by a written resolution of such Covered Bondholders of not less than 25 per cent. of the Outstanding Principal Balance of the Covered Bonds of the relevant Series then outstanding;

28.2.17 shall, as regards at the powers, trusts, authorities and discretions vested in it by the Transaction Documents, except where expressly provided therein, have regard to the interests of (i) all the Secured Creditors (except where expressly provided otherwise), and (ii) if, in its sole opinion, there is or may be a conflict between the interests of the Covered Bondholders of any Series and the interests of any other Secured Creditor (or any combination of them) to the interest of: (A) the Covered Bondholders; and (B) subject to (A) above, the Secured Creditor to whom any amounts are owed appearing highest in the relevant Priority of Payments.

28.2.18 may refrain from taking any action or exercising any right, power, authority or discretion vested in it under these Rules or any Transaction Document or any other agreement relating to the transactions herein or therein contemplated until it has been indemnified and/or secured to its satisfaction against any and all actions, proceedings,

claims and demands which might be brought or made against it and against all Liabilities suffered, incurred or sustained by it as a result. Nothing contained in these Rules or any of the other Transaction Documents shall require the Representative of the Covered Bondholders to expend or risk its own funds or otherwise incur any financial liability in the performance of its duties or the exercise of any right, power, authority or discretion hereunder if it has grounds for believing the repayment of such funds or adequate indemnity against, or security for, such risk or liability is not reasonably assured; and

28.2.19 shall not be liable or responsible for any Liabilities which may result from anything done or omitted to be done by it in accordance with the provisions of these Rules or the Transaction Documents.

28.3 Covered Bonds held by Issuer or Covered Bond Guarantor

The Representative of the Covered Bondholders may assume without enquiry that no Covered Bonds are, at any given time, held by or for the benefit of the Issuer or the Covered Bond Guarantor.

28.4 Illegality

No provision of these Rules shall require the Representative of the Covered Bondholders to do anything which may be illegal or contrary to applicable law or regulations or to expend monies or otherwise take risks in the performance of any of its duties, or in the exercise of any of its powers or discretion. The Representative of the Covered Bondholders may refrain from taking any action which would or might, in its opinion, be contrary to any law of any jurisdiction or any regulation or directive of any agency of any state, or if it has reasonable grounds to believe that it will not be reimbursed for any funds it expends, or that it will not be indemnified against any loss or Liabilities which it may incur as a consequence of such action. The Representative of the Covered Bondholders may do anything which, in its opinion, is necessary to comply with any such law, regulation or directive as aforesaid.

29. RELIANCE ON INFORMATION

29.1 Advice

The Representative of the Covered Bondholders may act on the advice of, a certificate or opinion of, or any written information obtained from, any lawyer, accountant, banker, broker, credit or rating agency or other expert, whether obtained by the Issuer, the Covered Bond Guarantor, the Representative of the Covered Bondholders or otherwise, and shall not be liable for any loss incurred by so acting. Any such opinion, advice, certificate or information may be sent or obtained by letter, telegram, e-mail or fax transmission and the Representative of the Covered Bondholders shall not be liable for acting on any opinion, advice, certificate or information purporting to be so conveyed although the same contains some error or is not authentic, save in case of gross negligence (*colpa grave*) or wilful default (*dolo*) of the Representative of the Covered Bondholders.

29.2 Certificates of Issuer and/or Covered Bond Guarantor

The Representative of the Covered Bondholders may require, and shall be at liberty to accept as sufficient evidence:

29.2.1 as to any fact or matter *prima facie* within the Issuer's or the Covered Bond Guarantor's knowledge, a certificate duly signed by a director of the Issuer or (as the case may be) the Covered Bond Guarantor;

29.2.2 that such is the case, if a certificate of a director of the Issuer or the Covered Bond Guarantor (as the case may be) states that any particular dealing, transaction, step or thing is expedient,

and the Representative of the Covered Bondholders shall not be bound in any such case to call for further evidence or be responsible for any loss that may be incurred as a result of

acting on such certificate unless any of its officers in charge of the administration of these Rules shall have actual knowledge or express notice of the untruthfulness of the matters contained in the certificate.

29.3 Resolution or direction of Covered Bondholders

The Representative of the Covered Bondholders shall not be responsible for acting upon any resolution purporting to be a Written Resolution or to have been passed at any Meeting in respect whereof minutes have been made and signed or a direction of the requisite percentage of Covered Bondholders, even though it may subsequently be found that there was some defect in the constitution of the Meeting or the passing of the Written Resolution or the giving of such directions or that for any reason the resolution purporting to be a Written Resolution or to have been passed at any Meeting or the giving of the direction was not valid or binding upon the Covered Bondholders.

29.4 Certificates of Monte Titoli Account Holders

The Representative of the Covered Bondholders, in order to ascertain ownership of the Covered Bonds, may fully rely on the certificates issued by any Monte Titoli Account Holder in accordance with Regulation 13 August 2018, which certificates are to be conclusive proof of the matters certified therein.

29.5 Clearing Systems or Registrar

The Representative of the Covered Bondholders shall be at liberty to call for and to rely on as sufficient evidence of the facts stated therein, a certificate, letter or confirmation certified as true and accurate and signed on behalf of such clearing system as the Representative of the Covered Bondholders considers appropriate, or any form of record made by any clearing system to the effect that at any particular time or throughout any particular period any particular person is, or was, or will be, shown its records as entitled to a particular number of Covered Bonds.

29.6 Certificates of parties to Transaction Documents

The Representative of the Covered Bondholders shall have the right to call for or require the Issuer or the Covered Bond Guarantor to call for and to rely on written certificates issued by any party (other than the Issuer or the Covered Bond Guarantor) to the Intercreditor Agreement or any other Transaction Document:

29.6.1 in respect of every matter and circumstance for which a certificate is expressly provided for under the Conditions or any Transaction Document;

29.6.2 as any matter or fact prima facie within the knowledge of such party; or

29.6.3 as to such party's opinion with respect to any issue,

and the Representative of the Covered Bondholders shall not be required to seek additional evidence in respect of the relevant fact, matter or circumstances and shall not be held responsible for any Liabilities incurred as a result of having failed to do so unless any of its officers has actual knowledge or express notice of the untruthfulness of the matter contained in the certificate.

29.7 Rating Agency

The Representative of the Covered Bondholder shall be entitled to assume, for the purposes of exercising any power, authority, duty or discretion under or in relation to these Rules that such exercise will not be materially prejudicial to the interests of the holders of Covered Bonds of any Series or of all Series for the time being outstanding if the then current rating of the Covered Bonds of any such Series or all such Series (as the case may be) would not be adversely affected by such exercise, or if, after having given prior written notice to the Rating Agency of the proposed action, it results that the Rating Agency has no comments with regard to the proposed action provided that the Rating Agency will be under no obligation to provide

any rating confirmation in this respect. If the Representative of the Covered Bondholders, in order properly to exercise its rights or fulfil its obligations, deems it necessary to obtain the views of the Rating Agency as to how a specific act would affect any outstanding rating of the Covered Bonds, the Representative of the Covered Bondholders may inform the Issuer, which will then obtain such views at its expense on behalf of the Representative of the Covered Bondholders or the Representative of the Covered Bondholders may seek and obtain such views itself at the cost of the Issuer.

29.8 Auditors

The Representative of the Covered Bondholders shall not be responsible for reviewing or investigating any auditors' report or certificate and may rely on the contents of any such report or certificate.

30. AMENDMENTS AND MODIFICATIONS

30.1 The Representative of the Covered Bondholders may from time to time and without the consent or sanction of the Covered Bondholders concur with the Issuer and/or the Covered Bond Guarantor and any other relevant parties in making any modification (and for this purpose the Representative of the Covered Bondholders may disregard whether any such modification relates to a Series Reserved Matter (as defined under Article 7 (*Quorum*)) as follows:

30.1.1 to these Rules, the Conditions and/or the other Transaction Documents which in the opinion of the Representative of the Covered Bondholders may be expedient to make provided that the Representative of the Covered Bondholders is of the opinion that such modification will not be materially prejudicial to the interests of any of the Covered Bondholders of any Series; and

30.1.2 to these Rules, the Conditions or the other Transaction Documents which is of a formal, minor or technical nature or, which in the opinion of the Representative of the Covered Bondholders is to correct a manifest error or an error established as such to the satisfaction of the Representative of the Covered Bondholders or to comply with mandatory provisions of law.

30.2 Any such modification may be made on such terms and subject to such conditions (if any) as the Representative of the Covered Bondholders may determine, shall be binding upon the Covered Bondholders and, unless the Representative of the Covered Bondholders otherwise agrees, shall be notified by the Issuer or the Covered Bond Guarantor (as the case may be) to the Covered Bondholders in accordance with Condition 18 (*Notices*) as soon as practicable thereafter.

30.3 In establishing whether an error is established as such, the Representative of the Covered Bondholders may have regard to any evidence on which the Representative of the Covered Bondholders considers reasonable to rely on, and may, but shall not be obliged to, have regard to all or any of the following:

30.3.1 a certificate from a Relevant Dealer, stating the intention of the parties to the relevant Transaction Document, confirming nothing has been said to, or by, investors or any other parties which is in any way inconsistent with such stated intention and stating the modification to the relevant Transaction Document that is required to reflect such intention;

30.3.2 a prior written notice to the Rating Agency of the envisaged modification, if it has ground to believe that the current rating of the Covered Bonds would not be adversely affected by the envisaged modification, provided that the Rating Agency will be under no obligation to provide any rating confirmation in this respect.

30.4 The Representative of the Covered Bondholders shall be bound to concur with the Issuer and the Covered Bond Guarantor and any other party in making any of the above-mentioned

modifications if it is so directed by an Extraordinary Resolution or and if it is indemnified and/or secured to its satisfaction against all Liabilities to which it may thereby render itself liable or which it may incur by so doing.

31. WAIVER

31.1 Waiver of Breach

The Representative of the Covered Bondholders may at any time and from time to time in its sole direction, without prejudice to its rights in respect of any subsequent breach, condition, event or act, but only if and in so far as in its opinion the interests of the holders of the Covered Bonds then outstanding shall not be materially prejudiced thereby:

31.1.1 authorise or waive, on such terms and subject to such conditions (if any) as it may decide, any proposed breach or breach of any of the covenants or provisions contained in the Covered Bond Guarantee or any of the obligations of or rights against the Covered Bond Guarantor under any other Transaction Documents; or

31.1.2 determine that any Event of Default or Article 74 Event shall not be treated as such for the purposes of the Transaction Documents,

without any consent or sanction of the Covered Bondholders.

31.2 Binding Nature

Any authorisation, waiver or determination referred in Article 31.1 (*Waiver of Breach*) shall be binding on the Covered Bondholders.

31.3 Restriction on powers

The Representative of the Covered Bondholders shall not exercise any powers conferred upon it by this Article 31 (*Waiver*) in contravention of any express direction by an Extraordinary Resolution of the holders of the Covered Bonds then outstanding or of a request or direction in writing made by the holders of not less than 25 per cent in aggregate Outstanding Principal Balance of the Covered Bonds (in the case of any such determination, with the Covered Bonds of all Series taken together as a single Series as aforesaid), and at all times then only if it shall be indemnified and/or secured to its satisfaction against all Liabilities to which it may thereby render itself liable or which it may incur by so doing but so that no such direction or request:

31.3.1 shall affect any authorisation, waiver or determination previously given or made or

31.3.2 all authorise or waive any such proposed breach or breach relating to a Series Reserved Matter (as defined under Article 7 (*Quorum*)) unless holders of Covered Bonds of each Series has, by Extraordinary Resolution, so authorised its exercise.

31.4 Notice of waiver

Unless the Representative of the Covered Bondholders agrees otherwise, the Issuer shall cause any such authorisation, waiver or determination to be notified to the Covered Bondholders and the Secured Creditors, as soon as practicable after it has been given or made in accordance with Condition 18 (*Notices*).

32. INDEMNITY

Pursuant to the Dealer Agreement, the Issuer has covenanted and undertaken to reimburse, pay or discharge (on a full indemnity basis) upon demand, to the extent not already reimbursed, paid or discharged by the Covered Bondholders, all costs, liabilities, losses, charges, expenses, damages, actions, proceedings, claims and demands duly documented and properly incurred by or made against the Representative of the Covered Bondholders, including but not limited to legal expenses, and any stamp, issue, registration, documentary and other taxes or duties paid by the Representative of the Covered Bondholders in connection with any action and/or legal proceedings brought or contemplated by the Representative of the Covered Bondholders pursuant to the Transaction Documents against the

Issuer, or any other person to enforce any obligation under these Rules, the Covered Bonds or the Transaction Documents.

33. LIABILITY

Notwithstanding any other provision of these Rules, the Representative of the Covered Bondholders shall not be liable for any act, matter or thing done or omitted in any way in connection with the Transaction Documents, the Covered Bonds or the Rules except in relation to its own fraud (*frode*), gross negligence (*colpa grave*) or wilful default (*dolo*).

TITLE IV

THE ORGANISATION OF THE COVERED BONDHOLDERS AFTER SERVICE OF A COVERED BOND GUARANTOR ACCELERATION NOTICE

34. POWERS TO ACT ON BEHALF OF THE COVERED BOND GUARANTOR

It is hereby acknowledged that, upon service of a Covered Bond Guarantor Acceleration Notice or, prior to service of a Covered Bond Guarantor Acceleration Notice, following the failure of the Covered Bond Guarantor to exercise any right to which it is entitled, pursuant to the Intercreditor Agreement the Representative of the Covered Bondholders, in its capacity as legal representative of the Organisation of the Covered Bondholders, shall be entitled (also in the interests of the Secured Creditors) pursuant to Articles 1411 and 1723 of the Italian Civil Code, to exercise certain rights in relation to the Portfolio. Therefore, the Representative of the Covered Bondholders, in its capacity as legal representative of the Organisation of the Covered Bondholders, will be authorised, pursuant to the terms of the Intercreditor Agreement, to exercise, in the name and on behalf of the Covered Bond Guarantor and as *mandatario in rem propriam* of the Covered Bond Guarantor, any and all of the Covered Bond Guarantor's Rights under certain Transaction Documents, including the right to give directions and instructions to the relevant parties to the relevant Transaction Documents.

TITLE V

GOVERNING LAW AND JURISDICTION

35. GOVERNING LAW

These Rules, and any non-contractual obligations arising out of or in connection with these Rules, are governed by, and will be construed in accordance with, the laws of the Republic of Italy.

36. JURISDICTION

The Courts of Milan will have exclusive jurisdiction to law and determine any suit, action or proceedings and to settle any disputes which may arise out of or in connection with these Rules.

FORM OF FINAL TERMS

Set out below is the form of Final Terms which will be completed for each Tranche of Covered Bonds issued under the Programme. Text in this section appearing in italics does not form part of the Final Terms but denotes directions for completing the Final Terms.

[**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** - The Covered Bonds are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (**EEA**). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (**MiFID II**); or (ii) a customer within the meaning of Directive (UE) 2016/97 (**IMD**), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (the **PRIIPs Regulation**) for offering or selling the Covered Bonds or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Covered Bonds or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.]

MIFID II Product Governance / Professional investors and ECPs only target market – Solely for the purposes of each of the manufacturer's product approval process, the target market assessment in respect of the Covered Bonds has led to the conclusion that: (i) the target market for the Covered Bonds is eligible counterparties and professional clients only, each as defined in[Directive 2014/65/EU (as amended, **MiFID II**)][MiFID II]; and (ii) all channels for distribution of the Covered Bonds to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Covered Bonds (a **distributor**) should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Covered Bonds (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

Final Terms dated [●]

Intesa Sanpaolo S.p.A.

Issue of [*Aggregate Nominal Amount of Tranche*] [*ISIN / issue date of earlier tranche*] **Covered Bonds due** [*Maturity*]

Guaranteed by

ISP OBG S.r.l.

under the €40,000,000,000 Covered Bond (*Obbligazioni Bancarie Garantite*) Programme

PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions of the Covered Bonds (the **Conditions**) set forth in the prospectus dated 20 December 2018 [and the supplement[s] to the prospectus dated [●]] which [together] constitute[s] a base prospectus (the **Base Prospectus**) for the purposes of the Directive 2003/71/EC as amended (which includes the amendments made by Directive 2010/73/EU and any relevant implementing measure in the relevant Member State of the European Economic Area, the **Prospectus Directive**). This document constitutes the Final Terms of the Covered Bonds described herein for the purposes of Article 5.4 of the Prospectus Directive. These Final Terms, published on [●], contain the final terms of the Covered Bonds and must be read in conjunction with such Base Prospectus [as so supplemented]. Full information on the Issuer, the Covered Bond Guarantor and the offer of the Covered Bonds described herein is only available on the basis of the combination of these Final Terms and the Base Prospectus [as so supplemented]. The Base Prospectus [, including the supplement[s]] [is/are] available for viewing [at [*website*]] [and] during normal business hours at [*address*] [and copies may be obtained from [*address*]]. [These Final Terms will be published on the website of the Luxembourg Stock Exchange at www.bourse.lu]

(*The following alternative language applies if the first tranche of an issue which is being increased was issued under a Base Prospectus with an earlier date*.

[Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions of the Covered Bonds (the **Conditions**) set forth in the prospectuses dated [[31 July 2014], [30 July 2015], [20 July 2016] and [20 December 2017]], prepared by the Issuer in connection with the Programme, which are incorporated by reference in the prospectus dated [●] 2018. This document constitutes the Final Terms of the Covered Bonds described herein for the purposes of Article 5.4 of the Prospectus Directive (Directive 2003/71/EC) (the **Prospectus Directive**) which includes the amendments made by Directive 2010/73/EU and any relevant implementing measure in the relevant Member State. These Final Terms, published on [●], contain the final terms of the Covered Bonds and must be read in conjunction with the prospectus dated [●] 2018 [and the supplement[s] to the prospectus dated [●]] which [together] constitute[s] a base prospectus (the **Base Prospectus**) for the purposes of the Prospectus Directive, including the Conditions incorporated by reference in the Base Prospectus. Full information on the Issuer, the Covered Bond Guarantor and the offer of the Covered Bonds described herein is only available on the basis of the combination of these Final Terms and the Base Prospectus [as so supplemented]. The Base Prospectus[, including the supplement[s]] [is/are] available for viewing [at [*website*]] [and] during normal business hours at [*address*] [and copies may be obtained from [*address*]).] [These Final Terms will be published on the website of the Luxembourg Stock Exchange at www.bourse.lu]

(*Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or sub-paragraphs. Italics denote guidance for completing the Final Terms.*)

(*When completing any final terms, consideration should be given as to whether such terms or information constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.*)

1.	(i)	Series Number:	[●]
	(ii)	Tranche Number:	[●]
	(iii)	Date on which the Covered Bonds will be consolidated and form a single Series:	The Covered Bonds will be consolidated and form a single Series with [*provide issue amount/ISIN/maturity date/issue date of earlier Tranches*] on the Issue Date][Not Applicable]
2.	Specified Currency or Currencies:		[●]
3.	Aggregate Nominal Amount:		[●]
	(i)	Series:	[●]
	(ii)	Tranche:	[●] (*If fungible with an existing Series, details of that Series, including the date on which the Covered Bonds become fungible*).
4.	Issue Price:		[●] per cent. of the aggregate nominal amount [plus accrued interest from [*insert date*] (*in the case of fungible issues only, if applicable*)]
5.	(i)	Specified Denominations:	[●] [plus integral multiples of [●] in addition to the said sum of [●]] (as referred to under Condition 3) (*Include the wording in square brackets where the Specified Denomination is €100,000 or equivalent plus multiples of a lower principal amount*.)

	(ii)	Calculation Amount:	[●]
6.	(i)	Issue Date:	[●]
	(ii)	Interest Commencement Date:	[*Specify*/Issue Date/Not Applicable]
7.	Maturity Date:		[*Specify date or (for Floating Rate Covered Bonds) CB Payment Date falling in or nearest to the relevant month and year*.]
8.	Extended Maturity Date of Guaranteed Amounts corresponding to Final Redemption Amount under the Covered Bond Guarantee:		[*Not applicable / Specify date or* (*for Floating Rate Covered Bonds*) *CB Payment Date falling in or nearest to the relevant month and year*] (as referred to under Condition 8(b))
9.	Interest Basis:		[[●] per cent. Fixed Rate] [[*Specify reference rate*] +/– [*Margin*] per cent. Floating Rate] [Zero Coupon] (as referred to under Condition 7) (further particulars specified below)
10.	Redemption/Payment Basis:		[Subject to any purchase and cancellation or early redemption, the Covered Bonds will be redeemed on the Maturity Date at 100 per cent. of their nominal amount (as referred to under Condition 8(a))] [Instalment (as referred to under Condition 8(i)]
11.	Change of Interest:		([*Change of interest rate may be applicable in case an Extended Maturity Date is specified as applicable, as provided for under Condition 8(b)*] / [*Not Applicable*])
12.	Put/Call Options:		[*Not Applicable*] [Investor Put] (as referred to under Condition 8(f)) [Issuer Call] (as referred to under Condition 8(d)) (further particulars specified below)
13.	[Date [Board] approval for issuance of Covered Bonds [and Covered Bond Guarantee] [respectively]] obtained:		[●] [and [●], respectively *(N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Covered Bonds or related Covered Bond Guarantee)*]
14.	Method of distribution:		[Syndicated/Non-syndicated]

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15.	Fixed Rate Provisions		[Applicable/Not Applicable] (as referred to under Condition 5) *(If not applicable, delete the remaining sub-paragraphs of this paragraph)*
	(i)	Rate(s) of Interest:	[●] per cent. per annum [payable

			[annually/semi-annually/quarterly/monthly/other (*specify*)] in arrears]
	(ii)	CB Payment Date(s):	[●] in each year [adjusted in accordance with [*Following Business Day Convention/ Modified Following Business Day Convention/ Preceding Business Day Convention/ FRN Convention*]/not adjusted]
	(iii)	Fixed Coupon Amount[(s)]:	[●] per Calculation Amount
	(iv)	Broken Amount(s):	[●] per Calculation Amount, payable on the CB Payment Date falling [in/on] [●]
	(v)	Day Count Fraction:	[Actual/Actual (ICMA) Actual/365] Actual/365 (Fixed) Actual/360 30/360 (Fixed rate) Actual/365 (Sterling) 30/360 (Floating rate) Eurobond Basis 30E/360 (ISDA)]
16.	Floating Rate Provisions		[Applicable/Not Applicable] (as referred to under Condition 6) *(If not applicable, delete the remaining sub-paragraphs of this paragraph)*
	(i)	CB Interest Period(s):	[●]
	(ii)	Specified Period:	[●] *(Specified Period and CB Payment Dates are alternatives. A Specified Period, rather than CB Payment Dates, will only be relevant if the Business Day Convention is the FRN Convention, Floating Rate Convention or Eurodollar Convention. Otherwise, insert "Not Applicable")*
	(iii)	CB Payment Dates:	[●] *(Specified Period and Specified CB Payment Dates are alternatives. If the Business Day Convention is the FRN Convention, Floating Rate Convention or Eurodollar Convention, insert "Not Applicable")*
	(iv)	First CB Payment Date:	[●]
	(v)	Business Day Convention:	[Floating Rate Convention/ Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention]
	(vi)	Additional Business Centre(s):	[●]/[Not Applicable]
	(vii)	Manner in which the Rate(s) of Interest is/are to be determined:	[Screen Rate Determination/

			ISDA Determination/
	(viii)	Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the Paying Agent):	[[*Name*] shall be the Calculation Agent *(no need to specify if the Fiscal Agent is to perform this function)*]
	(ix)	Screen Rate Determination:	
		• Reference Rate:	[*For example, LIBOR or EURIBOR*]
		• Interest Determination Date(s):	[●]
		• Relevant Screen Page:	[*For example, Reuters LIBOR 01/ EURIBOR 01*]
		• Relevant Time:	[*For example, 11.00 a.m. London time/Brussels time*]
		• Relevant Financial Centre:	[*For example, London/Euro-zone (where Euro-zone means the region comprised of the countries whose lawful currency is the euro)*]
	(x)	ISDA Determination:	
		• Floating Rate Option:	[●]
		• Designated Maturity:	[●]
		• Reset Date:	[●]
	(xi)	Margin(s):	[+/-][●] per cent. per annum
	(xii)	Minimum Rate of Interest:	[●] per cent. per annum
	(xiii)	Maximum Rate of Interest:	[●] per cent. per annum
	(xiv)	Day Count Fraction:	[Actual/Actual (ICMA) Actual365 Actual/365 (Fixed) Actual/360 30/360 (Fixed Rate) Actual/365 (Sterling) 30/360 (Floating Rate) Eurobond Basis 30E/360 (ISDA)]
17.	Zero Coupon Provisions		[Applicable/Not Applicable] (as referred to under Condition 7) *(If not applicable, delete the remaining sub-paragraphs of this paragraph)*
	(i)	Amortisation/Accrual Yield:	[●] per cent. per annum
	(ii)	Reference Price:	[●]
	(iii)	Any other basis of determining amount payable:	[*(Consider whether it is necessary to specify a Day Count Fraction for the purposes of Condition [8(h) (Early redemption of Zero Coupon Covered Bonds)*]/ [Not Applicable]

PROVISIONS RELATING TO REDEMPTION

18.	Call Option	[Applicable/Not Applicable] (as referred to under Condition 8(d))

			(If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Optional Redemption Date(s):	[●]
	(ii)	Optional Redemption Amount(s) of Covered Bonds:	[●] per Calculation Amount
	(iii)	If redeemable in part:	
		Minimum Redemption Amount:	[●] per Calculation Amount
		Maximum Redemption Amount	[●] per Calculation Amount
	(iv)	Notice period:	[●]
19.	Put Option		[Applicable/Not Applicable] (as referred to under Condition 8(f))
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Optional Redemption Date(s):	[●]
	(ii)	Optional Redemption Amount(s) of each Covered Bonds:	[●] per Calculation Amount
	(iii)	Notice period:	[●]
20.	Final Redemption Amount of Covered Bonds		[●] per Calculation Amount (as referred to under Condition 8) [*Note that the Final Redemption Amount shall be equal to the principal amount of the Series*]
			[●]
21.	Early Redemption Amount		[Not Applicable/[●] per Calculation Amount (as referred under Condition 8)]
	Early redemption amount(s) per Calculation Amount payable on redemption for taxation reasons or on acceleration following a Covered Bond Guarantor Event of Default or other early redemption:		

GENERAL PROVISIONS APPLICABLE TO THE COVERED BONDS

22.	Additional Financial Centre(s):	[Not Applicable/*give details*] (*Note that this paragraph relates to the date and place of payment, and not interest period end dates*)
23.	Details relating to Covered Bonds for which principal is repayable in instalments: amount of each instalment, date on which each payment is to be made:	[Not Applicable/*give details*]

DISTRIBUTION

24.	(i)	If syndicated, names of Managers:	[Not Applicable/*give names and business address*]

	(ii) Stabilising Manager(s) (if any):	[Not Applicable/*give names and business address*]
	(iii) If non-syndicated, name of Dealer:	[Not Applicable/*give names and business address*]
	(iv) U.S. Selling Restrictions:	[Not Applicable/Compliant with Regulation S under U.S. Securities Act of 1933]
25.	Prohibition of Sales to EEA Retail Investors:	[Applicable/Not Applicable] (*Where agreed that the Covered Bonds clearly do not constitute "packaged" products, "Not Applicable" should be specified. If the offer of the Covered Bonds is concluded prior to 1 January 2018 and the Covered Bonds may constitute 'packaged' products and mature on or after 1 January 2018 then "Applicable" should be specified if agreed by the parties. If the offer of the Covered Bonds will be concluded on or after 1 January 2018 and the Covered Bonds may constitute "packaged" products, "Applicable" should be specified.*)

THIRD PARTY INFORMATION

[(*Relevant third party information in respect of the Covered Bonds*) has been sourced from (*specify source*). Each of the Issuer and the Covered Bond Guarantor confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by (*specify source*), no facts have been omitted which would render the reproduced information inaccurate or misleading.]

Signed on behalf of Intesa Sanpaolo S.p.A.

By:_____

Duly authorised

Signed on behalf of ISP OBG S.r.l.

By:_____

Duly authorised

PART B – OTHER INFORMATION

1. LISTING AND ADMISSION TO TRADING

(i)	Listing	[Official list of [the Luxembourg Stock Exchange]/[specify other stock exchange]/[Not applicable]
(ii)	Admission to trading	[Application [is expected to be/has been] made by the Issuer (or on its behalf) for the Covered Bonds to be admitted to trading on the regulated market of [the Luxembourg Stock Exchange/*specify other regulated market*] with effect from [●].] [Not Applicable.] *(Where documenting a fungible issue, need to indicate that original Covered Bonds are already admitted to trading.)*

2. RATING

[Not applicable]/[The Covered Bonds to be issued [[have been]/[are expected to be]] rated:

Rating: *[[●]]*

[*(Insert legal name of particular credit rating agency entity providing rating)] is established in the European Union and registered under Regulation (EC) No 1060/2009, as amended (the "CRA Regulation").[As such (Insert legal name of particular credit rating agency entity providing rating) is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website* http://www.esma. europa.eu/page/ List-registered-and-certified-CRAs *in accordance with such Regulation.*]

3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

[(*Need to include a description of any interest, including conflicting ones, that is material to the issue/offer, detailing the persons involved and the nature of the interest. May be satisfied by the inclusion of the following statement: "The Issuer and [●] have a conflict of interest with respect to the Covered Bondholders, as [●]."*)

"Save for any fees payable to the [Dealers/Managers], so far as the Issuer is aware, no person involved in the offer of the Covered Bonds has an interest material to the offer.". The Issuer and Banca IMI S.p.A., acting as [Manager] under this issue, have a conflict of interest with respect to the Covered Bondholders, as they both belong to the Intesa Sanpaolo Group and Banca IMI S.p.A. is the subsidiary of the Issuer.]

[(*When adding any other description, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Base Prospectus under Article 16 of the Prospectus Directive.*)]

4. [ESTIMATED TOTAL COSTS

Estimate of total expenses related to the admission to trading] [●]/[Not Applicable]

5. [Fixed Rate Covered Bonds only – YIELD

	Indication of yield:	[●] / [Not Applicable]

6. Floating Rate Covered Bonds only - HISTORIC INTEREST RATES

[Details of historic [LIBOR/EURIBOR/other] rates can be obtained from [Reuters]/[●].] / [Not Applicable]

7. OPERATIONAL INFORMATION

ISIN Code:	[●]
Common Code:	[●]
CFI:	[[●]/Not Applicable]
FISN:	[[●]/Not Applicable]
Any Relevant Clearing System(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, société anonyme and the relevant identification number(s):	[Not Applicable/*give name(s), address(es) and number(s)*]
Delivery:	Delivery [against/free of] payment
Names and Specified Offices of additional Paying Agent(s) (if any):	[●]
Intended to be held in a manner which would allow Eurosystem eligibility:	[Yes][No][Not Applicable] (*Note that the designation "yes" simply means that the Covered Bonds are intended upon issue to be deposited with one of the ICSDs as common safekeeper and does not necessarily mean that the Covered Bonds will be recognized as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met*.)

TAXATION

Republic of Italy

The following is an overview of current Italian law and practice relating to the taxation of the Covered Bonds. The statements herein regarding taxation are based on the laws in force in Italy as of the date of this Base Prospectus and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis.

The following overview does not purport to be a comprehensive description of all the tax considerations which may be relevant to a decision to subscribe for, purchase, own or dispose of the Covered Bonds and does not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers in securities or commodities) may be subject to special rules. Prospective purchasers of the Covered Bonds are advised to consult their own tax advisers concerning the overall tax consequences of their ownership of the Covered Bonds.

Tax treatment of the Covered Bonds

Legislative Decree No. 239 of 1 April 1996, as subsequently amended, (**Decree 239**) provides for the applicable regime with respect to the tax treatment of interest, premium and other income (including the difference between the redemption amount and the issue price) from notes issued, *inter alia*, by Italian banks, falling within the category of bonds (*obbligazioni*) or debentures similar to bonds (*titoli similari alle obbligazioni*). For this purpose, debentures similar to bonds are securities that incorporate an unconditional obligation to pay, at maturity, an amount not lower than their nominal value with or without the payment of periodic interest, and do not give any right to directly or indirectly participate in the management of the issuer or to the business in connection to which the securities were issued, nor to control the same.

Italian resident Covered Bondholders

Where an Italian resident Covered Bondholder is (a) an individual not engaged in an entrepreneurial activity to which the Covered Bonds are connected, or (b) a non-commercial partnership, or (c) a non-commercial private or public institution (other than companies), a trust not carrying out mainly or exclusively commercial activities, the Italian State and public and territorial entities, or (d) an investor exempt from Italian corporate income taxation, interest, premium and other income relating to the Covered Bonds, accrued during the relevant holding period, are subject to a withholding tax, referred to as *imposta sostitutiva*, levied at the rate of 26 per cent. (unless the Covered Bondholder described under (a), (b) and (c) have entrusted the management of their financial assets, including the Covered Bonds, to an authorized intermediary and they have opted for the application of the *"risparmio gestito"* regime - see "*Capital Gains Tax*" below).

Subject to certain conditions, interest in respect of Covered Bonds issued by Intesa Sanpaolo that qualify as *obbligazioni or titoli similari alle obbligazioni* received by Italian resident individuals holding the Covered Bonds not in connection with an entrepreneurial activity or social security entities pursuant to Legislative Decree No. 509 of 30 June 1994 and Legislative Decree No. 103 of 10 February 1996 may be exempt from taxation, including the 26 per cent. *imposta sostitutiva*, if the Covered Bonds are included in a long-term savings account (*piano individuale di risparmio a lungo termine*) pursuant Article 1, paragraph 100 – 114, of Law No.232 of 11 December 2016 ("**Law 232**").

In the event that the Covered Bondholders described under (a) or (c) above are engaged in an entrepreneurial activity to which the Covered Bonds are connected, the *imposta sostitutiva* applies as a provisional tax.

Where an Italian resident Covered Bondholder is a company or similar commercial entity or a permanent establishment in Italy of a foreign company to which the Covered Bonds are effectively connected and the Covered Bonds are deposited with an authorised intermediary, interest, premium and other income from the Covered Bonds will not be subject to *imposta sostitutiva*, but must be included in the relevant Covered Bondholder's annual income tax return and are therefore subject to

general Italian corporate taxation (**IRES**) (and, in certain circumstances, depending on the "*status*" of the Covered Bondholder, also to regional tax productive activities (**IRAP**)).

If an investor is resident in Italy and is an open-ended or a closed-ended investment fund, a SICAF (an investment company with fixed capital) or a SICAV (an investment company with variable capital) established in Italy and either (i) the fund, the SICAF or the SICAV or (ii) their manager is subject to the supervision of a regulatory authority (the **Fund**), and the relevant Covered Bonds are held by an authorised intermediary, interest, premium and other income accrued during the holding period on the Covered Bonds will not be subject to imposta sostitutiva, but must be included in the management results of the Fund accrued at the end of each tax period. The Fund will not be subject to taxation on such result, but a withholding tax of 26 per cent. will apply, in certain circumstances, to distributions made in favour of unitholders or shareholders (the **Collective Investment Fund Tax**). Under the current regime provided by Law Decree No. 351 of 25 September 2001 converted into law with amendments by Law No. 410 of 23 November 2001 (**Decree 351**), Law Decree No. 78 of 31 May 2010, converted into Law No. 122 of 30 July 2010, and Legislative Decree No. 44 of 4 March 2014, all as amended, interest, premiums or incomes in respect of the Covered Bonds made to Italian resident real estate investment funds established pursuant to Article 37 of Legislative Decree No. 58 of 24 February 1998 or pursuant to Article 14-bis of Law No. 86 of 25 January 1994, and Italian real estate SICAFs (**Real Estate SICAFs**) are subject neither to *imposta sostitutiva*, nor to any other income tax in the hands of the real estate investment fund or the Real Estate SICAF. The income of the real estate fund or Real Estate SICAFs is subject to tax, in the hands of the unitholder, depending on the status and percentage of participation, or, when earned by the fund, through distribution and/or upon redemption or disposal of the units.

Where an Italian resident Covered Bondholder is a pension fund (subject to the regime provided for by Article 17 of the Legislative Decree No. 252 of 5 December 2005) and the Covered Bonds are deposited with an authorised intermediary, interest, premium and other income relating to the Covered Bonds and accrued during the holding period will not be subject to *imposta sostitutiva*, but must be included in the result of the relevant portfolio accrued at the end of the tax period, to be subject to a 20 per cent substitute tax on the increase in value of the managed assets accrued at the end of each year. Subject to certain conditions (including minimum holding period requirement) and limitations, interest, premium and other income relating to the Covered Bonds may be excluded from the taxable base of the 20 per cent. substitute tax if the Covered Bonds are included in a long-term savings account (*piano individuale di risparmio a lungo termine*) that meets the requirements set forth in Article 1 (100-114) of Law 232.

Pursuant to Decree 239, *imposta sostitutiva* is applied by banks, *Società di intermediazione mobiliare* (SIMs), fiduciary companies, *Società di gestione del risparmio* (SGRs), stockbrokers and other entities identified by a Decree of the Ministry of Economy and Finance (each an **Intermediary**) as subsequently amended and integrated.An Intermediary must: (a) be resident in Italy or be a permanent establishment in Italy of a non-Italian resident financial intermediary and (b) intervene, in any way, in the collection of interest or in the transfer of the Covered Bonds. For the purpose of the application of the *imposta sostitutiva*, a transfer of Covered Bonds includes any assignment or other act, either with or without consideration, which results in a change of the ownership of the relevant Covered Bonds or in a change of the Intermediary with which the Covered Bonds are deposited.

Where the Covered Bonds are not deposited with an Intermediary, the *imposta sostitutiva* is applied and withheld by any entity paying interest to a Covered Bondholder or, absent that, by the Issuer.

Non-Italian resident Covered Bondholders

Where the Covered Bondholder is a non-Italian resident, without a permanent establishment in Italy to which the Covered Bonds are connected, an exemption from the *imposta sostitutiva* applies provided that the non-Italian resident beneficial owner is either (a) resident, for tax purposes, in a state or territory which allows for a satisfactory exchange of information with Italy as listed in the Italian Ministerial Decree of 4 September 1996, as amended from time to time or in any other decree or regulation that will be issued in future to provide the list of such countiries (the **White List**); or (b) an international body or entity set up in accordance with international agreements which have entered

into force in Italy; or (c) a Central bank or an entity which manages, *inter alia*, the official reserves of a foreign State; or (d) an institutional investor which is resident in a country included in the White List, even if it does not possess the status of a taxpayer in its own country of residence.

In order to ensure gross payment, non-resident investors must be the beneficial owners of payments of interest, premium or other income and must (a) deposit, directly or indirectly, the Covered Bonds, the Receipts or the coupons with a bank or a SIM or a permanent establishment in Italy of a non-resident bank or SIM or with a non-resident operator of a clearing system having appointed as its agent in Italy for the purposes of Decree 239 a resident bank or SIM or a permanent establishment in Italy or a non-resident bank or SIM which are in contact via computer with the Ministry of Economy and Finance and (b) file with the relevant depositary, prior to or concurrently with the deposit of the Covered Bonds, a statement of the relevant Covered Bondholder, to be provided only once, until revoked or withdrawn, in which the Covered Bondholder declares to be eligible to benefit from the applicable exemption from *imposta sostitutiva*. Such statement, which is not requested for international bodies or entities set up in accordance with international agreements which have entered into force in Italy or in the case of foreign Central Banks or entities which manage the official reserves of a foreign State, must comply with the requirements set forth by Ministerial Decree of 12 December 2001.

The *imposta sostitutiva* will be applicable at the rate of 26 per cent., or at the reduced rate provided for by any applicable double tax treaty, if any, to interest, premium and other income paid to Covered Bondholders other than those listed above or, even if listed, which failed to comply with the aforementioned requirements and procedures.

Payments made by an Italian resident guarantor

With respect to payments on the Covered Bonds made to certain Italian resident Covered Bondholders by an Italian resident guarantor, in accordance with one interpretation of Italian tax law, any payment of liabilities equal to interest and other proceeds from the Covered Bonds may be subject to a provisional withholding tax at a rate of 26 per cent. pursuant to Presidential Decree No. 600 of 29 September 1973, as subsequently amended. In case of payments to non-Italian resident Covered Bondholders, the withholding tax may be applied at 26 per cent. as a final tax.

Double taxation treaties entered into by Italy may apply allowing for a lower (or, in certain cases, nil) rate of withholding tax.

In accordance with another interpretation, any such payment made by the Italian resident guarantor will be treated, in certain circumstances, as a payment by the relevant Issuer and will thus be subject to the tax regime described in the previous paragraphs of this section.

Atypical Securities

Interest payments relating to Covered Bonds that are not deemed to be bonds (*obbligazioni*), debentures similar to bonds (*titoli similari alle obbligazioni*), shares or securities similar to shares pursuant to Article 44 of Presidential Decree No. 917 of 22 December 1986 may be subject to a withholding tax, levied at the rate of 26 per cent.. For this purpose, debentures similar to bonds are securities that incorporate an unconditional obligation to pay, at maturity, an amount not lower than their nominal value with or without the payment of periodic interest, and do not give any right to directly or indirectly participate in the management of the issuer or to the business in connection to which the securities were issued, nor to control the same.

Subject to certain conditions, interest in respect of Covered Bonds issued by Intesa Sanpaolo that do not qualify as *obbligazioni or titoli similari alle obbligazioni* and are treated as atypical securities received by Italian resident individuals holding the Covered Bonds not in connection with an entrepreneurial activity or social security entities pursuant to Legislative Decree No. 509 of 30 June 1994 and Legislative Decree No. 103 of 10 February 1996 may be exempt from taxation, including the 26 per cent. *imposta sostitutiva*, if the Covered Bonds are included in a long-term savings account (*piano individuale di risparmio a lungo termine*) pursuant Article 1, paragraph 100 – 114, of Law 232.

Where the Covered Bondholder is (a) an Italian individual engaged in an entrepreneurial activity to which the Covered Bonds are connected, (b) an Italian company or a similar Italian commercial entity, (c) a permanent establishment in Italy of a foreign entity to which the Covered Bonds are connected, (d) an Italian commercial partnership or (e) an Italian commercial private or public institution, such withholding tax is a provisional withholding tax. In all other cases, including when the Covered Bondholder is a non-Italian resident, the withholding tax is a final withholding tax. For non-Italian resident Covered Bondholders, the withholding tax rate may be reduced by any applicable tax treaty.

Capital gains tax

Any gain obtained from the sale, early redemption or redemption of the Covered Bonds would be treated as part of the taxable income (and, in certain circumstances, depending on the "status" of the Covered Bondholder, also as part of the net value of the production for IRAP purposes) if realised by an Italian company or a similar commercial entity (including the Italian permanent establishment of foreign entities to which the Covered Bonds are connected) or Italian resident individuals engaged in an entrepreneurial activity to which the Covered Bonds are connected.

Where an Italian resident Covered Bondholder is (i) an individual holding the Covered Bonds not in connection with an entrepreneurial activity, (ii) a non-commercial partnership, (iii) a non-commercial private or public institution, any capital gain realised by such Covered Bondholder from the sale early redemption or redemption of the Covered Bonds would be subject to an *imposta sostitutiva*, levied at the current rate of 26 per cent.

In respect of the application of the *imposta sostitutiva*, taxpayers may opt for one of the three regimes described below.

Under the tax declaration regime (*regime della dichiarazione*), which is the default regime for taxation of capital gains realised by Italian resident individuals not engaged in an entrepreneurial activity to which the Covered Bonds are connected, the *imposta sostitutiva* on capital gains will be chargeable, on a yearly cumulative basis, on all capital gains, net of any incurred capital loss, realised by the Italian resident individual Covered Bondholder holding the Covered Bonds not in connection with an entrepreneurial activity pursuant to all sales, early redemption or redemptions of the Covered Bonds carried out during any given tax year. Italian resident individuals holding the Covered Bonds not in connection with an entrepreneurial activity must indicate the overall capital gains realised in any tax year, net of any relevant incurred capital loss, in the annual tax return and pay *imposta sostitutiva* on such gains together with any balance income tax due for such year. Capital losses in excess of capital gains may be carried forward against capital gains realised in any of the four succeeding tax years.

As an alternative to the tax declaration regime, Italian resident individual Covered Bondholders holding the Covered Bonds not in connection with an entrepreneurial activity may elect to pay the *imposta sostitutiva* separately on capital gains realised on each sale, early redemption or redemption of the Covered Bonds (the *risparmio amministrato* regime provided for by Article 6 of the Legislative Decree No. 461 of 21 November 1997, as a subsequently amended, the **Decree 461**). Such separate taxation of capital gains is allowed subject to (a) the Covered Bonds being deposited with Italian banks, SIMs or certain authorised financial intermediaries and (b) an express and valid election for the *risparmio amministrato* regime being punctually made in writing by the relevant Covered Bondholder. The depository is responsible for accounting for *imposta sostitutiva* in respect of capital gains realised on each sale, early redemption or redemption of the Covered Bonds (as well as in respect of capital gains realised upon the revocation of its mandate), net of any incurred capital loss, and is required to pay the relevant amount to the Italian tax authorities on behalf of the Covered Bondholders, deducting a corresponding amount from the proceeds to be credited to the Covered Bondholder or using funds provided by the Covered Bondholder for this purpose. Under the *risparmio amministrato* regime, where a sale, early redemption or redemption of the Covered Bonds results in a capital loss, such loss may be deducted from capital gains subsequently realised, within the same securities management, in the same tax year or in the following tax years up to the fourth. Under the

risparmio amministrato regime, the Covered Bondholder is not required to declare the capital gains in the annual income tax return.

Any capital gains realised or accrued by Italian resident individuals holding the Covered Bonds not in connection with entrepreneurial activity who have entrusted the management of their financial assets, including the Covered Bonds, to an authorised intermediary and have validly opted for the so-called *risparmio gestito* regime (regime provided by Article 7 of Decree 461) will be included in the computation of the annual increase in value of the managed assets accrued, even if not realised, at year end, subject to a 26 per cent. substitute tax, to be paid by the managing authorised intermediary. Under this *risparmio gestito* regime, any depreciation of the managed assets accrued at year end may be carried forward against increase in value of the managed assets accrued in any of the four succeeding tax years. Under the *risparmio gestito* regime, the Covered Bondholder is not required to declare the capital gains realised in the annual income tax return.

Any capital gains realised by a Covered Bondholder who is a Fund will be included in the result of the relevant portfolio accrued at the end of the tax period. Such result will not be taxed with the Fund, but subsequent distributions in favour of unitholders or shareholders may subject to the Collective Investment Fund Tax.

Any capital gains realised by a Covered Bondholder who is an Italian real estate fund to which the provisions of Decree 351-, Law Decree No. 78 of 31 May 2010, converted into Law No. 122 of 30 July 2010, and Legislative Decree No. 44 of 4 March 2014, all as amended, as subsequently amended apply will be subject neither to *imposta sostitutiva* nor to any other income tax at the level of the real estate investment fund or the Real Estate SICAF. The income of the real estate investment fund or the Real Estate SICAF is subject to tax, in the hands of the unitholder, depending on the status and percentage of participation, or, when earned by the fund, through distribution and/or upon redemption or disposal of the units.

Any capital gains realised by a Covered Bondholder who is an Italian pension fund (subject to the regime provided for by article 17 of the Legislative Decree No. 252 of 5 December 2005) will be included in the result of the relevant portfolio accrued at the end of the tax period, to be subject to the 20 per cent. substitute tax. Subject to certain conditions (including minimum holding period requirement) and limitations, capital gains in respect of Covered Bonds realized upon sale, transfer or redemption by Italian Pension Fund may be excluded from the taxable base of the 20 per cent. substitute tax if the Covered Bonds are included in a long-term savings account (*piano individuale di risparmio a lungo termine*) that meets the requirements set forth in Article 1 (100-114) of Law 232.

Capital gains realised by non-Italian-resident Covered Bondholders, without a permanent establishement in Italy to which the Covered Bonds are effectively connected, from from the sale, early redemption or redemption of Covered Bonds issued by an Italian resident Issuer are not subject to Italian taxation, provided that the Covered Bonds are traded on regulated markets and, in certain cases, subject to the timely filing of a self-declaration form with the Italian Intermediary with which the Covered Bonds are deposited attesting the status of the relevant Covered Bondholder.

Capital gains realised by non-Italian resident Covered Bondholders, without a permanent establishement in Italy to which the Covered Bonds are effectively connected, from the sale, early redemption or redemption of Covered Bonds not traded on regulated markets are not subject to the *imposta sostitutiva*, provided that the effective beneficiary: (a) is resident in a country included in the White List; or (b) is an international entity or body set up in accordance with international agreements which have entered into force in Italy; or (c) is a Central Bank or an entity which manages, *inter alia*, the official reserves of a foreign State; or (d) is an institutional investor which is resident in a country included in the White List, even if it does not possess the status of a taxpayer in its own country of residence.

In any event, non-Italian resident individuals or entities without a permanent establishment in Italy to which the Covered Bonds are connected, that may benefit from a double taxation treaty with Italy providing that capital gains realised upon the sale, early redemption or redemption of Covered Bonds are to be taxed only in the country of tax residence of the recipient, will not be subject to *imposta*

sostitutiva in Italy on any capital gains realised upon the sale, early redemption or redemption of Covered Bonds.

If none of the conditions above are met, capital gains realised by non-Italian resident Covered Bondholders from the sale or redemption of Covered Bonds issued by an Italian resident Issuer are subject to the *imposta sostitutiva* at the current rate of 26 per cent.

Inheritance and gift taxes

Pursuant to Law Decree No. 262 of 3 October 2006 (**Decree No. 262**), converted into Law No. 286 of 24 November 2006 as subsequently amended, the transfers of any valuable asset (including the Covered Bonds) as a result of death or donation are taxed as follows:

(a) transfers in favour of spouses and direct descendants or direct ancestors are subject to an inheritance and gift tax applied at a rate of 4 per cent on the value of the inheritance or the gift exceeding € 1,000,000, for each beneficiary;

(b) transfers in favour of relatives to the fourth degree or relatives-in-law to the third degree are subject to an inheritance and gift tax at a rate of 6 per cent on the entire value of the inheritance or the gift. Transfers in favour of brothers/sisters are subject to the 6 per cent inheritance and gift tax on the value of the inheritance or the gift exceeding € 100,000, for each beneficiary; and

(c) any other transfer is, in principle, subject to an inheritance and gift tax applied at a rate of 8 per cent on the entire value of the inheritance or the gift.

If the transfer is made in favour of persons with severe disabilities, the tax is levied at the rate mentioned above in (a), (b) and (c) on the value exceeding, for each beneficiary, €1,500,000.

Transfer tax

Contracts relating to the transfer of securities are subject to the registration tax as follows: (a) public deeds and notarized deeds are subject to fixed registration tax at rate of €200; (b) private deeds are subject to registration tax only in case of use or voluntary registration.

Stamp duty

Pursuant to Article 13 par. 2-ter of Part I of the tariff attached to Presidential Decree No. 642 of 26 October 1972 (**Decree 642**), a proportional stamp duty applies, based on an annual basis, to any periodic reporting communications which may be sent by a financial intermediary to a Covered Bondholder in respect of any Covered Bond which may be deposited with such financial intermediary in Italy.

The stamp duty applies at the rate of 0.2 per cent.; this stamp duty is determined on the basis of the market value or – if no market value figure is available – on the face value or redemption value, or in the case the face or redemption values cannot be determined, on the purchase value of the Covered Bond is held. The stamp duty cannot exceed € 14,000 if the Covered Bondholder is not an individual.

The stamp duty applies both to Italian resident and non-Italian resident investors, to the extent that Covered Bonds are held with an Italian-based financial intermediary.

Wealth Tax on securities deposited abroad

According to the provisions set forth by Law No. 2014 of 6 December 2011, as amended and supplemented, Italian resident individuals holding the Covered Bonds outside the Italian territory are required to pay in their own annual tax return a wealth tax at the rate of 0.2 per cent.

This tax is calculated on the market value of the Covered Bonds at the end of the relevant year or – if no market value figure is available – on the nominal value or the redemption or in tge case the face or redemption values cannot be determined, on purchase value of such financial assets held outside the Italian territory. The amount of tax due, based on the value indicated by the Covered Bondholder in its own annual tax return, must be paid within the same date in which payment of the balance of the annual individual income tax (**IRPEF**) is due.

Taxpayers are entitled to an Italian tax credit equivalent to the amount of wealth taxes paid in the State where the financial assets are held (up to an amount equal to the Italian wealth tax due).

Financial assets held abroad are excluded from the scope of the Wealth Tax if such assets are administered by Italian financial intermediaries pursuant to an administration agreement. In this case the above mentioned stamp duty provided for by Article 13 of the tariff attached to Decree 642 does apply.

Tax Monitoring Obligations

Italian resident individuals, non-commercial entities, non-commercial partnerships and similar institutions are required to report in their yearly income tax return, according to Law Decree No. 167 of 28 June 1990 converted into law by Law Decree No. 227 of 4 August 1990, as amended from time to time, for tax monitoring purposes, the amount of Covered Bonds held abroad during each tax year. The requirement applies also where the persons above, being not the direct holder of the financial instruments, are the actual owner of the instrument.
Furthermore, the above reporting requirement is not required to comply with respect to: (i) Covered Bonds deposited for management with qualified Italian financial intermediaries; (ii) contracts entered into through their intervention, upon condition that the items of income derived from the Covered Bonds have been subject to tax by the same intermediaries; or (iii) if the foreign investments are only composed by deposits and/or bank accounts and their aggregate value does not exceed a €15,000 threshold throughout the year.

Luxembourg Taxation

The following information is a general description of certain Luxembourg withholding tax considerations relating to the Covered Bonds. It does not purport to be a complete analysis of all tax considerations relating to the Covered Bonds, whether in Luxembourg or elsewhere. Prospective purchasers of the Covered Bonds should consult their own tax advisers as to which countries' tax laws could be relevant to acquiring, holding and/or disposing of the Covered Bonds and receiving payments of interest, principal and/or other amounts under the Covered Bonds and the consequences of such actions under the tax laws of Luxembourg. This information is based on the laws, regulations and administrative and judicial interpretations presently in force in Luxembourg and is subject to any change in law that may take effect after such date.

Please be aware that the residence concept used under the respective headings below applies for Luxembourg income tax assessment purposes only. Any reference in the present section to a withholding tax or a tax of a similar nature, or to any other concepts, refers to Luxembourg tax law and/or concepts only.

Withholding Tax

All payments of interest and principal by the Issuer in the context of the holding, disposal, redemption or repurchase of the Covered Bonds can be made free and clear of any withholding or deduction for or on account of any taxes of whatsoever nature imposed, levied, withheld, or assessed by Luxembourg or any political subdivision or taxing authority thereof or therein, in accordance with the applicable Luxembourg tax laws currently in force and subject however to the application of the Luxembourg law of 23 December 2005, as amended, (the **Relibi Law**) which has introduced a 20% withholding tax on certain payments of interest made to Luxembourg resident individuals.

Under the Relibi Law, payments of interest or similar income made or ascribed by a paying agent established in Luxembourg to an individual beneficial owner who is a resident of Luxembourg will be subject to a withholding tax of 20%. Such withholding tax will be in full discharge of income tax if the beneficial owner is an individual acting in the course of the management of his/her private wealth. Payments of interest under the the Covered Bonds coming within the scope of the Relibi Law will be subject to a withholding tax at a rate of 20 %.

Responsibility for the withholding of tax in application of the above-mentioned Relibi Law is assumed by the Luxembourg paying agent within the meaning of the Relibi Law and not by the Issuer.

Foreign Account Tax Compliance Act ("**FATCA**")

Pursuant to certain provisions of the U.S. Internal Revenue Code of 1986, commonly known as FATCA, a "foreign financial institution" may be required to withhold on certain payments it makes ("foreign passthru payments") to persons that fail to meet certain certification, reporting, or related requirements. The Issuer is a foreign financial institution for these purposes.

A number of jurisdictions, including the Republic of Italy, have entered into, or have agreed in substance to, intergovernmental agreements with the United States to implement FATCA ("**IGAs**"), which modify the way in which FATCA applies in their jurisdictions. Under the provisions of IGAs as currently in effect, a foreign financial institution in an IGA jurisdiction would generally not be required to withhold under FATCA or an IGA from payments that it makes. Certain aspects of the application of the FATCA provisions and IGAs to instruments such as the Covered Bonds, including whether withholding would ever be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Covered Bonds, are uncertain and may be subject to change. Even if withholding would be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Covered Bonds, such withholding would not apply prior to 1 January 2019 and Covered Bonds characterised as debt (or which are not otherwise characterised as equity and have a fixed term) for U.S. federal tax purposes that are issued on or prior to the date that is six months after the date on which final regulations defining "foreign passthru payments" are filed with the U.S. Federal Register generally would be "grandfathered" for purposes of FATCA withholding unless materially modified after such date. However, if additional Covered Bonds (as described under "Terms and Conditions of the Covered Bonds—Further Issues") that are not distinguishable from previously issued Covered Bonds are issued after the expiration of the grandfathering period and are subject to withholding under

FATCA, then withholding agents may treat all Covered Bonds, including the Covered Bonds offered prior to the expiration of the grandfathering period, as subject to withholding under FATCA. Holders should consult their own tax advisors regarding how these rules may apply to their investment in the Covered Bonds. In the event any withholding would be required pursuant to FATCA or an IGA with respect to payments on the Covered Bonds, no person will be required to pay additional amounts as a result of the withholding.

*The proposed financial transactions tax (**FTT**)*

On 14 February 2013, the European Commission published a proposal (the **Commission's Proposal**) for a Directive for a common FTT in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the **participating Member States**). However, Estonia has since stated that it will not participate.

The Commission's Proposed has very broad scope and could, if introduced in its current form, apply to certain dealings in Covered Bonds (including secondary market transactions) in certain circumstances. The issuance and subscription of Covered Bonds should, however, be exempt.

Under the Commission's Proposal the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in Covered Bonds where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

Additional EU Member States may decide to participate.

Joint statements issued on 8 December 2015 by participating Member States, except Estonia, indicate an intention to implement the FTT by the end of June 2016. On 16 March 2016, Estonia completed the formalities required to leave the enhanced co-operation on FTT. On 17 June 2016, the Council of the European Union announced that the work on FTT will continue during the second half of 2016. The Council of the European Union discussed the state of the dossier in June 2017 and reiterated that

further work at the Council and its preparatory bodies is still required, before a final agreement on this dossier can be reached.

Prospective holders of the Covered Bonds are advised to seek their own professional advice in relation to the FTT.

SUBSCRIPTION AND SALE

Dealer Agreement

Covered Bonds may be sold from time to time by the Issuer to the Dealers. The arrangements under which Covered Bonds may from time to time be agreed to be sold by the Issuer to, and purchased by, the Dealers are set out in the Dealer Agreement. The Dealer Agreement provides for, *inter alia*, an indemnity to the Dealer against certain liabilities in connection with the offer and sale of the Covered Bonds. The Dealer Agreement also provides for the resignation or termination of appointment of existing Dealers and for the appointment of additional or other dealers either generally in respect of the Programme or in relation to a particular Series. The Dealer Agreement contains, *inter alia*, stabilising provisions.

Subscription Agreements

Any Subscription Agreement between the Issuer and the Dealer and/or any additional or other dealers, from time to time, for the sale and purchase of Covered Bonds (each a **Relevant Dealer**) will, *inter alia*, provide for the price at which the relevant Covered Bonds will be subscribed for by the Relevant Dealers and the commissions or other agreed deductibles (if any) payable or allowable by the Issuer in respect of such purchase.

Each Subscription Agreement will also provide for the confirmation of the appointment of the Representative of the Covered Bondholders by the Relevant Dealer as initial holder of the Covered Bonds then being issued.

Selling restrictions

Prohibition of Sales to EEA Retail Investors

Unless the Final Terms (or Drawdown Prospectus, as the case may be) in respect of any Covered Bonds specifies the "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Covered Bonds which are the subject of the offering contemplated by this Base Prospectus as completed by the Final Terms (or are the subject of the offering contemplated by a Drawdown Prospectus) in relation thereto to any retail investor in the European Economic Area. For the purposes of this provision, the expression **retail investor** means a person who is one (or more) of the following:

(i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, **MiFID II**); or

(ii) a customer within the meaning of Directive (UE) 2016/97 (as amended, the **Insurance Mediation Directive**), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II.

If the Final Terms (or Drawdown Prospectus, as the case may be) in respect of any Covered Bonds specifies "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", in relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a **Relevant Member State**), each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the **Relevant Implementation Date**) it has not made and will not make an offer of Covered Bonds which are the subject of the offering contemplated by the Base Prospectus as completed by the Final Terms (or are the subject of the offering contemplated by a Drawdown Prospectus, as the case may be) in relation thereto to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of such Covered Bonds to the public in that Relevant Member State:

(a) *Qualified investors*: at any time to any legal entity which is a qualified investor as defined in

the Prospectus Directive;

(b) *Fewer than 150 offerees*: at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Directive), subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or

(c) *Other exempt offers*: at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive,

provided that no such offer of Covered Bonds referred to in (a) to (c) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expression an **offer of Covered Bonds to the public** in relation to any Covered Bonds in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Covered Bonds to be offered so as to enable an investor to decide to purchase or subscribe the Covered Bonds, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State, the expression **Prospectus Directive** means Directive 2003/71/EC (as amended including by Directive 2010/73/EU), and includes any relevant implementing measure in the Relevant Member State.

United States of America

The Covered Bonds have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the **Securities Act**) and may not be offered or sold within the United States of America or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that, it will not offer, sell or deliver Covered Bonds, (a) as part of their distribution at any time or (b) otherwise until 40 days after the completion of the distribution, as determined and certified by the relevant Dealer or, in case of an issue of the Covered Bonds on a syndicated basis, the relevant lead manager, of all Covered Bonds of the Tranche of which such Covered Bonds are a part within the United States of America or to, or for the account or benefit of, U.S. persons. Each Dealer has further agreed and each further Dealer appointed under the Programme will be required to agree, that it will send to each Dealer to which it sells Covered Bonds during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Covered Bonds within the United States of America or to, or for the account or benefit of, U.S. persons. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act.

Until 40 days after the commencement of the offering of any Series of Covered Bonds, an offer or sale of such Covered Bonds within the United States of America by any Dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise that in accordance with an available exemption from registration under the Securities Act.

Japan

The Covered Bonds have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act no. 25 of 1948, as amended; the **FIEA**) and each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer or sell any Covered Bonds, directly or indirectly, in Japan or to, or for the benefit of, resident of Japan (as defined under Item 5, Paragraph 1, Article 6 of the Foreign Exchange and Foreign Trade Act (Act no. 228 of 1949, as amended)), or to others for re-offering or resale, directly or indirectly in Japan or to, or for the benefit of, a resident of Japan except pursuant to an

exemption from the registration requirements of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

The United Kingdom

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

(a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated any invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Covered Bonds in circumstances in which section 21(1) of the FSMA does not apply to the Issuer or the Covered Bond Guarantor, as the case may be; and

(b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Covered Bonds in, from or otherwise involving the United Kingdom.

France

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold and will not offer or sell, directly or indirectly, Covered Bonds to the public in France, and it has not distributed or caused to be distributed and will not distribute or cause to be distributed to the public in France, the Base Prospectus, the relevant Final Terms or any other offering material relating to the Covered Bonds and that such offers, sales and distributions have been and will be made in France only to qualified investors (*investisseurs qualifiés*), other than individuals, all as defined in, and in accordance with, articles L.411-1, L.411-2, D.411-1, L.533-16 and L.533-20 of the French Code *monétaire et financier*.

The Republic of Ireland

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

(a) it has not offered or sold and will not offer or sell any Covered Bonds except in conformity with the provisions of the Prospectus Directive and, where applicable, implementing measures in Ireland and the provisions of the Irish Companies Act 2014 of Ireland and every other enactment that is to be read together with any of those Acts;

(b) in respect of Covered Bonds issued by Intesa Sanpaolo which are not listed on a stock exchange and which do not mature within two years its action in any jurisdiction will comply with the then applicable laws and regulations of that jurisdiction, it will not knowingly offer to sell such Covered Bonds to an Irish resident, or to persons whose usual place of abode is Ireland, and that it will not knowingly distribute or cause to be distributed in Ireland any offering material in connection with such Covered Bonds. In addition, such Covered Bonds must be cleared through Euroclear, Clearstream, Luxembourg, or Depository Trust Company (or any other clearing system recognised for this purpose by the Revenue Commissioners) and have a minimum denomination of £300,000 or its equivalent at the date of issuance;

(c) in respect of Covered Bonds issued by Intesa Sanpaolo which are not listed on a stock exchange and which mature within two years, such Covered Bonds must have a minimum denomination of €500,000 or US$500,000 or, in the case of Covered Bonds which are denominated in a currency other than euro or US dollars, the equivalent in that other currency of €500,000 (such amount to be determined by reference to the relevant rate of exchange at the date of first publication of this Programme). In addition, such Covered Bonds must be cleared through Euroclear, Clearstream, Luxembourg or Depository Trust Company (or any other clearing system recognised for this purpose by the Revenue Commissioners);

(d) it has only issued or passed on, and will only issue or pass on, any document received by it in connection with the issue of Covered Bonds to persons who are persons to whom the document may otherwise lawfully be issued or passed on;

(e) it has complied and will comply with all applicable provisions of S.I. No. 60 of 2007, the European Communities (Markets in Financial Instruments) Regulations 2007 and the provisions of the Investor Compensation Act 1998, with respect to anything done by it in relation to the Covered Bonds or operating in, or otherwise involving, Ireland is acting under and within the terms of an authorisation to do so for the purposes of Directive 2014/65/UE of the European Parliament and of the Council of 21 April 2004 and it has complied with any applicable codes of conduct or practice made pursuant to implementing measures in respect of the foregoing Directive in any relevant jurisdiction;

(f) it has not offered or sold or will not offer or sell any Covered Bonds other than in compliance with the provisions of the Central Bank Acts 1942-2013 (as amended) and any codes of conduct rules made thereunder; and

(g) it has not offered or sold or will not offer or sell any Covered Bonds other than in compliance with the provisions of the Market Abuse (Directive 2003/6/EC) Regulations 2005 (as amended) and any rules issued under the Irish Companies Act 2014 by the Central Bank of Ireland.

Germany

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it shall only offer Covered Bonds in the Federal Republic of Germany in compliance with the provisions of the German Securities Prospectus Act (*Wertpapierprospektgesetz*) and any other laws applicable in the Federal Republic of Germany.

Republic of Italy

The offering of Covered Bonds has not been registered pursuant to Italian securities legislation and, accordingly, no Covered Bonds may be offered, sold or delivered, nor may copies of the Base Prospectus or of any other document relating to any Covered Bonds be distributed in the Republic of Italy, except:

(a) to qualified investors (*investitori qualificati*), as defined pursuant to Article 100 of the Legislative Decree No. 58 of 24th February, 1998, as amended (the **Financial Law**) and Article 34-ter, first paragraph, letter b, of CONSOB Regulation No. 11971 of 14 May 1999 (as amended from time to time) (**Regulation No. 11971**); or

(b) in any other circumstances which are exempted from the rules on public offerings pursuant to Article 100 of the Financial Law and Article 34-ter of Regulation No. 11971.

Any offer, sale or delivery of the Covered Bonds or distribution of copies of this Base Prospectus or any other document relating to the Covered Bonds in the Republic of Italy under (a) or (b) above must:

(a) be made by an investment firm, bank or financial intermediary permitted to conduct such activities in the Republic of Italy in accordance with the Financial Law, CONSOB Regulation No. 20307 of 15 February 2018 and Legislative Decree No. 385 of 1st September, 1993, as amended (the **Banking Law**);

(b) comply with any other applicable laws and regulations or requirement imposed by CONSOB, the Bank of Italy (including the reporting requirements, where applicable, pursuant to Article 129 of the Banking Law and the implementing guidelines of the Bank of Italy, as amended from time to time) and/or any other Italian authority.

General

Other than with respect to the admission to listing, trading and/or quotation by such one or more listing authorities, stock exchanges and/or quotation systems as may be specified in the relevant Final Terms, no action has been or will be taken in any country or jurisdiction by the Issuer or the Dealer that would permit a public offering of Covered Bonds, or possession or distribution of any offering material in relation thereto, in any country or jurisdiction where action for that purpose is required. Persons into whose hands the Base Prospectus or any Final Terms comes are required by the Issuer

and the Dealer to comply with all applicable laws and regulations in each country or jurisdiction in or from which they purchase, offer, sell or deliver Covered Bonds or have in their possession or distribute such offering material, in all cases at their own expenses.

Each Dealer has agreed and each further Dealer appointed under the Programme will be required to agree that it will (to the best of its knowledge) comply with all applicable securities laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Covered Bonds or possesses or distributes the Base Prospectus, any offering material or any Final Terms, and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Covered Bonds under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and none of the Issuer, the Covered Bond Guarantor (if applicable) and any other Dealer shall have any responsibility therefore.

None of the Issuer, the Covered Bond Guarantor and the Dealers represents that Covered Bonds may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating such sale.

GENERAL INFORMATION

Listing, Admission to Trading and Minimum Denomination

Application has been made for the Covered Bonds to be admitted to the official list and be traded on the regulated market of the Luxembourg Stock Exchange.

Covered Bonds may be listed on such other stock exchange as the Issuer and the Relevant Dealer(s) may agree, as specified in the relevant Final Terms, or may be issued on an unlisted basis.

Where Covered Bonds issued under the Programme are admitted to trading on a regulated market within the European Economic Area or offered to the public in a Member State of the European Economic Area in circumstances which require the publication of a prospectus under the Prospectus Directive, such Covered Bonds will not have a denomination of less than €100,000 (or, where the Covered Bonds are issued in a currency other than Euro, the equivalent amount in such other currency).

Authorisations

The establishment of the Programme was authorised by the resolutions of the Management Board (*consiglio di gestione*) of the Issuer on 15 March 2012 and 15 May 2012.

The granting of the Covered Bond Guarantee was authorised by the resolutions of the board of directors of the Covered Bond Guarantor on 31 May 2012 and 21 May 2013, respectively.

The Issuer has obtained or will obtain from time to time all necessary consents, approvals and authorisations in connection with the issue and performance of the Covered Bonds.

Clearing of the Covered Bonds

The Covered Bonds issued in dematerialised form will be accepted for clearance through Monte Titoli. The relevant Final Terms shall specify (i) any other clearing system as shall have accepted for clearance the relevant Covered Bonds issued in dematerialised form, together with any further appropriate information or (ii) with respect to the Covered Bonds issued in any of the other forms which may be indicated in the relevant Final Terms, the indication of the agent or registrar through which payments to the holders of the Covered Bonds will be made.

The registered office of Monte Titoli S.p.A. is at Via Mantegna 6, Milan, Italy.

Common codes and ISIN numbers

The appropriate common code and the International Securities Identification Number (ISIN) in relation to the Covered Bonds of each Series will be specified in the Final Terms relating thereto.

The Representative of the Covered Bondholders

Pursuant to the provisions of the Conditions and the Rules of the Organisation of the Covered Bondholders, there shall be at all times a Representative of the Covered Bondholders appointed to act in the interest and behalf of the Covered Bondholders. The initial Representative of the Covered Bondholders shall be FISG S.r.l. (formerly known as Finanziaria Internazionale Securitisation Group S.p.A.). FISG S.r.l. (formerly known as Finanziaria Internazionale Securitisation Group S.p.A.) shall be appointed by the Dealers in accordance with the Dealer Agreement and the relevant Subscription Agreements.

No material litigation

Save as disclosed under paragraph "Legal Risks" in the section "Description of the Issuer" of this Base Prospectus during the twelve months preceding the date of this Base Prospectus, there have been no governmental, legal or arbitration proceedings, nor are the Issuer or the Covered Bond Guarantor aware of any pending or threatened proceedings of such kind, which have had or may have significant effects on the Issuer's or the Covered Bond Guarantor's financial position or profitability.

No significant change and no material adverse change

Since 31 December 2017, there has been no material adverse change in the prospects of the Issuer and the Covered Bond Guarantor. Since 30 September 2018, there has been no significant change in the financial or trading position of the Issuer. Since 30 June 2018, there has been no significant change in the financial or trading position of the Covered Bond Guarantor.

Luxembourg Listing Agent

The Issuer has undertaken to maintain a listing agent in Luxembourg so long as Covered Bonds are listed on the Luxembourg Stock Exchange.

Documents available for inspection

For so long as the Programme remains in effect or any Covered Bonds shall be outstanding and admitted to trading on the Regulated Market of the Luxembourg Stock Exchange, copies and, where appropriate, English translations of the following documents may be inspected during normal business hours at the Specified Office of the Luxembourg Listing Agent, namely:

(i) the Transaction Documents;

(ii) the Issuer's memorandum of association (*Atto Costitutivo*) and by-laws (*Statuto*) as of the date hereof;

(iii) the Covered Bond Guarantor's memorandum of association (*Atto Costitutivo*) and by-laws (*Statuto*) as of the date hereof;

(iv) the Issuer's unaudited condensed consolidated financial statements as at 30 September 2018;

(v) the Issuer's unaudited condensed consolidated financial statements in respect of the half-year 2018, with auditors' limited review report;

(vi) the Issuer's audited consolidated annual financial statements including the auditors' report thereon, notes thereto and the relevant accounting principles in respect of the year ended on 31 December 2017;

(vii) the Issuer's audited consolidated annual financial statements including the auditors' report thereon, notes thereto and the relevant accounting principles in respect of the year ended on 31 December 2016;

(viii) the Covered Bond Guarantor's unaudited interim condensed financial statements including the auditors' limited review in respect of the half-year 2018;

(ix) the Covered Bond Guarantor's audited annual financial statements, including the auditors' report thereon, in respect of the year ended on 31 December 2017;

(x) the Covered Bond Guarantor's audited annual financial statements in respect of the year ended on 31 December 2016;

(xi) the auditors' report for the Covered Bond Guarantor in relation to the financial statements in respect of the year ended on 31 December 2016;

(xii) a copy of this Base Prospectus together with any supplement thereto, if any, or further Base Prospectus;

(xiii) the Terms and Conditions of the Covered Bonds contained in the prospectus dated 31 July 2014, as supplemented on 8 January 2015, pages 175 to 229 (inclusive), in the prospectus dated 30 July 2015, pages 187 to 243 (inclusive) and in the prospectus dated 20 July 2016, pages 197 to 253 (inclusive), in the prospectus dated 20 December 2017, pages 206 to 261 (inclusive) each prepared by the Issuer in connection with the Programme;

(xiv) any reports, letters, balance sheets, valuations and statements of experts included or referred to in the Base Prospectus (other than consent letters);

(xv) any Final Terms relating to Covered Bonds which are admitted to the official list and traded on the regulated market of the Luxembourg Stock Exchange (such Final Terms will be also available on the internet site of the Luxembourg Stock Exchange, at www.bourse.lu). In the case of any Covered Bonds which are not admitted to listing, trading and/or quotation by any listing authority, stock exchange and/or quotation system, copies of the relevant Final Terms will only be available for inspection by the relevant Covered Bondholders.

Copies of all such documents shall also be available to Covered Bondholders at the Specified Office of the Representative of the Covered Bondholders.

Financial statements available

For so long as the Programme remains in effect or any Covered Bonds admitted to trading on the Regulated Market of the Luxembourg Stock Exchange shall be outstanding, copies and, where appropriate, English translations of the most recent publicly available financial statements and consolidated financial statements of the Issuer may be obtained during normal business hours at the specified office of the Luxembourg Listing Agent.

The external auditors have given, and have not withdrawn, their consent to the inclusion of their report on the accounts of the Issuer in this Base Prospectus in the form and context in which it is included.

Publication on the Internet

This Base Prospectus, any supplement thereto and the Final Terms relating to Covered Bonds which are admitted to the official list and traded on the regulated market of the Luxembourg Stock Exchange will be available on the internet site of the Luxembourg Stock Exchange, at www.bourse.lu.

Material Contracts

Neither the Issuer nor the Covered Bond Guarantor nor any of their respective subsidiaries has entered into any contracts in the last two years outside the ordinary course of business that have been or may be reasonably expected to be material to their ability to meet their obligations to Covered Bondholders.

Auditors

The auditors of the Issuer are KPMG S.p.A., KPMG S.p.A. has audited the financial statements of the Issuer, in accordance with auditing standards and procedures recommended by the *Commissione Nazionale per le Società e la Borsa* (**CONSOB**) as at and for the years ended on 31 December 2016 and 31 December 2017. The audit report on 2016 audited financial statements has been issued by KPMG S.p.A. on 13 March 2017. The audit report on 2017 audited financial statements has been issued by KPMG S.p.A. on 8 March 2018. The unaudited consolidated interim condensed financial statements of the Issuer in respect of the half-year 2018 have been reviewed by KPMG S.p.A. (the limited review report states that limited procedures have been applied in accordance with professional standards and that KPMG S.p.A. did not audit nor express an opinion on such interim financial information), in their capacity as independent auditors of the Issuer, as indicated in their report thereon.

KPMG S.p.A. is a member of Assirevi, the Italian professional association of auditors and as required by article 17 "*Setting up the Register*" of Ministerial decree no. 145 of 20 June 2012 "*Regulation implementing article 2.2/3/4/7 and article 7.7 of Legislative decree no. 39 of 27 January 2010, implementing Directive 2006/43/EC on statutory audits of annual accounts and consolidated accounts (12G0167)*". KPMG S.p.A. is included in the Register of Certified Auditors held by the Ministery for Economy and Finance – Stage general accounting office, at no. 70623.

KPMG S.p.A. was appointed to act as Intesa Sanpaolo's external auditor for the period 2012-2020. KPMG S.p.A. address is: Via Vittor Pisani, 25, 20124 Milan.

The annual financial statements of the Covered Bond Guarantor as at and for the year ended on 31 December 2016 and 31 December 2017 have been audited by KPMG S.p.A., in their capacity as independent auditors of the Covered Bond Guarantor, as indicated in their reports thereon.

The audit report on 2016 Audited Financial Statements of the Covered Bond Guarantor has been issued by KPMG S.p.A. on 7 March 2017. The audit report on 2017 audited financial statements of the Covered Bond Guarantor has been issued by KPMG S.p.A. on 7 March 2018. The unaudited interim condensed financial statements of the Covered Bond Guarantor in respect of the half-year 2018 have been reviewed by KPMG S.p.A., in their capacity as independent auditors of the Covered Bond Guarantor, as indicated in their reports thereon.

KPMG S.p.A., is a member of Assirevi, the Italian professional association of auditors and KPMG S.p.A. is included in the Register of Certified Auditors held by the Ministery for Economy and Finance – Stage general accounting office, at no. 70623. KPMG S.p.A. address is: Via Vittor Pisani, 25, 20124 Milan.

Declaration of the officer responsible for preparing the Issuer's financial reports

The officer responsible for preparing the Issuer's financial reports, Fabrizio Dabbene, declares, pursuant to paragraph 2 of Article 154-bis of the Financial Law, that the accounting information contained in this Base Prospectus corresponds to the Issuer's documentary results, books and accounting records.

Dealers transacting with the Issuer

Certain of the Dealers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform services for, the Issuer and their affiliates in the ordinary course of business. Banca IMI S.p.A., Arranger and Dealer under the Programme is a subsidiary of the Issuer. Certain of the Dealers and their affiliates may have positions, deal or make markets in Covered Bonds issued under the Programme, related derivatives and reference obligations, including (but not limited to) entering into hedging strategies on behalf of the Issuers and their affiliates, investor clients, or as principal in order to manage their exposure, their general market risk, or other trading activities. In addition, in the ordinary course of their business activities, the Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or Issuer's affiliates. Certain of the Dealers or their affiliates that have a lending relationship with the Issuer routinely hedge their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Covered Bonds issued under the Programme. Any such short positions could adversely affect future trading prices of Covered Bonds issued under the Programme. The Dealers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments. For avoidance of doubts the term "affiliates" in this paragraph includes also parent companies.

DOCUMENTS INCORPORATED BY REFERENCE

This Base Prospectus should be read and construed in conjunction with the following documents, which have been previously published, or are published simultaneously with this Base Prospectus or filed with the CSSF, together, in each case, with the audit reports (if any) thereon:

(a) the Issuer's unaudited condensed consolidated financial statements as at 30 September 2018;

(b) the Issuer's unaudited condensed consolidated financial statements in respect of the half-year 2018, with auditors' limited review report;

(c) the Issuer's audited consolidated annual financial statemens, including auditor's report thereon, notes thereto and the relevant accounting principles in respect of the year ended on 31 December 2017;

(d) the Issuer's audited consolidated annual financial statements, including the auditors' report thereon, notes thereto and the relevant accounting principles in respect of the year ended on 31 December 2016[3];

(e) the Covered Bond Guarantor's unaudited interim condensed financial statements, including the auditors' limited review report, in respect of the half-year 2018;

(f) the Covered Bond Guarantor's audited annual financial statements, including the auditors' report thereon, in respect of the year ended on 31 December 2017;

(g) the Covered Bond Guarantor audited annual financial statements in respect of the year ended on and as at 31 December 2016;

(h) the auditors' report for the Covered Bond Guarantor in relation to the financial statements in respect of the year ended on 31 December 2016;

(i) the terms and conditions of the Covered Bonds contained in the prospectus dated 31 July 2014, as supplemented on 8 January 2015, pages 175 to 229 (inclusive), in the prospectus dated 30 July 2015, pages 187 to 243 (inclusive), in the prospectus dated 20 July 2016, pages 197 to 253 (inclusive) and in the prospectus dated 20 December 2017, pages 206 to 261 (inclusive), each prepared by the Issuer in connection with the Programme.

Such documents shall be incorporated by reference into, and form part of, this Base Prospectus, save that any statement contained in a document which is incorporated by reference herein shall be modified or superseded for the purpose of this Base Prospectus to the extent that a statement contained herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not, except as so modified or superseded, constitute a part of this Base Prospectus. Any part of the documents listed under items from (a) to (i) above not listed in cross reference list below but contained in such documents, is not incorporated by reference in this Base Prospectus and is either not relevant for the investor or it is covered elsewhere in this Base Prospectus.

Copies of documents incorporated by reference into this Base Prospectus may be obtained from the registered office of the Issuer or, for the Issuer's audited consolidated annual financial statements of the Issuer as at and for the years ended on 31 December 2016 and 31 December 2017, the Issuer's unaudited condensed consolidated financial statements in respect of the half-year 2018, with auditors' limited review report, the Issuer's unaudited condensed consolidated financial statements as at 30 September 2018 and the auditor's report for the Issuer for the financial years ended on 31 December 2017 and 31 December 2016 on the Issuer's website

[3] Please note that the files incorporated under items (c) and (d) above include the consolidated financial statements of the Intesa Sanpaolo Group as required under Commission Regulation (EC) No. 809/2004, and does not include the individual financial statements of Intesa Sanpaolo. Therefore, even if the index of these documents contains references to the Intesa Sanpaolo's individual financial statements, only information related to the consolidated financial statements of the Intesa Sanpaolo Group is relevant and incorporated by reference in the Base Prospectus.

(http://www.group.intesasanpaolo.com/scriptIsir0/si09/investor_relations/eng_bilanci_relazioni.jsp).This Base Prospectus and the documents incorporated by reference will also be available on the Luxembourg Stock Exchange's web site (http://www.bourse.lu).

The audited consolidated annual financial statements referred to above, together with the audit reports thereon, the Issuer's unaudited condensed consolidated financial statements in respect of the half-year 2018 with auditors' limited review report and the Issuer's unaudited condensed consolidated financial statements as at 30 September 2018 are available both in the original Italian language and in English language. The English language versions represent a direct translation from the Italian language documents. The Issuer and the Covered Bond Guarantor, as relevant, are responsible for the English translations of the financial reports incorporated by reference in this Base Prospectus and declare that such is an accurate and not misleading translation in all material respects of the Italian language version of the Issuer's and Covered Bond Guarantor's financial reports (as applicable).

Cross-reference List

The following table shows where the information incorporated by reference into this Base Prospectus, including the information required under Annex XI of Commission Regulation (EC) No. 809/2004 (in respect of the Issuer) and Annex IX of Commission Regulation (EC) No. 809/2004 (in respect of the Covered Bond Guarantor), can be found in the above mentioned financial statements incorporated into this Base Prospectus.

Intesa Sanpaolo interim statements as at 30 September 2018 (Commission Regulation (EC) No. 809/2004, Annex XI, paragraph 11.5.)

Unaudited interim consolidated financial statements	**Page number(s)**
Consolidated financial statements	51
Consolidated balance sheet	52
Consolidated income statement	54
Statement of consolidated comprehensive income	55
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Report on operations	59 - 128
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Intesa Sanpaolo half-yearly report as at and for the six months ended on 30 June 2018 (Commission Regulation (EC) No. 809/2004, Annex XI, paragraph 11.5.)

Unaudited half-year condensed consolidated financial statements	**Page number(s)**
Consolidated balance sheet	74 - 75
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Changes in consolidated shareholders' equity	78-79

Audited annual consolidated financial statements of the Issuer for the year ended on 31 December 2017 (Commission Regulation (EC) No. 809/2004, Annex XI, paragraph 11.1.)

Audited annual consolidated financial statements of the Issuer	**2017**
Consolidated Balance Sheet	Pages 156 - 157
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Consolidated Statement of Cash Flow	Pages 161 - 162
Notes to the Consolidated Financial Statements	Pages 163-477
Independent Auditors' Report	Pages 479–490

Audited annual consolidated financial statements of the Issuer for the year ended on 31 December 2016 (Commission Regulation (EC) No. 809/2004, Annex XI, paragraph 11.1.)

Audited annual consolidated financial statements of the Issuer	**Page number(s)**
Consolidated Balance Sheet	Pages 156 - 157
Consolidated Income Statement	Page 158
Statement of consolidated comprehensive income	Page 159
Statement of changes in consolidated shareholders' equity	Pages 160
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Notes to the Consolidated Financial Statements	Pages 163-435
Independent Auditors' Report	Pages 437 - 439

Covered Bond Guarantor half-yearly report as at and for the six months ended on 30 June 2018 (Commission Regulation (EC) No. 809/2004, Annex IX, paragraph 11.1.)

Unaudited half-year condensed financial statements	**Page number(s)**
Statement of financial position	10-11
Income Statement	12
Statement of comprehensive income	13
Statements of changes in equity	14
Statement of cash flows	15
Notes to the financial statements	17 - 51
Independent Auditors' Report	First five pages of the PDF version of the document

Audited annual financial statements of the Covered Bond Guarantor for the year ended on 31 December 2017 (Commission Regulation (EC) No. 809/2004, Annex IX, paragraph 11.1.)

Audited annual financial statements of the Covered Bond Guarantor	**Page number(s)**
Statement of financial position	17-18
Income Statement	19
Statement of comprehensive income	20
Statements of changes in equity	21
Statement of Cash Flows	22
Notes to the financial statements	23-60
Independent Auditor's Report	First five pages of the PDF version of the document

Annual financial statements of the Covered Bond Guarantor for the year ended on 31 December 2016 (Commission Regulation (EC) No. 809/2004, Annex IX, paragraph 11.1.)

Audited annual financial statements of the Covered Bond Guarantor	**2016**

Statement of financial position	Pages 17 – 18
Income Statement	Page 19
Statement of comprehensive income	Page 20
Statements of changes in equity	Page 21
Statement of Cash Flows	Page 22
Notes to the financial statements	Pages 23 – 58
Report of the auditors	Separate document

Terms and Conditions of the Covered Bonds contained in previous Prospectuses

Terms and Conditions of the Covered Bonds contained in the prospectus dated 31 July 2014	Pages 175-229
Terms and Conditions of the Covered Bonds contained in the prospectus dated 30 July 2015	Pages 187-243
Terms and Conditions of the Covered Bonds contained in the prospectus dated 20 July 2016	Pages 197-253
Terms and Conditions of the Covered Bonds contained in the prospectus dated 20 December 2018	Pages 206-261

The financial statements referred to above have been prepared in accordance with the accounting principles issued by the International Accounting Standards Board (IASB) and the relative interpretations of the International Financial Reporting Interpretations Committee (IFRIC), as adopted by the European Union under Regulation (EC) 1606/2002.

SUPPLEMENTS TO THE BASE PROSPECTUS, FINAL TERMS AND FURTHER PROSPECTUSES

The Issuer has undertaken with the Dealers to supplement this Base Prospectus or publish a new Base Prospectus if and when the information herein should become materially inaccurate or incomplete and has further agreed with the Dealers to furnish a supplement to the Base Prospectus in the event of any significant new factor, material mistake or inaccuracy relating to the information included in this Base Prospectus which is capable of affecting the assessment of the Covered Bonds and which arises or is noted between the time when this Base Prospectus has been approved and the final closing of any Series or Tranche of Covered Bonds offered to the public or, as the case may be, when trading of any Series or Tranche of Covered Bonds on a regulated market begins, in respect of Covered Bonds issued on the basis of this Base Prospectus.

In addition, the Issuer may agree with the Dealers to issue Covered Bonds in a form not contemplated in the section headed "*Form of Final Terms*". To the extent that the information relating to that Series or Tranche of Covered Bonds constitutes a significant new factor in relation to the information contained in this Base Prospectus, a separate prospectus specific to such Series or Tranche (a **Drawdown Prospectus**) will be made available and will contain such information.

The terms and conditions applicable to any particular Series or Tranche of Covered Bonds will be the conditions set out in the section headed "*Terms and Conditions of the Covered Bonds*", as completed to the extent described in the relevant Final Terms or Drawdown Prospectus. In the case of a Series or Tranche of Covered Bonds which is the subject of a Drawdown Prospectus, each reference in this Base Prospectus to information being specified or identified in the relevant Final Terms shall be read and construed as a reference to such information being specified or identified in the relevant Drawdown Prospectus unless the context requires otherwise.

Each Drawdown Prospectus will be constituted either (1) by a single document containing the necessary information relating to the Issuer and the Covered Bond Guarantor and the relevant Covered Bonds or (2) by a registration document containing the necessary information relating to the Issuer and/or the Covered Bond Guarantor, a securities note containing the necessary information relating to the relevant Covered Bonds and, if applicable, a summary note.

The Issuer has undertaken, in connection with the admission to trading of the Covered Bonds on the Regulated Market of the Luxembourg Stock Exchange, that if there shall occur any adverse change in the business or financial position of the Issuer or any change in the information set out under "*Terms and Conditions of the Covered Bonds*", that is material in the context of issuance of Covered Bonds under the Programme, the Issuer will prepare or procure the preparation of a supplement to this Base Prospectus or, as the case may be, publish a new Base Prospectus, for use in connection with any subsequent issue by the Issuer of Covered Bonds to be admitted to trading on the Regulated Market of the Luxembourg Stock Exchange.

GLOSSARY

The following terms and other terms used in this Base Prospectus are subject to, and in some cases are summaries of, the definitions of such terms as set out in the Transaction Documents, as they may be amended from time to time.

Account Bank means the entity appointed as account bank by the Covered Bond Guarantor pursuant to the Cash Management and Agency Agreement, being, as at the Programme Date, Intesa Sanpaolo and, as at the date of this Base Prospectus, Intesa Sanpaolo and CACIB.

Accounts means the CACIB Accounts, the Receivables Account Bank Accounts and the Other Accounts.

Additional Interest Amount means:

(a) prior to the occurrence of an Issuer Event of Default, an amount equal to the algebraic sum of:

  (i) the amount of Interest Available Funds;

  (ii) (-) the sum of any amount paid under items from (i) to (x) of the Pre-Issuer Default Interest Priority of Payments;

  or

(b) following to the occurrence of an Issuer Event of Default, an amount equal to the algebraic sum of:

  (i) (+) the amount of Available Funds;

  (ii) (-) the sum of any amount paid under items from under items (i) to (ix) of the Post-Issuer Default Priority of Payments;

  or

(c) following the occurrence of a Covered Bond Guarantor Event of Default an amount equal to the algebraic sum of:

  (i) (+) the amount of Available Funds;

  (ii) (-) the sum of any amount paid under items from under items (i) to (viii) of the Post-Guarantor Default Priority of Payments.

Additional Receivables Account Bank any bank, other than the Receivables Account Banks, which may accede to the Cash Management and Agency Agreement.

Additional Receivables Account Bank Account means any account which may be opened in the name of the Covered Bond Guarantor with any Additional Receivables Account Bank in accordance with the Cash Management and Agency Agreement.

Additional Seller has the meaning ascribed to such expression in the Conditions.

Adjusted Outstanding Principal Balance has the meaning ascribed to such expression under paragraph headed "*Nominal Value Test*" under the section headed "*Credit Structure*".

Adjusted Required Redemption Amount has the meaning ascribed to such expression in the Portfolio Administration Agreement.

Administrative Services Agreement has the meaning ascribed to such expression in the Conditions.

Administrative Services Provider has the meaning ascribed to such expression in the Conditions.

Affected Loan has the meaning ascribed to such expression under paragraph headed "*Nominal Value Test*" under the section headed "*Credit Structure*".

Amortisation Test Aggregate Portfolio Amount has the meaning ascribed to such expression under paragraph headed "*Amortisation Test*" under the section headed "*Credit Structure*".

Amortisation Test has the meaning ascribed to such expression under paragraph headed "*Amortisation Test*" under the section headed "*Credit Structure*".

Amortisation Test Outstanding Principal Balance has the meaning ascribed to such expression under paragraph headed "*Amortisation Test*" under the section headed "*Credit Structure*".

Approved Reorganisation has the meaning ascribed to such expression in the Conditions.

Article 74 Event has the meaning given to such expression in the Conditions.

Article 74 Notice to Pay has the meaning ascribed to such expression in the Conditions.

Asset Cover Report means the report to be sent by the Calculation Agent in accordance with the Portfolio Administration Agreement.

Asset Hedging Counterparty has the meaning ascribed to such expression in the Conditions.

Asset Monitor Agreement has the meaning ascribed to such expression in the Conditions.

Asset Monitor has the meaning ascribed to such expression in the Conditions.

Asset Monitor Report Date has the meaning ascribed to such expression in the Asset Monitor Agreement.

Asset Monitor Report means the report to be sent by the Asset Monitor in accordance with the Asset Monitor Agreement.

Asset Percentage has the meaning ascribed to such expression under paragraph headed "*Tests*" under the section headed "*Credit Structure*".

Asset Swaps has the meaning ascribed to such expression in the Conditions.

Available Funds has the meaning ascribed to such expression in the Conditions.

Banking Law has the meaning ascribed to such expression in the Conditions.

Base Interest Amount means 0.5% per annum.

Base Prospectus means this base prospectus prepared in connection with the Programme, as supplemented and amended from time to time.

BoI OBG Regulations (*Istruzioni di Vigilanza sulle OBG*) means the supervisory instructions of the Bank of Italy relating to covered bonds (*Obbligazioni Bancarie Garantite*) under Third Part, Chapter 3, of the circular No. 285 dated 17 December 2013 containing the "*Disposizioni di vigilanza per le banche*", as amended and supplemented from time to time.

BoI Regulations means the supervisory instructions issued by the Bank of Italy in relation to banks or financial intermediary, as amended and supplemented from time to time.

Business Day has the meaning ascribed to such expression in the Conditions.

Business Day Convention has the meaning ascribed to such expression in the Conditions.

CACIB means Crédit Agricole - Corporate and Investment Bank, a bank incorporated under the laws of France with its registered offices at 9, Quai du Président Paul Doumer, 92920 Paris La Défense Cedex, registered with the Registre du Commerce et des Sociétés de Nanterre with no. SIREN 304 187 701, share capital Euro 7,327,121,031, acting through its Milan Branch with offices at Piazza Cavour 2, 20121 Milan, Italy, enrolled in the register of banks held by the Bank of Italy pursuant to Article 13 of the Banking Law under number 5276.

CACIB Accounts means the CACIB Italian Accounts, the CACIB French Cash Accounts and the CACIB French Securities Accounts.

CACIB Collateral Account means the collateral account no. 002212109204, IBAN IT81O0343201600002212109204, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Collection Account/CARISBO means the collection account no. 002212109201, IBAN IT53L0343201600002212109201, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Collection Account/CRF means the collection account no. 002212100367 IBAN IT52M0343201600002212100367, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Collection Account/ISP means the collection account no. 002212100286, IBAN IT16O0343201600002212100286, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Collection Accounts means the CACIB Collection Account/CARISBO, the CACIB Collection Account/CRF and the CACIB Collection Account/ISP.

CACIB Eligible Investment Account/CARISBO means the eligible investment account no. 02586810550, IBAN FR7631489000100258681055047, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Eligible Investment Account/CRF means the eligible investment account no. 02586808610, IBAN FR7631489000100258680861047, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Eligible Investment Account/ISP means the eligible investment account no. 02586804730, IBAN FR7631489000100258680473047, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Eligible Investment Accounts means the the CACIB Eligible Investment Account /CARISBO, the CACIB Eligible Investment Account /CRF and the CACIB Eligible Investment Account /ISP.

CACIB French Cash Accounts means the CACIB Investment Accounts, the CACIB Interest Securities Collection Account and the CACIB Principal Securities Collection Account.

CACIB French Securities Accounts means the CACIB Securities Account and the CACIB Eligible Investments Accounts.

CACIB Interest Securities Collection Account means the interest securities collection account no. 00258681152, IBAN FR7631489000100025868115247, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Investment Account/CARISBO means the investment account no. 00258681055, IBAN FR7631489000100025868105547, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Investment Account/CRF means the investment account no. 00258680861, IBAN FR7631489000100025868086147, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Investment Account/ISP means the investment account no. 00258680473, IBAN FR7631489000100025868047347, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Investment Accounts means the the CACIB Investment Account /CARISBO, the CACIB Investment Account /CRF and the CACIB Investment Account /ISP.

CACIB Italian Accounts means the CACIB Collection Accounts and the CACIB Payment Account.

CACIB Payment Account means the payment account no. 002212109202, IBAN IT30M0343201600002212109202, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Principal Securities Collection Account means the principal securities collection account no. 00258681249, IBAN FR7631489000100025868124947, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Securities Account means the securities account no. 02586811520, IBAN FR7631489000100258681152047, opened in the name of the Covered Bond Guarantor with CACIB and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

CACIB Securities Collection Accounts means the CACIB Interest Securities Collection Account and the CACIB Principal Securities Collection Account.

Calculation Agent has the meaning ascribed to such expression in the Conditions.

Calculation Date means 3rd February, 3rd May, 3rd August and 3rd November in each calendar year or, in case such date is not a Business Day, the following Business Day, provided that the first Calculation Date will be 5th November 2012.

Cash Management and Agency Agreement has the meaning ascribed to such expression in the Conditions.

Cash Manager has the meaning ascribed to such expression in the Conditions.

CB Interest Period has the meaning ascribed to such expression in the Conditions.

CB Payment Date has the meaning ascribed to such expression in the Conditions.

Clearstream has the meaning ascribed to such expression in the Conditions.

Collection Date means the last calendar day of March, June, September and December of each year.

Collection Period means each period from (but excluding) a Collection Date to (and including) the following Collection Date or, in respect of the first Collection Period, the period from (and including) the Evaluation Date of the transfer of the Initial Portfolio to (and including) the next following Collection Date.

Collection Policies has the meaning ascribed to such expression in the Servicing Agreement.

Collections means all the amounts collected from time to time by the Covered Bond Guarantor in respect of the Portfolio as principal, interest and/or expenses and any payment of damages and all the Excess Proceeds.

Commercial Mortgage Loan means a Mortgage Loan referred to under Article 2, Paragraph 1 (b) of the MEF Decree.

Conditions means, in relation to the Covered Bonds of any Series, the terms and conditions of the Covered Bonds of such Series, as amended and supplemented from time to time and **Condition** shall be construed accordingly.

CONSOB has the meaning ascribed to such expression in the Conditions.

Corporate Account means the corporate account no. 1876 1000 2387, IBAN IT20 R030 6909 4001 0000 0002 387 opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and

operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

Covered Bond Guarantee means the guarantee issued by the Covered Bond Guarantor in order to secure the payment obligations of the Issuer under the Covered Bonds in accordance with the provisions of Article 7-bis of Law 130 and Article 4 of the MEF Decree.

Covered Bond Guarantor means ISP OBG S.r.l., a limited liability company (*societa' a responsabilita' limitata*) incorporated in the Republic of Italy pursuant to article 7 bis of Law 130, with share capital equal to Euro 42,038.00 (fully paid up) whose registered office is at Via Monte di Pietà 8, 20121 Milan, Italy, enrolled with the Companies' Register of Milan, under no. 05936010965, belonging to the Intesa Sanpaolo Group, subject to the direction and coordination (*direzione e coordinamento*), pursuant to Article 2497-bis of the Italian Civil Code, of Intesa Sanpaolo.

Covered Bond Guarantor Acceleration Notice means the notice to be served by the Representative of the Covered Bondholders on the Covered Bond Guarantor pursuant to the Intercreditor Agreement upon the occurrence of a Covered Bond Guarantor Event of Default.

Covered Bond Guarantor Disbursement Amount means on each Guarantor Payment Date falling in February of each calendar year, the difference between: (i) Euro 450,000 and (ii) any amount standing to the credit of the Expenses Account as at the Calculation Date immediately preceding such Guarantor Payment Date.

Covered Bond Guarantor Event of Default has the meaning ascribed to such expression in the Conditions.

Covered Bond Guarantor Retention Amount means on each Guarantor Payment Date falling in February of each calendar year, the difference between: (i) Euro 330,000 and (ii) any amount standing to the credit of the Corporate Account as at the Calculation Date immediately preceding such Guarantor Payment Date.

Covered Bondholders has the meaning ascribed to such expression in the Conditions.

Covered Bonds means any covered bond issued under the Programme and denominated in such currency as may be agreed between the Issuer and the relevant Dealer which has such maturity and denomination as may be agreed between the Issuer and the relevant Dealer and issued or to be issued by the Issuer pursuant to the Dealer Agreement or any other agreement between the Issuer and the relevant Dealer.

Criteria means each of the General Criteria and the Specific Criteria.

Current Balance has the meaning ascribed to such expression in the Portfolio Administration Agreement.

Day Count Fraction has the meaning ascribed to such expression in the Conditions.

DBRS means DBRS Ratings Limited.

DBRS Covered Bonds Attachment Point or **DBRS CBAP** means the DBRS covered bonds attachment point –designating the probability that the source of payment of the Covered Bonds will switch from the Issuer to the Guarantor –expressed on the basis of the rating scale, as set out in the table included under the definition of "*DBRS Equivalence Chart*", in the column named "*DBRS*", of the long-term unsecured, unsubordinated and unguaranteed debt obligations of the Issuer, provided that (i) if the DBRS Rating assigned to the Issuer is public, the DBRS CBAP will be indicated on the web site of DBRS (www.dbrs.com), or (ii) if the DBRS Rating assigned to the Issuer is private, the Issuer shall give notice to the relevant Transaction Parties and the Representative of the Covered Bondholders upon the occurrence of any change relevant for the purpose of the applicability of the DBRS CBAP in the Transaction Documents.

DBRS Critical Obligations Rating (COR) means the DBRS rating addressing the risk of default of particular obligations/ exposures of certain banks that have a higher probability of being excluded

from bail-in and remaining in a continuing bank in the event of the resolution of a troubled bank than other senior unsecured obligations. It is expressed in the rating scale , as set out in the table included under the definition of "*DBRS Equivalence Chart*", in the column named "*DBRS*", provided that (i) if the COR assigned by DBRS to the relevant counterparty is public, it will be indicated on the web site of DBRS (www.dbrs.com), or (ii) if the COR assigned by DBRS to the counterparty is private, such counterparty shall give notice to the relevant Transaction Parties and the Representative of the Covered Bondholders upon the occurrence of any change relevant for the purpose of the applicability of the COR in the Transaction Documents.

DBRS Equivalence Chart means the DBRS rating equivalent of any of the below ratings by Moody's, Fitch or S&P:

Moody's		**S&P**		**Fitch**		**DBRS**	
Long Term	Short Term	Long Term	Short Term	Long Term	Short Term	Long Term	Short Term
Aaa		AAA		AAA		AAA	R-1H
Aa1		AA+		AA+		AA(high)	
Aa2	P-1	AA	A-1+	AA	F1+	AA	R-1M
Aa3		AA-		AA-		AA(low)	
A1		A+	A-1	A+	F1	A(high)	R-1L
A2		A		A		A	
A3	P-2	A-	A-2	A-	F2	A(low)	
Baa1		BBB+		BBB+		BBB(high)	R-2H
Baa2	P-3	BBB	A-3	BBB	F3	BBB	R-2M
Baa3		BBB-		BBB		BBB(low)	R2L R3
Ba1		BB+		BB+	B	BB(high)	R-4
Ba2		BB		BB		BB	
Ba3		BB-		BB-		BB(low)	
B1		B+		B+		B(high)	
B2		B		B		B	R-5
B3		B-		B-		B(low)	
Caa1		CCC+		CCC+	C	CCC(high)	
Caa2		CCC		CCC		CCC	
Caa3		CCC-		CCC-		CCC(low)	
C		D		D	I	D	

DBRS Rating means, if a public or private rating by DBRS is available, then such DBRS public or private rating.

Dealer Agreement means a dealer agreement entered into on or about the Programme Date between, *inter alios*, the Issuer and the Dealers.

Dealer means each of the Dealers and each "dealer" designated as such under the Dealer Agreement.

Debtors means, as the case may be, the Debtors in respect of the Receivables or the Debtors in respect of the Securities.

Debtors in respect of Receivables means any person, entity or subject, who is liable for the payment of amounts due, as principal and interest, in respect of any Receivables.

Debtors in respect of Securities means any entity, which is liable for the payment of amounts due, as principal and interest, in respect of any Securities.

Decree 239 has the meaning ascribed to such expression in the Conditions.

Decree 461 has the meaning ascribed to such expression in the Conditions.

Decree 512 has the meaning ascribed to such expression in the Conditions.

Decree 600 has the meaning ascribed to such expression in the Conditions.

Deed of Charge and Assignment has the meaning ascribed to such expression in the Conditions.

Defaulted Asset means any Mortgage Loan which has been classified by the Servicers on behalf of the Covered Bond Guarantor as a Defaulted Loan and/or any Security which have been classified by the Servicers on behalf of the Covered Bond Guarantor as a Defaulted Security.

Defaulted Loan means a Mortgage Loan in relation to which the relevant receivable is a Defaulted Receivable.

Defaulted Receivable means a Receivable classified as in sofferenza in accordance with the provisions of the Collection Policies, as applied in compliance with the provisions of the Bank of Italy's supervisory regulations (*Istruzioni di Vigilanza della Banca d'Italia*) and in accordance with a prudent management of the Receivables carried out with the highest professional standards; and /or, with the provisions of the Collection Policies, when the **Arrears Ratio** is at least equal to (i) 10, in case of Mortgage Loans providing for monthly instalments, (ii) 4, in case of Mortgage Loans providing for quarterly instalments and (iii) 2, in case of Mortgage Loans providing for semi-annual instalments. For the purposes of this definition, Arrears Ratio means, at the end of each monthly reference period, the ratio between (a) all amounts due and unpaid as principal and/or interest (excluding any default interest) in relation to the relevant Receivable and (b) the amount of the instalment of the relevant Receivable which was due immediately prior to the end of that month. Defaulted Securities (*Titoli in Default*) means the Securities which may be classified as defaulted in accordance with the provisions of the Collection Policies.

Defaulted Securities means the Securities which may be classified as defaulted in accordance with the provisions of the Collection Policies.

Discount Factor has the meaning ascribed to such expression under paragraph headed "*Net Present Value (NPV) Test*" under the section headed "*Credit Structure*".

Due for Payment Date means (i) a Scheduled Due for Payment Date, or (ii) following the occurrence of a Covered Bond Guarantor Event of Default, the date on which the Covered Bond Guarantor Acceleration Notice is served on the Covered Bond Guarantor. If the Due for Payment Date is not a Business Day, the Due for Payment Date will be the next following Business Day. For the avoidance of doubt, Due for Payment Date does not refer to any earlier date upon which payment of any Guaranteed Amounts may become due, by reason of prepayment, mandatory or optional redemption or otherwise.

Earliest Maturing Covered Bonds has the meaning ascribed to such expression in the Portfolio Administration Agreement.

Early Redemption Amount has the meaning ascribed to such expression in the Conditions.

Early Redemption Date has the meaning ascribed to such expression in the Conditions.

Early Termination Amount has the meaning ascribed to such expression in the Conditions.

Eligible Assets has the meaning ascribed to such expression in the Conditions.

Eligible Institution means any bank with legal office in an Eligible State.

Eligible Investments means:

(i) any Public Asset, as defined below, which have a maturity up to 6 Business Days prior to each Guarantor Payment Date; and/or

(ii) (a) any other Euro denominated unsubordinated dematerialised debt securities; or

(b) repo transactions, reserve accounts, deposit accounts, and other similar accounts;

provided that the investments under point (ii)(a) above have, and the investments under point (ii)(b) above are held with a bank having, a DBRS Rating or, in the absence of a DBRS Rating, an Equivalent Rating (upon conversion on the basis of the DBRS Equivalence Chart) equal as the case may be to:

(A) in case of maturity of up to 30 calendar days:

I. "BBB (low)" or "R-2 (low)", if the Covered Bonds have a DBRS Rating equal to or higher than "BBB (low)" but not higher than "A (low)", or

II. "BBB (low)" or "R-2 (middle)", if the Covered Bonds have a DBRS Rating equal to "A"; or

III. "BBB" or "R-2 (middle)", if the Covered Bonds have a DBRS Rating equal to "A (high)"; or

IV. "BBB (high)" or "R-1 (low)", if the Covered Bonds have a DBRS Rating equal to "AA (low)" or "AA"; or

V. "A (low) or "R-1 (low)", if the Covered Bonds have a DBRS Rating equal to "AA (high)"; or

VI. "A" or "R-1 (low)", if the Covered Bonds have a DBRS Rating equal to "AAA"; or

(B) in case of maturity of up to 90 calendar days:

I. "BBB (low) or "R-2 (middle)", if the Covered Bonds have a DBRS Rating not higher than "BBB (high)"; or

II. "A (low)" or "R-1 (low)", if the Covered Bonds have a DBRS Rating equal to or higher than "A (low)" but not higher than "A (high)"; or

III. "AA (low)" or "R-1 (middle)", if the Covered Bonds have a DBRS Rating equal to or higher than "AA (low)"; or

(C) in case of maturity of up to 180 calendar days:

I. "BBB" or "R-2 (high)", if the Covered Bonds have a DBRS Rating not higher than "BBB (high)"; or

II. "A" or "R-1 (low)", if the Covered Bonds have a DBRS Rating equal to or higher than "A (low)" but not higher than "A (high)"; or

III. "AA" or "R-1 (high)", if the Covered Bonds have a DBRS Rating equal to or higher than "AA (low)"; or

(D) in case of maturity up to 365 calendar days:

I. "BBB" or "R-2 (high)", if the Covered Bonds have a DBRS Rating not higher than "BBB (high)"; or

II. "A (high)" or "R-1 (middle)", if the Covered Bonds have a DBRS Rating equal to or higher than "A (low)" but not higher than "A (high)"; or

III. "AAA" or "R-1 (high)", if the Covered Bonds have a DBRS Rating equal or higher than "AA (low)",

which may both be liquidated without loss within 30 days from a downgrade of the DBRS Rating or, in the absence of a DBRS Rating an Equivalent Rating (upon conversion on the basis of the DBRS Equivalence Chart) and which qualify as Eligible Assets and/or Integration Asset,

provided that:

(1) in all cases, such investments provide a fixed principal amount at maturity (or upon disposal or liquidation, as the case may be) at least equal to the principal amount invested;

(2) in any event, none of the Eligible Investments set out above may consist, in whole or in part, actually or potentially, of (i) securities issued as a part of either the Programme or related transactions, or (ii) credit-linked notes or similar claims resulting from the transfer of credit risk by means of credit derivatives nor may any Available Funds in the context of the Programme otherwise be invested in any such instruments at any time, or (iii) asset-backed securities, irrespective of their subordination, status or ranking or (iv) swaps, other derivatives instruments, or synthetic securities, or (v) any other instrument from time to time specified in the European Central Bank monetary policy regulations applicable from time to time as being instruments in which funds underlying asset-backed securities eligible as collateral for monetary policy operations sponsored by the European Central Bank may not be invested;

(3) any such investments shall be liquidated in accordance with the provisions of the Cash Management and Agency Agreement.

For the purposes of paragraph (i) above, "Public Assets" means (i) securities satisfying the requirements set forth under article 2, paragraph 1, letter c) of the MEF Decree, and (ii) loans extended to, or guaranteed by, the public entities set forth under article 2, paragraph 1, letter c) of the MEF Decree or guaranteed (on the basis of "*guarantees valid for the purpose of credit risk mitigation*" (*garanzie valide ai fini della mitigazione del rischio di credito*), as defined by article 1, para. 1, lett. h) of the MEF Decree), by such public entities.

Eligible Portfolio has the meaning ascribed to such expression under paragraph headed "*Tests*" under the section headed "*Credit Structure*".

Eligible States shall mean any States belonging to the European Economic Space and Switzerland.

EMIR Regulation means the Regulation (EU) 648/2012 of the European Parliament and Council dated 4 July 2012 on OTC derivatives, central counterparties and trade repositories, as supplemented by the relevant delegated regulations, as amended from time to time.

English Law Transaction Documents has the meaning ascribed to such expression in the Conditions.

Equivalent Rating means:

(a) if a Fitch public rating, a Moody's public rating and an S&P public rating in respect of the relevant security are all available at such date, the middle one of such three ratings, upon their conversion on the basis of the DBRS Equivalence Chart; or

(b) if the Equivalent Rating cannot be determined under paragraph (a) above, but public ratings of the Eligible Investment by any two of Fitch, Moody's and S&P are available at such date, the lower rating available (upon conversion on the basis of the DBRS Equivalence Chart); or

(c) if the Equivalent Rating cannot be determined under paragraph (a) or (b) above, but public ratings of the Eligible Investment by any of Fitch, Moody's and S&P is available at such date, such rating (upon conversion on the basis of the DBRS Equivalence Chart).

provided that if none of a Fitch public rating, a Moody's public rating and a S&P public rating is available in respect of the relevant security no Equivalent Rating will exist.

Euribor means the Euro-Zone Inter-Bank offered rate, as determined from time to time pursuant to the Transaction Documents.

Euro Equivalent has the meaning ascribed to such expression under paragraph headed "*Interest Coverage Test*" under the section headed "*Credit Structure*".

Euroclear has the meaning ascribed to such term in the Conditions.

Eurodollar Convention has the meaning ascribed to such expression in the Conditions.

Evaluation Date means the date on which the economic effects of the assignment of the Initial Portfolio and/or any relevant Further Portfolio will occur, in accordance with the provisions of the Master Transfer Agreement.

Excess Proceeds has the meaning ascribed to such expression in the Conditions.

Excluded Assets means the Integration Assets in excess of the Integration Assets Limit to be excluded from the Portfolio.

Excluded Swap means the portion of the hedging arrangements, if any, corresponding to the Eligible Assets and Integration Assets excluded from the Eligible Portfolio.

Expected Floating Payments has the meaning ascribed to such expression under paragraph headed "*Interest Coverage Test*" under the section headed "*Credit Structure*".

Expenses Account means the expenses account no. 1876 1000 2386, IBAN IT43 Q030 6909 4001 0000 0002 386, opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

Extendable Maturity has the meaning ascribed to such expression in the Conditions.

Extended Maturity Date has the meaning ascribed to such expression in the Conditions.

Extension Determination Date has the meaning ascribed to such expression in the Conditions.

Extraordinary Resolution has the meaning ascribed to such expression in the Rules of the Organisation of the Covered Bondholders.

Final Redemption Amount has the meaning ascribed to such expression in the Conditions.

Final Terms means the specific final terms issued and published in accordance with the Conditions prior to the issue of each Series of Covered Bonds detailing certain relevant terms thereof which, for the purposes of that Series only, supplements the Conditions and the Base Prospectus and must be read in conjunction with the Base Prospectus.

Financial Law has the meaning ascribed to such expression in the Conditions.

First Issue Date has the meaning ascribed to such expression in the Conditions.

First Special Servicer has the meaning ascribed to such expression in the Conditions.

Fixed Component of the Eligible Portfolio has the meaning ascribed to such expression under paragraph headed "*Interest Coverage Test*" under the section headed "*Credit Structure*".

Floating Component of the Eligible Portfolio has the meaning ascribed to such expression under paragraph headed "*Interest Coverage Test*" under the section headed "*Credit Structure*".

French Law Security Document means the French law accounts pledge agreement entered into on 24 February 2016 between, *inter alios*, the Covered Bond Guarantor FISG S.r.l. (formerly known as Finanziaria Internazionale Securitisation Group S.p.A. and CACIB, as amended and/or supplemented from time to time.

Further Portfolio has the meaning ascribed to such expression in the Conditions.

General Criteria means the general criteria applicable for the identification of the Receivables, as set out in the Master Transfer Agreement.

Guaranteed Amounts has the meaning ascribed to such expression in the Conditions.

Guarantor Interest Period means the period from (and including) the date of transfer of the Initial Portfolio to (and excluding) the immediately following Guarantor Payment Date and, thereafter, each period from (and including) a Guarantor Payment Date to (and excluding) the following Guarantor Payment Date.

Guarantor means any person, entity or subject, different from the Debtor, who has granted a guarantee in relation to a Receivable or Security, and any successor thereof.

Guarantor Payment Date has the meaning ascribed to such expression in the Conditions.

Hedging Counterparties has the meaning ascribed to such expression in the Conditions.

Hedging Senior Payment has the meaning ascribed to such expression in the Conditions.

Individual Purchase Price means the purchase price of each Receivable, as determined in accordance with the provisions of the Master Transfer Agreement.

Initial Portfolio has the meaning ascribed to such expression in the Conditions.

Insolvency Event has the meaning ascribed to such expression in the Conditions.

Insolvency Law means Italian Royal Decree No. 267 of 16 March, 1942 (*Disciplina del fallimento, del concordato preventivo e della liquidazione coatta amministrativa*) as amended from time to time.

Insolvency Proceedings has the meaning ascribed to such expression in the Conditions.

Integration Assets has the meaning ascribed to such expression in the Conditions.

Integration Assets Limit means the limit of 15 per cent. of the aggregate Outstanding Principal Balance of the assets included in the Portfolio, set forth under Article 2, Paragraph 4, of the MEF Decree, as amended and supplemented from time to time, to the integration of the Portfolio through Integrations Assets.

Integration Assignment has the meaning ascribed to such expression in the Conditions.

Intercreditor Agreement has the meaning ascribed to such expression in the Conditions.

Interest Accumulation Amount means an amount, (i) prior to the service of a Notice to Pay, funded by the Issuer and (ii) following the service of a Notice to Pay funded by the Guarantor, equal to the sum of interest accruing during the immediately following Guarantor Interest Period and/or due on the CB Payment Dates falling during the immediately following Guarantor Interest Period, in respect to all outstanding Series of Covered Bonds.

Interest Available Funds means, with reference to each Guarantor Payment Date, the sum of (a) any interest received from the Portfolio (net of any Interest Component of the Purchase Price) during the Collection Period immediately preceding such Guarantor Payment Date, (b) any amount received by the Covered Bond Guarantor as remuneration of the Accounts and Eligible Investments (without any double counting) during the Collection Period immediately preceding such Guarantor Payment Date, (c) any interest amount received by the Covered Bond Guarantor as payments under the Swaps Agreements with the exception of any Delivery Amounts (as defined therein) on or prior to the relevant Guarantor Payment Date, (d) any amount (other than amounts being Principal Available Funds, as defined below) received by the Covered Bond Guarantor from any party to the Transaction Documents during the Collection Period immediately preceding such Guarantor Payment Date, (e) the Reserve Fund Required Amount, and (f) any amount of Interest Available Funds retained in the Investment Account on the immediately preceding Guarantor Payment Date.

Interest Commencement Date has the meaning ascribed to such expression in the Conditions.

Interest Component of the Purchase Price means, in respect of each Eligible Asset or Integration Asset, the amount of interest which was considered, from time to time, in order to calculate the relevant purchase price in accordance with the Master Transfer Agreement.

Interest Coverage Test has the meaning ascribed to such expression under paragraph headed "*Interest Coverage Test*" under the section headed "*Credit Structure*".

Interest Payments has the meaning ascribed to such expression under paragraph headed "*Interest Coverage Test*" under the section headed "*Credit Structure*".

Intesa Sanpaolo Group means Intesa Sanpaolo and each of its consolidated subsidiaries.

Intesa Sanpaolo or **ISP** means Intesa Sanpaolo S.p.A., a bank organised as a joint stock company under the laws of the Republic of Italy, whose registered office is at Piazza San Carlo 156, 10121, Turin, Italy and secondary office at Via Monte di Pietà 8, 20121, Milan, Italy, incorporated with Fiscal Code number and registration number with the Turin Register of Enterprises 00799960158, VAT number 10810700152, and registered with the Bank of Italy pursuant to article 13 of the Banking Law under number 5361, parent company of the Intesa Sanpaolo Group, agreed into the *Fondo Interbancario di Tutela dei Depositi* and into the *Fondo Nazionale di Garanzia*.

Investment Account means any of the ISP Investment Account, the CACIB Investment Accounts and any investment account which may be opened in the name of the Covered Bond Guarantor with the Additional Receivables Account Bank (if any), and operating in accordance with the Cash Management and Agency Agreement.

Investor Report Date means 10 Business Days following each Guarantor Payment Date.

Investor Report has the meaning ascribed to such expression in the Cash Management and Agency Agreement.

ISGS means Intesa Sanpaolo Group Services S.c.p.A., a limited liability consortium (*società consortile per azioni*), whose registered office is in Piazza San Carlo 156, Turin and secondary office is in Milan, Via Monte di Pietà 8, registered in the Register of Enterprises of Turin with no. 07975420154, VAT number 04932231006, belonging to the Intesa Sanpaolo Group, subject to the direction and coordination (*direzione e coordinamento*), pursuant to Article 2497-bis of the Italian Civil Code, of Intesa Sanpaolo S.p.A.

ISP Accounts means the ISP Receivables Collection Account, the ISP Investment Account, the ISP Payment Account and the ISP Eligible Investment Account.

ISP Eligible Investment Account means the eligible investment account no. 1876 3100 3989533 opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

ISP General Payment Account means the payment account no. 1876/1000/2388, IBAN IT94 S030 6909 4001 0000 0002 388, opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

ISP Interest Securities Collection Account means the securities collection account no. 07744/1000/9686, IBAN IT82 X030 6912 7111 0000 0009 686, opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

ISP Investment Account means the investment account no. 1876/1000/2389, IBAN IT71 T030 6909 4001 0000 0002 389 opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

ISP Payment Account means the payment account no. 1000/0000/2352, IBAN IT48 G030 6909 4001 0000 0002 352 opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

ISP Principal Securities Collection Account means the securities collection account no. 07744/1000/9685, IBAN IT08 W030 6912 7111 0000 0009 685, opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operating in accordance with the Cash Management and Agency Agreement and any replacement thereof.

ISP Receivables Collection Account means the receivables collection account no. 1876/1000/2280, IBAN IT64 J030 6909 4001 0000 0002 280, opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operating in accordance with the Cash Management and Agency Agreement.

ISP Securities Account means the securities account no. 8360541/0200, opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operating in accordance with the Cash Management and Agency Agreement.

Issuance Collateralisation Assignment has the meaning ascribed to such expression under paragraph headed "*Master Transfer Agreement*" under the section headed "*Description of the Transaction Documents*".

Issue Date means, in respect of any Series of Covered Bonds, the date of Issue of such Series of Covered Bonds pursuant to and in accordance with the Dealer Agreement.

Issue Price means the price of Covered Bonds of each Series, which is at par or at a discount to, or premium over, par, as specified in the relevant Final Terms.

Issuer Downgrade Event means the Issuer being downgraded to ratings as determined to be applicable or agreed by DBRS from time to time, being, at the date hereof, to or below "BBB (low)".

Issuer Event of Default has the meaning ascribed to such expression in the Conditions.

Issuer means Intesa Sanpaolo in its capacity as issuer of the Covered Bonds.

Italian Civil Code has the meaning ascribed to such expression in the Conditions.

Italian Civil Procedure Code means the Italian Royal Decree No. 1443 of 28 October 1940, as amended and supplemented from time to time.

Italian Law Transaction Documents has the meaning ascribed to such expression in the Conditions.

Latest Valuation has the meaning given to such expression in the Portfolio Administration Agreement.

Law 130 means Italian Law No. 130 of 30 April 1999 as published in the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*) No. 111 of 14 May 1999 (*legge sulla cartolarizzazione dei crediti*), as amended and supplemented from time to time.

Liability Hedging Counterparty has the meaning ascribed to such expression in the Conditions.

Liability Swap Principal Accumulation Amount means, in relation to any Guarantor Payment Date, (a) for a Series of Covered Bonds with a Maturity Date falling during the immediately following Guarantor Interest Period (excluding the first day of such Guarantor Interest Period), an amount equal to the principal amount due under the relevant Liability Swap confirmation, or (b) for a Series of Covered Bonds with a Maturity Date not falling during the immediately following Guarantor Interest Period, an amount equal to zero.

Liability Swaps has the meaning ascribed to such expression in the Conditions.

Luxembourg Listing Agent has the meaning ascribed to such expression in the Conditions.

Mandatory Test means each of the Nominal Value Test, the NPV Test and the Interest Coverage Test.

Master Definitions Agreement means the master definitions agreement entered into on or about the Programme Date between, *inter alios*, the Issuer, the Covered Bond Guarantor, the Paying Agent and the Calculation Agent.

Master Servicer means Intesa Sanpaolo and any other entity appointed as successor Master Servicer under the Servicing Agreement.

Master Transfer Agreement has the meaning ascribed to such expression in the Conditions.

Maturity Date means, with reference to each Series of Covered Bonds, with the exclusion of the Extended Maturity Date, as extended in accordance with the Conditions, the CB Payment Date, as indicated in the relevant Final Terms, on which such Series of Covered Bonds will be redeemed at their Outstanding Principal Balance.

Maturity Extension has the meaning ascribed to such term under Condition 8(b).

MEF Decree means the Decree of the Ministry of economy and finance No. 310 of 14 December 2006, concerning the implementation of the provisions set forth in Article 7-bis of Law 130 about covered bonds.

Minimum Required Account Bank Rating means a long term DBRS Rating, as determined with reference to any Account Bank or to any institution guaranteeing the Account Bank obligation on the basis of a an irrevocable and unconditional guarantee satisfying the criteria of the Rating Agency, which, depending on the applicable DBRS Rating of the Covered Bonds indicated in the table below under column "DBRS Covered Bonds Rating", is at least equal to the corresponding rating indicated in the table below under column "DBRS Minimum Reference Rating". Any Account Bank, other than Intesa Sanpaolo or institution guaranteeing the obligations of any Account Bank, other than Intesa Sanpaolo will continue to satisfy the Minimum Required Account Bank Rating for as long that the higher of (i) the long term DBRS Rating of such Account Bank or institution, and, if applicable, (ii) the DBRS Critical Obligations Rating of such Account Bank or institution decreased by one notch is at least equal to the rating indicated in the table below under column "DBRS Minimum Reference Rating".

It remains understood that Intesa Sanpaolo, in its capacity as Account Bank, will continue to satisfy the Minimum Required Account Bank Rating for as long that the higher of (i) its long term DBRS Rating, (ii) the DBRS Covered Bonds Attachment Point with reference to the Programme and, if applicable, (iii) the DBRS Critical Obligations Rating of Intesa Sanpaolo is at least equal to the rating indicated in the table below under column "DBRS Minimum Reference Rating".

DBRS Covered Bonds Rating	DBRS Minimum Reference Rating
AAA (sf)	"A"
AA (high) (sf)	"A (low)"
AA (sf)	"BBB (high)"
AA (low) (sf)	"BBB (high)"
A (high) (sf)	"BBB"
A (sf)	"BBB (low)"
A (low) (sf)	"BBB (low)"
BBB (high) (sf)	"BBB (low)"
BBB (sf)	"BBB (low)"
BBB (low) (sf)	"BBB (low)"

To the extent that CACIB is acting in its capacity as Account Bank and in the absence of any public DBRS Rating in relation to CACIB itself, the Minimum Required Bank Account Rating will be evaluated, by applying the same conditions specified above, with respect to the long term public DBRS Rating and the DBRS Critical Obligations Rating, as determined with reference to Credit Agricole S.A. in its capacity as Parent Company of CACIB.

Minimum Required Paying Agent Rating means a long term DBRS Rating of the Paying Agent, satisfying the same conditions applicable to the long term DBRS Ratings of the Account Banks, as set out under the definition of "*Minimum Required Account Bank Rating*", except for any specific condition applicable to the long term DBRS Rating of CACIB only.

Minimum Required Ratings means, in respect of the Account Banks, the Paying Agent and the Receivables Account Banks, the Minimum Required Account Bank Rating, the Minimum Required Paying Agent Rating and the Minimum Required Receivables Account Bank Rating, respectively.

Minimum Required Receivables Account Bank Rating means a long term DBRS Rating of the Receivables Account Banks, satisfying the same conditions applicable to the long term DBRS Ratings of the Account Banks, as set out under the definition of "*Minimum Required Account Bank Rating*", except for any specific condition applicable to the long term DBRS Rating of CACIB only, in its capacity as Account Bank.

Monte Titoli has the meaning ascribed to such expression in the Conditions.

Monte Titoli Account Holders has the meaning ascribed to such expression in the Conditions.

Mortgage Loan Agreement means any loan agreement having the characteristics set forth under Article 2, Paragraph 1 (a) and (b) of the MEF Decree.

Mortgage Loan means a loan granted under a Mortgage Loan Agreement.

Mortgage means a mortgage granted over a Real Estate Asset in order to secure the Receivable arising from the relevant Mortgage Loan Agreement.

Negative Carry Factor has the meaning ascribed to such expression under paragraph headed "*Nominal Value Test*" under the section headed "*Credit Structure*".

Net Deposit has the meaning ascribed to such expression in the Portfolio Administration Agreement.

Net Interest Collections from the Eligible Portfolio has the meaning ascribed to such expression under paragraph headed "*Interest Coverage Test*" under the section headed "*Credit Structure*".

Net Present Value has the meaning ascribed to such expression under paragraph headed "*Net Present Value (NPV) Test*" under the section headed "*Credit Structure*".

Nominal Value of the Portfolio has the meaning ascribed to such expression under paragraph headed "*Nominal Value Test*" under the section headed "*Credit Structure*".

Nominal Value Test has the meaning ascribed to such expression under paragraph headed "*Nominal Value Test*" under the section headed "*Credit Structure*".

Notice to Pay has the meaning ascribed to such expression in the Conditions.

NPV Test has the meaning ascribed to such expression under paragraph headed "*Net Present Value (NPV) Test*" under the section headed "*Credit Structure*".

OBG Regulations means, collectively, Law 130, the MEF Decree and the BoI OBG Regulations.

Official Gazette means the Official Gazette of the Republic of Italy (*Gazzetta Ufficiale della Repubblica Italiana*).

Ordinary Resolution has the meaning ascribed to such expression in the Rules of the Organisation of the Covered Bondholders.

Other Accounts means the ISP General Payment Account, the ISP Securities Account, the ISP Interest Securities Collection Account, the ISP Principal Securities Collection Account, the Expenses Account and the Corporate Account.

Other Secured Creditors has the meaning ascribed to such expression in the Conditions.

Outstanding Principal Balance has the meaning ascribed to such expression in the Conditions.

Paying Agent has the meaning ascribed to such expression in the Conditions.

Payment Accounts means ISP Payment Account, CACIB Payment Account and any payment account which may be opened in the name of the Covered Bond Guarantor with the Additional Receivables Account Bank (if any), and operating in accordance with the Cash Management and Agency Agreement.

Payments Report means the report substantially in the form provided for under the Cash Management and Agency Agreement to be prepared by the Calculation Agent not later than 5 Business Days prior to the each Guarantor Payment Date.

Pledge Agreement has the meaning ascribed to such expression in the Conditions.

Portfolio Administration Agreement has the meaning ascribed to such expression in the Conditions.

Portfolio has the meaning ascribed to such expression in the Conditions.

Portfolio Manager means the company appointed as portfolio manager in accordance with the Portfolio Administration Agreement and any successor thereof.

Post-Guarantor Default Priority of Payments has the meaning ascribed to such expression in the Intercreditor Agreement.

Post-Issuer Default Priority of Payments has the meaning ascribed to such expression in the Intercreditor Agreement.

Potential Set-Off Amount has the meaning ascribed to such expression under paragraph headed "*Tests*" under the section headed "*Credit Structure*".

Pre-Issuer Default Interest Priority of Payments has the meaning ascribed to such expression in the Intercreditor Agreement.

Pre-Issuer Default Principal Priority of Payments has the meaning ascribed to such expression in the Intercreditor Agreement.

Principal Available Funds means, with reference to each Guarantor Payment Date, the sum of: (a) any principal received from the Portfolio during the Collection Period immediately preceding such Guarantor Payment Date; (b) any principal payment and any Interest Component of the Purchase Price received during the Collection Period immediately preceding such Guarantor Payment Date, (c) any amounts deriving from sale of Eligible Assets, Integration Assets and Eligible Investments (without any double counting) received during the Collection Period immediately preceding such Guarantor Payment Date, provided that any amount paid to the Covered Bond Guarantor by the Seller as purchase price for the Receivables repurchased by the Seller further to the exercise by the Issuer of its option right pursuant to the provisions of the Master Transfer Agreement shall form part of the Principal Available Funds applicable on such Guarantor Payment Date if, by no later than the Business Day prior to the Calculation Date immediately preceding such Guarantor Payment Date, (i) the relevant purchase price (as calculated in accordance with the provisions of the Master Transfer Agreement) has been paid in full, (ii) cleared funds in respect thereof have been credited to the Investment Account and (iii) notice of the relevant payment and crediting has been given by the Seller and the Account Bank to the Calculation Agent (with a copy to the Representative of the Covered Bondholders), it being understood, for the avoidance of doubt, that any funds so applied shall not be double counted in respect of the Collection Period during which the relevant payment is made, (d) any amount of Principal Available Funds retained in the Investment Account on the immediately preceding Guarantor Payment Date, (e) any principal amount received by the Covered Bond Guarantor as payments under the Swap Agreements with the exception of any Delivery Amounts (as defined therein) on or prior to the relevant Guarantor Payment Date, (f) any amount credited to the Investment Account under item (v) of the Pre-Issuer Default Interest Priority of Payments and (g) following the withdrawal of an Article 74 Notice to Pay, any principal amount received in respect of the Excess Proceeds.

Priorities of Payments has the meaning ascribed to such expression in the Conditions.

Privacy Law means Italian Legislative Decree no. 196 of 30 June 2003 (*Codice in materia di protezione dei dati personali*), as amended and supplemented from time to time.

Programme means the Euro 40,000,000,000 (fourthy billion) Covered Bond Programme described in this Base Prospectus, established by the Issuer for the issuance of *obbligazioni bancarie garantite*.

Programme Date has the meaning ascribed to such expression in the Conditions.

Programme Limit means the amount equal to Euro 40,000,000,000.00 (fourthy billion) or any other amount indicated as the programme limit in accordance with the Dealer Agreement.

Programme Resolution has the meaning given to it in the Rules of the Organisation of the Covered Bondholders.

Programme Termination Date means 31 December 2050.

Prospectus Directive means Directive 2003/71/EC of the European Parliament and of the Council of 4 November 2003, as amended (which includes the amendments made by Directive 2010/73/EU and any relevant implementing measure in the Relevant Member State of the European Economic Area.

Public Assets means Public Loans and Public Securities.

Public Loans means the loans extended to, or guaranteed by the public entities set forth under article 2, paragraph 1, letter (c) of the MEF Decree or guaranteed (on the basis of "guarantees valid for the purpose of credit risk mitigation" (*garanzie valide ai fini della mitigazione del rischio di credito*), as defined by article 1, para. 1, lett. h) of the MEF Decree), by such public entities.

Public Securities means securities satisfying the requirements set forth under article 2, paragraph 1, letter c) of the MEF Decree.

Purchase Offer means the purchase offer delivered, in accordance with the Master Transfer Agreement, by each Seller to the Covered Bond Guarantor in relation to the assignment of each Further Portfolio.

Quarterly Report Date means the date on which the Master Servicer shall deliver the Servicer Quarterly Report in accordance with the provisions of the Servicing Agreement.

Quota Capital Account means the quota capital account no. 1876/6153/9751948, IBAN IT35 S030 6909 4006 1530 9751 948 opened in the name of the Covered Bond Guarantor with Intesa Sanpaolo and operated in accordance with the Cash Management and Agency Agreement and any replacement thereof.

Quotaholders' Agreement has the meaning ascribed to such expression in the Conditions.

Quotaholders means Intesa Sanpaolo and Stichting Viridis 2.

Random Basis has the meaning ascribed to such expression in the Portfolio Administration Agreement.

Rating Agency (*Agenzia di Rating*) means DBRS.

Real Estate Asset means each real estate property burdened with the Mortgages.

Receivables means any and all current, future or potential monetary claims which have arisen or will arise in connection with any Mortgage Loan Agreements and any relevant security interests and Mortgages, as well as any Integration Assets owned by the Sellers.

Receivables Account Bank Accounts means the ISP Accounts and the Additional Receivables Account Banks Accounts.

Receivables Account Banks means Intesa Sanpaolo and, from the date of its accession to the Cash Management and Agency Agreement, each Additional Receivables Account Bank.

Regulation 13 August 2018 has the meaning ascribed to such expression in the Conditions.

Relevant Dealer(s) has the meaning ascribed to such expression in the Conditions.

Representative of the Covered Bondholders means the entity appointed as representative of the Covered Bondholders in accordance with the Intercreditor Agreement, the Dealer Agreement and any other Transaction Document, and any successor thereof appointed in accordance with the Rules of Organisation of the Covered Bondholders.

Required Redemption Amount has the meaning given to that term in the Portfolio Administration Agreement.

Reserve Fund Required Amount means, prior to the service of a Notice to Pay, the amount funded and maintained by the Issuer, as calculated by the Calculation Agent on or prior to each Calculation Date equal to the sum of the Interest Accumulation Amount and the aggregate amount to be paid by the Covered Bond Guarantor on the immediately following Guarantor Payment Date in respect of the items (i) to (iv) of the Pre-Issuer Default Interest Priority of Payments.

Residential Mortgage Loan means a Mortgage Loan referred to under Article 2, Paragraph 1 (a) of the MEF Decree.

Resolutions has the meaning ascribed to such term in the Rules of the Organisation of the Covered Bondholders.

Resulting Entity has the meaning ascribed to such expression in the Conditions.

Revolving Assignment of Eligible Assets has the meaning ascribed to such expression under paragraph headed "*Master Transfer Agreement*" under the section headed "*Description of the Transaction Documents*".

Revolving Assignment of Integration Assets has the meaning ascribed to such expression under paragraph headed "*Master Transfer Agreement*" under the section headed "*Description of the Transaction Documents*".

Revolving Assignments has the meaning ascribed to such expression under paragraph headed "*Master Transfer Agreement*" under the section headed "*Description of the Transaction Documents*".

Rules of the Organisation of the Covered Bondholders has the meaning ascribed to such expression in the Conditions.

Scheduled Due for Payment Date has the meaning ascribed to such expression in the Conditions.

Scheduled Interest has the meaning ascribed to such expression in the Conditions.

Scheduled Payment Date has the meaning ascribed to such expression in the Conditions.

Scheduled Principal has the meaning ascribed to such expression in the Conditions.

Second Special Servicer has the meaning ascribed to such expression in the Conditions.

Secured Creditors has the meaning ascribed to such expression in the Conditions.

Securities means, collectively (i) the securities mentioned under Article 2, Paragraph 3, number 3, of the MEF Decree as well as (ii) Public Securities and any ancillary right thereto.

Selected Assets has the meaning ascribed to such expression in the Conditions.

Selection Date means the date, which shall be indicated under the relevant Purchase Offer, on which the relevant Seller has applied the criteria for selecting the assets comprised in the relevant Further Portfolio.

Sellers has the meaning ascribed to such expression in the Conditions.

Series has the meaning ascribed to such expression in the Conditions.

Servicers has the meaning ascribed to such expression in the Conditions.

Servicer Quarterly Report means the report to be prepared and delivered by the Master Servicer in accordance with the provisions of the Servicing Agreement.

Servicer Termination Event means one or more termination events listed under the Servicing Agreement.

Servicing Agreement has the meaning ascribed to such expression in the Conditions.

Special Servicers has the meaning ascribed to such expression in the Conditions.

Specific Criteria means the criteria for the selection of the Receivables to be included in the Portfolio to which such criteria are applied, listed in Schedule 1 to the Master Transfer Agreement for the Initial Portfolios and in the relevant Purchase Offer for any Further Portfolio.

Specified Currency has the meaning ascribed to such expression in the relevant Final Terms.

Specified Office has the meaning ascribed to such expression in the Conditions.

Stabilising Manager has the meaning ascribed to such expression in the Dealer Agreement.

Stichting Viridis 2 means Stichting Viridis 2, a Dutch foundation constituted as a *stichting*, whose registered office is at De Entrée 99, 1101 HE, Amsterdam, The Netherlands.

Subordinated Loan Agreement has the meaning ascribed to such expression in the Conditions.

Subordinated Loan means the subordinated loan granted by the Subordinated Loan Provider to the Covered Bond Guarantor according to the Subordinated Loan Agreement.

Subordinated Loan Provider has the meaning ascribed to such expression in the Conditions.

Subscription Agreement means each subscription agreement to be entered into on or about the relevant Issue Date between the Issuer and the relevant Dealers.

Successor Servicer means any entity succeeding in the role as Servicer in accordance with the provisions of the Servicing Agreement.

Successor Special Servicer means any entity succeeding in the role as Special Servicer in accordance with the provisions of the Servicing Agreement.

Swap Agreements has the meaning ascribed to such expression in the Conditions.

Swap Curve has the meaning ascribed to such expression under paragraph headed "*Net Present Value (NPV) Test*" under the section headed "*Credit Structure*".

Swap Service Providers means Intesa Sanpaolo, Cassa di Risparmio in Bologna, Banca CR Firenze and ISGS and any other party that has entered or will enter, from time to time, into a Swap Service Agreement.

Swap Service Agreements means certain mandate agreements that the Covered Bond Guarantor has entered into and may enter, from time to time, into for the supply to the Covered Bond Guarantor of certain services due under the Swap Agreements pursuant to the EMIR Regulation.

Tests has the meaning ascribed to such expression in the Conditions.

Tranche has the meaning ascribed to such expression in the Conditions.

Transaction Documents has the meaning ascribed to such expression in the Conditions.

Transfer Agreement has the meaning ascribed to such expression in the Conditions.

Usury Law means the Italian law No. 108 of March 7, 1996, as amended and supplemented from time to time.

Zero Coupon Covered Bond has the meaning ascribed to such expression in the Conditions.

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